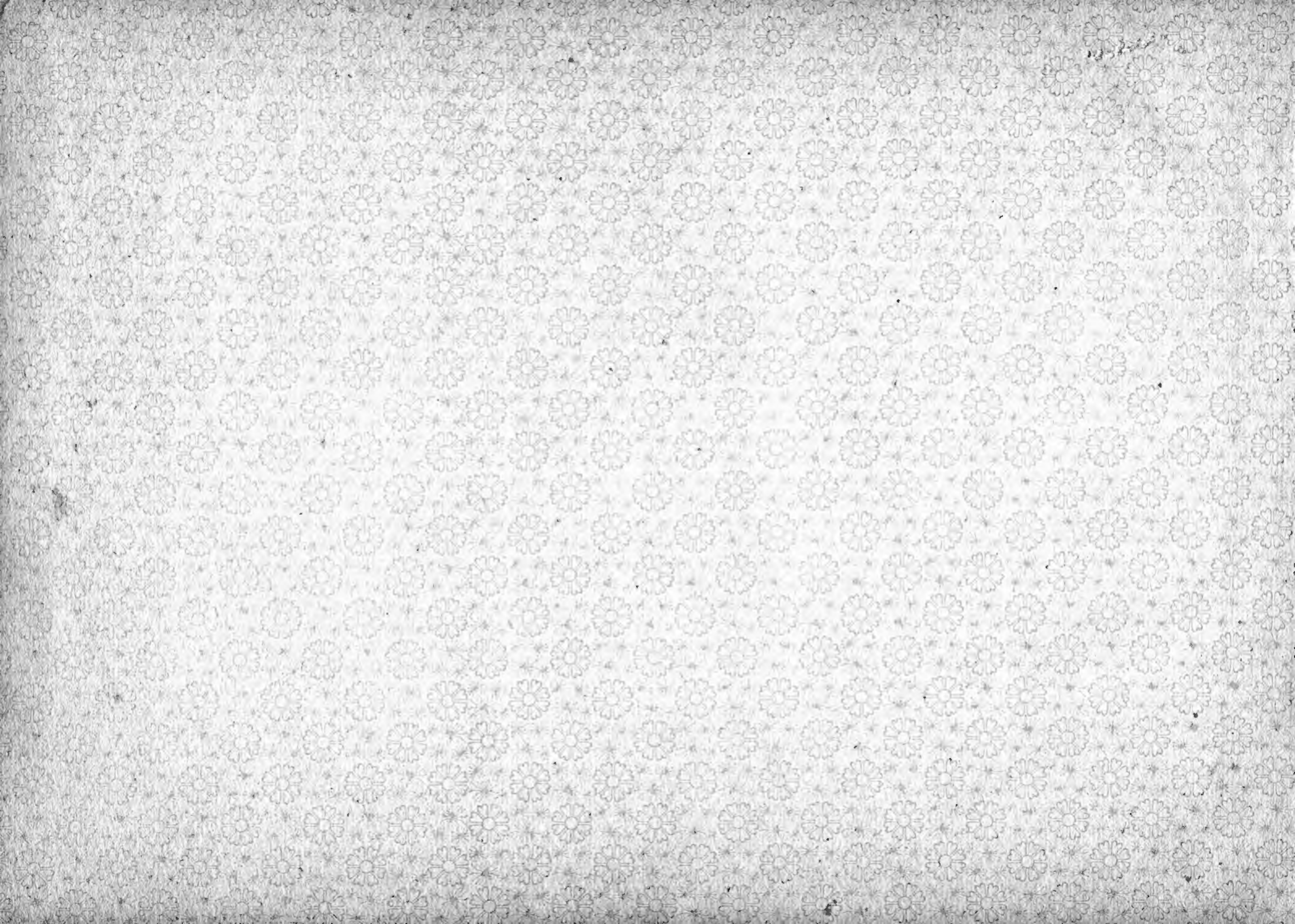




BUFFALO ^{OF}

TO-DAY

THE QUEEN CITY OF THE LAKES



BUFFALO OF TO-DAY, THE QUEEN CITY OF THE LAKES.

STATISTICAL REVIEW OF ITS UNEXAMPLED GROWTH AND BRILLIANT PROSPECTS.

THE FUTURE LARGEST MANUFACTURING CITY IN AMERICA.

DESCRIPTION OF
TONAWANDA AND NORTH TONAWANDA.

ALSO VIEWS OF THE NATION'S PRIDE, THE WORLD'S COLUMBIAN EXPOSITION.

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WITHIN sound of the incessant roar of the mighty Niagara lies a city of over a quarter of a million of inhabitants, to which the whole world pays tribute as Queen of the Empire State and Mistress of America's inland seas. This is Buffalo.

Her progress has been a march of successful conquest over every difficulty, and, as her past has been a career of prosperity, her future prospects are the brightest of any city in America as regards great commercial strength and manufacturing development.

Buffalo unquestionably possesses an imperial position, where nature and man's ingenuity combine to give her prowess. The wheat fields of the Northwest, together with the mineral regions, the vast forests of pine and ranges of stock, all find the most practicable outlet to the markets of the world by the water courses offered in the chain of great lakes that form so important a geographical feature of North America. These regions in turn, with their ability to support a population of several hundred millions, form a territory with ever increasing demands for the products of the factories and mills of the East, the fruits, spices, sugar and general supplies that come from abroad or are produced by factory, mine or mill.

This two-way traffic makes a mighty commerce which must pay tribute to Buffalo, as she is the "beginning" and "end" of practicable navigation on these mighty water-ways.

The ore, coal and other products pouring into this mart naturally make it a great manufacturing center, but the available power of Niagara makes it the manufacturing center of the world; and in these two features we have the basis of greatness for this city of beauty, industry, commerce and wealth.

To these natural advantages are added the numerous trunk lines of railroads and the great Erie canal, each contributing additional strength to what is naturally a strong commerce, and, combined with the natural forces, the whole point to Buffalo as one of the first cities of America, a city that must outstrip Philadelphia and Boston and at least equal Chicago in greatness.

Buffalo is a city of wonderful beauty and the happiest of locations. It stretches around the end of Lake Erie and along the famous Niagara river, and will, in time, become so extensive as to be continuous to the Falls. It is a city of manufacturing enterprise, thousands of stacks piercing the sky from all parts and denoting the energy that is being expended in producing

articles of commercial use in endless variety. These mills and factories are conservators of wealth and prosperity anywhere, but for Buffalo they mean a constantly increasing greatness that can only be measured by the development of the Northwest and the output of the mines of iron and coal, or the timbers of the forest. Great elevators for storing and handling grain line the water front of her exceptionally fine harbor, and from these shipments are made by railroad and canal to the seaboard, and thence by steamer to all sections of the world. Freight steamers load and unload at her numerous docks, making for this city a mighty commerce.

Buffalo is destined to become the greatest railroad center of America, and her terminal facilities are unequalled. Her transfer yards at East Buffalo are the largest in the world, and the net works of tracks in the outlying country pour into this mart of trade their freight of coal, salt, petroleum and products of the seaboard factories that are exchanged for cargoes from the regions of the Northwest, all contributing to her greatness, wealth and prosperity.

It is a city of homes, with magnificent palaces for the wealthy and comfortable dwellings for all. Broad streets with smooth asphalt and the shade of beautiful trees make it a city of beauty and comfort, while innumerable schools, churches, colleges, art galleries, libraries and museums proclaim it the ideal residence center of the lake regions. Public and private buildings of elegant design line her business thoroughfares, and institutions of national reputation for solidity and progressiveness represent her wealth and financial status.

Stock yards and packing establishments form a feature of East Buffalo that adds to her greatness and places her in line with other cities that have achieved greatness from these sources alone, while public spirited citizens and an unexcelled city



CITY AND COUNTY HALL.
35

government makes perfect the chain of prosperity that has linked this city with the sources of wealth in all sections of America.

Thus Buffalo claims greatness, not from any single industry or favorable location from a commercial point of view, but from a combination of advantages that are not to be found in any other city of the country. An enumeration of her industries and commercial facilities will follow later on, but, to keep the fact of her possibilities in view, it is well to bear in mind that her strength is drawn from such stable interests as railway terminals, a coal market of the largest proportions, an iron ore market, grain market and transfer station, ship building, car building, iron and steel founding, grape



From "The Illustrated Buffalo Express."
JUNCTION OF EAGLE, PEARL, NIAGARA AND FRANKLIN STREETS.

sugar factories, flour mills, bridge building, stove foundries, boot and shoe factories, woolen mills, lumber mills and nearly three thousand establishments engaged in making all the leading articles of commerce. Thus we enter into a review of the past and present conditions of the commerce and trade of Buffalo, and give the reasons for the well founded opinion that Buffalo will become one of America's greatest cities, and more than sustain her well earned title of the "Queen City of the Lakes."

EARLY HISTORY.

To trace the early history of Buffalo is a difficult task, owing to the fact that the documents and manuscripts which could throw the best light on these first years of the settlement have

been destroyed, having fallen a prey to the flames ignited by the British troops in the war of 1812-13, and which consumed the then straggling village. It is true that with commendable enterprise many efforts were put forth to gather from the survivors of the earlier settlers, at various dates, such data as might be turned to profitable account by later historians, and, in many cases, these efforts were crowned with marked success. But, nevertheless, the fact remains, and cannot be denied, that these relations or narratives, however worthy of credit may have been the narrators, are but of a hearsay character, and can in but a few cases be accepted as incontrovertible. We have, therefore, to rely solely upon the files and papers of the Holland Land Company, and the official papers in the archives of Washington and Albany, and by their



THE WHITE HOUSE—BUFFALO REPUBLICAN LEAGUE CLUB



MAIN STREET, LOOKING NORTH FROM CLINTON STREET.

aid alone can we reconstruct the interesting history of the birth and infancy of the Queen City.

The territory now constituting the city formed a part of the region granted to the Council of Plymouth by Charles I. in 1620, and by Charles II. to the Duke of York in 1664. It was claimed by both New York and Massachusetts under these conflicting charters until 1786, when an agreement was reached whereby the exclusive right to purchase lands of the Indians was vested in Massachusetts, with the exception of a strip one mile wide extending northerly from Lake Erie, and along the Niagara river, the pre-emption of which was vested in New York. The Indian title was gradually extinguished by treaties in 1797, 1838 and 1842. In 1791 Massachusetts conveyed its interest to Robert Morris of Philadelphia, who, in 1792, conveyed it in trust for certain gentlemen residing in Holland, the latter, as aliens and residents of a foreign country, being unable to acquire in their own name. This disability was removed by Act of the Legislature in 1798, and the Holland Land Company became the avowed owners.

It is unnecessary, for the purposes of this necessarily brief narrative, to go beyond the date of the first permanent settlement of this section by white men, which was in or about 1781. It is sufficient to state that at that time the land at the mouth of the Buffalo creek was occupied by some 1,200 Senecas, who, defeated and persecuted by the American General Sullivan, were driven from their homes on the Susquehanna and Tioga rivers, as well as from Kanadesaga, Canandaigua, Honeoye, and the Genesee river, and forced to seek the protection of the British, whose headquarters were then at Niagara. In 1781 William Johnston, son of Sir William Johnston by his Indian spouse, Mollie Brant, joined the Senecas, to whom he was allied probably by marriage, and by whom he had been adopted, as was the Indian custom. Johnston had enough influence and address to obtain from the Senecas a conveyance of all the land at the mouth of Buffalo creek, including the site of the present city. Although the title thus acquired by him was not recog-



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A GLIMPSE OF HOTEL NIAGARA FROM THE FRONT

From "The Illustrated Buffalo Express."

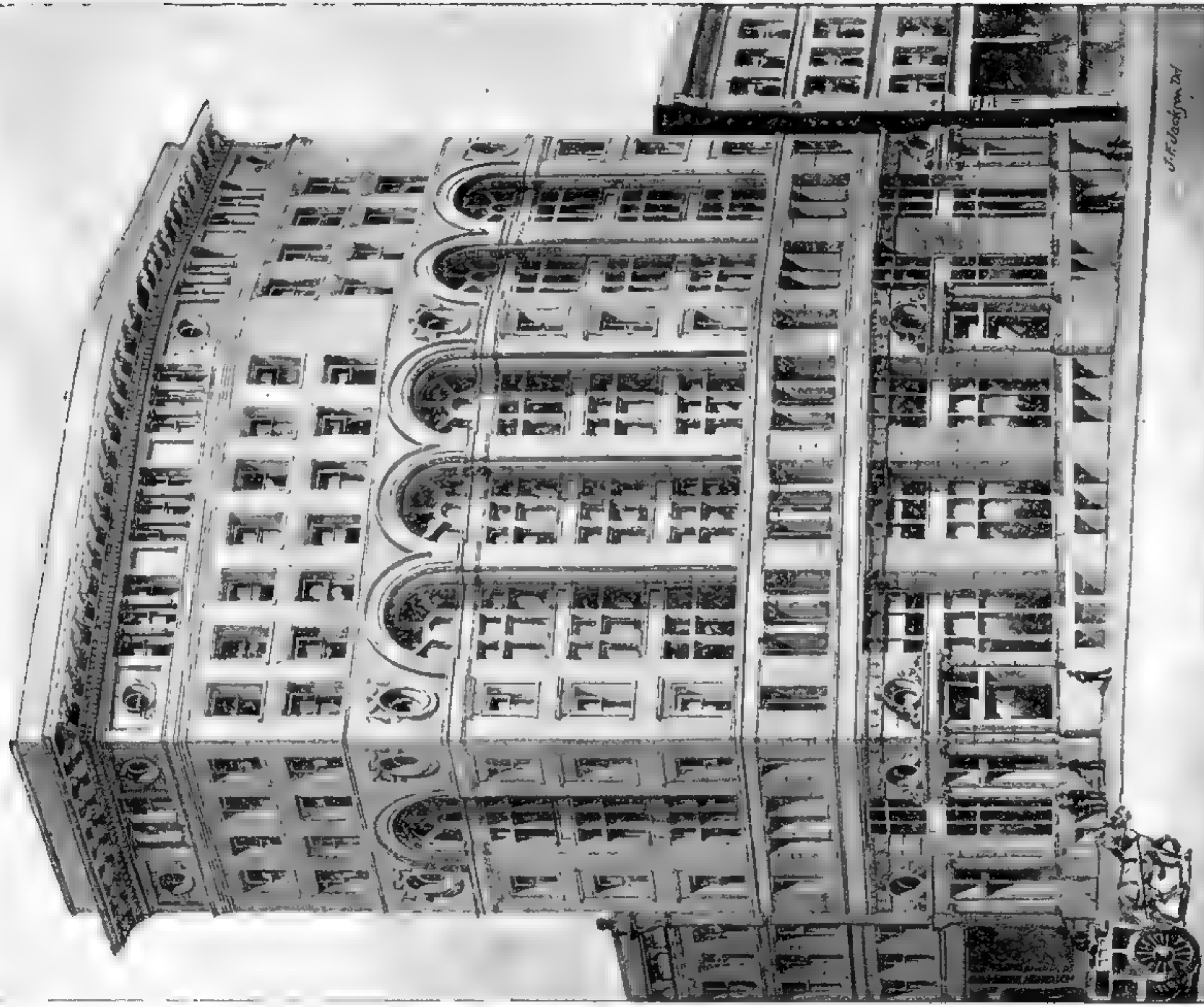
nizable by law, his claims were sustained with such persistency by the Indians that the Holland Land Company, when they came to exercise their right to the land they had purchased of Robert Morris, were obliged to make terms with Johnston, and to deed to him forty acres of land which is now in the heart of the city, and bounded by Seneca and Washington streets, the then Little Buffalo creek, now the Ham-burgh canal, and extending far enough east to make forty acres, which would carry the eastern boundary to what is now Michigan street. Land upon the Buffalo creek was also conveyed to Johnston, and other concessions made to him.

The first authentic documentary reference that is made to Buffalo we find in the journal of Col. Thomas Proctor, who, on March 12, 1791,

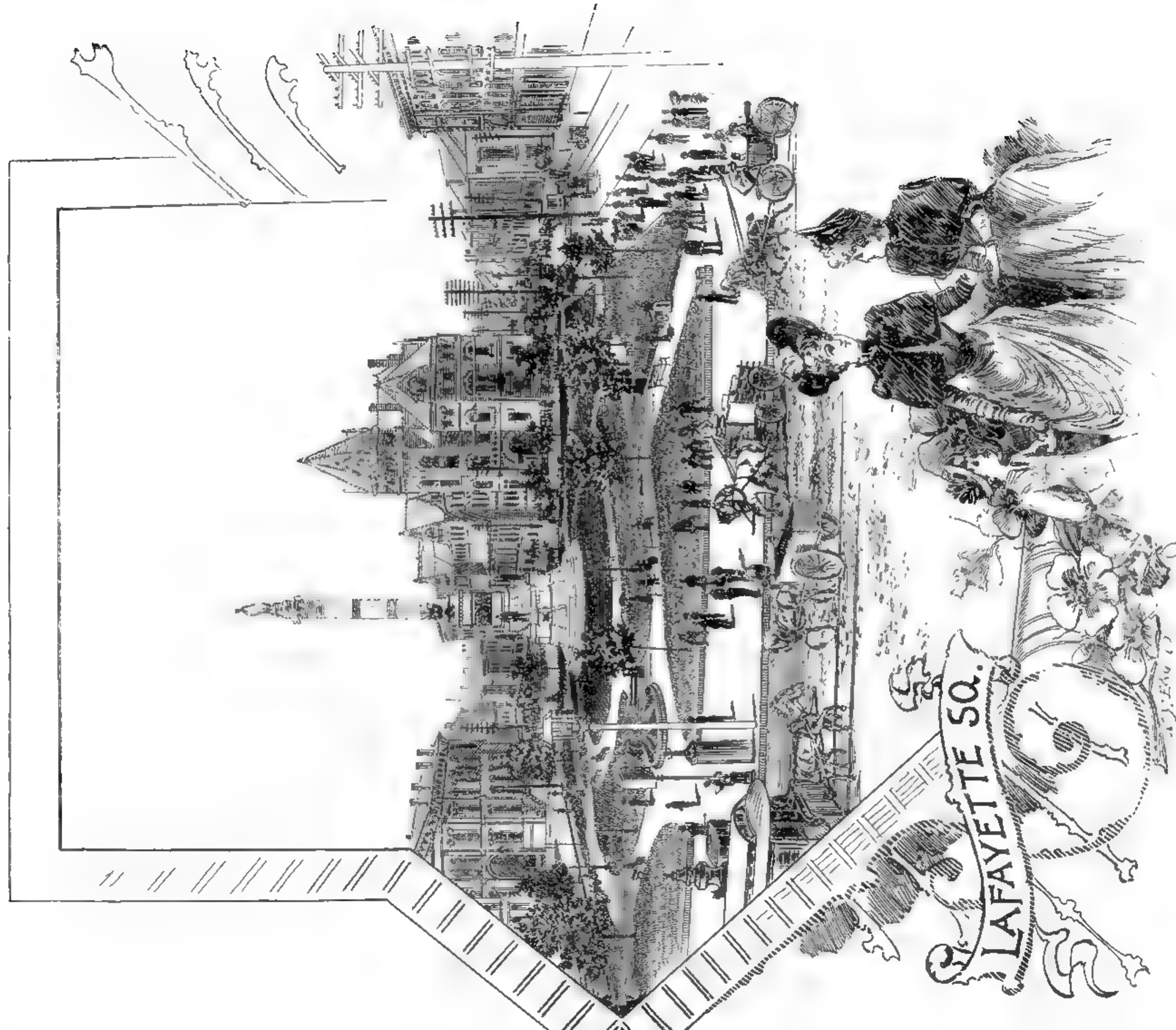


WASHINGTON STREET, LOOKING NORTH FROM EXCHANGE STREET.

left Pennsylvania, accompanied by Capt. M. G. Houdin, as the bearer of conciliatory messages from General Washington to the Senecas and other Western nations. The party came overland by the way of the Miami river, and, having visited the famous Indian chief Cornplanter at the head waters of the Alleghany river, Proctor states: "We took up our journey towards Buffalo, and in about five miles going from thence, we came in upon the verge of Lake Erie, which had a beautiful appearance, * * and, looking over the lake, we could just perceive the land upon the other side." Under date of April 27th he relates that the party arrived at Buffalo creek, having traveled through a country of exceeding rich land. "The principal village of Buffalo belongs to the Seneca Na-



THE UNION CENTRAL LIFE BUILDING. — GREEN AND WICKS, ARCHTS.
BUFFALO. NEW YORK.



tion, and in it the Young King and Farmer's Brother reside, also Red Jacket, the Great Speaker, and Prince of the Turtle tribe." Col. Proctor negotiated with much success, although he found British influence with the chiefs of great weight.

The first building erected by civilized man was that of Cornelius Whinney, an Albany Indian trader, who is considered the first white settler of Buffalo. His trading house was "at the lake," as it was called, being upon the bank of the Little Buffalo Creek (Hamburgh Canal), in the rear of the present site of the Mansion House, nearly at the junction of Washington and Quay streets. In 1794 Martin Middaugh took up his residence

here, and Asa Ransom in 1797. In the latter year Joseph Ellcott was appointed surveyor of the Holland Land Company, and this was the first step taken to give form and some semblance of regularity to the streets of the new settlement. The original plat included most of the streets now lying south of Chippewa street. The survey into village lots was made in 1801-2, by William Peacock, and the Holland Land Company endeavored to change the name of the settlement from Buffalo to New Amsterdam, but their endeavors in this direction were fruitless, and Buffalo the name remained, as it has been, and as it still is. Many learned disputants have waged a fierce controversy upon the

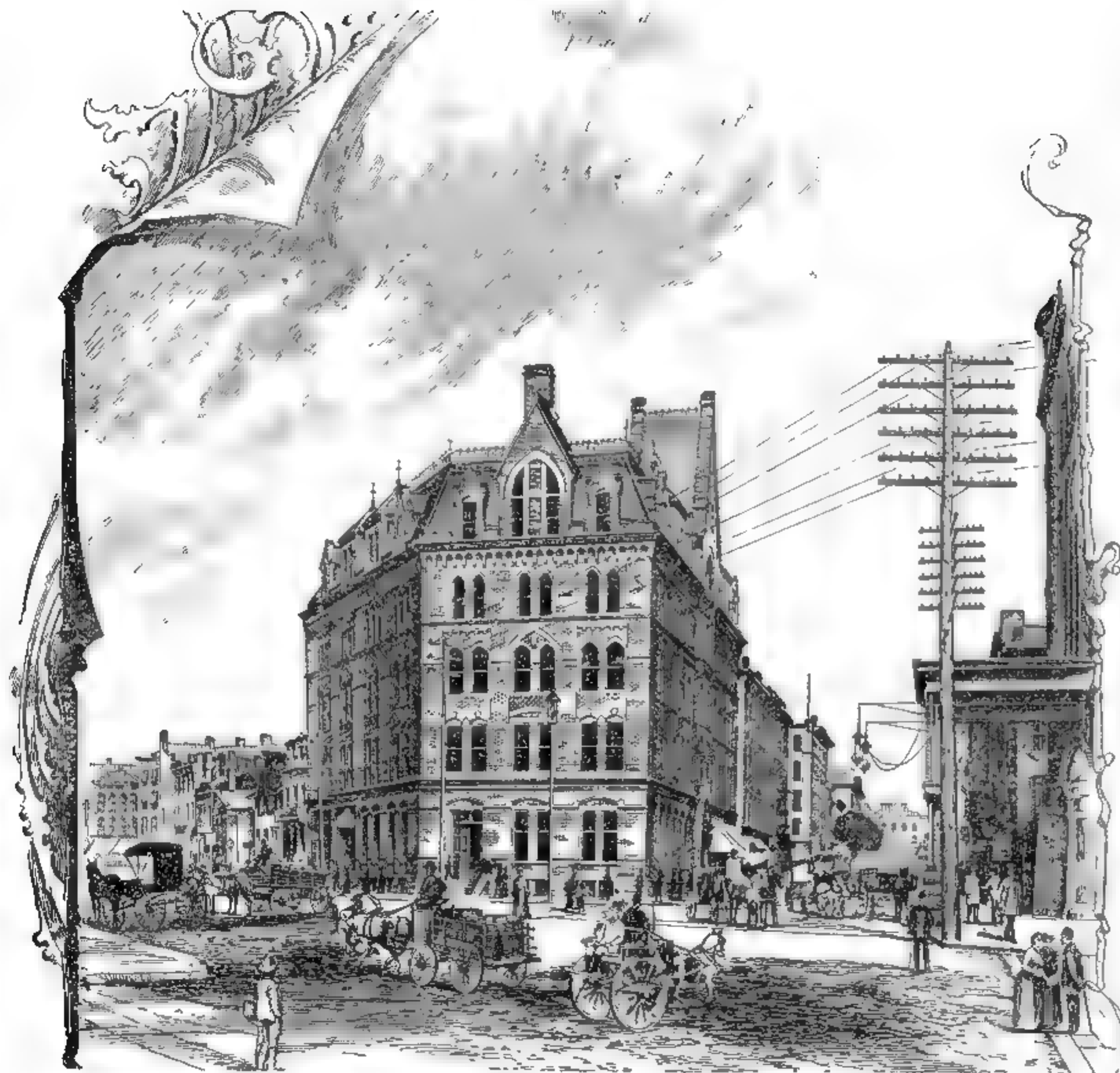


origin of the name "Buffalo," but whether it is a phonetic corruption of the Indian name, or whether it is merely a translation of the French "Riviere aux Boeux," we will not undertake to say. We may state, however, that we find reference made to the "Buffalo Creek" as far back as 1780. In 1802 and 1803 the name is officially used by the State Legislature in legislative enactments. In 1788 General Irvine, writing to General Washington, speaks of the place as "Buffalo," and in 1805 Congress established a collective district "to be called the Buffalo district," the collector to reside at Buffalo Creek. The Holland Land Company, however, persisted in the official use of "New Amsterdam" until 1812, when they submitted to popular will, and since then the place has



CLEVELAND DEMOCRACY CLUB HOUSE

From "The Illustrated Buffalo Express."



JUNCTION OF MOHAWK, PEARL AND GENESEE STREETS.

always been known as Buffalo. The nomenclature of the streets was also changed at a later period, and instead of Willink, Van Staphorst, Busti, Vollandhoven, Stadintski, Skimmel pennick, etc., the present more euphonious ones were adopted.

MUNICIPAL ORGANIZATION.

In 1810 the town of Buffalo was created by act of the Legislature and included what is now known as Grand Island, Tonawanda, Amherst, Cheektowaga, the north part of West Seneca and the city of Buffalo. In 1813 a village charter was granted, which was amended in 1822, and under which the municipality was governed until the date of its creation as a city in 1832.

SOME EARLY EVENTS AND DATES.

In 1814 Buffalo witnessed the first execution by process of law, an Indian spy in the service of the British suffering the death penalty on the east side of Main street, a little below Swan. John Palmer built the first inn, somewhere before 1795, as we learn of its existence at that date from the maledictions showered upon its inhospitable fare by the Duke de la Rochefoncauld Liancourt, whose ill luck had brought him to John Palmer's Tavern. It was a two-story log house, and its site now forms part of the Terrace, a few rods west of Main street and opposite the entrance to Exchange street. John Palmer's first wife died in Buffalo. She was a daughter of Louis Maybee, and a niece of Sylvanus Maybee, an early settler of the place.



The first movement in relation to schools in this city took place in 1801. On August 11th of that year Joseph R. Palmer, brother of John, the tavern-keeper, addressed a request to Joseph Ellicott, on behalf of the inhabitants, that he grant them the liberty of raising a school house and a lot in any part of the town, as the New York Missionary Society had furnished them with a schoolmaster "clear of any expense except boarding and finding him a school house." The request was granted, as we find by an entry in Ellicott's Journal under date Aug. 14. This school house was erected on Pearl street, and was destroyed in the fire of 1812.

Sylvanus Maybee came to Buffalo in 1796, and opened a small Indian store in a log building on the west side of Main street, about 20 rods north of Exchange street. The first black resident was "Black Joe," whose cabin stood on the bank of the Hamburg Canal. He was supposed to be a runaway slave, and had an Indian wife and several children, one of his sons being killed in the war of 1812. In 1798 W. Robbins established himself here as a blacksmith. His shop was on the west side of Main street. In 1802 Buffalo recorded its first murder. John Despar opened the first bakeshop on Washington street. Judge Tupper, whose residence was at the corner of Tupper and Main streets, was the first judge, holding the office until 1817. Judge

Ebenezer Walden, who came here in 1806, was the first practising lawyer, and Dr. Chapin (1803) the first medical practitioner. The first church of any denomination was organized in February, 1812, by the Rev. Thaddeus Osgood; it consisted of twenty-nine members, eight males and 21 females. This is the church now known as the First Presbyterian Church of Buffalo. In 1818 the first organization under the common school law took place, \$554.25 were levied to build a school house, but no lot was purchased, and the school building was shifted around according to the demands of convenience. St. Paul's Episcopal Church Society was organized in 1817, its first rector being the Rev. Sam. Johnson. The first brick building was erected in 1810 by Juba Storro & Co. on the northwest corner of Washington and Exchange streets.

In 1808 Buffalo was made the county seat of Niagara County, and the Holland Land Company erected a court house and gaol, and conveyed the same to the county. The first court was held in 1808 in Landon's tavern, its officers being: Judges Augustus Porter, Erastus Granger, Z. Cushing, Jas. Brooks and Martin Pendergrast; sheriff, Asa Ransom; clerk, Louis Le Cou-



MUSIC HALL.

From "The Illustrated Buffalo Express."

teutx. In 1811, the *Buffalo Gazette*, the first village newspaper, was launched by S. H. and H. A. Salisbury. In 1818 it was succeeded by the *Buffalo Patriot*, and in 1836 became the weekly issue of the *Buffalo Daily Commercial Advertiser*.

The first vessel registered in the District of Buffalo Creek was the sloop "Hannah," Captain O. Coit, master, May 26, 1817. In 1818, the "Walk in-the Water," the first steam vessel to ply the lakes, was launched at Black Rock. The first tax was levied in Buffalo November 11, 1816, and amounted to \$1,400; March 17, 1817, the first fire company was organized, and the second, in 1824; in 1826, licenses were granted to fourteen taverns and sixty-four groceries, and sidewalks were ordered laid July 27, 1820. In April, 1821, Erie County was separated from Niagara, and finally, on April 20, 1832, by act of the legislature, Buffalo became a city.

WAR OF 1812.

The inhabitants of Buffalo, during all these years, were not permitted to continuously enjoy the fruits of their industry, and to uninterruptedly follow the peaceful paths of an uneventful and quiet career. War, with all its accompanying disasters enveloped them, and they had to suffer the invasion of a foreign soldiery, and the total annihilation of

the village which they had labored so industriously to build up. It is not our intention to enter into a detailed narrative of the war of 1812, which made the Niagara Frontier historic ground, nor to detail at length all the events which made the history of Buffalo, at that period, memorable. A brief statement of facts and dates will suffice:





COR. GENESEE AND CHIPPEWA STREETS, LOOKING WEST.

that war had been declared. Colonel Swift removed his headquarters to Lewiston, and the Buffalo command was left in charge of Major Frederick Miller. Subsequently the command of the whole Niagara frontier was given to Maj.-Gen. Stephen Van Rensselaer. Preparations for defence were at once begun; fortifications were built, batteries were thrown up, also earthworks and breastworks. The British invaded Grand Island, and soon after Detroit was lost. Re-inforcements were sent to Van Rensselaer and work was promptly prosecuted building vessels at the mouth of Conjockey Creek. The Six Nations espoused the American cause and rendered valiant service, one of the most gallant exploits of the campaign being the capture, by our sailors and soldiers, acting under the advice of that wily old chief, Farmer's Brother, of the schooner Caledonia and the brig Detroit, after a fierce but short fight right under the guns of Fort Erie. October 13 Black Rock was bombarded by the British, and several houses were dam-

aged. The inhabitants fled in panic, and but one man was killed, the son of "Black Joe." The American forces distributed at Buffalo, Black Rock, Fort Niagara and Lewiston numbered 5,200, and Van Rensselaer determined to assume the offensive. The British forces were commanded by Maj.-Gen. Sir Isaac Brock, K. B., a battle-scarred veteran, who had seen much service. On the day following the bombardment of Black Rock, Van Rensselaer's chief-of-staff, at 3 A. M., crossed at Lewiston with 300 militia, followed by Lieutenant Christie with 300 regulars. Van Rensselaer was in command. Five hundred and fifty additional regulars with several field pieces supported. The battle of Queenstown Heights was fought and won; Brock was killed and the enemy retreated in disorder. The stupid conduct of Brigadier-General

Buffalo in 1812 had a population of 1,600 souls, and Black Rock 700. On the declaration of hostilities with Great Britain the Government ordered the addition of 25,000 men to the regular army and several Buffalonians enlisted. The command of the forces here was placed in the hands of Lieutenant-Colonel Swift, who had under him 600 men along the frontier, with two companies guarding Buffalo, and with headquarters at Black Rock. The first open hostilities occurred May 26, when a British warship ran out from Fort Erie and captured a small American vessel from Black Rock. This was followed up on the 27th by the capture of the schooner Connecticut, lying at anchor at the mouth of Buffalo Creek. These were the first prize captures on the Lakes. Shortly afterwards news was received from Washington



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ST. LOUIS CHURCH.

From "The Illustrated Buffalo Express."

Smyth, Van Rensselaer's second in command, however, deprived the Americans of the fruits of their victory, and turned the latter into defeat. Disobeying orders, he failed to support his chief, and the enemy marched out from Fort George, where Smyth should have engaged

their attention by a timely attack, and retook Queenstown. The pusillanimity and bombast of Smyth in every way frustrated the plans of the American commanders, and after several ineffectual attacks on Fort Erie the troops were ordered into winter quarters. General Porter stigmatized Smyth as a coward in the *Buffalo Gazette*, and was challenged by the latter. The duel was fought on Grand Island, no one was hurt and Smyth returned to Virginia on a leave of absence.

Disease now broke out in the Buffalo garrison, and 200 victims succumbed. The spring of 1813 saw continuous victories for the American cause. Toronto, then called York, was captured; the British were forced to evacuate Fort George. May 27, Black Rock was again bombarded, but after firing all day and night, the British commandant destroyed his stores and ammunition, burst his guns, dismissed his militia and retreated. By June 1 the enemy were completely routed, and, had the Ameri-

cans been stronger in numbers, they could have conquered Canada. The British rallied again, and on July 10 assaulted Black Rock with a strong force. They burned the barracks and block house, spiked the guns, seized the artillery and made several prisoners. The



ST. JOHN'S CHURCH



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MASONIC BUILDING, FROM CITY HALL.

Buffalonians and Senecas, however, three hundred strong, marched down Niagara street, and met the invaders near Ferry street. The British leader was killed, and several prisoners were made, the enemy fleeing to their boats.

In September occurred Perry's gallant battle of Lake Erie, and the war was considered almost ended. Gen. Geo. McClure, in command of the American forces on the frontier, had his headquarters at Fort George. But the term of the enlistment of most of his militia expiring he was compelled to abandon that post and to cross to Fort Niagara. "With most unpardonable cruelty," says Mr. Geo. B. Bailey, "before retreating, he burns the peaceful Canadian village of Newark in winter, turning the inhabitants out into the snow. Probably preferring the more comfortable surroundings of a village, McClure soon comes to Buffalo, leaving Fort Niagara guarded by but 150 men. The British see their opportunity and capture Fort Niagara. McClure, with unaccountable cowardice, then retreats to Batavia, taking his regulars with him. The militia at Buffalo feel weak in numbers and inexperienced commanders, while the enemy are burning to avenge the destruction of Newark. At midnight of Dec. 29 they appear at Black Rock, and drive back the volunteer guard in confusion. Up Niagara street they come, setting fire to every house, and their savage Mohawk allies scatter through the wilderness of what is now the populous tenth and eleventh wards. At every clearing they burn the houses and tomahawk the farmers. The volunteers rally at the corner of Main and Niagara streets, where they fire a nine-pound gun until they break a truck wheel, and, thus crippled, Dr. Chapin tears off a piece of his shirt and waving it on his sword, advances to surrender the whole town to the vengeful invaders. But he is not in authority, and the enemy, after a parley, refuse to treat with him. Meanwhile the Indians have reached upper Main street and are coming down in hordes, burning and massacring as they come, but fortunately, most of the women and children have fled out Seneca street, and in the snow along the lake shore. Fire laid nearly the whole village in ashes that day, and on the next the enemy returned and finished their work."

Only three buildings escaped, the Gaol, Mrs. St. John's cottage

and Reese's blacksmith shop. Buffalo was in ashes, and from Pratt's Ferry to Cold Springs the only living thing seen for several days was a homeless cat.

Slowly the village was rebuilt. On Jan. 6, 1814, one week after its destruction, William Hodge returned with his family. Others soon followed, and to Ralph M. Pomeroy, tavern-keeper, is attributed the honor of having erected the first building in *Buffalo rediviva*. Henceforth and until the erection of the village into a city, peace and prosperity were the lot of its inhabitants, and the history of the community was that of every healthy and thriving village which is rapidly bursting into swaddling clothes and reaching the vigor of virile youth. We will therefore pass it over, and be content to state a few facts bearing upon incorporation.

BUFFALO—A CITY.

The first civic elections were held on May 26, two aldermen from each of the five wards being returned. The first council meeting was held in the Old Court House on Washington street on April 28, at which Ebenezer Johnson was elected Mayor, also a city treasurer and a clerk. The population was then 10,000, as against 2,412 in 1825.

Buffalo then consisted of a few superior brick buildings, the bulk of the structures being one and two-story frame. From Exchange street north, and west to Franklin street, the roads were passable, being on the crest of a ridge; west of Franklin was low ground, and Niagara street was often impassable for man and beast. The great majority of the population had their residences on the west side of Main street, between Mohawk and Exchange. It was considered a long walk to Chippewa street and Tupper street was considered "out of town." There were six churches, eight "institutions" including a debating society, two banks, one insurance company and a library containing 700 volumes. There were sixteen public and private schools; sixty mails were received, made up and distributed in winter and eighty-eight during the season of navigation; there were ten store houses for the transaction of lake and canal business, and some forty manufacturing establishments. Thus equipped Buffalo started on that wonderful career of progress which has placed her among the leading

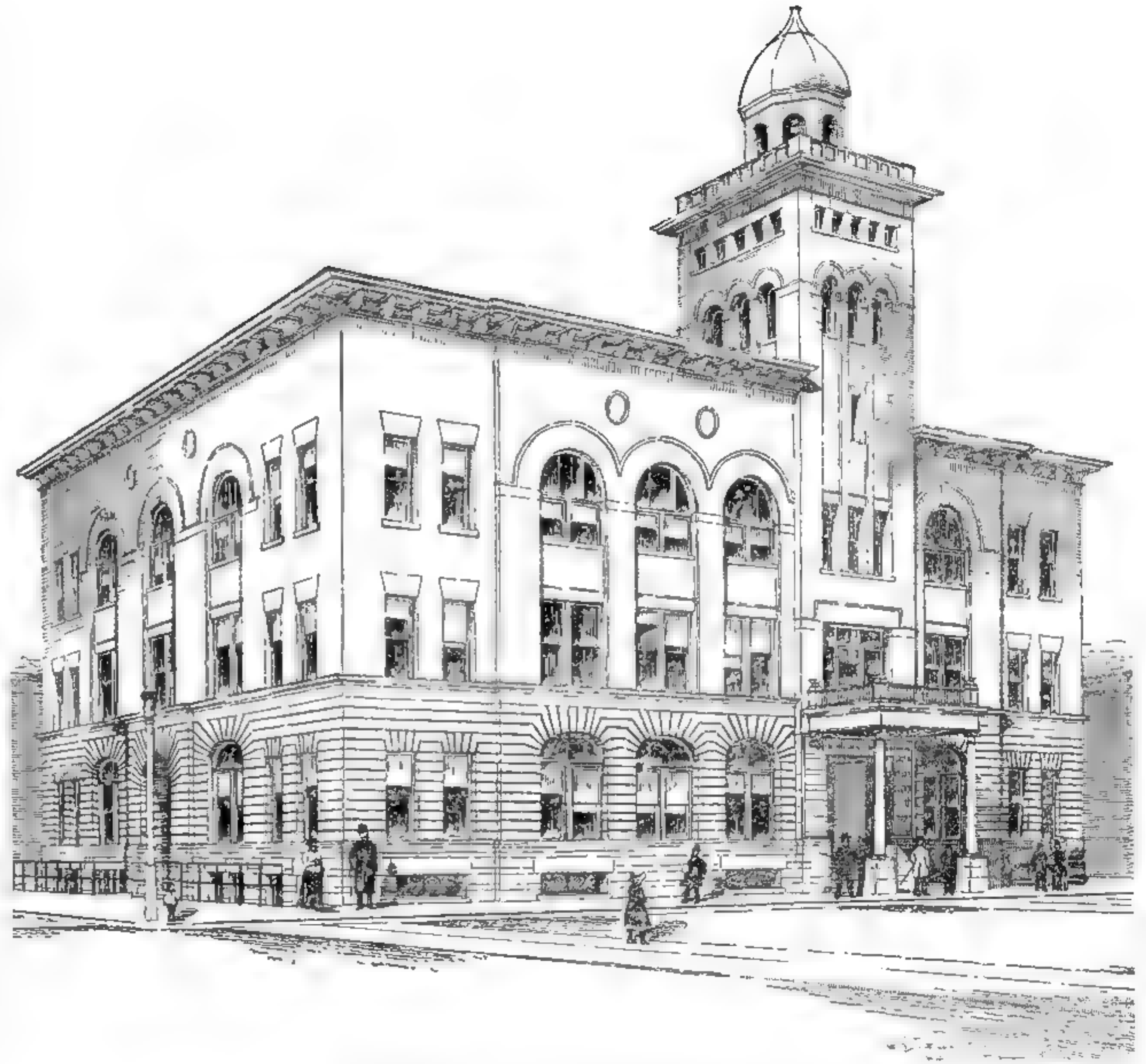


(Copyright, 1892, by Geo. E. Matthews & Co.) From "The Illustrated Buffalo Express."
TOWER OF ST. MICHAEL'S, FROM MAIN STREET.

American cities. From this period the march was impetuously forward, never faltering, never wavering. Her commercial relations were extended, her trade began to increase; she became the most important point on the lakes. She had entered on a new epoch of her development. On her one hand were these inland seas stretching far into the unsettled West, and on the other the canal, the connecting link between the waters of the lakes and of the ocean. Nature and the state had made her position impregnable. She built harbors, she equipped fleets, she lined her docks with warehouses. Her reign as Queen of the Lakes had commenced.

THE BUFFALO OF TO-DAY.

Buffalo is the sixth leading commercial center of the world. Here the prairie and the ocean come together and exchange their wares. Here the traffic of the ocean meets the commerce of the unsalted seas. Buffalo is the gateway between two waterways. Through the Great Lakes that carry commerce to her docks goes shipping of greater extent than that which passes over the wharves of Liverpool. The shipping on the Great Lakes exceeds by 6,000,000 tons all the foreign receipts and shipments of the United States from the Atlantic,



NEW LIVE-STOCK EXCHANGE, EAST BUFFALO.

Pacific and Gulf coasts. Buffalo is the sixth city in the world as regards the business done by water, and is fast gaining on her only American rival, Chicago.

The city's peerless railroad facilities rank it first among the great railway centers; it is the largest coal distributing point in the world, and it is unsurpassed in the extent and multiplicity of its industries. Its population has grown at a wonderful ratio, as shown by the fol-

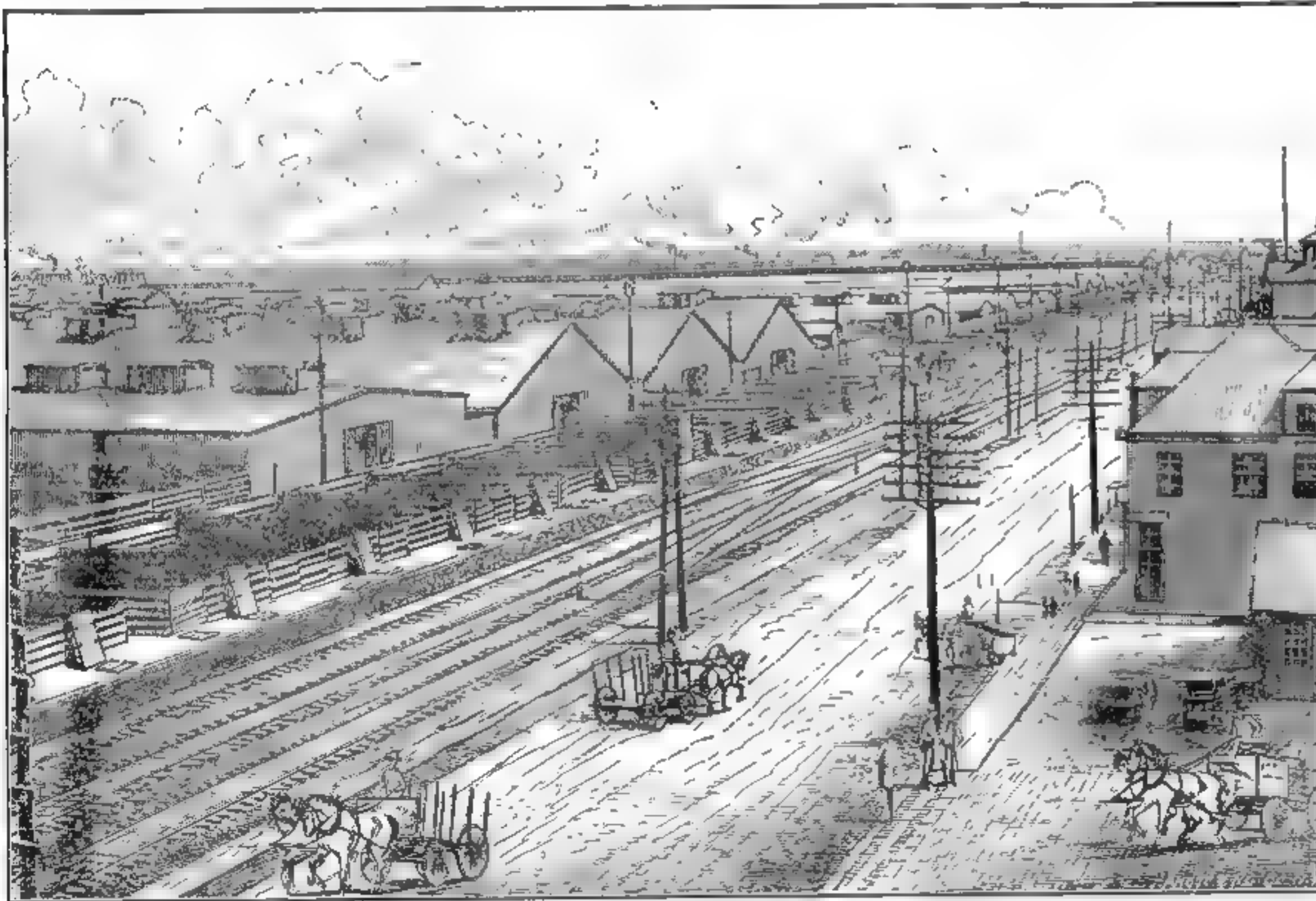
lowing figures: 1810, 365; 1820, 2,095; 1830, 8,668; 1840, 18,213; 1850, 42,261; 1860, 81,129; 1870, 117,714; 1880, 155,134; 1890, 256,543; and it is estimated that the city to-day contains 300,000 inhabitants. The increase since 1890 in the assessed valuation of Buffalo's wealth has been at the rate of \$18,000,000 per year, and Buffalo leads sixty-five American cities in economic taxation.

CITY GOVERNMENT.

Buffalo is governed by a Mayor and Board of Aldermen, one of the latter being sent from each of the twenty-five wards, and nine councilmen are elected by the entire city. The principal municipal officers are the Mayor, Comptroller, Clerk, Attorney, Treasurer, Park Commissioners, Board of Public Works, Fire, Police and Excise Commissioners, Superintendent of Education with a Board of Examiners, Assessors, Overseers of the Poor, Chief of Fire Department, Commissioners of Health and Board of Health, Police Justices and Municipal and Superior Court Judges. As constituted to-day, Buffalo is one of the best governed cities in the world, and the past record of her public officials is one of which all citizens may feel justly proud.

POLICE.

The earliest mention we find of a conservator of the peace is in 1828, when Leonard P. Crary was appointed a constable. One man seems to have been considered amply sufficient in those days to protect the person and property of the



STOCK YARDS.



ERIE COUNTY SAVINGS BANK

villagers, but when Buffalo reached the dignity of a city the force was doubled. In 1837 it was increased to five, and the following year to seven. In February, 1832, however, we find that the residents of "The Triangle," that strip of ground bounded by Main and Canal streets and the canal, petitioned the council to appoint three watchmen for that district, which petition was graciously granted, the watchmen, however, to be paid for by the petitioners.

James L. Barton was the first Police Justice. He was appointed in 1838. In 1839 Samuel Fansman is mentioned as Captain of the Watch, and the department was increased to four justices of the peace, one police justice, and ten constables. The following year, one constable was added to the Buffalo force, and a constable detailed for duty at Black Rock. In the reports of 1841 Samuel Parkhurst figures as "Superintendent of the Chain Gang," thus indicating that there was really something to be attended to by the force.

In 1854 Samuel W. Bagnall was appointed Chief of Police, and there were eleven police constables, and thirteen ward constables, one for each ward. In this year's report also first appears the designation of "watch-house" justice, and four captains of police were appointed. In 1866 the Niagara Frontier Police was created by act of the State Legislature, its jurisdiction extending over the city of Buffalo, and the town of Tonawanda in Erie County, and of Wheatfield in Niagara County. The department was administered by a Board

of three Commissioners, and the force consisted of a superintendent, captains, roundsmen, patrolmen and doormen. There were 100 patrolmen and several detectives. All officers wore uniforms and stars.

In 1870 Buffalo was constituted a separate district, and the police department has since been as it is to-day. In 1886 the patrol wagon and signal system were introduced. The city is divided into precincts, and the force is now composed of patrolmen, doormen, sergeants, lieutenants and captains.



FIRE DEPARTMENT.

In 1817 the village trustees of Buffalo organized the first fire company, which was the nucleus of the present excellent fire department. In 1831 a tax of \$3,000 was levied to construct wells and reservoirs, and to purchase a fire engine, and \$2,000 were expended on the latter and 200 feet of hose. The completion of the water works in 1850 added greatly to the facilities for fighting the flames, and on Feb. 3, 1859, the first steam fire engine was brought into the city. In 1865 the Gainewell fire alarm system was introduced. Since 1879 the department has been under the control of commissioners appointed by the mayor. The Buffalo Fire Department is an excellent one, and, as has been often proved, affords perfect protection to the taxpayers.

WATER SUPPLY.

The question of sufficient supply of good water has never been a troublesome one for Buffalo. With the lake and Niagara at her feet she has never had to contend with the almost insuperable difficulties which have confronted other cities in this direction.

To John Kuercherer belongs the honor of having been the first to supply the village with potable water, a task begun by him in 1821. In 1827 the Buffalo and Black Rock Jubilee Waterworks Company was incorporated with a capital of \$20,000. The water was taken from the Jubilee

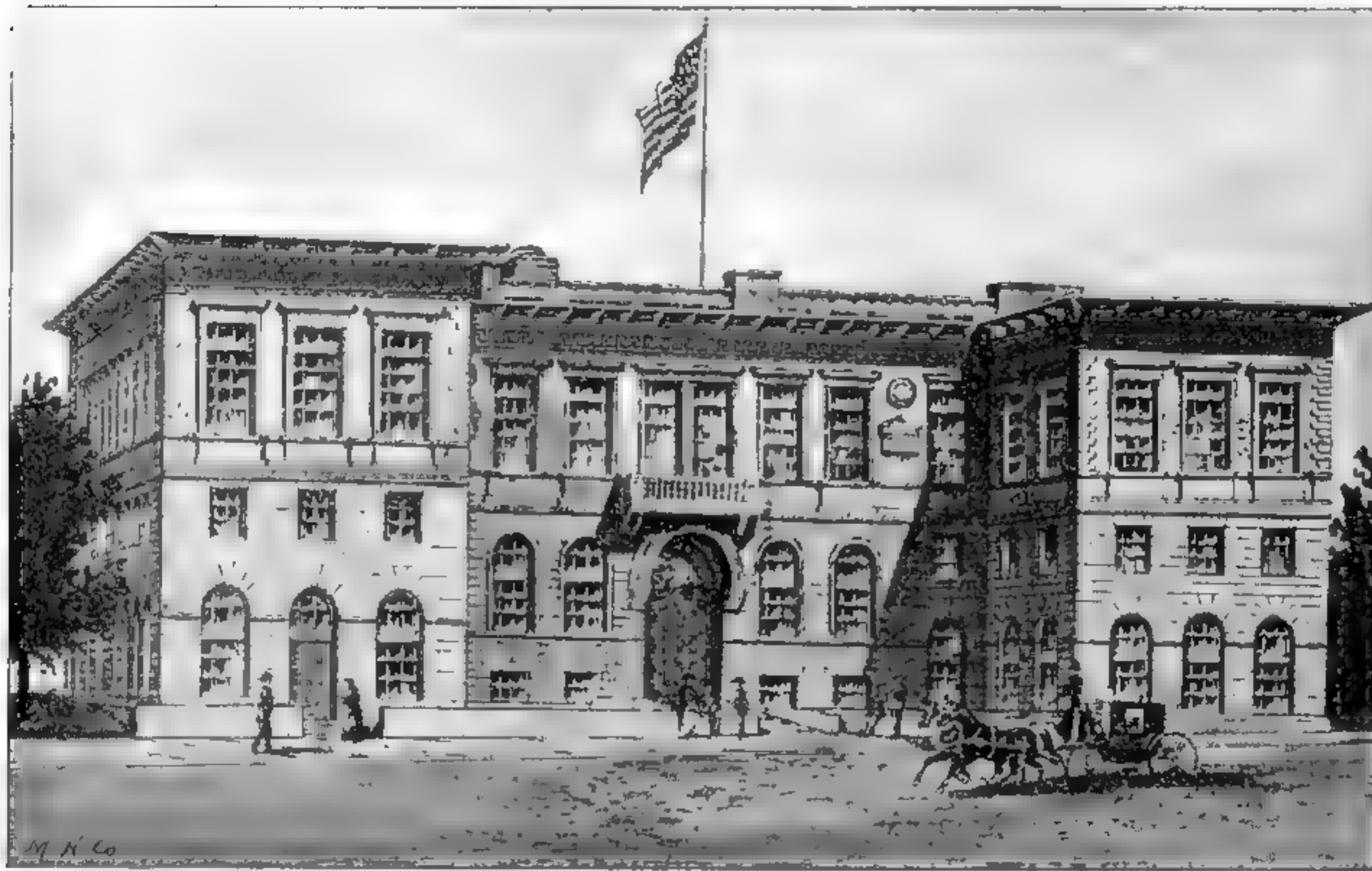
Springs on Delaware avenue, and from its natural elevation above the village level it was distributed through wooden pipes.

With the growth of the city came the demand for an increased supply, and March 15, 1849, the Buffalo Waterworks Company was incorporated with a capital of \$200,000, the city being given the power to assume control of the works at any time within twenty years



OLD FORT PORTER.

From "The Illustrated Buffalo Express."



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From "The Illustrated Buffalo Express."

NEW MEDICAL COLLEGE, BUFFALO UNIVERSITY.

from the date of the charter. Work was rapidly pushed along, and on Jan. 2, 1852, water was turned into the new system. Nine years later the city took possession of the plant, paying therefor \$705,000. The plant has since been much enlarged as occasion demanded, and the city now possesses as complete a water system as any in the world, the supply being drawn from the Niagara river.

acres of land in the northern part of the city, which is handsomely laid out, while additional lands on the south side and along the lake have recently been purchased for park purposes. The original plat of the village provided but two breathing places, the Public Square and the famous "Bay Window" of Joseph Ellicott, opposite the "churches" and which is now cut into by Main street. In

MARKETS.

Buffalo still adheres to the old fashioned custom of market-houses and out door markets, although meat and green grocers' shops abound in all parts of the city. The principal markets are the Elk street market, the Washington, on Genesee, Washington and Chippewa streets, and the Clinton, on the street of that name. Farmers from all points of this and Niagara County resort here on certain days of the week, and farm and garden truck can always be obtained at very moderate figures.

PARKS AND DRIVES.

This city has a well deserved reputation of possessing one of the finest park systems on the continent, while in the matter of drives and asphalt paved streets it contains more miles than has Paris or Washington, or, in fact, any city in the world. The park system itself contains about 900



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 PICTURESQUE VISTA.

1869, a Board of Park Commissioners was appointed, and on Sept. 1, 1870, work was commenced; Messrs. Olmsted and Vany, of New York, were engaged to prepare plans. Mr. Geo. R. Radford was selected as engineer, and Mr. William McMillan was secured as superintendent. Lavish expenditure of money and good judgment have characterized the work of the commissioners, and Buffalo to-day is a park on a large scale.

The park covers an area of $350\frac{1}{2}$ acres, and has 18,000 lineal feet of drives. It contains a lake $46\frac{1}{2}$ acres in extent, formed by damming the Scajaquada Creek, and by excavating, and, with its miniature islands, its trees, bays and coves, and boat house well stocked with row boats and a float for the band, it is difficult to find a more romantic or picturesque spot.

The Parade, in the eastern district, has an area of fifty-six acres and 5,500 lineal feet of driveways. It is a favorite resort for wage earners and their families, especially among the German element, and on Sundays and summer evenings is the scene of frolicsome mirth and gayety.

The Front, with $35\frac{1}{2}$ acres of grassy lawns and forest-clad slopes, is located on the banks of the Niagara river, and commands a beautiful view of Grand Island, the lake and the Canadian shore. It adjoins Fort Porter, and is easily reached by the Niagara street cars, or by the N. Y. C. Belt Line.

The other parks, which are distributed throughout the city, are as follows:

	No. of acres.	Lin. ft. of drives
Prospect Place	$7\frac{1}{2}$	
Fillmore Ave.	$25\frac{1}{2}$	11,100
Humboldt Parkway.....	$43\frac{1}{4}$	18,600
Agassiz Place.....	$4\frac{1}{4}$	450
Porter Ave.....	8	3,500
Richmond Ave.....	$15\frac{1}{2}$	6,000
Bidwell Parkway.....	$10\frac{3}{4}$	4,650
Chapin Parkway.....	$8\frac{3}{4}$	3,800
Lincoln Parkway.....	$7\frac{3}{4}$	1,700
Bidwell Place.....	$5\frac{1}{2}$	1,750
Chapin Place.....	5	1,700

	No. of acres.	Lin. ft. of drives.
Soldiers Place.....	8¾	2,000
The Circle.....	4½	1,000
Fort Porter Band.....	4	1,900

Adjacent to the park and close to the lake is Forest Lawn, solemn, grand and beautiful. It is claimed by many to be the most picturesque large cemetery in the world. Beautifully laid out, with its far-stretching lawns, stately trees and well cultivated flower beds and shrubs, its well kept gravel walks and stately monuments, it is in every respect an ideal "City of the Dead."

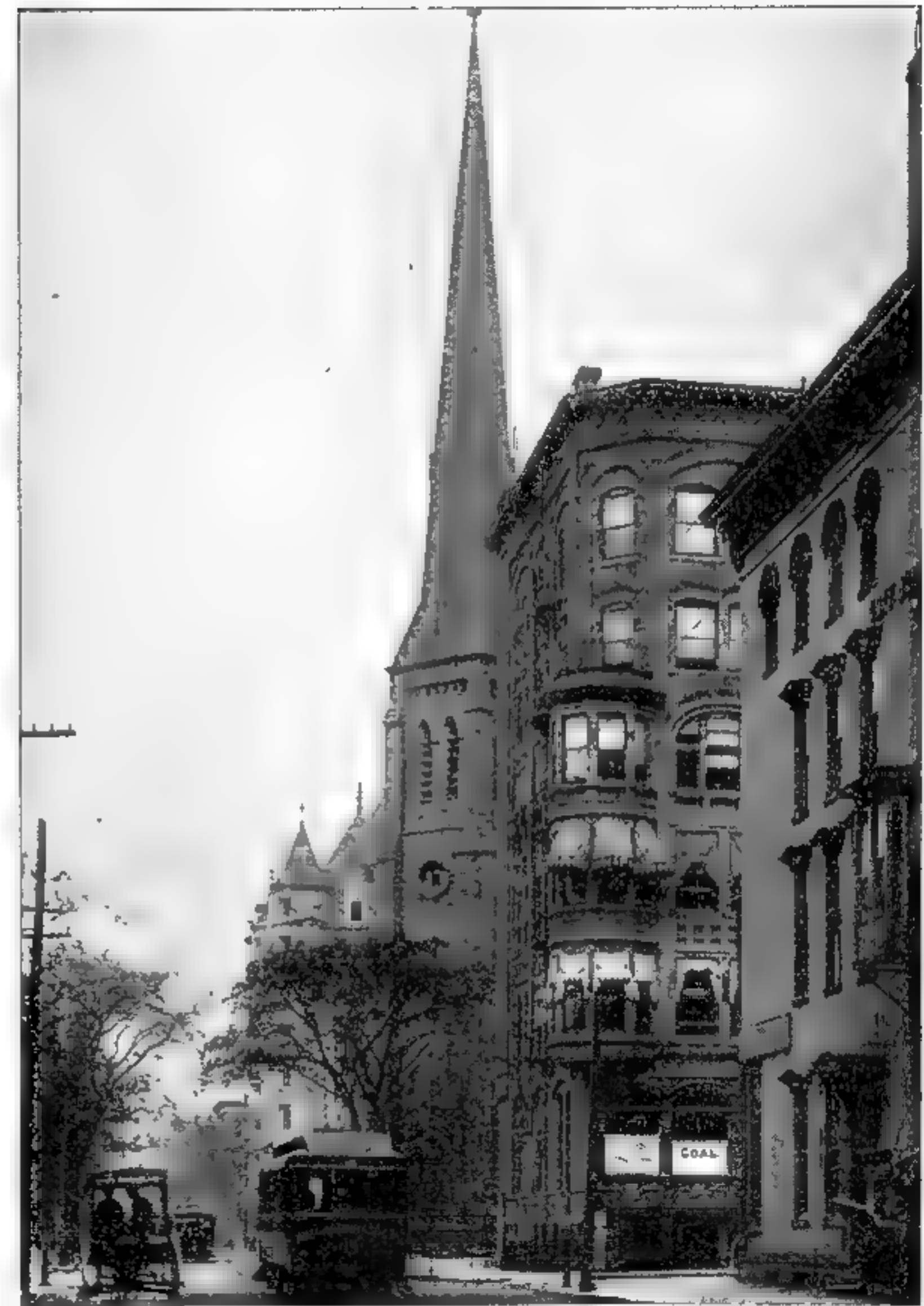
STREETS AND BOULEVARDS.

There is absolutely no city on this continent that possesses such a mileage of beautiful streets and boulevards as does Buffalo. While in the older part of the city, where commerce and manufacture hold sway, the principal thoroughfares are somewhat narrow and uneven, and are lined in many instances with the buildings of a former generation, the contrary is the case in the new modern districts. Main street, Broadway, Niagara and Genesee streets, and many others on every side present a spectacle of modern enterprise and architectural elegance. The citizens of Buffalo have, of late years, taken great care to have exceptionally broad, well paved and well lighted streets. Beautiful homes and spacious lawns make the residence portions of the city rivals of the parks, and a drive along Delaware avenue, Prospect avenue, North street, or any of the numerous boulevards lined by the residences of our leading citizens is a delight to the eye, and a revelation of the beauties of Buffalo as a city of homes.

In her triumph and struggles of her commercial career Buffalo has not been unmindful of her higher development; her love of gain has not destroyed her love of the beautiful. She can justly claim to be attractive to a marked degree, with parks and boulevards extending in a chain of over thirty miles, with a noble river and a picturesque line of lake front, and with uniformly handsome houses. In the line of architectural display the city has much to boast of.

PUBLIC BUILDINGS.

The City and County Hall, a magnificent structure, was built at a cost of \$1,400,000, and was dedicated to public use in March, 1870. It



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LOOKING UP PEARL STREET FROM SWAN

is erected on a site bounded by Delaware avenue, Franklin, Eagle and Church streets, and is surrounded by artistically platted and ornamental grounds. The building is of granite, three stories high, and is surmounted by a lofty tower containing an electrically illuminated clock, which is visible from a great distance, and is the first object to attract the attention of the stranger from whatever direction he enters the city. The building is used for city and county purposes, and furnishes excellent quarters for the sittings of the courts. The Common Council chamber is very handsome and commodious. Buffalo can boast of a city building whose completeness in every detail will serve as a model and an ideal structure for the purposes of municipal government.

The city has lately completed a fine building for the use of the municipal courts.

The gaol, finished in 1879, stands at the junction of Delaware and Church streets, and facing the City Hall, with which it is connected by an underground passage.

The Erie County Penitentiary and Almshouse are model institutions of their kind. The latter has an insane asylum attached.

The State Insane Asylum is also located in the city, on land adjoining the park.

The Custom House and Post Office building, devoted to the uses of Federal Courts and their officers, is at the corner of Seneca and Washington streets. Although still a handsome structure, it has outlived its usefulness, and will soon be replaced by a modern edifice, and in a more central and conspicuous site.

MERCHANTS' EXCHANGE.

While there are many valuable commercial bodies in Buffalo such as the Produce Exchange, the Builders' Exchange, etc., whose efforts have always been wisely directed towards the advancement and improvement of the city's commerce and material interests, the leadership is universally conceded to the Merchants' Exchange, both by reason of the representative character of its members, taken from all walks of life, and the influence it has exerted in the past in the

framing of legislation affecting Buffalo. The Board of Trade, the name by which the association was formerly known, was organized in 1844, and was incorporated in 1857. It has occupied several buildings at Central Wharf and elsewhere, and in January, 1884, it took possession of its handsome new building at the corner of Pearl and Seneca streets. This structure covers a ground area of 132x62 feet, is 100 feet high, and, with the land on which it stands, cost \$250,000. It is one of the handsomest business blocks in Buffalo.

The Board of Trade was re-incorporated as the Merchants' Exchange of Buffalo in 1882. It is vested with great powers, and is thereby enabled to carry on the business pertaining to its purpose on a broader basis than heretofore, and with much larger scope.

RAILROADS.

Buffalo as a railroad center first had its existence in 1836, although in April 1832, two companies had received charters from the state, viz.: The Buffalo & Erie, and the Aurora & Buffalo Railroad companies. There was, it is true, in 1834, a road three miles in length, running between Buffalo and Black Rock, but the motor power was supplied by horses. The first steam road was the Buffalo & Niagara Falls, and the first locomotive was put on the track at Black Rock, Aug. 26, 1836, and ran to Tonawanda. It was named the "Buffalo." Nov. 5, 1836, trains commenced to make regular trips between here and the Falls. The depot was in the middle of the Terrace, fronting on Pearl street, while the freight depot and roundhouse were at the southeast corner of Court street and the Terrace. In winter the locomotive was not used, being replaced by horses, three being driven tandem. This road is now a part of the N. Y., C. & H. R. R. system. Thenceforward Buffalo experienced a rapid and systematic development of its railroad business. Tracks were laid connecting it with all parts of the country, most of which have since been absorbed by the great and powerful companies that have since been created. The New York & Erie was the first to be established through communication with New York. Branches were opened and lines extended to Dunkirk, Batavia, Corning, Avon, LeRoy, Bath, Attica. May, 1853,

**THE
CIRCLE**

Junction of North, Wadsworth,
Fourteenth and Pennsylvania
Streets and Porter and
Richmond Avenues.



witnessed the formation of the New York Central by the consolidation of the numerous short links extending from Buffalo to Albany. In 1853 construction was pushed forward west into the coal fields of Pennsylvania. The following year communication was established with Canada, the Buffalo & Brantford being completed to the latter city, and later to Goderich on Lake Huron. We will not attempt to recite in detail the inception and fortunes of all the numerous lines which have since made of Buffalo one of the greatest railroad centers in America. They are, with but few exceptions, part and parcel of the great systems now controlled by powerful corporations, whose tracks bind every section of the continent by bands of steel, and which contribute to Buffalo's trade and commerce.

The following summary is more eloquent than mere words:

1. The New York Central & Hudson River. The main line—four tracks.
2. Niagara Falls & Lewiston branch.
3. Buffalo & Lockport.
4. Belt Line (Buffalo City).
5. Niagara Falls & Canandaigua branch.
6. Rome, Watertown & Ogdensburg.
7. New York, Lake Erie & Western. Maine line—two tracks.
8. Niagara Falls & Suspension Bridge branch.



SENECA STREET, LOOKING WEST.

9. International Bridge branch.
10. Lockport branch.
11. Buffalo & South-western and New York, Pennsylvania & Ohio Division.
12. West Shore—two tracks
13. Lehigh Valley system.
14. Delaware, Lackawanna & Western. Main line—two tracks and branches.
15. Western New York & Pennsylvania, Buffalo Division—Emporium and other branches.
16. Pittsburgh Division—Pittsburgh branch.
17. Buffalo Creek.
18. Lake Shore & Michigan Southern. Main line—two tracks and branches.
19. New York, Chicago & St. Louis—"Nickel Plate."
20. Grand Trunk of Canada. Main line—via Niagara Falls, Suspension Bridge and branches.
21. Chicago & Grand Trunk; and Detroit, Grand Haven & Milwaukee.
22. Buffalo & Goderich, and other branches, via International Bridge.
23. Michigan Central and branches. Main line enters Buffalo via Canada over the International and Cantilever Bridges.
24. Niagara City branch.
25. Buffalo, Rochester & Pittsburgh, and branches.
26. Northern Central—via N. Y. C. & H. R., at Canandaigua, N. Y., and N. Y., L. E. & W., at Elmira, N. Y.

Beside the above are the Connecting Terminal and the Buffalo Creek Transfer.

The railroad yard facilities are the greatest in the world. Buffalo has, within the area of forty-two square miles, (including the yards of the D., L. & W. and the W. S. R. R., which adjoin the city limits on the east), 450 miles of railroad tracks, and this will be increased to upwards of 660 miles when the terminal improvements and additions

already planned by the various roads are completed. The railroads own over 3,600 acres of land.

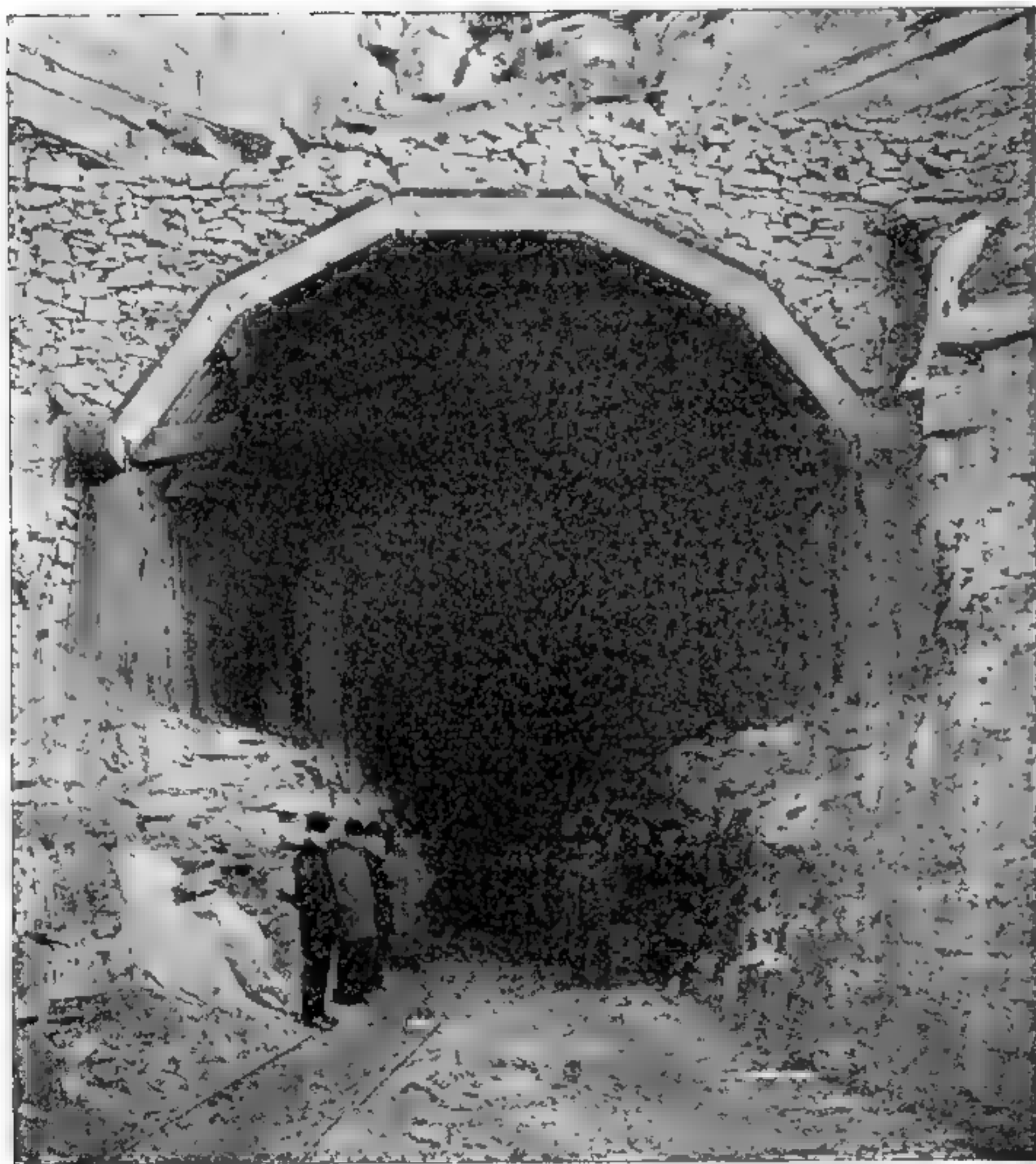
TRADE AND COMMERCE OF BUFFALO.

It is impossible within the limits of a work of this scope to present in detail all the facts pertaining to the trade and commerce of the city. We must be satisfied to present a few figures relative to the four great factors that have built up the commercial importance of the port. Buffalo is one of the largest live stock markets in the country; together with its adjoining suburb of Tonawanda, it is the largest lumber market in the world; it is the largest coal distributing point, while as a grain center it has few competitors. It has thirty-four elevators, having an aggregate capacity of 14,660,000 bushels, six transfer towers, and six floaters. The estimated cost of these elevators, transfers and floaters is over \$8,000,000. The transfer capacity for each twenty-four hours would probably aggregate 4,000,000 bushels—that is to say, there are facilities for receiving from lake vessels and railroads and transporting to canal boats and cars daily, the quantity named from the forty-six elevators, transfers and floaters.

In 1891 there were eight city flour mills showing a daily capacity of 3,850 barrels, and a product for the year of 668,979 barrels. Outside of the city, but in its immediate neighborhood, there are eight mills, having a daily capacity of 5,850, and of barrels manufactured 856,541. The grand total therefor is for the sixteen mills, all of which can be reckoned as being of Buffalo, an annual output in 1891 of 1,525,520 barrels.

In live stock the trade is great and growing. Indeed, a visit to the East Buffalo stock yards will be a revelation to whoever is prone to consider that the only great markets of the kind are in Chicago, South Omaha and the West generally. Buffalo is no inconsiderable factor in the matter of supplying the markets of the East with cattle, hogs, sheep and horses.

The wonderful increase made in the imports and exports of the port in commodities of all kinds within the past few years is repro-



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From "The Illustrated Buffalo Express"
AT THE TUNNEL'S MOUTH.

duced in all branches of trade, whether wholesale or retail, while in manufactories few cities in the American world can adduce such excellent tabulated results.

BUFFALO A MANUFACTURING CENTER

The array of figures already presented prepare one for the statement that this city is already one of the greatest manufacturing centers, while the future increase in industrial enterprise is almost illimitable. Our population is essentially one of wage earners, whose energy and thrift are attested by the large proportion of the citizens of Buffalo who are proprietors of their own homes.

It would be well nigh impossible to enumerate in detail all the numerous and various manufacturing concerns which furnish employment to thousands of hands. Let the figures of the last United States census (1890) speak for themselves. We gather from these that there were at that time 3,559 such establishments, of which the invested capital was \$67,867,154, and that \$24,617,408 were paid in wages to 49,908 hands; \$51,162,070 worth of material was used, while the value of the product reached \$96,448,054. The census of 1880 shows that there were but 1,183 establishments, having an aggregate capital of \$26,847,937, employing 18,092 hands, and paying yearly in wages \$7,442,109. Only \$27,552,086 represented the cost of the material used, while the value of the product was \$42,937,701. Truly a marvelous growth in ten years!

The industries reported in the census of 1890 were: Forty-four wholesale clothing establishments, with \$2,089,957 in capital, employing 21,037 hands, paying \$686,378 in wages, and manufacturing goods worth \$2,520,143; eight flour and grist mills, capital of \$1,337,341, 198 employes, \$121,206 paid in wages, manufactured products worth \$3,653,096; sixty-two foundry and machine shops, capital of \$8,469,015, 4,614 employes, \$2,446,803 paid in wages, manufacturing products worth \$7,048,806; eight leather establishments, capital of \$2,009,816, 629 em-

ployes, \$312,438 paid in wages, manufacturing products worth \$2,390,400; forty-one malt-liquor establishments, capital of \$8,810,423, 1,157 employes, \$709,468 paid in wages, manufactured products worth \$6,889,211; thirty-four lumber and planing mills, capital of \$3,743,348, 2,595 employes, \$1,345,542 paid in wages, manufactured products \$4,518,989; twenty-six patent medicine establishments, capital of \$743,561, 269 employes, \$129,288 paid in wages, manufactured products \$1,807,560; fourteen ship-building establishments, capital of \$1,106,157, 569 employes, \$403,642 paid in wages, manufactured products \$1,012,095; thirty-nine slaughtering and meat-packing establishments, capital \$3,004,638, 879 employes, \$487,909 paid in wages, manufactured products \$10,082,144; thirteen soap and candle establishments, capital of \$1,423,035, 490 employes, \$205,594 paid in wages, manufactured products \$2,073,547.

During 1891 and 1892 several large manufacturing establishments have been added to Buffalo's industries, such as the Hogan Boiler Works, the Burgess Gun Company, the Gatling Ordinance Company, the National Car Wheel Company, the Buffalo Brass Company, etc.

But Buffalo is fast approaching an era when she will have no successful competitor in the manufacturing and industrial lines. While hitherto she has relied for power on the products of the gas-wells of Pennsylvania and Western New York, and on the use of steam generating coal, busy brains have been at work, the best mechanical engineering talent has been brought into play, and the result is already seen in the completion of the great Niagara Tunnel, which is destined to furnish Buffalo with an unlimited electric power, a power more than sufficient to supply the necessary motive force for every piece of machinery now operated on the globe.

NIAGARA IN HARNESS.

The strife of the world is for power, and nature has furnished at Niagara the world's best water-power, and where Buffalo stands a site for a city to use it. In the Falls of Niagara it has been calculated there lies one-seventh of the available water-power of the world.

Think of it, 6,000,000 horse-power! and hitherto all going to waste. But Thomas Evershed, in his lifetime one of the best known and most daring engineers in the country, saw this criminal waste of nature's gift, and conceived the problem of harnessing this titanic water-race, and of diverting at least part of its force into proper and useful channels. His idea was at first deemed visionary and impossible of execution, but was finally taken up by New York capitalists, and in 1886 the Niagara Falls Power Company was incorporated. Among the stockholders are such men as William K. Vanderbilt, J. Pierpont Morgan, D. O. Mills, Morris K. Jessup, Chauncey M. Depew, Edward Winslow, Charles Lanier, Francis Lynde Stetson, Isaac N. Seligman, Hamilton McK. Twombly, Edward D. Adams, Edward A. Wickler, William B. Rankine, George H. Kent, etc. The engineers who have had charge of the work for over five years are Albert H. Porter, John Bogart, Coleman Sellers and Clemens Herschel. The tunnel is now practically complete; it is 29 feet in diameter and 8,000 feet long, its outlet being below the Falls, and 206 feet below the level of the main canal. The water of the river enters the latter above the Falls, and is precipitated down a grade of 86 feet, to fall 140 feet into the wheel-pits, each of which will contain a motor capable of generating 5,000 horse-power. The number of the wheel-pits can be increased as occasion demands. There can be no diminution or cessation of the supply. Four exhaustless lakes are its producers, and the Niagara river never runs dry.

The National Real Estate Association, in its circular letter published during its second congress held in Buffalo in October, 1892, says: "Niagara river never runs dry. Its body of water is never appreciably diminished, and the plants built over the tunnel will never have to shut down in dry weather, or build steam boilers for reserve use.

When the present tunnel cannot furnish all the power required, all that is needed is to duplicate it. As many more can be built as ever can be required. Already a company has been organized to build

a similar tunnel on the Canadian side of the river. The waters will send out light and heat, packed in a copper wire. Of old, fire was brought from Heaven concealed in a hollow reed, but Prometheus is now outdone. The miner and the electrician have stolen the very thunderbolts of Jove, and now, Olympians themselves, turn the lakes and rivers into fire. Niagara is conquered. Here is the new wonder of the world.

Here where Lake Erie narrows to send its waters through the Niagara gorge is to be the "Electric City."

"By virtue of having the cheapest power for turning its wheels, Buffalo," says the *Chicago Tribune*, "will inevitably become the manufacturing center of the nation."

The *New York Tribune* confirms this verdict by saying in an editorial, "The success of the project for converting Niagara Falls into a source of electric power will raise the population of Buffalo from 800,000 to 1,000,000 in another decade. The manufacturing interests of the country will inevitably center where electric power costing a fraction of either water or steam power can be supplied with all raw materials. With the help of Niagara, Buffalo now seems destined to gain steadily upon Chicago in the race for commercial supremacy."

This, indeed, to some people, is startling information which these two newspapers furnish, and certainly is worthy of attention from those who would keep pace with the growth of the country. Such predictions from such sources may well cause us to pause; to observe the past and prepare for the future.

CHEAP TRANSPORTATION. CHEAP POWER.

These are great gifts. The first has made Buffalo great. The second is destined to make it far greater. Together they are incomparable. Niagara has been tamed and harnessed. Buffalo is the gainer. The tunnel and its turbines are only twelve miles away, and the electric wires spanning the distance make their power the city's own. That Buffalo has Niagara's force at command is past questioning. A corporation was

formed as early as October, 1891, to bring power from the Falls. That it can be successfully transmitted over long distances is not now a matter of conjecture. It is a fact well proved. An electrical plant twenty-two miles from Rome carries power to that city with perfectly satisfactory results, and more wonderful still has been the success of similar trials in Germany. From the Falls of Lauffen, Switzerland, a multiphase current is taken to Frankfort, a distance of one hundred and twelve miles, with a loss of only twenty-four per cent of its power. The loss in sending the power to Buffalo would manifestly be much less, as Buffalo, on a bee-line, is only ten miles from Niagara Falls from city line to city line. Buffalo can by wires bring power to any part of the city and find it, not only cheaper than power generated by any other means, but better in every way.

"The manufacturing interests of the country must inevitably gravitate where such a power as that springing from Niagara can be had, coupled with such admirable facilities for transportation, east and west, as Buffalo enjoys."

Here one may confidently look forward to seeing a gigantic city. Without the crowding and dirt of most manufacturing towns, it will become a Chicago or a Manchester without their smoke-beclouded skies.

BREWERIES, DISTILLERIES AND MALT HOUSES.

These three branches of trade are representative of very important industries here. Buffalo is the home of thousands of families of Teutonic birth and descent, who have brought with them from the Fatherland the national taste for pure and wholesome beer and light wines, and the other component parts of the population have not been slow to follow in their footsteps. This is one of the greatest centers of the brewing industries in the country, while the distilling interest is also well represented. There are twenty-one breweries, several of very large output; three distilleries, each with a large capacity, and twenty-four malt houses, each turning out 2,000,000 bushels annually.

CUSTOM HOUSE RECEIPTS.

The receipts of the Buffalo Custom House in 1892 amounted to \$875,741.62, an increase of \$40,811.61 over that of 1891. These are to be found in detail in the annual report of the Buffalo Merchants' Exchange, prepared by the efficient secretary, Mr. William Thurston.

BUFFALO HARBOR.

Buffalo, as the Queen City of the Lakes, possesses one of the finest harbors in the country. Vessels are here offered ample protection by a breakwater 7,600 feet long, and a shore arm of pile and crib work 4,100 feet long.

A project for the improvement of this harbor was adopted in 1826, and, as modified at various times, provided for the construction of piers on the north and south sides of Buffalo creek, a masonry sea-wall running south from the inshore end of the south pier, and a breakwater less than half a mile in front of the Buffalo light-house, its long arm being nearly parallel with the shore.

The project now being carried out was adopted in 1874, and pro-



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WITHIN THE TUNNEL—SHOWING THE BRICK CONSTRUCTION.

From 'The Illustrated Buffalo Express.'

vides for the construction of a breakwater of crib-work, 7,600 feet long, running parallel with the shore, and a shore arm of piles and crib-work, 4,100 feet long, running out toward the southern end of the main or detached break-water, leaving an opening of about 150 feet between them. In 1887 this project was amended so that in the re-



LAST LOG CABIN OF BUFFALO



PARK BRIDGE OVER DELAWARE AVENUE

construction of a portion of the superstructure, concrete was substituted for timber crib-work.

REAL ESTATE OPERATIONS.

There is no better or safer criterion of the prosperity and stability of any community than the increase in the value of its real estate. In this respect Buffalo has a remarkable record. "Population makes land values," and if Buffalo realty has more than doubled in value in almost all sections of the city, we must seek for some other cause than the excitement attendant upon mere inflation and wild speculation. The citizens of Buffalo have profited by the lessons of the past, and the increased value is sound and permanent, and ascribable only to the desire of men of business enterprise and intelligence to place their investments where they will be productive of the safest and most profitable returns. Moreover the rapid growth in population from 117,714 in 1870 to over 300,000 in 1893, with a still marked upward tendency, has largely contributed to this condition of things. Between 1880 and 1890 real estate transfers had increased 100 per cent, while "the increase in value of real and personal property in Buffalo, as assessed in 1882 and

1892, shows an average gain of $9\frac{1}{2}$ per cent. per year." (Greater Buffalo—Geo. M. Bailey—1892.) Another leading cause which has greatly strengthened the Buffalo realty market is that while the increase since 1890 in the assessed valuation of wealth has been at the rate of \$18,000,000 per year, this city leads 65 others in the Union in economic taxation. Taxes are more than twice as low in Buffalo as in Chicago, and more than 50 per cent less than in Rochester, Albany, Troy, Pittsburg, Milwaukee, Toledo, Jersey City, Newark, and thirteen other cities. Everything considered, real estate in Buffalo is cheaper to-day than in any other city of its size in the country, while real estate valuations, as assessed, have increased in ten years 88 per cent. Although the year 1891 was a very quiet one for the real estate market the country over, yet the following statement will show that Buffalo experienced but little of the general stagnation which affected New York very materially, and which caused the collapse of the land boom in such promising cities as Wichita, San Diego, Los Angeles and Kansas City. Despite the quietness of the local market in 1891, not a single piece of property was sacrificed, while in 1892 realty operations have shown marked strength and renewed vigor.

BANKS AND BANKING.

The banking business of Buffalo is one of the strongest supports of the city's manufacturing and mercantile interests, and the management of its banks is sound, liberal and withal conservative. We are told that in the early days of the settlement the inhabitants were greatly hampered in their business transactions by the scarcity of currency; that "in 1815 there was hardly \$5 worth of currency between Aurora and Holland," and "that shinplasters issued by private firms were in use in many parts of the country, which were good from one turnpike gate to another." In its issue of Nov. 15, 1815, the *Buffalo Gazette* announced that application would be made at the ensuing session of the legislature for a charter for a bank in the village of Buffalo. In July, 1816, the Bank of Niagara was incorporated with a capital of \$500,000, of which $6\frac{1}{4}$ per cent was paid in. The "Nia-

gara" was successfully managed until the expiration of its charter, which was for sixteen years. The following are the banking institution in operation, Jan. 1, 1893:

- The People's Bank, Coal and Iron Exchange Building.
- Queen City Bank, Main street, between North Division and Eagle streets.
- Metropolitan Bank, corner Main and Mohawk streets.
- Union Bank, corner Main and Mohawk streets.
- The Niagara Bank, Black Rock.
- The Citizens' Bank, William street, East Buffalo
- American Exchange Bank, formerly Bank of Attica, Pearl and Seneca streets.
- Bank of Buffalo, 236 Main street.
- Bank of Commerce, 188 Main street.
- Farmers' and Mechanics' National Bank, Main and Terrace.
- Merchants' Bank, 208 Main street.
- German Bank, Main and Lafayette streets.
- Marine Bank, 220 Main street.
- American Exchange Bank (formerly White's Bank), 16 West Seneca street.
- Manufacturers' and Traders' Bank, Main and Seneca streets.
- Third National Bank, 273 Main street.
- German-American Bank, 440 Main street.
- Erie County Savings Bank, Main and Court streets.
- Buffalo Savings Bank, Washington and Lafayette streets.
- Western Savings Bank, Main and Court streets.
- National Savings Bank, 308 Main street.
- Loan, Trust and Safe Deposit Company, 449 Main street.
- City Bank, capital \$300,000, 319 Main street.

INSURANCE.

The history of the inception and growth of the insurance business of Buffalo is no less interesting than that of banking, as it affords equal evidence of the foresight and spirit of enterprise which characterized the early inhabitants. The first organization for the trans-

action of business of this kind in this village, the Western Insurance Company of the village of Buffalo, was incorporated in 1817 with a capital of \$400,000, of which \$325,000 were paid up. No business was, however, transacted by it, and in 1825, its charter was purchased by Jacob Barker of New York, who opened the first insurance office here on the south side of Seneca street, between Main and Franklin. The company did a good business until its charter expired in 1830. Now all the large insurance organizations of both Europe and America are well represented here, and the insurance men of Buffalo are justly considered as enterprising, capable, intelligent and equitable a body of men as can be found anywhere. A board of underwriters, the first board established in this city, with the exception of the Board of Trade, was organized in 1856. It was succeeded by the Buffalo Association of Fire Underwriters, which was organized in 1879, and incorporated in 1881.

CHURCHES.

Few cities of the size of Buffalo possess so many sacred edifices, which are to be found distributed throughout every section of the city, and many of which are elegant in the extreme, and monuments of architectural taste and beauty. Buffalonians are essentially a religious people, and give a generous and open-handed support to all kinds of religious institutions.

The pioneer minister in Buffalo was the Rev. Elkannah Holmes, who was sent as a missionary to the Seneca Indians by the New York Missionary Society, and who first preached to the inhabitants of New Amsterdam. Meetings were held in private houses, in the school house, when it had been completed in 1808-09. A Methodist Church Society was formed in the latter year under the pastorate of the Rev. James Mitchell, but had no permanent organization until 1818, when it numbered eight members. In July, 1819, this society had built a small church on Pearl street, and this was the first church building in Buffalo. The first pastor was the Rev. Glezen Fillmore.

The Presbyterians organized a church society in 1812, and four years later, Rev. P. Squier was installed as their pastor. In 1822,

the society erected a church building, costing \$874, which was replaced in 1827 by one of brick that cost \$17,500. It was on the site now bounded by Main, Church, Niagara and Pearl streets.

The first catholic priest assigned to parochial duty in Buffalo was the Rev. John Nicholas Mertz, who came here in 1825. The diocese of Buffalo was erected in 1847, and comprises Erie, Niagara, Genesee, Orleans, Tioga, Chautauqua, Wyoming, Cattaraugus, Steuben, Chemung, Alleghany and Schuyler counties in this state. Buffalo is an Episcopal see, the present incumbent being the Rt. Rev. Stephen V. Ryan, D.D., C. M.

All the principal protestant denominations early found a fertile field in this district, and are now housed in handsome church buildings. The Baptists have twenty churches; the Roman Catholics, twenty-seven; the Episcopalians, fourteen; the Presbyterians, fourteen; the Congregationalists, two; the Disciples, one; the Jews, five; the Methodists, seventeen; the Lutherans, eight; the German Evangelicals, eighteen; the Unitarians, one; the Universalists, one, and there are eight churches belonging to other denominations.

BENEVOLENT INSTITUTIONS, ETC.

The charitable institutions of Buffalo are numerous, well endorsed, and a lasting source of credit to the generous impulses of the people. One of the oldest of such institutions is the Protestant Orphan Asylum, on Virginia street, which is built upon land donated for that purpose by Louis Le Couteulx, one of Buffalo's earliest and most prominent settlers.

The Buffalo Hospital of the Sisters of Charity, and St. Mary's Asylum for widows, foundlings and orphans, on Edward St., are notable establishments, the former having accommodations for 500 patients.

Other institutions are: Buffalo State Asylum for the Insane, Forest avenue, near Elmwood avenue; Ingleside Home, for reclaiming fallen and erring women, Michigan street, near Bouck avenue; St. Mary's Asylum for widows, foundlings and infants, 126 Edward street; Evangelical Church Home, East Broadway; Magdalene Asylum

(Good Shepherd), for erring girls, 485 Best street; St. Francis' Asylum, for aged and destitute persons, 337 Pine street; Le Couteux St. Mary's Institution, for the instruction of deaf mutes, 125 Edward St.; Erie County Insane Asylum, North Main street; Providence Insane Asylum, Main street, near Humboldt Parkway; Newsboys' and Bootblacks' Home, 29 Franklin street; Church Charity Foundation, for orphans and aged destitute females, Rhode Island, near Niagara street; Home for the Friendless, 1500 Main street; Buffalo Orphan Asylum, 403 Virginia St.; St. Joseph's Male Orphan Asylum, Limestone Hill; Evangelical Lutheran St. John's Orphans' Home, 280 Hickory street; German Roman Catholic Orphan Asylum, Best, near Fox street; St. Vincent's Female Orphan Asylum, 1313 Main street; Polish Catholic Orphan Asylum, Wilson, near Peckham street; Catholic Home for Girls out of Employment, 64 Franklin street; Fitch Creche, a day nursery for the children of working women, Michigan and Swan streets; Catholic Protectory for Destitute Roman Catholic Children, West Seneca, near the city line; the Buffalo General Hospital founded in 1858, the Homeopathic Hospital, Buffalo Maternity Hospital, Fitch Emergency Hospital, Women's Educational and Industrial Union, Women's Christian Association, Women's Christian Temperance Union, with bethel houses and chapel meetings; Seaman's Aid Society, Ingleside Home for the Erring, Children's Aid Society, which controls the Newsboys and Bootblacks' Home, Society for the Prevention of Cruel-

ty to Animals, Queen City Society for the Prevention of Cruelty to Children, etc.

The Charity Organized Society was founded in 1877, and incorporated in 1879. A citizen of Buffalo, Benj. Fitch, devised his property in this city in trust for the worthy poor, and for the erection of the Fitch Institute, and the Fitch Creche. The former includes within its walls an interesting variety of benevolent works, and among others an



WILLIAM STREET, LOOKING EAST.



emergency hospital whose ambulances are a familiar sight on our streets, while the Creche affords several conveniences for caring for the children of working women. The ex-officio members of the Board of Directors are the Mayor of the city, one member of the Board of Police Commissioners, the Superintendent of Police, the Overseer of the Poor, the City Physician, the Chairman of the Board of Health, the County Superintendent of the Poor, and the Keeper of the Almshouse.

Exempt Firemen's Association, 445 Washington street.

Buffalo has numerous fishing, rowing and other sporting clubs.

LIBRARIES AND READING ROOMS.

The intellectual order of the people of Buffalo is one of the most marked traits in their character. Aggressive money makers, keen in the marts of trade, foremost in all fields of industry, they are on the other hand of a literary bent of mind, and are generous supporters

CLUBS, SOCIETIES, ETC.

The citizens of Buffalo are noted for their many social qualities, and support many organizations of a social nature. Their clubs are the home of refinement and pleasant intercourse, while their hospitality is unbounded. They are also much given to out-of-door sports, and maintain several sporting organizations, as shown by the following list. The principal clubs are: Acacia Club (Masonic), over 327 Washington street; Buffalo Club, Delaware avenue; City Club, 331 Washington street; Buffalo Press Club, over Main and North Division streets; Saturn Club, 331 Delaware avenue; Fritz Reuter Club, 264 Genesee street; Hesper Club, Hesper Hall, Swan and Washington streets; The Circle Club, 245 Allen street; Our Circle, 159 Goodell street; Falconwood Association club house on Grand Island; Oakfield Club, club house on Grand Island; Empire Social Club, 351 Main street; Literary Club, Church of the Messiah church parlors; Amicus Club, 812 Main street;

of all movements tending to elevate the moral and intellectual standard of all the population. Numerous libraries and reading rooms, most of which are free to the public, are to be found scattered throughout the city.

The following are the principal ones and their location:

Buffalo Library, Washington street and Broadway; Grosvenor Library, Washington street and Broadway; Mechanics' Institute Library, 9 West Mohawk street; Law Library, room 23, City and County Hall; Young Men's Christian Association Library, Mohawk, Pearl and Genesee streets; St. Michael's Young Men's Sodality, Ellicott, near Tupper street; Young Men's Catholic Association Library, Franklin and Swan streets; Catholic Institute Library, Main and Chippewa streets; German Young Men's Association Library, Main and Edward streets; North Buffalo Catholic Institute, Dearborn and Amherst streets; Erie Railway Library, depot, Michigan and Exchange streets; Erie County Medical Society Library, Main and Virginia streets; Women's Educational and Industrial Union Library, 25 Niagara square; Railway Branch Y. M. C. A. Library, Exchange and Wells streets; Buffalo Historical Society Library, Washington street and Broadway; Constantia Verein Library, Goodell and Maple streets; Lutheran Young Men's Library, 659 Michigan street; Guard of Honor Library, 620 Washington street.

The Buffalo Library was formerly known as the Young Men's Association Library, and was founded over half a century ago by The Young Men's Association. It was formerly located at the corner of Main and Eagle streets, but since 1887 has occupied the handsome fire-proof structure between Broadway, Washington, Clinton and Ellicott streets. The building is one of the handsomest in the city, and cost \$378,000. The library contains over 80,000 volumes, many of which are in circulation. The reading rooms contain all the current periodicals and daily newspapers, and are well lighted and ventilated.

In the Library Building just referred to are the rooms of the Society of Natural Science, with an extensive museum, free to the

public, also the Fine Arts Academy, and the Buffalo Historical Society.

The Grosvenor Library is a brown stone, fire-proof building, and contains some 40,000 volumes, which are free to every one for purposes of reference.

THE PRESS.

Perhaps in no particular does the city of Buffalo appear to better advantage than in the matter of newspapers and periodicals. We have recounted elsewhere the inception of the news publishing business in the early years of the struggling village, and will need be content to merely furnish a list of the publications turned out at regular intervals from the various printing establishments. As will be seen, these are very numerous, and are unsurpassed in enterprising management, intellectual strength and editorial ability.

The Courier, daily, Sunday and weekly; Democratic morning paper; published by the Courier Company. *The Times*, daily (five editions) and Sunday; Democratic afternoon paper; published by Norman E. Mack. *The Express*, daily and Sunday; Republican morning paper; published by Geo. E. Matthews & Co. *Commercial Advertiser*, daily and weekly; Republican afternoon paper; published by James D. Warren's Sons. *The News*, daily (evening) and Sunday; published by E. H. Butler. *Daily Democrat*, evening and Sunday and *Weekly Weltburger* (German); Mrs. Fred. Held. *Volksfreund*, (German, Democrat) daily and weekly; Buffalo German Printing Association. *Freie Presse*, (German, Republican) daily, weekly and Sunday; Reinecke & Zesch. *Mercantile Review*, daily, semi-weekly and tri-weekly; also *Farmers' Review and Live Stock Journal*; C. H. Webster. *Sunday Truth*, published every Sunday morning by Hausauer & Rappold. *Catholic Union and Times*, weekly; Buffalo Catholic Publication Company. *Chautauqua Tourist*, Summer publication for Chautauqua Lake; daily; John Laughlin. *International Gazette*, weekly; Tovey & Co. *The Enquirer*, evening; Independent Democrat; Mrs. Fred. Held. Among the remaining publications are: *Milling World*, weekly;

Lumber World, monthly; *Iron Industry Gazette*, monthly; *Roller Mill*, monthly; *Coopers' Journal*, monthly; *Freethinkers' Magazine*, monthly; *Christian Advocate*, weekly; *Popular Gardening*, monthly; *Church Home*, quarterly; *Argus*, monthly; *Medical Press*, monthly; *Independent Practitioner*, monthly; *Medical and Surgical Journal*, monthly; *The Ojczyzna* (Polish), weekly; *The Polack w America* (Polish), weekly; *Our Record*, monthly; *Iron Review*, monthly; *Live Stock Reporter*, weekly; *Evangelische Gemeinde Bote*, monthly; *Queries*, monthly; *Triumphs of Faith*, monthly; *Aurora*, weekly; *Die Wachende Kirche*, semi-monthly; *Kirchlicher Herold*, semi-monthly; *Christliche Woche*, weekly.

These are the chief mediums through which this community is enlightened, entertained and protected, and in comparison with the press of other cities they take no second rank in native ability and terary discernment.

EDUCATIONAL FACILITIES.

The school system of any community is always one of its most interesting features. Buffalo citizens take great and justifiable pride in their schools, of which the city has fifty-three of a public character, with some 37,000 pupils, and fifty-two private schools, with about 14,000 children. In 1892 the city had 692 teachers on its pay roll, their total annual salary being \$470,616; \$963,838 were expended by the educational department.

Buffalo was the first city in the state of New York to establish free schools, the support of which is based upon taxation upon the property of the city, and the control and direction of which forms part of the municipal government. It has been truthfully said that "the enlightened policy pursued in the past with reference to educational facilities has borne an abundant harvest in the present, and therefore, in every movement made on behalf of a higher civilization and material permanence, our city is found in the vanguard."

In addition to the schools already referred to, there are numerous academies, convents, colleges, etc., which afford the best educational facilities of these we may mention the Buffalo Female Academy,

incorporated in 1851; St. Joseph's College, Roman Catholic; the Heathcote School for boys; the College of Physicians and Surgeons; St. Mary's Academy and Industrial School; the Medical Department of the University of Buffalo; High School, the Normal School, etc. These institutions are all of the highest standard of excellence, and combine to complete the unsurpassed resources of the city.

PLACES OF AMUSEMENT.

Buffalo is well provided with theaters and other places of amusement, that which is justly entitled to foremost mention being the Music Hall at the corner of Main and Edward streets. It is the property of the German Young Men's Association, and is an extremely handsome piece of architectural work. Built in 1883, the original Music Hall was destroyed by fire in 1885, the present structure being completed in 1887 at a cost exceeding a quarter of a million dollars. The building contains a large hall with a seating capacity of 2,800 persons, a smaller concert hall, the quarters of several singing societies and a fine cafe and restaurant.

The Academy of Music, on Main street, near Seneca, is the fashionable theater of the city, and is devoted to the production of first-class operas and plays.

The Star Theater, at the corner of Pearl and Mohawk streets; the Corrine Lyceum, Washington street, near Broadway; the Court Street Theater, on Court street, near Pearl; the Theater Musee, corner of Main and Clinton streets, are all ably managed, and first-class in every respect. The Germania Theater on Ellicott street is the only German theater in Buffalo. There are several other smaller places of amusement, and time need never hang heavy on the hands of citizens of Buffalo.

HOTELS.

Buffalo has a number of first-class hotels of which her inhabitants are justly proud. Some are landmarks in the history of the city's growth, but all are fully up to the high standard that the advanced requirements of the times demand.



ITEMS OF GENERAL INTEREST.

The entire city is covered with a net work of street railways, so that it is possible to reach almost any important point. The principal lines are on Main, Niagara, Broadway, William and Exchange streets, while belt lines connect or branch off from these. Street cars pass all the depots. The cars from every line pass the corner of Main and Niagara streets, and this is the best starting point for a stranger to

go to any place in the city. The fare on any line, and for any distance, is five cents.

There are three lines of stages: The Herdicks, running from the eastern section of Seneca street to Main, thence along Main to Huron; and out Prospect avenue towards Black Rock, or out Chippewa and Franklin streets; the Delaware avenue stage line, starting from Main and Seneca streets; and the Elk street line, starting from the same place in an opposite direction. The fare on any of these is five cents.

The Belt line is a double-track railroad, encircling the city. Trains run both directions from 5:45 a. m. to 12 p. m., and the round trip, including stops, is made in 45 minutes. They start from the Central depot, on Exchange street, and stop at the Terrace, Porter avenue (near Fort Porter and "The Front"), Water Works, Ferry street, Black Rock (or International Bridge), Delaware avenue, (north of the Park and Forest Lawn),

North Main street, Driving Park or International Exposition, William street (near the Live Stock Yards), and other places. This trip gives the visitor a good idea of Buffalo. The fare is from five cents upwards, according to distance traveled, and for the round trip is thirty cents.

Of streets paved, the entire length is 222.64 miles, and the total length of sewers, 247.11 miles.

BUFFALO'S FUTURE.

The *New York Tribune* in 1890 remarked editorially: "The past of Buffalo is secure, and her manifest destiny is evidently to be something tremendous." The same paper two years later said: "The success of the project for converting Niagara Falls into a source of electric power will raise the population of Buffalo from 300,000 to 1,000,000 in another decade." There is no other American city which can offer to the capitalist surer or more remunerative opportunities for investment; none other can give to the industrious and intelligent mechanic, the skilled artisan, the workingman of every degree as ample facilities for becoming his own landlord, and the proprietor of his own home. Here his children will find educational facilities equal to those provided by any other community; employment is to himself assured, while the higher aims and demands of life are liberally catered to. The conditions which surround his daily existence are elevating and favorable to the bettering of his condition, and assure the future prosperity and success of the members of his family. From a national point of view the advantages of Buffalo are obvious; located at the

foot of Lake Erie, within twelve miles of Niagara Falls, with its inexhaustible water power for the creation of the electric current that will soon be the great motor power for the city's mills and factories, its car shops, and its numerous other industrial establishments, connected with the Canadian shore by the great International Bridge, and with the Hudson River by the Erie Canal, the center of the great railroad traffic, the harbor to which is bound the great lakes, this is the natural and logical site of the future commercial and industrial metropolis of the country. The availability of its location, between the great Eastern and Western markets; its prodigious advantages as a point of transshipment by rail and by water; a climate extraordinary for salubrious properties; a system of water works unsurpassed; a municipality well and economically governed, a low rate of taxation—for all these and many other reasons Buffalo must be regarded as the coming city where capital will reap such rewards as can seldom be attained elsewhere. Buffalo will always continue to be the Queen City of the Lakes, and is destined to the proud distinction of becoming the Electric City of America.



LOBDELL, GIBBS & GUNNELL, OPERATORS IN REAL ESTATE, NO. 121 FRANKLIN STREET, BUFFALO, - - - NEW YORK.

DURING the last few years, Buffalo real estate has attracted a host of investors, and regarding the opportunities for safe and certain profit making in this particular field, the half has not yet been told. Cautious investors generally agree that "land is the basis of all security," and no capital is so secure as that which is judiciously placed in real estate. The man who selects carefully, and then backs the growth of a first-class American city with his money is almost sure to win every time. A few years ago, a few of the people of Buffalo awoke to a realization of the fact that this is destined to become a great metropolis, and that fortunes can easily be made by buying land in the suburbs and waiting for the city to grow out to it. Already many handsome fortunes have been realized in this way, and the foundations of many more have been laid. Within ten years, Buffalo real estate values have increased 83 per cent or more. This is an average of more than eight per cent per annum, and it applies to the entire city—to certain parts where there has been little, if any, real growth, where values remain about as they were ten years ago, as well as to the northern and eastern sections of the city, where the increase has been from 100 to 1,000 per cent during the same time. Every one who is interested in such matters knows well that the handsomest profits to be derived from real estate are made in two ways, viz., (1) buying vacant lots at low prices, and selling at an increase caused by the legitimate growth of a city; and (2) buying large tracts of land by the acre, subdividing and improving it, and selling it by the foot. Happy is the man who can afford to purchase a tract of land all by himself and subdivide it, for his profits are generally immense. In Buffalo the small capitalists have a way of "pooling their issues," as the sand lot orator of San Francisco was wont to say, and by uniting their capital succeed in purchasing and handling large tracts of desirable lands, and sharing handsome profits thereby. This is the "land company" plan, and in this city has lately become quite popular, owing to the fact that whenever a company subdivides a tract of land and puts its lots on the market, the lots are nearly always offered at such low prices, comparatively, that even stockholders often become purchasers of lots and hold them for the increase. There is one prominent real estate concern in Buffalo which has unbounded faith in the future of the city, which believes that "now is the time to buy," and is industriously living up to that belief. It is very actively engaged in investing its own capital and that of its clients in and outside of Buffalo, in acre property. It makes a specialty of syndicating Grand Island property. Acre property is purchased, the land is subdivided into city lots, the streets are improved, and lots are sold to meet the wants and conditions of buyers in all ranks of life.

The concern alluded to is that of Messrs. Lobdell, Gibbs & Gunnell, who occupy a handsome and spacious suite of offices in Rooms 13 and 14 at 121 Franklin street. The individual members of this firm are Messrs. Wm. A. Lobdell, Frank B. Gibbs and Alexander Gunnell. They are all native Buffalonians, were reared in the city and the real estate business, have seen the city thrive and helped it to thrive, and are thoroughly familiar with present and prospective values of residential and business

properties, both in the city and its growing suburbs. There is no denying the fact that, owing to its stability, no class of financial investment in any progressive community offers such safe and substantial returns as realty, as it is the last commercial element to be affected by general depression, and the first to be enhanced by indications of a revival of business prosperity. It is for this reason that the shrewd and sagacious everywhere pin their faith to real estate, in preference to any other form of speculation.

The numerous transactions in realty by Messrs. Lobdell, Gibbs & Gunnell, during their busy career, have over and over again made this manifest. They have syndicated about thirty pieces of property on Grand Island alone, and the investments here have proved highly lucrative to those who made them through this firm, whose success has been due to two things, good judgment and faith in the development of the city. During the many years that they have been identified with the real estate business they have been intrusted with the management of many important transfers of property by clients who are numbered among our best known capitalists, wealthy property owners, speculators, etc. Their clientele is of the highest character, and their reputation among the real estate fraternity and the public is an enviable one. Their office is centrally located, neatly and appropriately fitted up with every convenience for the successful transaction of business. They are prepared to buy, sell, exchange and let all kinds of city and suburban improved and unimproved real estate, and at all times have a large list of desirable properties on their books for sale, exchange, to lease or let, upon the most advantageous terms. Possessing, as they do, an intimate knowledge of properties in all portions of the city and vicinity, and being conservative in their views, their judgment as to present and prospective values is of great importance to investors, and can be safely relied upon. They also take full charge and management of estates, secure responsible tenants, collect rents, pay taxes and assessments, and effect repairs and improvements in the most judicious and economical manner. Loans are also negotiated by the firm on bonds and mortgages promptly and satisfactorily to all parties. The members of the firm are young, pushing business men. They are constantly on the keen lookout for good bargains, and have acquired the reputation of being close and careful buyers, as well as genuine "rustlers" in developing and selling property. Believing that now is the golden opportunity to buy, while values in many sections of the city are still so low that a great increase in the future seems absolutely certain, they feel reasonably sure of their ability to *now* invest capital that may be entrusted to their care so that it will double within from three to five years, to say the least. Those who join with them in investing money, either in land company stock, in vacant lots, or in building houses, cannot possibly fail to secure far handsomer returns than can ever be derived from ordinary interest on loans or rents. The firm invites the most thorough investigation of its personnel, its business methods, its business record, and its investments, and solicit the patronage of those who are about to invest.

BUFFALO

Co-operative Brewing Company,

HIGH AND MICHIGAN STREETS,
BUFFALO, - NEW YORK.

AN enterprise that reflects the highest credit upon Buffalo as a trade center and at the same time illustrates the possibilities of extensive business development by co-operation is the Buffalo Co operative Brewing Company. The business of the Company was established in 1858 and known as Haefner's Brewery, which was burned down in 1886, but immediately rebuilt. The present company was incorporated in 1880 with \$50,000, which was increased to \$100,000 in 1883. The development of the business has been rapid and steady as shown in the following table of production :

1881, 3,755 $\frac{5}{8}$ bbls.; 1882, 17,070 2-8 bbls.; 1883, 22,096 $\frac{3}{8}$ bbls.; 1884, 26,877 2-8 bbls.; 1885, 25,892 2-8 bbls.; 1886, 27,705 $\frac{3}{8}$ bbls.; 1887, 28,383 bbls ; 1888, 27,958 $\frac{7}{8}$ bbls.; 1889, 28,728 bbls ; 1890, 30,970 $\frac{3}{8}$ bbls.; 1891, 33,476 $\frac{3}{8}$ bbls.; 1892, 35,000 bbls.

The company makes three kinds of beer, all of which have become immensely popular. They are known as "Extra 6," "Stock Lager" and "Munchner." Only the best of barley and malt and pure hops are used, and the product has been endorsed by the leading experts of the country as absolutely pure. This company introduced the "vacuum" beer into this country, Mr. Casper Pfandler being the inventor, and for four years previous to his death, was superintendent for this company. The plant of the company is situated on the corner of High and Michigan streets, and extends back to Goodrich and Elm streets, occupying quite a square. The plant was thoroughly remodeled during the past two years at large expense, and is now one of the finest in the country. It contains two ice machines of the Ballentine make, forty and sixty tons each. The bottling establishment is splendidly equipped, and has all the latest conveniences and improvements. New stables were erected in 1891, that are among the best extant. In everything, this brewery will compare with any and is a model establishment. The officers are gentlemen of large experience and the very highest standing.

The president is John Honecker ; vice-president, A. Kempf ; secretary, Val. Hoffman, and treasurer, C R Rauch. The product meets a ready sale throughout this entire section and is held as being the best brewed in Buffalo.

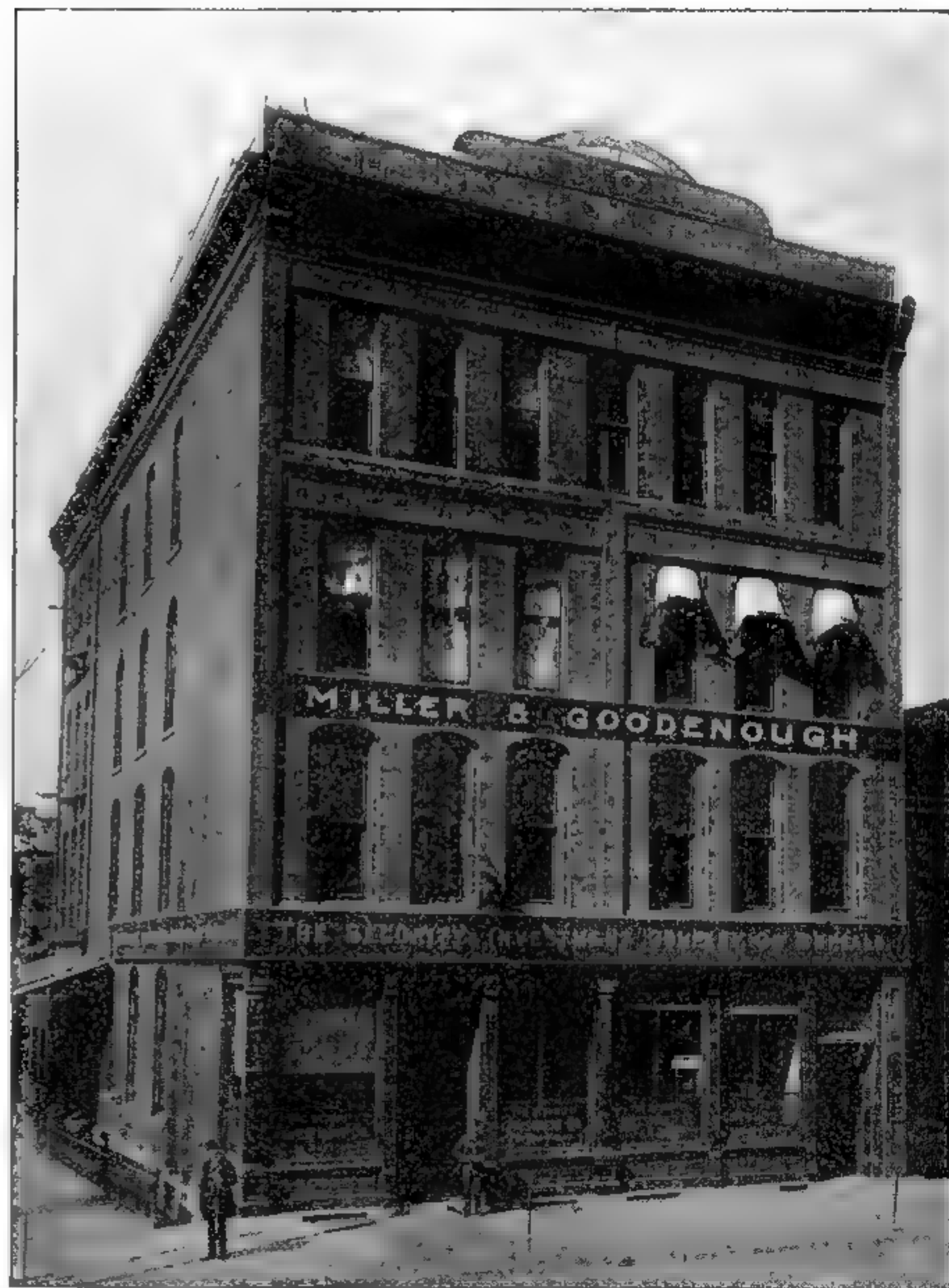
MILLER & GOODENOUGH, REAL ESTATE,

No. 158 Pearl Street,

Second Floor Stafford Building,

BUFFALO.

AMONG the most responsible firms whose operations have greatly contributed to the activity and development of the real estate market of Buffalo is that of Messrs. Miller & Goodenough, whose offices are centrally located in the Stafford Building, 158 Pearl street. No other firm has been more fortunate in establishing and maintaining a high reputation among property owners and speculators. They attend to everything pertaining to the real estate business, buying, selling, letting and exchanging all kinds of property, negotiating loans on bond and mortgage, and making profitable investments for their clients. They are prepared to take the entire management of estates for absent and non-resident owners, securing good tenants, collecting rents promptly, paying taxes, effecting insurance, making repairs and maintaining the property in the highest point of productiveness. They make a specialty of Tonawanda, Niagara Falls, Cheektowaga and South Buffalo property, and also have upon their lists some of the most desirable property in the city and suburbs of Buffalo for business, residential or purely speculative purposes. Both gentlemen have had long experience in the real estate business, and are highly regarded in the community for their integrity and upright character. They are members of the National Real Estate Association.



P. P. MILLER, PRES.

JOHN L. WILLIAMS, VICE-PRES.

F. H. WILLIAMS, TREAS.

F. P. LITTLE, SECY. AND GEN. MGR.

THE F. P. LITTLE

Electrical Construction and Supply Company,


No. 135 Seneca Street,

BUFFALO,

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NEW YORK.

LECTRICITY is with marvelous rapidity superseding all other forces in the production of light and power. Its development has been so complete, and upon such practical lines, that it has become an absolute necessity in all communities, however small, who have any claim to be regarded as advanced. Electric light and electric power have ceased to be luxuries, and have taken such a hold upon public favor, because of their effectiveness, convenience and easy operation as to be legitimately classed among the necessities of life. Electricity also enters into our business and home life in the most intimate manner, and is daily becoming of greater importance to our ever-advancing civilization. Among the leading houses in Buffalo who devote their energies to the execution of electrical work of all kinds, one deserving of special notice is that of the F. P. Little Electrical Construction and Supply Company, whose premises are located at 135 Seneca street. This company was incorporated under the laws of New York State in 1892, with a capital of \$100,000, and is under the management of the following gentlemen: P. P. Miller, president; John L. Williams, vice-president; F. H. Williams, treasurer, and F. P. Little, secretary and general manager, all of whom are well and favorably known throughout the mercantile and financial circles of the community. The company have equipped their plant with all the finest and most improved machinery and appliances requisite to the successful prosecution of the business, and as they employ none but skilled workmen in each department, they are prepared to undertake the largest and most important contracts for the complete equipment of electric and steam plants, for the installation of motors, for wiring and for work of every description coming under this general head. They carry a large and valuable assortment of electrical goods, the product of the best makes in Europe and America, and make a specialty of an alternating fan motor which has no rival for economy, efficiency and durability. They also make a specialty of "arc lamps for all circuits," and call particular attention to their fan motors. Repairs in almost any line necessitate the exercise of just as great care and skill as any other kind of work, and these are effected by the company in such a manner as to call for the most favorable comment. In fact, this responsible concern with its influential connections, ample facilities and able management is rapidly taking the lead in this part of the country in the interesting and indispensable work to which its energies are devoted.

STEPHEN L. ANGLE,

UNDERTAKER.

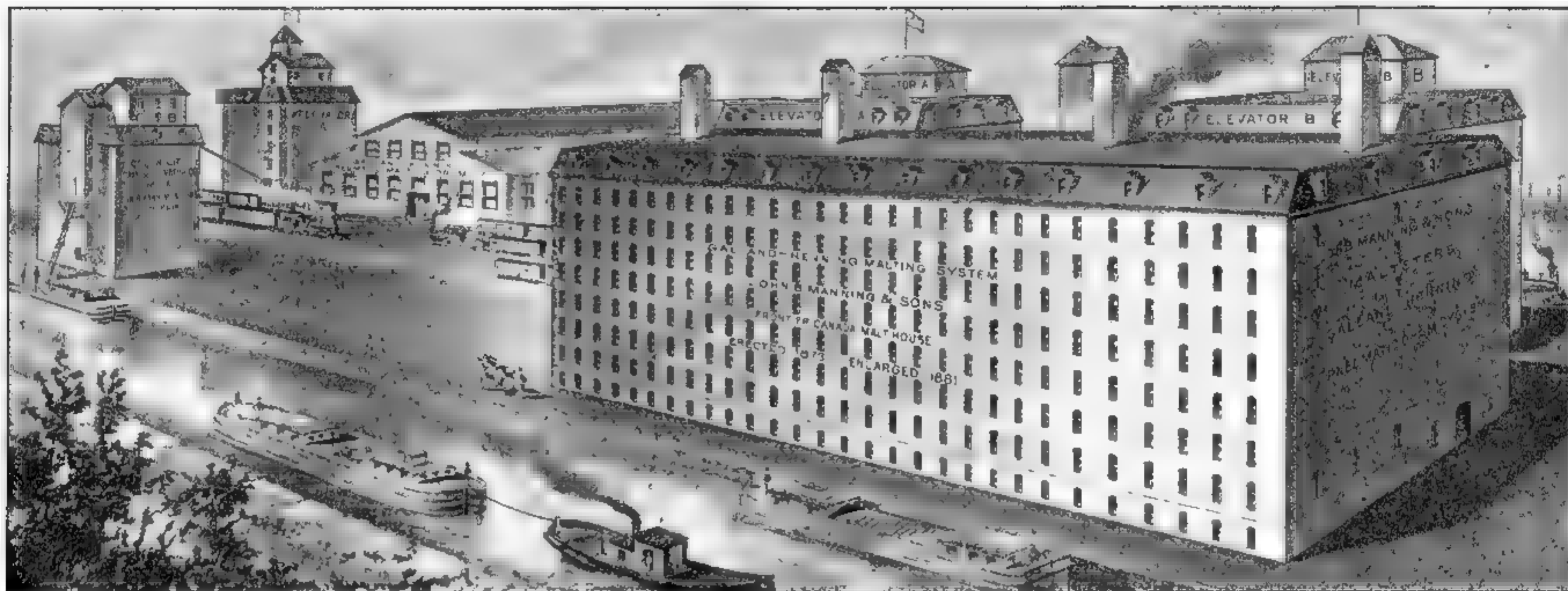
TELEPHONE NO. 1887. 13 WEST MOHAWK ST., Y. M. C. A. BUILDING, BUFFALO, N. Y.

THE city of Buffalo can certainly be congratulated upon the high standard of enterprise and ability displayed by her leading business men in every department of industrial activity. These qualities have not only been important factors in giving the city its present commanding position and in causing the attention of the country to be attracted to its marvelous advances and growing prosperity, but have resulted more particularly in the establishment of influential houses whose reputation is second to none in the country. Among these must be classed that of Mr. Stephen L. Angle, of 13 West Mohawk street, in the handsome Y M. C. A. Building. The vocation of an undertaker is one essentially requiring for its successful prosecution peculiarly important qualifications which but comparatively few individuals possess. It is only by natural aptitude that a man is able to discharge his duty in this important relation to the entire and unqualified satisfaction of those most directly interested. Mr. Angle not only has this natural talent, but is a brilliant and versatile business man. He was born in New York state and came to Buffalo eight years ago. His ability was soon recognized and he was called upon to fill the responsible position of paying teller of the Bank of Commerce in this city, and for seven years the duties of the post were discharged in the most efficient manner. Recently Mr. Angle finding an avenue for greater usefulness and more widely extended business operations, opened his present fine establishment and laid the foundation of what is undoubtedly destined to be the leading house of the kind in this section of country. His store is spacious and handsomely fitted up, while a fine assortment of caskets and coffins of all kinds from the plainest to the richest and most elaborate are always kept on hand. Funeral requisites of every kind are also supplied, and the whole direction of these sad ceremonials is assumed, even to the selection of cemetery lots if desired. Embalming upon the most scientific principles is performed and in this most difficult art no one has achieved a higher reputation than Mr. Angle, he having graduated from the United States College of Embalming and having been for several years the manager of one of the largest undertaking establishments in the East. The office is open day and night and all calls receive prompt and careful attention. Mr. Angle gives his close personal attention to every branch of the business and makes a specialty of attending funerals and seeing that every function is carried out according to established custom or the wishes of relatives. It has been frequently a great relief to the mourners, who are naturally temporarily incapable of attending to business matters, to find all responsibility taken from their shoulders by this experienced and capable gentleman. Mr. Angle is a gentleman of liberal education and training. He is a graduate of the State Normal School at Albany and has not ceased his studies on leaving that institution, but has seized every opportunity to increase his knowledge and enlarge his mind. He stands very high in business and social circles and is an active and popular member of the Royal Arcanum and the Brotherhood of St. Andrews, and for five years he was treasurer of the Church Home. Mr. Angle is a courteous, obliging gentleman, who has a well established reputation for sterling integrity and personal worth, and whose quick and keen perception, sound judgment and remarkable business ability stamp him as one of the leaders of the future in finance and trade and a citizen of whom Buffalo may well be proud.

JOHN B. MANNING & SONS, MALTSTERS,

OFFICE, ROOM 23, WHITE BUILDING, - - - - - BUFFALO, N. Y.

IN dilating upon the industrial advantages of the city of Buffalo, it must not be forgotten that they arise to a large extent from a superior geographical position and excellent transportation facilities, which place it in direct communication with the finest grain growing districts of the United States and Canada. These considerations have exerted a great influence in promoting the manufacture of malt, which is carried on here upon an extensive scale. In connection with these remarks, we desire to make special reference to the representative and old established house of Messrs. John B. Manning & Sons, Maltsters and Importers of Canada Barley, whose office is located at Room 23, White Building. This prosperous business was established in 1859 by Mr. John B. Manning in a small way, who in 1890 admitted his sons, Messrs. Franklin C., John Oley and Wm. H. Manning into partnership. The capacity of Mr. J. B. Manning's malt house at first was only 8,000 bushels, but in 1873 he erected the present mammoth nine-story structure, 100x363 feet in area, which has now an annual capacity of 2,000,000 bushels of malt. This splendid malt house is situated at the foot of Auburn avenue, with the elevators connected, and has a storage capacity of 1,250,000 bushels. It is in close proximity to the Queen City Elevators, which have a capacity of 450,000 bushels, and of which Mr. Manning is president. The firm's malt house is equipped with the Galland-Henning Pneumatic Malting Drum System, and a large force of workmen are constantly employed. The barley used by the firm is the best grain on the continent, and is carefully selected and prepared with an accuracy that always insures uniform results. In fact, the malt produced here is absolutely unrivaled for quality and reliability, and has no superior in America or Europe. Orders are filled promptly at the lowest ruling market prices, and the trade of the firm extends throughout all sections of New York, Pennsylvania, Ohio, New England and the Western States and Southern States. Mr. John B. Manning was born in Albany, N. Y., but he has resided in Buffalo for the last thirty-seven years, while his sons are natives of this city. They are honorable, energetic and able business men, who number among their permanent patrons many of the most famous brewers in the country. Mr. John B. Manning is one of Buffalo's influential and public-spirited citizens. He is president of the Queen City Grain and Elevating Company; also of the Galland-Henning Pneumatic Malting Company, and of the Buffalo Paving Company. He is likewise a member of the Buffalo Board of Trade, Merchants' Exchange and National Maltsters' Association. He is one of the most prominent Democrats in New York State, and was formerly Mayor of Buffalo, president and vice-president of the Board of Trade. The telephone call of the office is 1657.



MALT HOUSE, ELEVATORS AND MACHINE WORKS
—OF—
J. B. MANNING & SONS.



Meadville, Pa., Distilling Company, (Limited.)

No. 32 Board of Trade Building, BUFFALO, NEW YORK.

The city of Buffalo has always been an important whisky market, and many of the largest wholesale liquor houses and leading distillers have offices and branches here. In the front rank of these concerns stands the representative and reliable Meadville, Pa., Distilling Company, (Limited), distillers of pure rye whisky, whose office is located at 32 Board of Trade Building. This progressive company was duly incorporated in the year 1886, under the laws of the state of Pennsylvania, with a paid-up capital of \$100,000; Mr. Gustave Fleischmann being the president and Mr. Joel H. Prescott, Jr., the secretary and treasurer. The

company's distillery is situated at Meadville, Crawford County, Pa., and the grounds and plant have an area of five acres. The different departments are supplied with the latest improved devices, apparatus and distilling appliances, known to the trade, and twenty-five men are constantly employed on the premises. Only choice and carefully selected grain is utilized, and the product is as pure and wholesome as the crystal water at the natural springs, adjacent to the distillery, from whence it obtains its water supply. The storage capacity of the bonded warehouse is equal to 25,000 barrels. The company's special brand, "Meadville Pure Rye," is mellow

and delicious and is absolutely unrivaled in this country. The demand for this splendid brand of "Eastern Rye" is steadily increasing and the trade now extends throughout the entire United States. Mr. G. Fleischmann is largely identified with other business interests in the city of Buffalo, and Mr. Joel H. Prescott, Jr., is also secretary of the Frontier Elevator Company. The management of the Meadville company is in the hands of gentlemen of large experience in the trade, and its future prospects are well assured. Several traveling salesmen represent the company in the Eastern and Western states, and branch offices have been established at 50 Broadway, New York, and at 53 River street, Chicago, Ill.

EDWARD P. MILLS,

(FOR 17 YEARS WITH THIRD NATIONAL BANK.)

Dealer and Broker in Real Estate and Loans,

Room 9,
404 Main Street,

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Buffalo, N. Y.

ONE of the most important among the many occupations engaging the attention of the business men of Buffalo is buying, selling and exchanging realty, and among those most active in this direction is Mr. Edward P. Mills, whose office is in Room 9, 404 Main street. Mr. Mills has been established in the business for six years and has always enjoyed the esteem and confidence of the public and shown a great capacity to meet the exact needs of patrons, and he has acquired a name and reputation for promptness, uprightness and fairness, greatly redounding to his credit. He has every convenience and facility at hand for the transaction of business, and pays particular attention to everything pertaining to the purchase, sale and exchange of realty, the negotiation of loans, etc. He handles and deals in all kinds of city and suburban property, and is well prepared to offer special inducements to those seeking investments. The properties handled are many of them owned by Mr. Mills, and all are absolutely perfect as regards title, and no realty is dealt in except such as is perfectly safe to investors. Mr. Mills is a native of New York State, and has resided in Buffalo since 1853. During this period he has acquired a high reputation for business ability and integrity, and has become deservedly popular and esteemed in leading commercial and financial circles. For seventeen years he held a prominent and responsible position with the Third National Bank of this city, discharging his duties in the most satisfactory manner, and forming acquaintances and connections with the prominent men of the city that have been material factors in his later success. He has risen to his present position by strict devotion to the interests of patrons, and by endeavoring in all cases to give them entire satisfaction. We know of no other dealer in real property whose facilities for conducting all the varied operations of this line are greater, and we strongly recommend those having property for disposal or to rent, or having to leave their estates in the hands of some responsible person, to communicate with Mr. Mills, who will give strict attention to their business and ensure them the most faithful, efficient and skillful service that is possible for them to secure.

SELLECK BROTHERS, REAL ESTATE,

No. 78 Erie County Savings Bank Building,

BUFFALO, - - - NEW YORK.

IN A CITY of the rapid, steady and solid growth and development of Buffalo, the importance of the real estate industry cannot be overestimated. To the leading representatives of this line in a great measure belongs the task of imparting to the city that appearance of refinement and comfort, and of supplying its citizens with homes of their own, which is the best evidence of its material prosperity. The reliability, integrity and business capacity of our Buffalo real estate men, and the liberal methods adopted in dealing with the public, are acknowledged by all, and have secured for them wide recognition and an influential patronage. This is especially true of the firm of Selleck Brothers, whose handsome offices are located at 78 Erie County Savings Bank Building. The proprietors, Messrs. H. D. and H. L. Selleck, established their business in Syracuse, N. Y., about four years ago, where they still maintain an office in the Kirk Block, which is superintended by Mr. H. L. Selleck, and two years ago the Buffalo branch was opened and is in charge of Mr. H. D. Selleck. The firm buy, sell and handle their own realty only, and by the display of a faithful and conscientious zeal for the best interests of their customers, they have secured a clientele of no ordinary character. They have every convenience and facility for the prompt dispatch of business, and have become thoroughly familiar with present and prospective values of real property in and around the city, so that intending purchasers may rely upon their knowledge and sound judgment as regards prices, surroundings and other information. Mr. H. D. Selleck was formerly a highly respected minister of the Methodist Church, but owing to a serious and aggravated throat affection, he went to Colorado in search of health. While there, he became interested in the mining and smelting business. He is largely interested in the famous Bassick Gold Mine of Colorado, which has for some time been closed on account of litigation. A new company has been formed, and the Bassick will soon take its old place in the front rank of the rich producers of the state. In their real estate business here, they have adopted all legitimate means for the maintenance of an active market, and their operations have always been conducted upon the soundest and fairest principles underlying an industry, which, when developed upon honorable lines, is a blessing to the city itself, and to the great mass of the community.



THE BELL TELEPHONE CO.,

OF BUFFALO, N. Y.



Executive Offices: 14 and 16 W. Seneca St.

HENRY M. WATSON,
PRESIDENT.

HARLOW C. PALMER,
SEC'Y AND TREAS.

THE Bell Telephone Company, of Buffalo, was originally organized in 1878 by Messrs. Ed. J. Hall, Jr., and Harlow C. Palmer, and eventually was duly incorporated in 1879 under the laws of New York. The capital of the company at first was only \$30,000 which has since been increased to \$1,000,000, owing to its steady increasing patronage. This company owns the exclusive right to operate the Bell Telephone in Erie, Orleans, Livingston, Genesee, Wyoming, Monroe and Niagara Counties, and its executive offices in Buffalo are centrally located at 14 and 16 West Seneca Street, between Main and Pearl streets. They also have several public telephone stations in Buffalo, and employ constantly 250 persons. The Bell Telephone Company of Buffalo has already 4,250 subscribers, of whom 2,500 reside in Buffalo, and 1,200 in Rochester. There are 3,000 miles of underground wire in Buffalo and 1,000 miles in Rochester, while they also have 3,000 miles of wire connecting the different counties of the company's territory. Six pair of wires are operated between Buffalo and Rochester, or about one thousand two hundred miles, while their Long Distance Telephone is connected with New York City, Boston, Philadelphia, Washington, Erie, Pa., Pittsburgh, Chicago, Cleveland and all principal intermediate points. The company first organized a plan of charging for each telephone instrument on what is known as the flat rate system, but in 1880 it introduced the toll system of charges, which has proven very satisfactory. Its patronage is steadily increasing, owing to the reliability and efficiency of its service. The following gentlemen, widely known in business circles for their executive ability, energy and strict integrity, are the officers, viz.: Henry M. Watson, president, Harlow C. Palmer, secretary and treasurer. Mr. Watson is one of Buffalo's public-spirited and influential citizens. He is president of the Buffalo Railway Company, a trustee of the Erie County Savings Bank and a director of the Farmers' and Mechanics' Bank, Union Fire Insurance Company and Buffalo & South-Western Railway Company. Mr. H. C. Palmer is one of the founders of the Bell Telephone Company of Buffalo, and gives his entire attention to the management of the offices and finances. The offices are spacious and well equipped, and possess every convenience for the prompt dispatch of business.



C. KURTZMANN & CO.

The highest achievement in the art of musical instrument manufacture has been effected by the celebrated house of C. Kurtzmann & Co., who have been honorably engaged in piano making in Buffalo for nearly forty-five years. The business was established in 1848, by C. Kurtzmann, who died in 1886, when the estate took the business and the present style was adopted, the firm now being A. Cordes, L. S. Kurtzmann and A. Geiger. The magnificent factory of the company is located at 526 to 536 Niagara street, corner of Pennsylvania, being 140 feet on the former and 182 feet on the latter street. It is equipped with the latest improvements in machinery and appliances for the making of high grade instruments, and is in every way a perfect plant. Power is furnished by a large seventy-five horse-power Corliss engine, and in the various departments are every modern convenience, such as dry kilns of 80,000 feet capacity, polishing rooms, planing, fret work, turning and all other machinery. The Kurtzmann piano is honestly made, and will last a lifetime; it is indorsed by the world's greatest artists, and has a particularly brilliant and sweet tone, noted for its singing quality. All of their pianos are overstrung with bass repeating action, patent independent damper frame,



iron frame and specially designed cases. Prices are always as low as any pianos of equal grade, and all instruments are fully guaranteed. One hundred skilled workmen are employed in the various departments, to whom the highest wages current are paid. Mr. A. Cordes is a native of Germany, who has been identified with the business since 1887; he has charge of the office and finances. Mr. L. S. Kurtzmann, a son of the founder, and Mr. A. Geiger take care of the manufacturing and sales department. This business is a credit to our city, and the pianos have achieved a reputation that reflects honor upon the gentlemen who have developed this important industry.

WILLIAM H. SLOCUM.

The leading representative and most accomplished law stenographer and typewriter in Buffalo is Mr. Wm. H. Slocum, a gentleman of many years practical experience and wide reputation. Mr. Slocum for a period of eighteen years was official stenographer to the Supreme Court in the 8th judicial district of New York, and also for a time senate reporter of the Pennsylvania legislature. From 1876 to 1877 he was stenographer on the Chautauqua Assembly Daily Herald, and has filled other important positions. In 1880 he located in the city and established an office and Slocum school of stenography, typewriting and penmanship, which has been very successful and from which many young men and women have graduated and are now holding lucrative positions. The school is 51 Chapin Block. The rooms are well lighted and ventilated, and every facility and convenience is provided to assist pupils and advance them as rapidly as possible. Mr. Slocum as an instructor is careful and painstaking and possesses the faculty of imparting knowledge to others. The tuition fee is \$10 per month, including the use of typewriter. The Graham system which is pronounced the best, is taught by Mr. Slocum, and in six months an apt pupil under his careful instruction can become a rapid writer. His school is well patronized and on an average fifty pupils are in attendance daily. Mr. Slocum furnishes expert typewriters and stenographers, also copies legal papers and a specialty of copying phonograph cylinders. He is the general agent for the new Blickensderfer typewriter, which is pronounced the best machine ever in-

vented. Mr. Slocum was born in Genesee County, N. Y., and is vice president of the New York State Stenographers' Association. He is a notary public, well known in Buffalo, and his school of stenography, type writing and penmanship has the reputation of being one of the best in the United States.

L. G. MOWRY.

One of the most successful and progressive among the carriage and wagon manufacturers in Buffalo is Mr. L. G. Mowry, patentee and manufacturer of Mowry's patent three-horse pole for fire engines and hook and ladder trucks, and Mowry's improved snap-hook, which are in use in all the leading cities, and indorsed and recommended by the chiefs of the fire departments. He has issued a neat, illustrated folder, giving a full description of these valuable patents, which will be sent to any address on application, by mail or otherwise, at his office and factory 814 Fourteenth street. Mr. Mowry, who is a practical carriage and wagon builder of many years' experience, has been established in business since 1882. He commenced at the corner of Mohawk and Morgan streets, and in February, 1891, removed to the premises now occupied at the above address. The building, a new one, was erected expressly for the purposes of his business, and is constructed of brick, two stories high, and 80x125 feet in area. The ground floor is utilized as an office, blacksmith and wood working shops, and the upper floor for painting, trimming and finishing. Mr. Mowry selects all the material used in his factory with unusual care, carefully superintends his skilled workmen, and manufactures to order carriages, buggies, spring, express and delivery wagons. All his work is put together in the best and most substantial manner, and fully warranted in every respect. The three-horse poles manufactured by Mr. Mowry are something entirely new, and can be applied to any engine or truck without making any change in the gear. The horses can be attached very speedily, and never fail to work properly, and with entire satisfaction. The improved snap-hooks for use on pole straps and life belts are superior in every respect to any other manufactured. Mr. Mowry, who was born in Greenville, Pa., has resided in Buffalo for a period of twenty years. He is doing a fine business, and has always sustained a high reputation. Mr. Mowry is an active member of the Masonic fraternity.

BUFFALO SCALE COMPANY.

Among the standard goods manufactured in Buffalo none have become more popular or more generally accepted as reliable in every particular than the Buffalo Standard Scales, manufactured by the Buffalo Scale Company. This company was incorporated twenty-nine



years ago, and has met with the largest success. The officers are gentlemen of experience and are well known in commercial circles. George G. Linen is the president; T. L. Richmond, treasurer; F. A. Avery, secretary, and J. H. Usher, mechanical superintendent. The company has recently moved to the new plant covering the square between Scott, Illinois and Mississippi streets. The buildings are of brick, three stories in height, forming a hollow square, with power house in the center. The dimensions of the premises are 250x200 feet, and the plant has railroad facilities, canal facilities and every modern convenience. This is one of the largest plants of the kind in the United States, giving employment to several hundred skilled workmen, and turning out the finest scales of the standards of all nations. They make weighing machines of every description, from the nine ounce postal scale up to the 150 ton railroad track scale. The company keeps a number of traveling salesmen on the road who sell large quantities of their scales, and their products go to all parts of the United States, Canada, South America, the West Indies, Australia and Europe. This company forms one of the most important manufacturing features of Buffalo, and is in every way representative.

PABST BREWING COMPANY.

There is no better known or more popular business enterprise in the United States than the extensive brewing interests of the Pabst Brewing Company, of Milwaukee. The business now controlled by this famous company was founded in 1842 by Jacob Best as the Empire Brewery. The enterprise developed steadily and the beer soon became known as the "Best" beer. In 1878, the Philip Best Brewing Company was incorporated with \$800,000 capital, which was increased to \$2,000,000 in 1874. The Pabst Brewing Company was the name given the corporation March 18, 1889, in honor of the president, Mr. Fred Pabst. The capital stock is \$10,000,000. We cannot give details of the extensive plant of this famous company, as it would require quite a volume in order to do so, the cut on the opposite page will give an idea of the size. An idea of the extent of the business may be gained, however, from these facts. The present capacity of the Empire Brewery is 2,000,000 barrels a year, and the annual sales amount to over 1,000,000 barrels and nearly 50,000,000 bottles. To make these, over 1,500,000 bushels of malt, 2,500,000 pounds of rice, 1,500,000 pounds of hops, 85,000 tons of coal and other ingredients are used. Their ice machines produce, the equivalent in cold of, 750 tons of ice daily, and 1,500 persons are employed in the main plant. Their celebrated beer is shipped to all quarters of the globe and is a universal favorite. Their specialties are "Export," "Select," "Bohemian," "Bavarian," "Hofbrau," "Standard," etc. These have received highest awards everywhere, and are of the most perfect quality. The bottling house of the Pabst company, with the ceaseless movement of its complicated mechanism and the eight or nine hundred hands employed in it, represents a truly marvelous scene of industrial activity. It has a bottling capacity of nearly 1,000 barrels of beer per day, which are drawn direct from the storage cellars, through an under ground pipe line. This is the first time that the system of bottling by means of an underground conduit direct from the storage vats has been introduced in this country. It is an improvement of vast importance, as it prevents the carbonic acid from escaping, thereby enabling the Pabst company to furnish the public a bottle beer that contains as much life and effervescence as a glass drawn from a freshly tapped barrel. This department has lately been provided with six new corking, capping and wiring machines of the most recent construction, each of which corks, caps and cross-wires twenty-five bottles per minute. The establishments of this company in Mil-

waukee are visited annually by thousands of travelers, who reckon the great brewery among the objects meriting their attention. The company has been awarded the sole right over all competitors to sell their beer in restaurants at the grounds of the great Chicago World's Fair. The company has branches in Chicago, Peoria, Kansas City, St. Paul, Pittsburgh, Washington, New York, Galveston, Dallas, Dennison and Houston, Texas, Boston, Mass., Terre Haute, Ind., Stevens Point, Wis., Minneapolis and Buffalo. The Buffalo branch is located at 141 Washington street, where orders, letters of inquiry, etc., from Western New York and Pennsylvania will receive prompt attention. The business is very large, this branch being one of the most popular, and under the efficient management of Mr. Gram meets with constantly increasing trade and success.

DIXON & BALLOU.

The business of dealing in wrought iron pipe, engineers' and plumbers' supplies, is an important one in Buffalo. Among those most active in the trade is the firm of Dixon & Ballou, whose headquarters are in their new building, corner of Ellicott and Carroll streets, where they occupy a spacious, commodious six-story, substantially built new brick building, with fine stone trimmings, built specially for their business, all of which is utilized for the storage of stock and general business purposes, with elevators and all modern improvements to facilitate their large and rapidly increasing business. The firm carry the largest stock of goods in their line of any house in the state outside the city of New York, and supply a trade widely diffused throughout this and adjoining states. They deal in goods only of a superior quality which are obtained direct from the leading manufacturers, and can quote prices that cannot be otherwise than satisfactory. All kinds of wrought iron pipe, couplings, fittings, lead pipe, brass goods, bath tubs, sinks, brackets and everything in the line of plumbers' and engineers' supplies are always kept in stock, and orders are filled at the shortest notice. This flourishing business was established in 1881 by Mr. W. G. Dixon, who prior to that time was for a period of sixteen years with the house of Hart, Ball & Hart in the same business. In 1892, Mr. Frank W. Ballou was admitted to partnership, and the present firm formed. Mr. Ballou is a native of Lockport, N. Y., where he resides, and under President Garfield's ad-

ministration was consul at Kiehl, Germany. From 1889 to 1891 he represented the Crane Company of Chicago in the state of New York. Both members of the firm are progressive, business men, well known in commercial circles in Buffalo, and to the trade in Western New York and Pennsylvania.

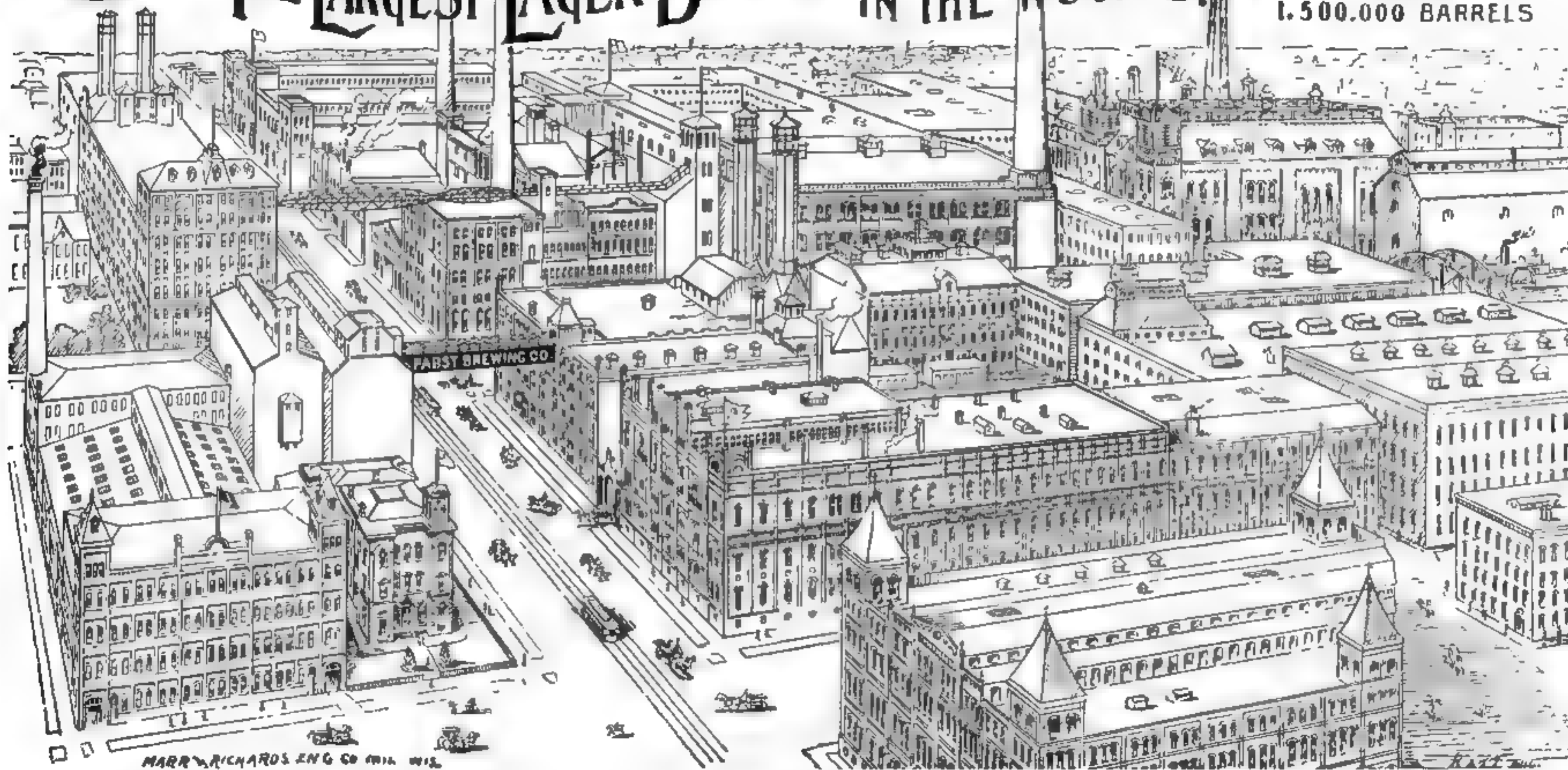
T. & E. DICKINSON & CO.

One of the oldest jewelry establishments in Buffalo is that of T. & E. Dickinson & Co., which is justly entitled to the appellation of "leading" and receives a liberal patronage from the best classes of the community. The business was established as far back as 1848, by Mr. Thos. Dickinson, on the site opposite present Tift House, and in 1865 moved to the splendid premises, a five-story building, 20x132 feet in dimensions, which he bought at that time at 254 Main street. In 1866 E. Dickinson was taken into partnership, the firm name until 1892 being T. & E. Dickinson. The store is one of the most attractive in the city. It is fitted up with ornamental fixtures, wall and counter cases, all the surroundings being in perfect keeping with the character of the business. The assortment of goods has been carefully selected and are well displayed, and comprise rich, elegant jewelry of every description, conspicuous for delicate beauty and fine workmanship; also diamonds and "gems of the purest ray serene," tastefully mounted; imported and American gold and silver watches, solid silver ware, including everything for the appointment of the table and toilet in new, pleasing designs; all kinds of plain and fancy clocks, spectacles, eye-glasses, optical goods, art goods and everything belonging to the business, including a wide range of fancy articles. The firm has everything eminently suitable for holiday, birthday and wedding presents, and every article sold is fully warranted as represented. The firm as watchmakers, jewelers, silver-smiths and diamond dealers have always enjoyed a high reputation and control a large and influential patronage. Jewelry is manufactured to order in any style desired, monograms, crests, initials engraved, diamonds mounted in the best manner and the execution of fine watch work is a specialty. Clerks, assistants and jewelers, twelve in number, are employed in the store, and the firm are ever solicitous to please patrons. Mr. A. H. Dickinson admitted into partnership in 1892, has had the management for many years, and constitutes the company in the firm.

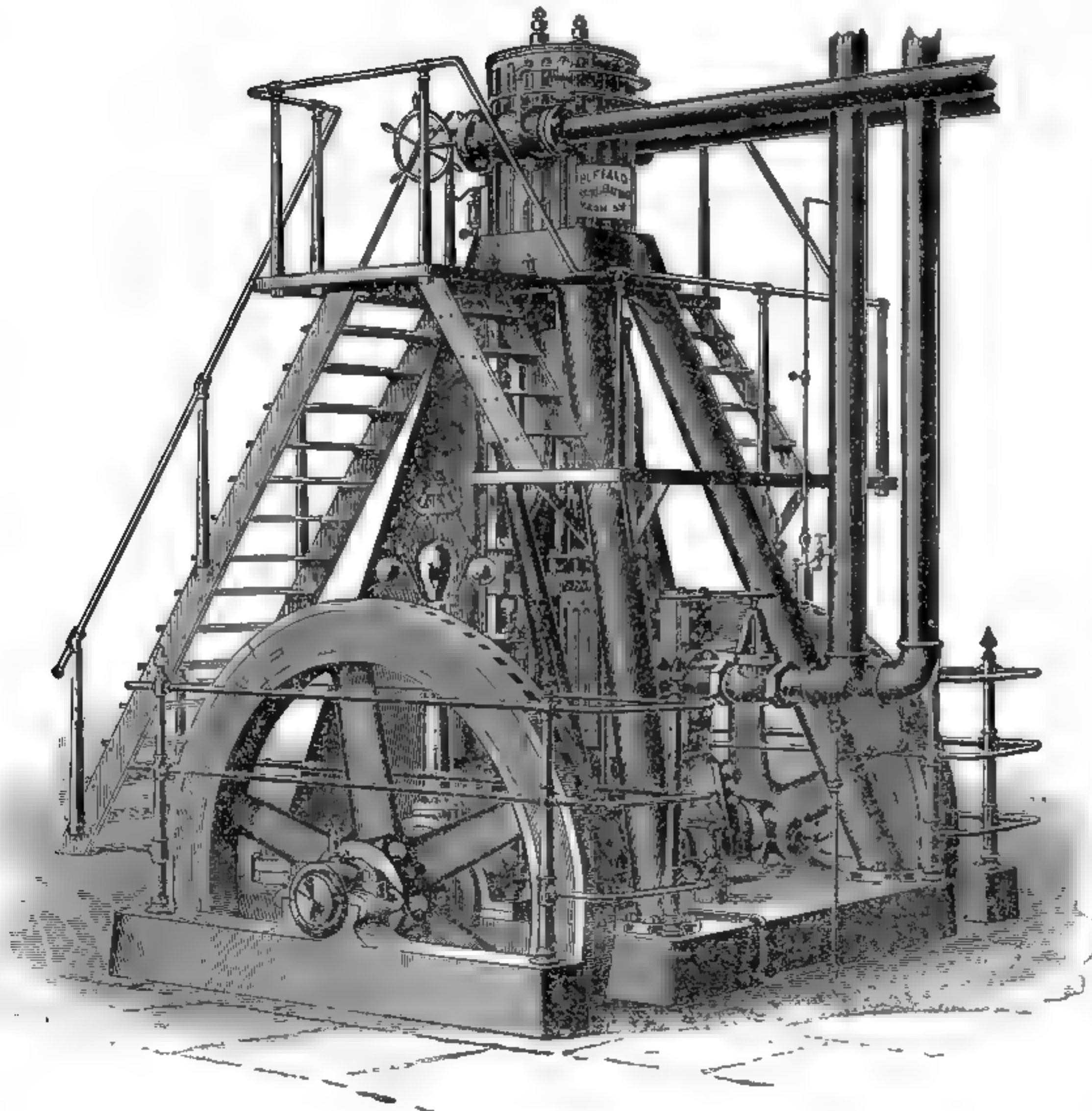


THE LARGEST LAGER BEER BREWERY IN THE WORLD.

ANNUAL
CAPACITY
1,500,000 BARRELS



PABST BREWING COMPANY, H. C. GRAM, MGR.,
BUFFALO BRANCH, 141 WASHINGTON ST., TELEPHONE 1696.



BUFFALO REFRIGERATING MACHINE CO.

In the production of ice and refrigerating machines for ice making and artificial refrigeration, a successful and one of the most reliable concerns in the United States is the Buffalo Refrigerating Machine Company, corner of Ohio and Washington streets, composed of Mr. J. F. Behn and son, Carl Behn. This flourishing and useful industry was established ten years ago in the city of Buffalo by Mr. J. F. Behn, and the trade of this firm now extends not only throughout the entire United States, but also abroad. Mr. J. F. Behn was born in Germany, but has resided in Buffalo for the last forty years. After having received an excellent scientific education, he graduated with credit from one of the principal German universities as a mechanical and civil engineer. The junior member of the firm, Mr. Carl Behn, is American born, has also received a thorough technical education, both in this country and abroad. The machines built by this firm are general favorites wherever introduced, and are unrivaled for efficiency, reliability, economy, workmanship and general excellence. They are vertical, direct acting machines, having steam and gas piston connected to the same piston rod, and on that account their friction is so small that they require from twenty to twenty-five per centum less power than any other type of machines. The work smoothly, and every part is easily accessible and removable without interfering with any other part. Estimates and particulars are promptly furnished, and engineers are sent to examine the premises. They build machines from one to 800 tons, and have done a large amount of work during the last year in all parts of the country to the entire satisfaction of patrons. In Buffalo they built machines for the Buffalo Co-operative Brewing Company, Gehard Lang, Geo. Roos Brewing Company, Geo. Rochevot, Lake View Brewing Company, P. Goembel & Sons, Weppner & Sons, Aug. Beck, etc. Messrs. J. F. and Carl Behn are widely known in trade circles for their strict integrity, and under their guidance, the prospects of the Buffalo Refrigerating Company are of the most favorable and satisfactory character.

The Citizens' Bank of Buffalo.

Cor. William and Sherman Streets.

A STRONG AND ABLY MANAGED INSTITUTION.

Occupying a very important position among the financial institutions of Buffalo, and recognized as one of the most stable banks in the middle states is the Citizens' Bank of Buffalo. This splendid institution was established Oct. 1, 1890, for the accommodation of the merchants and manufacturers of the East side and stock



yards, and so thoroughly has it met the demands that it is to-day ranked as one of our leading banks. The aim has been to serve the interests of the business men of the East side, intelligently and faithfully, and that

success has been achieved is shown by a constantly increasing patronage and great popularity. The bank has \$100,000 capital, and in September, 1892, had the following showing of finances: Capital, \$100,000.00; deposits, \$922,000.00; loans, \$781,000.00; earnings, \$41,000.00, and the surplus has now increased to \$60,000.00, in round numbers. A general banking business is transacted, coupons and dividends collected, collections made, exchange bought and sold, loans made upon approved collateral or personal security, etc. The bank besides transacting a general and foreign exchange business, has a special account department on which the highest current rate of interest is allowed. Their principal correspondents are the Park and Hanover National Banks of New York, Seventh National Bank of Philadelphia, National Bank of the Republic of Boston, American Trust and Savings and Fort Dearborn National Banks of Chicago, the Peninsular Savings Bank of Detroit, the Central National and Marine Bank Company of Cleveland and the Capital National Bank of Indianapolis. The building occupied for business purposes was erected especially for the bank, being a neat and elegant structure, three stories high, with Medina stone trimmings. The banking department is furnished in an elegant manner, and a competent force of accountants and clerks is employed. The officers and directors are gentlemen who are well-known in leading financial, social and commercial circles, and are held in the highest esteem. They accord every courtesy to patrons and treat all customers with as much liberality as is consistent with good business policy. The directory of the bank embraces Messrs. Christian Klinck, wholesale beef and pork packer; J. Adam Lautz, of Lautz Bros. & Co., soap manufacturers; Devillo W. Harrington, physician; George Rochevot, brewer and maltster; Joseph Block, president of the bank and capitalist; Jerome I. Prentiss, of J. I. Prentiss & Co., wholesale grocers; Nathaniel W. Norton, of Norton Bros., attorneys; John D. Langner, of John D. Langner & Bro., wholesale grocers; W. F. Wendt, president of Buffalo Forge Co.; Wm. A. Rinehart, live stock merchant; G. Frederick Zeller, the vice-president, and of G. F. Zeller & Son, tanners. The above are all typical Buffalo business men, who possess the esteem and confidence of the business community. The cashier, Mr. Irving E. Waters, has had an experience of over twenty years and has been connected with some of the most successful banks in the state of New York.

OWEN BROTHERS, NEEL & HANNA.

The leading house in Buffalo engaged as manufacturing retailers of fine clothing is that of Messrs. Owen Brothers, Neel & Hanna, whose palatial store is located at 292, 294, 296 and 298 Main street. The business was established in 1860 at Utica, N. Y., under the style of Owen Bros., and they are still engaged in this extensive and important industry in that city upon a very large scale. Branches of this house are in active operation in Indianapolis, Greencastle, Terre Haute, Fort Wayne, Brazil and Lafayette, Indiana; Bloomington, Danville and Peoria, Ill.; Lockport, Syracuse and Buffalo, N. Y.; Springfield Ohio; St. Louis and Kansas City, Mo., and Flint, Mich. The branch in this city was opened under most favorable auspices on May 10, 1892, and under the able management of Messrs. John Neel and G. V. Hanna, who with the Owen Brothers of Utica, comprise the firm, its business has developed to important proportions. The premises utilized consist of the ground floor and basement at the above address, each being 60x110 feet in dimensions and well adapted to the requirements of the business. In the plate glass windows along the front is displayed a large and choice assortment of the goods handled, and here is always to be found the newest styles of men's, boys' and children's clothing, as well as men's and boys' furnishings, hats, caps, etc. Everything that can promote the comfort of patrons or the activity of trade has been adopted in this modern establishment. The store is heated by steam and lit with electric light, and has a railway cash system. A specialty is made of fine goods in all prevailing patterns, shades and textures and the prices charged are governed by moderation. Steady employment is given to a force of fifteen skilled assistants, all of whom are under the immediate supervision of the resident partners and managers. Mr. Neel is a native of Rochester, N. Y., and has had a wide and valuable experience in this important line extending over a period of fifteen years. Mr. G. V. Hanna was also born in Monroe County, near Rochester, and devotes his whole energies to the furtherance of the firm's interests. The establishment has come to be recognized as the headquarters for goods of this kind and the large and widely extended trade done by this concern has been developed upon the soundest and most lasting principles.

MAGNUS BECK BREWING COMPANY.

An enterprise worthy of extended notice on account of its prominence and the widespread commercial influence exerted is that of the Magnus Beck Brewing Company of Buffalo. The business of this leading concern was established in 1857 by Beck and Baumgartner, and



was continued by them until 1867, when Mr. Jacob Baumgartner died. Mr. Beck then continued the enterprise alone until the time of his demise in 1888. His estate continued the business until October 1, 1888, when the Magnus Beck Brewing Company was incorporated with \$265,000 capital. This has developed into one of the most stable enterprises in Buffalo, contributing largely to her commerce, and holding an important business position. The splendid plant covers over three acres of ground, located on Eagle and North Division and Spring streets. The buildings are all thoroughly

modern and of the most approved type. All of the malting is done on the premises, the capacity of the malt house being 150,000 bushels. Two arctic ice machines of seventy-five tons capacity each, form part of the equipment, while bottling houses of 1,200 barrels capacity, and other large buildings combine to make this one of the most complete plants in the country. The stables

contains thirty-six horses, and four teams are used for delivering, while in all over sixty capable workmen are employed. The brewing capacity is 100,000 barrels, and since the founding the development has been in the following order: Sales in 1857, 800 barrels; 1881, 11,201 barrels; 1887, 89,457 barrels; 1888, 43,112 barrels; 1889, 45,162 barrels; 1890, 48,672 barrels; 1891, 54,700 barrels; 1892, 75,250 barrels. The demand for the beer of this excellent establishment is very large, and is from both local dealers and those of the contiguous territory. Branches are established at Tonawanda, Jamestown, Binghamton, Springville and Hamburg, N. Y. Their specialties are "Select," "Export" and "Standard" beers, of which immense quantities are shipped to all sections East. The officers of the company are

gentlemen of large business experience and the very highest commercial standing. The president is Chas. Lamy; vice-president, Michael Callahan; secretary, Wm. E. Scheu; treasurer, A. J. Benzing and manager, Geo. C. Ginther.

GEO. W. CHASE.

The merchandise broker and manufacturers' agent plays a very important part in the general routine of business methods of the present day. This avenue of sale, the connecting link between the manufacturer and

the dealer, is becoming more and more the order and method of trade, and many important articles of foreign and domestic production are now controlled in the United States by those who are technically known as manufacturers' agents. This system of representation enables buyers to obtain their goods at first cost, without the expense and trouble of traveling all over the continent, or paying for traveling salesmen's wages and expense bills. A prominent and responsible agent in Buffalo, engaged in this method of business, is Mr. Geo. W. Chase, whose office and sample rooms are located at 11 Ellicott street, near Exchange. The business now controlled by him was founded originally by the firm of W. H. Chase & Co., of which he was a member, in 1881. In 1886 the senior partner died, and Mr. Chase has since conducted the operations of the house alone, building up a large local trade. Mr. Chase represents many of the leading importing and manufacturing houses of Boston, New York, Chicago, Philadelphia, Baltimore, San Francisco, Yokohama and Hiogo, Japan, and other large centers, selling on commission and shipping direct from headquarters to the purchaser. He handles all kinds of merchandise, making a specialty of groceries, canned goods, teas, coffees and spices, sugars, syrups and molasses, fruits, etc. Mr. Chase is a native of Buffalo, and the rapid growth of his business is the evidence of his wide popularity with the wholesale trade of this city.

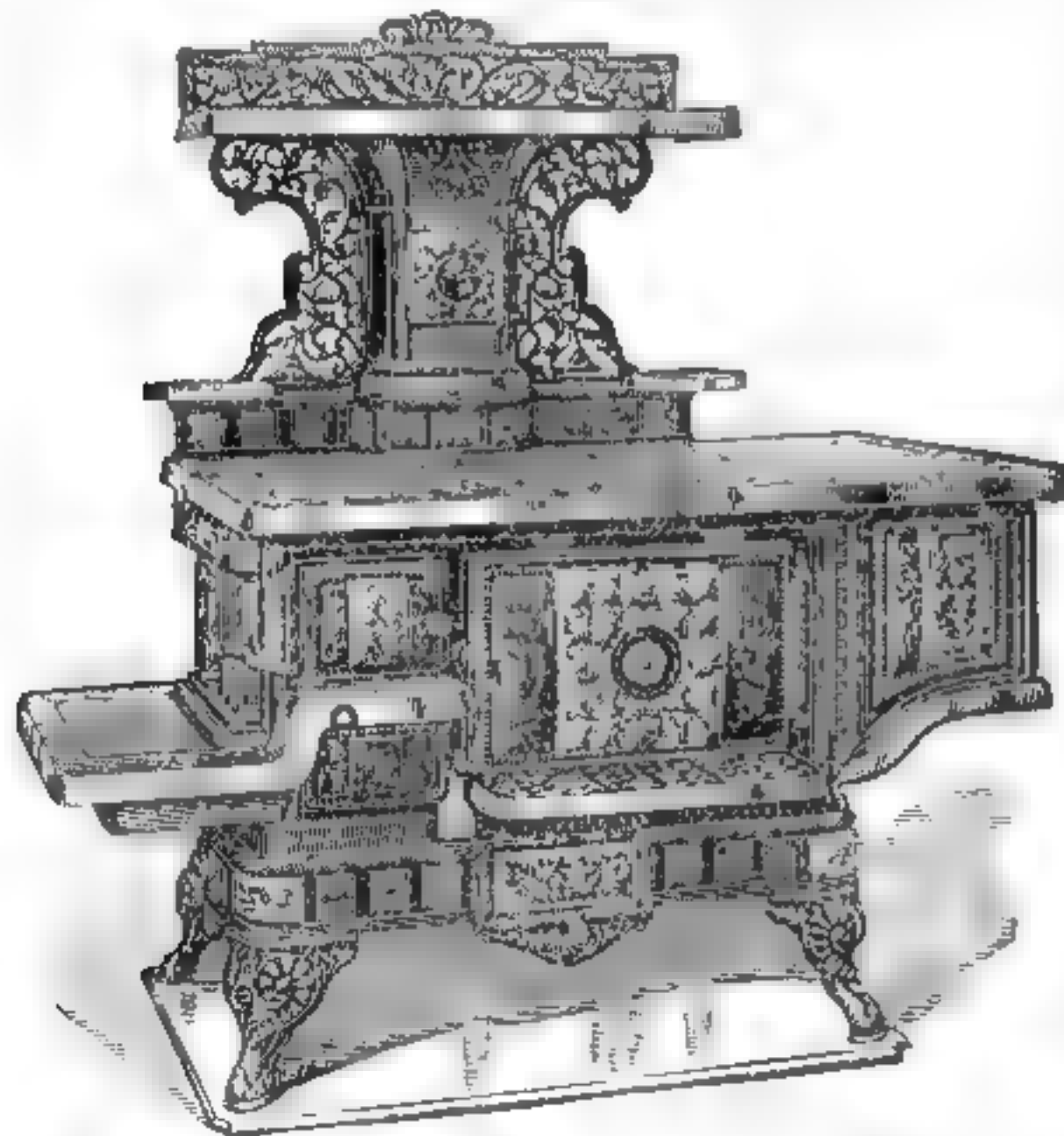
JOHN ARGUS.

The business of Mr. John Argus, dealer in choice groceries, flour and feed, dry goods, boots and shoes, etc., at 1920 Niagara street, was inaugurated in 1865 by its present proprietor, who has since built up a very large and influential patronage. The premises now occupied comprise the ground floor of a three-story brick structure, 80x150 feet in area, which was erected in 1882 by Mr. Argus. The store is elegantly fitted up with modern fixtures and all facilities. The stock embraces, in addition to the usual supplies of staple groceries, a full line of hermetically sealed goods in tin and glass, condiments, relishes, sauces, preserves, foreign and domestic dried fruits, cereal and farinaceous foods of every description, new crop China, Japan and India teas, fragrant Mocha, Java and Rio coffees, whole and ground pure spices, chocolates, cocoas, prime creamery and fancy dairy butter, cheese, fresh eggs, etc., also the best brands of family and bakers' flour, white and yellow corn meal, mill-feed of all kinds, shorts, bran, middlings, oats, etc. The dry goods department has a full assortment of foreign and domestic dress fabrics of the

latest patterns and styles, ladies' and gentlemen's furnishings, notions, millinery goods, men's and boys' hats and caps, also a fine, well selected stock of footwear, from the best manufacturers in the Union. Mr. Argus also deals in wall paper, and offers his trade, an unusually fine and well selected stock of the handsomest designs in the market. Five salesmen give courteous attention to the wants of patrons, and two wagons deliver goods in all parts of the city. Mr. Argus served throughout the entire Civil War in the U. S. Navy and is at present an active member of the Bidwell Wilkinson Post, G. A. R. He is a native of Erie County.

BUFFALO CO-OPERATIVE STOVE CO.

One of the most prosperous of the many manufacturing concerns, whose product forms such important items



of the commerce of Buffalo, is the Buffalo Co-operative Stove Company. This company was incorporated in 1884 under the state laws of New York, with \$75,000 capital, of which \$50,000 have been paid in. The president is Wm. Baynes; vice-president, Henry Breit-

weiser; treasurer, John H. Ludwig, and secretary, John H. Kellner. The premises utilized by the concern consists of five acres of ground at Amherst and Tonawanda streets, where they have erected a series of buildings especially adapted to the needs of the corporation in manufacturing ranges, cooking and heating stoves. The various buildings are used as warehouses, foundry, mounting, construction, assembly and finishing shops, etc. The foundry is 80x100 feet in dimensions, and the cleaning, grinding, engine and boiler rooms are 60x80 feet. The company employs eighty-five skilled operatives to whom \$1,000 are paid in wages each week. The leading line of goods made is the celebrated "Amherst" ranges, made in three sizes, also the "Frontier," "Bristol," "Amherst Echo" and "Captive" ranges. They make fine cook stoves of which the "Ledger" is the leader, and in their parlor stoves none are better known than the "Art Amherst;" twenty-six styles are made, all of which are very popular. Sales are made through jobbers and dealers in all parts of the country, each year adding to the demand, the sales already amounting to \$200,000 per annum. Mr. Baynes has been identified with the enterprise since 1886, and was elected president in 1888. The management is in the hands of Mr. Edward Kener, a practical and experienced gentleman, a large holder of the company's stock, and an old resident and popular citizen of Buffalo.

GEO. H. STRIKER.

A responsible and reliable jewelry house is that of Mr. George H. Striker, at 1883 Niagara street. Mr. Striker is a native of this county, and has been established in business since 1877. He is a practical jeweler and thoroughly understands his business in all its branches. His store is neatly fitted up and contains a full line of gold and silver watches, also a general assortment of jewelry, embracing the most recent styles and settings, sterling silver and plated ware, French and American clocks, optical goods, etc. Mr. Striker pays special attention to repairing of watches, clocks and fine jewelry, at very reasonable rates. He is a member of the Jewelers' Security Alliance and Knights of Pythias, and is widely known and highly respected.

THE MANUFACTURERS AND TRADERS BANK.

There is no more stable or better known financial institution in New York state than the Manufacturers and Traders Bank of Buffalo. This institution was organized March 24,

1856, with \$200,000 capital. In 1859 the capital was increased to \$500,000, and in 1870 there was a further increase to \$900,000. The officers of the bank, who first served and laid the foundations of its success, were Henry Martin, president; Pascal P. Pratt, vice-president and D. F. Frazell, cashier. The bank was then located at 2 Swan street, and in 1856 was removed to the Harvey Block on Main street, the present location, corner of Main and Seneca streets, having been occupied since April, 1880. The bank now has a capital and surplus of \$1,850,000, with all the departments showing a healthy and prosperous condition of finances, as is evidenced by the following statement made in 1892: Resources, loans and discounts, \$8,875,208.42; cash on hand, \$480,612.78; cash with banks, \$1,622,955.71; real estate, \$17,519.17; bonds and mortgages, \$111,191.63. Total resources, \$6,107,482.71. The liabilities show as follows: Capital, \$900,000; surplus, \$400,000; undivided profits, \$80,686.79; deposits, \$4,726,815.92. A general banking business is transacted for the merchants, manufacturers and corporations of Buffalo every item of business being promptly attended to and prompt returns made. They discount approved commercial paper, make loans and collections, buy and sell exchange, issue letters of credit, and have the leading banks of the country as correspondents, among them being the First National Bank of New York city, and the National Bank of the Republic and City National of the same place. Their Western correspondents are the First National of Chicago, the State Bank of St. Louis, First National of Cleveland, Bank of California of San Francisco, First National of Detroit and First National of Cincinnati. The present officers of the institution are gentlemen, high in authority and of unquestioned integrity. The president, Pascal P. Pratt, has been identified with the institution since its organization, and has been president since 1885, when he succeeded the late Henry Martin. He is identified with many of our best known business and commercial enterprises, and is prominent as a trustee of the Y. M. C. A. and North Presbyterian Church. The position of cashier has been held by Mr. James H. Madison since 1869, his assistants being Harry T. Ramsdell and R. H. Danforth. The directory of this institution is composed of the following well-known financiers: Pascal P. Pratt, James H. Madison, Bronson C. Rumsey, William H. Glenny, Franklin D. Locke, Robert L. Fryer, William Hamlin, John J. McWilliams, George S. Field, Harry T. Ramsdell, George B. Hayes, Robt. K. Root and H. Sellers McKee.

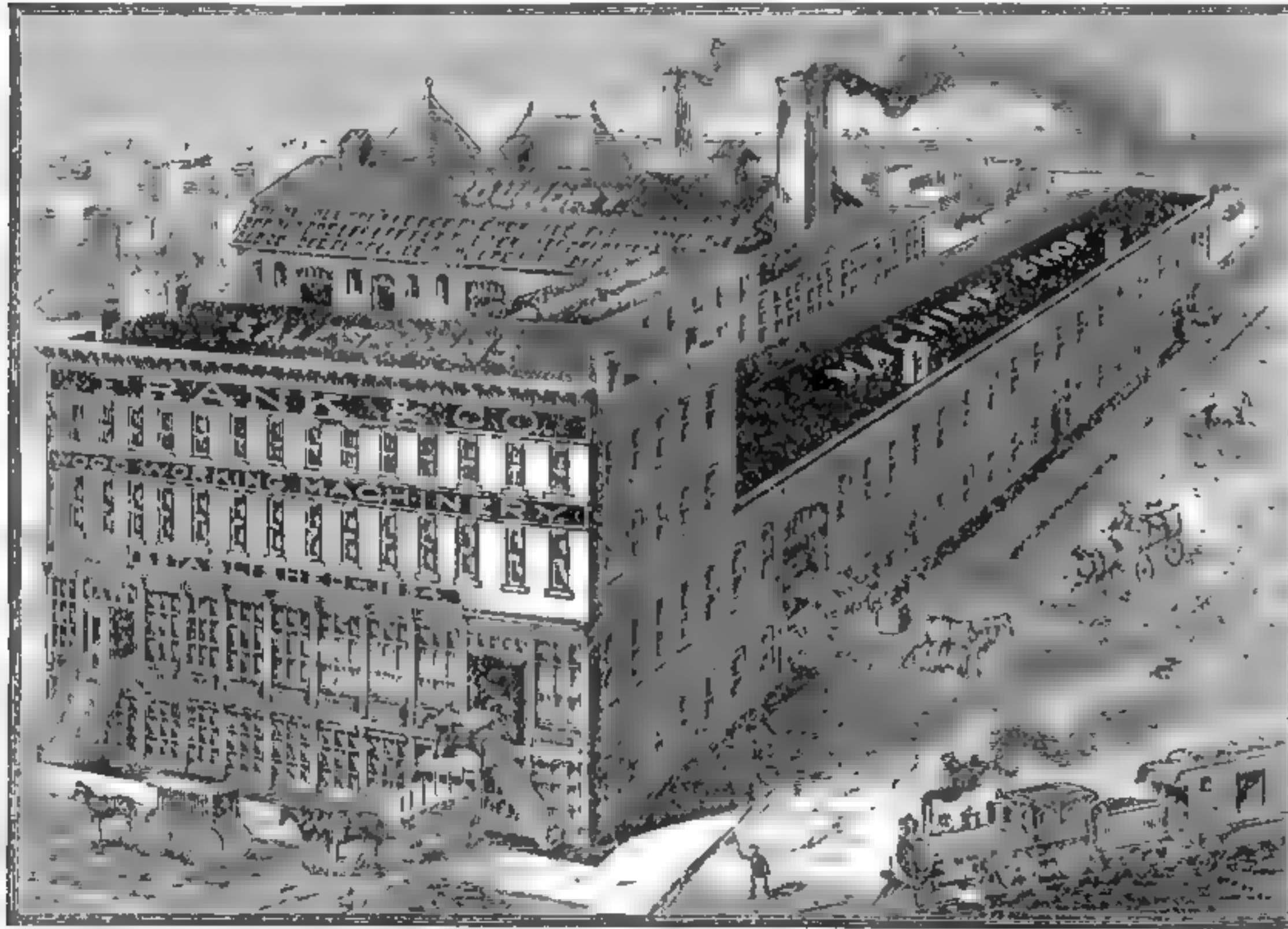
FRANK & CO.

The rapid advances made in the perfection of every description of woodworking machinery by the famous Buffalo house of Frank & Co., have elicited the closest

investigation and widespread patronage of the wood-working trade of the world, necessitating enlarged facilities on the part of this enterprising firm. This successful industry was established in 1844 by Mr. A. H. Frank, under the title of Frank & Co. Mr. Frank con-

ducted it with great energy till 1887, when he sold it to the present copartners, Messrs. J. T. Strohocher, F. A. Parmenter and P. Steingoetter. Mr. Strohocher is a thoroughly practical and expert machinist and mechanical engineer, who has been twenty-two years su-

business man. The premises occupied, corner Terrace and Charles streets, comprise a substantial four-story brick building, 100x60 feet, with a two-story brick addition, 50x150 feet in dimensions. The various departments are fully equipped with special tools, machinery and appliances, operated by steam-power, and one hundred and twenty-five skilled mechanics are constantly employed. They manufacture largely planers, matchers, saws, polishers, shaping, carving and mortising machines, tenor machines, saw and dado machines, lath mills, and lathes, saw arbors, panel raisers, boring machines, wheel jointers, shafting, hangers, wood split pulleys, etc. The firm are constantly at work, noting results of their important improvements, many of which are duly protected by patents, and experimenting on additional ones, so that each season sees something new in unison with the ever growing demands for labor and material saving wood-working machinery of the latest type. Quality and efficiency have ever been the first consideration of Frank & Co., and their claims for merit are based on the severest tests of every day use in all kinds of woods for all purposes. They have now succeeded in building a planer, weighing from 400 to 9,000 pounds, that will do the amount of work usually executed by other similar machines weighing the same, while the planing done is smoother than with the average of large machines. They have likewise patterns for heavy planers from 8,000 to 9,500 pounds, which are furnished promptly to those wanting heavy machines. The firm make all their own castings and use always the best quality of iron, made chiefly from Lake Superior ores. Orders are carefully filled at the lowest possible prices, and the trade of the firm is by no means confined to the United States and Canada, but extends also to Central and South America, Mexico, the West Indies, Europe, Africa, India and Australia. Mr. Strohocher, who manages the workshops, is the inventor of a superior six roller double surfacer, the firm's No. 15 heavy planer and matcher, and their Economist improved planer, and many other valuable and useful wood-working machines. The partners are able, liberal and honorable business men, and the firm of Frank & Co., worthily maintains its supremacy in wood-working machinery of the most advanced and perfect character in the world. They issue annually a very superior illustrated catalogue and price list, which is forwarded promptly upon application. Messrs. Frank & Co., in consequence of their steadily increasing trade in Canada, are now negotiating for a site to erect a plant in that country to supply their patrons.



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perintendent for Mr. Frank, and is the inventor and patentee of a number of first-class wood-working machines. Mr. Parmenter was eleven years book-keeper for Mr. Frank and attends to the office and financial affairs of the firm, while Mr. Steingoetter is the general

GEORGE A. LEE.

The real estate interests of the city of Buffalo have no worthier or more faithful adherent than Mr. Geo. A. Lee, whose office is conveniently situated in Third

and is a large owner of realty. Among his connections may be numbered most of the leading capitalists and property owners of our city. He always has on his lists choice corner and business lots for investment and will be glad to open correspondence with or give the benefit of



National Bank Building. Mr. Lee is a young man, and has been engaged in the real estate business on his own account for the past two years. He conducts everything that legitimately comes under the head of real estate, such as buying, selling and exchanging property. He operates entirely on his own account,

his advice to those desirous of getting the best possible security for their outlay. Mr. Lee is regarded among his business acquaintances as a man of the strictest commercial integrity, and his impartiality has secured for him a list of clients whose financial interests are second to none in the city

REA & POWELL.

The commission business of Buffalo has no more worthy exponent than the firm of Messrs. Rea & Powell, whose fine premises are located at 104 and 106 West Market street, and 140 and 142 Michigan street. The business was inaugurated in 1873 by Messrs. Gilbert and Rea, and continued successfully by them for fifteen years, the present firm being organized in 1887. A substantial three-story and basement brick building, 40x150 feet in dimensions, which is owned by the firm, is utilized for business purposes, and here is to be found all conveniences for the handling and preservation of the immense stock always carried. The line embraces butter and eggs, fruits, berries, vegetables, poultry, game and produce generally, and daily consignments are received from the Southern and Western states, and from the finest sections in the neighborhood of Buffalo. Separate rooms have been fitted up for the storage of butter, eggs and bananas, and customers will find the stock carried here of the highest quality, and offered at reasonable prices. A specialty is made of foreign and domestic fruits, in which department this is the recognized headquarters. The firm make liberal advances upon consignments, and effect quick sales, and render accurate and prompt returns. They have established a well deserved reputation throughout the whole of the United States for their reliability and the success with which they handle goods. They supply shippers with stencils and invoices and keep them accurately informed of the fluctuations of the market. Mr. Rea, the senior partner, was born in Wyoming County, New York state, but has been a resident of this city for upwards of twenty years. Mr. Powell formerly resided in Michigan, and removed to Buffalo in 1870. Both gentlemen hold prominent positions in the mercantile community. They are influential members of the Buffalo Produce Exchange and the Merchants' Exchange. The annual sales of this house have reached the large total of nearly half a million dollars, and correspondents are referred to the Queen City Bank of Buffalo and the commercial agencies.

GEO. ROCHEVOT.

One of the most important elements of industrial and commercial activity in the city of Buffalo is the brewing of lager beer. In this connection we desire to refer to Mr. George Rochevot, whose Lion Brewery is located at 993 to 1041 Jefferson street. Mr. Rochevot is a highly qualified and expert brewer, possessing an intimate knowledge of every detail of scientific brewing and of the requirements of a critical public. He first commenced brewing at the corner of Cherry and Spring streets, and eventually removed to his present eligible location. The brewery, malt house and other buildings are spacious, and are constructed in a substantial and durable manner, and the greatest care is exercised to secure absolute cleanliness in all operations. Mr. Rochevot has just adopted at a cost of \$60,000 the Scladin Pneumatic Malting System, by which malt can be manufactured either summer or winter. The malt house has a capacity of 160,000 bushels, and the brewery is fully equipped with the latest improved apparatus, appliances and machinery, operated by steam power. The storage accommodations are very complete, and the prime quality of the lager of the Lion Brewery is due not only to the purity of the ingredients and the skill in manufacture, but also the ample facilities of the concern for keeping in stock large quantities, that are allowed to mature, previous to being entered for consumption. The brewery contains every modern improvement, the large fermenting vats, tanks, pumps, boilers, wash tubs, engines, etc., all bespeak the large capital invested, and the skill and perfection of the arrangements. The output for 1857 was 500 bbls; 1881, 10,000 bbls; 1891, 40,000 bbls, and in 1892, 41,000 bbls. The lager brewed here is preferred by thousands, and is unsurpassed for quality, strength, purity and uniform excellence, and the demand for it is steadily increasing in all sections of Buffalo and its vicinity. Mr. George Rochevot was born in Germany, while his sons Messrs. A. G. and Oscar P. Rochevot, who assist him in the business, are natives of Buffalo. Mr. George Rochevot was trained in the brewing industry in Germany, and also was employed in some of the leading breweries of Chicago, St. Louis, Cincinnati and Buffalo. He is widely known for his strict integrity, and justly merits the substantial success secured in this important industry. The Lion Brewery's lager beer is a general favorite with critical consumers, while physicians recommend it, as a thoroughly pure and strengthening beverage, devoid of adulteration or any deleterious elements.

BUFFALO PAVING COMPANY.

This progressive company was duly incorporated in 1890 under the laws of the State of New York, with a paid-up capital of \$75,000. The office of the company is in the White Building, and the works are at the foot of Clinton avenue, and are 100x130 feet in area, and fully equipped with the necessary mills and power for grinding and pulverizing material. The company is licensed by the Breckenridge Asphalt Company of Kentucky to handle the bituminous material quarried in the center of that state. This substance differs from the asphalt for pavements, being wholly natural. In order to apply it, the material has simply to be crushed, disintegrated, heated and rolled on the street in the same manner as artificial asphalt. The company owns the exclusive right to use this material, and it also lays down brick and stone pavements. In putting down brick pavements, it uses its special Syracuse brick, Franklin brick and others, which pavements are highly indorsed by pavers, contractors and city engineers. The company's American bituminous rock is absolutely unrivaled for streets, doorways, etc., and is the most durable, reliable and economical material yet placed on the market. The Buffalo Paving Company has lately paved the following streets and avenues with American bituminous rock, viz: Delaware avenue, between Utah and Ferry streets; Clark street, between Broadway and Lovejoy streets; Emily street, between Clinton and Delaware avenues; Myers street, between Rich and Sweeney streets; Barton street, between Ferry and Breckenridge streets; Huron street, between Oak and Delaware avenues; Jones street, between Clinton and Lyman streets, etc. They have also put down brick pavements in Tryon Place, Purdy, Danforth, Hawley and Clay streets. Mr. J. B. Manning, the president, is senior member of the firm of Jno. B. Manning & Sons, maltsters, and ex-mayor of Buffalo. He is also president of the Galland-Henning Pneumatic Malting Drum Company, and of the Queen City Grain and Elevating Company. Mr. Manning is, likewise, a director of the Merchants' Bank of Buffalo, and formerly president of the Buffalo Board of Trade. He is an active member of the Merchants' Exchange, and of the National Maltsters' Association, while he is also one of the leaders of the democracy in Buffalo. Mr. Rohr, the vice-president, is president of the Broadway Brewing and Malting Company, and general manager of the Germania Life Insurance Company of New York. Mr. R. C. Osterhout, the treasurer, is also secretary and treasurer of the Queen City Grain and Elevating Company.

I. COHN & CO.

The industries of Buffalo are many and varied, and its mercantile interests of the greatest importances, there being but few lines of trade unrepresented here by several reliable and representative houses, whose well conducted operations contribute materially to the growth and increase of the city's trade. Among the leading establishments engaged in the wholesale clothing industry, that of Messrs. Cohn & Co., manufacturers of overalls and men's, youths' and boys' pants, is especially deserving of prominent mention in these pages. This immense business was founded seventeen years ago by the present members of the firm, Messrs. I. Cohn, E. Riesenfelt, and later M. Levin, and has since been carried on with marked success. Natives of Germany, these gentlemen have resided in Buffalo for many years, and early in life became actively identified with this important branch of trade. Their business has grown at a rapid ratio, and their facilities are such as to enable them to meet all demands. The salesrooms are located at 187 Washington street, and occupy an entire four-story brick building with basement, 25x140 feet in dimensions, and the whole of this vast area is devoted to carrying the enormous stock, and to cutters', examiners', packers' and shippers' departments. Eighteen skilled workmen are here employed, and the pay roll contains from 100 to 150 names of outside help. The firm select their wools and materials with the utmost care, and employ none but the best skilled hands. They strictly follow the latest styles, and as regards quality and workmanship, their clothing compares favorably with anything seen or obtainable elsewhere. The trade, which is exclusively wholesale, extends throughout New York, Pennsylvania, Ohio, Indiana, Michigan and Illinois, and the total annual sales exceed \$200,000. Orders are promptly and carefully filled, and at terms and prices such as only the unsurpassed facilities of the house can warrant. The partners are all able and popular business men, and the house is one of commanding influence.

ALFRED H. SENDKER.

The best known and most reliable anatomical boot and shoemaker in Buffalo is unquestionably Mr. Alfred H. Sendker, who has achieved a wide reputation for the superior excellence of men's footwear he manufactures to order and keeps in stock. The lasts used in his establishment are made to fit the foot on scientific

principles and reserved for customers, and measures retained for future reference. Only the finest calf skins and oak tanned sole leather are used, and the work turned out is perfect in every respect. Mr. Sendker is doing a splendid business, numbering among his permanent customers the leading citizens. He has but one price for his boots and shoes, and that is the lowest, and is admirably equipped to fill orders promptly in all styles made popular by the decrees of fashion. The business he is now conducting was established by his father, Mr. Arnold Sendker in 1859, whom he succeeded in 1886, since when he has extended his operations and makes fine boots and shoes for the citizens of all the surrounding cities and towns. Goods are sent to any part of the United States or Canada, and rules for self measurement can be had by addressing Mr. Sendker at his store, 809 Michigan street. In the store, which is 25x80 feet, he keeps a full assortment of his splendid, easy, perfectly fitting boots and shoes, and also a complete line of gentlemen's fine boots and shoes. Mr. Sendker was born in Buffalo, and has the reputation of being the best and most reliable anatomical boot and shoemaker in the city. He is a member of the Ancient Order of Foresters. Mr. Sendker's method of making men's boots and shoes, and his splendid workmanship was brought into direct contact with that of the shoe makers of the world at the Paris Exposition in 1889, and he received the highest award, a gold medal for superiority in every respect.

JOHN LORENZ.

One of the oldest established and most reliable houses in Buffalo, extensively engaged in the wholesale and retail trade in plate and window glass, paints, colors, etc., is that of Mr. John Lorenz, whose offices and sales-rooms are situated at 68 and 70 East Genesee street. This prosperous business was established in 1850 by Mr. John Lorenz, who is now assisted by his sons, Messrs. Jno. and A. H. Lorenz. The premises comprise a commodious five-story and basement brick building, 36x75 feet in dimensions, fully equipped with every convenience. Here they keep a heavy and choice stock of English, American and French plate glass, white lead, oils, colors, varnishes, Japans, brushes, artists' materials, etc., and are sole agents in Buffalo for the Royal Ready-Mixed Paints. Only the best goods are handled, and orders are carefully filled at extremely low prices, the wholesale trade of the house extending throughout all

sections of New York and the adjacent states. Mr. Lorenz is a thoroughly practical painter and decorator, and promptly furnishes estimates for all kinds of painting, frescoing and artistic decorating. He has done a large amount of work of great merit, and has painted and decorated the following buildings, his work being highly endorsed by experts and architects, viz.: Hotel Niagara, Pierce's Medical Institute, Warner Bros.' Building, Municipal Court, Board of Trade Building, Jewett Building, Kablecote Building, Rev. H. A. Adams, Hotel Sheldon, Tonawanda, The Arcade, D. B. Rumsey's Building, Main street, Buffalo Park Buildings, University of Buffalo, and the residences of Mr. Sewell and Mrs. McArthur, etc. Mr. Lorenz was born in France, while his sons, who have been brought up and trained in this business, are natives of Buffalo. Mr. Lorenz is highly regarded in business circles for his skill and strict integrity. He employs often from eighty to 100 skilled workmen, and uses in his decorations the finest imported and domestic paper hangings, linocrusta Walton, papier mache, solid and fibrous relief, etc.

WEBSTER BROTHERS.

Among the leading and well-known livery and boarding establishments in this city is that of which Webster Brothers are proprietors, located at 152 to 156 Niagara street. This enterprise was established in 1882 by Mr. Small. In 1889 Mr. C. A. Thebaud succeeded, and in 1890 the present proprietors purchased the entire business. The firm consists of W. E. and M. F. Webster, both of whom were born in Erie County, N. Y., and have been residents of Buffalo several years. They are both enterprising and energetic business men, who are highly respected in the business and social community. The stables are commodious, substantially constructed and provided with every convenience for the comfort and care of horses. Special attention is given to boarding horses by the day, week or month at very moderate rates. Every facility is provided for a first-class livery business, and in this branch the stables have long enjoyed a large and permanent patronage from the leading citizens. The building itself is a two-story brick structure 60x125 feet in dimensions, well ventilated and drained, while only careful and experienced grooms are employed. The stable has first-class accommodation for seventy-five head of horses, and careful drivers are furnished when required. A large number of stylish coaches, carriages, coupes, top and open buggies,

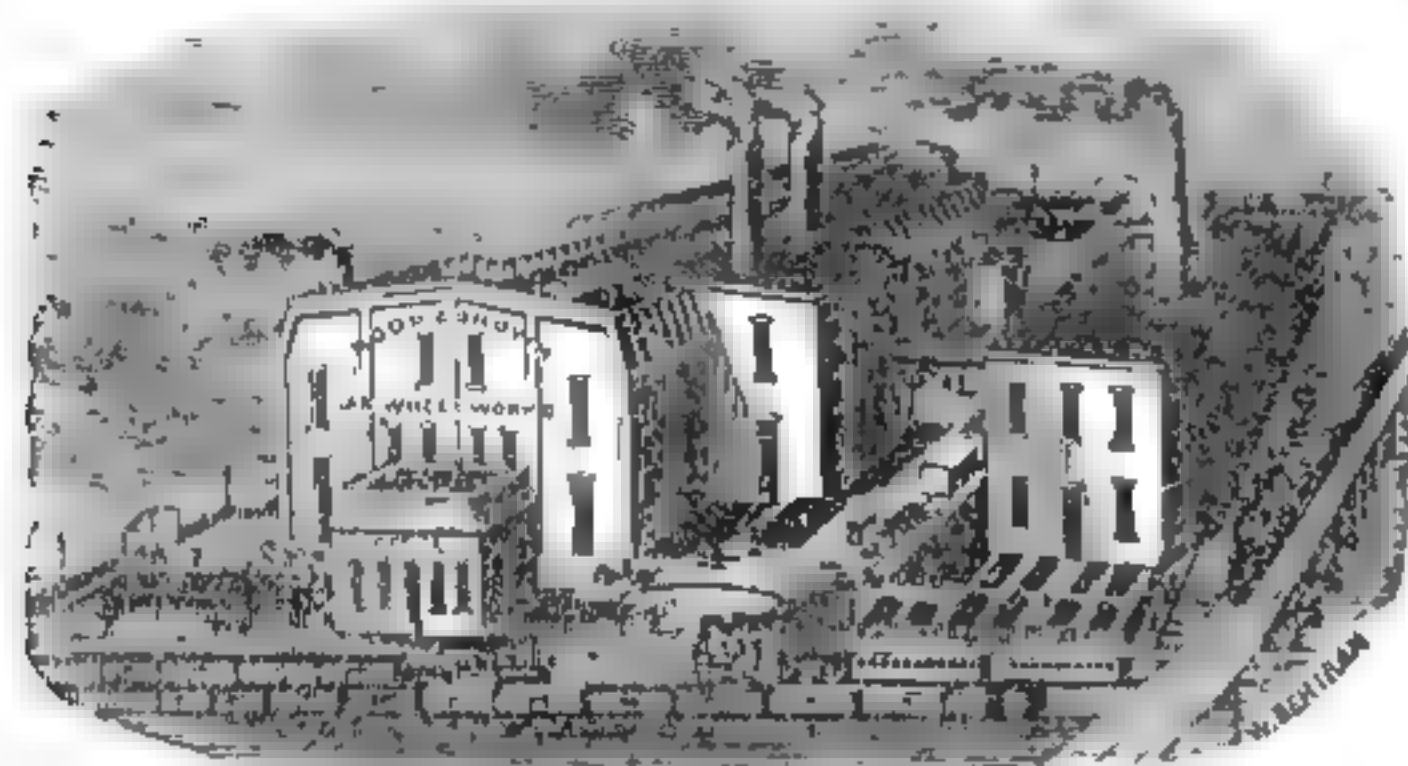
etc.; fine stylish riding and driving horses can be hired upon most reasonable terms for business or pleasure at all hours of the day or night. All orders receive prompt attention. Carriage service is furnished for balls, weddings, parties, funerals, opera, theater, shopping and pleasure excursions. Both partners are members of the Liverymen's Protective Association, and they enjoy the entire confidence of their large circle of patrons and friends.

PERKINS & MENZIES.

Among the numerous firms of real estate dealers and brokers and insurance agents, whose combined operations have given such an impetus to the development of the resources of the city, the foremost position is justly to be accorded to that of Messrs. Perkins & Menzies, whose offices are centrally and conveniently located at 850 Main street. These gentlemen, Messrs. Wm. Perkins and James A. Menzies inaugurated this business several years ago and have gained a most enviable name for sound and conservative management, enterprise, reliability and responsibility. They are possessed of excellent business training, and bring to bear a perfect knowledge of values, present and prospective, of realty, not alone in Buffalo and vicinity, but throughout the whole of Western New York. They carry on a general real estate business in all its branches, buying, selling, exchanging, leasing and letting all kinds of property for business, residential and farming purposes, of which they have at all time long lists on their books. They secure or negotiate loans on bond and mortgage, furnish tax and title searches, and draw conveyances of all kinds, and any business intrusted to them receives prompt attention. The firm are also prepared to undertake the management of estates for non-residents and others, securing the best class of tenants, collecting rents promptly, paying taxes, making repairs, etc., and maintaining the property at its highest state of productiveness. Messrs. Perkins & Menzies are the resident managers of several of the most reliable and best known companies in the fire insurance business. They issue policies on dwellings, mercantile and manufacturing risks. They represent, among other corporations, the Phoenix of Brooklyn, N. Y.; Northern Assurance of London, England; Farragut of New York and Hanover of New York. Both parties are widely known and popular in business and social circles. The telephone call of the office is 746.

ROOD & BROWN.

Among the prosperous and representative manufacturing enterprises that distinguish Buffalo none are more worthy of extended notice in this review than the car wheel works of Messrs. Rood & Brown. These gentlemen established their enterprise in 1886, and have had a prosperous development that has signalized their venture as a success from the very first. Their works are located at the corner of Howard and Thomas streets, where several acres of ground are covered by the plant.



The capacity of the works is equal to about 250 wheels daily, and the works have all the modern appliances, tools and conveniences for making wheels in the most perfect manner. Only the best charcoal iron is used, each wheel being thoroughly tested before it leaves the works. The firm makes railroad car, engine, tender and truck wheels, that are in general use by the leading railroads of the country. They are strong, perfect in design and structure, and are made according to the strict rules of science. A large force of workmen is employed in the various departments, each branch being under the direction of a skilled superintendent. Railroad facilities are had on the premises, and the product is in demand all over the United States. The firm have thousands of wheels in service, and have never had a report of a broken wheel, their record with the leading railroads of the country standing among the highest. Mr. C. E. Rood is also proprietor of the Lancaster Malleable Iron Works of Lancaster, N. Y., and proprietor of the East Buffalo Iron Foundry. Mr. H. M. Brown is a native of Buffalo, and gives the business his undivided attention.

THE VANDENBERGH LABORATORY OF CHEMICAL INDUSTRY.

One of the most important corporations of scientists in this country is the Vandenberg Laboratory of Chemical Industry of Buffalo. This highly important enterprise was founded ten years ago by Dr. F. P. Vandenberg, and early in 1892 the present company was incorporated under the laws of this state, with \$25,000 capital. The president is F. P. Vandenberg, B. S., M. D.; vice-president, R. A. Witthaus, A. M., M. D., and secretary and treasurer, Charles Platt, Ph. D., F. C. S. These gentlemen are chemical engineers, consulting chemists and metallurgists of highest standing. The laboratory and offices are at 81 to 84 Lewis Block, corner of Swan and Washington streets. They also have an auxiliary laboratory in the basement, where steam pressure and vacuum exhaust are had for experiments as require such apparatus. It is proposed to erect soon a plant in East Buffalo, where they will conduct smelting and ore reduction experiments. Their specialties are, chemical technology, water supplies, mine inspection, etc., and their services are sought from all sections of the country. Dr. Vandenberg was for seven years chemist to the city of Buffalo, and for eight years was professor of chemistry in the University of Buffalo. He is the author of Vandenberg's Laboratory Guide, with 200 valuable experiments. Dr. R. A. Witthaus is a graduate of Columbia College, and is professor of chemistry in the University of New York and also in the University of Vermont. He is author of the Students' Manual of Chemistry and a Laboratory Guide to Chemistry and Toxicology. He has served as an analyst and expert in numerous important cases, among them the famous Cobb-Bishop case of Norwich, Conn., the Wileman, Griffin and Irwin cases in Western New York, the Ford case at Hudson, and more recently the cases of Carlyle W. Harris and Dr. Buchanan in New York city. Dr. Chas. Platt is a graduate of Lehigh University, and is a technical writer of high standing. He was recently chief chemist in the Laboratory of Thomas A. Edison, at Orange, N. J., and was formerly chemist for the Cambria Iron Works, at Johnstown, Pa. Dr. Vandenberg and Dr. Platt are also associate editors of the Engineering Magazine of New York city.

MARLING & JOHNSON.

Buffalo is one of the leading cities of the American continent, and is harmoniously built on all lines. In architecture the great departure from accepted forms has not been attempted here as much as in other places, but substantial construction, sanitation, ventilation and utility have been studied until the business blocks and residences are great in their completeness, and Buffalo architects made to occupy a place with the best in America. One of the foremost exponents of architecture in this city is Mr. J. H. Marling, who has been established in business here for the past nine years, and has met with the most flattering success. Mr. Marling does a general business as architect and superintendent, plans buildings and superintends their erection, thus guaranteeing fidelity to detail and faithfulness to the specifications. He employs several assistants, and has a liberal patronage from all sections of the city and the district tributary to it, and is a gentleman of rare intelligence and ability, well known in leading business and financial circles. He has built many of the leading residences and buildings in the city, and is at present superintending the erection of St. John's Church, and enjoys the confidence of all who know him. His offices are located in the Morgan Building, and are thoroughly equipped and elegantly furnished, the numbers being 14, 15 and 16. Mr. Marling is a credit to the profession in which he occupies so important a place. He has recently, in October, 1892, admitted as his partner Mr. J. Addison Johnson, whose intelligent studies have constituted him a thoroughly proficient architect, and one who, while conforming to the main principles of the various styles, yet embodies many original features of high merit in his work. Mr. Marling is a member of the American Institute of Architects.

E. E. HENDERSON.

The old established, well-known Phoenix Mutual Life Insurance Company of Hartford, Conn., is one of the strongest institutions of its kind in the world, and was organized and commenced business in 1851. The assets of the company equal \$10,060,570.41, and the surplus over \$1,000,000. During the past year, its business increased over 65 per cent. Of the various branches of the company, none enjoys more capable management or prosperity than the Buffalo branch which has been established thirty-eight years, and since 1888 under the control of Mr. E. E. Henderson as general agent. He has greatly extended the business in this city, and

throughout Erie and Niagara counties, the territory under his control. Policies are issued by the Phoenix Company on all desirable and endowment plans, including its own endowment policies, combining the advantages of life insurance and a savings bank, and also the new 10-20 plan, and is the only company that gives guarantee options. The rates of the Phoenix are the lowest, and average from \$13 to \$34 per annum. Mr. Henderson is a native of Lockport, N. Y., where he resides, and has charge of the agency in that city. He visits Buffalo daily, and carefully looks after all the branch offices in his territory. Mr. Henderson has been engaged in the insurance business nine years, and previous to that time was with the National Life of Vermont and the Manhattan Life of New York. Mr. Henderson's handsome suite of offices are 18 White Building.

NATHANIEL HALL & SON.

The qualifications which go to make up a successful fire underwriter are many and peculiar, and among them may be included a good knowledge of local values, a capacity for careful examination without giving offense, and an ability to fully judge the character of his clients and their reasons for insurance. In the thriving city of Buffalo, the firm of Messrs. Nathaniel Hall & Son, whose finely equipped offices are located at 8 Hayen Building southwest corner of Main and Seneca streets, are representatives of none but first-class companies, all of which have won excellent reputations for security, promptitude in payment and ability to meet in full every just claim. They are as follows, viz.: Springfield Fire and Marine Insurance Company, Springfield, Mass.; Fireman's Fund Insurance Company of California, (Eastern department, Boston, Mass.); German American Insurance Company of New York; Pacific Fire Insurance Company of New York; Fire Association of Philadelphia; Buffalo German Insurance Company of Buffalo, N. Y.; also the Travelers' Life and Accident Insurance Company of Hartford, Conn., and the New York Plate Glass Company of New York. This prosperous business was established in 1850 by Mr. Edward Brewster, who was succeeded in 1858 by Messrs. Brewster & Hall, and later by Rounds & Hall, and then Nathaniel Hall & Co. In 1886 the firm became known as Nathaniel Hall & Son, and in June, 1892, Mr. Nathaniel Hall

died after a successful and honorable career. The business has since been conducted by his son, Mr. Edward A. Hall, under the old firm name of Nathaniel Hall & Son. Messrs. Nathaniel Hall & Son carry on a general insurance business, and promptly insure at lowest rates all kinds of buildings, stores, dwellings, factories, etc., in the city and its vicinity; also stocks of merchandise, grain, hulls and cargoes. Policies are promptly renewed, and all losses are equitably adjusted and paid through this agency. Mr. Edward A. Hall is a native of Buffalo, and is well known in business circles for his ability and strict integrity. He is a popular member of the Merchants' Exchange, treasurer of the Buffalo Association of Fire Underwriters, and is a first lieutenant in the 65th Regiment, N. G. S. N. Y.

ALEX. WELLER.

The carriages and wagons built to-day by our expert workmen form a striking contrast to those that were the pride of our grandfathers. Mr. Alex. Weller has achieved a wide reputation for fine work in this line. The business he is now conducting with such marked success was established in 1864 by Armstrong & Weller, on E. Eagle street, and was continued by them until 1867, when he succeeded the firm, and in 1880 purchased the building now occupied at the corner of Mohawk and Staats streets. The building is of brick, four stories high and 80x120 feet in dimensions. On the first floor are the office and blacksmith and wood working shops. On the second is the repository. The third is utilized for painting, furnishing and trimming, and the fourth for storage. All these departments are under the immediate supervision of Mr. Weller, and carriages of all kinds, light, open and top buggies, phaetons, side-bar and elliptical spring buggies, express and delivery wagons, sleighs, etc., are built to order of the best materials in the strongest and stanchest manner, with mechanical skill in construction supplemented by good taste and completeness in finish. The work turned out has given Mr. Weller a most excellent reputation, and he is doing a large business. Repairing receives prompt attention, and all work is warranted. Mr. Weller, who was born in Germany in 1829, has resided in Buffalo since he was three years old, and during his long business career has built many of the handsome carriages and fine business wagons to be seen on the streets of the city.

BURT & SINDELE.

One of the most progressive and reliable firms of manufacturing confections in the city of Buffalo, is that of Messrs. Burt & Sindele, whose office and factory are situated at 79 Main street. This flourishing business was established Sept. 1, 1891, by Messrs. Alfred H. Burt and Joseph J. Sindele, who have had long experience and possess an intimate knowledge of the requirements of the trade and a critical public. They occupy a spacious four-story and basement brick build-



ing, 25x100 feet in dimensions, equipped with the latest improved appliances and apparatus, operated by steam power. Purity and excellence of quality in all their confections have ever been their first consideration; they use only the finest sugars, the purest essential oils, extracts and vegetable colorings and turn out goods that have no superiors in this or any other market. Chocolate creams, hand made bon-bons, caramels, glace fruits, fig paste, lozenges, sticks, mixtures, Christmas and holiday goods and all staple candies are daily manufactured, and their goods are being sold throughout the United States. The original B. & S. Cough Drops made by them have a national reputation, and are sold in every city, town and hamlet in the United States. They are without exception the best medicated black cough drops on the market. Orders are carefully filled at lowest possible prices, and sixty skilled hands are employed. The factory is a model of neatness and cleanliness. Their trade mark, "The Purest," is always scrupulously guarded in the process of the manufacture of their confections and nothing but the purest and best of materials are allowed in their products, and it would be well for consumers of confections and candies if there were more like them. Messrs. Burt & Sindele also make a specialty of dealing in fine show cases, in which they offer substantial inducements and advantages to buyers, as they carry one of the largest stocks and greatest variety of any house in New York state. Mr. Burt was born in Allegany County, New York, while Mr. Sindele is a native of Buffalo.



There is no more stable concern doing business in this city than the old established and popular Buffalo Stained Glass works, operated by Messrs. Riester & Frohe. This enterprise was established in 1845 by Wm. G. Miller, who was succeeded by J. Thurston. In 1864 Messrs. Booth & Riester succeeded, and later Mr. F. J. Riester became sole proprietor. In 1888 Mr. L. P.



Frohe entered the firm and the present style was adopted. The business is conducted at 29 Pearl street, where the large three-story brick building, 80x60 feet in dimensions is occupied. Here a perfect equipment is had for the production of art and decorative stained glass of every description. Two large kilns have a capacity of 1,000 feet of glass daily, and twenty-two skilled workmen are employed. Since 1865 these works have furnished windows for over 1,200 churches in all parts of the continent. The plant is one of the largest and best equipped in the country, and the firm is prepared to execute the most elaborate ecclesiastical and domestic stained glass, scriptural scenes, figures, memorial and ornamental windows. Also everything in the line of opalescent, Venetian, atique, rolled cathedral, jewels, embossed, cut, enameled and plain colored glass of every description. The trade is with all sections of the United States and Mexico, and is developing in volume steadily. The firm is prepared to furnish estimates or drawings at short notice and fully guarantees all work. They only employ skilled workmen of large experience, and the endorsement of a thousand firms, churches or individuals for whom they have made designs, is an ample guarantee of their ability. Mr. F. J. Riester was born in France and came to Buffalo forty-three years ago. He is well known and highly respected in our leading financial and trade circles, as is Mr. L. P.

Frohe, who is a native of Holland, but was raised in this city. The work of this firm received the silver medal award at the Paris Exposition in 1889.

ROOT & KEATING.

A leading firm of tanners, whose business is inseparably identified with the commerce of Buffalo is that known as Root & Keating. The business was founded in 1864 by Messrs. Jewett & Keating, who were succeeded in 1876 by the present firm. Mr. F. H. Root, who died recently, was prominent both as regards his connection with this business, and that of Jewett & Root, stove manufacturers. The business of Root & Keating is now run and owned by the estate of Francis H. Root. It was begun in a small way, and had a rapid development; the firm is now the leading one in this line in Buffalo, and are the owners of the mammoth Root Building which they utilize as warehouse and offices. It fronts on Wells street from Nos. 14 to 24, and its dimensions are 140x170 feet. The building is six stories high, and is built of brown-stone and red pressed brick. The tanneries are located at Olean, N. Y., and Port Allegheny, Pa., and are among the largest in the country. They have a capacity of 1,500 sides daily. Here superior sole leather is made, the business being confined to the popular hemlock sole leather. All the scientific appliances and most approved machinery for producing the best leather is in place, and bark is obtained from their own hemlock forests of New York and Pennsylvania. The trade extends to all parts of the United States and Europe. The annual output of this house represents several millions of dollars. Mr. Robt. K. Root who is now in charge of the concern, is a gentleman of fine business ability, and well adapted to further the interests of and increase the trade already established. He stands high in business and social circles.

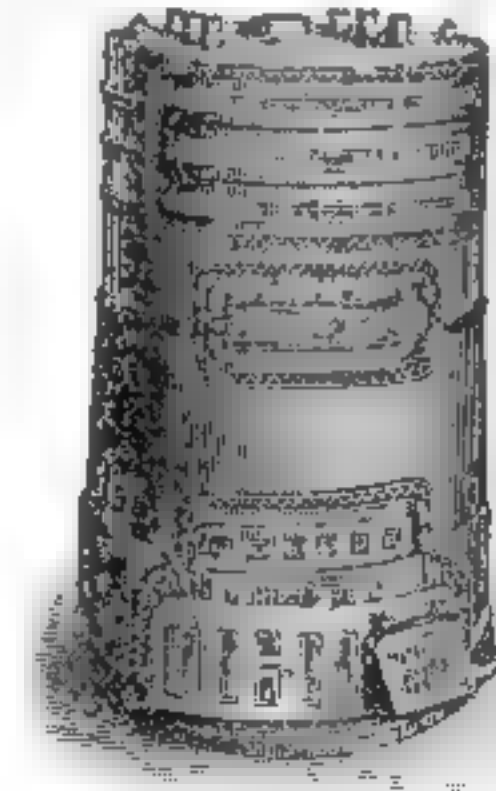
L. N. VROOMAN.

In the development of any country, or in the building of any city, it is the real estate men who are always found in the forefront of action. They are the men who first grasp the possibilities of the situation, and to them is generally devolved the task of working out the problem. Few, if any, among those engaged in the real estate and insurance business in this city, maintain a higher reputation for integrity and reliability than Mr. L. N. Vrooman, whose office is located at 62 and 64 Pearl street, corner of Seneca. He established his present business in 1888, and though but a few years have

elapsed, he has built up a connection and a patronage vouchsafed to but few others. He is thoroughly experienced in real estate and insurance matters, possesses an intimate personal knowledge of the best business and residential property in Buffalo and vicinity, and numbers among his clients many of the solid and wealthy citizens of this community. He buys, sells, rents, leases and exchanges all classes of improved and unimproved real estate, negotiates loans on mortgages, invests capital for non-residents, undertakes the management of estates and collects rents, and has at all times upon his books choice business and residential property to sell, lease or exchange, his specialty being syndicate acreage property in all parts of the city, Tonawanda, West Seneca, Hamburg and Niagara Falls. He is a large real estate owner, and buys and sells largely on his own account. In insurance matters he is well in the front, having special agencies for some of the leading companies of the world, and can always quote premiums at lowest rates. Mr. Vrooman is the capable and efficient secretary and treasurer of the Queen City Investment Company, also agent for the Aetna Live Stock Insurance Company of Glens Falls, N. Y.

J. H. RUCKEL & CO.

The headquarters in Buffalo for copper and sheet iron work, steam fitting and sanitary plumbing are at the establishment of Messrs. J. H. Ruckel & Co., 81 Main street. This house was founded in 1884 by its present proprietors, Messrs. John H. Ruckel and Timothy Mc-



Evoy, and has from the first held a leading place among the representatives of the business here. The premises occupied consist of two substantial four-story brick buildings, each 25x100 feet in dimensions, completely equipped with ample steam power and all the latest improved machinery and appliances known to the trade. The firm furnish estimates when required, and undertake contracts of any magnitude for work of all kinds coming under this general heading. They manufacture copper, sheet iron and

galvanized iron and steel work in the highest style, and carry out steam and hot water fitting plumbing and sanitary work, according to the latest discoveries of science in this line. They are also extensive wholesale and retail dealers in brass goods, iron pipe and fittings, such as cocks, globe valves, steam and water gauges, lubricators, injectors, syphons, rubber packing, cotton waste, hose, gaskets and engineers' and machinists' supplies of every description. They are agents for Blake's famous steam pumps, Galvin gate valves, Penberthy injectors and the Palace King hot water heater, and make a specialty of steamboat, elevator, distillery, brewery, tannery, malt-house and sugar house work, in which department they have earned a high reputation. Particular mention should also be made of their steam pipe coverings which are wonderful economizers of fuel and prevent freezing, at the same time giving a dry steam, the value of which all engineers will understand. The stock is most comprehensive and well assorted, and goods are being continually shipped over a large section of country, the trade being especially active in this city and state. Steady employment is given to a force of skilled hands, between thirty and forty in number, over whom the proprietors exercise a close personal supervision. The energy and enterprise which the proprietors have displayed in the management have had their natural result in building up the trade to its present extensive proportions.

THE PEOPLE'S BANK.

One of the most reliable and substantial banking institutions of the city of Buffalo is the People's Bank, whose rooms are situated at 257 Washington street. This bank was duly incorporated May 20, 1889, under the laws of New York, with a paid-up capital of \$300,000, which amount has been augmented by profits of \$94,913.88. By its sound and liberal methods the People's Bank has largely aided the mercantile and manufacturing interests of the city in the past, and its growth has only been commensurate with the energy, liberality and ability of its management. The People's Bank solicits the accounts of banks, bankers, corporations, merchants, manufacturers and others, discounts first-class commercial paper, negotiates loans, deals in United States bonds and foreign exchange, issues travelers' and commercial letters of credit, makes collections on all points and transacts a general banking business. Its officials are noted for their courtesy, integrity and promptness in the dispatch of business, thoroughly accommodating to patrons, and extremely popular with all who are brought into business relations with them. The

following is the list of the officers and directors, viz.: Daniel O'Day, president; A. D. Bissell, vice-president; C. W. Hammond, cashier; C. T. Lathrop, assistant cashier. Directors: Daniel O'Day, National Transit Company; Chas. F. Bishop, Mayor of Buffalo; P. H. Griffin, president New York Car Wheel Works; Geo. H. Lewis, wholesale coal; E. G. S. Miller, brewer; W. H. Granger, wholesale grocer; John Hughes, live stock dealer; W. W. Sloan, maltster; C. W. Hammond, cashier; John T. Stewart, wholesale lumber; Wm. Richardson, wholesale liquors; John M. Bunker, wholesale coal; A. D. Bissell, vice-president. Mr. D. O'Day, the president, was born in Ellicottville, Cattaraugus County, February, 1843. He first entered the employment of the New York Central Railroad and afterwards became connected with the Standard Oil Company, and the success of that famous corporation is due in no small degree to his executive ability and energy. Mr. O'Day constructed the entire system of the United Pipe Lines Company, and eventually was made vice-president of the United Pipe Lines Company. He is also general manager of the National Transit Company, a member of the American Oil Company, and a heavy stockholder in many other successful oil enterprises. He is likewise president of the Natural Gas Fuel Company and also of the Brush Electric Light Company and is president of the Snow Steam Pump Company. Mr. Bissell was previously collector of customs under the administration of Grover Cleveland. Mr. C. W. Hammond, the cashier, has had long experience in banking, having been several years connected with a bank at Saginaw, Mich., and was one of the founders of the People's Bank of Buffalo. Mr. Lathrop, the assistant cashier, was formerly for sixteen years connected with the Third National Bank of Buffalo. The principal correspondents of the People's Bank are the Seaboard National Bank, New York, and the Continental National Bank, Chicago.

JOHN J. HUBER.

The beauty of the homes of Buffalo is a matter of comment with all who visit our city, and of the builders and contractors who have achieved this successful result, Mr. John J. Huber is recognized as one of the most capable. He has built many of our finest residences and the most unique public edifices. Mr. Huber has been established about ten years, having his shop and headquarters at 61 Virginia street. He employs a full force of skilled workmen, and is prepared to estimate on buildings club houses, churches, schools, residences, etc. He is always moderate in his charges, and

guarantees faithfulness to every detail, together with the use of the best selected materials. Mr. Huber has built, among other structures, the following: Store for Wm. Tomlinson, on West avenue; store and residence for James Frawley, Virginia and Fifth streets. Residences as follows: Wm. Wilson, Summer street; Mr. Roat, Seventh street; Mr. Clark of Main street, etc. All business is given the personal attention of Mr. Huber, who thus is assured of success in each undertaking. Mr. John J. Huber is a native of Buffalo, and has had thorough experience in this his chosen line. He is a prominent member of the A. O. U. W., and is held in highest esteem by all who know him.

M. H. GATES & BROTHER.

A reliable and popular house doing an extensive business in this section of the city is that of Messrs. M. H. Gates & Brother, dealers in groceries, provisions, flour and crockery, coal and wood, which is located at the corner of William and Adams streets. It is among the most liberally patronized in this neighborhood, and is the center of a brisk and active trade. This flourishing concern was founded in 1882 by its present proprietors, Messrs. M. H. and David Gates, both able and experienced merchants, who bring to the business a perfect and thorough knowledge of its every branch and detail, and much enterprise and sagacity. They have built up a large family trade, which yearly shows signs of a steady and rapid increase. The store is centrally located, and has an area of 20x60 feet. It is well adapted for the purposes of the business, and is fitted up with all modern conveniences for facilitating the storage, handling and display of the vast and varied stock which is always on hand. The assortment embraces full and complete lines of fancy and staple groceries, including choice, fresh teas and coffees, pure spices, condiments and table delicacies in great variety, canned goods, dried fruit, prepared cereals, the best brands of family flour, meal, beans, peas, rice, sugars, syrups, molasses, bakers' and laundry supplies, and all grocers' sundries, prime lard, ham, bacon, fish, provisions, fine creamery butter, cheese, eggs, etc. The firm are also prepared to supply their patrons with all grades of hard and soft coal, kindling wood and cord wood, at lowest market rates. They also conduct a large wholesale business in cigars, including the famous "F. B. R." and other popular brands. Eight assistants are employed, and two teams are in steady service delivering orders. The Messrs. Gates are young and energetic business men, who have gained success by honestly deserving it.

MITCHELL & McNALLY.

It is safe to say that not one among the many firms handling and dealing in real estate in Buffalo have been more successful than Messrs. Mitchell & McNally. They have been established in business since July, 1891, and from the start have steadily won their way to public confidence and favor, building up by thoroughly honorable methods an extensive clientage. The office of the firm, which is eligibly located at 86 Niagara street, Suite 1, Real Estate Exchange, is well appointed and every convenience is provided for conducting business operations. Messrs. Mitchell & McNally are largely interested in acre tracts of land in the northwestern section of the city and deal in and handle city and suburban improved and vacant property and have a choice line of building lots for sale in Kenmore division at Tonawanda. Loans are negotiated by the firm and risks placed with first-class insurance companies at the very lowest rates, their personal attention being given to all branches of the business. Mr. G. W. Mitchell is a native of Orleans County. He is president of the Star Land Company and secretary of the Delaware avenue and Niagara Falls Boulevard Company and prior to engaging in his present business was with H. H. Otis, stationer. Mr. J. J. McNally is first vice-president of the Delaware Avenue and Niagara Falls Boulevard Land Company, and previous to engaging in real estate operations was freight agent for the Grand Trunk Railway. They are both large real estate owners and members of the National Real Estate Exchange. They are gentlemen of entire probity of character and all business placed in their hands will be attended to in the most capable and satisfactory manner.

BUFFALO CATHOLIC PUBLICATION CO.

In the publishing business, as in all else, Buffalo is becoming recognized as one of the leading centers of the United States, and has houses that are not only representative, but of the greatest influence. The Buffalo Catholic Publication Company was incorporated in 1871, and has ample capital. They are publishers, booksellers, importers, etc., and are the representatives of their great church in this important line. The celebrated "Catholic Union and Times" is published by this company. It has a weekly circulation of 15,000 copies, and is the official organ of the Diocese of Buffalo, with its Catholic population of nearly 260,000. It circulates chiefly through Western and Central New York and Northern Pennsylvania, and is the only English Catholic paper

published in Western New York. The editor, Rev. Patrick Cronin, has a national reputation, and is recognized as one of the leading Catholic journalists of the country. The company has its own printing establishment, and does all branches of work in printing, engraving, electrotyping, binding, etc. Twenty printers are employed and eight traveling agents and clerks are kept busy. The premises utilized for business purposes are located in St. Stephen's Hall, a block bounded by Franklin, Swan, Erie and Terrace streets. Seventy-five feet of ground-floor frontage; and the entire basement of the hall give none too much room for the company's requirements. In addition to its printing and publishing business, the company are wholesale and retail dealers in church goods, religious articles, etc., most of their stocks in these lines being imported from France, Germany and Italy. The officers of the company are gentlemen high in authority, and deserving of the esteem in which they are held. The president is Right Rev. Bishop Ryan, and the board of directors includes several well-known clergymen and business men. Stockholders receive an annual dividend of not less than five per cent, and the business is being constantly enlarged and improved. For the past eight years the concern has been managed by Mr. W. A. King, a progressive and energetic young man of marked business ability.

G. E. RYCKMAN.

American wines are in every respect equal to the best imported, while the prices at which they are sold are much lower than those charged for the foreign goods. The shores of lake Erie have for years been noted for the choice quality of the grapes grown there and the fine wines produced. In 1824, Deacon Elijah Fay, one of the pioneers of Chautauqua County, N. Y., planted the first vineyard on the shore of the lake now within the limits of Brocton, and in 1840 the first wine was made there. In 1869 his grandson, Mr. Garrett E. Ryckman built the original cellars, which have since been enlarged, and to-day contain over 200,000 gallons of the finest old port, sherry, Burgundy, Sauternes, claret and sparkling and dry wines of all kinds. In fine flavor, bouquet and purity they are unsurpassed. A large trade has been secured wholly on the merits of these wines, for Mr. Ryckman has availed himself of none of the devices ordinarily used to build up a fictitious reputation. His wines are endorsed and recommended for their purity and medicinal qualities, and highly commended for table use and for invalids. In

1887 Mr. Ryckman opened a wholesale house in this city, and in 1890 added a retail department and controls a large trade which comes from the seaboard cities and all parts of the country. The business is under the management of Mr. J. J. Haight, who was born in Erie County, N. Y., and raised in Erie County, Pa. Mr. Ryckman is also a native of New York State and resides in Brockton. The premises occupied in this city comprise a ground floor and basement, each 22x80 feet, the office being in the Masonic Hall Building.

CRYSTAL HOTEL.

Buffalo has the enviable reputation of possessing many excellent first-class hotels, and prominent among these is the Crystal Hotel, of which Mr. David McGuire is the proprietor. The Crystal is a popular stopping place for both transient and permanent guests, possessing every accommodation and comfort that thought can suggest or money procure. It is, moreover, a notable landmark, its hospitable doors having been first thrown open to the public more than half a century ago, and was known to two generations as the Boston House. Mr. McGuire became proprietor in 1890, and this hostelry having been entirely renovated and refurnished throughout, it was re-opened under the name it now bears. The Crystal is centrally located at the northeast corner of Ellicott and Clinton streets. It is a handsome four-story brick structure, 50x175 feet in dimensions; it is in the heart of the business district, near railroad depots, steamboat landings, parks, theaters, etc., and various lines of street cars going in all directions pass in close proximity. The house is handsomely furnished throughout, the sleeping apartments are all bright, clean and well ventilated, and the cuisine is in charge of an A 1 chef. The bar is heavily stocked with the choicest wines, liquors and beers, and with domestic and imported cigars of the finest quality, while a first-class cafe is attached. The house is conducted on the American plan, the prices ranging from \$2 to \$2.50 per day. Mr. McGuire is a native of Buffalo.

L. B. CLEMENT.

One of the most popular among the members of the Buffalo Real Estate Exchange is Mr. L. B. Clement, real estate and insurance agent and broker. The business he is now conducting with such marked ability and success was originally established in 1889 by Clement & Conover, subsequently continued by Clement & Co., and in Nov., 1891, he succeeded to it and has since been

conspicuous in many important transactions involving hundreds of thousands of dollars, and many hundred acres of valuable lands. Mr. Clement is largely interested in East Buffalo, Depew and Tonawanda real estate, and deals in city and suburban improved and unimproved property. He also forms companies, syndicates, and is president of the Clinton and Ogden Land Company, vice-president of the East Buffalo Land Company, and a director of the Broadway City Line Land Company. He is a thorough going active business man of unquestioned reputation, and among his clients are many of the leading property owners and capitalists in this city and vicinity. Mr. Clement has the best facilities for placing large lines of insurance in any of the world renowned strong fire underwriting corporations, and also for negotiating loans at the lowest rates. He places investments judiciously, pay taxes for resident and non-resident owners, manages estates, secures tenants, collects rents, furnishes tax and title searches, buys property on order and disposes of holdings for owners. Mr. Clement was born in the state of New York, and has resided in Buffalo many years. He is a business man of integrity, and all interests placed in his hands will be attended to with promptness and fidelity. Mr. Clement's office is suite 1, Hutchinson Building, Eagle street, opposite the City Hall.

T. D. LEMUNYON.

Among the latest accessions to the ranks of Buffalo brokers in realty, loans and insurance, Mr. T. D. Lemunyon, of 81 Niagara street, is especially deserving of mention in these pages. Mr. Lemunyon is a native of Rochester, N. Y., and was engaged in the same line of business in that city during a period of ten years. Recognizing the broader field of activity offered by the Buffalo market, he took up his residence here in the summer of 1893, and has since secured a large, influential and permanent patronage. He has amply demonstrated his ability to rank among the very first brokers in the Bison City, and his operations have been conducted with tact, enterprise and energy. Mr. Lemunyon occupies spacious and commodious offices handsomely fitted up and furnished, where he has every facility for the prompt and satisfactory transaction of his large business. He transacts a general brokerage business in realty, loans and insurance. He buys and sells on commission and on his own account, making a specialty of city and acre property. He has already placed on the market several valuable subdivisions, and has at all

times on his books long lists of the most desirable and eligibly situated houses, stores, flats, farms, buildings, lots, etc., which he offers at low prices and on favorable terms. Loans are negotiated on bonds and mortgages at low rates, and insurance is placed in reliable and responsible companies. Estates are managed for non-residents, rents collected promptly and regularly, and property maintained at the highest state of productiveness. Mr. Lemunyon is an able and energetic business man, and has become extremely popular in leading financial and social circles.

FARRAR & TREFTS.

Among the manufacturing enterprises that have brought fame and stability to the city of Buffalo, one of the best known and most influential is the steam engine works of Messrs. Farrar and Trefts. This enterprise was established twenty-nine years ago, and has had a continued success from the date of its inauguration. The works are located at 54 to 66 Pherry street, where over half a square of ground is covered with large buildings. One hundred workmen are employed here and two hundred more at East Buffalo, where the foundries of the firm are located. All modern appliances and conveniences are had for producing high grade steam engines, boilers and machine work. They make everything in the line of machinery and iron work, stills, propellers, stationary and marine engines, etc. Their product has a reputation of the most enviable character, and is in demand in all parts of the United States. This firm has shipped work to the Pacific coast, South America and foreign countries, and in all its products has met with commendable success. The firm consists of Messrs C. M. Farrar and John Trefts, both residents of Buffalo for forty years or more, and citizens in whom every confidence is placed.

S. C. HOUGHTON.

There is no city in this country that has developed as a center of the lumber business as has the city of Buffalo during the past decade. Her interests are large and varied and fortunately are represented by business men of the highest standing and ability. A leading merchant representing this very important industry is Mr. S. C. Houghton, whose office is conveniently located at Room 10, Coal and Iron Exchange. This business enterprise was established by Mr. Houghton three years ago, he having been formerly for

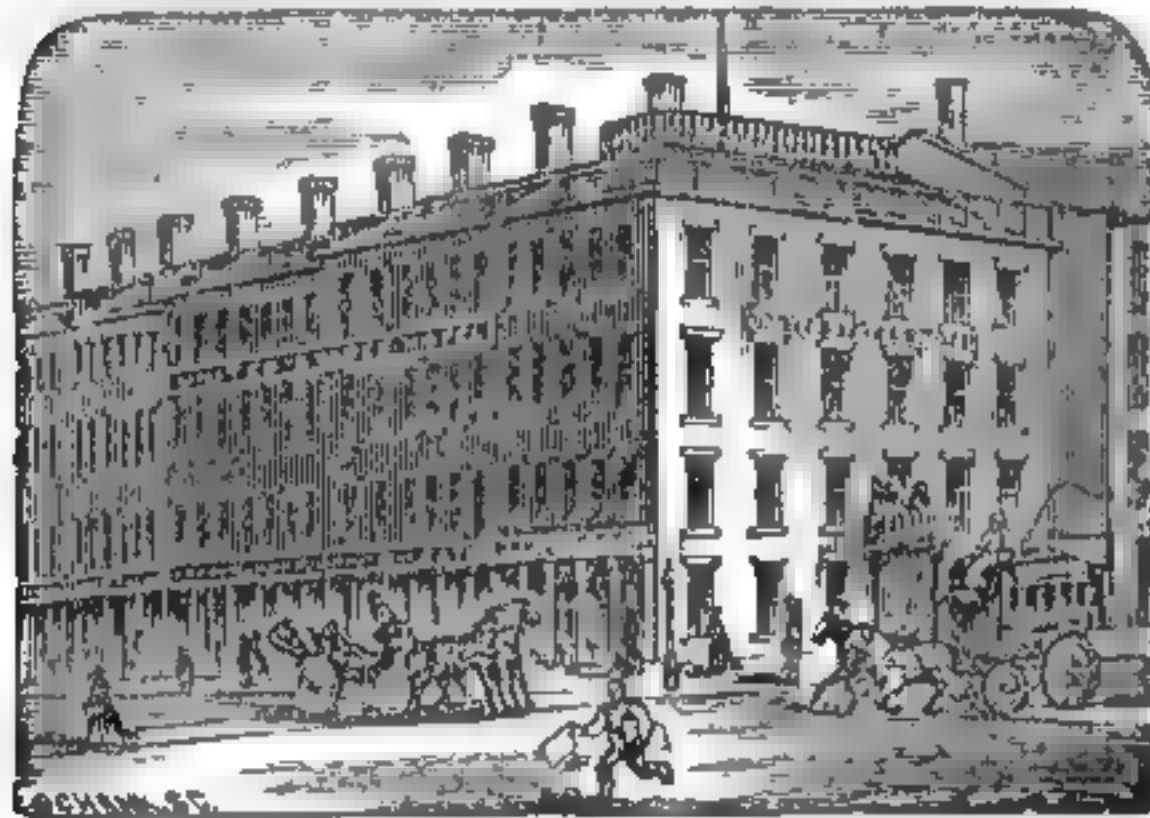
ten years with the well-known firm of W. R. Burt. Mr. Houghton handles lumber in wholesale quantities, making a specialty of Michigan pine lumber. He also deals in white pine and hardwood, flooring, ceiling, siding, lath, shingles, sash and door lumber, and makes a specialty of Tennessee yellow poplar, shipped direct from the mills. He handles quite a volume of business, shipping in car lots and by canal to New York, all parts of Pennsylvania and New England. His first years' business amounted to \$70,000 and is rapidly increasing. Large shipments are made direct from the mills, and Mr. Houghton has unexcelled facilities in that he is directly connected with the leading mills of the North of Michigan and the South. He is a native of New York state who has been a resident of Buffalo fifteen years, and is prominent in leading commercial and financial circles.

COLD SPRING STEAM LAUNDRY.

For fine work, prompt service and general satisfaction the Cold Spring Steam Laundry is cordially commended. The laundry was established in July, 1891, by Messrs. E. H. Brayton, W. E. Parker, E. L. Armstrong and S. L. Gordon, under the name and style of Brayton & Co. In February, 1892, Mr. Gordon retired, since when the operations have been continued by the remaining partners as Brayton, Parker & Co. From the outset success has rewarded the able efforts of the firm, and a large family and hotel trade has been secured, the exigencies of the business necessitating the employment of a large force of skilled hands. The location of the laundry, at 1594 Main street, is very central and convenient, the premises on the ground floor of a building 20x100 feet in area, being admirably adapted for all purposes of the business. The equipment is new and of a superior character, and includes the latest improved washing, starching and ironing machines, operated by a twelve-horse power steam engine. Particular attention is given to fine work, and every care exercised so as not to injure the finest fabrics. Several teams are engaged in calling for work and making deliveries of orders. Quick work is a specialty, for which no extra charge is made, and the best satisfaction is guaranteed. Hotel work is solicited. Telephone call 1852, Main. The trio of co-partners are natives of the state of New York. Mr. Brayton was born in Avon, and is an engineer on the N. Y. & L. E. railroad. Mr. Parker is a native of this city and Mr. Armstrong of Campbell, Steuben County.

UNITED STATES HOTEL.

The United States Hotel has been established over forty years, and has always enjoyed great popularity. It became the property of Geo. H. Laws May 1, 1892, when it was entirely renovated and refurnished, and at the same time decorated in an elegant manner. This is now one of the best appointed and most elegantly furnished hotels in the city. The building is four stories



in height and 50x150 feet in dimensions. It is well heated, electric lighted, and has all improvements, such as fire escapes, baths, barber shop, writing rooms, reading rooms, billiard hall, bar, etc. The table is at all times supplied with the best edibles afforded in the market, and polite attendants give heed to the patrons' desires. The rates are very popular, being only \$1.00 and upwards per day. This splendid hotel is located at the corner of Pearl and Terrace streets, convenient to the boats, railroads, parks, theaters, etc., and at the same time is in the business center. It is most liberally patronized and is generally popular. Geo. H. Laws was formerly in the restaurant business, and is well and favorably known. This gentleman gives his attention to every detail, and is making a splendid success of this popular hotel.

FAXON, WILLIAMS & FAXON.

One of the most influential business houses of Buffalo is the wholesale and retail grocer house of Faxon, Williams & Faxon. The business of this important house was established twenty-two years ago in Boston, Mass., the style of the firm being Faxon, Williams & Co. The present style was adopted later, and has been continued, although one of the Messrs. Faxon died some years ago. In 1889 the business was transferred from Boston to Buffalo, as a better distributing point, and the business of "Yerxa," the well-known grocer, was purchased and incorporated into that of the Boston firm. The business is conducted at 391 and 393 Main street, where an elegant five-story building is occupied, the premises being 85x200 feet in dimensions and extending through to Washington street. The building is equipped in a thoroughly modern manner and is splendidly appointed, having electric lights, railway cash system, etc. An immense stock is carried, and includes tea, coffees and spices, imported goods, such as sardines, soups, canned goods and delicacies, preserves, condiments, etc. They handle green and dried fruits, groceries of all kinds, wines, liquors and cigars of their own importation and every fine article of diet. Branch stores are conducted at 23 Church street, the Fulton Market, and at 100 Main street, Lockport, N. Y. The stores have ten departments as follows: Grocery department, delicacy department, fish market, game market, fruits and the mineral water department, also the wine cellar. They have confectionery, cigar and dairy departments as well, and all are perfectly equipped. Thirteen delivery teams are in constant use, and a force of seventy-five capable clerks and salesmen attend to the needs of patrons. This firm is now composed of Messrs. F. C. Williams and W. H. Faxon, natives of Boston, who have resided in Buffalo since 1889. They are popular as business men, and are highly esteemed in commercial and leading social circles.

H. D. FARWELL & CO.

The leading dealers in undertakers' supplies in Buffalo are Messrs. H. D. Farwell & Co., whose establishment is located at 51 Niagara street, corner Franklin. This business was established in 1837 by Messrs. Eldridge & Farwell. In 1851 the present senior partner was admitted to the firm under the style of E. & H. D. Farwell. In 1864 E. Farwell died and Mr. H. D. Farwell succeeded to the business. In 1878 Geo. Mearham be-

came proprietor and Mr. Farwell assisted him in the business. This arrangement continued until 1883, when Mr. Farwell again assumed control of the business, and quite recently admitted his son-in-law, Geo. C. Carscadine, into partnership. A very large business is done in handling undertaking supplies exclusively. The stock is large, consisting of coffins, caskets, etc., in wood, metal and composition, also general undertaking supplies, handles, plates, trimmings, embalming supplies and funeral requisites. Supplies are shipped to all sections of New York, Pennsylvania, Ohio and Michigan. Mr. Farwell is a native of Vermont, and has resided in Buffalo during the past forty-eight years. He is a prominent business man and an active member of the Erie County Undertakers' Association and that of the state. He is also prominent in Masonic circles and is a well known Odd Fellow. Mr. Carscadine is a native of Buffalo, and a very popular young business man.

GEO. W. CARTER & SONS.

In a city of the rapid growth and development of Buffalo the importance of the line of industry in which Mr. Geo. W. Carter is engaged cannot be over estimated. To the contractor and builder, in effect, conjointly with the architect, belongs that task of imparting to the city that appearance of solidity, wealth, refinement and comfort which at once stamps its citizens as progressive and enterprising. Mr. Carter is a native of Buffalo, and embarked in business as a mason and general builder in 1872. From the start his exceptional abilities, his reliability and promptness in carrying out his undertakings, and the liberal methods he adopted in dealing with the public, secured for him wide recognition and an influential patronage. His name has since been active and prominently identified with the building up of Buffalo, and the erection of many of her largest and most stately edifices. As a contractor and builder he has executed many of the most important contracts ever let here. For instance, he carried to completion last year, at a cost of \$70,000, the mason work on the new building of the Gluck Estate at Niagara Falls; the mason work on the Peola Flats, for Mr. C. Ray, at the corner of Franklin and West Tupper streets, at a cost of \$15,000; the residence of Mr. George Sauerbury, on Ferry street; flats for Roe and Stewart on Park street, near Allen; Richmond avenue M. E. Church, corner Richmond and Ferry streets; the mason work on the M. E. Church on Howard street, the Sibley and Holmwood Building at the corner of Seneca and Wells street

Bush & Schmidt's brick kilns, at Jewettville, etc. Mr. Carter employs from 100 to 150 men, according to season. He is a member of the Builders' Exchange, ex-president of the Masons' and Contractors' Association, and a director of the Lancaster Brick Company. His office is in room 24 of the Builders' Exchange, and his telephone call is 1803.

THE PARKES SASH AND DOOR WORKS.

One of the leading factories of its kind in Buffalo is the Parkes Sash and Door Works. The foundation of this business dates from 1867, when it was established in Michigan by Mr. J. F. Parkes. In 1880 he removed to Tonawanda, N. Y., and set up his plant and remained there until August, 1892, when a removal was made to the premises now occupied in this city on Childs street. The plant covers four acres, and besides a spacious, commodious mill building, 100x140 feet in dimensions, is amply provided with sheds and all conveniences for the storage of material. The mill is equipped with the latest improved wood-working machinery and appliances for getting out work promptly. Steam power is employed, and the services of fifty skilled workmen are brought into requisition in the different departments. Besides planing lumber and manufacturing mouldings and sash, doors and blinds, a specialty is made of house trimmings, builders' finish, and all kinds of plain and ornamental wood work for interior and exterior of buildings, also patent ingrained lumber in imitation of quartered oak for interior finish. Mr. J. F. Parkes, founder, and the present manager of the business, is well and favorably known in lumber circles and among contractors and builders. His office is room 10 Builders' Exchange. Estimates are furnished, contracts entered into and all work delivered promptly. The trade comes from all parts of Western New York and Western Pennsylvania.

T. W. CROWLEY.

No feature of financial enterprise has of late years received so remarkable a development in Buffalo as that of real estate. The activity of this city's market is almost unparalleled, and the operations on it are conducted on a scale of magnitude which is unsurpassed even in the great west. Among the most reliable and deservedly successful real estate brokers whose well directed efforts have brought about these desirable results, we find Mr. T. W. Crowley, whose office is at 119 Franklin street. The business now so able conducted

by him was inaugurated several years ago by the firm of Crowley & McCormick, of which he was a member. It was dissolved in the latter part of 1891, and Mr. Crowley has since remained sole proprietor. He brings to bear special qualifications, and those contemplating the purchase of property, can fully rely upon his sound judgment and judicious advice to secure the most desirable and remunerative investments. Mr. Crowley is thoroughly posted on present and prospective values, and offers the most desirable bargains in all kinds of property, city, suburban and farm, improved and unimproved. He has on his books long lists of most eligibly situated residential property in all parts of Buffalo Grand Island, Tonawanda, River View, etc., which he handles on his own account and on commission. His superior connections enable him to negotiate loans on bond and mortgage promptly and at lowest rates, while insurance is placed to any amount with sound and reliable companies. Estates are also managed and maintained at the highest standard of productiveness. Mr. Crowley is a public spirited and progressive citizen with bright prospects of ever increasing prosperity before him.

PHILIP GERST.

No form of investment has become so popular with the general public as judiciously selected real estate, for not only is there a permanent source of income assured, but there is a reasonable certainty of increase in values. In transacting business in this line, the services of an experienced and reliable real estate broker should be engaged, and we cordially commend Mr. Philip Gerst to our readers as worthy of every trust and confidence. He is deservedly prominent as a real estate, loan and insurance broker, and his business has been developed by judicious and honorable management. This enterprise was founded in 1888 by the firm of Doll & Gerst, the latter succeeding to the sole control in May, 1892. He occupies spacious and commodious offices, located on the ground floor of the building, 197 Pearl street. He does a general real estate business, buying, selling, renting and exchanging property, collecting rents, negotiating loans on bond and mortgage at favorable rates, and taking full charge of estates. His facilities for effecting sales are of a very superior character, and he is at all times able to offer investors a choice from a long list of eligibly situated properties. Mr. Gerst makes a specialty of syndicating city and suburban acre property, placing all transactions on a thorough substantial

and satisfactory basis. He is the local representative of the North British Mercantile Insurance Company of England, also of the Milwaukee Mechanics' Insurance Company, and is prepared to place insurance to any amount and at lowest rates of premiums. Mr. Gerst is a member of the Real Estate Exchange, and is secretary of the Orchard Park Land Company. He enjoys an enviable reputation for honorable and sterling integrity, and is very popular in business and financial circles.

ED. J. & GEO. M. ROSE.

A leading source of supply for men's furnishing goods and athletic and bicycle wear of every description in this city is the establishment of Messrs. Ed. J. and Geo. M. Rose, which is centrally located at 512 Main street, between Genesee and Mohawk streets. The business was inaugurated by these gentlemen two years ago, and the enterprising proprietors bring to bear every possible qualification for success in catering to the wants of the fashionable public in this line, and when with their experience are coupled ample resources, perfected facilities, and unrivaled connections, it can readily be realized how they have outstripped all competition, and made their stock appreciated by the purchasing public as the surest guarantee of excellence and exquisite taste. The store is a magnificent exhibit of modern achievement in the line of fine furnishings. The stock is displayed to the best advantage from the windows, dressed as few others are, to the long array of shelving and show cases extending to a depth of 66 feet, where are carried full lines of white and colored hosiery, silk, merino and lambs wool underwear, white and ornamental colored handkerchiefs, scarfs, cravats and ties; shirts that are marvels of perfection, kid gloves, collars and cuffs, dressing gowns, mackintoshes, novelties in men's suspenders, etc. The firm make a special business of cutting, fitting and manufacturing to order, fine dress shirts, athletic and bicycle wear, and guarantee a satisfactory article at fair, reasonable prices. They are always the first to introduce the new styles and fashions, and their patronage is large and permanent. Both partners are natives of Buffalo, and are popular and highly esteemed young business men. They are members of the Athletic and Bicycle Clubs.

THE AMIDON TOOL CORPORATION.

In the manufacture of all kinds of labor saving tools and machinery American manufacturers are greatly superior to those of other nations. In this connection, we desire to refer specially in this commercial review of Buffalo to the successful and widely known Amidon Tool Corporation, Bit-Brace manufacturers, whose office



and factory are situated at 1451 Niagara street. This useful industry was established thirty years ago by Mr. Chas. H. Amidon, who, in October, 1888, admitted Mr. A. D. White into partnership. Eventually, in June, 1892, the business was incorporated under the laws of New York with ample capital, Mr. Chas. H. Amidon being the president, and Mr. C. S. du Mont, the secretary and treasurer. They occupy a spacious floor, 60x220 feet in dimensions, fully equipped with special tools, machinery and appliances, operated by steam power. Here they manufacture largely the famous

Amidon Corner Brace, which takes the place of a ratchet, and is unrivaled in America or Europe for utility and efficiency. With this splendid tool a hole can be bored in a corner or close to a wall as quickly and easily as anywhere else with an ordinary brace. The demand for these Amidon braces is steadily increasing, and the trade of the company now extends not only throughout the entire United States and Canada, but also to Mexico, South America, Europe and Australia. The company manufactures all sizes of bit-braces, and employs constantly from thirty-five to forty skilled mechanics. The pay roll is about \$400 weekly, and the sales for the past year were over \$150,000. They also attend carefully to gold, silver and nickel plating, and turn out work in this line in a first-class manner at the lowest possible prices. Mr. Amidon was born in Greenfield, Mass., while Mr. C. S. du Mont is a native of Alabama. They are widely known for their sterling integrity, and are very popular in business circles.

WM. H. BOUGHTON.

Special aptitude for architecture is a prerequisite to success in this difficult profession, and unquestionably no one connected therewith in Buffalo has achieved a higher reputation than Mr. Wm. H. Boughton, whose offices are in suites 7 and 8 of the Morgan Building. This gentleman is a Pennsylvanian by birth, but became a resident of this city in his early childhood. He graduated from Trinity College, Port Hope, in the Province of Ontario, Canada, and having acquired a thorough and practical knowledge of the profession under the best and most competent instructors, he embarked in the practice of architecture on his own account in 1890. He quickly gained a large and influential patronage by reason of the superior excellence of his work and his reliable business methods. Proofs of his skill are numerous in Buffalo and vicinity, as embodied in the many splendid buildings he has designed and erected. They are much admired by experts for their stability and elegance, while the elaboration of detail and the care bestowed upon them reflect the utmost credit on the methods of the architect. Among others are the residences of G. L. Parker, Dr. Cooke, Mr. Boughton's own, at Vermont and Seventh street, that of L. Ullman, "Keblecote," the residence of Rev. H. A. Adams at 97 Oakland Place, that of Geo. Teller, at North Park, a six-story office building for W. H. Stevens, St. Mary's Church at Niagara and Vermont streets, three apartment houses on Irving Place, the chancel of Trinity Church, A. F. West's house, C. L. Bullymore's house, St. Andrew's Church, etc. Mr. Boughton's plans are always accurate and complete in every detail, while his estimates and calculations are based on a practical and comprehensive knowledge of quantities and values. Mr. Boughton is a member of the local chapter of the American Institute of Architects, also of the Buffalo Yacht Club, and the Cleveland Democracy, and several singing societies.

JAMES SCHNEIDER.

Foremost among the leading exponents of the tailoring art in the city of Buffalo, is Mr. James Schneider, who was born in France, and became a resident of this city in 1853. He embarked in his present line of business in 1860, and during the thirty odd years that have since elapsed, his house has always been maintained in the front rank. He was at first located at the corner of Main and North Division streets, removing later to the corner of Swan and Washington. But so continued was the development of his trade, that these premises

were found inadequate to meet its requirements, and in 1879 we find him located at 835 Washington street. Finally in 1891, Mr. Schneider took possession of the spacious quarters now occupied by him at 15 West Huron street, near Main. His store is of ample dimensions, handsomely furnished and perfectly appointed, and contains a large and comprehensive stock, which embraces the best productions of French, German, English and American looms, imported directly for the purposes of the local trade. Here are always to be found the finest broadcloths, cassimeres, seasonable suitings in tweed, melton, cheviot, serges, diagonals, vestings, etc., from which the most critical and fastidious cannot fail to make a selection. Mr. Schneider is an artistic designer, and has contributed original designs on numerous occasions to the American Fashion Reporter. Only the best materials are used by him, and none but first-class operatives are employed. His patronage is widespread and influential, and among his regular patrons are a large number of our most refined and well dressed citizens. Mr. Schneider is a member of the Buffalo Merchant Tailors' Association, and an active member of Washington Lodge of the A. F. & A. M.

DR. P. O. HIMES.

Among those in Buffalo who give their attention to the cure of the ailments of horses and domestic animals there are none having a higher reputation than Dr. P. C. Himes, who by his work stands in the lead as the best veterinary surgeon in Western New York. Dr. Himes was born in Burlington, Vt., and graduated at the



veterinary college in that city before its incorporation. For several years he practised in Montreal and Toronto, Canada, also in Chicago, and came to Buffalo in 1885. Dr. Himes' office is at 15 Franklin street, and his veterinary stables in Bean Alley. The stables are admirably equipped with slings, tackle, operating tables and all appliances, while a corps of assistants is always in attendance. It is one of the most com-

plete hospitals in this section of the state for the treatment and cure of animals. Dr. Himes is endorsed by the leading business men and owners of horses in this city and vicinity, and he also has hundreds of unsolicited testimonials as to his professional knowledge and skill. He attends calls at all hours; office telephone 889. He makes a special business of calling at stables, barns and farms and treating animals, and it should be said to his

credit that it is a severe case indeed that he cannot cure. Dr. Himes has devoted forty years of his life to the study of the ailments and diseases of horses and domestic animals. He puts up a number of special preparations medicines, ointments, powders, etc., which have a large sale and can be obtained of any druggist. Dr. Himes is a prominent member of the Freemasons.

JEFFREY & GOTSHALL.

The most reliable and prominent wholesale and retail drug establishment in the city of Buffalo is that of Messrs. Jeffrey & Gotshall, whose popular White and Gold drug store is centrally located, at 811 Main and 8 South Division streets. This prosperous business was founded in 1856 by Mr. W. H. Peabody, who was succeeded in 1876 by Mr. C. M. Lyman, who, eventually, became a partner with Mr. C. W. Jeffrey. In 1890, the business, on the retirement of Mr. Lyman, became the property of Messrs. C. W. Jeffrey and J. S. Gotshall, whose wholesale trade now extends throughout New York, Pennsylvania and Ohio. The store, which is one of the most elegantly equipped in the city, is 25x80 feet in area, with an ell-shaped surgical instrument department, 20x60 feet in size, with basement under both departments. Here is the largest tile soda fountain in Buffalo, and the store ceiling is handsomely decorated in white and gold, while it is supplied with electric lights, steam heat, etc. Messrs. Jeffrey & Gotshall in their laboratory prepare a long list of extracts, tinctures and preparations of exceptional value and merit. The store is fully stocked with pure, fresh drugs and chemicals, mineral waters, proprietary medicines, toilet and fancy articles, physicians' and surgeons' requisites, surgical instruments, trusses elastic stockings, supporters, crutches, deformity appliances, batteries, rubber goods, sick room supplies, invalid appliances, etc. The firm's factory for the manufacture of surgical and dental instruments, trusses, etc., is situated on Washington street. They make a specialty of compounding physicians' prescriptions and family recipes, and employ only thoroughly trained graduates of pharmacy in this department. Fourteen persons are employed in this establishment, and they also have several traveling salesmen on the road. Last year they compounded over 500,000 new prescriptions, and their prices in all cases are extremely just and moderate. Mr. Jeffrey was born in Welland, Ontario, while Mr. Gotshall is a native of Mount Vernon, Ohio. Mr. Jeffrey is a graduate of the Ontario College of Pharmacy, and a popular member of the Erie County Board of Phar-

macy. Mr. Gotshall was formerly in the employ of Mr. C. M. Lyman, and is a graduate of the Maryland College of Pharmacy, Baltimore Class, 1876. Both partners are thoroughly practical and expert chemists, and are highly esteemed by the community for their ability and sterling integrity. They are patentees of the reliable Lyman truss, and their store is open day and night.

PROF. H. N. GRANT.

The leading and most popular fashionable instructor of the art of dancing in Buffalo is unquestionably Prof. H. N. Grant. He has had a valuable experience, and for a period of ten years has been located in the city teaching the terpsichorean art. Prof. Grant is an accomplished teacher, possessing splendid abilities, and the methods of instruction adopted by him are simple, easy and practical, and pupils after a few lessons are enabled to participate in round or square dances with skill and grace. He is always the first to introduce the new waltzes and dances in Buffalo, and as an instructor, fully equal to the best in the United States, and guarantees satisfaction to all who avail themselves of the advantages offered at his academy. Parents entrusting their children to Prof. Grant's care are assured that the greatest vigilance will be observed as to their conduct. The academy occupies the third and fourth floors of the spacious building, 485 Main St. Each floor is 80x80 feet in area, well ventilated, made brilliant at night by electric lights and kept cool in summer by electric fans. Every convenience is provided for the comfort of pupils and friends, and altogether the academy is the best appointed in Western New York. Prof. Grant teaches all the new dances adopted by the American National Association of Teachers of Dancing, of which he is a prominent member; also waltzes, square dances, fancy and stage dances, the Highland fling, hornpipes, jigs, song and dances, grotesque, and fancy dances for the parlor or drawing room and the old but ever popular minuet. The fourth floor of the academy is used exclusively for training pupils for stage and fancy dancing and professional work, while the third, which is covered with canvas, is utilized for society dancing. Prof. Grant's terms are very reasonable, and pupils can commence at any time during the season. Accomplished lady assistants are always in attendance, and every care and attention is given to instructing pupils. Private lessons are given at the academy or residences when desired, and particular attention paid to instructing children in deportment, grace of carriage in walking and d'el'sarte movements when de-

sired. Prof. Grant's rates of tuition are very reasonable, and the instruction received is thorough. He furnishes music for all festive occasions, and is a thorough musician himself. He plays upon many different instruments, but makes a specialty of the violin and mandolin, while Mrs. Grant has had a thorough education as a performer and teacher of the piano forte. They



take but a limited number of pupils for the study of these instruments, as the professor's time and Mrs. Grant's is occupied almost wholly with dancing. Prof. Grant is a native of Vermont, and has resided in Buffalo sixteen years. It has always been his aim to manage his dancing academy in the best and most correct manner, and as a consequence, he has a splendid patronage from the elite of the city, numbering among his pupils the sons and daughters of the leading families.

T. HAUGH & SON.

One of our leading and most popular business enterprises, is the carriage manufacturing business of Messrs. T. Haugh & Son, which is conducted at 228 Massachusetts street. This business enterprise was established by the present proprietors in 1891. They occupy splendid quarters at the address mentioned above,

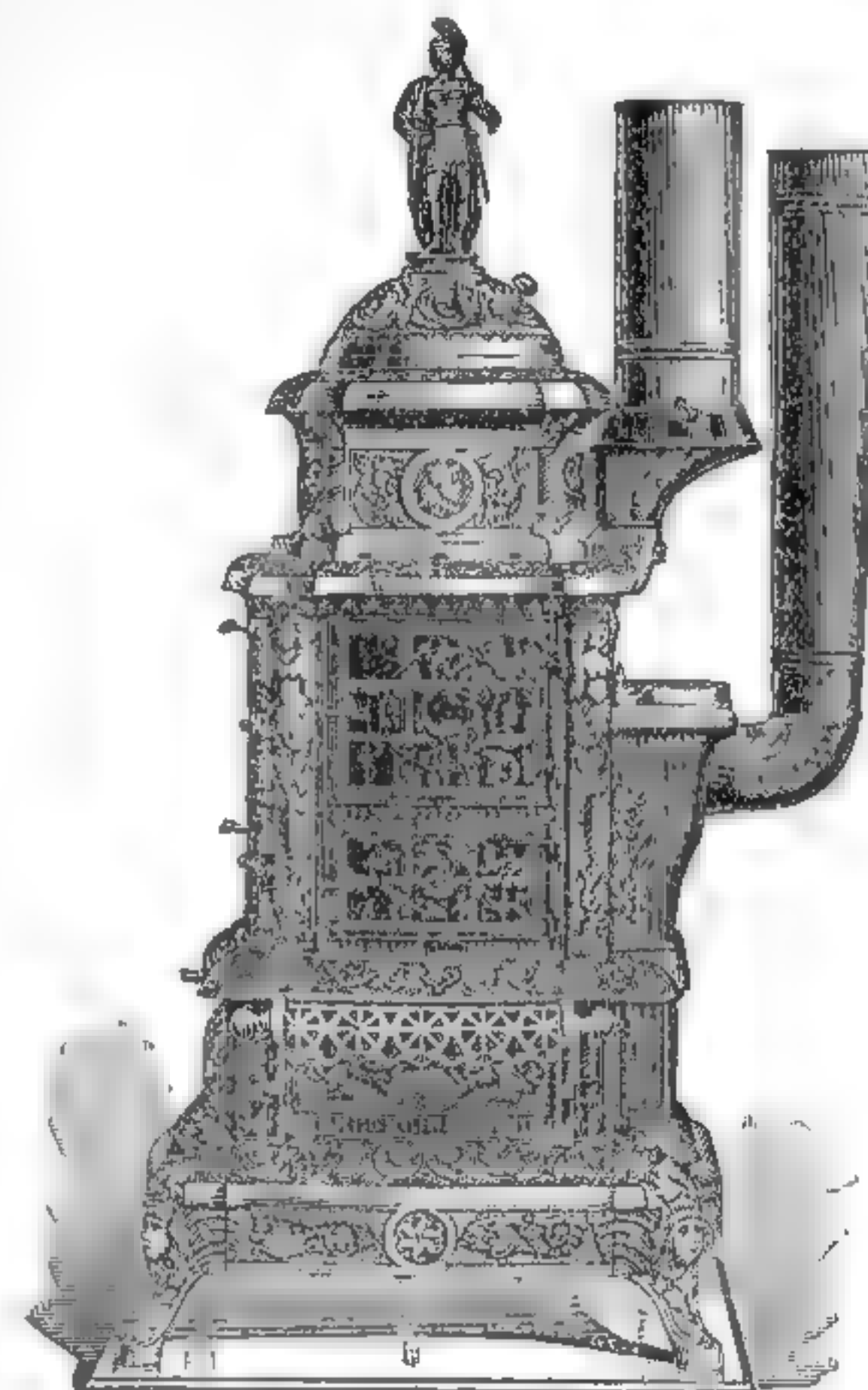


where they have a building 20x60 feet in dimensions. Here they carry an immense stock of children's carriages, baby trunks and bamboo easels, which they manufacture in connection with goods of similar character, and sell both by wholesale and retail. For the benefit of West side customers, they have opened a repair department where they have first-class facilities for repairing carriages, re-upholstering, re-finishing, etc. They re-bottom chairs, repair rattan furniture and cane and stain furniture and chairs. Only capable and thoroughly experienced workmen are employed, and a very large business is handled. Mr. Thomas Haugh, Sr., was born in County Down, Ireland, and was raised in Yorkshire, England. He was for nine years with J. B. Sweet & Son, and is a recognized leader in his special line of business. He is a member of the Ancient Order of Foresters, and is a highly respected citizen. His son, Thos. Haugh, Jr., was born in England, and has resided in Buffalo ten years. He was also in the employ of J. B. Sweet, and is as energetic and progressive as he is popular.

THE CITY BANK.

The latest financial institution to seek the patronage of the public of Buffalo and surrounding territory is The City Bank, which has but recently been organized and incorporated under the state laws. It has a capital of \$300,000, and a surplus or reserve fund of \$150,000, all of which have been paid in. Under this wise system of organization, the bank secures a strength and standing such as many others fail to obtain after an existence of several years under favorable conditions, and is entitled to the fullest confidence of our business men and citizens generally. This high standing and reliability is enhanced by its choice of officers and directors, all of whom are prominent and influential members of the community, sound and experienced financiers, whose ability has long stood the best practical tests. These gentlemen are: William C. Cornwell, president; P. H. Griffin, vice-president; Hon. Charles Daniels, second vice-president; Alfred J. Barnes, cashier, and W. C. Cornwell, P. H. Griffin, Hon. C. Daniels, L. C. Hanna, James Tillinghast, William J. Mills, R. K. Noye, Thomas A. Bissell and T. F. Griffin, directors. The City Bank transacts a general banking business; it discounts commercial paper, receives deposits subject to check, allowing interest on time deposits, makes loans on approved collateral; makes collections on all points through its chain of correspondents; buys and sells foreign exchange; issues drafts and letters of credit, etc. It fills an important place in the monetary system of Buffalo, and exhibits in itself all the advantages that accrue from an enterprising, liberal, but consistently conservative policy, a policy that confers benefits on others, while in the pursuit of legitimate gain, based on sound principles. The premises now being temporarily used by the bank are located on Washington street, and may be reached from Main street as well. The permanent banking quarters will be at 319 Main street, where the building is being thoroughly remodeled and renovated for their reception. This is one of the most advantageous and central spots in the business district, and is immediately opposite the Erie County Savings Bank. When completed, The City Bank will possess a home which in beauty, comfort and convenience, cannot be surpassed. There will be separate banking rooms for men and women, a business men's exchange supplied with all the periodicals of the day, desks for correspondence, etc., a travelers' room which is destined to become the center of the foreign exchange business in Buffalo. The City Bank begins its existence under the most favorable conditions, and with its pres-

ent able directorate and ample resources must soon become a powerful and beneficial institution.

**CHAS. L. SLEININGER.**

One of the best known and most popular houses in this branch of trade in this section of the city is that of Mr. Chas. L. Sleininger, dealer in stoves and ranges, and manufacturer of copper, tin and sheet iron ware, at

524, 526 and 528 Seneca street. Mr. Steininger is a native of Buffalo, and founded this establishment in 1877, having only the small sum of \$100 to begin business with, which shows his determination of making a success, which is now complete. The premises utilized comprise three adjoining stores with basement, each being 20x50 feet in dimensions. The workshop is equipped with all necessary tools and appliances, and employment is given to a number of experienced hands. The range of work embraces all kinds of metal roofing, spouting, cornices, crestings and general tin, copper and sheet iron work for mechanical and household purposes. Estimates for roofing, spouting, etc., are furnished, large contracts are entered into and executed promptly and satisfactorily, and at bottom prices. In the store will be found a full assortment of the best improved patterns of parlor, office and cooking stoves, ranges, etc., also gas and oil stoves, house furnishing goods in general. Mr. Steininger makes a specialty of handling the "Andes" stoves and ranges, for which he is the local sales agent.

FRONTIER WAGON WORKS.

The city of Buffalo has always been a prominent center of the carriage making trade, and the great demand which has sprung up of late years has given the industry here a decided impetus. Foremost among the concerns engaged in this line we find the Frontier Wagon Works, at 1009 and 1011 West avenue. The individual members of the firm are Messrs. Paul S. Bauman and John Schmitz, both able and practical men, who bring to bear a perfect knowledge of the trade, and of the wants and requirements of the public. Mr. Bauman is a carriage painter, and Mr. Schmitz a carriage blacksmith of fifteen years experience. They formed their present co-partnership in 1889, and have since built up a large and growing trade, which is by no means confined to the city, but extends to Tonawanda, Niagara Falls, etc. They occupy a two-story building, 50x150 feet in dimensions, where they have every facility for the successful prosecution of the industry under the most favorable conditions. Some fifteen skilled hands are employed, all operations being conducted under the personal supervision of the proprietors. All work is executed by hand, and its range embraces the production of fine carriages, buggies, phaetons, spring vehicles, delivery wagons, etc. They are unsurpassed for strength, lightness, ease of draft and thorough reliability, while the prices quoted cannot be elsewhere duplicated. Prompt attention is

given to all orders, and to general repairing. Both partners were born in Germany. They have long resided in Buffalo, where they are highly esteemed for their sound business principles, ability and strict integrity.

GIBBS & REED.

This business was established in June, 1892, by its present proprietors. The firm consists of Mr. J. W. Gibbs, who is a native of Wisconsin, but has spent the greater part of his life in this state, and has been engaged in the drug business for many years, being at the present time a member of the well-known firm of Gibbs & Felch, druggists, located at the corner of Utica and Jefferson streets, in this city. He is a member of the Erie County Board of Pharmacy, also New York State Pharmaceutical Association, and is prominent in all movements connected with the advancement of his profession. His partner, Mr. W. B. Reed, who has the entire management of this store, was born in this city, and for five years previous to embarking in his present enterprise, was the manager of the DuBois Pharmacy. He is a graduate of the Buffalo University, class of 1892, and has a thorough and intimate knowledge of drugs, their effects upon each other, and the results produced when taken into the system, and is particularly well qualified to fill the important position that he now occupies in the community. Their stock is selected with scrupulous care and experienced judgment, and can be relied upon as being the best the market affords. The prescription department is perfect in every particular, being fully supplied with the latest improved apparatus and appliances and the finest drugs, such as those prepared by Squibb, Merck and other well-known European and American chemists, and is under the personal supervision of Mr. Reed, whose experience and ability thoroughly qualify him for compounding physicians' prescriptions and family recipes in a careful and accurate manner.

WILLET & BARNES.

Prudent and judicious investments in Buffalo real estate are more than ever popular now, and business is quite active and brisk in the realty market. Among those active in the operations now going on in the sale and transfer of property are Messrs. Willett & Barnes, who occupy an office in the Laird Building, 18 and 15 Niagara street. Both gentlemen have had quite an extended experience handling and dealing in realty, and make a special business of buying and selling acreage tracts, subdivisions in the northern section of the city,

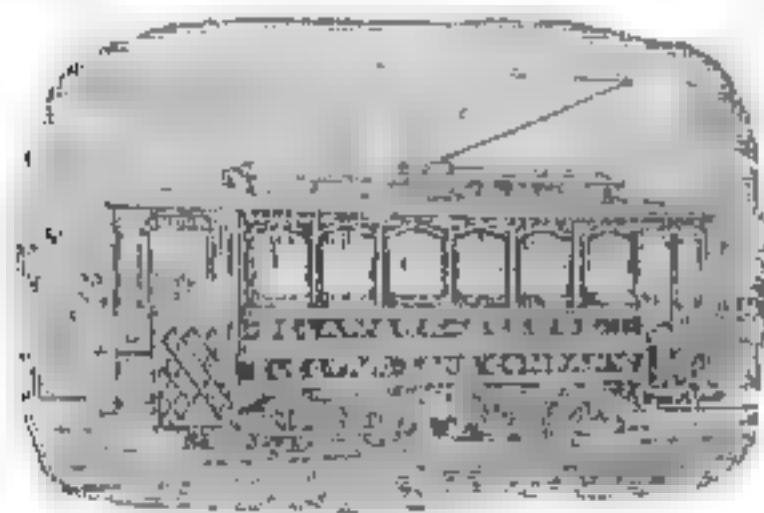
also desirably located residence property in the city and suburbs. Tonawanda real estate is also dealt in, and they have long lists of valuable improved and unimproved property that is well worth the attention of all seeking good, paying investments. The firm also take the entire management of estates, loan money to any amount on real estate security, and carefully look after the interests of all placing commissions in their hands for the purchase, sale or exchange of real property of every description. Both gentlemen are well and prominently known in financial and real estate circles.

FRANK ROWLAND.

In the foremost rank of those ably conducted and responsible houses whose operations have gained for Buffalo its pre-eminence as a great center for the produce commission trade, we find that of Mr. Frank Rowland, located at 100 West Market street. Its operations are carried on with sound judgment and much enterprise, and its shipments are made to all parts of the country. Mr. Rowland inaugurated this business in 1890, and he has since developed a trade of great magnitude and importance. He occupies a large store house with basement, perfectly equipped throughout with everything necessary for the successful carrying on of the business on a sound and substantial basis. Four assistants are employed, and several wagons add to the completeness of the establishment, ample cold and dry storage has been provided, and an immense and varied stock is constantly carried. Mr. Rowland handles poultry, game, butter, cheese, eggs, foreign and domestic fruits, vegetables, and general farm, orchard and dairy produce, and is in daily receipt of heavy consignments from all parts of the Western states. He is prepared to make liberal advances in respect of all consignments, and has gained an enviable reputation for the prompt manner in which he makes return of sales. He zealously guards the interests of his shippers, and his facilities enable him to place their goods promptly and in the best markets. The telephone call of his office is 1582, and orders receive immediate attention. Mr. Rowland was born in this state, and has resided in Buffalo a number of years. Prior to engaging in this enterprise he owned and operated a large general merchandise store at Machias, N. Y., for fifteen years. He is a large owner of city realty, and a highly esteemed and respected business man. He is a member of the Buffalo Produce Exchange and Masonic order.

PHELPS & BARRUS.

Buffalo's rapid growth in power and value has centered the eyes of the whole continent upon her, but this attention has created no dangerous excitement, and the most conservative investor can find nothing to disturb the perfect confidence that is felt in regard to the future



stability of this great city. The real estate market has been so carefully controlled that no inflation of values has occurred, and there can be no subsequent disastrous reaction, only a warranted, though rapid rise

having resulted. Standing high in the ranks of Buffalo dealers and brokers most deserving of confidence is the firm of Messrs. Phelps & Barrus, who have successfully consummated some of the most complicated and important deals ever negotiated here. Mr. M. A. Phelps, who is a native of Batavia, this state, established this business in 1882, since which time he has been actively and closely identified with this market. In 1890 he formed his partnership with Mr. R. M. Barrus. This gentleman is a native of Wyoming County, N. Y., and was for several years principal of a school there. He is a member of the Buffalo bar, having graduated from the Albany Law School in 1885. The firm occupy suite 4 of the Law Exchange Building, 52 Niagara street. They transact a general real estate and insurance business, making a specialty of suburban subdivisions; they are the general agents for the sale of Kenmore property, of which they are large owners. It is located in the northern part of the city, and is one of the most desirable situations for the erection of homes. The firm are the general appraisers of the New York Security Company. They negotiate stocks, bonds and mortgages, furnish tax and title searches, collect rents and pay taxes, and zealously guard the interests of their numerous clients. Mr. Phelps is president of the Kenmore Natural Gas Company (Limited). He is also trustee and vice-president of the Delaware & Kenmore Land Company, and treasurer of the Kenmore & Villa Avenue Land Company; also treasurer of the Delaware Avenue Electric Land Company. Mr. Barrus is a director of the Wm. Roper Manufacturing Company, and secretary

of the Delaware Avenue Electric Land Company, and the Kenmore and Villa Avenue Land Company. For choice suburban homes, vacant lots and a limited amount of stock of the Delaware Avenue Electric Land Company, address R. M. Barrus, secretary, at No. 4 Law Exchange.

REINECKE & ZESCH.

Among the leading and most extensive houses in Buffalo devoted to the book and job printing, that of Messrs. Reinecke & Zesch easily takes the first rank. It is also an old established concern, and its operations are conducted on a scale of great magnitude. This flourishing business was founded in 1854 by Mr. F. Reinecke, Sr., to whom the present firm succeeded in 1870. It is composed of Messrs. Ottomar Reinecke and Frank H. Zesch, two of the best known and most popular members of the newspaper and job printing fraternity in this section of the state. Both are natives of Germany, but have been residents of Buffalo since 1858. The premises utilized by them are now located at the corner of Ellicott and Huron streets, where they occupy a four-story brick building, recently erected by them for their special purposes, and which are well adapted for office and printing rooms, etc. They are thoroughly equipped in every department, with the latest improved fast presses, including four cylinder and four job presses, plain and fancy, modern and antique type, furniture, borders and all the paraphernalia incident to a first-class printing establishment. Power is supplied by a ten horse-power engine, and forty skilled and experienced hands are steadily employed. The firm are prepared to execute every description of book and job printing at short notice, and in the highest style of the art, at prices which cannot be legitimately excelled by any other establishment in the city. Excellence and artistic taste characterize all the work which emanates from this house, and the house has a fine business connection with the leading mercantile establishments in the city. Messrs. Reinecke & Zesch are proprietors and publishers of the Buffalo Freie Presse and Buffalo Tribune.

MACKEY & WILLIAMS.

Among the leading houses engaged in the fruit and produce commission trade is that of Messrs. Mackey & Williams, at 62 West Market and 125 Michigan streets. Mr. Mackey is a native of Hudson, N. Y., a resident of this city some years, and was previously engaged in the same line of business on his own account, while Mr. Williams was born in this state, and was formerly engaged in the live stock business at the East Buffalo

Stock Yards. In 1887 they established their present business, and from the outset secured a success proportionate to their ability, enterprise and thorough knowledge of the trade in all its details and requirements. They have built up one of the largest wholesale interests in the fruit and produce line between New York and Chicago, and are steadily extending the field of their operations. The premises utilized by them comprise two floors at the above address, 25x175 feet in size, with entrance from each street, well equipped in every department with every facility for the proper storage and preservation of the heavy stock always on hand. They receive direct from the best producing sections car-loads of choice foreign and domestic fruits, vegetables, farm and dairy products, making a specialty of butter, eggs and cheese. Ten assistants and two teams are employed, and an excellent display is always to be seen in this establishment. Car-lots are made a specialty, and the firm are open to receive additional consignments, on which liberal advances are made. They promptly render accounts of sales, referring as to their financial standing to the Queen City Bank of Buffalo; Berlin Heights Banking Company, Berlin Heights, Ohio; Farmers' and Merchants' Bank, Humboldt, Tenn.; Dun & Co. and Bradstreet Commercial Agencies. Messrs. Mackey & Williams are members of the Produce Exchange.

JOHN W. DANFORTH.

In our ever-varying climate the heating and ventilating of dwellings, factories, workshops, offices and public buildings on a scientific basis naturally possess an interest in which all classes of people are deeply concerned. That great improvement, and one conducive to both health and comfort, has been effected in the well tried plans of both heating and ventilating is everywhere apparent, and to those who have brought about this boon the highest commendation is due. Among the best known, most active and successful in this line of enterprise in Buffalo should be named Mr. John W. Danforth, the practical steam and hot water and ventilating engineer, whose workshop and salesroom are located at 228 Pearl street. This business was founded in 1876 by Messrs. Danforth & Clark, at 891 Washington street. The house has been most successful in all work constructed, due to the fact that Mr. Danforth brings to bear undoubted talent, a wide range of practical experience, and to the further fact that whatever he undertakes to do he does it thoroughly, efficiently and to the satisfaction of his patrons. He

occupies an entire ground floor and basement, and his workshop is equipped with the best of modern tools and appliances, while the most efficient workmen obtainable, to the number of fourteen, and often more, are employed. An ample stock of steam, gas, hot water and natural gas supplies and fittings is always kept on hand, and Mr. Danforth is always prepared to undertake at once the heating and ventilating of buildings upon the most approved and satisfactory plans, while in his charges he is ever fair and equitable. Estimates for work are cheerfully furnished on application, and contracts are executed promptly and satisfactorily. Mr. Danforth is sole agent in Buffalo for the sale of many heating and cooking specialties, of which he carries a full line. Mr. Danforth is a native of Buffalo, and is justly numbered among our most popular and successful business men. The telephone call of his office is 1476.

C. J. ONINK & CO.

The history of the stereotyping and electrotyping house of Messrs. C. J. Onink & Co. is one that recalls to mind that of the birth of these twin arts, and their subsequent development. This establishment dates its inception from 1848, when it was founded by Mr. E. F. Beadle, the pioneer in this line of trade in Buffalo, and whose name has since become a household word as that of the publisher of the celebrated "Beadle's Dime Novels." Mr. Beadle removed to New York in 1886 to engage in the publishing business, and was succeeded here by Mr. C. J. Onink, the present senior member of the firm. This gentleman was born in Holland, but came to this country in his early youth. He served several years as an apprentice in Mr. Beadle's establishment, and having acquired a thorough knowledge of the trade in all its branches, he became in turn journeyman, foreman and, finally, proprietor. In January, 1891, his nephew, Mr. W. J. Onink, was admitted as a partner, and the present firm was formed. The house has always been the leader in its line, and the prominence it attained from the first has been ably maintained under the present management. The premises utilized are located at 219 Main street, and comprise the third and fourth floors of a four-story brick building, 20x50 feet in dimensions. The various departments are well equipped with all the best perfected machines, tools and appliances, and several skilled hands are employed. Electrotyping and stereotyping are executed at short notice, and in the highest style of the art. Mr. C. J. Onink has been a highly respected and popular business man of Buffalo for the past forty-six years. Mr. W. J. Onink was born in this city.

H. M. SEELEY & CO.

The condition of the real estate market may justly be considered as a thermometer of the real soundness and stability of business affairs throughout the land, especially in our larger cities. In the city of Buffalo the impetus received from local and suburban improvements is conspicuously apparent in the large number of business men seeking investments in eligible property. Among the reliable real estate agencies that are actively engaged in supplying this demand is that of Messrs. H. M. Seeley & Co., successors to Allison K. Hume, whose office is located at 306 Main street. The business was established by A. K. Hume in 1884, and a partnership was formed with a Mr. Choate, which was dissolved in 1891, and each continued on his own account until Dec. 1, 1892, when it was transferred to H. M. Seeley & Co. Mr. Seeley was born in central New York, and is an absolute authority on the present and prospective values of business and residential property in all sections of the city and its vicinity. They conduct a general real estate business, buying, selling and exchanging properties of all kinds, both improved and acre tracts, making a specialty of non-resident property and taking entire charge of estates. They also effect insurance in first-class, reliable companies; are always reasonable and just in their charges, and perform all commissions in a faithful and efficient manner. Mr. Seeley is secretary of the Forks Land Company, and secretary of the Empire Co-operative B & L. Association. They are honorable and able business men, who have built up a liberal and influential patronage, numbering among their permanent patrons many wealthy capitalists and property owners, both resident and non-resident, assuming full control of such estates, and there is not a more reliable real estate concern in the city. They also carry on an extensive wholesale lumber business, principally in the eastern markets.

WM. C. PINKEL.

A popular establishment and one that has been, and is, a great convenience to the citizen of Buffalo is that of Mr. Wm. C. Pinkel, fancy dyer and cleaner, which for promptness, reliability and superior work is not excelled by any other in this city. The business was established in 1864 by Mr. Christian Pinkel, father of the present proprietor, at 128 Seneca street. In 1876 he erected the fine building now utilized for the purposes of the business, and equipped it throughout with special machinery, steam power and all the appurtenances requisite for doing the best class of work. The building

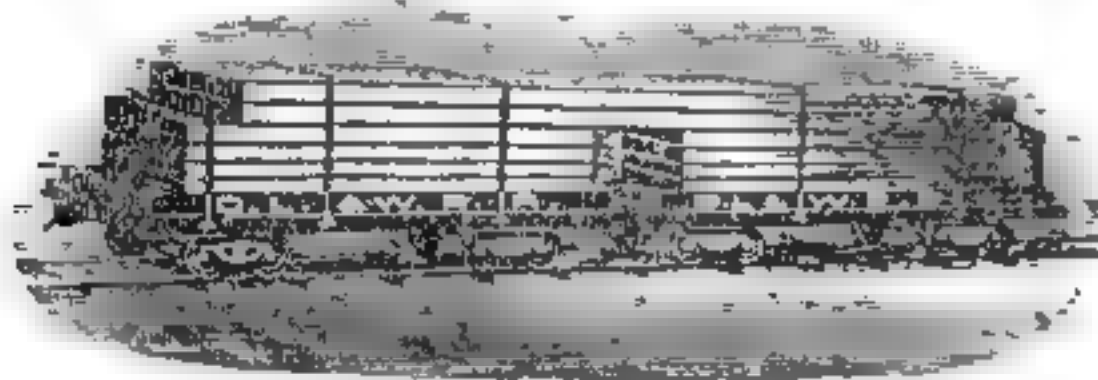
is three stories high, and 50x200 feet in area. The store is neatly and tastefully fitted up, and here is to be seen many beautiful specimens of Mr. Pinkel's handiwork. In January last his father retired from business, since when he has been in control of the business, and is very materially extending his operations. Mr. Pinkel dyes all kinds of silks, woollens, worsteds, cleans and dyes kid gloves, also feathers, which are curled, and makes a specialty of dyeing and cleaning ladies' and gentlemen's wearing apparel, which is done without taking apart, neatly and tastefully, in a superior manner, at moderate prices. The trade comes from all parts of Western New York, and many orders are filled from Pennsylvania, Ohio, Indiana and Illinois.

THE AMERICAN BIT-BRACE AND TOOL CO.

In noting the many and varied manufacturing industries of Buffalo, special prominence should be given in these pages to the representative concerns, whose able and enterprising management has greatly extended the city's trade, and whose products are in steady demand, not only in the United States, but also in foreign lands. Prominent among such is The American Brace and Tool Company, of which Mr. Arthur C. Good is the energetic and efficient secretary and manager. This business was originally founded in 1888 under the name of The American Bit-Brace Company. In October, 1892, the present concern was organized and incorporated with a capital of \$60,000. The company has developed a phenomenal business in a short time, and today employs fifty skilled workmen in its various departments. The works are located at 124, 126 and 128 Washington street, and are perfectly equipped with the best and latest improved machinery and appliances, with ample steam power. This is the largest plant in the world devoted to bit-brace making. These bit-braces are patented, and the Globe jaw and brace is the most complete and most perfect one ever made. It holds the largest shank bits, and is adjustable to any sized shank. These goods were awarded the first prize at the Exposition Universelle of Paris, in 1889, and since then have been greatly improved. The output of the works is heavy, and large shipments are made to Canada, Europe, Asia, Australia, the Cape of Good Hope, North Africa and New Zealand. Ten traveling salesmen are also kept on the road. The company also do a large business as nickel platers, and their operations in this line form an important feature of the industrial activity of Buffalo. Mr. Good is a native of Canada, but has resided in Buffalo all his life.

THOS. H. SHARP.

Of all the important industries of this country, there is none so distinctively and radically American as the trade in lumber, and in this material there is an extensive annual business transacted in the city of Buffalo. In no other single branch of trade are our people more fully supplied with facilities for procuring stock, and occu-



pying a prominent and leading position in this line we find the house of Mr. T. H. Sharp, whose office is at No. 28 Hayen Building, corner of Main and Seneca streets. This business was established by Mr. Sharp in 1882, since when a very large trade has been developed, which now extends throughout New York, Pennsylvania and the New England states, an immense amount of lumber being handled annually. All shipments are made direct from the mills, and Mr. Sharp is prepared to furnish in car and cargo lots the finest quality of white pine, Norway and oak. He caters to the trade of railroad companies and car manufacturers, and handles lumber especially adapted for the construction of railroad cars, thereby furnishing some of our best railroad companies and car manufacturers with the greater part of their lumber. He also handles flooring, ceiling, siding, shingles, etc., and all varieties of hard woods for finishing, and his business in this line is constantly increasing. All material is offered at the lowest ruling market prices, and as the house enjoys advantageous relations with lumbermen and shippers in the most celebrated lumber regions of the country, it is therefore enabled to fill orders of car builders and large consumers, at most favorable rates. Mr. Sharp is highly regarded in trade circles for his promptness and strict integrity, and enjoys the confidence of a wide circle of friends.

FRED. H. YUHL.

In the important business of sanitary plumbing, together with gas and steam fitting, Mr. Fred. H. Yuhl, 163 William street, Buffalo, has achieved a well-earned and enviable reputation, and his establishment has become recognized as a leading one in this section of the city. This business was established in 1873 by Messrs. Mensch & Yuhl. In 1879, on the retirement of Mr. Mensch, Mr. Yuhl became sole proprietor. He is an expert plumber, and makes a specialty of sanitary work. He occupies two spacious floors, each being 20x100 feet in dimensions, and keeps constantly on hand a heavy and choice stock of lead, wrought, cast iron pipe and fittings, bath tubs, water closets, pumps, gas fixtures and all kinds of plumbers' and gas fitters' supplies. Estimates are promptly furnished, and contracts taken for the entire fitting up of buildings, and his charges are based on a scale of extreme moderation. Outside work receives immediate attention, and skilled mechanics are sent upon application. Mr. Yuhl employs constantly ten first-class workmen, and turns out work that is unsurpassed for reliability and durability. He was born in Buffalo in 1849, and was apprenticed to the plumbing trade when fifteen years old. He was elected City Supervisor in 1876, was one of the original stockholders in the Clinton Co-operative Brewing Company, and was elected its vice-president in 1891, and re-elected to the same office in 1892.

GEORGE SPENCER.

Among the popular merchant tailors in Buffalo, Mr. George Spencer occupies a prominent position. He has been established in business for a period of fourteen years, and enjoys a liberal share of public patronage. Up to last September, he was located on Seneca street, whence he removed to the splendid premises he now occupies at 17 Court street, where he has a store 20x80 feet in dimensions, handsomely fitted up and arranged. A fine display is made of imported and domestic wools, worsteds, suitings, trouserings, cassimeres, tweeds, etc., in all the new fashionable patterns, from which the most critical taste can be readily satisfied. Mr. Spencer is a talented master of his profession, a skillful, correct cutter, and renders the best satisfaction to patrons. A native of Toronto, Canada, Mr. Spencer has resided in Buffalo fifteen years. He is a prominent member of the Merchant Tailors' Association. His store is equipped with electric lights and steam heated.

BUFFALO GLOVE AND WHIP MANUFACTORY.

The Buffalo Glove and Whip Manufactory was established in 1871 by the late Samuel Baker, the firm being later known as Samuel Baker & Co. In 1890, Mr. Samuel Baker died, and since that time the business has been conducted by his widow, Mrs. L. Baker, under the management of her son, Mr. Arthur F. Baker. The premises occupied at 506 Niagara street, are especially adapted to the business, two floors being utilized, each having 76x100 feet of space. From fifty to sixty hands are employed, and first-class gloves and mittens are made in imported kid, domestic kid, buck, dog seal, hog, goat, craventsans, dongola, calf, horse, sheep, nappa, saranac and moose. The house also does a large jobbing trade in woolen and yarn gloves and mittens, and handles the best goods at lowest prices. First-class whips are also made in whalebone, rawhide, Java, reed, rattan and leather, and the firm are the sole makers of the celebrated Capital Buck Centre Whips, which are the most durable made. The trade is with all sections of the United States, and a full force of salesmen are kept constantly traveling.

BUFFALO OYSTER COMPANY.

Supplying the citizens of Buffalo with fish and oysters is an important business, which is well represented by Messrs. Nenno & Burrhus, proprietors of the Buffalo Oyster Company. The business was established in 1888 by Mr. Alfred Burrhus, and in 1891 he was joined by Mr. C. M. Nenno, and the present firm formed. Their premises, a two-story and basement building, at Chipewa and Pearl streets, are 18x100 feet in area. Messrs. Nenno & Burrhus are the largest receivers of oysters in the shell, lobsters and all varieties of deep sea, lake and river fish in Buffalo. The oysters come direct from the beds in the Chesapeake bay, via Baltimore, and from Long Island and the New Jersey Coasts, via New York. The lobsters come direct from Boston, and the fish from the fisheries. Supplies are received daily, and families, hotels, restaurants and caterers are supplied at the very lowest possible prices. The firm receive and dispose of 50,000 oysters in the shell weekly. In connection with this business they have an oyster house, where oysters, clams and lobsters are served in any style desired. Mr. Nenno is a native of Erie County, N. Y., and Mr. Burrhus of the city of New York. Their business is both wholesale and retail in character, and extensive.

NICKLIS & CO.

One of the oldest established and most prominent merchant tailoring houses in Buffalo, is that of Messrs. Nicklis & Co., 27 and 29 Main street. Its inception



dates from 1836, when it was founded by Mr. William Nicklis, who conducted the business with ever increasing success until his death, which occurred in 1888, after a long, honorable and useful career. He was succeeded by the present firm, which is composed of Mr. Nicklis' widow, now Mrs. Lucy E. M. Stone, and Mr. B. L. Jones. The latter is a native of Pennsylvania, and has resided in Buffalo since 1882. He was for several years connected with the house of Messrs. Binker & Jones, of which his father is a member. The house has always been the recipient of a large and fashionable patronage, and has built up a trade of great and ever increasing proportions. The premises occupied are 40x80 feet in dimensions, handsomely fitted up and furnished, six assistants being here employed, while nearly two hundred skilled tailors and cutters are on the weekly pay-roll. The garments made here are striking examples of perfection in style, fit and workmanship, while the moderate prices prevailing, taking into consideration the character of the service, commend the house to all who desire first-class and stylish garments. A heavy stock of imported and domestic cloths, woolens, worsteds, etc., is carried, illustrating the most recent phases of fashion and varying widely in pattern, color and material. The firm import direct from the leading European and American manufacturers, and the house is a most desirable one with which to form business relations.

METZ & MEYER.

Prominent among the representative manufacturing concerns of Buffalo is the firm of Metz & Meyer, manufacturers of interior hardwood finish and fine furniture. This important enterprise was established in 1836 by Mr. Thomas Hersey, who was succeeded by Hersey & Zimmerman, and they in turn by Weller, Brown & Mesmer. In 1884 Messrs. Metz, Bark & Meyer succeeded Weller, Brown & Mesmer, and in 1887 Mr. Bark retired. Jos-

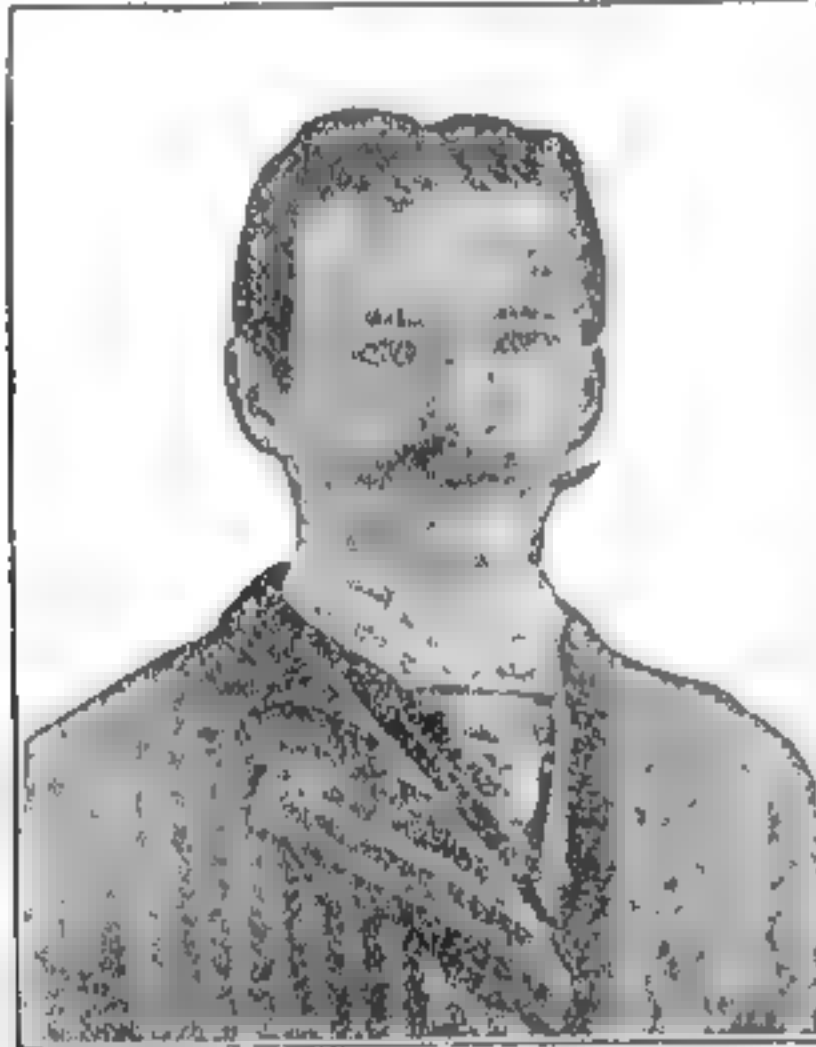
eph Metz was born in Buffalo in 1839, and has always resided here. He gives personal attention to the financial and commercial interests of the concern, and is also proprietor of the Jos. Metz Lumber Yard and Planing Mill. He is an active member of the Builders' Exchange. Mr. Henry Meyer was born in Hanover, Germany, and came to Buffalo in 1866. He was formerly in the employ of Weller, Brown & Mesmer, and was later a special partner of that firm. Mr. Meyer gives attention to the draughting department. The mill is located at 292 to 308 Elm street, where the premises cover a large area. The main building is five stories in height and 175x250 feet in dimensions. The factory building in the rear is 80x100 feet, and yards on the opposite side of the street measure 75x150 feet. The firm employ from 175 to 200 skilled workmen in the factory and from 150 to 200 men to erect the work. They manufacture all kinds of interior hardwood finish and fine furniture, parlor and sleeping cars, etc. They have furnished the interior for prominent dwellings, banks, drug stores, offices, etc., too numerous to state. The trade extends to all parts of the country.

H. J. DIMOND.

One of the leading and most popular drug stores in Buffalo, conducted by an experienced and skillful pharmacist, is that of H. J. Dimond. Mr. Dimond was born and raised in this city, and has devoted much time and study to his profession. He is a charter member of the Erie County Pharmaceutical Association, organized in 1880, a member of the New York State Association, and an active Freemason, being also a member of Lake Erie Commandery, No. 20, Knights Templar of this city. He has been established in business on his own account since 1879, when he opened a pharmacy at the corner of Vermont street and Plymouth avenue. Ten years ago he built and moved to the store now occupied at 830 Connecticut street, which he fitted up in a handsome, attractive style, with ornamental fixtures of dark wood, wall and counter show cases, and with plate glass show windows, all of which make a handsome pharmacy. Physicians' prescriptions are filled at all hours, and every attention is paid to patrons. Night bell calls receive immediate response, and competent, polite assistants are always in attendance. Drugs and medicines of many kinds are kept in stock, also toilet articles, perfumes and everything that belongs to the business. Mr. Dimond is well and favorably known and is doing a fine business. He is the originator and proprietor of the popular toilet preparation Hazomel, for chapped face and hands.

W. G. SCHACK.

During the past decade, cycles have come into very general use, both for pleasure and business purposes. The trade is controlled by men of enterprise and capital, and conducted on a large scale, the leading representative house in this city being that of Mr. W. G. Schack,



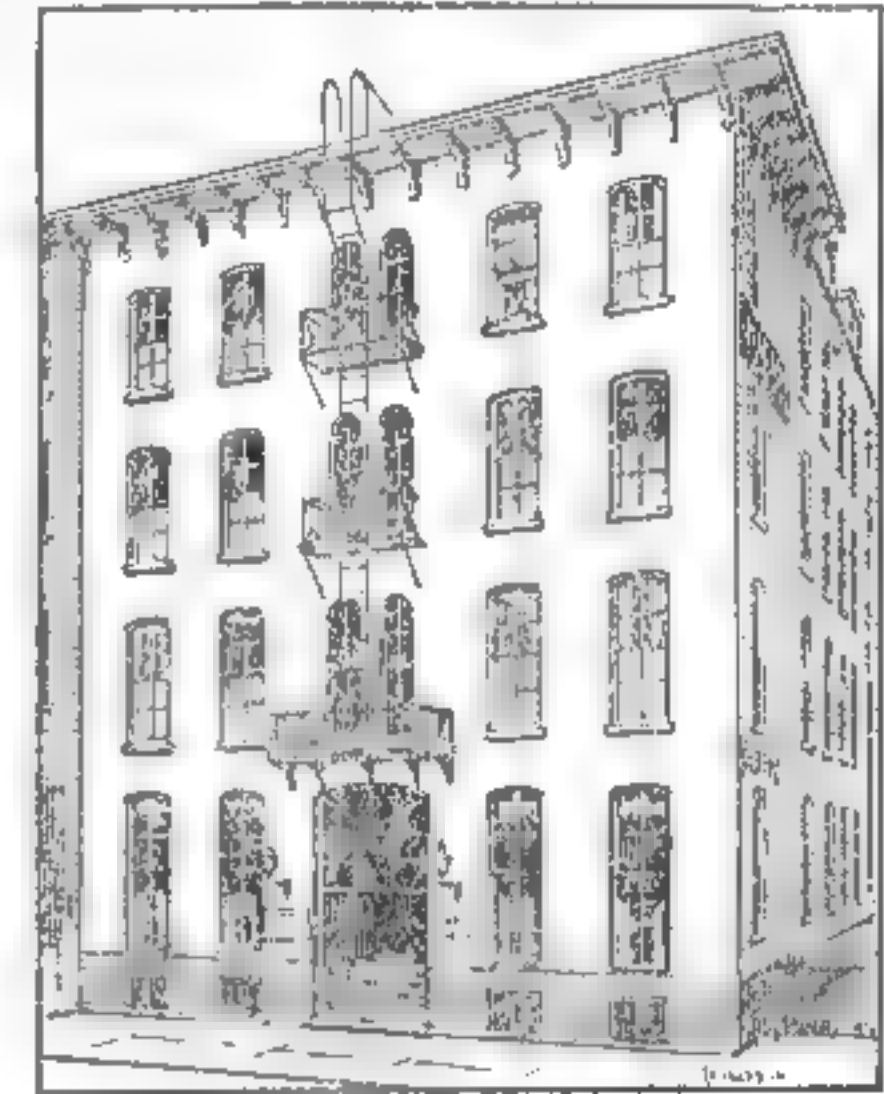
whose office and salesroom is at 875 Main street. Mr. Schack has been established in business since 1886, as a manufacturer, importer and wholesale and retail dealer in cycles and sundries, and commands a large trade. He handles and deals in all the best bicycles, tricycles and safeties made by the most distinguished manufacturers in America and England, making a specialty of the Schack safeties, the finest and best in the world, also the Wulfruna, Overstone, New Mail, James Quinton Scorchers, Excelsior, Imperial, Hartford, Smalley, Triumph, Columbia, Remington, also a full line of medium grades. He carries the largest stock of cycles to be found in Buffalo, and has every kind for men, women, girls and boys. Mr. Schack was the first to introduce the colored enamelled wheels in Buffalo. The salesroom is 25x115 feet in area, and contains a full assortment of cycles of all the different makes, and an immense stock of cycle

sundries. The basement is utilized as a manufactory and workshop, where cycles are made and repaired. Competent hands are employed for this purpose, and the work executed with skill in the best manner. Particular attention is also given to nickel plating and enamelling wheels. Mr. Schack rents cycles by the day, week or month, and is doing an extensive business, and also has the finest and best pneumatic tires. He can offer better inducements in cycles than any others in Buffalo, and besides a large local trade is constantly filling orders from all points in the United States and the surrounding towns. Mr. Schack is also agent for the Caligraph Typewriter, his territory embracing Western New York. He is a young man, was born in Buffalo, and a popular member of the Rambler Bicycle Club, an honorary member of the Press Cycle Club, and the American Wheelmen's League. He is interested in Hoeffler Brothers planing mill, and is a business man of energy, enterprise and sagacity.

RICHELIEU HOTEL.

Of the many hotels in Buffalo, it is fairly safe to say that none are more centrally situated, or offer such splendid accommodations at a moderate rate as the Richelieu, Mr. J. M. Dusenberry, proprietor. The hotel is located at 89 East Swan street, directly in the business center, close to the theaters, etc., one-half block from the new post office. It is but a short distance from all the depots and steamboat landings. Mr. Dusenberry, who has had many years experience in the hotel business, opened the house in 1888 as the St. Johns hotel. In July last year, he thoroughly refitted and refurnished it throughout, introduced modern improvements, since when it has been known as the Richelieu. He has spared neither pains or expense in fitting up the house, and it is now one of the neatest and best conducted hostelrys in the city. The carpeting, upholstering, etc., was done by Morgan & Son, and is the most lavish in the city. The building is a four-story structure, substantially built of brick, which contains over fifty sleeping rooms, all well located, airy and tastefully furnished. The office, cafe and reading-room are all on the first floor, where also is located the dining-room which has a capacity of seating seventy-five guests or more. The parlors on the first and second floors are elegantly furnished, carpeted and decorated. The sanitary arrangements are perfect, and all modern conveniences are provided for the comfort of guests. Mr. Dusenberry, the courteous genial proprietor, is a native of the state of New

York, and very popular in this city. He has been in the hotel business for many years, and for a time was connected with one of the leading north hotels in Chicago. He is enterprising and progressive, and has made the Richelieu what is now one of the most popular hotels in Buffalo. The house is conducted on the American and European plan, and the rates are very



moderate, considering the splendid accommodation afforded, coupled with the cuisine of the most liberal and varied character. Mr. Dusenberry knows exactly what his patrons require, and in the cafe he has the finest and best imported wines, liquors and cigars. He has a wide circle of friends and acquaintances, and is an active member of the Masonic fraternity.

HENRY C. BARTH.

Mr. Henry C. Barth, who has been established in the merchant tailoring business since 1886, has acquired a wide reputation. He is located at 80 West Genesee street, opposite "The Genesee," where a fine store of ample dimensions is occupied, with a work-room in the rear, in which six expert tailors are kept constantly em-

ployed. Mr. Barth has brought together in his establishment a splendid assortment of imported and domestic woollens, suitings, tweeds, chevots, cloths, cassimeres, overcoatings and trimmings of a superior quality. The goods have been selected with unusual care, expressly for critical and fastidious custom. Mr. Barth follows the fashions closely, and is a correct cutter and designer of gentlemen's wearing apparel. He is a native of Buffalo, and enjoys a high reputation for the uniform moderation of his prices, and the perfection of fit, finish and fashionable style of the garments he turns out.

E. L. GAGER.

While the manufacture of confectionery has been an important branch of industry in Buffalo for many years, it is a noticeable fact that during the last decade there have grown up the now leading and largest houses in the business. Among the younger houses that have been making inroads upon the conservative characteris-



tics of those earlier in the field is that of E. L. Gager. The business he is now conducting with such marked success was established in 1886. Mr. Gager has made many improvements in the past two years in the manufactory and has extended the trade, which is diffused throughout Western New York, Pennsylvania, Michigan and Ohio. The building occupied is four stories in height with basement, and is located at 302 Main street, running through to Erie street. It is 30x100 feet in

area, and equipped with special machinery and appliances for compounding materials and the production of the finest confections in pure sugars and chocolate, and every variety of candy and bon bons known in the trade. The first or ground floor is devoted to offices and to the retail and sample departments; the second to the manufacture of chocolates and bon bons; the third to hard candies and cream goods, and the fourth is divided into drying rooms. Mr. Gager, who was born in Buffalo, graduated as a physician from the Buffalo University in 1885 and engaged in his chosen profession for a period of four years, building up a large practice, which he gave up in order to devote his whole time and attention to his present business, in which he has been remarkably successful. His goods have a wide reputation, and the demand for them is active and brisk. He employs thirty skilled hands in his establishment, and he is constantly placing upon the market goods of new designs and more delicious flavors.

A. HOEFNER.

One of the oldest established and most noted soap factories in the city of Buffalo is that of Mr. A. Hoefner, centrally located at 162 to 170 Van Rensselaer street. It was founded in 1854 by Mr. A. Hoefner, who is a thoroughly practical and expert soap maker. The factory is a substantial four-story and basement brick building, 50x120 feet in dimensions, with more than one acre of land. The various departments are fully equipped with modern apparatus and machinery, operated by steam power, and many skilled hands are employed. Mr. Hoefner manufactures largely laundry, toilet and harness soaps. His principal brands are "Chief," "Star," "Snow Ball," "Silver Gloss," "Cocoa Floating," "Extra Olive," "Pine Tar," etc., which are general favorites wherever introduced. His laundry soaps effectually remove all dirt and grease from clothes without injury to the garments; they make a fine suds, are very sweet and pure in use, and are the best laundry soaps yet offered to the public. Mr. Hoefner's toilet soaps are unrivaled for purity and reliability, and are well fitted for a first-class drug and grocery trade. Orders are carefully filled at the lowest possible figures, and the trade extends throughout the entire United States and Canada. Mr. Hoefner is widely known in trade circles for his strict integrity, and justly merits his liberal and permanent patronage.

FRANK WILLIAMS & CO.

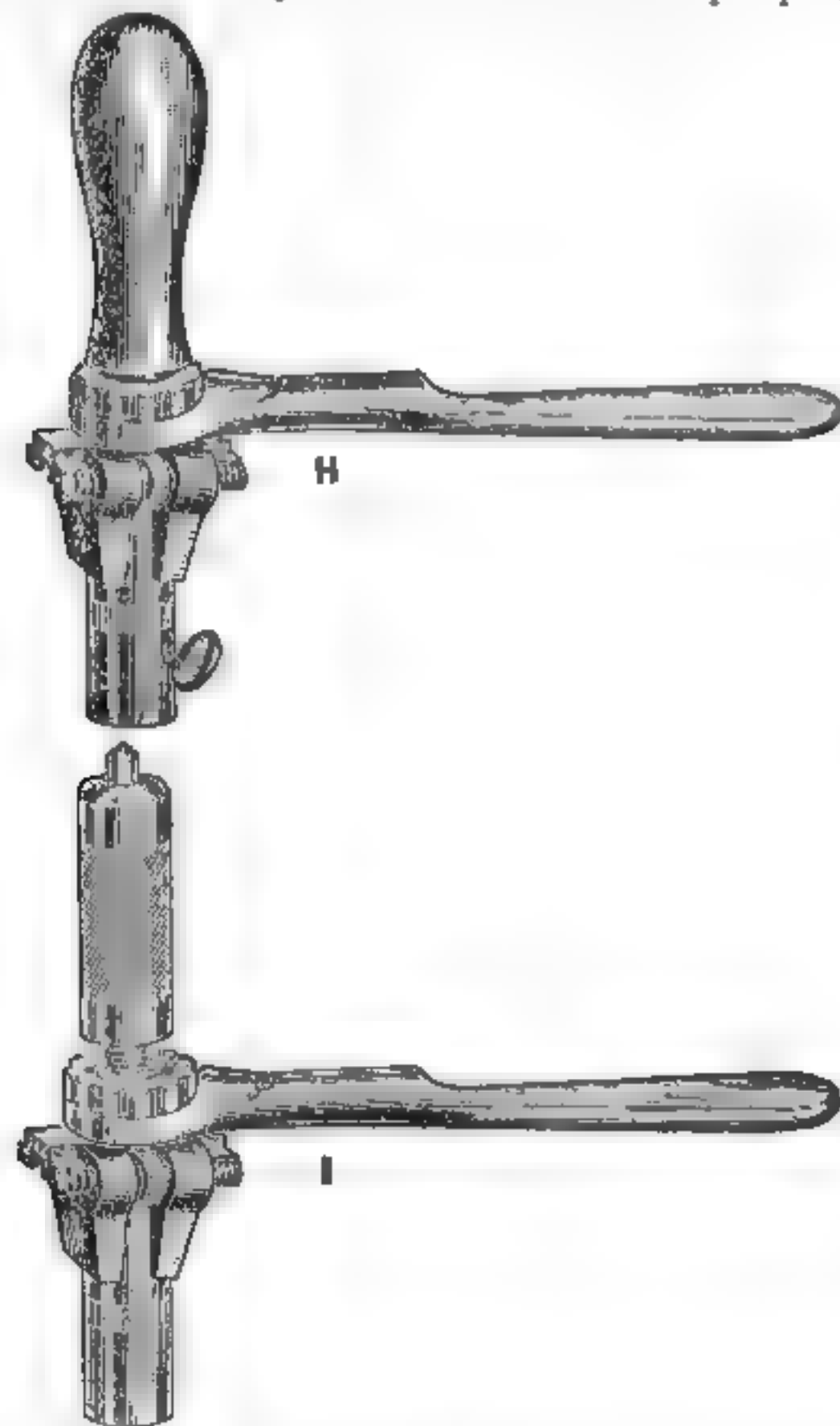
One of the leading centers of the American trade in bituminous and anthracite coal and coke is admittedly the city of Buffalo. Prominently identified with this trade is the representative and reliable firm of Messrs. Frank Williams & Co., miners and shippers of anthracite and bituminous coal, Connellsville coke, etc., whose general office is located at 67 Coal and Iron Exchange. This extensive business was founded many years ago, and in 1880 Messrs. Frank Williams & Co. succeeded to the control. They are proprietors of the Merchants' Western Line, and also of the famous Oak Ridge mines on the A. V. R. R. Their docks and yards, which are among the best equipped in Buffalo, are opposite the Watson Elevator, and their trade, which is steadily increasing, extends throughout New York, Pennsylvania, New England and Canada. Last year they sold 250,000 tons of coal, besides large quantities of coke, and they promptly fill orders for cargo or car lots at the lowest ruling market prices. The firm's Oak Ridge coals are admirably adapted for use in steamships, locomotives, glass works, foundries, etc., or wherever intense heat is required, and are always thoroughly free from slate and other impurities. The partners are active members of the Buffalo Coal Exchange. They are thoroughly identified with the best interests of the city, whose commerce they are promoting with zeal, energy and success.

GEO. SHERRIFF.

In catering to the needs of the family in fine staple and fancy groceries, choice meats, poultry, etc., there is no house on Forest avenue with a better reputation than that of Mr. George Sherriff, located at 68 and 70 on that thoroughfare. This business was founded by Mr. Sherriff in 1867, since when he has enjoyed a prosperous career. The store is a double one, and has dimensions of 80x100 feet. The grocery department contains everything in the line of grocers' supplies, including condiments, relishes, sauces, preserves, table luxuries, foreign and domestic dried fruits, specially selected teas, and coffees, pure spices, family flour, farm and dairy products of all kinds; also vegetables and fruits in season. The other store is devoted to the meat business, and is supplied with the very best of meats at all times of the year. Five polite and efficient assistants are employed, who courteously and promptly fill orders, and two wagons deliver the same to residences in any part of the city. Mr. Sherriff, who is a native of England, has resided in Buffalo since 1861, and is a most enterprising and highly regarded citizen.

THE KEYSTONE MANUFACTURING CO.

The Keystone Manufacturing Company, although established but two years, is one of the most prosperous



manufacturing concerns in Buffalo, made so by the popularity of its celebrated Nonpareil Ratchet Wrench. The company is incorporated with \$35,000 capital, the president being G. A. Schaefer of the firm of Schaefer & Bro., maltsters; the secretary is C. A. Haist; and vice-president, G. J. Metzger; the treasurer is H. L.

Schaefer; also a member of the firm of Schaefer & Bro. The business of the Keystone Manufacturing Company is conducted at 312 Terrace, where the company occupies the entire second floor of the premises, 40x140 feet in dimensions. Here they have a perfect equipment of machinery of all kinds for the manufacture of their specialties, and employ twenty skilled workmen in making their splendid tools, including the Nonpareil Ratchet Wrench, and its combinations consisting of screw driver, bit brace, reamer and drill. This celebrated wrench is one of the most novel and most useful inventions of the day. It is made of the highest grade material, and is easily adjusted; it may be reversed in its work instantly by simply throwing over the lever in the slot of the handle, and by its rapidity of action and general usefulness is becoming the leading wrench in all parts of the country. The wrenches are sold everywhere, and certainly merit the high endorsement given them. The company also are engaged in the manufacture of ratchet drills of a new pattern of great strength and utility and other useful and practical tools, and make a specialty of good forged steel material. Their workmanship is unsurpassed, and their product of practical utility. Their trade extends to every country.

THE DINGMAN SOAP COMPANY.

The extent to which the manufacture of soap is carried on in Buffalo is of such magnitude as to excite the incredulity of those not thoroughly acquainted with the vast manufacturing interests of which the city is the center. Among those manufacturers in this department, who add greatly to the impetus of the trade, we find The Dingman Soap Company, whose office and works are at

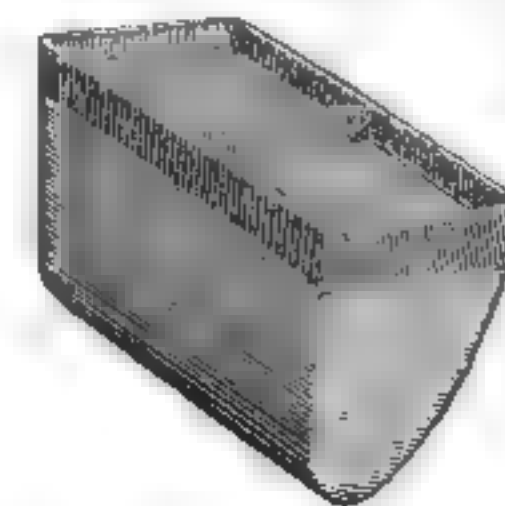


3 and 4 Lock street. The business was established eleven years ago by Mr. J. Pugsley, and in 1887 Mr. J. Campbell was admitted to partnership. The building occupied at the above address is a three-story and basement brick structure, 80x150 feet in area, extending to

the canal. It is equipped with steam power for operating the machinery for stamping, cutting and other processes, also vats, tanks, etc., and a large force of hands is kept constantly employed in the different departments. The Dingman Soap Company manufacture a superior article of laundry soap, and is particularly commended for its purity and excellence, qualities which make it of staple value to the trade. It is sold all over the United States and Canada, and is the recognized standard laundry soap of America. The company has recently purchased, at a cost of \$25,000, a handsome picture, which has been named "Dingman's Pet." It is an artistic gem, copies of which will be sent to all dealers ordering six boxes of the celebrated Dingman's Laundry soap through the wholesale houses, or it will be sent direct from the Buffalo office. A staff of traveling salesmen is kept on the road, who visit all the great commercial centers in the East, West and South, and are rolling up an annual business of enormous proportions. Mr. Pugsley, founder of this business, is a native of Toronto, Canada. Mr. Campbell is also a Canadian, and was formerly a member of the dry goods firm of Campbell, Spera & Co., at Winnipeg, Manitoba. He resides in Buffalo, and has charge of the business here. Mr. Pugsley resides in Toronto, where the firm also have a large soap factory.

JACOB SCHMAHL.

In the history of the industrial development of Buffalo the house of Mr. Jacob Schmahl occupies a prominent and conspicuous position. For the past twenty-eight years it has occupied an important place among the industrial and manufacturing establishments of the city.



It was founded in 1864 by Mr. James Storm, for whom Mr. Schmahl filled the responsible position of foreman and superintendent of the works. In 1887 he became junior member of the firm of Wartz & Schmahl, who succeeded Mr. Storm, and finally, in February, 1892, he acquired sole control. From the outset the house secured a strong and

permanent hold on public favor, owing to the all round excellence of its work, and the prompt and reliable manner in which all its contracts have been carried out. This time has greatly strengthened, and it is to-day the leading one of its kind in this section of the state. The premises utilized are located at 26, 28 and 30 Lloyd

street, and comprise a three-story brick building with basement, covering an area of 60x100 feet. The works are equipped with everything in the line of machinery, tools and appliances of the latest perfected patterns, and from twenty-five to thirty skilled metal workers are employed. The output is large, the range of production including the manufacture of all kinds of tin and sheet iron work to order, malleable iron frame elevator buckets, corrugating and painting iron covering for elevators and malt houses, steel brick boxes, mortar pans, mortar pails, mortar hods, etc. Elevators are made the leading specialty, and the trade extends throughout New York, Pennsylvania, Ohio and Canada. The telephone call of the office is No. 981. Mr. Schmahl is a native of Buffalo, and is highly esteemed in industrial and business circles for his ability, honorable and upright dealings. He is a member of the A. O. U. W., the I. O. O. F., the Select Knights, and the Equitable Aid Association.

SMITH, DAVIS & CO.

The insurance interests of this great city are most ably represented by Smith, Davis & Co., marine and fire underwriters, who enjoy not only the distinction of being the oldest agency in this section of the state, but also the greatest in point of volume of business done and facilities for doing it. Some twenty-five years ago Ed. B. Smith and Townsend Davis formed the firm of Smith & Davis, fire and marine underwriters, and located on the corner of Perry and Main streets. They did a very large business from the start, which has increased with time. After a few years Simon A. Clark was admitted to the firm and changed to Smith, Davis & Clark; upon the latter's death in 1879, the name was changed again to Smith & Davis, under this title it continued until 1884, when Alonzo E. Cottier was admitted to the firm, having had an interest in same for several years before this. The title then adopted was Smith, Davis & Co., as it is to-day. In 1889 the firm of Sandrock & Bailey was merged into Smith, Davis & Co., and the present formidable representation was established; thereupon Mr. W. J. Sandrock was given an interest, and together with Mr. Townsend Davis, elder son, H. Townsend Davis, joined the present firm, from the beginning of 1893, with Mr. Townsend Davis and A. E. Cottier. Mr. E. B. Smith having withdrawn from the firm in 1885. They are the general agents for the following: British and Foreign Marine Insurance Company, of Liverpool; Western Association Company, of Toronto; Standard Marine Insurance Company, of Liverpool; Security In-

surance Company, of New Haven; Orient Insurance Company, of Hartford; British American Association Company, of Toronto; Indemnity Mutual, of Liverpool; United States Lloyds, of New York.

WM. D. LEWIS.

The city of Buffalo can certainly be congratulated upon the high standard of enterprise and ability displayed by its leading fire underwriters, prominent among whom is Mr. Wm. D. Lewis, who has been established about twenty years, and is known as one of the most reliable authorities on all matters pertaining to insurance, and stands in the foremost rank. Prudent and conservative in the selection of risks, liberal and just in the adjustment and settlement of losses, and representing only staunch and substantial corporations, which will be sufficient to merely mention the Queen Insurance Company of America and the National Insurance Company of Hartford, he is the recipient of a large and influential patronage, which includes many of the leading merchants, capitalists and property owners of the city. Mr. Lewis transacts a general fire insurance business in all its branches, offering the greatest advantages to all, and writing large lines in each of the above companies upon some of the finest property in Buffalo and throughout Erie County. He occupies a handsomely furnished office at 16 West Seneca street, every facility being at hand for the transaction of his large business in a prompt and satisfactory manner, and is a widely experienced gentleman, in whom his numerous customers and patrons place the fullest reliance and confidence. He has been a resident of this city many years, but was born in Orleans County, New York and is an honored member of the Buffalo Board of Underwriters' Association.

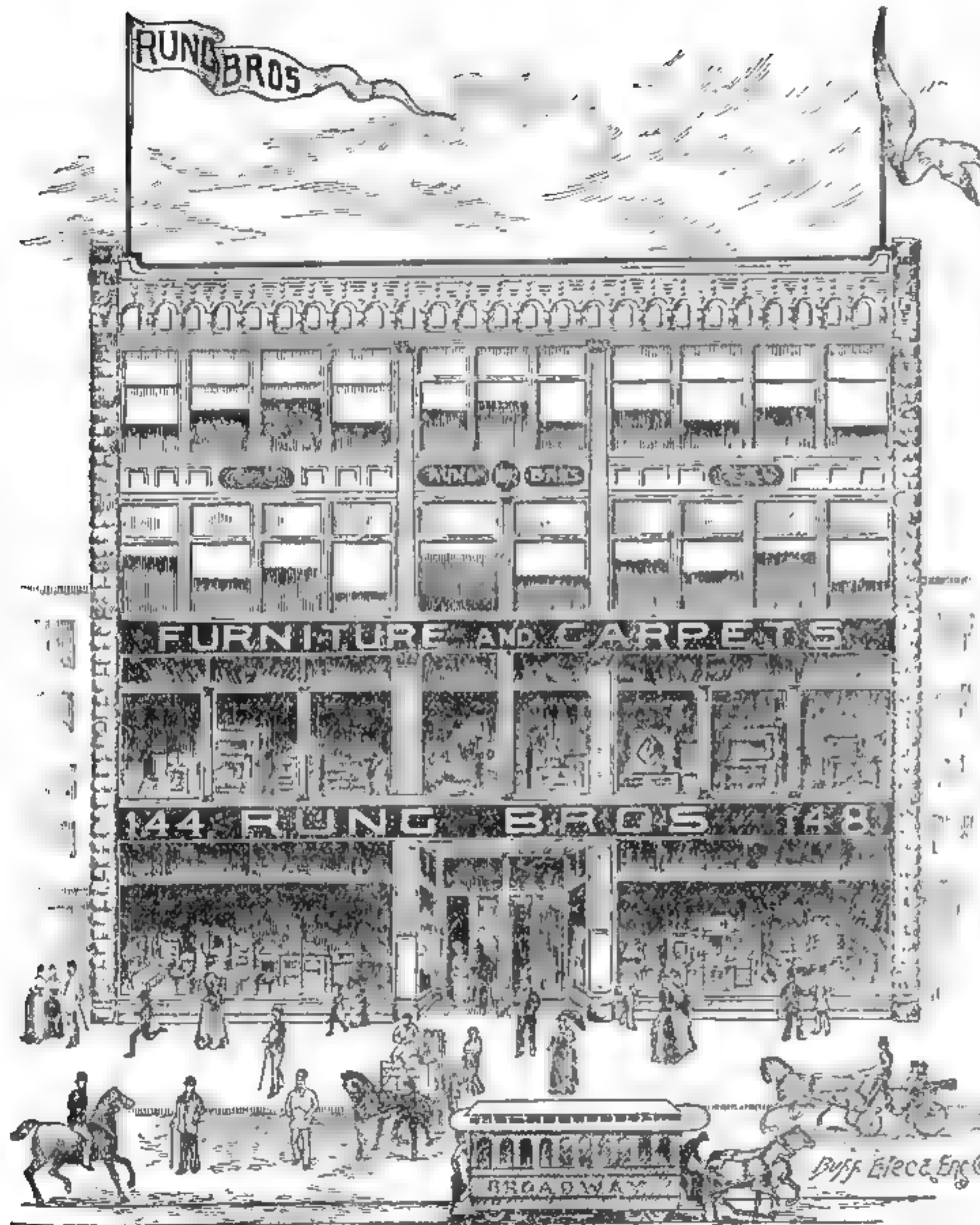
JOHN F. MAYER.

One of the most attractive and best patronized pharmacies of Buffalo, is that known as the Forest Avenue Pharmacy, at 242 Forest avenue, of which Mr. John F. Mayer is proprietor. The business conducted by Mr. Mayer was established nine years ago, at 105 Amherst street, and removed to the present location in May, 1892. The elegant store is 20x50 feet in dimensions, and has fine oak fixtures, large soda fountain and all modern appliances and conveniences. The stock of fine drugs, perfumes, soaps, extracts, oils, essences, proprietary articles, toilet requisites, etc., is not excelled in the city, and physicians', nurses' and surgeons' requisites are carried in great variety. Especial attention is given to the compounding of physicians' prescriptions. Mr. John

F. Mayer is a native of Buffalo, and is well known in leading social and professional circles. He is a graduate of the Buffalo University, and a member of its alumni. He is also a member of the Erie County Board of Pharmacy, and is a leading Mason and Knight Templar. Mr. Mayer is a leading member of Germania Chapter of Royal Arch Masons, the only German Chapter in New York.

MAYTHAM'S TUG LINE.

Buffalo has no greater or more important interests than those which are associated with her harbor. This port is probably the most important on all the lakes, and the vast amount of business transacted here during the season of navigation is well nigh incalculable. The favor in which the harbor of Buffalo is held by all who sail the lakes is the best possible proof that those who have its management in charge are fully alive to their responsibility, and neglect no measures calculated to strengthen the safety that all vessels seeking it are entitled to. Among the oldest, leading and most reliable concerns, whose well directed efforts have always resulted in promoting the city's interests in this direction is Maytham's Tug Line, whose office is on the docks at 1 Main street. The inception of this business dates back to 1862, when the Hand Tug Line was organized. In 1870, or thereabouts, Messrs. Thomas and E. C. Maytham severed their connection with this concern, and founded the Maytham Tug Line on their own account. The success met with was immediate, and the business grew at such a rapid rate that in 1891 it was deemed advisable to seek incorporation. This was accordingly done under the laws of New York with a capital of \$35,000. The officers are: Thomas Maytham, president; E. C. Maytham, superintendent; G. W. Maytham, secretary and treasurer; E. H. Maytham, assistant superintendent. The two first named are brothers, and the others are sons of Thomas Maytham. So great has been the success attending their management, that the capital and surplus to-day exceed \$75,000. This line owns nine tugs, two of which, the "Excelsior" and "S. M. Gee," are the largest afloat on the lakes. The others are respectively named the "O. W. Cheney," "E. C. Maytham," "Alpha," "John Kelderhouse" and "J. C. Ingraham." The line also own several excursion and freight steamboats, and afford steady employment to a large force of skilled mariners. The office is kept open day and night, and all communications receive speedy attention. Messrs. Thomas and E. C. Maytham were born in Medina, Ohio, while Messrs. G. W. and E. H. Maytham are natives of Buffalo.



RUNG BROTHERS.

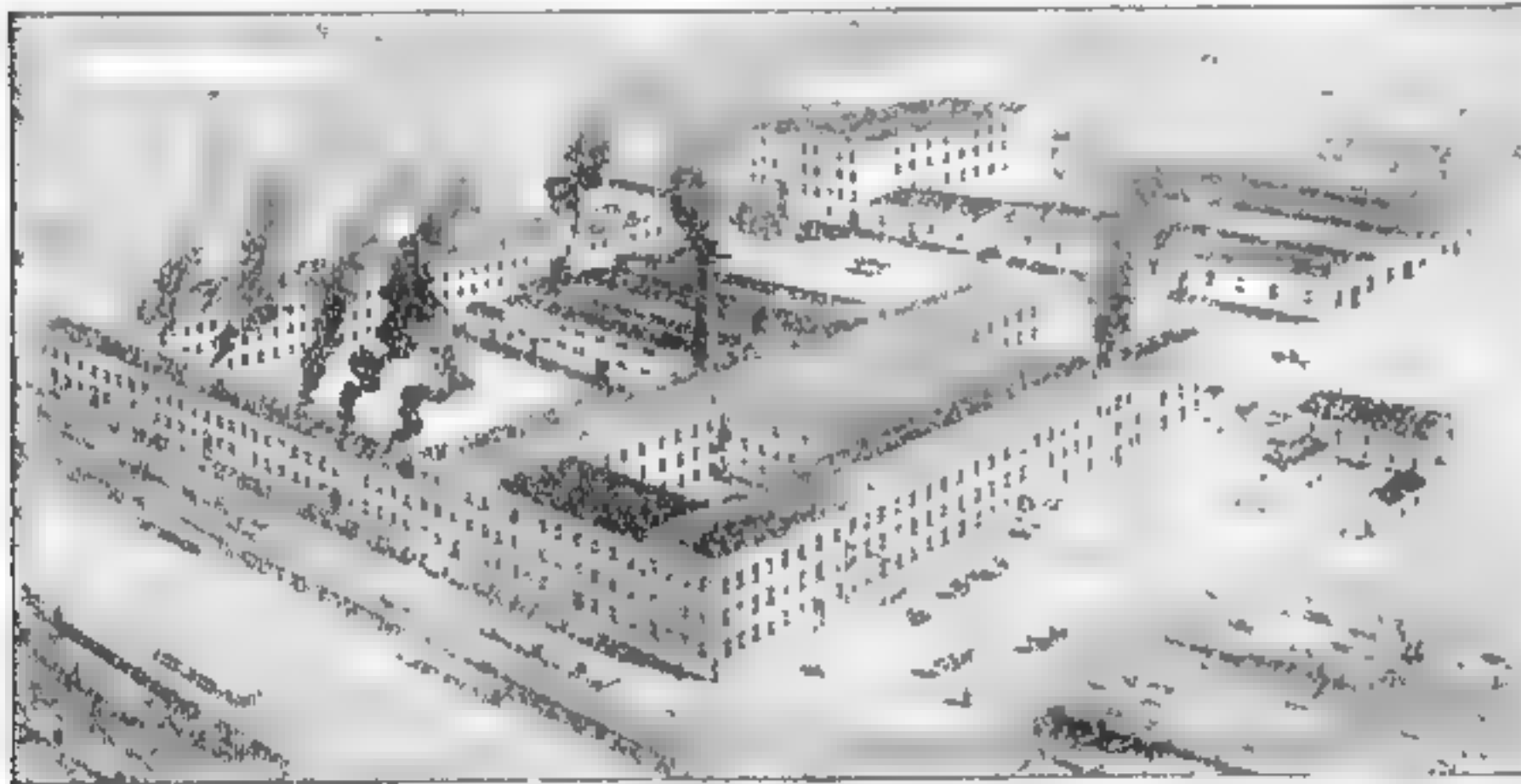
A leading business enterprise of Buffalo, and the largest of its kind, is that of Rung Brothers, manufacturers and dealers in furniture and carpets. The business of the concern was founded twelve years ago by Chas. and George Rung, under the style of Rung Brothers, and the other members of the firm were admitted about three years later. The firm now consists of J. C. Rung, Charles Rung, Geo. Rung, F. P. Rung, E. T. Rung and Wm. A. Rung. These gentlemen are all natives of this city, and are well-known as business men of sterling integrity and the highest social standing. The oldest plant of the concern, which is located at 144, 146 and 148 Broadway, has been recently entirely rebuilt on the latest improved plan. It now consists of a fine four-story building, 65x150 feet, with a handsome front, which is composed of stone and copper. Without exception it is the largest and most elegant looking furniture house in the city. Branch houses are located at 1413 and 1417 Main street and at 467 and 469 Broadway. These are both large and handsome buildings, perfectly equipped and devoted extensively to the business. Immense stocks of goods are carried in each store, consisting of fine furniture, carpets, linoleums, mattresses, bedding, springs, etc., and in all lines an extensive business is done. The firm of Rung Brothers sustains an undisputable reputation for delicacy and impartiality in dealing with its many patrons, and ever since the founding of the business has made and still continues to make commendable progress.

D. B. WIGGINS, M. D.

One of the oldest and best known medical practitioners in Buffalo is Dr. D. B. Wiggins. He was born in Essex, Vt. He came West when a young man, and graduated from the Medical College, class 1846, at Cincinnati, Ohio. Three years after he moved to Buffalo, commenced the practice of his chosen profession, and established a pharmacy and office at Niagara and Eagle streets. He subsequently removed to 440 Main street, and about fifteen years ago to the premises now occupied at 50 East Seneca street. The store has a frontage of 20 and a depth of 75 feet. It is tastefully appointed, and is fully stocked with the usual line of family medicines, etc. Dr. Wiggins makes specialties of botanical medicines, which he prepares in particular for family use. Indeed, he has always had great faith in the medicinal qualities of the roots, herbs, etc., to be found on the hillsides and in the valleys and woods in this and other countries. Recently he has been very successful in having them adopted by many of the different schools of medicine in America. Dr. Wiggins has always occupied a high position in the medical profession, and at one time held the chair of anatomy and physiology in the Cincinnati College of Medicine. He is not only a successful physician, but a skilled medical botanist, and compounds and dispenses medicines with exactitude and promptness. He is doing a splendid business and enjoys a high reputation. He is a member of the Erie County Board of Pharmacy, of the New York Medical Association and of the Western New York Medical Association. Has been in practice for the past fifty years. Coming to Buffalo in 1849, he has been a resident of this city forty-four years, and is the oldest practitioner in the Queen City of the Lakes.

THE PITTS AGRICULTURAL WORKS.

Of the many manufacturing concerns giving character and prominence to the city of Buffalo, none are better or more influential than the old established Pitts Agricultural Works. The business of this great concern was established by John A. Pitts, who invented the apron thrasher, and made his first machine in 1839. He began the manufacture of his machines in Rochester, N. Y., and later, in Springfield, Ohio, and in 1851, came to



Buffalo. The Rochester and Springfield plants were continued until 1878, when they were consolidated at Buffalo. July 1, 1859, Mr. John A. Pitts, the founder, died, and his son, John B. Pitts, and his son-in-law, James Brady succeeded to the business under the name of Pitts & Brady. Mr. Brady succeeded to the business in 1865, and in 1877 the present company was incorporated with \$300,000 capital, to which \$300,000 has been accumulated as surplus. July, 1879, the entire plant was destroyed by fire, but a new plant was erected at once, greatly improved. The works cover five acres of floor space, and are of the most perfect character, having wood working, machine and assembling shops, blacksmithing, painting and finishing departments, and, in short, complete works of unsurpassed excellence and facilities. They construct the celebrated Buffalo Pitts Threshing Machinery, and all styles of coal and straw burning traction engines, horse-

powers, thrashing machines; also a complete line of spring tooth and disc harrows, hay rakes and land rollers. They are also building a road rolling engine for building macadamized roads, weighing from ten to fifteen tons, and fitted up with double cylinders, two speeds, etc. Their machinery is unsurpassed for excellence of manufacture, material, economy and utility, and are used in all parts of the United States, Canada, Mexico, South America, Australia and Europe. Branch houses are maintained in various parts of the country, and an immense business is done. The president and treasurer of the company is Carleton Sprague; secretary, C. M. Greiner, and attorney, J. B. Olmstead. The office is located at the corner of Carolina and Fourth streets, while the works cover the ground between Carolina, Fourth, Eifer streets, and the Erie canal. This enterprise lends dignity to Buffalo, and controls one of the most important branches of manufacturing that is carried on within this section.

E. H. GREINER.

Prominent among Buffalo's leading and popular young business men, stands Mr. E. H. Greiner, jobber of fine cigars, and importers' broker in teas, coffees and spices, whose office and warerooms are located in the Wex Building, at 359 Washington street, opposite the Iroquois Hotel. This gentleman was born in this city, and was formerly connected with the well-known wholesale house of Miller, Greiner & Co. He embarked in his present line of business in February, 1892, and he has since developed a trade of great magnitude, which extends throughout New York and Pennsylvania. The offices and warehouses are well appointed in every department, and fully equipped with all modern facilities and appliances for the storage and handling of the large

and varied stock which is always carried. The assortment embraces all the best and most popular brands of imported Key West and domestic cigars; also Japan, China and India teas, coffees, ground and whole spices, and general grocers' sundries. These goods are all imported direct from the best and most reliable sources of production, and orders for the trade are filled promptly, and at prices which defy legitimate competition. Mr. Greiner represents many of the leading growers and manufacturers, as well as importers, and his business connections are of a most influential character. He is an able and energetic young business man, and is extremely popular in leading trade and social circles.

H. M. TYLER & CO.

The activity, which characterizes the Buffalo lumber market is largely due to the enterprising spirit displayed by the responsible firms in the trade, an activity which has of late been further quickened by the great increase in young houses, to whom Buffalo's advantageous location as a distributing center has been a strong inducement to make this city the headquarters of their operations. Prominent among the newly established houses in this line in the city is that of Messrs. Harrison M. Tyler & Co., wholesale dealers in lumber, shingles, lath, etc., whose yards are located at the foot of Hertel avenue and Niagara river. This prosperous business was founded in 1890 by Mr. H. M. Tyler, who conducted it till May, 1891, when his brother, Mr. John S. Tyler, was admitted into partnership. Mr. H. M. Tyler has been engaged in the lumber trade since boyhood, and is fully conversant with the requirements of the trade. The yards have excellent rail and canal facilities, and have a capacity for storing 8,000,000 feet of lumber. A heavy and choice stock of pine, hemlock, lath, shingles, etc., is always on hand, and the firm are constantly receiving consignments by steamers and sailing vessels from Canada, Michigan and Wisconsin. Orders for cargo or car lots are promptly filled at the lowest ruling market prices, and a specialty is made of C. Hebard & Sons' brand of 16-inch shingles. Messrs. H. M. Tyler & Co. ship largely to New York, Boston and throughout New England and Pennsylvania, and have already built up an influential and substantial patronage. Both Messrs. H. M. and John S. Tyler were born in Dryden, N. B. They give close attention to the further extension of their business on the enduring basis of honorable dealing, and are extremely popular and respected in trade circles.

BLECHER & KRATZ.

A leading manufacturing concern of Buffalo is that of Messrs. Blecher & Kratz, makers of tables of all kinds, furniture and interior wood work. The business of this house has developed since 1884, when it was established by the present proprietors, Messrs. M. H. Blecher and

and lowest prices." The product of the factory is sold in all sections of the country, and has at all times given perfect satisfaction. Messrs. Blecher & Kratz are both natives of Buffalo and are young men of the very highest standing. They give personal attention to the business, and have thus achieved their largest success, being practical and experienced.



W. C. Kratz. They have a large factory most conveniently located at 496 to 504 Carlton street, Buffalo. Here they have a three-story brick building, 50x125 feet in dimensions, all fitted up in the most perfect manner. It has an engine of seventy-five horse-power, and the finest improvements in wood working machinery of every description. From seventy-five to eighty-five experienced and capable hands are employed and all kinds of fancy hardwood tables are made for parlor, library and other uses. They also manufacture book cases, cabinets, wardrobes and some finer grades of furniture, their motto always being, "best workmanship, finest finish

business alone, and manufactured a general line of boots and shoes until January, 1893, since which date he has confined his operations solely to a specialty line, which consists of a fine line of ladies' turned shoes. The capacity of the factory is at the present time 300 pairs daily, and from seventy-five to one hundreds hands are employed. The pay-roll amounts to \$775 each week, and the trade for the manufactured product extends all over the United States and Canada. Five traveling salesmen are kept on the road and an immense business is done. The business has been conducted at 465 Hickory street since 1886. Here a three-

JOHN EBBERTS.

There has not been a business enterprise in Buffalo that has shown greater development or more popular success than the shoe manufacturing business of Mr. John Ebberts, at 465 Hickory street. This enterprise was inaugurated by Mr. Ebberts in 1880, when he occupied a small shop and made only common slippers, his force of employes being confined to a boy and girl. At the end of the first year, Mr. Ebberts purchased a machine, and from time to time added help and machinery to the plant and 1886, he admitted Harry H. Koch to the business, under the style of Koch & Ebberts. This firm only continued nine months, as Mr. Koch died in 1887. Mr. Ebberts has since that time conducted the

story building is occupied, dimensions being 85x150 feet. It has an engine and boiler house attached, forming an L, which fronts on Sycamore street. The factory is equipped with all modern appliances, and Mr. Ebberts is at present erecting an addition to the plant. When completed this will give him 7,000 square feet more, and will enable him to double his machinery capacity. He is a native of Buffalo, and is well known in business circles. He is a Royal Arch Mason, and is esteemed by all who have relations, either business or social, with him.

HOOD BROS. & GOULD.

One of the largest and most important bakeries, confectionery and ice cream manufacturing establishments in this city, is that of Hood Bros. & Gould. The foundation of the business dates from 1884, when it was established by the Hood Bros., and in October, 1890, Mr. L. A. Gould was admitted to partnership. Since Mr. Gould became a member of the firm, the business has been vigorously prosecuted, many improvements made in the premises, and the patronage has increased. The premises occupied are very spacious and commodious. They are located at 294 and 296 Connecticut street, and consist of a store and bakery, 40x116 feet, equipped with ovens and special appliances, including natural gas, ventilating fans, electric lighting, telephone, etc. There is a flour storage warehouse, 25x50, also other buildings, including a stable and wagon house, 80x75 feet, with entrance from both Plymouth and West avenues. The establishment is under the immediate supervision of the firm. All kinds of bread, rolls, fancy cakes, etc., are made fresh daily, their specialty being ice cream and ices of all flavors, which are supplied to families, restaurants, druggists and societies. Eight wagons are in constant service. Thirty hands are employed, and as everything manufactured is of a high quality, the business is continually growing and expanding. Forty-five barrels of best grade flour are used every week in the bakery; in the ice cream manufacturing department, two large improved freezers and two ice crushers are in use which are operated by steam-power. All members are popular business men. Messrs. G. G. and R. A. Hood are of Canadian birth. They have resided in Buffalo twelve years. Mr. Gould was born in Erie County, and prior to engaging in his present business was for a period of eleven years with the Erie Preserving Company of this city.

MUTUAL RESERVE FUND LIFE ASSOCIATION.

No life insurance company in the United States has a more favorable record than the Mutual Reserve Fund Life Association of New York, whose Buffalo branch is located at Room 26, Chapin Block. This is the largest purely mutual life association in the world, and provides life insurance, pure and simple, at the lowest possible cost consistent with safety. The Association's Reserve or Emergency Fund on Sept. 31, 1892, amounted to \$3,371,808.69, and the total death claims paid up to the above date were \$14,733,478.63. The cost for \$2,000 insurance in the Mutual Reserve Association has been less than the rates charged by other first-class corporations for \$1,000 insurance under the old system. The pillars of this reliable and progressive association are a reserve fund, graded rates, selected risks, economical management, an open ledger and a trust company to protect the reserve fund. The auditors make an exhaustive examination of receipts and disbursements every sixty days, and the mortuary fund to pay death claims is collected separately and kept distinct. Mr. Wm. F. Osborne, the general manager for Erie county, was born in Hamilton, Ontario, and was formerly connected with the Western New York & Pennsylvania railway. He has had charge of the Association's branch in Buffalo since October, 1890, and is widely known for his executive ability, promptness and strict integrity. The association's business is rapidly increasing, and for the nine months ending December, 1892, there was an excess over that of 1891 of \$6,449,079, and the total new business for the year 1892 was \$60,000,000. For further particulars, intending insurers are requested to call at the association's offices or agencies, where all details are cheerfully furnished.

FRANK J. BISSING.

Buffalo is to-day one of the most prosperous cities on the continent, and her real estate interests are but the material evidence of her growth and prosperity. Realty in Buffalo is now "booming," and as a result her great commercial and manufacturing industries and trade in general are quickened into renewed activity, and throughout every branch of business. These are the unmistakable signs of long continued financial and commercial prosperity. A gentleman who has been actively connected with the real estate interests of Buffalo for several years is Mr. Alderman Frank J. Bissing. Born and brought up in Buffalo, he has been thoroughly identified with the growth and prosperity of the city, and is familiar with every phase of realty values. In 1881 Mr. Bissing organized the famous

Clinton Brewery, and of which remained its secretary until 1884, when he embarked in the real estate and insurance business. For several years he was located at 240 Broadway, and in September of 1892 removed to his eligible quarters at 208 Broadway, which are fitted up in bank style, and provided with all necessary conveniences. Mr. Bissing transacts a large real estate and fire insurance business, and represents the following well-known companies: The American Fire Insurance Company, of Philadelphia; North American Insurance Company, of Philadelphia; the Pennsylvania Insurance Company, of Philadelphia and Erie County Mutual Insurance Company. He is a member of the Buffalo Underwriters. He transacts a general real estate business, and on his books will be found some of the choicest city and suburban property, both for business and residential purposes. He has at all times most desirable city and suburban property for sale and to lease, and his opinion on all matters pertaining to Buffalo realty is to be relied upon. Real estate is bought, sold and exchanged, and on terms the most favorable to the investor. Mr. Bissing also manages estates, collects rents, pays taxes and attends to repairs, and, in short, exercises a judicious and careful oversight over all property placed in his charge.

BOECHAT, HENAFELT & CO.

Buffalo realty has for many years been a popular investment with those who are desirous of investing on a safe and sound basis for purposes of revenue or of building for themselves a home. The activity of this market is not surpassed by that of any other in the country, and its operations are conducted on a legitimate and conservative basis, which has gained the confidence of shrewd speculators and large capitalists. Among the firms of brokers whose well directed efforts have produced these desirable results, none enjoys a more enviable reputation for honorable and upright methods than that of Messrs. Boechat, Henafelt & Co., whose offices are at 23 West Swan street. The firm is composed of Messrs. Frank P. Boechat, Joseph Henafelt, W. D. Thayer and Mathias Deutscher. It was but recently formed, although the members of the firm have each had many years' valuable practical experience in the business, and are widely known for energy, enterprise and ability. They have built up a large and influential patronage, which includes many of the leading property owners and capitalists of Buffalo and vicinity. Their facilities for effecting sales of lands and buildings are of a first-class character, and they are always able to offer purchasers a choice from a long list of eligible properties.

They handle all kinds of real estate, both on their own account and on commission, negotiate loans on bonds and mortgages, care for and manage estates, giving them their close personal attention, and maintaining them at the highest standard of productive efficiency, in fact, every branch of the real estate business, as well as the field of fire insurance. They represent the "Caledonia" of Scotland, capital, \$1,000,000, and of the "Continental," also with a capital of \$1,000,000. The firm are heavily interested in city and suburban property, having valuable interests in Tonawanda, South Buffalo, Depew, Lancaster, Grand Island, etc. They are at all times prepared to syndicate, subdivisions and acre property, platting the same and disposing of the lots to bona fide purchasers, at low prices, and on easy terms of payment. These gentlemen are natives of this state, and members of the Real Estate Exchange. Mr. Boechat is secretary and treasurer of the Niagara Power Land Company, vice-president of the Genesee Savings and Loan Association, secretary of the Cleveland Democracy, and director of the Central Depew Land Company, of the Mutual Investment Company and of other concerns. He is secretary of the Cazenovia Park Association and interested in the Queen City Bank. He is an Odd Fellow and Mason in good standing. Mr. Joseph C. Henafelt is treasurer of the Central Depew Land Company, vice-president of the Equitable Land Company, the Front Avenue Land Association, and a large stockholder of the Genesee National Loan and Savings Association, and was formerly a member of the firm of Quigley & Henafelt. Mr. W. D. Thayer has been a resident of Buffalo since 1888. He was for six years president of the People's Furniture Company, and under his able management, its business developed from \$6,000 to \$125,000 per annum. He is first vice-president of the Cleveland Democracy, president of the Ullman Land Company, and a prominent Odd Fellow. Mr. Deutscher is president of the Equitable Land Company, and has large interests at Depew. He was for many years a leading and popular restaurateur and caterer, relinquishing that business to become a member of this firm in January, 1893. Messrs. Boechat, Henafelt & Co. have a branch office in Depew, at the corner of Central avenue and the Ellicott Road. Mr. Charles Barnes is the special partner of the firm for Depew. He has had considerable experience in real estate matters, and is a valued copartner. He is secretary and treasurer of the Genesee Savings and Loan Association. They have an office at South Buffalo under the management of Chas. W. Henning.

SALEM G. LE VALLEY.

Gothic Hall, the building at 189 Main street, in which Mr. Salem G. Le Valley carries on his extensive business as a dealer in guns, ammunition, fishing tackle, bicycles, and all sporting goods, is one of the landmarks of Buffalo, and the fitting home of a house whose history is covered with that of the rise and development of the trade and commerce of the city. This popular and widely known concern was established as long ago as 1882 by Mr. P. Smith, who began operations on Commercial street, then the principal business street of Buffalo, as a gunsmith on a small scale. With the growth of the city the business developed, and in 1865, Mr. Smith removed to the Gothic Hall, at that time one of the imposing structures devoted to business on Main street. In 1882, Mr. Smith was succeeded by Mr. Le Valley, under whose able and energetic management, the operations of the house have been greatly enlarged and extended. Gothic Hall is a four-story stone building, having a frontage of 21 feet by a depth of 99. These premises are well adapted for the purposes to which they are devoted. Here are to be obtained the best quality of English, French and American fowling pieces of the most improved patterns, rifles, revolvers and pistols of the very best manufacture, ammunition, cartridges, powder, shot and everything in the line of goods pertaining to lovers of sport in forest and field. Mr. Le Valley also carries fishermen's supplies, and supplies for all kinds of out and indoor games, exercises and pastimes, such as base balls, lawn tennis and croquet outfits, foot balls, boxing gloves, dumb bells, Indian clubs, fencing foils, masks for catchers and fencers, pocket cutlery, hunting outfits, sportsmen's clothing, canvas boats, dog collars and chains, etc. He is the agent for the Hazard Powder Company, and gives special attention to repairing, etc. The trade extends throughout this state, Pennsylvania, Ohio, Indiana and Canada, and the sales annually reach a very large figure. Mr. Le Valley is an old resident of Buffalo, and no man stands higher in business circles.

THE BRAINARD HOUSE.

One of the most popular and comfortable hotels in this section of Buffalo, for stockmen and the traveling public, is the Brainard House, eligibly located on William street, opposite the stock yards. This widely known hotel was opened twenty-five years ago. In 1872 Mr. W. C. Brainard assumed control, and he successfully conducted this hotel until the first of the present



year, when owing to advancing years he leased the hotel, together with the large barns, to Mr. C. F. Richman, a widely and well-known live stock man of London, Ohio, and an experienced and careful hotel man, who conducts his house on the most respectable basis, and will not allow any objectionable people to remain in his establishment. The hotel is a substantial three-story building, 75x100 feet in area, and contains seventy rooms available for guests. It is comfortably and elegantly furnished, and the chambers are models of neatness and cleanliness. The sanitary arrangements and means of escape, in case of fire, are perfect, and with all its comforts the rates are only \$1.50 and upwards per day. The best in the market, and plenty of it, are always to be found on the table, while the service and attendance are excellent. Mr. C. F. Richman has associated with him Mr. O. P. Taylor, and they conduct an immense stable in connection with the hotel. Stall accommodations have been provided for 600 horses, a new barn having recently been built at a cost of \$15,000. The Brainard is a favorite rendezvous and meeting place for the leading live stock dealers of the country, and many heavy transactions in stock have been brought to a satisfactory issue at this widely known hotel. The bar is fully supplied with the choicest wines, liquors, ales, beer, cigars, etc., and the dining-room comfortably seats 100 guests. Mr. C. F. Richman is a native of Ohio, and is widely-known throughout the southern part of that state. He has already made host of friends in Buffalo and elsewhere, owing to his genial disposition and sterling integrity, and under his management the Brainard has a long career of usefulness before it.

ALEXANDER WOOD.

The International Portrait House established 1886, and located at 239 Seneca street, has from the outset been successful and popular. It is now under the sole management of Mr. Alexander Wood, who is an accomplished artist and a business man of pronounced ability. This enterprise was originally organized on a small scale by Messrs. Charles Goodrich and Alexander Wood, Mr. R. Gordon being admitted to partnership a few years later. August, 1892, Messrs. Goodrich and Gordon retired from the company, and Mr. Wood remained the sole proprietor. The splendid work executed by this house is highly commended, and embraces artistic and life-like portraits in Indian ink, water colors and crayon. Old and new pictures are copied and enlarged to any size, and finished in any style. In the reception room a fine display is made of many beautiful speci-

mens of portraiture. Six skilled artists are employed in the studio, while fifteen traveling representatives are securing orders in various parts of the country. The orders received by mail and express come from all parts of the United States, Canada and Europe. A large business is also carried on in jobbing portrait frames, which are exhibited in every conceivable style and design. The business of this reliable house has from its inception steadily increased, and the annual sales now are from \$12,000 to \$15,000.

J. H. McANDREWS.

Among the noteworthy and representative houses in Buffalo is the old established concern of Mr. J. H. McAndrews, dealer in paints, oils, etc., located at 145 Hudson street. This business was founded in 1862 by Mr. McAndrews, who gave his attention also at that time to house, sign and interior decorative painting, and which business he retired from in 1888 to devote himself exclusively to dealing in painters' supplies. The premises occupied comprise a spacious ground floor and basement, each 20x75 feet in dimensions, and these are most appropriately fitted up, and are perfect for the handling of the heavy stock carried. Mr. McAndrews carries a full line of mixed and dry paints, oils, carriage paints, varnishes, white lead, colors in oil, liquid slating, whitening, putty, glass, glue, brushes, artists' materials and painters' supplies in general. Only the best and most desirable goods are handled, while orders are promptly filled at the lowest possible prices. Mr. McAndrews was born in County Sligo, Ireland, and came to Buffalo at an early age. He is a prominent member of the Republican club, and served in the 49th New York Infantry during the civil war, being at present a member of the McBain Post, G. A. R. He is an upright, energetic and reliable tradesman, with whom it is a pleasure to form business relations.

J. Y. SHANTZ & SON, LIMITED.

An extensive manufacturing enterprise of Buffalo is that of J. Y. Shantz & Son, limited, manufacturers of buttons. This business was founded in 1870 by J. Y. Shantz and E. Vogelsang, in Berlin, Canada, where they still operate a large factory. The art of button making is one that but few in this country understand, and Mr. Vogelsang attained proficiency in it in Germany, before

he came to America. Mr. Vogelsang retired from the firm in 1876, and since then the business has been conducted by Messrs. J. Y. Shantz & Son. In 1890, the company was incorporated with \$40,000 capital. The Buffalo branch was established in 1884 by Mr. M. B. Shantz. The local factory is at 14 to 24 Wells street, where a space 140x170 feet in dimensions is occupied. This is fitted with all the improvements in machinery known to this business, and buttons in every style and design are made of vegetable ivory. The company employs 850 hands at Berlin and 110 in Buffalo. The trade for the product extends to all parts of the United States and Canada. The daily output from the local factory is 400 gross. This is the largest button manufacturing concern in America, and its product is rated very high. Mr. D. B. Shantz the president, resides in Berlin, Canada; N. B. Detwiler, secretary-treasurer and manager, was born in Berlin, Canada, and has resided in Buffalo a number of years. He is capable, experienced and popular, and is recognized as one of our leading business men.

SMITH, COLLINS & CO.

The baking industry of the city of Buffalo bears so directly upon the welfare of our population, and is possessed of such interest and importance as to entitle it to a prominent place in this volume. In this connection we desire to make special reference to the reliable and popular firm of Messrs. Smith, Collins & Co., whose Vienna Model Bakery is located at 876 to 884 Michigan street. This flourishing and extensive business was established fifteen years ago by Messrs. Smith & Co., who were succeeded by Smith, Falke & Co. In July, 1892, Mr. W. H. Collins bought Mr. Falke's interest, and the present firm was organized and assumed control. They give close personal attention to all details of the business, and their bakery is a model of neatness, cleanliness and order. The premises occupied comprise a spacious three-story brick building fully equipped with the latest improvements, while from sixty to seventy skilled hands are employed. They use only the finest grades of flour and other choice materials, and manufacture largely bread, rolls, Vienna bread, cakes, biscuit, etc., while they also do a heavy business in making ice cream, charlotte russe and other similar delicacies. Their goods are general favorites with consumers wher-

ever introduced, and are unsurpassed for quality, purity and uniform excellence. Orders are promptly filled at the lowest possible prices, and goods are delivered to all parts of Buffalo and its vicinity. This concern occupies the same position in Buffalo, as Fleischmann's Vienna Bakery does in New York, and they supply all the leading hotels, restaurants, etc., in the city. This establishment cannot help to extend their business, as they are active, energetic men, manufacture excellent goods, and have a perfect service.

EINSFELD & EMIG.

Among the most ably conducted and prosperous manufacturing concerns whose operations secure to Buffalo a well merited pre-eminence in the trade circles of the country is the reliable house of Messrs. Einsfeld & Emig, manufacturers of hand-made boots and shoes, and machine sewed shoes and slippers for men, youths, women, boys, misses and children, at 61 to 69 Carroll street. It is one of the most widely known of the many concerns that have their location in this city, and its trade extends throughout New York state, Pennsylvania, Ohio, Michigan, Illinois, Missouri, Kansas and Nebraska. The business was founded in 1880 by Messrs. J. P. Einsfeld and Emil Emig, under the firm name of Einsfeld & Emig, and was conducted by them as partners until April, 1892, when Mr. Einsfeld died. His interest in the business is now vested in Mrs. J. P. Einsfeld, his widow. The firm occupy the entire third floor of a six-story brick building, having a frontage of 100 feet by a depth of 150 feet. The factory is fully equipped in every department with all the most modern and latest improved machinery, tools and appliances, every facility being at hand for the successful prosecution of the business on a sound and substantial basis. Over forty skilled operatives are employed, and the motor power is steam. The output is large, averaging 900 pairs every week. The firm make a specialty of hand-turned McKay sewed shoes, also bicycle and base ball shoes for men, boys and youths. Their goods are pronounced by experts to be unrivaled for quality, finish, elegance and durability. Orders from the trade are carefully filled and promptly shipped, while the most advantageous terms and prices are quoted. Mr. Emig was born in this city, and now has full control, and manages the business.

HUYLER'S.

The name of Huyler's, the famous confectioner, is known all over the country. Their headquarters are in the city of New York at 863 Broadway, and they have branches in fourteen cities. The branch in Buffalo was established nine years ago, and for the past year and



a half has been under the management of Mr. W. H. DeKlyn, a practical business man, who has been in Huyler's employ since 1885 in New York, Boston and Albany, where he had charge of the branch stores. The store in Buffalo, at 850 Main street, is 20x60 feet in area, handsomely and attractively fitted up, a conspicuous feature being an ornamental soda fountain. Choice confections of every kind are made fresh every hour, pure, delicious and toothsome. Cane sugar and all materials used in their manufacture are of a superior quality, and an extensive business is carried on, the patronage coming from this city and all the surrounding towns. Eight assistants are employed in the store, and every attention paid to patrons. Every package of confections bearing the name "Huyler's," is a sure guarantee of purity, freshness and excellence. Mr. DeKlyn is a native of New York. He is a gentleman of middle age, very courteous, pleasing and obliging.

J. L. DAVIS.

One of the most popular and best patronized dry goods houses in that section of the city in which it is located is the establishment of Mr. J. L. Davis, at 1898 Niagara street. This business was originally established in 1860 by Mr. P. Phillips, and in 1885 passed into the hands of his son, who conducted it under the style of P. H. Phillips & Co. until April, 1891, when the present proprietor succeeded to the control. The premises occupied consist of the ground floor of a building 20x75 feet in area, and here is displayed a fine

assortment of foreign and domestic dry goods from the most exquisite dress fabrics down to the cheapest calicoes, and a superb line of notions, fancy goods, etc. In addition to rich silks, satins, velvets, cassimeres, fine dress goods and trimmings, a fine showing is made of beautiful shawls, handsome laces, embroideries, mourning goods, white goods, cottons, sheetings, woollens, linens and staple domestics of all kinds; also ladies' and gentlemen's furnishings, hosiery, gloves, underwear, neckwear, fine shirts, etc. Prompt and courteous attention is given to patrons. Mr. Davis was born in Cleveland, Ohio, but was raised in Buffalo, and is highly regarded by all who know him.

B. J. YOUNG & BROTHER.

An old established and noteworthy manufactory, whose products are widely known and held in high favor by the trade, and whose operations have for many years contributed to the trade and commerce of Buffalo, is that of Messrs. B. J. Young & Brother, manufacturers of brushes, bass brooms, machine brushes, etc., located at 89 Cherry street, corner of Spruce. This business was founded in 1866 by Mr. Frank Young, who at his death, which occurred in 1892, was succeeded by his sons, the present proprietors, Messrs. Bernhard J. and Ernst P. Young. These gentlemen have been trained in the business from their youth up. Their premises comprise an entire three-story brick building, 25x65 feet in dimensions, the property of the estate of the late Frank Young. The salesroom is neatly fitted up, while the factory is thoroughly equipped with all the latest appliances known to the industry. Eighteen skilled workmen are employed, and 120 dozen hand-made brushes are daily turned out, the productions including clothes, blacking, dust, hat, paint, machine and other brushes, also bass brooms etc. The trade extends throughout New York and Pennsylvania, and orders are promptly and satisfactorily filled. The partners are natives of Buffalo, and are held in high esteem for their sound business principles and strict integrity.

TAYLOR & CRATE.

Buffalo's excellent geographical position, railroad and water facilities and other advantages have conduced to the concentration in her midst of an immense lumber trade. The acknowledged leaders in the hardwood branch of this important trade are Messrs. Taylor & Crate, whose offices and yards are situated at 269 Elk street. This extensive business was established in 1865 by F. W. Taylor,

and soon after became F. W. Taylor and James Crate, who have since built up a liberal, influential and permanent patronage in New York, Pennsylvania and New England. Messrs. Taylor & Crate possess not only influential connections in the best producing regions of the country, but likewise ample capital. Their yards have superior dock, railway and water facilities, and last year they handled 25,000,000 feet of hardwood. Orders for car or cargo lots are promptly filled at the lowest ruling market prices, and the business is both wholesale and retail. The specialties dealt in are ash, walnut, plain and quartered oak, cherry, poplar, maple, sycamore, hickory, butternut, black birch, mahogany and Southern pine. Only the best grades of hardwoods are handled, and a heavy and choice stock is always on hand. Their yards have an area of twelve acres, and a strong force of workmen are employed. Messrs. Taylor & Crate are gentlemen of high repute and standing in financial and trade circles, and are popular members of the Buffalo Merchants' Exchange. They are widely known for their liberal methods, and offer inducements in all kinds of hardwoods very difficult to be duplicated elsewhere in this country.

GEORGE H. PADDOCK.

What is universally conceded to be one of the finest drug stores in Buffalo is that of Mr. George H. Paddock, at 821 Elk street, corner of Smith. Mr. Paddock embarked in this enterprise in 1892, and at once established superior and influential business connections. The store is in a desirable location, of ample dimensions, neatly fitted up and furnished. The stock includes carefully selected drugs, medicines and chemicals of every description, extracts, essences, spices, seeds, herbs, roots, barks, and kindred products, all the standard proprietary remedies, pure medicinal wines, liquors and mineral waters, etc.; also a full assortment of fancy and toilet articles, perfumery, soaps, sponges, chamois skins, physicians' and surgeons' supplies, orthopaedical appliances, bandages, trusses, belts, etc., and a great variety of pharmaceutical specialties. Mr. Paddock gives attention to the compounding of physicians' prescriptions and family recipes at any hour of the day or night. He is a graduate of the New York College of Pharmacy, and a member of both the King's County and Erie County Pharmaceutical Associations. He is a native of this state, and one of our rising young professional men. Mr. Paddock has recently opened a branch store of 904 Clinton street. This is handsomely fitted up and well stocked. Here he has, so far, succeeded beyond his most sanguine expectations.

MRS. J. H. REED.

The leader of fashions in fine hair goods in Buffalo is Mrs J. H. Reed, whose emporium is located at 459 Main street. This business was established by Mrs. Reed eight years ago, during which period she has secured a liberal and influential patronage from the refined and wealthy classes of the city and vicinity. Mrs. Reed is possessed of great practical experience and skill in this artistic business, and her establishment is now permanently at the head of this branch of trade. A commodious store is occupied, 20x125 feet in area, with parlors in the rear for ladies' hair dressing, and the prem-



ises are elegantly fitted up and supplied with handsome glass cases, containing a full assortment of everything in the line of hair goods, wigs, bangs, switches, toilet articles of every description, gold hair pins, crimping pins, dyes, cosmetics, puff powder, rouge and everything necessary for the boudoir. Fine toilet requisites, cosmetics, etc., are manufactured here, also Electricine for keeping the hair in curl, which has as yet no equal, and a number of preparations unrivaled for efficiency in beautifying, and have no superiors in America or Europe, while the prices quoted for them are exceedingly moderate. Mrs. Reed also manufactures everything in the line of fine hair goods, in the highest style of the art. A specialty is made of ladies' and children's hair cutting, shampooing, curling, etc., while only first-class

artists are employed, and the charges are noted for their moderation, every effort being made to please the most critical and exacting. Some fifteen assistants are employed, while two traveling salesmen represent the house on the road, and the trade extends throughout the entire United States. She also conducts the Iroquois Hair Store, located in the Iroquois Hotel, which was opened in March, 1892, and is under the able management of Miss A. M. Phipps. It should be mentioned that Mrs. Reed is the most skillful artist in her line in the country, and her natural taste and ability are the safest basis for the success of the house. She is highly regarded by the community for her courtesy, and her emporium is a favorite resort for fashionable ladies, requiring the best grades of toilet articles and hair goods.

LYMAN HUBBELL.

This splendid business was founded a number of years ago by A. R. Ketchum, who was succeeded by Wallbridge & Co. In 1888, Lyman Hubbell succeeded to the business, and in 1890, the firm became Hubbell & Letchworth. Mr. Hubbell again assumed sole proprietorship in September, 1892, and continues the business alone. The foundry and iron works, located at 153 Fillmore avenue, are of the latest type, and cover an

area of 100x300 feet. The plant includes several buildings, foundry, machine shop, pattern shop, etc., and all the equipments are modern and of the best type. Railroad facilities are had for shipping and 2,000 tons of pig iron are used each year in the manufacture of fine machinery, furnaces and building castings, etc. Fifty skilled workmen are employed at all seasons of the year. A specialty is made of gray iron castings, and all kinds of jobbing and foundry work is done. Mr. Lyman Hubbell is a native of New York state, who has resided in Buffalo for twenty-seven years. He is practical and experienced, and holds a high position as a business man. In commercial and financial circles he is held in highest esteem, and his success has been due to his close application and sterling integrity.

GEO. HELFFENSTEIN.

The leading establishment of its kind on the East side is that of Mr. Geo. Helffenstein, dealer in furniture. Mr. Helffenstein has been established in business since 1879, and seven years ago built the building in which he is now located, at 826 and 828 William street. In dimensions it is 46x187 feet, three stories high with basement. The first and second floors and basement are utilized for business purposes, and a large and varied assortment of goods is carried, comprising richly upholstered parlor and bed room suits and all kinds of household furniture of a superior quality; also mattresses and bedding, carpets of all kinds in new handsome flower and figure designs, rugs, oil cloths and children's carriages in all the new styles. Mr. Helffenstein makes a special business of upholstering furniture to order, and attends also to repairing. Mr. Helffenstein is a native of Germany, has resided in Buffalo twenty-one years, and is an active member of the Hari Guri Society.

THOS. McKEOWN.

Among the representative wholesale and retail dealers in coal, wood, coke, sewer pipe, and contractors for sewer work in this city is Mr. Thos. McKeown, who has been identified with the business for many years. The business was established some years ago by the Kammon Brothers, and came under the control of the present proprietor by purchase in 1890. The premises are 120x180 feet in extent, situated at the corner of Seneca and Smith streets. Railroad facilities are provided for receiving stock, and sheds for the storage of coal, sewer pipe, etc. Mr. McKeown deals in Schuylkill, Scranton, Lehigh and Lackawanna anthracite coal in all sizes, carefully prepared for family use, delivered in bags, each containing 100 pounds, thus doing away with all dust and dirt in delivering and waste in dumping on the street; also coke and bituminous coal and hard and soft cord and split wood. He also carries a full stock of vitrified sewer pipe of all sizes, traps, bends, elbows, etc.; also terra cotta chimney pipes and caps. Mr. McKeown furnishes estimates and enters into contracts for sewer work of any magnitude, and is now engaged building a sewer for the city on Elmwood avenue. He is a native of England, and came to Buffalo in 1889. He is an active member of the Odd Fellows, a civil engineer and member of the American Society of Civil Engineers.

OTTO W. RICHT.

A house whose extensive trade and able management entitle it to more than passing notice in these pages is that of Mr. Otto W. Richt, manufacturer of shirts, pants and overalls, and dealer in hats, caps and gents' furnishing goods, at 803 and 805 Broadway, corner of Cedar street. Mr. Richt, who is a native of Berlin, Germany, came to this city in 1880. He founded this business two years later, and has since built up a large trade. The premises comprise a salesroom, 25x40 feet in dimensions, with factory in the rear, well equipped with everything necessary for the satisfactory prosecution of the business, and seven skilled hands are employed. Mr. Richt manufactures to order fine shirts of all kinds, as well as pants and overalls, and his wares are held in great favor owing to the excellence of their cut, the high quality of the material used, and the superiority of the workmanship. The store is elegantly fitted up, and a heavy stock is at all times carried. The assortment includes the latest styles in hats and caps, collars and cuffs, neckwear, hosiery, underwear, gloves, umbrellas, etc. Three polite assistants are in attendance. Mr. Richt is an able and progressive young business man.

WM H. J. SMITH.

One of most popular and best appointed pharmacies is that conducted by Mr. Wm. H. J. Smith at 150 Rhode Island street, corner of Fargo avenue. This splendid pharmacy is equipped in a thoroughly modern manner. The store is fitted up with artistic hardwood fixtures, supplemented by an elegant soda fountain, which cost \$1,000. The stock includes pure drugs and chemicals, proprietary medicines, toilet articles, soaps, perfumes, lotions, physicians' and surgeons' supplies, rubber goods and fancy articles. The laboratory in the rear is supplied with all the facilities and supplies for compounding prescriptions accurately and properly, care being exercised to give satisfaction by precision. No adulterated or old drugs are used, but only the best in every instance. Mr. Smith succeeded Mr. A. G. Hubbard in the business in 1891. Mr. Wm. H. J. Smith is a native of Buffalo, and a graduate of the University Class of 1891. He is a member of the Alumni Buffalo College of Pharmacy, and is also a member of the Erie County Board of Pharmacy. He is popular and esteemed for his progressiveness and sterling integrity.

SANFORD BROTHERS.

It is our pleasant duty to refer to the reliable house of Messrs. Sanford Bros., proprietors of the Queen City Wire Works, at 193 Seneca street. This business was founded in 1894 under the name of the Niagara Wire and Iron Works, and was known under that name until 1885, when the present appropriate name was assumed. The premises occupied comprise two floors and the basement of a building with dimensions of 27x100 feet, fitted up with all the latest improved machinery, tools and appliances, operated by a steam engine of ample power. The products embrace all grades of brass, galvanized and iron wire cloth, foundry riddles and brushes, coal and sand screens, galvanized and common ash sieves, elevator enclosures, iron and wire fences. They manufacture flat brass and iron grill work for offices and elevators, as well as brass wickets for banks and offices and desk railings. This concern is the best equipped one of its kind in the state, and they also manufacture lawn settees and chairs, and in fact everything in the wire line. They do a business of over \$50,000 annually. The members of the firm, Messrs. H. W. and T. F. Sanford, are natives of Buffalo. The telephone call of the office is 1820.

DAVID J. NELLIGAN.

A review of Buffalo's leading and representative business houses would be incomplete were not mention made of the substantial concern of Mr. David J. Nelligan, wholesale and retail dealer in groceries, provisions and general ship supplies, located at 89 Main street. This well-known house was established seven years ago by the firm of Carrigan & Co., of which the present proprietor was a member, he succeeding to the sole control in 1886. The house has always been conducted on strict business principles, and its management characterized by energy and sagacity, Mr. Nelligan exercising close personal supervision over every detail. He occupies two floors, each being 20x70 feet in dimensions, and employs several assistants, while two teams are in steady service delivering goods to customers free of charge at any hour of the day or night. A vast stock is constantly carried, comprising fresh pure teas, coffees, sugars, syrups and molasses, canned goods, sauces, pickles, vegetables, prepared cereals, flour, fruits, dried fruits and an endless assortment of grocers' sundries; also lard, cylinder, signal and kerosene oils, and full supplies for steam and sailing craft. Mr. Nelligan, who is a native

of St. Catharines, Ontario, Canada, has resided in this city since 1882. He is a man of thorough reliability in his business transactions, and sustains an excellent reputation in commercial circles.

NIAGARA ENVELOPE MANUFACTORY.

Many of the manufacturing concerns of Buffalo have a reputation that is national in extent. Such an one is the Niagara Envelope Manufactory. This business was founded in 1865 by Mr. John E. Marshall, the present proprietor, and has always been conducted as the Niagara Envelope Manufactory. There have been several changes in the firm, at different times, but Mr. Marshall has always been at the head of the business, and is now sole proprietor. He is a native of Buffalo and is one of our best known and honored business men. The factory is located at the corner of Swan and Ellicott streets, and consists of three floors of the large building, 20x60 feet in dimensions. Here a complete equipment of the finest machinery is had for making all kinds of envelopes, and from sixty to seventy-five hands are employed. All styles and kinds of envelopes are made for commercial and special purposes, such as railroad use, steamboat and express companies, money envelopes and heavy envelopes for filing, etc. Mr. Marshall gives personal attention to the business, and by his untiring energy has achieved success.

H. G. WATERS & SON.

If during business hours you were to call up telephone 247, you would receive immediate response from the firm of H. G. Waters & Son, real estate and insurance agents, whose office is conveniently situated at 304 Seneca street, in this city. The business is one of very old standing, having been originally established by Mr. H. G. Waters, who died recently, and it is now continued by his son, Mr. H. D. Waters, who is a native of Buffalo, and a gentleman of middle age, and an acknowledged authority on all matters pertaining to the local value of realty. He is also a notary public and commissioner of deeds, and in this connection we may mention that he always keeps a full variety of legal blanks on hand. He transacts everything that comes under the head of legitimate real estate business, buying and selling on commission, and also on his own account, city, suburban and acreage property, and negotiating loans on mortgage at liberal rates of interest. He also assumes the entire management of estates for non-

residents, collecting rents, paying taxes, superintending necessary repairs, finding suitable and responsible tenants, and effects insurance at the most favorable rates of premium. He always has on his lists the choicest lots of corner property and business blocks, and will be glad to open correspondence with any one seeking desirable investments.

SCHMIDT & RIPPLE.

Prominent among the leading manufacturing enterprises of Buffalo is the glove and mitten manufacturing business of Messrs. Schmidt & Ripple. This business has developed with phenomenal rapidity, having only been established in December, 1891. But the firm set out to make goods that would win a reputation by their excellence. Their factory is located at 41 and 43 Exchange street, where the entire third and fourth floors are occupied, the dimensions of the premises being 88x120 feet. Here a full equipment of machinery is at hand, and twenty experienced operators are employed in the manufacture of gloves, mittens and gauntlets of every description, in dogskin, hogskin, sheepskin, buckskin, chamois and other leather. Six traveling salesmen sell the product to dealers in all sections of the United States. Mr. Otto Schmidt is a native of Germany, and has resided in Buffalo nearly his whole life. Mr. Charles E. Ripple is a native of Gloversville, N. Y., and learned the business there. Both gentlemen are practical glove makers, and young men who have attained success by honorable methods and sterling integrity.

THE STILES CARPET CLEANING COMPANY.

The most perfectly equipped establishment of its kind in this city is that of the Stiles Carpet Cleaning Company, Mr. Justus Tremain, proprietor. The works were established in 1869 by Mr. D. W. C. Stiles, and in 1887 Mr. Tremain purchased them. The second floor of the building, 850 Niagara street, contains every facility for filling orders with promptness and dispatch. The equipment comprises two of the latest improved carpet cleaning machines, one of which is the largest wheel ever built for this purpose, and also the old, original Boston Flexible, which machine—the only one in use in the city—is far superior to the wheel for cleaning heavy uxminsters and Wilton carpets. A ten horsepower steam engine operates the machines, and a force

of skilled hands is kept constantly employed. Carpets of all kinds are thoroughly cleaned, renovated, lifted, relaid and made over, and Turkish and Oriental rugs cleaned in a superior manner. By the method in use in these works all the colors of carpets and rugs are brought out, and they have the appearance of being new. The telephone call is 1644, and carpets are called for and delivered without extra charge. Orders may also be left with Adam, Meldrum & Anderson, 896 to 402 Main street. Mr. Tremain was born in Oneida County, N. Y., and came to Buffalo thirty years ago.

M. C. WEBSTER.

This city has of recent years become one of the leading commission markets in the country. Among those who are deservedly successful in this line we find Mr. M. C. Webster, whose office is located at 47 East Seneca street. This gentleman has been engaged in business for many years. Although he has only occupied his present office since January, 1892, yet he has already built up trade connections which entitle him to a prominent position. He has become widely known as an active, honorable and pushing broker and is always well posted in everything that may affect the market. He makes a specialty of canned goods, foreign and domestic fruits, and of hay, straw, oats and salt in car lots. His facilities and excellent connections enable him to place shipments promptly, and to the best advantage. He is in daily receipt of heavy consignments, and offers to the trade inducements in prices and terms which few other houses can compete with. Liberal advances are made on consignments, and shippers can rely upon having prompt remittance of proceeds made. Mr. Webster is an able and upright gentleman, and business relations with him will always result pleasantly and profitably.

WILES & SCHNEIDER.

A business which is rapidly growing in proportion is that of Messrs. Wiles & Schneider, dealers in furniture and upholstery. The store is located at 813 Seneca street, is modern in its appointments, and the goods are all new, of the best make and superior quality. Every convenience is provided for the display of the stock, which comprises handsome parlor, bed-room and all kinds of household furniture, also mattresses and bedding. The firm manufacture fine upholstered furniture, fancy chairs, rockers, sofas, couches, lounges,

etc., and also attend to upholstering, refinishing and repairing. A first-class city and country custom is being rapidly built up. Mr. Walter S. Miles was born in Oneida County, this state. He has resided in Buffalo for some time, and was formerly engaged in business as a house and sign painter. He belongs to the Select Knights, A. O. U. W. and the Odd Fellows. Mr. Frank Schneider is a Philadelphian by birth, and came here several months ago. He is a member of the Knights of the Golden Eagle and the American Mechanics. They are both young men, and have been associated as co-partners since July 1892. The firm take orders for house and sign painting, and execute work at the very lowest prices.

GEORGE IRISH.

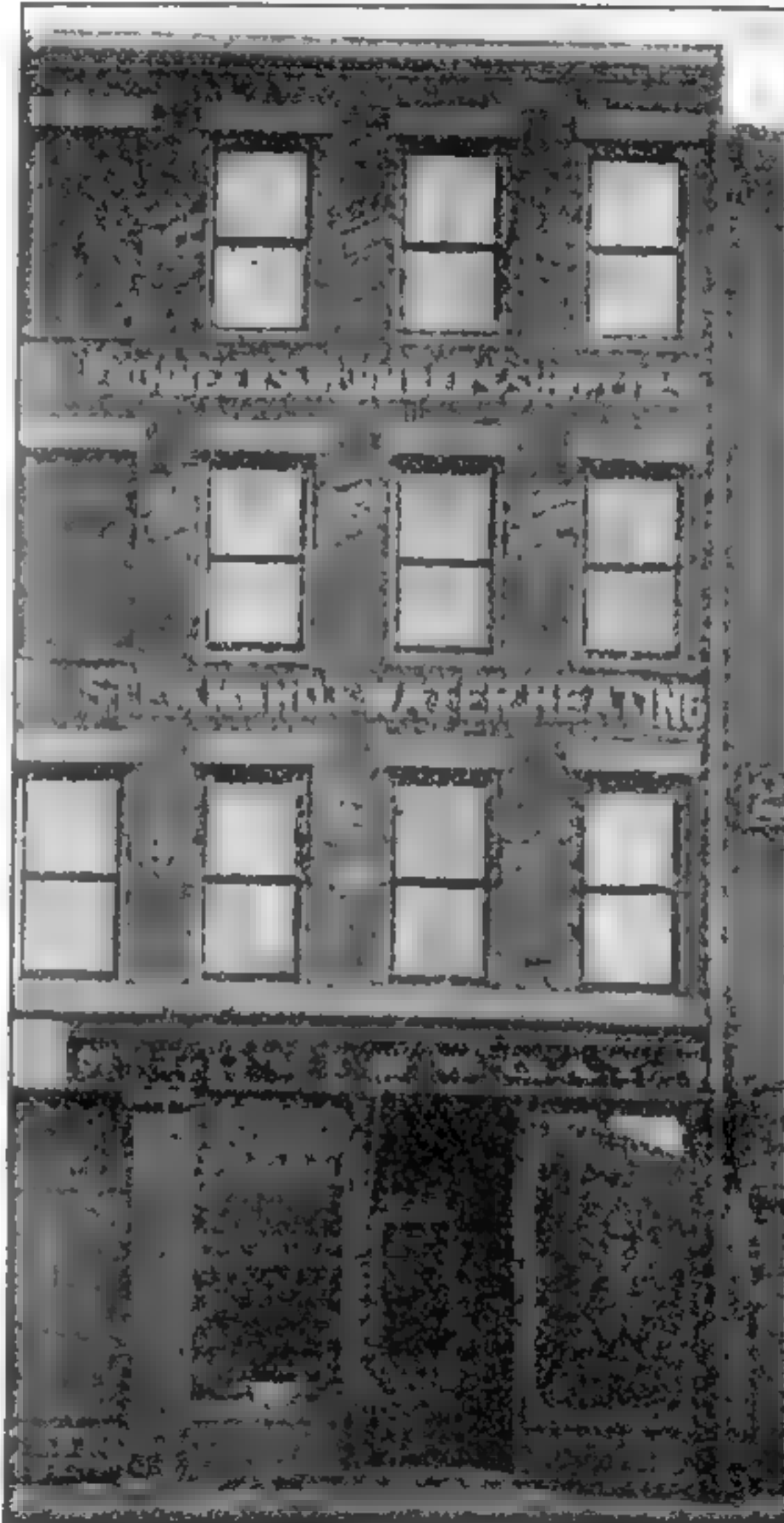
One of the leading houses in Buffalo engaged in the paper, twine and paper bag trade is that of Mr. Geo. Irish. The house was established in 1882 by Fitch & Irish, subsequently continued by Wex & Irish, and in 1884 came under the sole control of Mr. Irish, who in May, 1890 moved from the old stand at 104 and 106 Pearl street to the spacious premises now occupied at 84 and 86 on the same street. The building is four stories with basement, and has a width of 25 and a depth of 125 feet. Throughout on all floors it is finely stocked with paper of all kinds, embracing book, news, manilla and plain and fancy wrapping and printing papers, paper sacks, twines, etc., paper wrappers being a specialty. Mr. Irish is agent for a number of paper manufacturers, among them being the Gardiner & Titus Paper Company, of Middletown, Ohio, manufacturers of manilla paper; C. B. Robinson, of Lafayette, Ind., manufacturer of straw paper; Pettibone Cataract Paper Company, of Niagara Falls, manufacturers of printing paper; also Hollingsworth & Whitney Company, of Boston, Mass., and the Eureka Water Proof Straw Paper, the best of the kind in this line. The trade of the house extends throughout Western New York, Pennsylvania and Ohio. Twelve clerks and assistants are employed in the house and several traveling salesmen kept constantly on the road. Mr. Irish was born in Lewiston, Niagara County, N. Y., has had an experience in handling and dealing in paper extending over a period of thirty-one years, and prior to engaging in business on his own account, was for twenty-one years connected with the house of L. C. Woodruff & Co. He is greatly respected in trade circles.

LOUIS W. GAY.

This business enterprise has been established since 1889, when it was founded by Messrs. Gay & Milsom. Mr. E. L. Milsom died in 1890, since which time Mr. Gay has conducted the business alone. The premises utilized for warerooms and supply depot are located at 31 Main and 48 Washington streets. The building is four stories high, and is 20x200 feet in dimensions, running through from Main to Washington streets. Here an immense stock is carried, which consists of everything in the line of engineers' and machinists' supplies, and general brass, iron and heating goods or apparatus, such as piping, casing and boiler tubes, fittings for steam, gas and water, brass and iron valves and cocks, engineers', boiler makers' and plumbers' supplies, radiators, steam and hot water specialties; rubber, cotton and leather belting and hose; babbitt metal, lead pipe, etc. Mr. Gay represents such well-known manufacturing concerns as the following: Roe Stephens Manufacturing Company, Detroit, Mich.; Guild & Garrison, Brooklyn, N. Y.; American Boiler Company, Chicago, Ill.; Seeborn & Dieckstahl, Sheffield, England, and Hayden & Derby Manufacturing Company, New York. This stock and the immediate connections with representative manufacturers place this house in the front rank in its line, and the business has increased with such rapidity as to give most satisfactory results, and unexcelled opportunities. Fifty capable salesmen, clerks and assistants are employed in the various departments. An extensive business is carried on with dealers in all parts of New York state and the contiguous territory. Mr. Gay is a native of New York state, and was formerly engaged with Geo. W. Tift Sons & Co. He is one of our most progressive business men, and one in whom every confidence is reposed.

FLICKINGER BROTHERS.

There are few firms in Buffalo better qualified to render efficient service to the public than that of Messrs. Flickinger Brothers, the well known and popular grocers, at 85 East Market street. Notwithstanding the fact that it has been in existence only since 1890, it has already, through the energy of its members, become a leader in its line in this section of the city. It is one of the best appointed establishments in Buffalo, and receives a large permanent patronage, while the trade gives evidence of steady increase. The proprietors, Messrs. W. F. and S. M. Flickinger, are natives of this county, and embarked in this business in 1890, in premises located at 27 East Market street, removing to their present ad-



dress in July, 1892. The store is 20x75 feet in dimensions, neatly fitted up, and perfectly appointed in every respect. A vast and varied stock is constantly carried on hand, including besides pure fresh crop teas, fragrant coffees and aromatic spices, sauces, pickles, condiments, relishes, jams, jellies, preserves and other table delicacies; the best brands of family flour, prepared cereals, baking powders and all laundry and bakers' supplies; canned goods and small fruits in great variety; provisions and all grocers' sundries. Polite assistants are in attendance upon customers, and popular prices prevail. All orders are carefully filled, and are promptly delivered at residences free of charge. The house is in every respect a first-class and reliable one, and its proprietors are gaining marked success by strict attention to business, and upright and liberal methods.

J. SCHAEFER'S SONS.

There is no commercial interest in any large community of greater importance than the dry goods trade. One of the most popular and best patronized houses in Buffalo devoted to this branch of mercantile enterprise is that of Messrs. J. Schaefer's Sons, wholesale and retail dealers in dry goods, carpets, oil cloths, etc., at 189, 191, 193 and 195 William street. This is an old established concern, its inception dating from 1860, when it was founded by Mr. J. Schaefer, and during the twenty-seven years that have since intervened the history of the house has been an unbroken record of prosperity. In 1888, Mr. J. Schaefer was succeeded by his sons, Messrs. John B., Joseph A. and Frank B. Schaefer, all gentlemen of long and valuable experience in the business, who bring to bear a perfect knowledge of the trade in all its branches and details. As a result of their unflagging industry, energy and tact, the operations of the house have been greatly extended, and the annual sales now exceed \$75,000. The premises utilized are of spacious dimensions, and comprise the first and second floors of a three-story brick building, having a frontage of 65 feet by a depth of 100 feet. The entire establishment is well ordered and tastefully fitted up throughout, and with its handsome plate glass front and elegant fixtures presents a very attractive appearance. Here is displayed at all times an exceedingly fine assortment of everything comprehended under the general head of dry goods, from the cheapest calicoes to the most exquisite dress fabrics, and a superb line of notions, fancy goods, imported and domestic carpets, rugs, mats and matting, floor and table oil cloths, portieres, curtains,

draperies and household goods. No inferior article is allowed to enter the stock, in the selection of which unusual care and judgment are exercised. Ten assistants are employed, and prompt and courteous attention is given to patrons, while low prices are the rule. The partners are natives of Buffalo, and are numbered among its ablest and most successful merchants.

C. MACHEMER.

The dry goods trade is always one of the most important features of the commercial enterprise and activity of every large city. Buffalo is no exception to the rule, and its leading houses engaged in this line of trade reflect much credit upon their proprietors, and contribute largely to the maintaining of the city's supremacy. Foremost among these, we find the establishment of Mr. C. Machemer, located at 218 and 215 William street. This flourishing business was founded by Mr. Machemer in 1878, and its history during the fourteen years that have since intervened has been one of success and ever-increasing prosperity. A trade has been built up, both wholesale and retail, which extends throughout Erie and adjacent counties, and which yearly gives evidence of continued and rapid development. Mr. Machemer occupies a three-story brick building, 40x100 feet in dimensions, well ordered and appointed in every department, and perfectly adapted to the purposes of the business. The salesrooms are handsomely furnished, and are fitted up with all modern conveniences that can promote the comfort of patrons, or add to the attractiveness of the fine display that is here made. The stock is at once large and choice, and embraces full and complete lines of fancy and staple dry goods, dress goods, notions, ladies' and gents' furnishings, white goods, woolens, linens, carpets, oil cloths, lace curtains and shades, etc., of both foreign and domestic production. Sixteen courteous assistants are in attendance on patrons, and popular prices prevail. Mr. Machemer is a native of this city, and one of its best known and most popular citizens. He is the secretary of the St. John German Orphan Asylum.

SIEGRIST & FRALEY.

One of the most prominent dry goods houses on the East side is that of Messrs. Siegrist & Fraley, both of whom are practical young men of experience, business acumen and ability. They are successors to Mr. John Eckhard, who had been established for some years, and

came into the control of the business Aug. 1, 1891, since when they have increased the stock, and besides the many patrons left them by their predecessors, they are adding many new ones. The splendid premises occupied by the firm, a double store, 106x125 feet, contains every facility and convenience for displaying the stock and convenience of customers. It is located at 512, 514, 516 and 518 Williams street. There is also an entrance at 838 Emslie street. The stock of goods carried by Messrs. Siegrist & Fraley is large, full and complete in all departments, and comprises everything in the line of imported and domestic, including a wide range of dress fabrics, silks, woolens, ladies' suitings, laces, ribbons, linens, domestics, shawls, cloaks, ladies' and gentlemen's furnishings, millinery in the latest Paris, London and New York styles, notions, trimmings, boots and shoes in all the new styles, also slippers, rubbers, ingrain, Moquette, Welton and Brussels carpets, and a wonderful array of house furnishing goods. Sixty clerks and assistants are employed in the establishment, and business is brisk at all times. Messrs. J. J. Siegrist and Geo. K. Fraley were both born in this city, and as business men sustain a high reputation. They have recently purchased the building they are now occupying, which when completed will be one of the largest establishments west of New York; every modern improvement in the way of electric lights and summer fans for the comfort of their customers, steam heating, elevators, etc., is provided.

INTERSTATE INVESTMENT COMPANY.

We desire to call special attention in this commercial review of the city of Buffalo to the reliable and progressive Interstate Investment Company, whose eastern office under the careful management of Mr. S. Lane Skeels is located at 42 and 48 White Building, while its home offices are situated in the French Bank Building, The Dalles, Oregon, and 73 Washington Street Portland, Oregon. The Interstate Investment Company was duly incorporated under the laws of Oregon with a capital of \$1,000,000, Mr. O. D. Taylor being the president and general manager; Mr. J. F. Edwards, secretary, and Mr. Herbert Folger, treasurer. They own 2,000 acres of first-class land at Grand Dalles, Oreg., suitable for building or manufacturing purposes, and make a specialty of organizing manufacturing plants, and loaning money on approved mortgages. This company has just organized a corporation at Grand Dalles with a paid-up capital of

\$250,000, and is now erecting the glass works, which will give constant employment to hundreds of operatives. Special inducements and advantages are offered to manufacturers and other locating at Grand Dalles, where land can be obtained from the company on terms to suit purchasers. The company also owns superior silica mines, which are producing first-class materials, and are likewise agents for the widely known Columbia River Fruit Company. Mr. O. D. Taylor, the president, resides at The Dalles, and Mr. J. F. Edwards, the secretary, lives in Buffalo. For further details relative to the company's lands, mortgages, etc., those interested are requested to call at the offices in the White Building, Buffalo, N. Y.

GEO. E. ZEILER.

The rapid progress of Buffalo, and the development of its real estate interests, are largely due to the ably directed efforts of its leading representative real estate brokers, prominent among whom is Mr. George E. Zeiler, whose office is conveniently located at 488 Main street. Mr. Zeiler brings to bear special qualifications, and those contemplating the purchase of property can fully rely upon his sound judgment and judicious advice to secure the most desirable and remunerative investments. Mr. Zeiler was born in this city, and is locally thoroughly posted, having an intimate and complete knowledge of every section, also of the growing suburbs, and offers the most desirable bargains in houses, flats, stores and vacant lots. He has now been engaged in the real estate brokerage business since 1886, and has developed widespread influential connections, and has carried through to a successful issue many most important transactions. He is public-spirited and energetic, and exercises the soundest judgment in every department of the business. He has recently erected six fine French flats on West avenue, near Hudson street, containing all modern improvements, as a personal investment. Mr. Zeiler owns personally and controls for others a large amount of the finest real estate in the city and vicinity, at prices which offer the most substantial inducements to investors. He negotiates loans on bond and mortgage at lowest rates, and for nominal charges, while he does a very important and extensive fire insurance business, controlling the insuring of large lines of choice residential and business risks. Mr. Zeiler is vigorous and energetic, and alert to fully protect every customer's best interests.

J. J. WHITE.

But few outside of those directly interested have any idea of the extent of the fruit and produce trade of Buffalo. The business is chiefly conducted by commission men, and among these there is no more prominent and influential representative than Mr. J. J. White. He is located at 179 to 181 Perry street and occupies a spacious, commodious building, 25x120 feet in area, built by him expressly for the purposes of the business, and has fitted it up throughout with every convenience, including cold storage and banana ripening rooms. Mr. White has ample resources and wide connections in all the best producing sections in the East, West, South and California, and with importers in the seaboard cities, and makes a specialty of handling the finest fruits, creamery, dairy and farm products. Consignments are constantly arriving, and the facilities for disposing of shipments of any magnitude are perfect and complete, Mr. White making car-load lots a specialty, his business transactions annually reaching upwards of a quarter of a million dollars. Orders are filled carefully and promptly at the lowest ruling market rates, and an extensive business is transacted supplying local wholesale and retail dealers and also the trade in all the surrounding towns and cities in the adjoining states. Mr. White is a native of Buffalo and a prominent member of the Produce Exchange. He is an upright, honorable business man of unquestioned reputation and never fails to make prompt, correct returns to all favoring him with consignments. Among his references are the Manufacturers' and Traders' Bank, Queen City Bank and the commercial agencies of Dun, Bradstreet, and the Security Investment Company of Buffalo.

BUFFALO ARGENTIC PAPER COMPANY.

The recent marvelous strides in the photographic art, and its ever increasing popularity with both professionals and amateurs, have given a great impetus to the manufacture of photographers' supplies and specialties. One of the leading concerns in the United States actively engaged in this line of production is the Buffalo Argentic Paper Company of this city, whose office and works are located at 204 and 206 Chester street. This business was originally founded in 1887 by Mr. D. W. C. Hoover, as the Buffalo Dry Plate Company, and in 1889 that gentleman added to his range of production

the manufacture of argentic paper, changing the name to the Buffalo Dry Plate and Argentic Paper Company. Later the dry plate part was dropped and the present name assumed. The premises utilized are a two-story brick building, 40x100 feet in dimensions, where every facility is at hand for the successful and satisfactory prosecution of the business. The works are fully equipped with all the latest improved special machinery, tools, and appliances, which has been invented by Mr. Hoover, and placed in operation by him. The secret of his success has been in his invention of these special tools for the business, ample steam power being provided, while steady employment is furnished to a competent force of skilled hands. The company manufacture the finest quality of bromide of chloride paper for enlarging and contract printing purposes, also Hoover's Patent Printing Machine and Hoover's Imperial Crayon Preparation, all for the use of photographers. A very large trade has been built up, and it not only covers every section of the United States and Canada, but also extends to the West Indies, etc. Mr. Hoover, who is a Buffalonian by birth, is widely known for his ability and skill, as well as his high commercial standing, and has added a valuable branch to the already long list of Buffalo industries.

C. V. FORNES & CO.

The house of C. V. Fornes & Co., importers and jobbers of woollens and tailors' trimmings, have a national reputation for the superior quality of their goods and their honorable dealing. The business was originally established in Buffalo in 1876, by its present proprietors Messrs. C. V. and John Fornes, but in 1877 it was removed to New York, and under able management its volume and importance has vastly increased, until now large orders are continually being received from all parts of the country. In 1888 the house opened a branch in this city, and last year the handsome Fornes Building on the corner of Court and Pearl streets was erected, and the ground floor and basement utilized for the business of the firm. This structure is of brick, and six stories, with basement, in height, and is fitted with the only electric passenger elevator in this city. The management of the Buffalo house is in the experienced hands of Mr. John Fornes himself, and the trade centering here has been so well developed, as to embrace Western New York and the states of Pennsylvania and Ohio. The house are large importers of the finest foreign cloths and

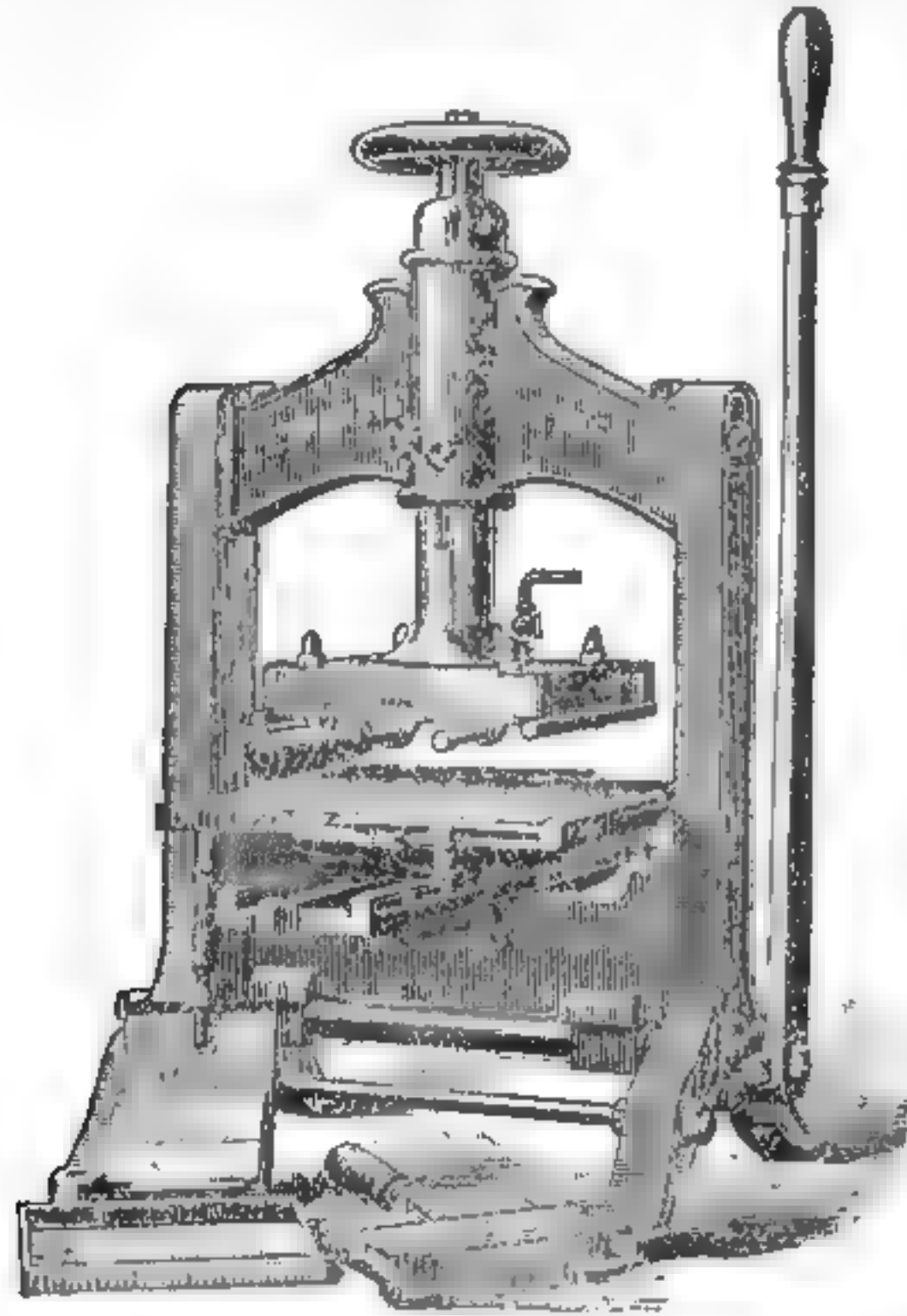
trimmings, and also handle superior domestic goods from the best producing centers in this country. They control an immense and steadily growing trade in all parts of the country. The premises in this city are tastefully fitted up throughout, and are lit by electricity, while the choice and well assorted stock is just what one would expect in a high class establishment having such an exclusive and liberal patronage. Mr. Fornes was born in Erie County, N. Y., and has had a wide and valuable experience in this line. He is a courteous and obliging gentleman, an able business man, and an upright and influential citizen.

ALBERT J. LIES.

No prosperous locality is complete without a well regulated pharmacy and drug store, where the public can feel assured of obtaining pure fresh drugs at reasonable prices, and of having prescriptions compounded and put up with care and accuracy. Buffalo is particularly fortunate in having many such, and among the most popular is that known as the Carlton Pharmacy, at 182 Mulberry street, corner of Carlton. It is in all respects a well appointed, first-class place, one of the foremost establishments of the kind in the vicinity, and receives a very fine patronage. Physicians' prescriptions and family recipes are here compounded from absolutely pure and fresh ingredients in the most careful and accurate manner, the proprietor exercising close personal supervision over the laboratory. The store is compact, ample and very attractively fitted up, the display being particularly tasteful, and competent assistants are in attendance. The stock is large and complete, including carefully selected drugs, medicines and chemicals of every kind, acids, extracts, essences, spices, tinctures, seeds, herbs, barks, roots, etc., all the standard proprietary remedies, pure medicinal wines, liquors and mineral waters; also a full assortment of toilet articles, perfumery, fancy soaps, sponges, chamois skins, brushes, combs, and a great variety of pharmaceutical specialties, prescriptions being a specialty, while night bell calls receive prompt response. This thriving and popular pharmacy has been in existence since 1890, when it was founded by Mr. Albert J. Lies. He is a native of Buffalo, a graduate of the college of pharmacy of the university of Buffalo, a registered state pharmacist, and a member of the Erie County Pharmaceutical Association.

GEO. S. TUTTHILL.

A manufacturing establishment that has brought the greatest credit upon Buffalo is that of Geo. S. Tutthill. The business was established in 1891 by Mr. Tutthill. The factory is located at 480 to 438 Niagara



street, where is also the office. The premises are 40x175 feet in area, and are fitted with the latest improved appliances and machinery for executing the best class of work. A number of skilled hands are employed, and the firm manufactures envelope and embossing machinery of the newest patterns, also special tools, etc. A very large business is done, the products of the factory being in active demand throughout the United States. Mr. Tutthill is a native of England, and has resided in Buffalo for twenty years.

ZIEGLER & LEHNER.

The leading headquarters in this section of Buffalo for everything in the line of dry goods, notions, ladies' and gents' furnishing goods, is conceded by all to be the Queen City Dry Goods Store, at 144 and 146 East Genesee street, and of which Messrs. Ziegler & Lehner are the enterprising and popular proprietors. The business was established by these gentlemen, A. Ziegler and R. J. Lehner, in 1889, and its history has since been a record of ever increasing prosperity. From the start, a large, permanent and influential patronage was secured, and the house has ever been the center of a brisk and active trade. The partners bring great practical experience to bear, coupled with an intimate knowledge of every feature of the dry goods trade, and the requirements of their customers. The premises occupied are of ample dimensions, and are fitted up in a very convenient and attractive manner, including electric lights, cash railway, etc. Seven courteous assistants are in attendance on patrons, and nothing has been omitted that can promote the latter's convenience and comfort. An immense stock is carried, which has been selected with great care to meet the special requirements of a critical and fastidious trade. It embraces everything in the way of dress goods, dry goods, domestic linens, woolens, furnishing goods, notions, etc., and these are offered at such prices as only the unequalled facilities of the house can allow. Messrs. Ziegler & Lehner adhere strictly to one price, and their goods are unsurpassed for quality, elegance, style and excellence. Both parties are natives of Buffalo, and are energetic and popular business men of the highest standing.

PLIMPTON, COWAN & CO.

A house that has been established for upwards of sixty years must necessarily engage and attract more than ordinary attention. Such an establishment is that of Messrs. Plimpton, Cowan & Co., wholesale druggists, etc., whose offices and salesroom are centrally located at 297, 299 and 301 Washington street. This prosperous business was originally founded in 1831 by Mr. Wm. Williams, who died in 1849. He was succeeded by his son under the title of John W. Williams & Co., and eventually by Mr. Edward Haines. Later the firm was known as Haines, Powell & Co., and afterward as Powell & Plimpton. In April, 1890, the present firm assumed control, the copartners being Messrs. Geo. A. Plimpton, David M. and George A. Cowan. They possess influential connections and ample capital, and are thoroughly conversant with every detail of this impor-

tant business, and the requirements of a wholesale business. The premises comprise a superior four-story and basement brick building, 55x135 feet in dimensions, fully equipped with every convenience. The stock carried is immense and well selected, and embraces all kinds of drugs, chemicals, patent medicines, barks, sponges, toilet articles, and everything necessary for the outfit of drug stores. Messrs. Plimpton, Cowan & Co., also deal largely in paints, oils, varnishes, white lead, colors, brushes, etc., and are the oldest baking powder manufacturers in the United States, their specialty in this line being known as "Haine's Baking Powder," which was first manufactured by this house in 1840. They handle only the best and most reliable drugs, chemicals, etc., in the market, and their trade extends throughout all sections of New York, Pennsylvania and the adjacent states. Thirty persons are employed in this establishment, and they also have several traveling salesmen on the road. The partners are all natives of Buffalo, where they are widely known and esteemed in trade circles for their ability and sterling integrity. Mr. Plimpton has been connected with this house for the past thirty-five years, and has been a partner in the firm since 1865. Messrs. D. M. and G. A. Cowan entered as clerks, the former twenty and the latter sixteen years ago, and their success is as substantial as it is well deserved. The 1st of May they will remove to the new six-story building being erected for them on the northwest corner of Swan and Ellicott streets.

PHILIP K. STERN.

In Buffalo there are a number of electrical engineers of exceptional ability, and among these there are none more experienced or better qualified than Mr. Philip K. Stern, who occupies Suite 11 in the Chapin Block. Prior to making his headquarters in this city in July, 1892, he was with the Electric Accumulator Company, of 44 Broadway, New York, and subsequently with the Excelsior Electric Construction Company of 115 Broadway, New York. He constructed the plant of the Camden, (Me.) Electric Light Company—accumulator storage system—500 incandescent and 30 arc lights and dynamo, operated by a 100-horse-power steam engine. He also put in the plant of the Brunswick Electric Company in Brunswick, Me., accumulator system, 200 incandescent lamps and 35 arc lights, and 75-horse-power steam engine. The Tonawanda and Wheatfield Electric Company's plant was also constructed by him, which is equipped with a steam engine of 180-horse-power for supplying 1,800 incandescent and 200 arc lights. Mr. Stern is

a thoroughly practical, expert electrical engineer, a complete master of the art in all its branches. He furnishes estimates and contracts for fitting up buildings with electric plants, dynamos, etc., wires the same, gives advice on electric matters, and can furnish any and everything in the line of electric supplies at the lowest prices. Mr. Stern is a native of Canada, and was born in Toronto. He is a thorough, progressive, pushing, business man, and fully guarantees to carry through to completion all contracts and orders scientifically.

M. H. LITTLE.

There are few professions whose members are required to constantly keep in advance of the times more than architects. And in addition in this progressive age and desire for substantially built manufactories, commodious buildings, and fine residences, there are none whose brains have to work more earnestly and assiduously than those of the architects. Mr. H. H. Little is well known in this city in his business and individual life, and as an architect has achieved a wide reputation for the originality of his work and stability of the buildings he has designed and erected in Buffalo and environs. In this city he has planned and built a number of factories, warehouses, business blocks and handsome residences. He designed the Geo. William's building, the Buffalo Foundry Supply Works, Ullman & Co.'s warehouse, Walbridge hardware house, Fowler & Sons seven-story brick warehouse, Taylor's six-story warehouse on Oak street, Marshall flats on Michigan street, the Bork Building, Ellicott and South Division streets; the residences of W. W. Sloan, Dr. H. L. Foster and John Thompson; Person's Son's five-story building, E. W. Eames, corner Swan and Ellicott streets, six stories, and James Treble, Carroll and Ellicott streets, and superintended the construction of the Buffalo Post Office, which was erected in 1885. He is also supervising architect of Public School Building, No. 48. Mr. Little occupies a handsome suite of offices, 114 White Building on the seventh floor, accessible by elevator. He is a native Buffalonian, and for a time was actively engaged in his profession in Detroit, Mich. He has been established in this city since 1878, and his services are always in request. Mr. Little has always been prominently identified with all movements tending to the advancement of Buffalo's interest, and taken an active part in local affairs and served his fellow citizens in an acceptable manner as a member of the Board of Aldermen. He is a 32d degree Mason, and a prominent member of Buffalo Chapter Institute of Architects.

THE HARVEY SEED COMPANY.

The trade in grain, flower and field seeds in the city of Buffalo has grown to extensive proportions, and involves so much technical knowledge that, in order to give satisfaction to all concerned, it must be handled by experienced merchants. Prominent among these is the reliable and representative firm known as The Harvey Seed Company, successors to Harvey Brothers, whose Buffalo warehouse is at 15 to 19 Ellicott street. This flourishing business was founded in 1858 by Messrs. Harvey & Allen, who were succeeded in 1870 by the firm of Messrs. Harvey Brothers, the co-partners being Messrs. Horace J. and John H. Harvey. In May, 1893, Mr. John H. Harvey retired, and was replaced by Mr. H. H. Waters. Later the present company was organized. They occupy spacious and well equipped warehouses, and deal largely in grain, flower and heavy seeds, such as clover, timothy and seed grain, also garden and flower seeds of every description. The company make a specialty of handling first-class seeds, and have superior facilities for testing them, while they promptly fill the largest orders at the lowest possible prices. They, likewise, sell all the flour produced at the Queen City and the Buffalo City Flour Mills, and their trade, which is both wholesale and retail, extends throughout New York, Pennsylvania, Ohio and Michigan. These mills produce 900 barrels of flour daily, and the sales for the past year were over \$2,000,000. Mr. Harvey was born in Washington County, N. Y., is connected with Smith, Collins & Co., bakers, and the Niagara Baking Companies, and is also a partner in the firm of Harvey & Henry, proprietors of the Buffalo and Queen City Flour Mills. He is, likewise, secretary of the Oakfield Fertilizer Company, and is promoting the commerce of Buffalo with zeal and success. The other members of the company are Mr. C. Louis Fritz, for over fifteen years in the employ of Mr. Harvey as bookkeeper; Mr. Lewis H. Manly, who has been with the old firm in the capacity as manager of the seed department for nearly ten years, and Mr. Geo. B. Edgerton, who is also an old employe of Mr. Harvey.

LINUS KIENE.

A leading, popular grocery house on the East side is that of Mr. Linus Kiene, which has always from its foundation in 1873 received a liberal patronage. For the past six years Mr. Kiene has occupied the fine store, 25x66 feet in area, at 581 William street, which is stocked with a choice assortment of staple and fancy groceries, embracing the finest new crop teas from China and Japan, Mocha, Java and South American coffees,

pure spices, delicatessen, canned goods, green and dried fruits, cereals of all kinds and creamery and dairy butter. The exigencies of the business require the services of six clerks and two delivery teams. Mr. Kiene deals in goods of the best quality, is moderate in his prices, and patrons are always assured of courteous treatment in his establishment. He is a gentleman in middle life, was born in Germany, came to Buffalo in 1871, and has always been successful as a business man and useful as a citizen.

C. ANTONIAZZI.

It is an undisputed fact that the best foreign wines and liquors are imported into this country by foreigners whose acquaintance with the most noted European producers, eminently fits them for the business. Among the widely known and extensively patronized establishments devoted to this branch of trade in Buffalo, none have achieved a higher reputation than that of Mr. C. Antoniazzi, located at 161 Seneca street. This gentleman inaugurated the business in 1874, and has built up a large and influential trade upon a sound and lasting basis, which now covers the United States and Canada, his annual sales amounting to hundreds of thousands of dollars annually. The premises utilized for business are owned by Mr. Antoniazzi, and comprise a substantial brick building with basement, and ample accommodations, with every convenience at hand for filling orders promptly, also facilities for storage of large stock of wines, brandies, cordials, etc. Mr. Antoniazzi imports direct the finest Italian, French and German wines, together with brandies, whiskies, gins, rum and cordials, and does a large wholesale trade in the best domestic brands of wines and liquors. This place is conceded to be the headquarters for wines of the highest purity, delicacy of flavor, and refreshing, sparkling quality. He makes a specialty of pure olive oils, importing the best brands, and the sales are daily increasing at a rapid ratio. The wholesale department is in an exceedingly flourishing condition, and orders are coming in daily from every section of the country. The retail department is also stocked with a choice and valuable assortment of wines and liquors of every description. Steady employment is given to experienced hands, and traveling salesmen are kept continually upon the road. Mr. Antoniazzi is an Italian by birth, but has resided in Buffalo for the past quarter of a century, during which time he has made many warm friends, and is highly esteemed by the entire business community as a gentleman of ability and strict integrity, and justly deserves the position he has attained.

JONES BROTHERS.

One of the best known establishments in its line in Buffalo is the coach, coupe, boarding and livery stable of the Messrs. Jones Brothers. The business, which also includes that of baggage express, was established in 1885 by Mr. Harry C. Jones, who, in 1889, was joined by his brother, Mr. Cary W. Jones. They occupy a two and a half-story brick building, 50x120 feet in area, at 802 and 804 Vermont street. It is provided with fifty well lighted, ventilated and perfectly drained stalls, and affords superior accommodations for fifty horses. All the horses are kept on the ground floor, where are also the office, harness and wash rooms, etc. The second floor is where the feed is kept, and the upper floor is devoted to the storage of sleighs, cutters, etc. Fine horses and carriages are kept for livery purposes by the firm, and the turnouts and light livery rigs from this stable are unsurpassed. Horses are boarded by the day, week or month, and the firm have in their care thirty-five fine animals belonging to the citizens. Horses are bought and sold by the firm on commission, and a special business is made of handling and moving baggage to and from residences, hotels and depots. The Messrs. Jones are natives of Buffalo, and are enterprising, reliable business men. Mr. Harry C. Jones is a member of the Royal Arcanum.

M. R. NOLAN.

No meat market in its section of the city has secured a more enduring hold on the public favor than that owned and managed by Mr. M. R. Nolan, at 705 Seneca street. This gentleman is a native of Ireland, came to this country many years ago, and has since been a most devoted and loyal American citizen. Thirteen years ago he founded his present enterprise at 687 Seneca street, and in 1890 removed to his present commodious quarters. The store occupied is 22x40 feet in dimensions, is very neatly and tastefully fitted up, and is a model of neatness and cleanliness. Mr. Nolan handles none but the very best meats in the market, and his weekly sales necessitate the slaughtering of from seven to ten head of cattle, twenty-five lambs and six hogs, while he has always the best poultry and game in season. He manufactures all his own sausage, and his patrons are thus assured of receiving none but the best goods. His prices are uniformly low. Four attendants are employed, and goods are delivered by wagon

to any part of the city free of charge. Mr. Nolan during the rebellion was in the navy of the Union, on the gunboat State of Georgia. He has also seen service on the South Atlantic coast under Gen. Terry, and received a serious wound at Fort Sumter. He is an influential member of the G. A. R.

E. R. WHITE.

One of the most attractive stores of its kind in its part of the city is that conducted by Mr. E. R. White, as jeweler and stationer, and which is conveniently situated at 1428 Main street, at the corner of Glenwood avenue. Mr. White, who is a native of Castile, N. Y., came to Buffalo and established himself in this business five years ago. His store is handsomely fitted with costly walnut fixtures, and is admirably arranged for the favorable display of the very large and costly stock which he carries. This stock comprises Elgin, Waltham, Howard, Columbus, Swiss and other favorite watch movements in gold, silver, filled and nickel cases, also chains, studs, pins, charms, bracelets, earrings, lockets and pendants in great variety, and always in keeping with the latest styles. He also has a rare stock of diamonds and precious stones, which he mounts to order; clocks, silver and plated ware, musical boxes, gold pens, Bergen cut glass and optical goods. Wedding invitations, visiting cards and all kinds of engraving and stamping are executed in faultless styles and at inside prices. He also carries a full line of Prang's studies and pictures, fine leather goods, books, stationery, magazines, albums and fancy goods suitable for birthday and Christmas presents, and all marked at prices which bring them within the reach of those of the most limited means.

PEOPLE'S FURNITURE COMPANY.

The People's Furniture Company, situated at 67 and 69 Seneca street, is one of the leading and largest establishments of its kind in Buffalo. It was established some years ago. The building occupied, a five-story brick structure with basement, has a frontage of 25 feet and a depth of 140 feet. It is provided with elevators, and is stocked to repletion with art, antique and plain household furniture. Richly upholstered parlor and bed-room suits, hall, library and dining-room furniture,

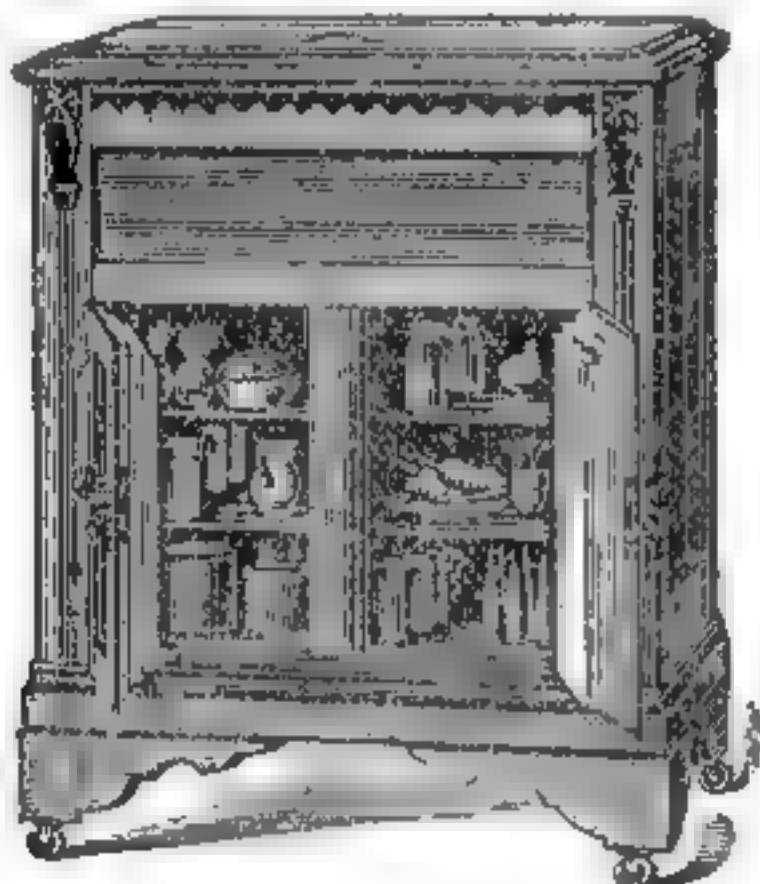
mattresses springs, tables, rockers, sofas, lounges, bedding, cribs, cots and baby carriages are a specialty, and all goods are warranted as represented. The house has a high reputation for reliable dealing, and the trade extends all over the city and surrounding sections. Goods are sold for cash or on easy time payments. Liberality and fair dealing characterize the gentlemen who control the business. The president and manager is Mr. Higley, who is a native of Canandaigua. Mr. W. B. Boynton, the secretary-treasurer, was born in Brooklyn, N. Y. Mr. C. S. Wheeler is a native Buffaloman, and has been associated with the firm for the past ten years. He is widely known in business circles, and is highly esteemed for his strict integrity and sterling worth. Ten clerks and salesmen are employed, and every care and attention is paid to patrons.

F. M. LYMAN'S DRUG STORE.

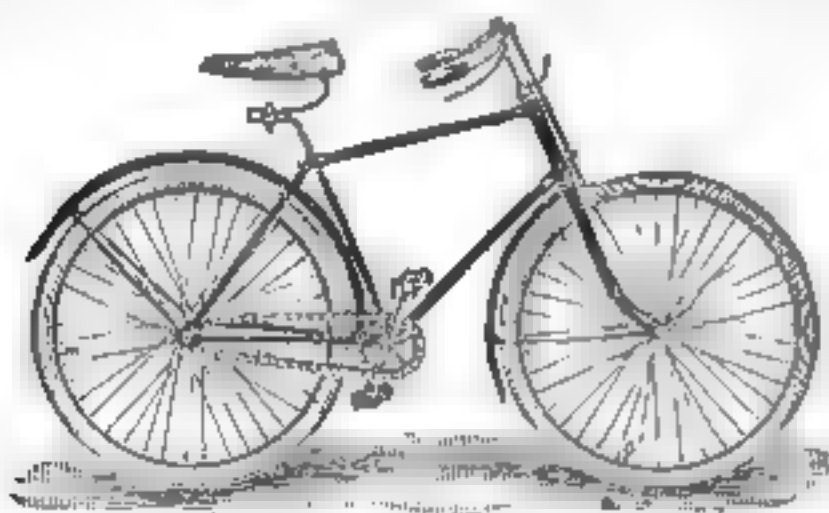
Among the old established noteworthy pharmacies in Buffalo is that now owned and conducted by Mr. F. M. Lyman, at 510 William street. The store was established many years ago by Mr. J. N. Miller, and came under the control of Mr. Lyman in December, 1891. It presents a handsome, attractive appearance, and every facility is at hand for all purposes of the business. The stock of drugs is new, pure and fresh, and embraces everything usually found in a well conducted establishment of this kind. A handsome soda fountain is a prominent feature of the store. This is one of Taft's latest makes in fountains, for the production and dispensing of pure, sparkling, effervescent drinks, in the sale of which Mr. Lyman has gained the distinction of being the leader in his section of the city. He also makes a fine display of toilet requisites, perfumery, fancy articles, etc. The laboratory is in charge of Mr. Lyman, and physicians' prescriptions, which are a specialty, are carefully compounded. Mr. Lyman is doing an extensive business, and his pharmacy is justly regarded as the best equipped and most reliable prescription and family drug store in this section of the city. Mr. Lyman was born in this city, is a graduate of the Buffalo College of Pharmacy, and is also a licentiate in pharmacy. He holds diplomas from the Boards of Pharmacy for Erie county and the state. Prior to engaging in business on his own account, he was a member of the firm of W. P. Lyman on Main street. He is highly esteemed by the profession.

GEO. N. PIERCE & CO.

An old established and representative business house of Buffalo is that of Geo. N. Pierce & Co., manufacturers of refrigerators, bicycles, tricycles, bird cages, etc. The business was founded in 1865 by Heintz, Fisher & Co., who were succeeded in 1873 by Heintz, Pierce &



Munchauer. The present firm succeeded in 1878, the gentlemen of the firm being Messrs. Geo. N. Pierce, Henry May and Geo. Seyfang. The business is con-

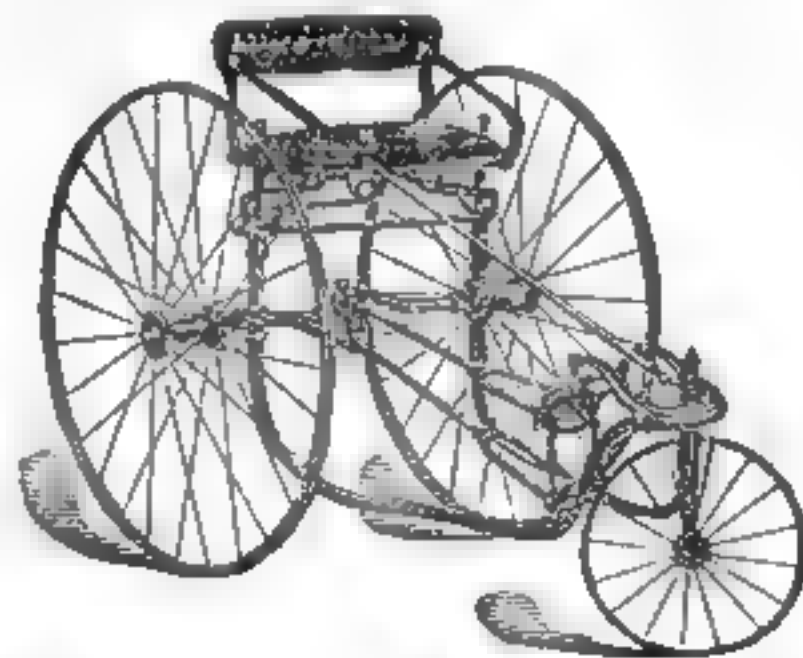


ducted at 6 to 23 Hanover street, corner of Prime, where two large five-story brick buildings are utilized, with a three-story brick warehouse. Two hundred skilled workmen are employed in the manufacture of the specialties for which this house has developed an immense business. Their celebrated dry air "Polar" refrigerator is made in hardwood, and fin-

ished in various styles. A particularly fine line of refrigerator sideboards is a feature especially worthy of notice. In bicycles, the "Queen City" safety is their leader, and in tricycles, the well-known "Queen." An immense quantity of bird cages in all styles and sizes are made and sold wholesale in all sections. This firm has a very large trade extending throughout the United



States and Canada, and even to Australia and South America. An expert agent is maintained in New York and a resident agent in Australia. The firm



has a branch house at 115 Broad street, Boston. George N. Pierce is one of our most prominent citizens, and a leading member of the Board of Trade. He is a native of Pennsylvania, and has resided in Buffalo thirty years. Mr. May was born in Germany, and has been connected with the house since 1873. He entered its service as a boy, and was

admitted to partnership in 1886. Geo. Seyfang is a mechanical expert, who was foreman for fifteen years before he became a partner. All are prominent and highly respected.

AMERICAN PRESERVERS COMPANY.

Buffalo is one of the leading centers of the preserving industries, and during recent years the business has assumed very large proportions, the goods being shipped to all parts of the United States. The leading largest and best known concern in the city is that of the American Preserving Company, whose headquarters are in Chicago. The business was established in this city in 1888, and is successor to the Erie Preserving Company. The premises occupied, at 95 Ohio street, are spacious and commodious, and comprise a three-story building, 185x125 feet, a two-story building adjoining, 100x135, and a smaller one, which are fitted up with every appliance necessary for the successful prosecution of the business on a large scale. In rear of the buildings are docks, and railroad switches, which connect with all the trunk lines centering in the city, affording ample facilities for shipping. A large force of men and girls is employed in the different departments of the establishment, and a brisk business is carried on at all times. Choice, carefully selected fruits of all kinds are received directly from the orchards and farms, prepared with unusual care, and put up in tin and glass, also buckets, etc. The brands of the company are favorably known all over the country, and standard on the market. Every care is exercised in the preparation of the preserves, jams, jellies, fruit butters, etc., manufactured by the company, and are always uniform and of a superior quality. The manager of the business has had a long, valuable experience, and came to Buffalo expressly to superintend this establishment. He has a thorough knowledge of the wants of the trade, and gives his personal attention to filling orders. All the goods are neatly and tastefully put up in an attractive style, and the trade can rely upon this company for the best and choicest preserved fruits to be obtained in the United States. The company are the largest manufacturers of macaroni, spaghetti and vermicelli in the world. No expense is spared to get the most skillful help to be procured, so as to arrive at the best products. The company are also classed as the most extensive table syrup manufacturers in business to-day. Their aim is for the very best. The goods of this company are sold throughout the entire United States.

GEORGE DUCHSCHERER.

One of the best known builders and real estate dealers in Buffalo is Mr. George Duchscherer, who has been established in the business for some years, and occupies a neatly fitted up office at No. 24 Builders' Exchange. Mr. Duchscherer furnishes estimates and material when desired for buildings of all kinds, and superintends their construction. He makes a specialty of residences, and during his business career has built a great many fine buildings and dwellings in all parts of the city. Mr. Duchscherer also deals in real estate, and while he makes a specialty of West Side property, has many eligibly located lots in all parts of the city for sale, for cash or on time payments. He also builds houses for purchasers of lots in any style required, and can offer better inducements to men of small capital than any other in the city. He also makes a specialty of buying and selling real estate on commission, and always has splendid opportunities to offer investors. He places insurance in any of the reliable companies at the lowest rates, and gives his personal attention to all branches of his business. He was born in Buffalo, is a thoroughly upright, honorable business man, and a prominent member of the Builders' Exchange.

W. BOWEN MOORE.

Owing to the necessary legal forms which have been established by congress to protect the pensioner, it is always an advantage for a claimant to place his claim for a pension in the hands of a reliable pension agent and claim attorney. In Buffalo no agent can be found more faithful and trustworthy than Mr. W. Bowen Moore, of 862 Main street. He was formerly in the Government service as supervising special agent of the United States Treasury Department, and special examiner of the United States Pension Office. He established his present agency in 1882. Intimately conversant with all the laws, rules and regulations necessary to be complied with in the establishment of claims, he is by common consent one of the best equipped practitioners in the country. His many clients bear testimony to his zeal and success in furthering their interests, while the fees charged are moderate and uniform. Pension vouchers are executed, drafts cashed, and all information cheerfully and promptly communicated to applicants. Mr. Moore is a veteran of the late war, and enlisted as a private in the ranks of the 2d Illinois Cavalry. He took part in some eighty actual engagements,

and was noted for personal heroism and devotion to the Union cause. At the close of the Rebellion he was colonel in command of the 1st Texas Cavalry. He is one of Buffalo's most highly esteemed and respected business men and citizens.

JOHN MELVILLE.

One of the leading establishments devoted to the manufacture and trade in harness, saddlery and horse clothing and turf goods is that of the Buffalo Horse Boot Company, of which Mr. John Melville is the proprietor. The firm was formerly Messrs. Lock & Melville, and sustained a high reputation for the excellence of their productions in this important line, a reputation, which Mr. Melville since he assumed the sole proprietorship has greatly enhanced. His premises are located at 142 Niagara street, and are admirably arranged for all departments of the business, the salesrooms on the ground floor being well stocked with a complete assortment of single and double, light and heavy harness, ladies' and gents' saddles, bridles, whips, collars, rugs, blankets, etc., while the upper part of the building is utilized for manufacturing purposes. The specialty is the production of horse boots of the most approved kind, this being the only house in the city where these useful articles are made. Mr. Melville commands a most desirable patronage among owners of horses and turfmen generally, and is recognized as a master of all the intricate details of his business. He is an old and well-known resident of this city, and is highly esteemed in business and financial circles for his ability, energy and strict integrity.

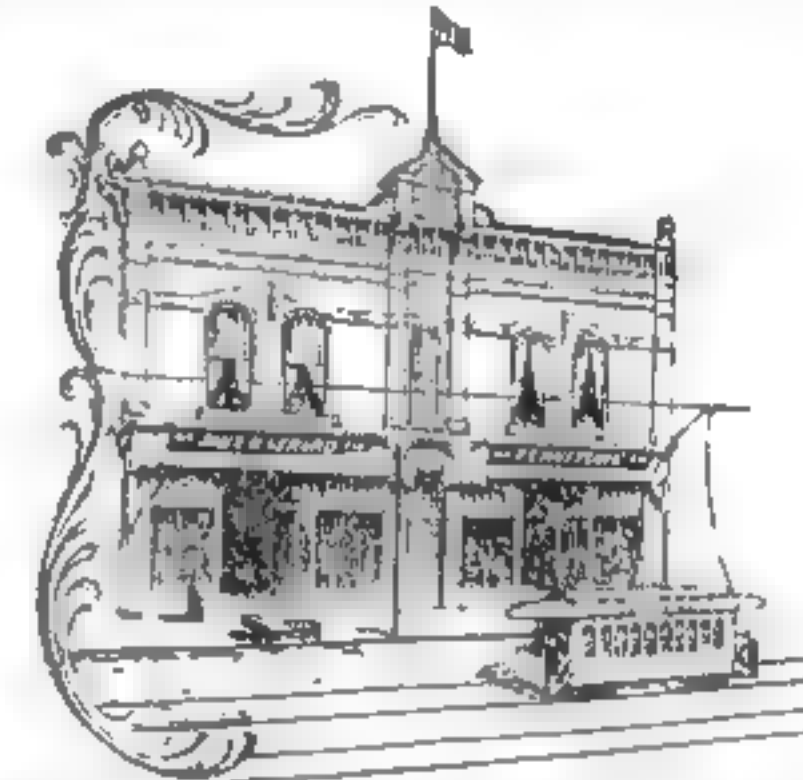
BURY & CHURCHILL.

Messrs. Bury & Churchill, the well-known and popular grocers, at 2081 Niagara street, inaugurated their business in 1890. Mr. John A. Bury is a native of Germany, and a resident of Buffalo since 1852, and Mr. D. B. Churchill was born in Erie County. They occupy the ground floor and basement of a building, 20x80 feet in dimensions, neatly fitted up, and the stock carried embraces fine, new crop China, Japan and India teas, choice Mocha, Java and Rio coffees, foreign and domestic dried fruits, hermetically sealed goods of every description in tin and glass, pure spices, condiments, table delicacies, a full line of dairy products, prime butter, cheese, etc., fresh vegetables in their season, fresh eggs, sugar, salt and smoked meats, hams, bacon, salt pork and everything in the provision line; also the very best

grades of family flour, and other cereal and farinaceous foods, all kinds of mill feed, grain, hay and straw. Courteous assistants and free delivery wagons are employed. Mr. Bury is an active Freemason, while Mr. Churchill is a member of the A. O. U. W. They are highly regarded in trade circles.

J. H. GERARD.

The well-known furniture establishment of Mr. J. H. Gerard has from its foundation received a liberal patronage from an appreciative public. The business, that of manufacturing parlor and chamber furniture, upholstering, etc., was established some time ago by the Gerard Brothers, and came under the control of the



present proprietor—one of the original founders—in 1891. Mr. Gerard is located at 414 to 416 Elk street, the premises occupied being a double store, having dimensions of 42x75 feet. An extensive assortment of furniture is always kept in stock, embracing elegant parlor and chamber suites in all the new styles, richly upholstered, sofas, chairs, rockers, also mattresses and a general line of house furnishing goods. Every article sold by Mr. Gerard is fully warranted as represented, while the prices are the very lowest. He sells for cash or on weekly or monthly payments, and controls a large city and country trade. He makes a special business of manufacturing parlor and chamber suites to order, and of re-upholstering furniture, employing for the purpose the best skilled hands. Mr. Gerard was born in this city, and is a young man of energy and enterprise, well deserving the success which has attended his ably directed efforts.

FISHER BROTHERS & CO.

In compiling this review of the great commercial interests of Buffalo we take pleasure in giving extended notice to development and influence of the malting business of Fisher Brothers & Co., which is certainly a representative concern of this important industry. The business was founded in 1862 by George Fisher, who began in a small way. In 1865 he admitted his brother, Jacob P. Fisher and Philip Houck, under the present firm name. The business has had phenomenal development, and is recognized as the leading malting house of this section. The Genesee malt house is situated at the junction of Genesee and Fourth streets. The City Malt house is at the junction of Caroline and Fourth streets and Erie canal. They are mammoth four-story brick buildings, 100x140 and 40x180 feet in dimensions respectively. These houses are both equipped with the latest improvements in machinery and appliances used in this business; among the appliances being one triple, one double and two single kilns. The capacity of the malt houses is 250,000 bushels with a storage capacity of 120,000 bushels. The firm also owns an elevator of 60,000 bushels capacity. They make a specialty of malting fine Canada barley, and their malt stands A 1 in all markets. An immense stock is carried at all times, while the annual sales are 250,000 bushels or more. The trade for the product is with brewers and dealers in all sections of New York, the Eastern states and Pennsylvania. Mr. George Fisher, the senior member of the firm, was born in France, and came to the United States in 1830. His brother, Jacob Fisher, was born in Erie County, while Mr. Philip Houck is a native of Germany. They are prominent members of the United States Brewers' Association, and are well and favorably known in all leading commercial circles.

GEORGE WEIDNER.

It would be difficult to devise a more useful and effective, and at the same time a more economical system of disposing of the agricultural products of this country than the commission system. Between the producer and the consumer, the commission merchant stands in honorable conjunction to both. The best of all proof in this behalf is found in the large number, high respectability and general efficiency of commission merchants in all large centers of trade. In the foremost rank in Buffalo stands Mr. George Weidner, whose place of business is located at 171 Perry street and 127 Michigan street. This gentleman was born in

the city of New York, and brings to bear an experience extending over a period of twenty-eight years. He first embarked in this line of business on his own account in 1883, in Washington Market, New York. In 1886, he removed to this city, and became senior member of the firm of Weidner & Saler, which was dissolved in January, 1892, Mr. Weidner carrying on the business alone. The premises utilized are centrally located, and comprise two floors, each being 20x50 feet in area. Ample cold storage is provided, and unrivaled facilities are at hand for the efficient handling and storage of the heavy consignments of which Mr. Weidner is in constant receipt. He handles fruits and produce generally, making a prominent specialty of early southern vegetables of all kinds. His valuable connections enable him to offer to the trade advantages and inducements such as few other houses can duplicate. Orders are promptly filled, while shippers are assured that their interests are carefully guarded. Mr. Weidner refers to Bradstreet's and Dun's Commercial Agencies, and to the Third National Bank of Buffalo.

D. PROVOOST'S SONS & CO.

In noting the many and varied business institutions that constitute to the general sum of industrial and commercial activity in Buffalo, more than passing notice should be made of the well known and responsible house of Messrs. D. Provoost's Sons & Co., sail makers and manufacturers of tents, awnings, horse covers, flags, etc., at 18 to 26 Terrace, corner of Pearl street. This prosperous house was originally established in 1849 by Mr. D. Provoost, to whom the present firm succeeded in 1883. It is composed of Messrs. William T. Provoost, M. H. Provoost and H. H. Baker, under whose able and enterprising management the house sustains a reputation second to none in the business along the lakes. The premises utilized comprise the fourth floor of a building, 60x100 feet in area, and are well adapted to the purposes of the business. Here the firm possess ample and complete facilities, and employ several expert hands, turning out work of exceptional excellence. Sails for all kinds of craft are made to order in the most superior and expeditious manner, and satisfaction guaranteed in every instance; also dray and wagon covers, store and house awnings, horse covers, slings for disabled horses and canvas work of every description, while a large and first-class assortment is constantly kept; new and second-hand flags of every description, old and new canvas, banners, rope, twine, clews, etc., and repairing in all its branches is promptly executed.

The trade extends all along the lakes, and orders receive immediate attention, the telephone call being 475. The Messrs. Provoost are natives of Buffalo, while Mr. Baker was born in Erie County, coming to this city in 1847. He is senior member of the ship chandlery firm of Howard H. Baker & Co. These gentlemen are progressive merchants, and substantial and successful business men, who combine experience and ability with solid worth and wide popularity.

CHAS. W. ARMSTRONG.

As the pharmacies of Buffalo are ably conducted and managed, a popular establishment of this kind to which we desire to direct attention is that of Mr. Chas. W. Armstrong, at 1223 Niagara street. The business was founded in 1874 by the present proprietor, and a first-class patronage has rewarded his well-directed efforts. The store is 18x52 feet in area, and is attractively fitted up with modern fixtures, and is perfect in convenience of arrangement for the handling of the large and varied stock carried. The latter embraces a full assortment of pure and fresh drugs and chemicals, all the standard proprietary medicines, pharmaceutical preparations of Mr. Armstrong's own superior productions, such as Armstrong's headache powders, toilet articles, perfumery, roseviola balm, soaps, combs, brushes, druggists' fancy articles, physicians' and surgeons' supplies, sick-room requisites; also a carefully selected stock of the choicest brands of cigars. The prescription department is a special feature of this store, and is under the personal supervision of the proprietor. Only regularly qualified druggists are employed as assistants, and the finest drugs in the market, such as the special preparations of Edward R. Squibb, Merch and other noted European and American chemists are used in the filling of physicians' orders. Mr. Armstrong is a native of England, and a resident of this city a number of years. He is a member of the I. O. O. F., and the Erie County Pharmaceutical Association.

TROY LAUNDRY.

The Troy Laundry is unquestionably one of the most popular in Buffalo. It was established in 1871 by Misses Maloney & Carel, and four years later came under the sole control of Miss Maloney, now Mrs. Fogarty. The premises utilized for the purpose of the business is a three-story brick building, 40x60 feet in area, which is admirably arranged, and the services of thirty expert laundresses are brought into requisition. There is no machinery in the Troy Laundry, all the work is

done by hand in a superior and prompt manner. Family laundry is a specialty, and shirts, collars, cuffs, fine linen, lace curtains, embroidered articles, etc., are laundered and returned in a perfect condition and not ripped and torn as is the case where machinery is used. Mrs. Fogarty is a practical, thorough going business woman, of indomitable energy and perseverance. She was president of the Troy Collar Laundry Union, a position she held for five years, and was one of the most active of the strikers in 1874 in Troy City, in which the union was successful. Mrs. Fogarty has had many years experience in the laundry business, and has built up a first-class family trade. Laundry is called for, and is delivered in any part of the city without extra charge. The laundry is at 130 Ellicott street, corner Eagle. Telephone call 1438.

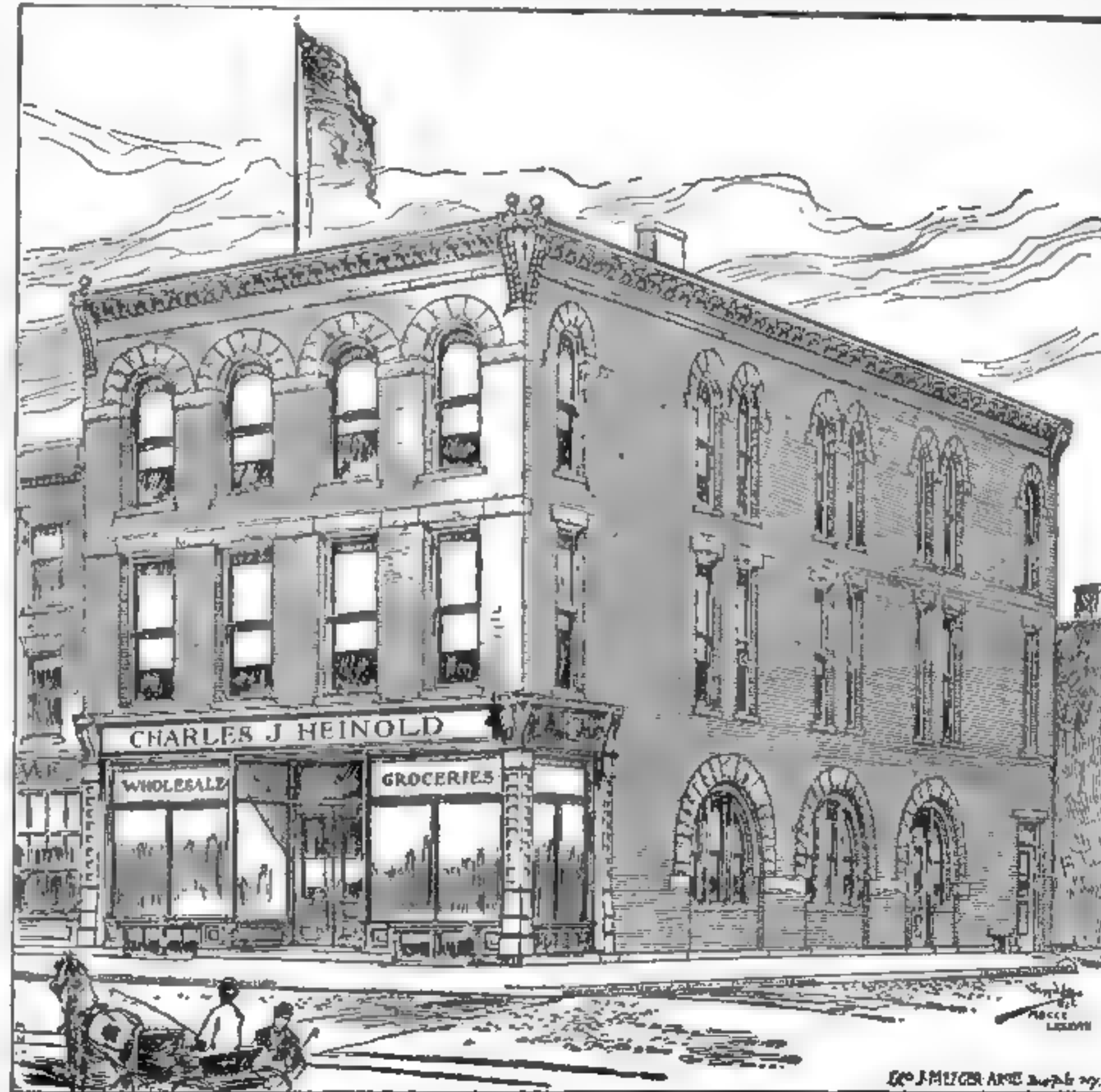
F. M. WINKLER & BRO.

A house whose enterprise, energy and marked ability have placed it in the front rank of the wholesale trade of Buffalo is that of Messrs. F. M. Winkler & Bro., importers and jobbers of crockery, china and glassware, at 172 Genesee street. It has been in successful operation for a period of three years, and commands a large and permanent patronage at both wholesale and retail. Messrs. F. M. Winkler and G. C. Winkler are enterprising and energetic men, and bring to bear a thorough knowledge of the business in all its branches, and their methods, resources and facilities insure to them a continuance of growth and prosperous career. The premises occupied are of spacious dimensions, and very elegant in all their appointments. The stock carried is one of the most elaborate and comprehensive of its kind to be found in the city. It embraces artistic pottery, queensware and glassware, bought from nearly every prominent factory in the world. Among the richly decorated sets are dinner, breakfast, tea and toilet sets; fine cut glassware, lamps and lamp goods, vases and ornamental pieces in Bohemian glass; the latest novelties from Europe in special sets for oysters, soup, fish, game, fruit, entrees, etc., and artistic pottery for Christmas and wedding presents; also lanterns, table and pocket cutlery, silver platedware, etc. Five assistants are employed, and orders receive immediate fulfillment, and at fair and moderate prices. Both partners are natives of Germany, residents of Buffalo for the past thirty-eight years, and gentlemen of large experience and eminent popularity.

CHAS. J. HEINOLD.

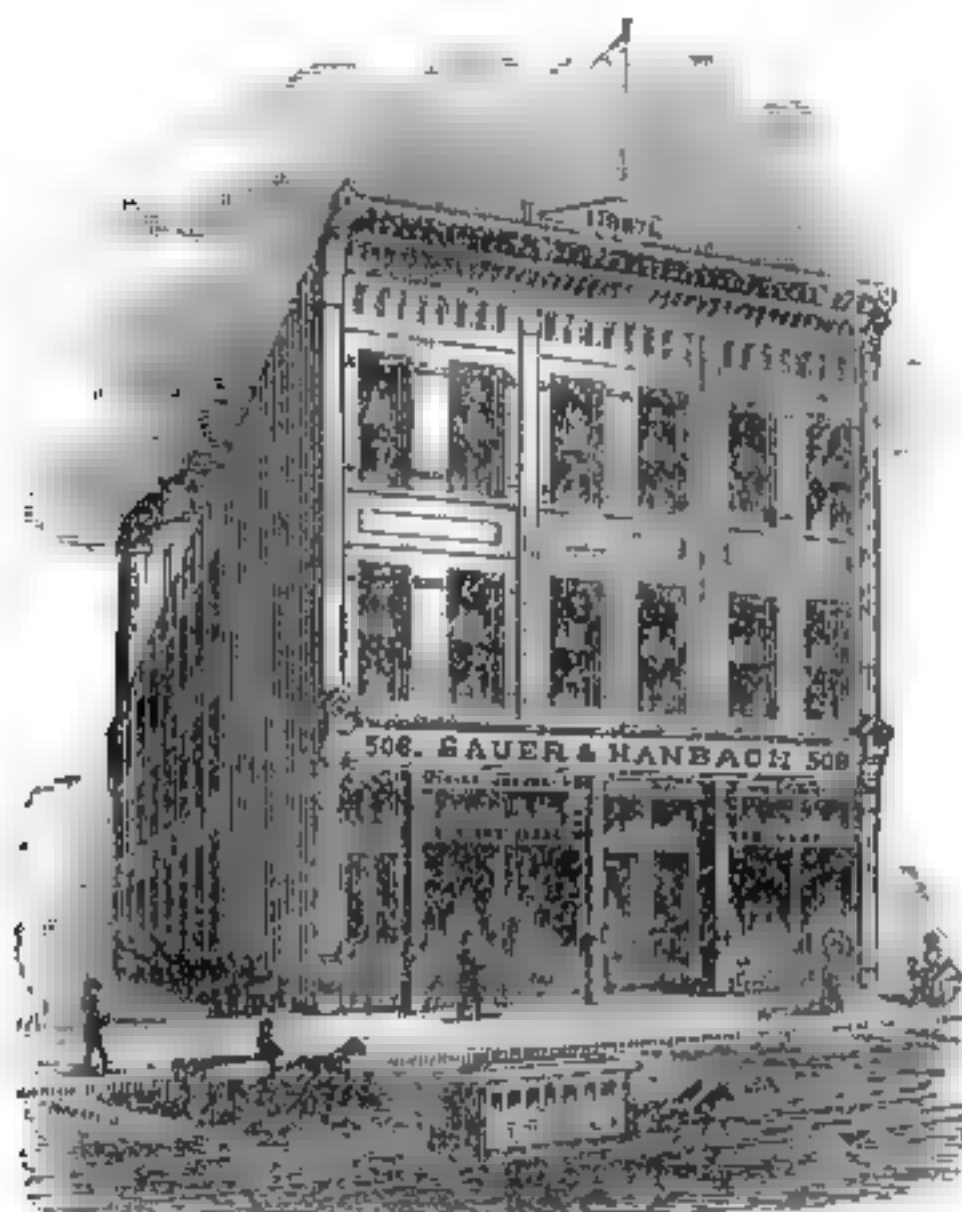
Among the reliable and popular houses actively engaged in the wholesale grocery trade is that of Mr. Chas. J. Heinold, whose office and salesrooms are at 318 and 315 Broadway. This prosperous business was established in 1867 by Messrs. Quinn and Heinold, with only a cash capital of \$140 as retail grocers. They

were very successful, and eventually embarked in the wholesale trade. In 1883 Mr. Chas. J. Heinold became sole proprietor, and his trade now extends throughout New York, Pennsylvania and Ohio. The premises occupied comprise a substantial three-story brick building, 40x100 feet in dimensions. The stock is well selected and complete in every department, and includes everything pertaining to the staple and fancy grocery trade. Mr. Heinold makes a specialty of teas, coffees, spices, Swiss cheese, wines and liquors, which cannot be excelled anywhere for quality or price. In canned goods, dried fruits, sugars, soaps, farinaceous goods, tobacco, cigars, molasses, syrups, etc., he is always prepared to offer substantial inducements to the trade. He is a direct importer of Swiss cheese, wines, etc., and his sales for the past year were over \$200,000. Six clerks are employed in the warehouse, and he also has several salesmen on the road. Mr. Heinold was born in Wurtemberg, Germany, in 1847, and came with his parents to Buffalo in 1854. He has served eleven years in the N. B. S. N. G.



SAUER & HANBACH.

One of the best known manufacturing establishments of the city is that of Sauer & Hanbach, manufacturers of furniture, office and bar-room fixtures. This important enterprise was founded in 1865 by Adam Sauer, father of the present senior partner. In 1877 Adam Sauer, Sr., died, and the business was continued by his



widow and the estate under the style of the Adam Sauer Furniture Company. In 1881, Mr. Adam Sauer becoming of age, purchased the business from the estate, with Mr. Hanbach, and assumed the present firm name. The factory was erected for the business in 1887. It consists of a three-story L shaped brick building, 80x200 and 30x100 feet in dimensions. All the finest machinery is included in the equipment, while thirty skilled workmen are employed in the manufacture of all kinds of furniture, looking glasses and cigar boxes. They make tables, bureaus, chiffoniers, etc., and handle a superior quality of labels, cigar knives, cutters, boards, presses,

coloring, flavors, stencil plates, etc. The trade is extensive and with all sections of the territory contiguous to this center. Both members of this firm are prominent in our most substantial business circles, and keep their business on the increase constantly by closest attention to the business.

D. HARRIS.

From almost insignificant proportions the clothing trade has grown within the last few years to be one of the first in the magnitude of its transactions, and is daily increasing in importance. Among these houses engaged in this department of industry in Buffalo, that of Mr. D. Harris, located at the corner of Adams and William streets, can be justly considered as one of the foremost in promoting the standard of elegance in dress with our citizens. This enterprise was founded by the present proprietor in 1881, in premises located at 501 William street, whence he removed to his present stand on the 1st of March, 1893. From the start the house has been the center of a first-class trade, which has but few, if any, successful rivals in this section of the city. The premises occupied are spacious and commodious, and comprise a finely appointed store, with well equipped workshop in the rear. The salesroom is admirably fitted up and furnished with every convenience for the successful transaction of the business. The stock carried embraces ready-made clothing of all grades of seasonable goods for men, youths' and boys', the best productions of foreign and domestic looms, and made up in every particular with the same skill, care and attention as are bestowed upon custom made garments to order. Mr. Harris, also makes a specialty of fine tailoring, and all goods produced by him are noted for excellence of material, perfection of fit and superiority of workmanship, while his prices are very reasonable. He also carries a full line of hats and caps and gents' furnishing goods. Mr. Harris is a native of Russia, but has resided in Buffalo since 1870. He is a wide-awake and enterprising business man, and a gentleman of wide and well deserved popularity.

JOHN HENRICH.

Among the well-known substantial men of Buffalo there are none more prominent than Mr. John Henrich, who for twenty-six years carried on the business as a dealer in stoves and manufacturer of tinware. Mr. Hen-

rich occupies a large store, located at 822 and 824 William street, 60x75 feet in dimensions, and fitted up with counters, shelves and drawers, and here can be found a large and varied assortment of goods in his line of business, comprising all the new styles and patterns of stoves, ranges and heaters, including ranges, tin, copper and sheet ironware, and house furnishing goods generally. Mr. Henrich is general agent for the Floral City furnace, and also Peninsular stoves and ranges; also hardware and shelf goods, hollow-ware, etc. Mr. Henrich employs a large force of skilled workmen, and jobbing and repairing are executed at short notice. Mr. Henrich is a practical workman himself, and employs only experienced men in his establishments. He is prompt and reliable, and all contracts he enters into will be faithfully performed in the best workmanlike manner. He is active and energetic, and holds a leading position among the representative business men in Buffalo. Mr. Henrich is a native of Buffalo, and has made many friends by his upright and strict integrity to business, and is highly esteemed by the community.

BRINKER & JONES.

Prominent among the old established shippers of coal and coke, in Buffalo, are Messrs. Brinker & Jones, whose office is conveniently located at 48 Coal and Iron Exchange. This business was founded at Fairmount, Pa., in 1873, by the present proprietors, who had previously been associated in the general merchandise business from 1855. Mr. J. M. Brinker is a native of Fairmount Pa., and was recruited in the 78th Pennsylvania regiment during the war. He retired at the close as a captain, and is now an active member of the Loyal Legion, a Freemason of high standing, and is also a director of the People's Bank, the Buffalo Street Railway Company and of the General Electric Light Company. Mr. R. W. Jones was also born in Fairmount, Pa., and came to Buffalo ten years ago. This firm handles coal from extensive mines situated on the low grade division of the Allegheny railroad, in Clarion County, Pa. They are also selling agents for the New York and Cleveland Gas Coal Company, of Pittsburgh, Pa., and handle over 800,000 tons of coal each year. They have an extensive trade with manufacturers, dealers, railroads and steamship companies in Pennsylvania, New York, New England and Canada. This firm owns and operates 5,000 acres of wheat land in North Dakota, which is managed by Mr. Jones in the firms interest.

TELLER & HUNSICKER.

The growth of the monetary and financial investment interests of the Queen City of the Lakes is principally owing to the energy and ability of our leading brokers, among whom special mention should be made of the reliable firm of Messrs. Teller & Hunsicker, whose offices are located at 66 & 67 White Building. This prosperous business was established in 1890 by Messrs. George R. Teller and Joseph C. Hunsicker, who have had long experience in financial affairs. They transact a general business, and promptly buy and sell all kinds of first-class dividend paying investment securities, including bank, insurance, street railway, city, state and county bonds. Messrs. Teller & Hunsicker number among their permanent patrons many of our wealthy capitalists. Mr. Teller was born in Buffalo, and for the last ten years has been prominently connected with the purchase and sale of investment securities. He is also largely interested in vessel and steamship property, and is now manager of the Winslow estate, operating the Winslow line of steamers. Mr. Hunsicker is a native of Norristown, Pa., and for eighteen years was in the United States Navy, ten years of which he was a lieutenant. He resigned in 1884. The telephone call of the office is 235.

A. NOELTNER.

Prominent among the leading footwear emporiums in this section of Buffalo stands the house of Mr. A. Noeltner, located at 937 Main street, opposite Allen street. "The Up Town Shoe Store," as the establishment is known, was founded by Mr. Noeltner in 1877. Mr. Noeltner deals in all kinds of footwear, making a specialty of fine goods, and also furnishes custom goods to order. The salesroom is finely arranged with every convenience, and affords ample accommodation for a stock of goods which is not surpassed in this section of the state. It embraces nearly every first-class make of goods known to the trade. Boots, shoes and rubbers for men, women, youths, misses and children, and in all the various grades, styles and sizes, are here to be found in quantities to suit, many of the styles being peculiar to this house. A leading specialty is made of John Kelley's Rochester ladies' fine shoes. Repairs are also expeditiously and satisfactorily executed. Mr. Noeltner is of German birth, but has resided in this city since 1868. He is a member of the German-American Life Insurance Company, and a gentleman of entire reliability in his business relations.

H. J. FOX.

One of the most popular livery and boarding stables in Buffalo is that of Mr. H. J. Fox, which was established in 1878 and has ever since been under his sole control. The building at 275 and 277 Ellicott street was erected in 1880, since when additions and improvements have been made and modern conveniences added, and to-day it is one of the best ventilated and drained stables in the city. It is 42x140 feet, extending through to Blossom street, and two stories high. The stalls for the accommodation of forty horses, carriage repository, harness room and office are on the first floor, and the grain and feed are stored on the second floor. The office is connected with all parts of the city by telephone, call 1057. Mr. Fox has a splendid outfit of carriages, coaches and stylish horses, and makes a special business of furnishing equipages with careful drivers in livery for weddings, balls, parties, etc. He has in his care a number of valuable horses in the boarding department of his stable. Mr. Fox, who was born in this city, served in the 21st New York Infantry during the war for a term of two years. He is a member of Post 9, of the G. A. R., and has always sustained a high reputation.

HENRY H. VOGHT.

In the foremost rank of Buffalo real estate dealers stands Mr. Henry H. Voght, whose offices are centrally located at 10 West Eagle street. The business now controlled by Mr. Voght was inaugurated in 1880 by the firm of Bork & Voght, the present proprietor assuming sole control in 1891. Mr. Voght brings to bear special qualifications, and those contemplating the purchase of property can fully rely upon his sound judgment and judicious advice. He is a native of this city, and is locally thoroughly posted, having an intimate and complete knowledge of every section, as well as of the suburbs. He is public-spirited and energetic, and exercises the soundest judgment in every department of the business. Mr. Voght handles all kinds of real estate on commission, city, suburb and rural, of which he has long lists on his books, and which he offers on terms and conditions which cannot but prove advantageous to investors. A specialty is made of title and tax searches; also of the negotiation of loans on bonds and mortgages, while insurance is placed to any amount in safe and reliable companies and at low rates of premium. Mr. Voght is an influential member of the Real Estate Exchange, and extremely popular with all classes.

A. B. STRODE.

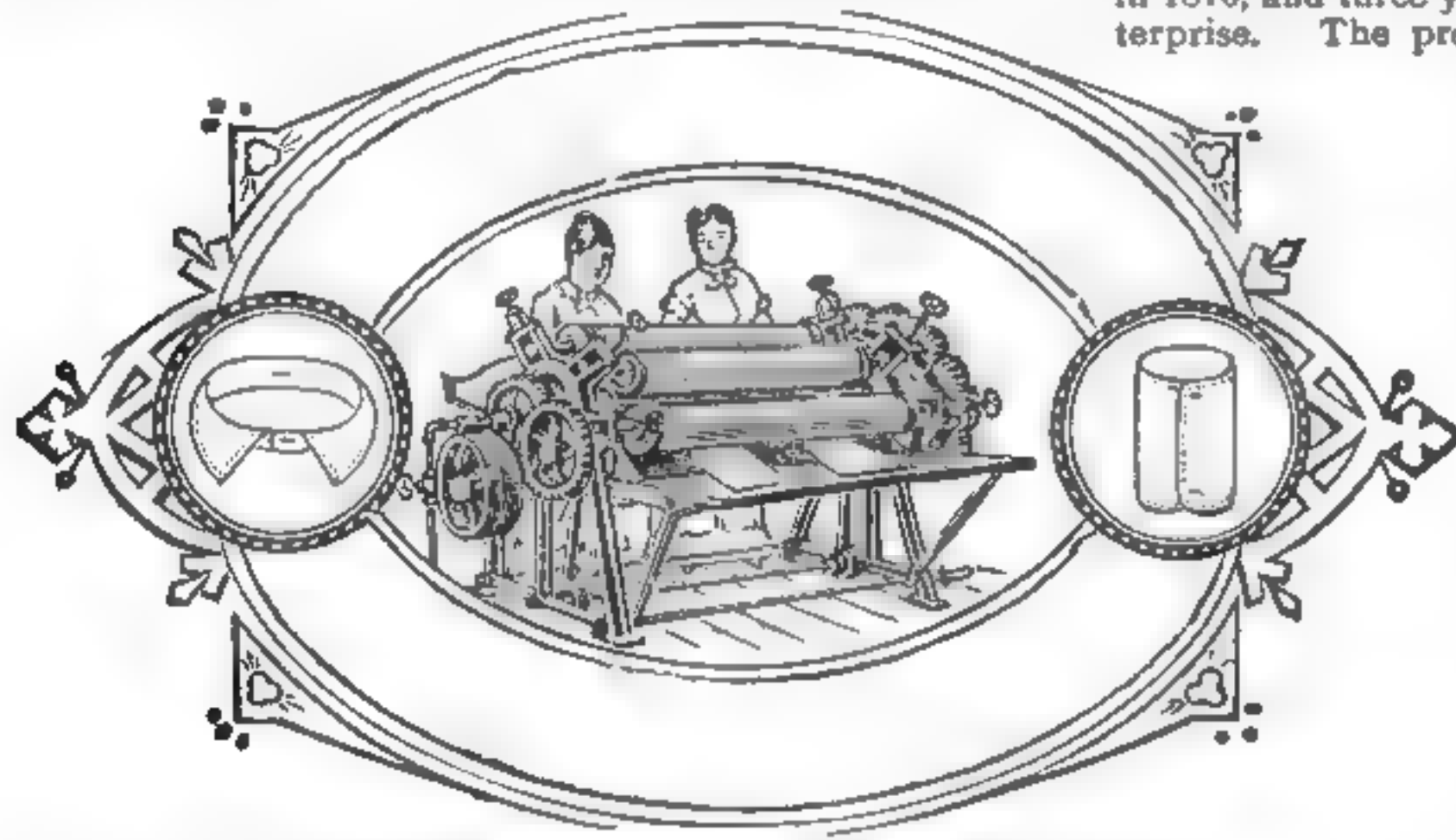
One of the finest and best equipped drug stores in this section of Buffalo is that conducted by Mr. A. B. Strode, located at 488 Seneca street. Mr. Strode established his business two years ago, and he has secured a liberal and influential patronage from the best classes of society. His store is fully stocked with a superior assortment of pure, fresh drugs and chemicals, proprietary medicines, physicians' and surgeons' requisites, mineral waters, toilet articles, perfumery, brushes, etc., and everything generally found in a first-class pharmacy. He manufactures his own standard preparations, thereby securing absolute purity, and a special feature is made of the prescription department, physicians' formulae and family recipes being dispensed at any hour with accuracy and precision. Popular prices prevail, and two trusty and competent clerks serve customers intelligently. Mr. Strode was born in Ontario, Canada, but has been a resident of this city for the past seven years, and, previous to starting business on his own account, was in the employ of E. C. Anthony, druggist, five years. He is a member of the Erie County Board of Pharmacy, and is a popular gentleman in both commercial and social circles.

GEO. W. SHAMP.

Among the many prominent industrial enterprises in Buffalo is that of Mr. George W. Shamp, maker of wood and metal patterns, models, etc., located at 78 Washington street. This business was inaugurated in 1877 by its present proprietor, who is a recognized expert in this special industry. The premises comprise the third and fourth floors, each having a area of 25x60 feet, perfectly fitted up with special machinery and appliances operated by steam power, constant employment being afforded a force of seven to nine skilled hands. All kinds of working and experimental models and patterns are made to order in wood, iron and brass, and special attention is given to drawings and specifications for special and intricate machinery and to construction of same. Scientific tests are made of fine and heavy machinery, and presses, dies, pulleys and fine castings are manufactured to order. Mr. Shamp is highly recommended by all having dealings with him. He was born in Wyoming County, N. Y., and is an old resident of this city, where he is well known and highly regarded.

QUEEN CITY STEAM LAUNDRY.

Mr. E. D. Willsey is the proprietor of the Queen City Steam Laundry, and commenced operations thirteen years ago. The premises utilized extend along Broadway, and are numbered from 502 to 520. The building is a substantial structure, 60x160 feet in area, and throughout is perfectly equipped with all the latest improved machinery and appliances, operated by a fifteen horse-power steam engine. From forty to fifty deft and dexterous hands are employed in the various depart-



ments, and such are the facilities that orders of any magnitude are executed promptly, and in a manner to give unbounded satisfaction. Among the patrons of this establishment are many of the leading families and hotels, and all patronizing it endorse and commend it. A specialty is made of collars, cuffs, shirts and family laundry, special care and attention being paid to fine and delicate fabrics. Goods are called for and delivered free in any part of the city, five wagons being in constant service expressly for this purpose. Popular prices prevail, and every endeavor is made to please patrons. Mr. Willsey was born in Albany, N. Y., and came to Buffalo fourteen years ago. He is a courteous, affable gentleman, who secures his trade solely by the excellence of his work. The central office is at 4 East Huron street, corner of Main. Mr. Willsey has lately added a new department for manufacturers' and jobbers', in which he employs forty hands.

A. F. CHRISTIANSEN.

A review of the business interests of Buffalo reveals the existence of many prominent concerns in several of the chief branches of trade. Especially is this true with regard to the furniture trade, in the front rank of which we find the reliable and representative house of Mr. A. F. Christiansen, the well-known furniture dealer, at 373 Connecticut street. Mr. Christiansen is of German birth, and came to this country in 1873, locating at first in Philadelphia. He removed to Buffalo in 1876, and three years later founded his present enterprise. The premises at first utilized by him

were located at 167 Niagara street, but in 1888 he removed to his present address. Here he occupies a ground floor and basement, each being 25x90 feet in dimensions. A heavy and comprehensive stock is always on hand. The assortment includes drawing-room and parlor sets, chamber sets, hall, dining-room and library furniture, children's carriages, mattresses springs, lounges, sofas, couches, easy and rocking chairs, etc. Upholstering and repairing of all kinds are promptly attended to, and hair mattresses are renovated and made equal to new. Special attention is also given to the

packing and shipping of furniture. Mr. Christiansen is a member of the A. O. U. W.

JOSEPH H. REBSTOCK.

The leading florist doing business in Buffalo we find in the person of the gentleman whose name heads this sketch. His operations are conducted on a scale of great magnitude, and his nurseries and conservatories are drawn upon to supply the choicest plants, flowers and shrubs to nearly every state in the Union. Mr. Rebstock established himself in his present business in 1884. The greenhouses are eight in number, and are located at 979 to 983 Main street, and at 497 and 499 Elmwood avenue. Mr. Rebstock five years ago purchased the celebrated Pine Hill business, formerly owned by F. Zimmerman, and established in 1842, while the city salesroom and conservatory are located at 567 Main street, and all nursery stock and samples

of such are at 497 and 499 Elmwood avenue. All these spacious premises are perfectly fitted up with the latest improved and best perfected facilities, and from thirty to sixty experienced hands are employed according to season. Mr. Rebstock supplies a large demand for all kinds of flowers, including the rarest and most splendid varieties of foreign and native flowering plants and shrubs, his trade extending as far south as Missouri, and west to Iowa. He also furnishes bouquets, wreaths and emblematic designs for weddings, parties, balls, receptions, funerals, in new and original conceptions of artistic forms. All orders by mail, telegraph or telephone (call 151), or in person, receive prompt attention, and are filled with that intelligent apprehension of design which makes Mr. Rebstock's efforts so highly appreciated by patrons. He is a native of Buffalo, a large real estate owner, and is popular alike in business and social circles.

A. R. HELMER.

The transactions of successful life insurance are something remarkable, and show what a hold the system has upon the general public and the wide opportunities for good it affords. The business is beneficial in its character and universal in its application. The most successful of the life insurance companies in this country, or in the world, is unquestionably the National of Vermont. This company was organized and commenced business in 1850, and to-day it invites comparison with all other companies on the vital points of strength, safety and cheapness. It is ably conducted and managed and all its investments are made in U. S. bonds, state, city and town bonds and mortgages on improved real estate. The business of the company is large and of the most substantial character. On Jan. 1, 1893, the company had in force 26,678 policies, insuring \$58,676,858. The total amount paid to policy holders since the organization of the company was \$8,428,795.67. Every kind of policy that is safe and desirable is issued by the company, and claims are promptly adjusted and paid. The general agency of the company in Western New York is under the immediate management of Mr. Albert R. Helmer. Mr. Helmer is experienced in life insurance matters, and has energetically and untiringly kept before the people the superior advantages his company represents to all prudent men to make provision for their families, and has succeeded in building up a large and flourishing business. Mr. Helmer has sub-agencies in all the cities and towns throughout this part of the state, which are directed from the office in this city, Suite 19 and 20 Agency Building.

THE BUFFALO GRANOLITHIC PAVING COMPANY.

The remarkable success of the paving known as "Granolithic" has brought it into universal favor and popular use and Buffalo with her progressiveness has adopted this splendid material for sidewalks, driveways, basements, roofs, stairs, etc., to a large degree. The business is handled by the Buffalo Granolithic Paving Company, which was incorporated five years ago with \$50,000 capital. The company executes contracts of any magnitude in paving by this improved method. The work is certainly of the best description for sidewalks, driveways, hall ways, basement floors, roofs and stairs. This company laid the drive and hall ways of the new medical college on High street, also the sidewalk in front of St. Louis church, that of the New Erie County Savings Bank, and a number of places on Linwood, Delaware and Lexington avenues. Their artificial stone is composed of crushed granite and Portland cement, and this company owns the sole rights for Western New York. They are also agents for Guelich's Silica Barytic stone, a recent invention of great usefulness. The company offices are at Room 16, 71 and 78 West Eagle street. The manager of the entire business is Geo. M. Stowe, who was formerly connected with the Third National Bank and has been identified with financial interests for the past twenty years. He is a member of the Builders' Association and Exchange, and is a director of the Niagara River Navigation Company; also is president of the Orchard Park Dairy Company. He is a prominent member of the Cleveland Democracy, and was president of that organization.

WILE BROTHERS & CO.

One of the largest manufacturing and wholesale houses in men's, youths', boys and children's clothing in this state is that of Messrs. Wile Brothers & Co., whose offices and salesrooms are at 87 and 89 Pearl street. It was established in 1877 by Messrs. Block & Wile, who were succeeded in 1879 by Wile & Strauss, in 1883 by Mr. Wile & Co., and in 1888 by Wile, Block & Co. Eventually, in 1889, the present firm of Wile Brothers & Co. assumed control, the copartners being Mayer, Isaac and Herman Wile. They are practical clothing manufacturers, and give close personal attention to the business. Wile Brothers & Co. pay particular attention to the selection of their woollens and suitings, and employ only the best talent. The result is that their garments

are unrivaled for quality, fit, elegance of style and workmanship. The premises occupied are a superior six-story and basement building, 82x128 feet in dimensions. Here they employ eight cutters and twenty-five salesmen, and also have 500 skilled hands working outside. A heavy and choice stock is always on hand, and the trade of the firm extends throughout New York, Pennsylvania, Ohio, Indiana, Michigan, Illinois, Iowa, Kansas, Missouri and Colorado. Orders are filled with dispatch at extremely low figures, and all goods are fully warranted to be exactly as represented. The partners were born in Germany, but Messrs. M. and I. Wile have resided in Buffalo twenty-four and Mr. H. Wile twelve years.

EDWARD P. SMITH.

Mr. Edward P. Smith, house, sign and fresco painter and general decorator and hardwood finisher, at 941 Main street, is deserving of special mention in this review. He has gained an enviable reputation for the prompt and reliable manner in which he executes all commissions with which he is intrusted. Mr. Smith, who is native of Buffalo, founded his present concern in 1888, and from its inception, his services have been in great and steady demand. The premises utilized by him comprise the ground floor and basement of a building, 20x66 feet in dimensions. The workshop is well equipped with all the necessary tools, machines and appliances, and fifteen skilled and experienced hands are employed. Mr. Smith personally superintends all the operations of his house, and the range of work embraces all kinds of house, sign and fresco painting, paper hanging, tinting, kalsomining, hardwood finishing and general interior decorating, fine work being a leading specialty. Estimates are furnished on application, and the prices quoted are uniformly fair and moderate. In the salesroom a fine showing is made of foreign and domestic wall papers, window shades, etc., also paints, oils, glass, varnishes, putty and all painters' and glaziers' supplies.

JAMES NICHOLSON.

In the foremost rank of the leading artistic exponents of the merchant tailors art in Buffalo, stands Mr. Jas. Nicholson, whose place of business is located at 13 West Eagle street. He has had many years' practical experience in the business, and has carefully noted during his long career the needs and requirements of the citizens in this direction. He founded this enterprise in 1882, and has since built up a large and

influential patronage. Among his regular customers are many of the best dressed and most fashionable business and professional men of Buffalo and vicinity. Mr. Nicholson occupies an entire ground floor, 20x60 feet in dimensions, which is compact, ample and neatly fitted up, all modern conveniences being at hand for the display of the large and valuable stock always on hand. Mr. Nicholson imports his goods direct from the leading sources of production in both Europe and America, and as he employs none but first-class hands, and personally superintends every department, he is enabled to guarantee perfection of cut, fit, finish and material. He employs from fifteen to twenty hands, according to season, and his prices are extremely moderate. He is a popular and highly esteemed gentleman, and a recognized arbiter of fashion in this city.

THE WASHINGTON LIFE INSURANCE COMPANY OF NEW YORK.

The necessity of making provision for one's family in the case of death, through the medium of life insurance, has become so obvious to all prudent men that the only question to be determined is, which is the best company to insure in? This question is satisfactorily answered by the Washington Life Insurance Company. This company is thirty-two years old, and its reliability has never been questioned. Its assets in 1860 were only \$141,279.50; in 1890 they amounted to \$10,790,884.21. Over 82 per cent of these assets, the largest proportion to entire assets of any company in this country, are invested in bonds and mortgages, and not \$1 in speculative surties. Its per cent of cash uninvested to total assets is only .82. The Washington issues the best form of survivorship distribution policies, which are non-forfeitable, unrestricted and incontestable. Its policies are plain contracts, carefully guarding the interests of the policy holders. It pays all death claims immediately upon acceptance of proof; it loans money on its policies, takes care of its policy holders and guards their interests jealously. The general agent of the Washington in Buffalo, with jurisdiction over Erie, Niagara and Cattaraugus counties, is Mr. W. L. Oakes, whose offices are in Room 49 of the Chapin Block. He is a native of Erie county, and was formerly in the produce commission business. He is an expert underwriter, an authority on all matters pertaining to insurance, and a courteous and obliging gentleman with whom it will always be found pleasant and profitable to have dealings.

W. A. GARDNER & CO.

Among the most responsible real estate firms of Buffalo is that of Messrs. W. A. Gardner & Co., whose office is located at 105 Franklin street, opposite the City Hall. The firm is composed of Mr. W. A. Gardner and Mr. Emmons J. Gardner. They have developed a first-class patronage, and their practical knowledge of improved and unimproved property is unexcelled in the city. Messrs. W. A. Gardner & Co. transact every branch of the real estate business, buying, selling, exchanging and renting property, loaning money on bond and mortgage, collecting rents, paying taxes for non-residents, assuming charge of estates, etc. They are large owners of Depew property, and of real estate on Grand Island and other suburbs of Buffalo. They erect fine residences on Elmwood and Richmond avenues to suit purchasers, and sell the same on easy terms of payment. Information about these properties the firm is always willing to furnish. They also promptly effect insurance in all the leading first-class companies at low rates. Mr. W. A. Gardner is manager for the Peoples' Loan Company, and both partners are members of the Real Estate Exchange. They are natives of Michigan and have resided in this city a number of years. The telephone number of the office is 996.

EDWARD JAUCH.

One of the most active among the real estate dealers in Buffalo is Mr. Edward Jauch, who for the past six years has been conducting large operations in city and suburban improved and unimproved property, and doing an extensive business as an insurance agent. Mr. Jauch owns valuable holdings of realty in the eastern section of the city, and these he is now offering at very low prices. He gives his personal attention to all branches of his business, places investments judiciously, buys, sells and exchanges all kinds real property on commissions, takes the entire charge of estates, and the real estate of resident and non-resident owners, examines titles, makes collections of rents, leases houses and lands, and places insurance in such strong reliable companies as the Liverpool and Globe of England, Buffalo German of Buffalo, and the Erie County Insurance Co., and in any of the wealthy European and American companies, at the lowest rates, compatible with absolute security. Mr. Jauch is a native of Germany, has resided in Buffalo twenty-five years, and is well and popularly known as an upright, honorable business man. Mr. Jauch is financial secretary of

the Clinton Mutual Savings and Loan Association. His office is 670 Clinton street.

HASTINGS & CO.

One of the responsible firms of real estate brokers in this city is Hastings & Co., who are also insurance and tax agents. The business is one of the oldest of its kind in the city, having been established as long ago as 1857 by Mr. C. J. Hastings, who retired in 1885, when the present firm was formed, composed of Mr. C. R. Hastings, his son, and Mr. E. P. Thayer. They are gentlemen of sterling business worth, and were born and raised in this city. They buy and sell real estate on commission, negotiate loans on mortgages, pay taxes for residents and non-resident owners of property, furnish title, searches, collect rents, take the entire management of estates, place investments judiciously, and in all transactions they will be found prompt and reliable. The firm also write policies of insurance in any of the staunch, reliable companies in this country and Europe, and pay close attention to all branches of their business. They are agents for Brown Bros. & Co., of New York, and also the New York Life Insurance Company. Mr. Hastings is an active Freemason, and Mr. Thayer is a Royal Arch Mason and Knight Templar. The office of the firm is 8 Seneca street.

J. M. WEIL & BROS.

The business of J. M. Weil & Bros., manufacturers of all kinds of jewelers' trays, cases and findings, was inaugurated in May, 1883, by Mr. J. M. Weil, who was succeeded in 1884 by Springfels & Weil. The present style was adopted in 1886 upon the retirement of Mr. Springfels, and the admission of Messrs. Gus. J. and Dan. N. Weil. This firm has its offices, salesroom and factory at 85, 87 and 89 East Huron street, where they occupy three floors and the basement of the building, which is 60x70 feet in dimensions. The ground floor is used as office and stock room. The second floor contains the carpenter, machine and paper department; the third floor is devoted to the leather and plush room. Electric power is furnished, and all the leading styles of trays, cases and findings are made in leather, plush, chamois and fancy materials. Seventy skilled workmen are employed, to whom over \$500 are paid in wages each week. In 1892 the firm did \$96,000 of business, which will be

increased to \$125,000 during 1893. The trade is throughout the United States, Canada and Mexico, and is increasing in the most satisfactory manner. The Weil Brothers are natives of Buffalo.

PUTNAM & ARCHER.

Fewer cities in the United States make a finer showing than Buffalo in the number and character of their livery, boarding and sales establishments. The liverymen of Buffalo have long been noted for the justifiable pride which they exhibit in turning out rigs and equipages which are a credit to the community. One of the leading concerns thus engaged is that of Putnam & Archer, whose stables are located at 61 and 63 East Huron street. For variety and elegance of turnouts, character of accommodations, service and general appointments it is second to no other. The establishment is in all respects a well-equipped, first-class one, and receives a very influential and substantial patronage. The stable building is a two-story brick-structure with basement, 80x100 feet in dimensions, with superior accommodations for thirty horses and a number of carriages. It is cleanly kept, well lighted and ventilated. The office is connected by telephone (call 566), and an efficient staff of hostlers and drivers are employed, a splendid line of rigs being kept for hire. Wagons and buggies are furnished at any hour at short notice, special attention being given to parties, weddings, etc. Horses are boarded by the day, week or month, and stock is received for sale. Both proprietors are natives of Buffalo, are of pleasant address and strict integrity and business experience, and enjoy a well-earned popularity.

CHARLTON, WILSON & CO.

One of the best conducted boarding and livery stables in this city is that of Charlton, Wilson & Co., successors to Wm. Denny, who had established the business in 1887, and from whom the firm purchased it in 1890. The premises occupied at 323 Ellicott St., form a two-story brick building, 40x140 feet in dimensions. It is admirably lighted, well drained, contains forty stalls, including two box stalls and ample room for carriages and wagons. The horses are all quartered on the first floor, and here are also the office, harness and robe rooms and carriage washing department, while the second floor is devoted to the storage of feed. In the boarding department they have in their charge thirty

fine, valuable horses. The livery department is well equipped, and horses and carriages can be had at all hours. The office telephone call is 902. Mr. John Charlton was born in the North of Ireland, and came to Buffalo twelve years ago. Mr. Edward Wilson is a native of Yorkshire, England, and learned the trade of gardener in Lancashire. He arrived here in 1880, and was one of the founders of the St. George Society in this city. He is also an active member of the A.O.U.W.

LYMAN & SLOAN.

One of the most enterprising and progressive wholesale and retail drug concerns of this city is that of Messrs. Lyman & Sloan, at 239 Main street. This business was established by Messrs. Lyman & Co., June 18, 1889, as successors to Harnes Bros., and is one of the oldest in the city. Early in 1891, Mr. Sloan bought Mr. Muller's interest. The premises contain a full line of the choicest drugs, medicines, chemicals, sundries, fancy articles, in fact, everything appertaining to a first-class drug and prescription business. The laboratory and prescription departments are thoroughly equipped, a force of skilled pharmacists being employed. The members of this well-known firm give personal attention to filling prescriptions, and are universally popular business men, much respected in professional circles. The establishment has just removed two doors up the street in the same block, to a larger and more conveniently arranged store, where it is anticipated the past success attending these two bright young Buffalonians will be much augmented. It cannot well be otherwise, since the pharmacy is eligibly located in the exact heart of the busy part of the city's most important thoroughfare.

A. J. PIERCE.

Of the many prominent and influential dealers and brokers in real estate, loans and insurance doing business in the city of Buffalo, none enjoys a more enviable reputation than Mr. A. J. Pierce, who occupies Room 1 of the building at the corner of Niagara and Franklin streets. Mr. Pierce is an old resident of this city, and was for many years prominently identified with its lumber interests. In 1877 he embarked in the real estate business, in which he has ever since held a foremost position. He is himself a large property owner, and his efforts are constantly directed toward the improvement and development of the best sections of the city. Mr.

Pierce transacts a general real estate business in all of its branches, buying, selling, exchanging, leasing and renting, on his own account and on commission, and he constantly has on his books long lists of the most desirable pieces of property in the market. He handles city, suburban farm property, improved and unimproved, making a specialty of acres and building lots, all of which he offers at low prices, and on favorable terms of payment. His unequalled facilities enable him to negotiate loans on bonds and mortgages on easy terms and at low rates, and to place risks to any amount with the leading fire insurance companies. He also undertakes the management of estates, maintaining them at the highest standard of productive efficiency. Mr. Pierce is a popular citizen, and has the best interests of Buffalo always in view.

O. F. SWIFT.

Mr. Swift is proprietor of the well known Buffalo Register Works and the Buffalo Lock Manufacturing Company, and makes warm air registers, ventilators and heating apparatus, also refrigerator trimmings, locks, knobs, etc. This business was established by Mr. O. Swift in 1884 at 10 and 12 Perry street. In May, 1886, he removed to Niagara street, Nos. 432 and 438, where his office and works are now located. He is a native of Plymouth, Mass., and was formerly proprietor of the Empire State Manufacturing Company. For fifteen years previously he was extensively interested in logging and the wholesale lumber business in Wisconsin. The Refrigerator work, brass founding and japanning are done at the works on Virginia street, near Niagara, where a two-story building, 125x75 feet in dimensions, is utilized for the purpose. The lock work, nickel plating and polishing are done on Niagara street, where a three-story brick structure, 40x80 feet in dimensions, is utilized, with a foundry in the rear, 60x80 feet in area. The plant has all of the latest improvements and ample steam power, and gives employment to a large number of workmen. Mr. Swift makes vertical wheel warm air registers, ventilators, borders, frames, trimmings, locks, knobs, and special locks and hardware trimmings. The trade is extensive and with all parts of the United States.

THE E. E. JOSEF MANUFACTURING CO.

Prominent among the many industrial enterprises in Buffalo is that of The E. E. Josef Manufacturing Company, manufacturers of experimental machinery, models, patterns, dies, etc., of which Mr. E. E. Josef is the proprietor, located at Washington and Perry streets.

This business was established in 1880 by its present proprietor. The premises occupied are of ample dimensions, and are perfectly adapted to the requirements of the business, being supplied completely with all the latest improved machinery, tools and special metal working devices, driven by adequate steam power. Here a sufficient force of skilled machinists are employed under the able supervision of the proprietor in the manufacture of models, patterns, etc., in metals of all kinds, also dies to order. Inventors' designs are perfected and practically executed. Among the numerous special products of the works are Josef's patent sash lock, the traveler's safety door and transom lock, centennial pie holder, broom and dish pan holder, combination wrench, pillow sham holder, roller oven flask clamp and universal bench clamps. Mr. Josef is now testing new street car wheels of his own design on the N. Y. Central railroad, and he is also testing steel pulleys of his own invention, which are now being used in the leading flour and planing mills of the city. The trade extends throughout the United States and Canada. Mr. Josef has been a resident of Buffalo for twenty years.

MUGLER & BRAEUNLICH.

Prominent among our oldest dealers in realty, we find Messrs. Mugler & Braeunlich, who also conduct an extensive business as loan and insurance brokers, at 17 West Eagle street. These gentlemen, Messrs. Charles W. Mugler and Rudolph E. Braeunlich have been engaged in the real estate business each on his own account, since 1884, and are large real estate owners in Buffalo and vicinity. In May, 1892, they formed their present copartnership, and the business has been developed to proportions of great magnitude. The firm buy, sell, exchange, lease and let all kinds of properties, both on their own account and on commission, making a specialty of Belleview and South Buffalo. They assume the entire charge of estates, collecting rents, securing responsible tenants, effecting repairs in the most judicious manner, and permanently maintaining all properties placed in their hands at the highest standard of productiveness. Loans are negotiated on bonds and mortgages at the lowest rates, and tax and title searches are made. They represent several responsible and reliable fire insurance companies, such as the North British and Mercantile of London, England, with which they place risks of any magnitude at lowest rates of premium consistent with security. Both partners are natives of this city, and were formerly connected with the office of the city comptroller.

CHARLES P. BRANDEL.

Among those prominently identified with the real estate business none is more thoroughly qualified to conduct transactions than Mr. Chas. P. Brandel, who has been engaged in this special line since 1868. Mr. Brandel was born in Buffalo, and has for the past quarter of a century been closely identified with the real estate interests of this and adjoining counties. Mr. Brandel was for seven years confidential clerk for Mr. John Otto, and later was connected in a similar capacity with the prominent firm of Lyon, Berk & Company. In 1888 he embarked in the business on his own account, and his success was immediate and notable. His office is located at 47 East Seneca street. Here he has every facility for the prompt and satisfactory prosecution of his large business, including telephone connection (call 850). He has always on his books long lists of desirable property of all kinds and for all purposes, and can offer advantages as to prices and terms with which few other dealers can compete. Loans are negotiated, estates are managed and cared for, tax and title searches are made, etc. Mr. Brandel is a commissioner of deeds and one of our most progressive and popular business men. He is a member of the Real Estate Exchange, chairman of Appraisal Committee, also a member of the Building Committee, and has associated with him his brother, George W. Brandel.

JAMES R. KIMBALL.

The architectural profession is well represented in Buffalo by many gentlemen of skill and ability, among whom Mr. James R. Kimball holds a prominent place. He is a native of this city, and has always devoted his time, energy and talents to this profession. The proofs of his skill are numerous in city and vicinity, and he has recently completed plans for a stone building on the corner of Ferry and Grant streets for the Wright-Jones Company; also three flats on Connecticut street for the Theband Brothers, and the fine residences of Messrs. E. J. Smith, E. H. Davey, J. B. Zimmerman, D. J. D. Bonne, W. R. Kamper, W. A. Angus, Mrs. Costello and others in this city, also a distillery and residence for E. S. Orris, M. McFarland and A. McFarland at Meadville, Pa. These buildings are noted for their solidity of construction, effective utilization of space, and particularly for design and harmony of structure. Mr. Kimball's offices are No. 8 Morgan Building. His success in the past is the surest guarantee of his ability

to give full and entire satisfaction to all entrusting him with orders or special commissions. He is a member of the Local Chapter of American Institute of Architects, and also of the Architects' Sketch Club

PFOHL & SMITH.

Messrs. Pfohl & Smith transact a large business as insurance agents, real estate and mortgage brokers at their office, suite 57 Agency Building, 44 Niagara street. The copartners are among the most active operators on the Exchange, and have carried through to a successful issue many heavy and important transactions. They are native Buffalonians, young, active, progressive, and have an intimate knowledge of the location of the most desirable property for business or residence purposes, and of values of realty in all sections of Erie County, and are enabled to offer judicious advice to all seeking investments. They are reliable and guarantee to all an intelligent and capable management of the interests confided to their care. Through their close business connections with capitalists, they are enabled to procure loans on mortgages at the lowest rates. The firm place insurance in any of the reliable underwriting corporations, and attend to all matters appertaining to all branches of their business with fidelity. In February, 1892, Mr. E. James Smith was taken into the firm. They are all members of the National Real Estate Association and the Buffalo Real Estate Exchange.

GEORGE IRR.

Unquestionably the oldest plumbing, gas and steam fitting establishment in Buffalo is that now conducted by Mr. George Irr, which was established by his father, Mr. George Irr, as far back as 1852. Mr. Irr, Sr., died in 1887, and the business was continued by his estate under the management of his son, the present proprietor, who bought it in 1890. He is located at 517 Washington street, where he occupies the whole of a three-story and basement building, 25x100 feet in area, and keeps a full stock of plumbing materials, and a complete assortment of gas fixtures, chandeliers, brackets, garden hose, etc. Mr. Irr is well equipped to execute all kinds of sanitary plumbing, arranging and regulating ventilation and drainage, building sewers and doing all kinds of gas and steam fitting; and from ten to fifteen expert hands are employed. Mr. Irr is a member of the Master Plumbers' Association, a Knight of St. George, and also belongs to the C. M. B. A. The first floor of the building utilized by Mr. Irr is devoted to office purposes and

stock. The second floor to chandeliers and gas fixtures and the third to storage. His workshop is admirably equipped, and he is prepared to carry through to successful completion work of any kind in his line, and of any magnitude, without delay. Mr. Irr is a native of Buffalo, and has always resided here.

H. D. FOLINSBEE.

Among those prominently engaged in real estate operations in the city, there are probably none so well or more favorably known than Mr. H. D. Folinsbee, ex-president of the Real Estate Brokerage Board and a director in that organization. He is conducting a general real estate business, buying, selling and leasing inside and suburban property, also dealing in acreage, placing insurance, collecting rents, managing estates, etc. Mr. Folinsbee carefully looks after the interests of his clients and attends to all business intrusted to him with promptness and fidelity. Through his close intimate business connections with capitalists he is enabled to obtain loans on bonds and mortgages on the most favorable terms. The business was originally established by Messrs. Folinsbee & O'Neil, subsequently continued by J. E. Folinsbee, J. E. & H. D. Folinsbee, and it came under his control several years ago. Mr. Folinsbee's office is 1 Brown Building.

BUTTS & ADAMS.

One of the best known photographic supply houses in Buffalo is that of Messrs. Butts & Adams. Messrs. Butts & Adams are men of experience, and in their salesroom on the second floor of the building, 457 to 459 Washington street, they have brought together the finest and best stock of photographic supplies ever before seen in this city. The salesroom is 50x135 feet in area and is stocked to repletion with everything needed by professional photographers and amateurs. Nothing has been omitted that belongs to the business, and all the goods are strictly guaranteed as represented, while the prices which obtain are governed by moderation. Mr. Stephen B. Butts is a native of Dutchess county, N. Y., and has resided in Buffalo since 1850. For some years he was an employe of Philo Allen, and from 1870 to 1892 a member of the firm of Tucker & Butts. He is an active Freemason. Mr. John F. Adams was born in this city, and for a period of twenty years was employed in the house of Tucker & Butts. Last September Messrs. Butts & Adams formed a co-partnership, and have since been doing a splendid business.

E. H. BEHN.

Among the young, enterprising business men in Buffalo in the boot and shoe trade, we find Mr. E. H. Behn. His experience in the trade has been a valuable one, and for several years previous to his engaging in it on his own account in 1888, he was traveling salesman for Behn & Young of Rochester, N. Y., wholesale boot and shoe dealers. The store he occupies at 842 Connecticut street, is 20 feet wide and 60 feet deep. It is tastefully fitted up with ornamental fixtures, settees, rugs, foot rests, etc. Mr. Behn has carefully selected all the goods in his stock, and can offer the very best inducements to buyers in footwear of every description in quality of material, style, fit, finish, superior workmanship and price. The goods embrace the best productions of the most reputable manufacturers, and are fully warranted in every respect as represented. Everything in the boot and shoe line for ladies, misses, gentlemen, boys, youths and children is kept in stock in all widths and sizes, and four polite, attentive assistants are always at hand to wait on customers. Mr. Behn is a native of Buffalo, and is a member of the Odd Fellows.

WM. BROWN.

Mr. Wm. Brown is the leading representative in this city of the harness making trade, and is fully qualified to promptly fill any and all orders. He has been here for the past seven years, and by strict attention, coupled with a straightforward system of honorable dealing, he has built up a large and permanent patronage. The premises occupied are spacious and commodious, admirably arranged, and contain a large and varied assortment of fine harness, saddlery, whips, blankets and horse clothing of every description. Mr. Brown employs a force of skilled workmen, and manufactures a full line of harness, etc., which for beauty and originality of design, superiority of workmanship and finish is unexcelled. His stock is the largest and finest in its line to be seen in Buffalo.

WILLIAM WINTER.

The handling of groceries and provisions is one of the most important branches of business carried on in the city, and a well-known, reliable house engaged extensively in it is that of Mr. William Winter, at 1163 Niagara street, corner of Ferry. This business was inaugurated in 1889 by its present proprietor, who had formerly been engaged in the same business in con-

nection with Mr. Frank J. Miller. The premises occupied are 20x60 feet in dimensions, and these are most appropriately fitted up, and are perfect in convenience of arrangement for the handling of the large and heavy stock carried. The varied assortment of goods offered embraces none but absolutely pure and first-class goods, such as fresh crop teas from China, Japan and India, choice Mocha, Java and Rio coffees; cocoas, chocolates and spices, the best brands of hermetically sealed goods in tin and glass, sauces, relishes, condiments, table delicacies, foreign and domestic dried fruits, sugars, syrups, molasses, choice family flour, cereal and farinaceous foods; select dairy and fancy creamery butter and cheese, fresh laid eggs, farm and garden produce, smoked meats, hams, bacon, tongues, shoulders, etc. The store is always neat, clean and orderly, polite assistants serve patrons promptly, and two delivery wagons are in constant use delivering goods in all parts of the city.

THE KING SPRING COMPANY.

One of the best known industrial concerns here is The King Spring Company, manufacturers of springs and gears, which was incorporated in 1886 under the laws of



New York with \$80,000 capital. The works are located at 1400 to 1410 Niagara street, where a number of suitable buildings have been erected. The main building is of brick, three stories in height, and 99x125 feet in dimensions. In addition to this there is a two-story

warehouse with adjoining blacksmith shop. The main building contains wood working and machine departments, and is thoroughly equipped with all the latest improvements in machinery and best appliances known to the business. The company manufacture the celebrated King springs in various sizes; also gear irons, parts of buggies and light vehicles, wheels and buggies complete, ready for finish. The trade is extensive, goods being shipped to all parts of the United States. Sixty-five experienced workmen are employed, and all work is fully guaranteed. Mr. Christ. Wesp, president and treasurer, is the son of Philip Wesp, founder of the celebrated Niagara Starch Works. S. Spaetzel, vice-president and superintendent is a native of Canada, who has lived in Buffalo a number of years. C. A. Hennicke, the secretary and experienced and capable manager, was born in Berlin, Prussia.

THOMAS J. MURPHY.

One of the oldest as well as most reliable retail grocery houses in Buffalo is that of Mr. Thomas J.

Murphy, at 384 Franklin street. Mr. Murphy, who was born in the North of Ireland, came to Buffalo when a young man in 1842, and eight years after laid the foundation of the splendid business he is now conducting. The store which has a frontage of 85x162 feet in area, is attractively arranged, tastefully fitted up and stocked to repletion with a choice assortment of family groceries, including everything that belongs to the business, both staple and fancy. Popular prices prevail, four courteous clerks are always in attendance, two delivery teams are in service, and a brisk business is carried on. Mr. Murphy owns the building, a three-story brick structure, in which he is located, and throughout his long business career has always been successful and prosperous. The business has been carried on with the efficient aid of his son, Robert M. Murphy, whose able management always meet the favor of their many customers.

QUEEN CITY UNDERWEAR COMPANY.

A representative and one of the most noted houses in the state of New York, extensively engaged in the manufacture of ladies' and children's muslin underwear, is that known as the Queen City Underwear Company, whose office and factory are located at 255 and 257 Pearl street, and of which Messrs. A. R. Meldrum, Charles Mitchell and L. W. Peterson are the enterprising and popular proprietors. They first commenced business in this line at Rochester, N. Y., as the Bortell Manufacturing Company, but in 1889 the concern was removed to Buffalo, and the name was changed to the Queen City Underwear Company. The premises occupied comprises three floors, each being 50x100 feet in area, fully equipped with the latest improved sewing machines and other appliances, operated by electric motor power. Here seventy-five skilled hands are employed, and the trade of the company now extends east to New York and New England; north to Minnesota; south to Arkansas and west to Colorado. The company's ladies' and children's underwear has no superior in the market for quality of materials, fit, design and workmanship, and the goods are general favorites with jobbers and retailers, owing to their great salability and intrinsic merits. Orders are carefully filled at the lowest possible prices. The annual sales amount to over \$150,000, and the demand for these goods is steadily increasing. Mr. Meldrum was born in Malden, Mass., Mr. Mitchell in England and Mr. Peterson in Perryville, Ohio. Mr. Meldrum is a son of the late Alexander Meldrum, a member of the widely-known firm of Messrs. Adams, Meldrum & Anderson, wholesale dealers in dry goods, who died in October, 1891, after an honorable and successful career. Mr. Mitchell has charge of the factory, Mr. Meldrum of the office, while Mr. Peterson travels.

GREAT WESTERN FIRE CLAY COMPANY.

There is no enterprise engaged in manufacturing lines in Buffalo that contributes more to the commerce and general business of the city than the Great Western Fire Clay Company. The business was established in 1880 at Toronto, Jefferson County, Ohio, the Buffalo branch being founded in 1886. The proprietors of this business are Messrs. W. F. Dunspaugh and R. M. Franey. Mr. Dunspaugh is the resident manager of the Buffalo branch, giving personal attention to the business affairs here, while Mr. Franey resides in Toronto and superintends the works there. The works at Toronto are the largest of the kind in the central states,

They include fifteen kilns, where one hundred workmen are employed, and the annual capacity is quite 2,000 car-loads of sewer pipe, flue linings, chimney tops, stove pipe, etc. The specialty is the manufacture of water conduits, fire proofing, flue linings, etc. Large shipments are made to all parts of the United States, and a branch office is sustained in New York city. This company contracted for the supply of sewer pipes for the sewer system of Tonawanda, N. Y., and has also filled other important contracts. The office is at the corner of Court and Franklin streets. Mr. W. F. Dunspaugh was born in Toronto, Canada, and has been a resident of Buffalo for a number of years. He is very active in business and has developed the interest of the company here to an important position.

SCHMIDT BROTHERS.

A leading and thoroughly reliable firm of contractors, whose operations have had large influence in the development of the very best interests of Buffalo; is that known as Schmidt Brothers. This house was established in 1873 and has had a continued and marked success. The business operations are not confined to a single channel, but are so broad as to embrace all lines of general contracting and building. A specialty is made of stone mason work in which many very large contracts have been taken and brought to a successful completion. Among the contracts so completed we mention those for the Buffalo Music Hall, State Arsenal, Woman's Christian Association, public school No. 5, Woman's Industrial Union, Stephen's Building, Lawrence Wex Building and many others of equal importance. The office is centrally located in the Builders' Exchange No. 8. The yards on Richmond avenue are 85x218 in area and are equipped in a perfect manner. On an average fifty men are constantly employed, and contracts of any magnitude are taken in any part of the city or state. This firm consists of Messrs. W. H. Schmidt and F. C. Schmidt, natives of Germany, who have resided in Buffalo a number of years. They are gentlemen of large experience and practical skill, whose success has been well earned and who are noted for their sterling integrity and high business standing.

JOHN O'BRIEN.

This representative real estate dealer has always enjoyed the unbounded confidence of all having dealings with him. The business was originally established in 1884 by O'Brien & Ranert, and continued until 1890,

when he succeeded to it. He is familiar with all the best and most desirable locations in this city and vicinity, both for residence and manufacturing purposes. He is the owner of large holdings of improved and unimproved property. He makes purchases and sales on order leases and rents houses and lands, collects rents, and through his close business connections with capitalists is enabled to obtain loans on realty to any amount on the most favorable terms. He is a notary public, and draws legal papers and gives his personal attention to real estate, law and probate proceedings. Mr. O'Brien is now offering desirable blocks of real estate in the Thirteenth ward within ten minutes walk of the Lehigh Valley railroad, also on Walden avenue near the Wagner Palace Car works and on Delaware avenue near the entrance to the park. Although a resident of Buffalo forty-two years, Mr. O'Brien is a native of Little Falls, this state, and came here when quite young; he served eight years as judge of the civil court. He was also assistant post master under General Grant's administration, and for a time was connected with the state comptrollers office. In 1872 he was elected to the assembly and was the first republican ever chosen from the First district of Erie county. He was chairman of the militia committee and a member of the committee on public education. Mr. O'Brien's office is 856 Main street.

JOHN KAM MALTING COMPANY.

An enterprise of great commercial importance to Buffalo is that of the John Kam Malting Company. This business was established in 1869 by Mr. John Kam, who began to make malt in a small way at 877 and 879 Genesee street. In 1872 Mr. Kam erected a malt house at 436 Pratt street, the building being three stories in height and 40x150 feet in dimensions. In 1879 a much larger malt house was erected at 410 Pratt street, the new house covering an area of 125x160 feet. This was further enlarged in 1884 by the addition of three more stories, making a seven-story building, which makes this one of the largest and best malt houses in Buffalo. In 1889 the John Kam Malting Company was incorporated under the state laws with \$200,000 capital. The president is John Kam, the secretary is Joseph Kam, son of the president. Mr. John Kam is a native of Germany, and from 1850 to 1855, was apprenticed to a brewer and maltster in Bavaria. He came to Buffalo in 1855, and was brewer and maltster for Jacob Schen. From 1860 to 1869 he was engaged in the bakery business, and in the latter year sold out and engaged in the present enterprise. Mr. Joseph Kam is a native of Buffalo, and

is a director of the German American Bank, the Metropolitan Bank and Exchange Elevator Company, being also secretary of the latter company. Mr. Henry J. Kam is the chief engineer, and general superintendent of shipments, and is also a native of Buffalo. Mr. John Kam, Jr., has charge of the office work, and is a native of Buffalo. All the gentlemen connected with this concern are practical maltsters, having learned the business from boyhood. Another large malt house of the same capacity is operated by this concern in this city. The malt houses of this company have capacity of 250,000 bushels, and the storage capacity is 150,000 bushels.

ALBERT WEIL.

The produce commission trade of Buffalo is in the hands of a class of men whose enterprise, activity and sound judgment have become proverbial. Among the latest accessions to their ranks we find Mr. Albert Weil, who although but a brief period of time has elapsed since he embarked in this line of business, has earned an enviable reputation for sagacity and progressiveness, and has built up a large and substantial trade. Mr. Weil, who was formerly engaged in the meat business in Washington Market, embarked in the commission line in the summer of 1892, from the start establishing valuable business connections. He occupies two stores, giving a joint area of 40x100 feet, where he has every convenience for the storage and handling of the large consignments which are being constantly received from all parts of the country, and particularly from the Western states. He handles all kinds of farm, dairy, orchard and garden produce, making a specialty of butter, eggs, cheese, poultry and game. Consignments are solicited, upon which liberal advances will be made, and shippers and growers will best consult their own interests by placing them in Mr. Weil's hands. His facilities enable him to effect prompt sales, and in the most advantageous markets, and he is noted for his quick returns. The trade is exclusively wholesale, and to dealers and retailers he offers inducements as to terms and prices with which few other houses can compete. Mr. Weil is a native of this city, and sustains an excellent standing in financial circles.

PARKER & GEER.

A very important branch of business that has developed within the last few years is that of the wholesale commission and merchandise broker. The leading house of this kind in Buffalo is that of Messrs Parker & Geer, whose offices are conveniently located in the Lewis Block, Rooms No. 28 and 29. They also have a branch office at Erie, Pa. Both members of this firm have been in the brokerage business for some five or six years, and a little over a year ago they consolidated and formed a partnership under the firm name of Parker & Geer. Both members of this firm are wide-awake, enterprising fellows, who, by close attention to business and push, have built up a very large and growing business. They represent some of the largest manufacturing and packing industries in the United States, and sell direct to the wholesale grocers, mostly in car-load lots. They are sole representatives in Buffalo for the Franklin Sugar Refining Company, of Philadelphia, Armour & Co., of Chicago, and other houses that stand equally as high in the commercial world. They handle California goods of all kinds on a very large scale, and are heavy receivers of consignments mostly from California. They are able to get goods consigned to them as they make liberal advances, and solicit this class of trade. They confine themselves exclusively to selling to the wholesale trade in Buffalo and adjacent jobbing points. Mr. R. H. Parker and W. H. Geer are natives of this state, and have resided in Buffalo a number of years. Both are engaged actively in the business, and are very prominent in leading social and commercial circles.

CHAS. W. BLOUNT.

The real estate business of Buffalo has always formed one of the most important features of the city's growth and prosperity. It has been represented by gentlemen of ability and sound business judgment who have carefully avoided unsound principles of inflation, and have pursued a conservative business course. One of the best known and most energetic dealers is Mr. Chas. W. Blount, who has been established in this business a number of years. His office is conveniently located at 1420 Main street. Mr. Blount transacts a general real estate business, negotiates loans in any amount upon first mortgage security, etc. He has connection with a number of reliable insurance companies whereby he is

able to place the risks of clients to their advantage. Mr. Blount also handles the business of non-residents, manages estates, collects rents, builds houses and sells them on easy terms, negotiates exchanges, etc. He has charge of the popular subdivision known as the Oakland Homestead, where lots are for sale on easy terms and at low prices. An extensive business is done by Mr. Blount, who always seeks the best interests of his clients, and has met with large success. He is a native of Oswego County, New York, and has resided in Buffalo six years; he is very popular in business, social and other circles, and is held in high esteem by all who know him.

F. W. CAULKINS.

One of the most successful and reliable architects doing business in this section of the country is Mr. F. W. Caulkins, whose offices are eligibly located in Suite 11 of the Builders' Exchange, 84 Niagara street. He is a native of Connecticut, and was formerly engaged in the practice of his profession in Rochester, N. Y., and Knoxville, Tenn. In 1875, he removed to Buffalo, and an estimate may be arrived at of the high esteem in which his services have since been held when it is stated that the values of the improvements effected under his direction here exceed a total of \$7,000,000. Proofs of his skill are numerous, and are to be found all over the state, at Olean, Tonawanda, Binghamton, Minneapolis, Minn., Grand Forks, Dak., etc., as well as in other states. He has, among other structures, designed and superintended the construction of the Citizens' Bank Building in Minneapolis, Minn., the County Jail at Eau Claire, Wis., many buildings in Grand Forks, N. D., Sloan's Malt House in East Buffalo, the imposing White Building, the Marine Bank, Austin Building, Cotter Office Block, Prospect Avenue Baptist Church, Stillman Building, Roskopt & Bergtold Building, Warner Building, and many of our finest private residences. Mr. Caulkins devotes his whole time and attention to the practice of his profession, and faithfully discharges his duty to all who favor him with commissions. His plans are always accurate in every detail, while his estimates and calculations are based on a practical and comprehensive knowledge of quantities and values. Those contemplating building will best consult their own interests by placing their orders with Mr. Caulkins, who guarantees the accuracy of his estimates with honorable and vigilant supervision of the work in progress.

OMPHALIUS & PHILLIPS.

One of the oldest established and most influential houses engaged in the wine and liquor business in Buffalo is that of Omphalius & Phillips. It was established thirty-two years ago by the late Geo. Omphalius, who died in 1890. An interest in the business is retained by



his estate, while the management devolves upon Theodore Phillips. The business is conducted at 867 Ellicott street, opposite the Washington Market, where a large four-story brick building is occupied. Here an immense stock is carried, consisting of fine wines and liquors imported direct from France, Germany, Italy, Spain and Hungary, also the best liquors, cordials, bitters and specialties of the leading manufactures of the world. Fine old whiskies are handled and sold in large quantities. An importing and wholesale business is done exclusively, goods being sold throughout New York,

Pennsylvania and Ohio. A traveling salesman is constantly employed, and the trade increases year by year. Mr. Theodore Phillips is a native of Buffalo and one of our best known and most reliable young business men.

A. & W. DIETSCHLER.

One of the most popular grocery establishments in this section of Buffalo is that of Messrs. A. & W. Dietschler, at 1227 Niagara street. This business was founded in 1872 by Mr. E. R. Comey, and the present proprietors succeeded to the control Nov. 1, 1891. The premises occupied comprise the ground floor, and have dimensions of 20x60 feet. The store is well appointed and is provided with every facility for the attractive display of the fine goods always in stock. The house deals largely in choice family groceries, provisions of all kinds, also fresh, salt and smoked meats, poultry and game in season. The assortment embraces choice

Mocha, Java and Rio coffees, fresh crop Oolong, Japan, English Breakfast, Young Hyson and other teas, foreign and domestic dried fruits, best grades of family flour, cereal and farinaceous products, foreign and domestic table delicacies, olives and olive oil, macaroni and vermicelli, French peas and mushrooms, sardines and pickles, preserved fruits in glass, and domestic canned goods of superior quality, chocolate and cocoa, capers and sauces and fancy and staple groceries of every description. A specialty is made of choice butter, cheese, eggs and other country produce. The meat market is in the rear of the store, and is supplied with the choicest cuts of prime beef, veal, mutton, lamb and pork, and all kinds of smoked and salt meats. Messrs. Dietschler were born in Buffalo, and Mr. A. Dietschler was for seven years in the employ of Mr. Comey, his predecessor.

JIREH KINNEY.

Among the old established and well known local exponents of the jewelry trade in this city, will be found Mr. Jireh Kinney, who has been established in the business for a period of twenty-two years, and occupies a tastefully fitted up store at 92 Seneca street. In dimensions the store is 18x50 feet, and the display of fine jewelry made is very handsome. Mr. Kinney also has a choice assortment of diamonds, gems, gold and silver watches, solid silver and plated ware, clocks, spectacles, eye glasses and novelties and fancy goods of all kinds that belong to the business. Mr. Kinney makes a special business of repairing watches, clocks and jewelry. He fully guarantees all his goods to be strictly as represented. He is a native of the state of Massachusetts, came to Buffalo twenty-six years ago, and has always been successful and prosperous. He belongs to the Jewelers' Security Alliance, and is an active member of the Freemasons, Odd Fellows and G. A. R.

NEWMAN & DODSWORTH.

Unquestionably the leading and most popular merchant tailors in Buffalo is the firm of Newman & Dodsworth, both of whom are gentlemen of many years practical experience in the business. Mr. Samuel Newman was formerly a member of the firm of Schneider & Newman, and for eight years previous to forming his present partnership was doing business on his own account, at the corner of Church and Pearl streets. Mr. Chas. Dodsworth was for a period of forty years associated with his father at Main and Lloyd streets. The

well appointed store of the firm at 86 and 88 Niagara street is 40x100 feet in size, and is not only commodious and tastefully fitted up, but contains a superior assortment of the finest woolsens and worsteds, imported direct from Europe and of home production. The patronage comes from the very best classes of the community, which bespeak in the strongest terms of the public appreciation of the skill and ability of the firm. Messrs. Newman & Dodsworth have acquired a well-deserved reputation as artists in their business. They have been associated and established in business since 1881, and in that time have done more than any others to promote the standard of elegance in gentlemen's dress. The trade mark of the firm is "My Tailors," and they can please the most critical and fastidious in "Common Sense," "Aesthetic" or "Beau Brummel" styles. Sixty practical tailors and three cutters are employed. Messrs. Newman & Dodsworth are known in Buffalo and Western New York as the "Correct Stylish Tailors."

INTERNATIONAL BOX AND HEADING CO.

A reliable concern in Buffalo, extensively engaged in the manufacture of packing cases, barrel headings, etc., is the International Box and Heading Company, whose office and factory are situated at the foot of Hertle avenue. This prosperous industry was established in 1866 by Mr. W. E. Plummer, Sr., who in 1874 admitted his son, Mr. W. E. Plummer, Jr., into partnership. The works and grounds have an area of 200x700 feet, the factory being a substantial two-story brick building, 100x110 feet in dimensions. The various departments are equipped with modern tools, machinery and appliances, operated by a powerful steam-engine. Here eighty skilled hands are employed, who turn out all kinds of boxes, packing cases, barrel heads, to which in 1892 was added the manufacture of Excelsior. These goods are general favorites with the trade, and are unexcelled for quality and reliability. Orders are filled promptly at the lowest figures, and the trade of the International Box and Heading Company extends throughout New York, Pennsylvania and the New England states. Mr. W. E. Plummer, Sr., was born in Windham County, New Hampshire, in 1822, and in 1846 came to Buffalo. Up to 1863, he was engaged in the manufacture of woolen goods. Mr. W. E. Plummer, Jr., was born in Buffalo in 1852, and has been brought up to the business. Both partners are widely known for their sterling integrity, and are very popular.

GEORGE A. LAWRENCE.

A well appointed and thoroughly equipped pharmacy in the northern section of Buffalo is that of Mr. Geo. A. Lawrence, at 1657 Main street. It receives a liberal patronage, and physicians' prescriptions and family recipes are here compounded from absolutely pure and fresh drugs in the most careful and accurate manner. The pharmacy is 20x40 feet in dimensions, and is attractively fitted up with hardwood fixtures, plate glass show cases, a superb soda fountain, etc. The stock has been selected with great care, and is complete, including pure, fresh drugs, medicines and chemicals of every description, pharmaceuticals, tinctures, extracts, toilet articles, perfumery, druggists' sundries, surgical appliances, etc. Prescriptions are the leading specialty, and Mr. Lawrence, being highly commended for his skill and ability as a dispensing chemist, is doing a fine business. Night bell calls receive prompt response. Mr. Lawrence, who was born in the state of New York, is a graduate of the Buffalo University of Pharmacy, and a member of the Erie County Pharmaceutical Association.

CENTRAL PRESCRIPTION STORE.

One of the leading and most popular drug stores in Buffalo, conducted by experienced and practical pharmacists, and which maintains a first-class reputation for pure and fresh goods, is that known as the Central Prescription Store, at 9 W. Mohawk street, and of which Messrs. Ellwood & Thompson are the proprietors. This business was established in 1860 by Dr. H. S. Ellwood, who admitted Mr. Grant H. Thompson to partnership in 1872. The store is of ample dimensions, attractively furnished in modern style and supplied with every facility. The stock embraces a full line of fresh and pure drugs and chemicals of standard quality, proprietary medicines of recognized merit, the latest novelties in druggists' fancy articles, toilet requisites, perfumery, etc., physicians' supplies, druggists' sundries, in fact, everything found in a well regulated pharmacy. The proprietors exercise careful supervision over the prescription department. Only regularly qualified assistants are employed. Dr. Ellwood is a graduate of the Buffalo Medical College, and has been a practicing physician since 1868. He was born in Canada, and has resided in this city since 1857. Mr. Thompson is a native of Buffalo, and graduated many years ago from an Eastern College of Pharmacy. He gives his entire

attention to this business, and is generally considered by the profession to be one of the ablest in his line.

F. JULIAS.

Among those well known in this city is Mr. F. Julius, owner of moving vans, and who is doing business as a general carter. Mr. Julius has been established in this business for a period of fourteen years, and has an office at 79 Franklin street. He promptly attends to orders for moving pianos, household goods, merchandise and general carting, and for this purpose has several large double and single vans in service. He employs competent, careful men, and is always prompt in attending to orders. A specialty is made of packing and shipping pianos, furniture, etc., which are done with care under his immediate supervision. He also moves baggage to and from the depots, and is very moderate in his charges. Mr. Julius is a native of Erie County, and an old resident of Buffalo. He is enterprising and reliable, and is doing a large business. He occupies a stand at Church street, by the City Hall, and resides at 450 Beckenridge street, where orders may be left.

WAUGH & OTTERSTRATTER.

The popular and well known fish market of Messrs. Waugh & Otterstratter, at 107 Niagara street, has gained a most enviable reputation for the best qualities of sea-food obtainable. The business was founded fourteen years ago by Mr. F. B. Millring, to whom the present firm succeeded Dec. 1, 1892. Under their able and efficient management a large, permanent and influential retail trade has been developed throughout the city. A commodious store is occupied, 15x50 feet in measurement, well arranged and equipped with all the facilities for the successful prosecution of the business, including marble top counters, refrigerators, etc., being a model of neatness and cleanliness, while employment is furnished to four assistants, and two delivery teams are in constant service. A heavy stock is at all times carried, including oysters, fresh and salt fish of all kinds, canned goods in great variety, game, poultry, lobsters, etc., also vegetables and fruits in season. Daily shipments are received, and are noted for their freshness, general excellence and superiority. Mr. Waugh was born in Greenville, Pa., and Mr. Otterstratter in Meadville, in the same state. They are widely and favorably known as fair and square business merchants of push and energy.

J. EDWARD SMITH.

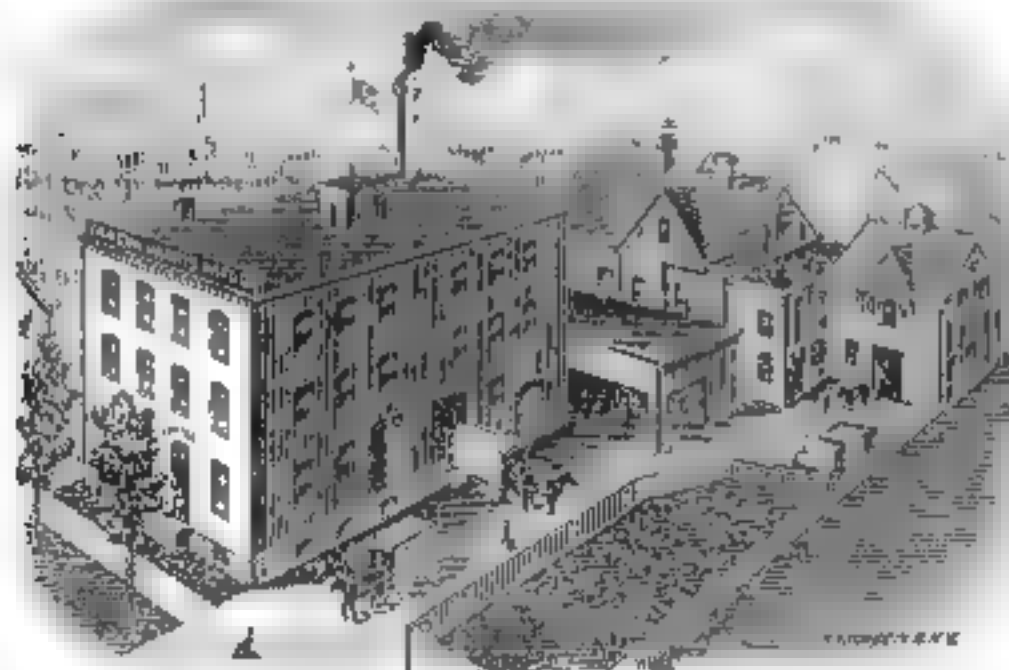
One of the popular pharmacies in Buffalo is that of Mr. J. Edward Smith. He was born in Erie County, and was graduated from the Buffalo College of Pharmacy, class of '88, and is a member of the alumni of that institution. For a period of nine years Mr. Smith was prescription clerk for E. J. Smith, and, in 1890, laid the foundation of the splendid business he is now conducting at 884 Michigan street, corner of Burton. The store is 20x50 feet, handsomely and attractively fitted up with ornamental fixtures, wall and counter cases, all the surroundings being in perfect keeping with the character of the business. The laboratory is well supplied, and is under the immediate supervision of Mr. Smith, who is careful in compounding physicians' prescriptions and difficult formulas. Pure, fresh drugs only are used, prompt attention is accorded all, and prices are governed by moderation. Mr. Smith keeps in stock the usual line of drugs, medicines and special pharmaceutical preparations, also imported toilet requisites and elegant perfumery. He is doing a fine business.

FRED C. KAMPRATH.

With the rapid expansion of our great metropolitan centers, where large populations are located within comparatively small space, the subject of sanitary plumbing and drainage has grown to be a matter of the utmost consequence. A gentleman who has devoted eighteen years to this important branch of business in this city is Mr. Fred C. Kamprath, of 394 Broadway, opposite Roos street. Being a thoroughly practical plumber and steam fitter, Mr. Kamprath is prepared to execute all contracts for plumbing, ventilating and heating residences, stores, factories and public buildings in the most expeditious and scientific manner, and at the smallest outlay of money consistent with first-class workmanship. Mr. Kamprath, although a young man, brings to bear a wide practical knowledge of all details of this important and difficult business, and throughout his career in this city has shown that careful attention to detail and that complete knowledge of every important law, governing modern sanitary engineering, that has made him much sought after where specially important work is to be executed. Mr. Kamprath employs only first-class men, and all work placed in his hands receives his careful, personal attention. He is a prominent member of the Master Plumbers' Association and the L. Y. M. A., and enjoys the esteem and confidence of all having business or social relations with him.



The business of this concern was established in 1855 by Mr. Justus Weller, who began the manufacture of soap in a small way. In 1869 Mr. Jabesh Harris succeeded to the business, and met with large success, so that in 1890 the Jabesh Harris Manufacturing Company was incorporated with \$10,000 capital. Jabesh Harris



who died December 9, 1892, was president; C. A. Harris is now president and W. T. Harris secretary and treasurer. The works are located at 869 and 871 Ellicott street, corner of St. Paul street, where the plant covers an area 90x146 feet. The factory consists of a large three-story brick building, 84x50 feet in dimensions, with several out buildings in connection. Ample steam power and all improvements in machinery and appliances are had for the manufacture of toilet,

laundry and soft soaps. This company has met with large success, and an immense sale is had for their Glycerine Toilet soap and the Pearl Laundry, Palm Laundry and Lily Laundry soaps. The output of the factory is two tons a day, most of which is absorbed by the local market, although shipments are made East and West. Mr. Jabesh Harris was a native of Manchester, Eng., who had resided in Buffalo since childhood.

His sons are both natives of this city, and both gentlemen since Mr. Jabesh Harris' death, are now in control of this large business, and are very popular in our most substantial financial and commercial circles.

KESSEL & BUEGER.

The foundation of the business this firm is now conducting dates from 1865, when it was established by Jacob Planz, subsequently continued by Kessel & Richter, whom the present firm succeeded August 16th last, and have since increased the stock and extended the trade. Both members of the firm are well and favorably known in mercantile circles, and as business men, their reputation has never been questioned. The firm occupy a three-story and basement building, 80x100 feet in area, at 511 and 513 Main street, and carry an extensive line of goods, embracing everything in men's furnishing goods, including underwear, suspenders, hosiery, neck wear, notions and all the novelties of both American and European production. Several traveling salesmen are kept constantly on the road, and eight clerks and assistants are employed in the house. Messrs. Kessel & Buerger receive the new styles and fashions as soon as introduced, and can always quote prices to the trade that defy competition. The trade which is large and steadily growing in volume and importance is diffused throughout Western New York and Pennsylvania. Mr. John A. Kessel was born in this city. Mr. Theo. S. Buerger is also a native Buffalonian, and was employed in the house for a period of eight years prior to his being made a partner.

KELLER BROTHERS.

One of the best conducted among the well-known livery and boarding stables in Buffalo is that of the firm of Keller Brothers, which they established in 1889. They are located at 1068 Genesee street, where they occupy a two-story building, 50x150 feet in area, well ventilated, drained, lighted and equipped, affording the very best accommodation for boarding horses, which are taken by the firm at very reasonable rates. In May, 1892, Messrs. Keller established a branch stable up town at 401 Franklin street, which is 25x140 feet, perfect in its sanitary arrangements, and well patronized. The firm make a specialty of furnishing carriages, coaches and light livery rigs, also omnibuses, and attend to carting, removing baggage to and from the railroad depots, moving household furniture, and for this purpose have a number of carts and three large covered vans. Carriages and coaches are furnished for weddings, balls, parties, funerals, etc. The outfits of these establishments are first-class in every particular and give the best satisfaction to patrons. Messrs. George C. and C. F. Keller are both natives of Buffalo. The former is a member of the Orpheus and the Liedertafel Clubs, and the latter is an Odd Fellow. Telephone call 1177, D.

R. J. MAGILL.

The grocery business is one of the leading commercial features of Buffalo, as in all large cities, and yet there are many establishments that would not come up to the standard of excellence deservant of notice in this review. We have selected the business of Mr. R. J. Magill as the representative grocer in his district. This enterprise was founded three years ago by J. G. Harmon, and R. J. Magill came into possession in July, 1891. He formerly conducted a stall in the Chippewa market, and now has stalls in the Washington market. Mr. Magill has one of the best arranged, best stocked and best conducted grocery stores in Buffalo. The building is located at 1556 Main street, and is 20x75 feet in dimensions. Here a fine line of pure teas, spices and coffees is carried, also everything usually found in a representative grocery house, such as canned goods, sugars, syrups, dried fruits, household necessities, preservers, condiments, pickles, butter, eggs, cheese, poultry, game and fish in season, and the finest vegetables that are brought to this market. A very large patronage is had, requiring the services of nine assistants and the utilization of five delivery terms. Mr. R. J. Magill is a native of this city, and is well known in business circles. He is a member of the Odd Fellows.

SCHWABL & LOERSCH.

Among the firms who have recently attracted much attention in Buffalo as interior decorators, paper hangers, etc., because of the high character of their work is that of Messrs. Schwabl & Loersch, at 409 Broadway, corner of Pratt street. The proprietors are Buffalo men who have studied their art in the best places, and who are fully up with the recent advances that have been made in this interesting work, and do a large business in the line of interior decorations, which is steadily on the increase. Several skilled hands are employed under their own personal superintendence, and every facility is at hand for doing superior work which is sure to give perfect satisfaction. They occupy the ground floor and basement of the four-story brick building at the above address, where they carry a full stock of the latest things in paper hangings, borders, dados, mouldings, etc., in the latest and most artistic designs; also shades, oil cloths, etc., store shades and paper hanging being made a specialty. The proprietors are young, active, business men, having been established three years, and who understand exactly the wants of the best classes of trade, and are laboring earnestly and successfully to meet these wants in the most satisfactory manner.

KING CARRIAGE WORKS.

Buffalo has been for many years recognized as a leading source of supply in carriages, etc., and among the best known and most reliable houses engaged in this industry is that known as the King Carriage Works, successor to Job King, located at 1422 to 1428 Niagara street. This business was founded in 1868 by the late Job King, who conducted the operations of the establishment until his decease in 1891. He constructed the first platform wagon produced in this city, and in those days it was considered a novelty. Since the founder's death the business has been conducted by the estate, with his son, Charles King, as manager. The latter gentleman is a young and vigorous business man, trained in the art of carriage manufacture from his youth up. The works comprise two buildings, each two stories high, and having dimensions of 60x100 feet and 65x100 feet, of which the first floors are occupied by the iron working department and repository, the upper one being used for wood working, painting and finishing. Fifteen skilled and experienced hands are employed, all operations of the works being under the personal supervision of the manager, thus insuring only such products as will withstand the most

critical tests, both in regard to the materials used in the construction and the workmanship employed. The work is executed by hand entirely, and the vehicles here turned out are unsurpassed for strength, lightness, ease of draft and thorough reliability, while the prices which prevail are such as to challenge competition. Top delivery wagons are a specialty, and the trade is large and active. Special attention is given to repairing, painting and forging.

CHAS. F. KURTZMANN.

One of the oldest established houses in Buffalo dealing in musical instruments is that now owned and conducted by Mr. Chas F. Kurtzmann, at 120 North Division street. The business was established as long ago as 1848 by Mr. C. Kurtzmann, his father a practical piano maker, who came to the country many years ago, and settled in this city and commenced the manufacture of pianos. Mr. Kurtzmann died in 1888, since when his son has continued the business. The warerooms at the above address are 25x50 feet in area, handsomely and tastefully fitted up, and every convenience is provided for the accommodation of patrons. Mr. Kurtzmann keeps in stock such renowned pianos as those of Stuyvesant, Marshall & Wendell and the famous Carpenter organs, also a full line of reed and string instruments and orchestra and band supplies of a superior quality. He can always offer the very best inducements to buyers, and enjoys a large increasing patronage. Mr. Kurtzmann gives his personal attention to tuning and repairing pianos, organs and musical instruments, executing the work with skill in the best and most satisfactory manner. Mr. Kurtzmann was born in Buffalo. He is a skilled musician and very popular in this city.

C. A. PETERS & SON.

One of the best known harness and saddlery stores in Buffalo is the establishment of Mr. C. A. Peters & Son, which is conveniently situated at 22 and 24 East Genesee street. Mr. Peters is a native of Germany, a gentleman of advanced years, and established himself in this business over a quarter of a century ago. His son, W. C. Peters, was born here and raised in the business, and twelve years ago was admitted into partnership. The store is a commodious one, and at the front is the sales-room, surrounded with large glass cases containing harnesses, while at the rear is the workshop. The firm manufacture and deal in all kinds of single and double harness, light and heavy, also saddles, bridles, whips,

horse clothing, rugs and blankets, collars, bits, spurs, pads, girths, fly-nets, cushions, cloths, and in fact everything that legitimately comes under the head of turf goods. Three competent workmen are employed. The firm make a specialty of repairing at short notice and charge the most moderate prices. Mr. C. A. Peters also conducts a similar establishment on Broadway. He is a veteran of the United States Army, which he served from 1855 to 1860.

S. SCHOEMAN.

Among those who give their attention to the calling of the undertaker and embalmer in Buffalo is Mr. S. Schoeman, who has had a long, valuable experience, and is familiar with every feature and phase of the business. For a period of three years he was the head of the firm of S. Schoeman & Co., but since 1890 he has conducted business alone. He is located at 1884 Niagara street, where he has a handsome office and warerooms, and keeps in stock a full assortment of plain and cloth covered caskets, coffins and funeral furnishings of every description. Mr. Schoeman promptly answers calls at all hours, and gives his personal attention to embalming and preparing remains for burial. He conducts funerals from the house to the cemetery, and is very moderate in his charges. Mr. Schoeman was born in Buffalo. He is a young man of enterprise and energy, and a member of the New York State and Erie County Undertakers' Association, also of the Knights of Maccabees.

EDWARD KRETZ.

One of the most active among the well-known members of the Real Estate Exchange, is Mr. Edward Kretz, who conducts a general real estate business on his own account and for others, and handles acreage, city and suburban property. He also forms syndicates, subdivides tracts and has for sale large blocks of the most eligibly situated property in Buffalo and vicinity. He furnishes tax and title searches, obtains loans to any amount on real estate and all marketable securities, collects rents, takes charge of estates. He places insurance in responsible companies at the lowest rates, and possesses exceptional facilities for placing large lines. Mr. Kretz was born in Buffalo, and is popularly known. He is secretary of the Ridge Park, and the Clinton Street City Line Land Association, and a director of the Pulaski and Mineral Spring Land Associations. Mr. Kretz's office is Room 8, 174 Pearl street.

THE NIAGARA TEA COMPANY.

Of all the various articles comprehended in our daily food supply, none are harder to obtain than a pure fresh quality of teas, coffees, spices, etc., and inasmuch as these commodities suffers so much by adulteration, the greatest care should be exercised by consumers in patronizing stores that have a well known reputation for pure goods. Such an establishment is the Niagara Tea Company, whose handsome store is located at 1863 Niagara street. This business was established in May, 1892, by Mr. Robert J. Bockris, who for seven years previously had been connected with the Atlantic and Pacific Tea Company at this branch in this city. Mr. Bockris occupies a ground floor, 20x60 feet in area, well equipped and perfectly arranged for the successful prosecution of the extensive business. The stock embraces a full line of the choicest China, Japan, India and Ceylon teas, Mocha, Java and South American coffees, which are fresh roasted every third day; whole and ground spices, sugars, and the celebrated Niagara baking powder, which is perfectly pure and reliable in every respect. Three assistants are employed under Mr. Bockris' personal supervision. Popular prices prevail, and orders are delivered to any part of the city free of charge. Mr. Bockris was born in Buffalo.

W. J. & E. F. KELLER.

The handling of groceries and provisions is one of the most important branches of business carried on in the city, and a well known, reliable house engaged extensively in it and enjoying a high reputation for dealing in A 1 goods, is that of W. J. & E. F. Keller, 2014, 2016, 2018 Niagara street. It was established in 1873 by Mr. Jacob F. Keller, who in February, 1892, was succeeded by the present proprietors. The premises occupied comprise a main floor and basement, each 25x60 feet in area, supplied with all facilities and perfect in convenience of arrangement. The stock embraces none but pure and first-class goods, such as new crop teas from Japan and China, choice Mocha, O. G. Java, Maricaoibo and Rio coffees; cocoas, chocolates and spices; best brands of canned goods, vegetables, sauces, relishes, condiments, table delicacies, foreign and domestic dried fruits; sugars, syrups, molasses; choice family flour and other cereal and farinaceous foods; select dairy and fancy creamery butter and cheese; fresh laid eggs, farm and garden products; salt and smoked meats and fish; bakers' and laundry supplies; pure foreign and domestic wines, liquors, ales, beer bottled for family use; best brands of tobacco, cigars, etc. These goods are noted

for their excellence, purity and low price. Polite assistants serve patrons promptly, and two wagons deliver goods free of charge. Mr. W. J. Keller is a native of the city, and a nephew of the founder of the house. Mr. E. F. Keller was born in Boston, N. Y., where for eight years he conducted a grocery business. The trade of the establishment is very large, and the firm makes a specialty of supplying vessels and steamboats with everything in the provision line.

THOS. TINDLE & CO.

Among the leading dealers in cooperage stock in Buffalo are Messrs. Thomas Tindle & Co., whose office and warehouse are at 1318 to 1328 Niagara street, telephone 929, A. This business was established in 1880 by Mr. Thos. Tindle, who in 1888 admitted Mr. W. K. Jackson to partnership. The premises occupied comprise a two-story structure, 100x220 feet in area, with a track in the rear connecting the establishment with the New York Central railroad. The warehouse contains a very heavy stock of cooperage, sugar and flour barrel staves, hoops and headings, cement, salt and apple barrel stock, hoop nails and staples. The firm is largely interested in mills in the lumber regions of Michigan and Indiana, and also control the output of a number of other mills in those states and Canada. Orders are filled at the lowest prices, and the trade extends throughout the East, South and Northwest to the Mississippi and West to California. Mr. Thos. Tindle was born in Yorkshire, England, and has resided in Buffalo since 1866. He is a director of the Niagara Bank of Buffalo. Mr. Jackson was born in Janesville, Wis., and came to this city at an early age.

JOHN ELSESSER.

One of the oldest established and most reliable concerns in Buffalo, engaged in dealing in mantels, grates, tiling and fine granite monuments is that of Mr. John Elsesser, at 1188 Niagara street. This flourishing business was established in 1862 by its present proprietor, and during the intervening period a large and permanent patronage has been secured. The business has been conducted at the present location for over twenty years, and in 1889 Mr. Elsesser erected the building he now occupies. The premises used for warerooms, etc., comprise the ground floor, and have dimensions of 20x100 feet, being provided with every facility and convenience for handling and exhibiting the large and carefully selected stock constantly on hand. The assortment em-

braces every variety and style of wood and slate mantels, in imitation of marble and likewise tile mantels in geometrical figures. Mr. Elsesser also lays tile floors and executes tessellated work in this direction in the highest style of the art; arranges grates and terra cotta fire places, etc. The proprietor also deals in fine granite monuments, of which he makes a special feature, and carries a full stock of Scotch, American and Canadian granite monuments. Mr. Elsesser attends to cemetery work, does lettering, regilding, etc. Mr. Elsesser, who is a native of Germany, came to Buffalo when a child, and was here raised and educated.

F. A. BRADLEY & CO.

In the plumbing business, together with that of steam and gas fitting, Messrs. F. A. Bradley & Co., at 1838 Niagara street, have achieved a well earned reputation, and their establishment has become recognized as a leading one in the city. It was founded by them in 1891. The premises occupied comprise a commodious ground floor, 20x50 feet in area, consisting of salesroom and work shop, the latter equipped with all necessary facilities, the former stocked to repletion with a full line of plumbers', steam fitters' and gas fitters' supplies. Every branch of the plumbing, steam and gas fitting and sewer building is here undertaken; estimates are furnished and contracts made for the entire fitting up of new buildings, and satisfaction is guaranteed in every instance, while the charges are always based on a scale of extreme moderation. Ten hands are employed, and an extensive business is transacted. The partners are natives of this city, and formerly connected with the house of their brother, Mr. Henry Bradley. They are members of the Master Plumbers' Association.

J. M. ANSTETH & CO.

One of the leading among the popular business establishments at Black Rock, is that of John M. Ansteth & Co., dealers in dry goods, boots and shoes. The business was established at 1841 Niagara street by the senior member of the firm, and continued until May 1892, when he was joined by Mr. P. H. Ansteth and the present firm formed. In the spring of the same year the firm took possession of the adjoining store, 1839, and formerly occupied by Ruge & Co. The store devoted to the sale of dry goods is 80x90 feet in area, and that to footwear 20x60 feet. They are tastefully fitted up, complete in all appointments, and courteous clerks are in attendance. The firm carry a full stock of staple

and fancy dry goods, making a specialty of dress fabrics, silks, woollens, ribbons, laces, ladies' and gents' furnishings, notions, trimmings, etc., also a splendid assortment of fine boots and shoes for ladies, gentlemen, boys, misses and children's wear, made by the most reputable manufacturers in the country, also slippers and rubbers. A feature of the establishment is the low prices. Mr. John M. Ansteth is a native Buffalonian, and a well known Freemason and Odd Fellow. Mr. P. H. Ansteth is also a native of this city, and was formerly with A. E. Perrin and Job. King, carriage manufacturers. He is a member of the Independent Order of Foresters.

CROSSETT SHOE COMPANY.

The Crossett Shoe Company's salesroom is located at 809 Main street. This is a branch of the famous Crossett Shoe Company of North Abington, Mass., which was established eight years ago, and of which Mr. Lewis A. Crossett is the sole proprietor. The Buffalo house was opened May 5, 1892, and has since been under the able and efficient management of Mr. J. C. Spicer, who has, in a brief period of time, built up a large and permanent trade. The store is 20x44 feet in dimensions, finely fitted up with every convenience and fully stocked with a choice assortment of the company's fine grade of gentlemen's footwear, which is offered at extremely moderate prices. These goods are unrivaled for elegance, durability, fit and comfort, and embrace every feature of elegance, rendering them fully equal to the finest ordered custom work. The company selects its leather and findings with the greatest care, introducing the latest popular styles, employing the most skillful cutters and foremen, and at the same time guaranteeing the quality of every pair of shoes turned out from its factory. Mr. Spicer is a native of Buffalo.

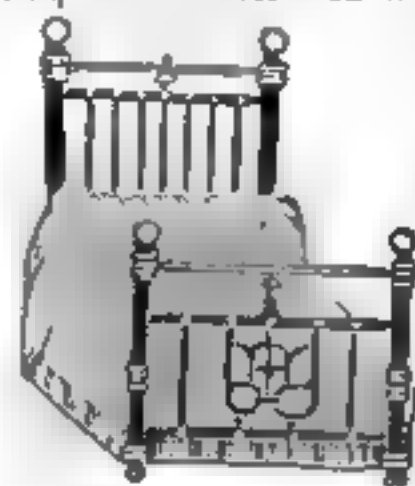
JOHN DELLINGER.

In the important business of sanitary plumbing, together with dealing in hardware, tinware, stoves, etc., Mr. John Dellinger, 1228 Niagara street, has achieved a well earned reputation. This house was established in 1885 by its present proprietor, who, since the inception of the enterprise, has enjoyed a liberal and influential patronage. The premises occupied comprise the ground floor and basement of a building, 20x53 feet in dimensions, with a work shop 20x30 feet in area, the latter being equipped with all necessary facilities, and the former stocked to repletion with a full line of

plumbers' and gas fitters' supplies, stoves, ranges and hot air furnaces, and everything in the line of builders' and housekeepers' hardware, mechanics' tools, shelf goods, cutlery, household goods, tin, copper and sheet ironware, bird cages, lamps, etc. Every branch of the plumbing and gas fitting, as well as the sewer building industry is here undertaken, estimates are furnished, and contracts made for the entire fitting up of new buildings, and satisfaction is guaranteed in every instance. In the tinmithing and metal working department special attention is given to roofing, guttering, spouting and all kinds of jobbing and repairing. Mr. Dellinger employs from seven to twelve workmen. He was born in Buffalo, and is a member of the C. M. B. A., and also of the Master Plumbers' Association.

N. P. CHANEY & CO.

One-third of the existence of the average human being is spent in bed, and it is therefore of importance that everything that goes to make up the modern couch should be of good quality, and fully up to all sanitary requirements. A widely and favorably known firm in



Buffalo engaged in the business of mattress making is that of Messrs. N. P. Chaney & Co., whose office and store are at 818 Main street. Mr. N. P. Chaney, the senior partner, is a native of Massachusetts, and was for several years engaged in the same line of business in Toronto, Canada. In 1883 he removed to this city and founded his present enterprise. From the start he built up a large and flourishing trade, which has since continued to develop at a rapid ratio. The premises utilized comprise a ground floor and basement, each having an area of 23x80 feet. In the basement is the mattress renovating department, while the first floor is devoted to office, store and manufacturing purposes. A heavy stock is carried of the best hair mattresses, live geese feathers, brass and iron bedsteads, all kinds of bedding, spring beds, etc., which are offered at prices that enable every one to obtain the best goods at a minimum of cost. Old hair mattresses and feather beds are steamed and made equal to new, restoring elasticity, and destroying moths and bad odors. Orders receive prompt and careful attention, the telephone call being 1698. N. P. Chaney is a gentleman of ability, and well known in the community as a man of strict integrity and highly esteemed by all his acquaintances.

ANTON REITH.

In catering to the needs of the family in fine staple and fancy groceries there is no house on Amherst street with a better reputation than that of Mr. Anton Reith, situated at 120. The house was established in 1877 by Mr. Reith, since when he has enjoyed a prosperous career. The store has dimensions of 20x85 feet, and is splendidly appointed. The stock is large and, in addition to the usual supplies of staple groceries, includes canned goods in great variety, foreign and domestic dried fruits, table delicacies, condiments, cheese, creamery butter, selected China, Japan and India teas, choice Mocha, Java and South American coffees, pure spices, whole and ground, best brands of family flour, smoked and salt meats, and a general line of country produce. Mr. Reith also carries a stock of foreign and domestic dry goods and notions, dress fabrics, linens, sheetings, white goods, ladies' and gentlemen's furnishing goods, boots, shoes, slippers and rubbers for ladies, men, misses, boys and children, from the best manufactures in the country. Polite salesmen are employed, and patrons receive courteous and prompt attention. Mr. Reith is a native of Germany, and has resided in Buffalo since 1868.

JOSEPH E. ZENT.

Among the prominent undertakers and embalmers in Buffalo should be mentioned Mr. Joseph E. Zent, who also conducts a large business as a dealer in furniture and house furnishing goods. This business was established by Mr. G. Schoeman twenty-five years ago. Two spacious adjoining stores, 85x75 feet in area, at 1801 1808 Niagara street are occupied by Mr. Zent, and here he makes a fine display of parlor and chamber suits, richly upholstered, and all kinds of household furniture and housekeeping goods. As an undertaker and embalmer Mr. Zent has achieved a high reputation, and in his warerooms he keeps a large stock of plain and cloth covered caskets, coffins, and all kinds of funeral furnishings. He attends to calls promptly at all hours, and takes full charge of and directs funerals from the house to the cemetery. He furnishes hearses and carriages, and is careful and considerate when performing his duties. He is moderate in his charges. Mr. Zent was born in Williamsville, N. Y., and has resided in Buffalo for some time.

HERBERT E. MCGRAW.

One of the neatest and best appointed shoe stores in the section of Buffalo in which it is located is that of Mr. Herbert E. McGraw, at 1170 Niagara street. Mr. McGraw established his present business in 1891, and has met with the most liberal patronage ever since his opening. He carries a large and carefully selected stock of the best manufacturer's goods, in men's, ladies', boys', misses' and children's boots, shoes, slippers, rubbers and foot wear of all kinds. His store, which occupies the entire main floor at the above location, is 22 x 60 feet in area, and is elegantly fitted up and furnished with all modern conveniences for the comfort of patrons. Mr. McGraw has a large workroom in connection with his store, where he employs first-class and experienced workmen in the manufacture of shoes to order, and all kinds of custom work and repairing, which he does neatly, promptly and at most reasonable prices. Mr. McGraw was born in the state of New York, city of Buffalo, and was formerly connected with the house of Ramsdell, Sweet & Co., wholesale dealers in boots and shoes. He brings to bear in his present enterprise a perfect knowledge of every detail of the business, and is meeting with a success that is as deserved as it is well earned.

VALENTINE VOGHT.

The community boasts of no more energetic or useful class of business men than are to be found in the ranks of the underwriting fraternity, men of address and earnestness, whose time and labor are devoted to the service of their fellow citizens, and whose highest ambition it is to protect their patrons from loss occasioned by fire. Among the most active and successful is Mr. Valentine Voght, whose offices are on the second floor at 10 West Eagle street. Mr. Voght has had a long, valuable experience as an underwriter, and commenced business operations some years ago. He is a middle-aged gentleman, born and raised in Buffalo, and is well known among the reliable, responsible insurance agents in the city. He represents the American Fire Insurance Company of Philadelphia, Pa., and insures houses, buildings, stables, merchandise, factories, stocks, household furniture, etc., at low rates, and carefully attends and looks after the interests of all taking out policies at his agency. He does an extensive business, requiring the services of two assistants, and as a business man and citizen sustains a high reputation.

THE SPRINGFELS MANUFACTURING COMPANY.

An extensive enterprise is that conducted by the Springfels Manufacturing Company, whose works and warerooms are located at 46 and 48 Broadway. This company is engaged in the manufacture of plush, morocco and chamois cases, paper boxes, trays, etc., and for the production of these have the finest plant and best facilities in this city. They utilize the second, third and fourth floors, the dimensions of the building being 60 x 100 feet. From fifty to seventy-five persons are employed steadily, and the factory is perfect in equipment of machinery and appliances for making the finest goods in this line. The product includes fine cases in all colors of silk plush, fine leathers and chamois. The styles are all elegant and new, and are designed especially for this house. The boxes, trays, etc., that the company makes are as perfect as good workmen and improved machinery can produce, and the product is sold to dealers all over the United States. The members of this company are Messrs. C. F. Friedholdt, Christ Hagen, Chas. F. Springfels and Fred. Doenitz, all well known in trade and manufacturing circles.

E. J. BUXTON.

Buffalo has acquired quite a reputation as a center of the flower and seed trade, and a prominent house engaged in this business is that of Mr. E. J. Buxton, at 1099, 1101 and 1103 Niagara street. This enterprise was established in 1887 by Mr. Buxton, who is a native of Manchester, England, and has resided in Buffalo since 1870. His green houses cover an area of 80 x 200 feet, and are equipped with adequate heat, etc., and every known modern accessory connected with the art of floriculture. Mr. Buxton supplies a large demand for all kinds of flowers, including the rarest and most beautiful varieties of foreign and native flowering plants, shrubs and evergreens. He furnishes bouquets, wreaths and various emblematic designs for weddings, parties, balls and also funerals, in new and original conceptions of artistic forms. Mr. Buxton has always on hand a large assortment of cut flowers, smilax, etc., and all orders by mail, telegram or in person receive prompt attention. Mr. Buxton is a prominent member of the Buffalo Florists' Club and the Royal Arcanum.

JOS. G. DOBMEIER.

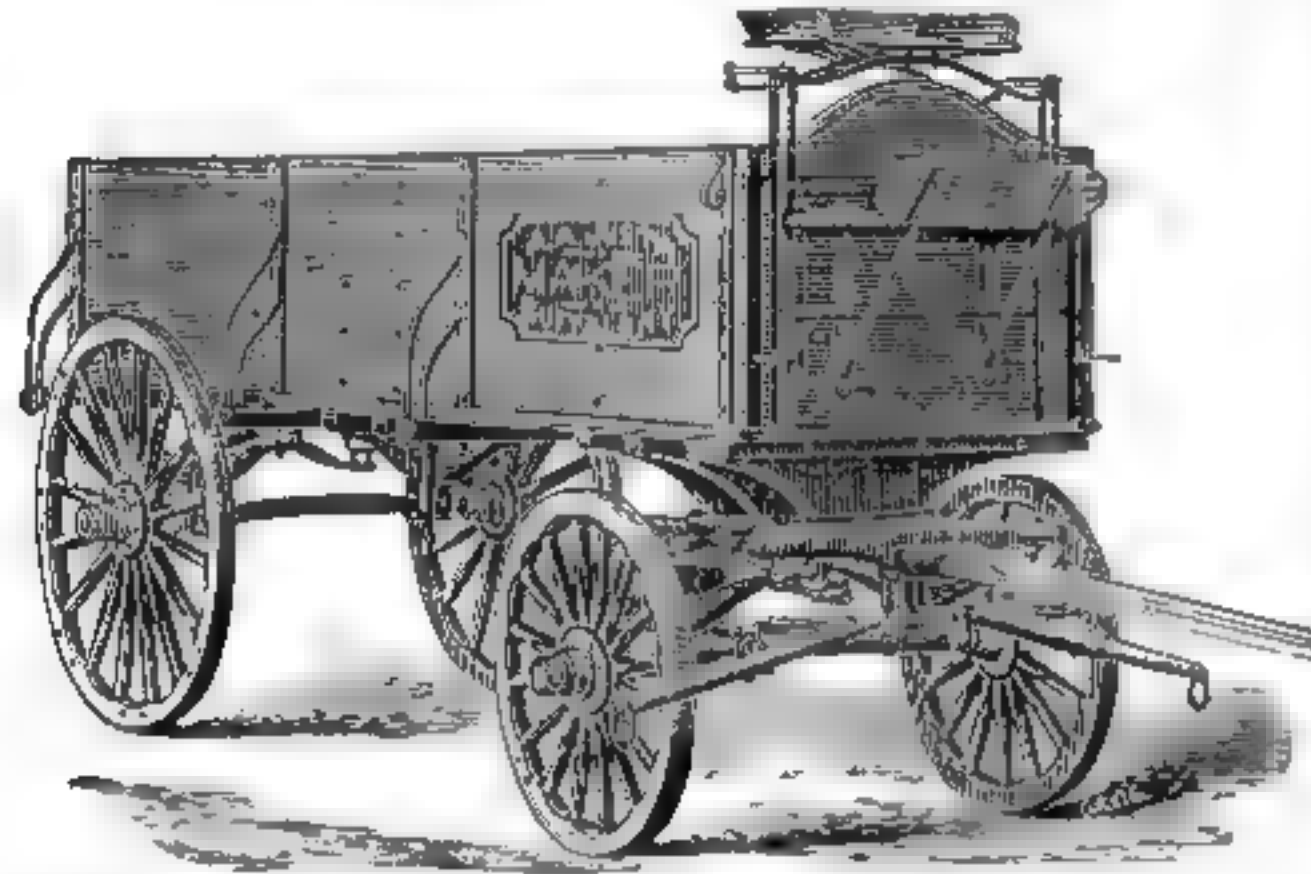
The house of Mr. Jos. G. Dobmeier, dealer in hardware, stoves, etc., at 789 Genesee street, was founded by him in 1872. Since the inception of the enterprise there has been a liberal and influential patronage. The premises are of ample dimensions, and thoroughly equipped with all modern facilities for the successful prosecution of the extensive business. The stock carried cannot for extent, quality and variety, be surpassed. It embraces a full assortment of stoves, ranges and hot air furnaces, from the best manufacturers in the United States, and everything in the line of builders' and housekeepers' hardware, mechanics' tools, shelf goods, table and pocket cutlery, tin, copper and sheet iron ware, machinists' supplies and garden tools. In the tinsmithing and metal working department, irrespective of the manufacture of household and cooking utensils, special attention is given to roofing, spouting, guttering and all kinds of jobbing and repairing. Mr. Dobmeier is a native of Buffalo.

E. H. BEAMAN.

A popular drug store in this section of Buffalo is that of Mr. E. H. Beaman, at 1645 Niagara street. Mr. Beaman is a native of Old Hadley, Mass., and has been a resident of this city since 1853. He established his present enterprise in 1862, and has been at his present address since 1884. The premises occupied consists of the main floor of a building, 20 x 50 feet in area attractively furnished in the latest modern style. The stock embraces a full line of pure drugs and chemicals, all of standard quality, proprietary medicines of recognized merit, and pharmaceutical preparations of Mr. Beaman's own superior production, all the latest novelties in druggist's fancy goods, toilet articles, perfumery, etc., physicians' and surgeons' requisites, sick-room supplies, in fact, everything found in a well regulated pharmacy. The prescription department under Mr. Beaman's personal supervision is a special feature of this store, only regularly qualified assistants being employed. Mr. Beaman, who is a prominent Freemason and a member of the A. O. U. W., is a pleasant, courteous and energetic gentleman.

A. A. JUSTIN'S SONS.

The name of Justin has been associated in this city with wagon building ever since 1842. In that year Mr. C. A. Justin established himself in this business,



which he conducted with uninterrupted success until 1890, when his decease took place, and his two sons, both of whom grew up in the business succeeded to the man-

agement. The firm manufacture light and heavy platform spring and truck wagons, etc. Their premises are located at 1894 and 1896 Niagara street, where they occupy a two-story brick building, 41x140 feet in area. The establishment is equipped with all the appliances and tools necessary in this line, and operated by a steam engine of ample power. The firm manufacture express and delivery wagons, trucks, vans, etc. They employ ten skilled workmen, and give particular attention to painting and repairing. Messrs. H. A. and D. H. Justin are both practical mechanics. Among the productions of the house we would call attention to the three perfectly constructed ambulances manufactured for veterinary surgeons' Summerville, Hinkley and John T. Claris. These admirably and ingeniously built conveyances have attracted much attention. They have recently built a fine ambulance for the Buffalo City Hospital on Bank avenue. Messrs. Justin are active, honorable business men, prominent in the best commercial and manufacturing circles in this city.

JOHN P. ZENNER.

The leading insurance and real estate agency in the eastern section of Buffalo is that of Mr. John P. Zenner, at 932 Genesee street. Mr. Zenner represents a line of strong substantial insurance companies, all of which have wide reputations for solvency, and the promptness with which they adjust and pay claims. Among these are the Sun of London, England; Pennsylvania of Philadelphia, Pa.; Niagara of the City of New York and the Buffalo German of Buffalo, N. Y. Policies are issued at lowest rates, and Mr. Zenner carefully looks after and guards the interests of all his clients. As a real estate dealer he is popularly known and is doing a large business, negotiating for the sale and purchase of improved and unimproved city and suburban property. He is the general agent of the Genesee Street Land and Improvement Company, whose property is between Ferry and Genesee streets, the Erie railroad and Bailey ave.



He always has desirable business and residence property to dispose of, and can offer the best inducements to buyers. Mr. Zenner also deals in acreage and sub-divisions, and is now disposing of eligibly located suburban lots for cash or for monthly or weekly payments. He is a native of this city, a broad-gauge man of comprehensive views, and identified with Buffalo in the best sense. Mr. Zenner is one of the proprietors of the Genesee Street Planing Mill, doing a large building and contracting business. He is a notary public, commissioner of deeds, conveyancer, etc., and furnishes tax and title searches. He has been established in business for a period of over twelve years.

BUFFALO CLOAK MANUFACTURING CO.

The representative and most noted concern in its line in the Queen City of the Lakes is that known as the Buffalo Cloak Manufacturing Company, manufacturers and importers of ladies', misses' and children's cloaks, whose salesrooms are centrally situated at 189 Washington street. The company's factory which is fitted up with all modern appliances, sewing machines, etc., and furnishes employment to 200 skilled hands, is located at 101 to 105 De Witt street. This prosperous industry was established in 1870 by Mr. M. Block on a small scale, the amount of his sales the first year being only \$15,000, while in 1892 they were over \$250,000. The company import cloaks for ladies and misses direct from the most celebrated Paris and London houses, and quote prices that necessarily attract close and careful buyers. Their own cloaks are made of first-class materials, and are general favorites with jobbers and retailers, owing to their elegance of design, workmanship, finish and great salability. Orders are carefully filled at lowest prices, and the trade extends throughout New York, Pennsylvania, Ohio, Michigan, Indiana and the Western states. Several traveling salesmen are employed, and they also have thirteen clerks and assistants in their salesrooms. The company's warehouse is a substantial four-story and basement building, 45x130 feet in dimensions, fitted up with modern appliances, elevator, etc. Here they keep an immense and valuable stock of various grades of cloaks and cloaking materials, trimmings, etc., and the trade is strictly wholesale. Mr. M. Block was born in Germany, but has resided in Buffalo many years, while Mr. H. W. Block is a native of this city.

F. G. O. EHLE & CO.

A leading business firm, manufacturing high grade goods in sheet metal, etc., is the house of F. G. O. Ehle & Co., which was established in 1878 by Mr. F. G. O. Ehle. In 1890 Mr. Fred Snyder was admitted and has continued under the present firm style. The business is conducted at 122, 124 and 126 Washington street. The premises are 100x130 feet in dimensions, and are fitted up with all modern conveniences and appliances for stamping, corrugating and perfecting tin work and specialties. They employ a force of fifty hands, and manufacture Ehle's Nestable Dinner Pail, which is one of the most unique and most perfect appliances invented. It consists of a series of separate dishes, and when empty, may be so nested as to carry conveniently in the coat pocket. The trade of the house extends to all parts of the United States, and is of an important character. Both member of this firm are natives of Germany, who have been residents of Buffalo twenty years.

COCKBURN BROS. & CO.

A representative concern in Buffalo engaged in the manufacture of concrete paving is that of Messrs. Cockburn Bros & Co., whose office is located at 8 Tucker Building, Court street. This business was established April, 1891, by Messrs. James S. and John W. Cockburn, who have already secured a liberal patronage, not only in the United States, but also in England. The firm's Eureka concrete paving is composed of carefully selected materials, and the greatest care is exercised by the proprietors in its manufacture. It is absolutely unrivaled for sidewalks, driveways, cellars and basement floors, ware house, dairy, granary, brewery and stable floors, and in all places where damp proof flooring is needed. They have done a considerable amount of work in Buffalo, and have laid their Eureka concrete paving in the Walbridge Building, Washington street, in the Buffalo smelting works, New Arcade Building, New Medical College, etc., to the entire satisfaction of patrons. This concrete paving is the cheapest and most durable stone in the market, and a written guarantee is given with all work. Both Messrs. James S. and John W. Cockburn were born in England, and have been identified with this important industry all their lives.

HARRY SMITH.

One of the most successful among the hatters and furriers in Buffalo is Mr. Harry Smith, who has been established in the business since 1858, and up to 1887 was located at 327 Main street, when he moved to the premises now occupied at 317 on the same street. The store is 20 feet wide and 75 feet deep. It has a plate glass front and the interior is tastefully fitted up with walnut fixtures, handsome show cases and is very attractive. The stock is full and complete and embraces everything in the line of silk and derby hats in accord with the prevailing fashions, also caps, fashionable furs of every kind, gloves, umbrellas, etc. Mr. Smith is a direct importer of Bixham's, Berkely & Halesberg's celebrated London hats, and also the finest London furs, and keeps in stock hats made by Spellman & Melville and other reputable manufacturers of New York. Mr. Smith's patronage comes from the best classes of the community. Born in England, Mr. Smith has resided in Buffalo most of his life, a period of half a century. He is an active Freemason, and has always sustained a high reputation as a business man and citizen.

A. SNYDER.

A noteworthy footwear emporium in this section of Buffalo is that of Mr. A. Snyder at 187 East Genesee street, corner of Elm. Mr. Snyder is a native of Dunnville, Province of Ontario, Canada, but has resided in this city for the past twenty-seven years. He was at first engaged in the retail dry goods trade, which he abandoned in 1882 to embark in his present enterprise. From the start Mr. Snyder secured a firm and permanent hold on public favor and patronage, which time has greatly strengthened. Mr. Snyder occupies spacious and commodious premises, well adapted for the purposes of this business, and comprising the ground floor of a building 20x100 feet in dimensions. The store is handsomely fitted up, and is provided with all modern conveniences and appliances that can promote the comfort of patrons or add to the attractiveness of the display of fine goods always on hand. The stock includes boots and shoes in all sizes, widths, styles, shapes and designs, both in fine and medium grades; also a full line of slippers, sandals and rubbers. Mr. Snyder is an expert in catering to the demands of his patrons, with whom he is very popular.

E. F. OATES.

Among the real estate dealers having their head quarters in this city is Mr. E. F. Oates, who is conducting large operations in various parts of the country, and has some of the finest and best wooded, fruit and mineral lands to dispose of. Mr. Oates, who was born in Canada, at Toronto, resided for a period of seven years in Georgia, and was engaged in realty transactions in that state at Athens. He has been established in this city since August, 1892, and is rapidly building up a fine business. Mr. Oates handles and deals in Southern pine and mineral lands, Florida orange groves, Lake Superior mineral lands, and also Buffalo city and suburban improved and unimproved property. He can offer the very best inducements to investors in the above properties, and also in subdivisions and acreage in the vicinity of the city. Mr. Oates is a gentleman of sagacity, business acumen, probity and integrity, and his judicious advice may always be depended upon. He is prompt and reliable in his dealings, and his reputation has never been questioned. Correspondence is solicited, all inquiries promptly answered, and maps and plans sent to any address on application to his office, Room 82, Builders' Exchange. Mr. Oates makes a leading specialty of gold bearing property in Georgia, and of precious stones in Colorado.

CONRAD BAER.

Mr. Conrad Baer offers to the public a perfect service in the numerous branches which he so ably represents. Since the year 1862 he has attended to all matters in connection with the negotiation of loans upon mortgages, bonds or approved securities; he issues drafts and foreign exchange on the principal financial centers in Great Britain, Ireland and continental Europe; he furnishes tickets and transportation to and from foreign ports; he places insurance in companies of known stability and reputation, and he prepares deeds, bonds, mortgages and legal documents of all kinds. He also attends carefully to all business in the Surrogate Court, such as proving wills, procuring letters of administration and guardianship, and effecting judicial settlements. Mr. Baer is the local agent for the National Fire Insurance Company of New York and Commercial Union Assurance Association (limited) of London, England, a company which was incorporated as long ago as 1838, whose cash capital amounts to \$200,000, total assets on Jan. 1, 1892, \$366,514, and surplus on the same date, \$7,130. Mr. Baer also represents the Red Star line of

Antwerp steamships, the Hamburg and Stetten, the North German Lloyd and the Netherlands line, and can supply tickets to English and European centers at extremely reasonable rates. His office is at 527 Main street, and customers will find every facility there for the transaction of business. Mr. Baer is also a notary public, and is ever ready to afford advice and assistance to those requiring the same in his various lines of industrial activity. He is also agent of the Royal German Consul General at New York, and attends to all his business at Buffalo and vicinity.

F. G. & G. R. SIKES.

Of the leading engineers and contractors in Buffalo there is none more thoroughly capable than Messrs. F. G. & G. R. Sikes. They stand at the head of their profession, and during the time they have been associated, a period of four years, have carried through successfully many important public and private works in this city and vicinity. They surveyed and laid out several projected steam railroads, and prepared the plans and specifications, and supervised the construction of the electric railway in North and South Tonawanda, also the East Emora electric railway, the Buffalo and Kenmore and Tonawanda, and the Williamsville electric railways. The Messrs. Sikes are prominently known in real estate circles in this city, and their services are always in request as consulting engineers. The offices of the firm are 81 and 82 White Building.

F. X. SPITZNAGEL.

A great demand has of late years sprung up all over the country for light non-alcoholic beverages of all kinds, and these are rapidly displacing intoxicating drinks in the affections of the people. Among the reliable and responsible concerns in Buffalo which meet this ever-increasing demand with great success that of Mr. F. Z. Spitznagel is especially deserving of prominent mention. It is the leading house of its kind in Erie County, and its trade has assumed vast proportions. Mr. Spitznagel founded this enterprise in 1867, and his success has been noteworthy and continuous. The premises utilized by him are at 437 Ellicott street, and comprise a two-story brick building, 30x52 feet in dimensions, lately erected by Mr. Spitznagel at a cost of \$2,500. The works are thoroughly equipped with a splendid supply of machines, tools and appliances. A

competent number of skilled hands are employed, and the output consists of aerated beverages and mineral waters of the finest quality. Orders are promptly filled, and delivered to any part of the city or suburbs free of charge. Mr. Spitznagel, who was born in Germany, has resided in Buffalo for many years.

C. H. WARD & CO.

Prominent among the representative concerns in Buffalo is that conducted under the name of C. H. Ward & Co., engaged in plating in nickel, brass, silver and gold, located at 91 Main street, of which Mr. Ward is the proprietor. This business was inaugurated originally in 1880, by Mr. George A. Bemis, whose decease took place in 1892, when the present proprietor succeeded. The premises are thoroughly adapted to the purposes of the business. The works occupy the entire second floor, having an area of 40x80 feet, and are fully equipped with all the latest perfected machines, tools and appliances, operated by steam power. The range of work embraces everything in the line of gold, silver, nickel, brass and electroplating. An efficient force of skilled workmen is employed here under the personal supervision of Mr. Ward, who is a gentleman of long practical experience in this field of scientific labor.

C. J. DWYER.

Buffalo has many first-class and ably conducted drug stores, and among them is that of Mr. C. J. Dwyer, at 166 Broadway, corner Michigan street. Few members of the profession bring to its practice better qualifications or higher scientific attainments than Mr. Dwyer. Before embarking in business on his own account he filled the responsible position of manager of the drug house of Messrs. Danback & Company, on Seneca street, during a period of six years. He founded his present business in January, 1892, and at once secured a large, influential and permanent patronage. The store is 25x50 feet in dimensions, neatly appointed and handsomely furnished and presents a very attractive appearance. A large and comprehensive stock is constantly on hand, which has been selected with great care, and which embraces pure, fresh drugs, chemicals and medicines, essences, acids, extracts, tinctures, seeds, spices, herbs, barks, roots and kindred products, standard proprietary remedies and pharmaceutical specialties, physicians' and surgeons' supplies, medicinal wines, liquors and mineral waters, also toilet and fancy articles, cigars,

etc. A specialty is made of compounding physicians' prescriptions and family recipes, which is done at all hours and at lowest rates. Mr. Dwyer is a native of Sutton, Canada, but has resided in Buffalo for the past twenty years. He is a duly registered pharmacist, and a prominent member of the C. M. B. A., and of the C. B. L.

JOSEPH DOWNS.

A well-known practical watchmaker and jeweler in this city is Mr. Joseph Downs, who has been established in business since 1887. He is located at 831 Seneca street, where he occupies a store neatly arranged and tastefully fitted up. He keeps a full stock of jewelry in all the new styles, gold and silver watches, clocks, solid silver and plated ware, optical goods, and a great variety of fancy articles that belong to the business. Particular attention is given to fine watch, clock and jewelry repairing. He is a native of Scotland, and came to Buffalo in 1886. He is an upright, honorable business man.

BUFFALO SHOW CASE WORKS.

The leading manufacturers of fine show cases, west of New York city, are what are known as the Buffalo Show Case Works, of which Mr. H. W. Kruse is the proprietor. This splendid business enterprise was established by Mr. Kruse twenty years ago, and by his close application and the superior work turned out, the establishment has attained a high reputation, and a demand has been created for the product in all sections. The factory is located at 104 and 106 Oak street, between Eagle and Clinton. Here Mr. Kruse has a large building, three stories in height, and 40x40 feet in dimensions, with an addition, 20x40 feet in dimensions. Steam power is supplied, and the factory has all the best improvements in machinery for making all kinds of show cases. These are turned out in all shapes and styles for confectioners, druggists, jewelers, perfumers and others' use, and are made of metal, celluloid, walnut and imitation mahogany, etc. A full and complete stock is carried at all times, and the trade is supplied at short notice. Only capable and experienced workmen are employed, and a very extensive business is done. Mr. H. W. Kruse is a native of Germany, and has resided in Buffalo for twenty-two years. He is energetic, popular and very reliable, and is everywhere regarded with the highest esteem.

JAS. C. AUSTIN.

Among the varied industrial establishments of Buffalo that of Mr. James C. Austin, of 48 Main street, is especially deserving of prominent mention. It was founded seventeen years ago by its present proprietor, and under his able management has become the center of a wide-spread trade. Mr. Austin is an experienced engineer, for whom the most complex machinery has no secrets. His establishment is headquarters for engineers' supplies, iron pipe and fittings, brass and iron cocks, valves, etc., Jenkin's standard packing and valves, sheet rubber and Palmyra packing, pure gum valves, rubber, leather and cotton belting and hose, boiler and lubricating compounds, duplex and single action steam pumps, Hancock's improved inspirators, the best brands of machine oils, etc. Mr. Austin is sole agent in this territory for the Excelsior injector, manufactured at Erie, Pa., by N. A. Watson, and for James S. Pulling & Co., of Columbus, Ohio. The premises comprise a four story building, perfectly adapted for the purposes of the business. Mr. Austin was born in Buffalo, and is one of its most highly esteemed and substantial business men.

WILLIAM H. SLADE.

Among the leading and most influential dealers in real estate in Buffalo we find Mr. Wm. H. Slade, who for many years has been closely identified with the realty interests of the city. Mr. Slade is a native of Buffalo, is the son of the late Hon. Judge Slade, and has been engaged in his present line of business for over thirty years. He brings to bear special aptitudes and qualifications, and those contemplating the purchase of property can fully rely upon his sound judgment and judicious advice to secure the most desirable and profitable investments. Mr. Slade is locally thoroughly posted, and offers the best bargains in property, both improved and unimproved. He is himself a large property owner, and is chiefly interested in real estate in East Buffalo. He also handles realty on commission, negotiates loans on bond and mortgage, undertakes the management of estates for non-residents, etc. A leading specialty is made of tax and title searches. He has always on his books long lists of choice property and vacant lots; the prices quoted by him are invariably moderate, and terms are made to suit. Mr. Slade's office is at 333 Main street.

GEO. L. LINCOLN.

It is two years since this gentleman first started in business, and he has been highly successful. There are few occupations in which confidence is so essential as that of a real estate agent, and Mr. Lincoln has from the beginning been prominently in the fore front of the profession, which position he occupies to-day. He is a recognized authority in all matters relating to city and suburban real estate, and is prominent as an expert appraiser. Both improved and unimproved property in the city are bought and sold, mortgages and loans are promptly negotiated, taxes paid, and he does a large business in handling business property. A very desirable office is occupied at 404 Main street. It is handsomely fitted up and arranged with all conveniences essential for an intelligent prosecution of the business, and Mr. Lincoln is invariably prepared to render the public a service at once prompt, reliable and faithful. He has built up a reputation and a clientage that is the best possible proof of his energy, ability and sterling worth, and places all transactions on a thoroughly substantial and satisfactory footing.

WORTHINGTON & SILL.

One of the oldest established and most prominent and reliable insurance agencies in Buffalo is that of Messrs. Worthington & Sill, who have been located in business here since 1868. They have splendid offices at 10 Board of Trade, and their familiarity with property and their high standing in business circles have given them a very marked prestige in business here. They represent such leading Fire Insurance Companies, as the following: London Assurance, North British and Mercantile, Imperial Insurance Company, Northern Insurance Company, Union of London, Franklin, American Fire, Philadelphia; Citizens, New York; St. Paul Fire and Marine, Traders, Merchants, Commerce and Boylston. Also the following named Marine Companies: London Assurance Corporation, St. Paul Fire and Marine, Detroit Fire and Marine, Mercantile Insurance Company, and Michigan Fire and Marine. The firm are members of the Buffalo Association of Fire Underwriters and of the Merchants' Exchange. They transact a large business in Fire and Marine Insurance, and are very popular as business men. Mr. C. G. Worthington is a native of Genesee County, N. Y., and Mr. Henry S. Sill was born in Buffalo. In mercantile, commercial and financial circles they are very prominent and highly respected.

WATSON & PRINCE.

The Anglo-American Savings and Loan Association of New York is too well and favorably known to need much praise at our hands, as it is one of the sound financial institutions which have contributed so much to the thrift and economy of our country. Its directorate is the strongest of any similar institution in the country. The western management is situated in this city, and is in the able charge of Messrs. Watson & Prince. They have fine offices in the Mohawk Building at the corner of Main and Mohawk streets, and here they transact a very large business. This branch was only established in January, 1892, but the extraordinary development of the business under its present able and trustworthy management, has fully justified the step taken. Both partners are gentlemen of middle age. Mr. W. R. Watson was born in England, and Mr. G. G. Prince is a native of New York state. They are at all times prepared to loan money in liberal amounts on real estate, with easy system of payments at low rates of interest.

J. F. WEINHEIMER.

In the important business of plumbing gas and steam fitting, Mr. J. F. Weinheimer has achieved a well earned reputation, and his establishment at 271 Genesee street is recognized as a leading one of its kind in the city of Buffalo. In 1888 Mr. Weinheimer formed a partnership with Mr. C. B. Sheinmann, which continued until 1891, when he succeeded to the sole charge. Contracts of any magnitude are taken by Mr. Weinheimer, and the complete fitting up of buildings is satisfactorily executed. Only competent workmen are employed and all work is done according to modern methods. Sanitary work is a specialty and in his operations Mr. Weinheimer employs twenty practical hands. He occupies a large store and carries a full and complete stock of plumbers, gas and steam fitters supplies, chandeliers, etc. He was born in Buffalo and belongs to the Master Plumbers' Association, and also the Royal Arcanum.

WILLIAM SCHEU.

One of the oldest among the leading flour and feed stores in the city is that of Mr. Wm. Scheu. In 1875 he built the handsome three-story and basement brick building now occupied at 241 and 243 Genesee street,

which has a frontage of 50 and a depth of 100 feet. Mr. Schen carries an extensive stock of goods, including Buffalo City family flour and all the leading brands manufactured in the Northwest; also mill feed, corn, oats, salt, pressed baled hay, straw, etc. Full weight and measure are given, and connected with his warehouse is a public hay scale, where all the various commodities sold and bought by him can be weighed by him without extra charge. Mr. Schen is an upright, honorable business man of unquestioned reputation, and one of the most prominent of our German-American citizens. He is a member of the A. O. U. W., several leading German Saengerbunds, and a stockholder in the International Brewing Company, the German-American Bank, German Insurance Company, the Union Bank and the Magrun-Beck Brewing Company, and a director of the Union Bank. A native of Germany, Mr. Schen has resided in the city of Buffalo since 1845.

JAS. H. KING.

Among the new foot-wear emporiums recently opened in this city, that of Mr. James H. King is well worthy of notice. Mr. King, who was born in Troy, has resided in Western New York many years, and for thirty-one years was a conductor on the Erie and the Lackawanna & Pittsburgh railroads, nineteen years on the former and eleven years on the latter. In 1889 he established himself in the boot and shoe business in Olean, N. Y., and last August moved to this city and has since occupied a store at 572 Genesee street, in the Ernst block. It is made attractive by plate glass show windows, and a complete stock of all kinds, of fine and medium grade boots and shoes, rubbers and slippers for ladies, gentlemen, misses, youths, boys and childrens wear, also Burt & Packard's celebrated men's fine patent leather and cordovan shoes, for which he is sole agent for Buffalo. Mr. King is an active Freemason, Odd Fellow and a member of the Railroad Conductors' Association.

F. J. KRAFT.

In this city among the well-known, prominent undertakers there is none having a higher reputation than Mr. F. J. Kraft, who has been engaged in the calling since 1844, a greater length of time than any other, and is the best equipped member of the profession in Western New York. He owns and has in his service nine handsome hearses, fourteen fine horses and elegant, stylish carriages and coaches, beside three wagons and employs five assistants, all of whom are experienced and practical. Mr. Kraft also keeps in stock a fine assort-

ment of caskets, coffins, robes and funeral furnishings of every description. Bodies are embalmed by the latest process in the best manner, and funerals taken charge of and directed with the greatest care and consideration. The office and warerooms are located at 31 East Huron street, and are always open. Mr. Kraft is a prominent member of the New York State and Erie County Undertakers' Associations. He was born in Alsace, then a part of France, seventy-two years ago, and has resided in Buffalo since 1853.

S. C. RYAN.

The popular establishment of Mr. S. C. Ryan, the well-known importer of fine millinery and kindred goods, has for a period of eleven years been under his able direction and management. For the past three years Mr. Ryan has occupied the premises in which he is now located at 570 Main street. The stock of goods of Mr. Ryan's own importation is one of the largest and finest to be found in Buffalo, and embraces elegantly trimmed hats and bonnets in perfect accord with the prevailing fashions in Paris, London and New York, also an extensive assortment of birds, plumes, feathers, flowers, silks, satins, ribbons, plushes, laces, bonnet shapes, trimmings, etc. Twenty-five expert milliners are employed, and orders for hats, bonnets and toques receive prompt fulfillment. Bridal outfits are a specialty and mourning millinery is made to order at a few hours notice. Mr. Ryan was born in Newberry, N. Y. He has resided in Buffalo since 1881, and is a stockholder in the Union Bank of Buffalo and president of the Liedertopfs Club.

F. L. KISSINGER.

Among the solid and substantial concerns engaged in the wholesale and commission business in handling butter, cheese, eggs and poultry, may be mentioned the popular and reliable house of F. L. Kissinger, at 846 Ellicott street. No establishment of the kind in this vicinity maintains a higher reputation in the trade than this house. The thriving and prosperous business was established two years ago, and from the start the patronage grew so steadily until now it is one of the largest in this city. Mr. Kissinger occupies a three-story brick building and basement, neatly kept and well ordered, and a heavy and prime stock is constantly carried, while several efficient assistants are employed. Mr. Kissinger has an excellent commercial standing and is highly regarded in trade circles for his sound business principles and strict integrity, and eminently popular with his hosts of patrons. He is a native of Buffalo.

VOLK & WEILAND.

Unquestionably the best practical manufacturing jewelers in Buffalo are Messrs. H. C. Volk and Edward Weiland, who have been associated and established in business since July, 1891, on the third floor of the Jewett Block, 827 Washington street. The firm employ experienced jewelers, and manufacture for the trade rings, chains, medallions, charms and jewelry of every description; also emblems, marks, badges, and give their personal attention to diamond mounting. Repairing also receives their attention. Messrs. Volk & Weiland command a large city and out of town trade. Mr. Volk is a native of Buffalo, and for some time was engaged in business in Toronto, Canada, as a manufacturer of spectacles and eye glasses. Mr. Weiland is from Germany originally, came to this city in 1882, and for sometime was in the employ of V. Ganther, manufacturing jeweler.

HENRY MOEST.

Among the numerous exponents of the science of undertaking in Buffalo, few combine such excellent business ability with perfect scientific attainments, so eminently as Mr. Henry Moest, whose office and ware-rooms are located at 164 East Genesee street. The business now conducted by him with such marked success, was originally established by Mr. F. Kempke in 1870, Mr. Moest acquiring control of it in April, 1892. During the twenty-three years that have elapsed since the establishment of the house, it has always been the recipient of a large and flattering patronage, which has been greatly increased under Mr. Moest's able and enterprising management. He occupies commodious premises and has every modern convenience, including telephone connection (call No. 1068). The office and warerooms contain a select and varied stock of funeral requisites, including coffins, caskets, metallic cases, shrouds, plumes, etc. Mr. Moest is prepared to take charge of remains at any hour of the day or night, procure interments in any of the cemeteries, and relieve the bereaved friends and relatives of all trouble and annoyance. Embalming, when desired, is performed according to the latest scientific methods, and satisfaction is guaranteed, while in all cases fair and equitable prices prevail. Mr. Moest is a member of the Masonic order, also of the I. O. O. F. He was born in Germany, but has resided in Buffalo for over thirty-five years. He is a member of the Undertakers' Association of Erie County.

W. B. LAKE.

This business was inaugurated in 1890 by its present proprietor, and from its inception has been the recipient of a liberal patronage. The premises occupied are located at 96 Clinton street, and the store is elegantly fitted up with modern walnut fixtures, and supplied with every facility and convenience for the successful prosecution of the business, and the attractive display



of the large, varied and carefully selected stock carried. The latter embraces a full line of pure and fresh drugs and chemicals, proprietary medicines of standard merit, pharmaceutical preparations of Mr. Lake's own superior production, physicians' and surgeons' supplies, sick-room requisites, a complete assortment of toilet articles, perfumes, soaps, combs, brushes and everything to be found in a first-class drug store, including a fine stock of choice brands of imported and domestic cigars. Mr. Lake is a registered pharmacist by examination before the state board of pharmacy, and is a member of the Erie County Pharmaceutical Association. A special feature is made in this store of the compounding of physicians' prescriptions, only regularly qualified druggists being employed as assistants, and the finest drugs, such as the generally accepted preparations of Squibb, Morch and other noted European and American chemists are used, the department being under the immediate supervision of Mr. Lake. The store is open at all hours of the day or night, and the best and most courteous service is at all times accorded patrons at the store of Lake, "The Druggist."

FRED. N. BURT.

A very prosperous house in Buffalo is that of Mr. Fred. N. Burt, manufacturer of druggists' boxes and labels, whose manufactory is located at 457 and 459 Washington street. Having years of practical experience, Mr. Burt established this concern on his own account in 1886, and by producing only high class goods he soon developed a very large trade, that not only extends throughout the city, but into the states of New York, Pennsylvania, Ohio, Minnesota and Missouri. The premises occupied comprise the entire third and fourth floors of a building, 25x120 feet in dimensions, admirably arranged for business and manufacturing purposes, the factory being equipped with all the latest improved machinery, operated by steam power. The products embrace boxes of every description for druggists' use, all kinds of labels, lithographed and printed labels and embossing, also tin boxes with prepared tops, glass and wooden ointment jars, prescription blanks and patent prescription blank covers and cork tops. The work produced in this establishment is unrivaled in style, originality and general excellence. Mr. Burt is a native of Buffalo, and a wide-awake, pleasant gentleman, and those in need of boxes, or anything in his line, should secure an estimate here.

F. C. PRIES.

One of the best known and most popular merchant tailors doing business in Buffalo is Mr. F. C. Pries, whose place of business is located in the Mansion House Block, at 185 Main street. This house has been in successful operation since 1882, and has always enjoyed a high reputation for the superior quality of its productions, and for honorable and liberal business methods. Mr. Pries is a native of Germany, coming to Buffalo several years ago. He early acquired a thorough and practical knowledge of all the demands of the tailors' trade, and from the inception of his business here he has been the recipient of a very liberal and influential patronage, derived largely from our leading business and professional men. His store is 20x50 feet in area, fully equipped for the comfort of patrons, and the display of the fine stock of imported and domestic cloths, woolens, cassimeres, worsteds, tweeds, meltons, chevots, diagonals, etc., in all the latest and most fashionable styles and patterns. Mr. Pries enjoys unusually fine facilities for the prompt fulfillment of all orders, including a large force of skilled hands, whose operations are under his own immediate supervision. Custom garments

are here made to order in the very latest and most fashionable styles, fully guaranteed as to ease and comfort in fit, artistic workmanship, finish and durability, while moderate prices prevail. Mr. Pries is a courteous gentleman, and a prominent and reliable business man.

W. H. BAKER.

W. H. Baker, of 25 West Chippewa street, the subject of this sketch, is an old resident of Buffalo, and has been established in business some years. His stock embraces a full line of staple and fancy groceries, flour, butter, eggs and produce, fruits, canned goods, teas, coffees, spices, soaps, sugar, molasses, syrups, biscuits, confectionery, smoked meats, dairy produce, etc., and an attractive feature of the store is a fine revolving ice chest, so that Mr. Baker is enabled to offer to his patrons fresh and well conditioned supplies, whatever the season. He has a thorough knowledge of his business, acquired by long experience, and with the assistance of an efficient, polite and accommodating corps of assistants, to the number of five, supplies in a highly satisfactory manner the wants of a large and rapidly increasing trade. His motto is, "First-class goods at the lowest market prices, and square dealing." If the past is any indication of what the future will be, Mr. Baker's establishment will rank among the foremost of the mercantile concerns in this city.

PALACE CIGAR STORE.

A popular cigar store in Buffalo, both as regards fine, wholesale and retail trade, is unquestionably that known as the Palace Cigar Store, so desirably located at 845 Main street. Mr. Harry Murray, the enterprising proprietor, began business about three years ago, bringing to bear special qualifications, and he has achieved a great and deserved success, having from the start made it his undeviating rule to handle only the finest goods in every grade. He has a handsomely fitted up store, a model in every way, and his establishment is noted as headquarters both with the wholesale and retail trade for strictly first-class, reliable cigars, which are preferred in the future after one trial, and many of the leading citizens purchase all their cigars here. The stock includes all the leading brands of imported and domestic cigars of the various grades and flavors; a large and well assorted line of chewing and smoking tobaccos of the leading brands, cigarettes, pipes and smokers' articles generally. The tobacco habit seems to be almost universal

in extent and practice. Men of all ages and conditions in life, whatever be their station or calling, all alike seek the fumes of the "Indian weed" for solace and comfort. Mr. Murray was born and raised in this city, is a young, enterprising and progressive business man, deserving of success.

ROBT. GRIESSER & CO.

Without doubt the best known sign and decorative painters in Buffalo are Messrs. Robt Griesser & Co., whose office and workshop are at 440 Main street. The business was established in 1875 by Mr. Robert Griesser, and in 1891 he was joined by Mr. Albert Ammer. The premises are on the third floor, and have an area of 20x80 feet. All kinds of sign work are executed in a superior manner, a specialty being made of glass signs and painting flags and banners, also interior decorative work. As artistic sign writers the firm have no superiors in the city, and as decorators they are continually introducing new designs and producing beautiful and pleasing effects. Many of the handsome signs to be seen in the business portion of Buffalo, and many of the handsome interiors of buildings and dwellings, were executed by them. They executed the fine work on the Genesee arch erected for the Columbus celebration. Mr. Griesser was born in Baden, Germany, in 1852, and has resided in Buffalo since 1868. He is secretary of the International Brewing Company and president of a German singing society. Mr. Ammer was born in this city. He is an active member of the A. O. U. W.

GEORGE SUTTON.

Mr. George Sutton, book and job printer, of 874 Seneca street, has gained a reputation as an exponent of the art of great ability. In his office he has one of the finest and best appointed jobbing concerns in the city, the modern taste and rare judgment of the proprietor prompting him to store his office with the most modern faces in types, and to meet the demands of the public for the most artistic work. Mr. Sutton's experience and good judgment are guaranteed by the large patronage he has enjoyed since beginning business. Three job presses are in constant operation, and the proprietor is prepared to do all kinds of work, from a volume to a visiting card, and to do it in the best style of "the art preservative." Mr. Sutton was born in Staffordshire, England, and came to this country and settled in Buffalo in 1880.

O'BRIEN'S PHARMACY.

O'Brien's Pharmacy, situated at the corner of Eagle and Niagara streets, was established in 1874 by J. W. and W. S. O'Brien, who continued it until 1877, when the latter became sole proprietor. In dimensions the pharmacy is 20x80 feet, and handsomely and attractively fitted up with ornamental fixtures, plate glass show cases, a soda fountain, and embraces in its generally complete appointment all the modern adjuncts of elegance and convenience. The laboratory is supplied with all requisite facilities for compounding physicians' prescriptions, and the stock of drugs, medicines, toilet and fancy articles embraces everything pertaining to a first-class pharmacy. Mr. O'Brien receives a large and liberal patronage, and the business is of the most substantial character. He was born in Buffalo, and is a practical pharmacist of many years' experience. Mr. O'Brien is a prominent member of the New York State and the Erie County Pharmaceutical Associations.

HENRY POST.

An old established, well-known dealer in paints and painters' supplies in this city is Mr. Henry Post, who has been engaged in the business for a period of twenty years. He is located at 1247 Niagara street, where he occupies a store 20x60 feet in area, and carries a full line of paints, dry, ready mixed and in oil; also colors, brushes, window glass, artists' supplies, etc. He makes a special business of glazing, and furnishes estimates for glass and all work in this line promptly on application. Mr. Post is doing a fine business and is very popular with all his many customers. He was born in Holland, and came to Buffalo in 1847. For a time he carried on business as a painter and decorator, which he relinquished, and has since devoted his energies to the business in which he is now engaged and conducting with such marked success.

FRED. R. BLAKESLEE & CO.

In Buffalo one of the most practical firms of harness makers is that of Fred. R. Blakeslee & Co., whose shop and salesroom are located at 1140 and 1142 Main street. Not only are these gentlemen practical manufacturers, but they also keep in stock a full line of horse furnishing goods, and their store has come to be recognized, by

reason of its complete and well-selected stock, the leading one in the neighborhood. The shop is fitted up and equipped with every convenience known to the harness manufacturing trade. Their tools are the latest and most approved, and the workmen who are employed are among the most skilled and experienced harness makers in Buffalo. The firm do an ever-growing business in all departments. Their store is crowded with horse furnishing goods, including both single and double harness for coach and coupe work, as well as for light driving, and, indeed, there is not an article which properly and legitimately appertains to a first-class harness and horse-furnishing establishment that cannot be found there in many varieties, and at prices that are guaranteed to suit purchasers.

THE BARNES COMPANY.

An old established and thoroughly representative house engaged in the importation and sale of fancy and staple groceries, sea foods, game, etc., in this section of Buffalo, is that of The Barnes Company, located at 587 and 589 Main street. It was established in 1865 by Mr. W. N. Barnes, and during the twenty-eight years that have since intervened its history has been an unbroken record of progress, building up a large, permanent trade. The facilities of the house are perfect, its resources ample, and a large and permanent family trade is catered to. The premises occupied comprise a ground floor and basement, each being 40x100 feet in dimensions, handsomely fitted up with large plate glass front, electric light, cash railway system, elegant counters and fixtures, etc., eighteen assistants being employed, while five teams are in steady service delivering orders to all parts of the city. A vast and varied stock is constantly carried on hand, comprising fresh, pure teas, coffees and spices, sugars, syrups and molasses, imported and domestic canned goods in great variety, dried fruit, condiments, pickles, preserves, jellies, jams, olive oils, sardines and table delicacies, fine dairy butter, cheese and eggs, choice hams, bacon, smoked meats, lard, general provisions, etc. The members of this reliable and responsible firm formed their present copartnership in July, 1891. They are natives of Buffalo, enterprising and experienced merchants, and sustain an excellent reputation in commercial and financial circles. The telephone call of the office is 175.

SWOPE, HUGHES, WALTZ & BENSTEAD.

Among those active in the business of handling live stock on commission is the firm of Swope, Hughes, Waltz & Benstead, all of whom are men of experience and unquestiyned reputation. The business was established by Mr. Edward Swope and John Hughes. In 1867 Mr. Hiram Waltz was admitted to an interest, and in 1882 Mr. John Benstead became a partner. The firm handle an immense number of cattle, hogs and sheep, which come in from all the best producing sections and are sold to shippers, packers, wholesale dealers and butchers in Buffalo, and throughout the East and other parts of the country. The firm, whose headquarters are at the Stock Yards, East Buffalo, receive and dispose of annually several thousand double-deck car loads of hogs, 2,500 of cattle and 2,000 of sheep. Consignments of live stock receive the immediate attention of the firm, correct account sales rendered, and all communications by mail or telegraph are promptly attended to. The quartet of co-partners are all well and favorably known in this community. Messrs. Swope and Waltz were born in Ohio, and Messrs. Hughes and Benstead in this city. Mr. Hughes was formerly president of the Live Stock Exchange, of which all the co-partners are prominent members.

T. H. PFEFFER.

Among the many industries in Buffalo that in which Mr. T. H. Pfeffer is engaged, manufacturing baby carriages, is an important one. The business was established in 1878 by his father, Mr. C. Pfeffer, who retired in 1885, and was succeeded by his sons under the style of Pfeffer Brothers, until last January, when the present proprietor assumed sole control. The salesroom, located at 578-580 Genesee street, is 20 feet wide and 75 feet deep, extending through to Virginia street, where is situated the factory, a two-story building, 50x75 feet in area, equipped with special machinery and appliances, and where ten skilled workmen are employed. Mr. Pfeffer manufactures all sizes and styles of baby carriages, picture frames, safety saddle springs for bicycles, also boys' sleighs and sleds. In the store a fine display is made of all the goods he manufactures, also safety bicycles and tricycles of all the reputable American and European makes. Picture frames are made to order in any style desired. The business is both wholesale and retail, and extends throughout all parts of western New York. Mr. Pfeffer was born in Buffalo, and is a young man of energy, business acumen and enterprise.

CYRUS K. PORTER & SON.

One of the leading firms of architects in New York state is that of Cyrus K. Porter & Son, whose elegant offices are centrally situated at 43 and 44 American Block. The business was established twenty-seven years ago by Wilcox & Porter, who in turn were succeeded by Porter & Watkins, then C. K. Porter, later Porter & Percival, and again C. K. Porter, until, in 1882, he admitted his son, Mr. Jesse R. Porter, into partnership under the present style. Mr. Cyrus K. Porter was born in Cicero, N. Y., in 1828, and his son was born in Buffalo, and has been brought up in the profession under his father's able tuition. They are members of the American Institute of Architects, and of the New York State Association of Architects. To give some idea of their standing in the profession we may mention that they designed and constructed the Municipal Court House, the American Block the Young Men's Christian Association Building, the Coal and Iron Exchange, Trinity Church on Delaware avenue, St. Patrick's Church and Monastery, which cost \$100,000, the Wadsworth Normal School at Genesee, N. Y., besides many other public buildings and palatial private residences. They have just completed the Builders' Exchange, which is one of the most complete models of convenience and economic arrangement in the country.

NICHOLAS MAAR.

Among the enterprising business men in this city is Mr. Nicholas Maar, who for the past fourteen years has been engaged dealing in coal, wood, flour, feed and groceries. He is located at 542 Genesee street, where he occupies premises having a frontage of 50 feet, and extending to 285 Cherry street, a distance of 200 feet, also a double store, 40x50 feet. He also has a coal and wood yard at Doat street and the Erie railroad; this is provided with railroad switches. Mr. Maar deals in the best quality, Pennsylvania anthracite and bituminous coal; also cord, sawed and split hard and soft wood. He also deals in all the leading brands of Buffalo and Northwestern flour and feed, meal, hay, straw, etc., and everything in the line of staple and fancy groceries. Mr. Maar is a popular member of the Coal Exchange and well known in business circles. He is a native of Buffalo, and has a wide circle of friends and acquaintances. Competent clerks, five in number, are employed, and delivery teams are in constant service.

WM. U. WATSON.

Among the most attractive stores located on the beautiful Main street of Buffalo is that of Mr. Wm. U. Watson, watchmaker and jeweler, at 289. Mr. Watson, who is a native of Taunton, Mass., has been a resident of this city since 1875. He was for several years connected with the jewelry establishment of Mr. J. Walker, and subsequently with that of Mr. Edward Lee. In 1886 he founded his present enterprise, and from the start built up a large and permanent trade. The salesrooms are of ample dimensions, and are very tastefully fitted up in walnut, and are brilliantly lighted by electricity. The workroom in the rear is well equipped with all the best perfected tools and appliances known to the trade, and several skilled hands are employed. Particular attention is paid to the timing of fine watches and chronometers, and watches, clocks and jewelry are carefully repaired and warranted. An immense and valuable stock is carried, and here are always to be found the finest and most reliable American and Swiss watches in gold and silver, American and French clocks, bronzes, articles de vertu, bric-a-brac, and ornaments, diamonds and other precious stones, solid silver ware, Reed & Barton's silver plated ware, jewelry of all kinds and in the most artistic designs, etc. Mr. Watson is a popular and capable business man and an obliging and courteous gentleman.

B. H. KING & SON.

One of the most attractive stores on Main street is that of Messrs. B. H. King & Son, the jewelers, situated at 452 on that thoroughfare. This business was established as long ago as 1849 in a small way by Mr. King, on North Division street, and fifteen years ago removed to the splendid premises now occupied at the above address. It is the oldest jewelry store in the city, and also one of the largest and finest. In dimensions it is 20x60 feet, and in its fittings and appointments complete and perfect. The stock comprises rich, elegant jewelry, imported and American watches in gold and silver cases, solid silver and plated ware, plain and ornamental clocks, optical goods, diamonds and gems, French china, art pottery, bric-a-brac, novelties, etc. Fine watch, clock and jewelry repairing receives the personal attention of the firm, who also make a special business of diamond setting and engraving. Messrs. King & Son are direct importers of diamonds and precious stones. Mr. King, who was born in Germany, came to this country in 1842, and seven years after lo-

cated in Buffalo. He is a Royal Arch Mason and a member of the Jewelers' Security Alliance. His son, Mr. A. B. King, was born in this city, and was taken into partnership in 1885.

AMOS B. TANNER.

Prominent and popular among the leading real estate brokers of Buffalo we find Mr. Amos B. Tanner, who is widely known as an able and experienced agent. This business was founded by him in 1877, and by strict attention to business, faithful and conscientious zeal for the best interests of his customers, and strict integrity and fair dealing in all his operations, he has built up a clientage of no ordinary character. Mr. Tanner was born in New York, but has resided in Buffalo since 1854. He is familiar with both present and prospective values of real property, both in and around the city, has always upon his books many desirable bargains, including business, residential and manufacturing sites for sale and exchange. He buys and sells on commission, also on his own account, makes tax and title searches promptly, and at especially favorable rates, and his specialty, in which he has become singularly successful, is the procuring of money to loan on bond and mortgage. In this branch he is of the utmost service to both borrower and lender, securing to one ample funds with which to extend his business, and to the other a profitable and perfectly safe investment. Special attention is also given to the managing of estates, the letting of stores, houses, etc., and to the collection of rents. Mr. Tanner's office is at 17 West Eagle street, where he possesses every facility for the transaction of his extensive business. Mr. Tanner is a veteran of the war of the rebellion, serving at the front with the 74th of New York, and being honorably discharged with the rank of sergeant.

HOWARD WADE.

One of the best conducted pharmacies in Buffalo is that of Mr. Howard Wade, located at 193 and 195 Niagara street, corner Huron. Mr. Edward J. Smith established the business in 1886, and four years after Messrs. J. C. and C. J. Standart bought him out and were succeeded by the present proprietor on Nov. 13, 1892. The drug store is triangular in shape, and has a front of fifty feet. The fittings and furnishings are handsome and

attractive, and all the surroundings in keeping with the character of the business. A conspicuous feature is an ornamental soda fountain. The prescription department is under the immediate supervision of Mr. Wade, and is conducted with that care and skill his long experience enables him to exercise. Night bell calls receive prompt response and competent, polite clerks are always in attendance. At this popular establishment pure fresh drugs and medicines only are kept in stock. Perfumes and toilet articles are displayed in profusion, and everything in the line of druggists' sundries can always be obtained here. Mr. Howard Wade was born in England, has resided here nine years, and was for some time with the Iroquois Drug Store. He is well known as an accomplished pharmacist of skill and ability. He is an active member of the A. O. U. W.

R. W. FORSTER & CO.

Among the most widely known and popular commission houses is that of R. W. Forster & Co., whose office and warehouses are located at 344 Ellicott and 84 Genesee streets. Mr. R. W. Forster is a native of Buffalo, and has had many years' practical experience in this line of trade. The business now so successfully conducted by this concern was inaugurated in 1888 under the present style. This concern has built up influential connections all over the country, and has developed a trade of great magnitude and extent. The firm occupies a ground floor and basement, each being 25x60 feet in dimensions, where they have every facility for the safe storage and expeditious handling of the heavy and varied stock always carried. They handle at wholesale only, butter, eggs, poultry, game, foreign, tropical and domestic fruits, bananas being a specialty, and apples, potatoes and onions in car lots. Liberal advances are made in respect of all consignments, and the firm enjoys an enviable reputation for the prompt and reliable manner in which they make returns. They are members of the Buffalo Produce Exchange, and maintain a high standing in commercial and financial circles.

T. H. FLACH & SON.

Among those prominently known in Buffalo as electricians and electrical contractors is the firm of T. H. Flach & Son, both of whom are practical and experienced men, and during the ten years they have been

engaged in business, have executed considerable work as electricians in this country and Canada. They have a well equipped workshop at 70 and 72 Genesee street, and all necessary appliances in service, and are prepared to enter into contracts for wiring buildings, putting up electric bells, annunciators and everything in the line of electrical work. A complete assortment of electrical supplies, batteries and motors of all powers, etc., are kept in stock. Mr. Flach, who was born in Germany, is an expert machinist and inventor of twenty years' experience, and one of the leading representative electrical contractors in Buffalo. He is a member of the Builders' Exchange and the A. O. U. W. His son, Mr. E. R. Flach, was born in this city, and was admitted to an interest in the business in 1883. The firm contracted for and put in the fire alarm in the Brogee and Arlington hotels and in many residences and buildings. They also put in and fitted up the Welland House at St. Catharines, Ontario, Canada, with electrical appliances.

J. T. TERRY.

A popular establishment in this section of the city of Buffalo is that of Mr. J. T. Terry, dealer in stoves ranges and tinware, hardware, etc., at 1058 Main street. Mr. Terry, who is a native of Niagara Falls, has resided in this city for a number of years. He founded his present enterprise in 1890. He has a thorough knowledge of the business by long, practical experience. The store is of ample dimensions, admirably arranged and supplied with every facility for transacting business. The stock includes all the best and latest improved patterns of parlor, hall, office and cooking stoves, ranges, heaters, hot air furnaces, grates, gas and oil stoves, tinware, tin roofing and conductor pipe, natural gas fittings, kitchen utensils and household specialties, house furnishing goods, builders' and shelf hardware, mechanics' tools, machinists' and blacksmiths' supplies, garden hose, packing rope and cordage, etc. A special feature is made of stove and furnace repairing, also of the repairing of lawn mowers, and in all lines popular prices prevail. Four skilled workmen are employed, and orders receive immediate and careful attention. Mr. Terry is a thoroughly responsible and experienced business man, and is winning a marked success by honestly deserving it.

ALEX. LETZEISER.

The art of the engraver on metal is as ancient as the history of the world, and has been exercised in all ages and by all nations. In this as in all other branches of science, industry or art, Buffalo numbers among her citizens men of acknowledged ability and superior merit, prominent among the ablest being the gentleman whose name forms the caption to this sketch. Mr. Alex. Letzeiser was born in the city of New York, and there acquired that thorough knowledge of the art which has since gained for him his well deserved reputation. He removed to Buffalo in 1882, and two years later founded his present business. The beauty and artistic merit of his work, as well as his originality of conception and design, at once attracted the attention of connoisseurs, and he has ever since found himself the recipient of a large and liberal patronage. Mr. Letzeiser executes engraving on metal of all kinds, making a specialty of silverware and jewelry, monograms, crests, initials, etc. His place of business is at 289 Main street, on the second floor. Mr Letzeiser is a member of the A. O. U. W.

WILLIAM NAVAL.

The house of Mr. William Navel, the well-known produce commission merchant at 89 and 41 East Chippewa street, was established in 1877 in a small way, and grew to such proportions that in 1887 he was forced to remove to his present site. Here he occupies a four-story brick building and basement, 60x125 feet in dimensions, and fully equipped with all the modern appliances and possible facilities for conducting the business upon a large scale. Mr. Navel handles all kinds of foreign and domestic fruits, vegetables, poultry, game, butter, cheese and eggs, a specialty being made of pine apples, bananas and tropical fruits. A full and complete stock is carried in every line, special efforts being made to secure the most superior goods and to offer only such as are fresh and wholesome. Mr. Navel is prompt in disposing of consignments, and equally expeditious in making returns, the highest prices being assured in every case. Mr. Navel is a gentleman of middle age and a member of the Produce Exchange. He is thoroughly experienced in all the phases of the commission business, and eminently deserving of the confidence and patronage of buyers and producers. He is largely interested in real estate and owns considerable valuable city property.

ELMER V. IRISH.

Prominently engaged in the real estate, loan and insurance business in this city is Mr. Elmer V. Irish, whose office is in Room 7, over 12 West Mohawk street. Mr Irish is a native of Buffalo, and established his present business in 1889. He carries on a general real estate business, buying, selling, leasing, renting and exchanging property of all kinds, and has on his books at all times some of the most desirable pieces of real estate to be found in the market for either business, residential or purely speculative purposes. He negotiates loans on bonds and mortgages, his excellent connections enabling him to do so promptly, and on terms favorable to the borrower. He is also prepared to take the entire management of estates for non-resident owners, securing good tenants, collecting rents promptly, paying taxes and insurance premiums, effecting repairs, etc. To capitalists, he offers safe and profitable channels of investment, while his fees and commissions in all cases are extremely reasonable. Mr. Irish is the local agent for the Agricultural Fire Insurance Company of Watertown, N. Y., and also places risks with other well known and reliable companies. He is a commissioner of deeds, and attends to the drawing of all legal papers connected with the conveyance of realty. Mr. Irish is a member of the National Real Estate Exchange and of the Buffalo Board of Fire Underwriters.

WHITE-HOUSE BOARDING AND LIVERY STABLES.

Although but a brief period of time has elapsed since Mr. Geo. Herington, Jr., founded his White-House Boarding and Livery Stables, he has already developed a large and influential trade. He is a native of Buffalo, and in the spring of 1892 embarked in his present line of business. The "White-House" is in all respects a well appointed, neatly ordered and first-class establishment. These stables are located at 634 and 636 Washington street, opposite the Washington Market, the entrance to the office being at 645 Main street. The building is of brick, two stories in height, and has a frontage of 40 by a depth of 80 feet, being equipped with steam pipes and supplied with hot water. The stalls are perfectly ventilated and drained, light and cheery, and afford excellent stall accommodation for twenty head. Mr. Herington has always on hand for purposes of hire some of the finest animals and most stylish rigs to be found in the city. His equipages are

noted for their elegance and generally neat appearance, and can be obtained at any hour of the day or night. Coaches and carriages are supplied on short notice for funerals, weddings, balls, receptions, etc., with or without drivers. Horses are also boarded by the day, week, or month. A specialty is made of boarding valuable horses, and every feature of this establishment receives Mr. Herington's personal attention. He is an enterprising and progressive young man, and is as popular socially as he is deservedly successful in business.

HOWARD WINSHIP.

One of the oldest real estate and insurance agencies in this city is that now conducted by Mr. Howard Winship. It was established thirty years ago by Mr. A. N. Winship, his father, who took him in partnership in 1872, and at his death, which occurred six years later, he succeeded to the business. Mr. Winship is a thorough going, progressive young man, and is conducting the agency upon the same liberal principles that characterized the dealings of his father throughout his long and successful career. He places investments and disposes of holdings for owners, makes a specialty of caring for the property of resident and non-resident owners, and of taking charge of estates, securing tenants, collecting rents, negotiating loans, and handling and dealing in real property of every description in Buffalo and environs. Mr. Winship was born in Hamburg, Erie County, N. Y., and has lived in this city most of his life. He has an intimate knowledge of the locations of the most desirable properties in Buffalo and vicinity, also their values. Mr. Winship also places insurance at the lowest rates in strong, wealthy companies. His neatly appointed office is at 10 South Division street.

P. EBY.

Foremost among the leading business men of Buffalo we find Mr. P. Eby, real estate and claim agent, notary, etc., whose office is located at 360, 362 and 364 Main street. Mr. Eby, who is a native of Canada, has been a resident of this city since 1856, and has been engaged in his present line of business since 1861. He makes a leading specialty of the prosecution of claims against the United States Government, and is perfectly familiar with all the laws, rules and regulations necessary to be complied with in their establishment, maintaining a posi-

tion in the front rank of the profession before the departments at Washington. His many clients here and elsewhere bear testimony to his zeal and success in furthering their interests, and to the prompt remittance of all collections made by him. The fees charged by him are fair and moderate. Pension vouchers are executed, drafts are cashed, and all information cheerfully and promptly communicated to applicants. Mr. Eby is also a notary public, and pays particular attention to conveying and the drafting of deeds, etc., in both English and German. As a real estate agent Mr. Eby promptly attends to the purchase and sale of houses, business properties, farms, etc., loans money, negotiates mortgages, manages estates and collects rents. Mr. Eby is a public-spirited and enterprising citizen, and stands deservedly high in social and financial circles.

S. M. PECK.

The well-known establishment of "Peck, the Furnisher," has only been opened about a year, but in that time a business has been developed which is steadily growing in volume and importance. Mr. S. M. Peck, the proprietor, has had a long experience in handling and dealing in men's furnishings, and is a thoroughly practical shirt cutter, having acquired the art in Troy, N. Y., his native city. He came to Buffalo in 1880, and for a period of ten years was manager for the Queen City Shirt Company. He is located at 132 Seneca street, where he occupies a fine large store, 18x85 feet in area, and carries an extensive stock of everything in the line of gentlemen's furnishings, including elegant dress shirts of his own manufacture, hosiery, gloves, underwear of silk, wool, merino, etc., suspenders, collars, cuffs in all styles, novelties, canes, umbrellas, etc. He follows the fashions closely and is always the first to introduce the new styles. Mr. Peck always leads, never follows. He is a Royal Arch Mason, and member of the Ancient Order of Foresters, chief representative of the New York State Order of United Friends. He also served as representative of the American Legion of Honor, and is also a member of the Royal Arcanum.

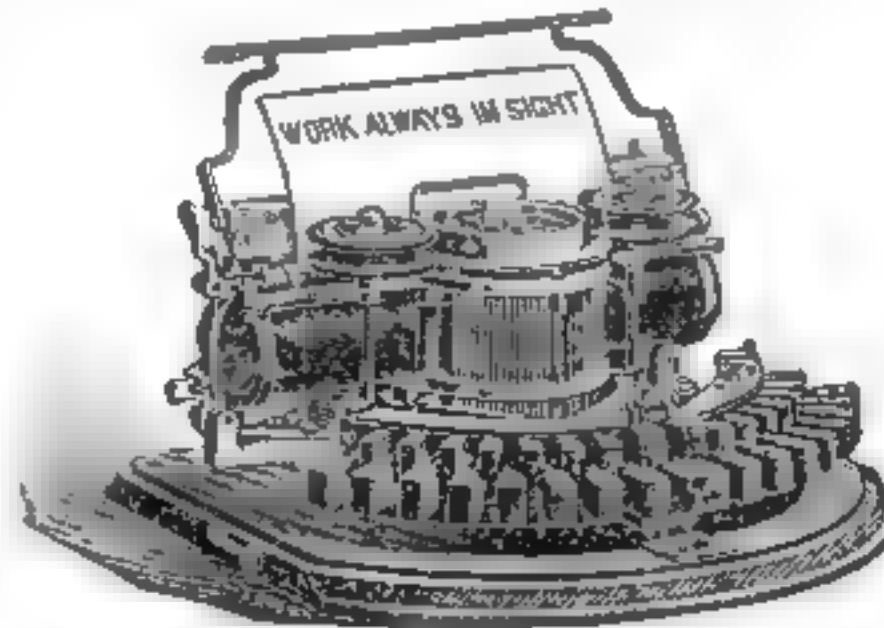
JACOB BUSCH.

The handling and transferring of real estate constitutes a very important branch of business in this city, and engages the attention of some of our most enterprising men. Notably among these is Mr. Jacob Busch, who occupies offices at 95 Franklin street, and resides

at 2620 Delaware avenue. Since Mr. Busch established himself in this business in 1886, he has conducted many heavy transactions that have in every instance resulted most profitably for his clients. Mr. Busch, who is a native of this city, is a gentleman possessed of a high business sagacity and keen foresight, and his opinion is sought by many of our leading capitalists and investors. He handles all kinds of realty in the city and suburbs, buying, selling, leasing, renting and exchanging the same. He also procures loans on bonds and mortgages, and undertakes the entire management of estates for absent and non-resident owners, collecting rents, paying taxes, effecting insurance, making repairs, etc. In addition to the large acreage and subdivision property owned or controlled by Mr. Busch, he has always on his lists a choice array of business and other city real estate that it will pay investors and capitalists to investigate. Those having transactions with him will find that their interests are in every instance well served.

THE HAMMOND TYPEWRITER.

The demands of the public for a perfect type-writing machine have been met by the "Hammond," and by no other, as is abundantly demonstrated by the fact of its large sales. The inventor of this machine has been



able to personally organize and develop its manufacture, as well as control the management of its business. The "Hammond" is a gem of mechanical skill and simplicity, and its increasing popularity is due largely to the fact that it was withheld from the public until it was practically perfect. There has been an agency for its sale in Buffalo since 1887, its management being in-

trusted to Mr. Chas. M. Proctor in 1889. On August 1, 1892, this house was made headquarters for Western New York and Pennsylvania. The office and sales-rooms are located at 59 Niagara street. They are of ample dimensions, and are stocked with a large number of machines, both "Ideal" and "Universal," key boards, drop cabinets, cases, also full lines of the best supplies, such as ribbons, carbon paper, typewriter papers, type wheels, copy holders and sundries. The Hammond has the highest record of any machine for speed, perfect and permanent alignment, uniform impression, and general excellent mechanical construction. It has received the highest awards wherever exhibited, among others the Elliott Cresson gold medal from the Franklin Institute of Philadelphia in 1890. Mr. Proctor is a native of Massachusetts.

MARSDEN DAVEY.

The profession of the surveyor and civil engineer is one of great responsibility, requiring superior ability coupled with practical experience. Its leading as well as oldest representative in Buffalo is Mr. Marsden Davey, whose offices are at 68 Niagara street. Mr. Davey who was born in England, has resided in Buffalo many years, and commenced the practice of his profession in 1861, since when he has acquired a wide reputation and established a large permanent business. Mr. Davey undertakes topographical and plain surveys, and plans cities, towns, villages and farms, also makes measurements of grading, brick and stone work, etc., and gives his personal attention to the subdivision of large tracts of land into building lots. He also plans and lays out public and private parks, and makes surveys for railroads. The fidelity and accuracy manifested by Mr. Davey have been generally recognized, and he has been intrusted with most of the important public and private work that has been carried on in Buffalo and its vicinity. In 1869 he made the surveys of the Buffalo Park system. He also surveyed and laid out the State Asylum grounds, and the splendid suburban residence sections known as Meadow Park, Delaware Park, North Park and the Thorne Hill tract. For a period of fourteen years Mr. Davey was engineer of the Forest Lawn Cemetery, and for a long time chief engineer of the Buffalo Creek railway. Twenty years ago he was appointed chief engineer of the Buffalo street railway, a position he still holds. He is also chief engineer of the new electric line of the Buffalo, Belleville and Lancaster railway.

A. SCHOELL & BROTHER.

A most popular concern in Buffalo is that of A. Schoell & Brother. Mr. A. Schoell began business here in 1881, in 1889 he admitted his brother into partnership, and it has been ever since conducted under the present firm style. The store is located at 543 and 545 Broadway. It is neatly and conveniently arranged and fitted up, and contains a stock of staple and family groceries which one but rarely meets with in this locality. Although always keeping on hand a full supply of all the leading delicacies and necessities of life, Messrs. Schoell have their specialties, and these are their well-known teas, coffees, spices and canned goods. We feel at liberty to say that in these goods they are prepared to compete with any one, and their customers are unanimous in their verdict that for delicacy of flavor, quality and price, these goods cannot be surpassed anywhere. Their stock has been selected more especially to please the better class of trade to which they cater, and both as regards size and quality their patronage may be denominated first-class. They also deal in coal and wood, flour and feed, hay and straw, and best brands of whiskies for medical use. Mr. A. Schoell was born in Germany, and L. Schoell in Buffalo, Mr. A. Schoell being in childhood when he came to Buffalo. They are highly regarded by all who know them, and may well be ranked as among the most progressive and enterprising firms in this section of the great city of Buffalo.

EDWARD, L. A. SCHWABE.

One is always inspired with a feeling of thorough confidence when a first-class drug store is within easy reach, and the residents in the neighborhood of 474 Ellicott street have much cause for congratulation, from the fact that Mr. Edward L. A. Schwabe's pharmacy is situated at that address. The business was established seven years ago, and has since been conducted in a manner that leaves nothing to be desired. His store is fitted up in a most attractive manner with oak fixtures, costly soda fountain, etc., and he devotes his whole attention to the business, keeping an eye of supervision over every detail, and one of the chief features of his establishment is the accurate compounding of physicians' prescriptions. The stock of drugs and fancy goods is comprehensive and well chosen, and moderate prices prevail. Mr. Schwabe is a gentleman of middle age, a graduate of the Brunswick Pharmaceutical College of Germany, his native country. He came to Buffalo twelve

years ago. He is a registered druggist, under the laws of New York, and is a member of the Erie County Pharmaceutical Association. Telephone call 1217.

WM. F. EMERY & CO.

One of the leading and most popular footwear emporiums in this city is that of Messrs. Wm. F. Emery & Co., which was established in 1881, at 456 Main street. The store measures 20x110 feet, and is tastefully and attractively fitted up. The stock embraces everything in the line of fine footwear, made by the most distinguished manufacturers, a specialty being made of ladies' fine shoes by Gray Brothers of Syracuse, N. Y.; Upham Brothers & Co., Stockton, Mass., and Gardner & Ester of New York; also of men's wear by Burt of New York, Geo. E. Keith, Campbell and E. A. Stetson. These goods are perfect as to material, fit and workmanship. Rubbers, slippers and fancy shoes are displayed in profusion, while prices are such as to defy competition. Mr. W. F. Emery, the active member of the firm, is well versed in all the details of the boot and shoe trade. He was born in Genesee County, this state, and has resided here since 1880.

J. B. ROTHFUS.

There is no line of business requiring greater care and judgment than that of plumbing, for the health of families and communities depends largely upon the proper construction of sewers and drains. One of the most reliable of the sanitary engineers and plumber's of Buffalo is Mr. J. B. Rothfus, who has been established in this business since 1875, when he was a member of the firm of Rothfus & Prim, succeeding to the entire business a year later. He occupies commodious quarters at 148 Niagara street, the premises being 20x40 feet in dimensions. A full supply of plumbers' goods is carried, such as pipe, baths, sinks, globes, chandeliers, faucets, tubs, etc. The specialties are sanitary plumbing and natural gas work. All orders are given prompt attention, only skilled and thoroughly capable workmen being employed. Mr. Rothfus is a native of Buffalo, and was for twenty-two years in the employ of the well known house of J. D. Smith, and was later foreman for Coatsworth & Eddy. He is a member of the Master Plumbers' Association and is a Royal Arch Mason.

MAISCHOSS BROTHERS.

Among the best known manufacturers of files and rasps in Buffalo is the firm of Maischoss Brothers, who have been established in the business for a period of thirty years, and occupy a frame building 60x50 feet in area, at 59 Chicago street. The firm are well equipped with special appliances and tools, including three file cutting machines, also grinding machines, operated by steam power. Messrs. Maischoss manufacture double refined cast steel files of all sizes and for all purposes, also rasps, and supply a trade widely diffused throughout Western and Central New York, and all the adjoining states. The files and rasps made by the firm are of a superior quality, moderate in price, and hence are always in active demand. A number of expert hands are employed in the factory, and all goods turned out are fully guaranteed as represented. Messrs. Frank and William Maischoss were both born in Germany, and came to Buffalo forty-two years ago, and are well-known members of the A. O. U. W. Mr. Frank Maischoss is also an active Freemason and Odd Fellow.

BUFFALO GALVANIZING AND TINNING WORKS.

An ably conducted and flourishing enterprise in this city is that known as the Buffalo Galvanizing and Tinning Works, located at 1450 Niagara street. This enterprise was established in 1877, by Messrs. John Rusbridge & Son. John Rusbridge & Son were born in Birmingham, England, and have resided in Buffalo since 1870. The premises utilized have dimensions of 80x125 feet, and are perfectly fitted up and fully equipped with all the latest improved apparatus and appliances, known to the business, and are in use at these well ordered works. Twelve expert and thoroughly experienced artisans are furnished constant employment. Messrs. Rusbridge's knowledge of the business is perfect in every particular, and every detail of the operations in this highly interesting process at their establishment are conducted under their immediate supervision. The works are provided with a galvanizing kettle of a capacity of fourteen tons of metal, and they are prepared to execute orders of any magnitude, at the shortest notice, for galvanizing coal hods, pails, chains, nails, spikes, bolts, castings, etc. Mr. Rusbridge's charges are fair and equitable in every instance, and the work is warranted to be as represented.

Mr. Rusbridge is a member of St. George's Society, and of the I. O. F. He is a reliable and energetic business man, and enjoys the respect and confidence of a wide circle of acquaintances.

C. N. RIGGS.

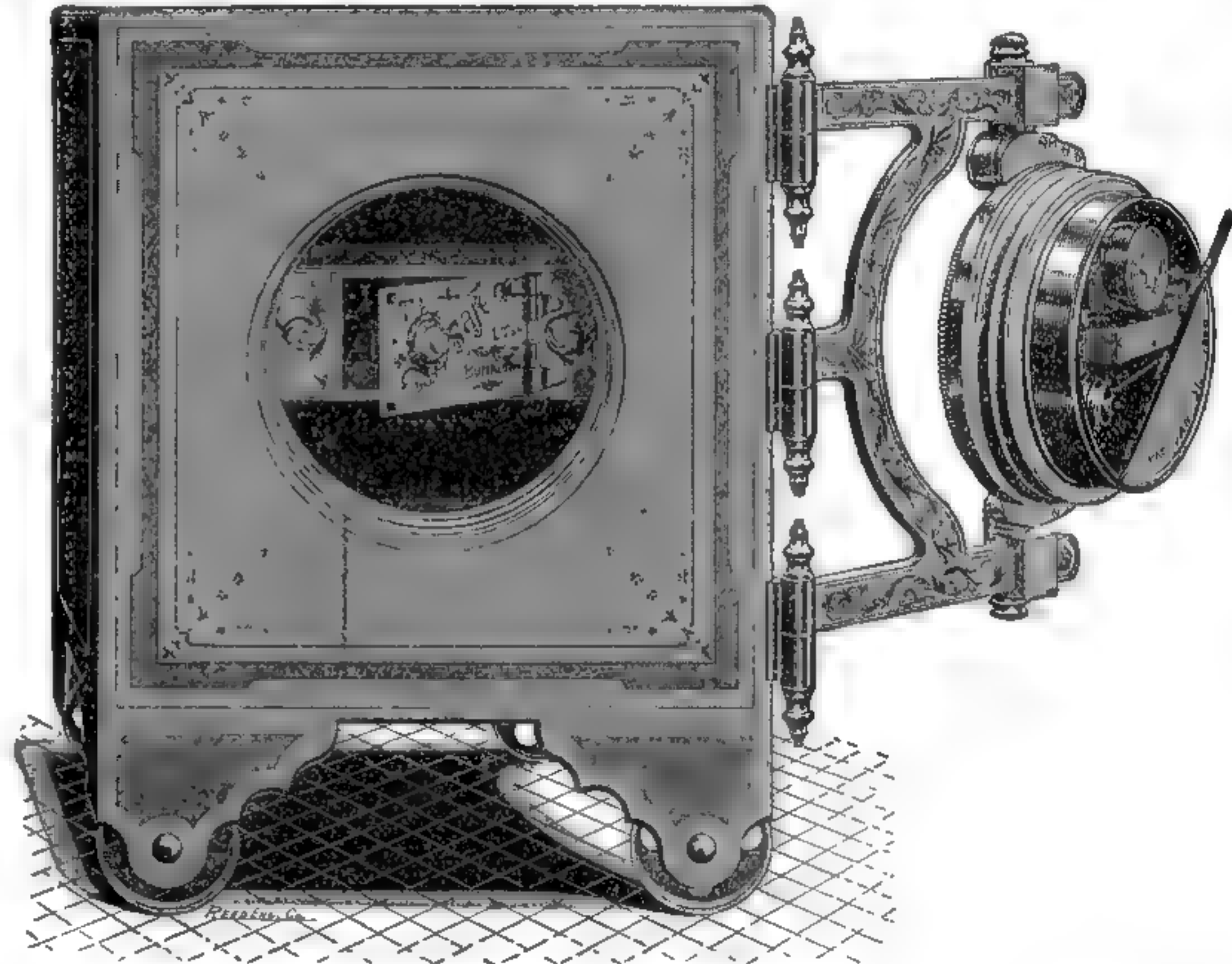
One of the most popular among the many skilled practical druggists in Buffalo may be mentioned Mr. C. N. Riggs, proprietor of the Iroquois Pharmacy. Mr. Riggs, in 1891, succeeded to the business that had been established two years previously by Mr. F. L. Powell, since when he has made the Iroquois Pharmacy one of the most popular in the city. It is located at 809 Main street. The stock of drugs includes chemicals, patent medicines, pharmaceuticals, tinctures, extracts, imported and American perfumery, toilet articles, druggists' sundries, supplies for the sick room, surgical appliances, etc. The laboratory is under Mr. Riggs' immediate supervision, and being a duly qualified and registered pharmacist, he can be relied upon for the exact scientific compounding of physicians' prescriptions and family recipes. He uses only the best pure drugs of standard strength, and every attention is paid to patrons at all hours of the day and night. Mr. Riggs is a native of this city, and a member of the Erie County Pharmaceutical Association.

THE CARY SAFE COMPANY, LIMITED.

A business that has developed with phenomenal rapidity, and which shows possibilities of great magnitude, is that of The Cary Safe Company, Limited. This business had its origin in the establishment of a jobbing and retail trade in safes, by H. D. and S. L. Cary, some years ago. In 1889 the present company was incorporated, under the state laws, and began active operations as manufacturers of fire and burglar proof safes. The officers of the company are H. D. Cary, president; Edgar B. Jewett, vice-president; S. L. Cary, secretary; A. W. Smith, treasurer; L. M. Cary, superintendent of agencies, and Geo. J. H. Goehler, superintendent. The works of the company cover one and one-half acres of ground, on which have been erected a three-story brick building, 100x250 feet in dimensions, and several out buildings.

The factory contains the latest and best improvements in machinery and appliances, with ample steam power. One hundred and eighty skilled workmen are employed in manufacturing high grade fire and burglar proof safes

and combination locks, vaults, jails, etc. Bank work is a specialty, and a new patent, seven door, burglar proof safe is one of the latest products. This has become very popular and is said to be the most perfect burglar



in all sizes and styles. The work is prosecuted under the direction of Mr. Goehler, a superintendent of twenty years' experience, and the product will compare with that of any other plant in the world. They make time

proof safe extant. The trade of the company is with all sections of the country. The officers are all well-known residents of Buffalo, and are prominent in commercial, social and financial circles.

EDWIN BUNNY.

In the foremost rank in Buffalo we find Mr. Edwin Bunny, the well-known house, sign and fresco painter, whose place of business is located at 155 West Mohawk street. Mr. Bunny was born in Ireland, but has been a resident of Buffalo for the past thirty-two years. He has had a wide experience in this line of business, extending over a period of more than four decades, and founded his present establishment in 1877. In 1886 he removed from the corner of Court and Franklin streets to his present stand, where he has every facility for the prompt and satisfactory execution of all orders and commissions intrusted to him. He employs five to twenty skilled workmen, according to the season, and the range of work includes graining, gilding, kalsomining, glazing, wall tinting, house, sign and fresco painting and general decorating. Estimates are furnished and contracts of any magnitude are entered into and executed promptly and satisfactorily, and at fair and equitable rates.

F. E. COMSTOCK.

The widely known house of F. E. Comstock, wholesale and retail dealer in wall paper and interior decorations and interior decorator, has, from its inception in 1889, received a liberal patronage. The premises devoted to the business at 58 Seneca street, are 20 feet wide and 75 feet deep. They contain a large and valuable assortment of all kinds of wall paper from the plainest to the most costly, in gold and beautiful combinations of colors and tints, also artistic center pieces, dados, friezes, mouldings and all the innumerable articles for interior decorative purposes which requirement only can suggest; also window shades, fixtures, etc. Interior decorative work is executed in a superior manner. Born in New Hampshire, Mr. Comstock has resided in Western New York many years, and in Buffalo since 1889. He is a member of the firm of Benton & Comstock at Lockport, N. Y., in the same line of business.

BEST & CO.

This house is one of the best and most widely known in the line of notions and fancy goods in the city, having been founded ten years ago by the present proprietors, Messrs. A. J. Best and G. W. Cheney. Located at 11 East Genesee street, they occupy a ground floor and basement, handsomely fitted up with electric lights,

plate glass front, etc., presenting a very attractive appearance, and every inch of these fine premises is packed with a stock embracing notions, fancy goods, ladies' and gents' furnishing goods, jewelry, plush goods, etc., a specialty being made of the jewelry department. The trade is both wholesale and retail. Several polite and obliging assistants are employed, and we take pleasure in recommending this house to our readers. Mr. Cheney is a native of New York state, while Mr. Best is of English birth, and came to this country twenty years ago, having resided in Buffalo since 1881. Both have secured the esteem of all who know them.

A. H. FIELD.

One of the oldest industries of its kind in Buffalo is that in which Mr. A. H. Field is engaged, and which he has conducted with marked success since 1880. The business embraces the manufacture of buckram, soft crowns and wire bonnet and hat frames, and this is the only house between New York and Chicago that manufactures wire frames. Mr. Field commenced business operation, at 891 Washington street, and in Feb., 1891, removed to the premises now occupied at 8 Mohawk street, where, with increased facilities, he is doing a large prosperous business. His goods are of a superior quality, have a wide reputation and are always in active demand. He also makes a special business of bleaching, pressing and reblocking straw hats and bonnets in the prevailing fashionable styles, and is very moderate in his charges. Mr. Field was born in Orange County, N. Y., and has resided in Buffalo for a period of thirty years. He employs ten skilled hands and is always prompt in filling orders. Mr. Field also pays particular attention to dyeing and curling ostrich feathers, which are done in a superior manner.

SCHAUROTH & WOHLERS.

Among the largest and most reliable houses in the Queen City of the Lakes engaged in the manufacture of boots and shoes is that of Messrs. Schauroth & Wohlers, whose office and factory are situated at 181 to 189 Pratt street. This extensive business was founded in 1866 by B. Delitsch, who was succeeded in 1886 by Messrs. Delitsch, Schauroth & Co. Eventually, in December, 1886, the present firm was organized, the co-partners being U. V. Schauroth and P. Wohlers. In 1891 they moved to their new factory, which is a spacious four-story and basement brick building, 50x120

feet in dimensions. The various departments are fully equipped with the latest improved tools and machinery, operated by a superior fifty-horse power steam engine. Messrs. Schauroth & Wohlers manufacture largely men's, boys', youths', ladies', misses' and children's boots and shoes, and employ 175 skilled hands. They use only the best leather and findings, and turn out goods that have no superiors in the market for the money. Their goods are general favorites with retailers owing to their quality, great salability and intrinsic merits, and the demand for them is steadily increasing. Six traveling salesmen represent the firm, and the trade extends from New York and Pennsylvania to Idaho and Montana. Both partners were born in Germany, and are thoroughly practical and expert shoe manufacturers. Mr. Wohlers has resided in Buffalo twenty-seven and Mr. Schauroth thirteen years. The capacity of their factory is 400 pairs of shoes daily.

FOX & HOLLOWAY.

One of the most reputable business houses of Buffalo is that of Messrs. Fox & Holloway, dealers in South Shore and Canada sand, which was founded in 1870 by Isaac Holloway. In 1888 the present firm was formed by C. G. Fox and C. W. Holloway. Their yards are on Fourth street, in rear of Lee, Holland & Co.'s planing mill, on Court street, and on the South bank of Scagwagades creek, at Niagara street, near Forest avenue. The office is at 252 Pearl street, in the Builders' Exchange. The firm employ a large number of men and supply sand to contractors, builders, dealers and others in all parts of the city and state. The yards cover a number of acres of ground, and are fitted with all conveniences. Mr. Holloway is a nephew of the founder of the business, and is an active and energetic man. Both he and Mr. Fox sustain a high reputation in leading business circles.

HENRY B. DOYLE.

Among the most influential of the representative business men in Buffalo, none enjoys a better or more enviable reputation than Mr. Henry B. Doyle, dealer and broker in real estate, whose office is located at 16 North Division street. Mr. Doyle has been identified with this realty market for two years, and is to-day connected with several of the leading companies operating on it. Mr. Doyle is the selling agent of the Winchester

Land Company, also of the Summit Land Company, secretary and treasurer of the Rapid Transit Land Company, secretary of the Graywood Land Company and of the Dunstan Park Land Company, and treasurer of the Lincoln Park Land Association. He devotes special attention to the syndicating and placing on the market acre subdivisions in the suburbs of Buffalo, and has always on his books long lists of desirable building lots, which he offers at low prices and on easy terms of payment. Mr. Doyle also negotiates loans on bond and mortgage, and is prepared to advance the moneys necessary to build on lots sold by him. He is the representative of several leading and responsible insurance companies, and places risks to any amount at lowest rates of premium. Mr. Doyle is a member of the Real Estate Exchange, also of the National Real Estate Association. To his influential efforts was largely due the fact that the latter body held its annual convention in 1892 in this city.

J. M. PEREGRINE.

Among the livery stables recently established in this city is that of Mr. J. M. Peregrine, which is rapidly growing in importance and prominence. Mr. Peregrine is a thorough going, active, progressive business man and brings to bear a wide range of experience in building up a fine patronage. He is located at 24 and 26 Ellicott street, where he occupies a two-story building, having a frontage of 50 and depth of 180 feet. The sanitary arrangements are perfect and careful attendants are always in charge. He also buys and sells horses and carriages. He has a splendid livery outfit and attends promptly to calls for carriages at all hours, and also for light livery rigs, and is very moderate in his charges. Mr. Peregrine is an expert judge of horses, and those about making a purchase of a driving, working or saddle horse should consult him, and his advice may always be depended upon. The business was established by Hovey & Hill in 1890, and two years later came under Mr. Peregrine's control by purchase. Mr. Peregrine is a native of the Empire state, and has resided in Buffalo for some years.

W. JONES.

Among the prominent and most prosperous real estate dealers in this city is Mr. W. Jones, whose offices are at 11 Niagara street. Mr. Jones established himself in this business in 1890, and by his industry and sound

judgment has succeeded in building up a large patronage. Mr. Jones does a general real estate business, buying, selling, leasing and renting all kinds of real property in the city and its suburbs, and makes a specialty of exchanging Erie and Niagara County farm lands. On his books will be found at all times some of the finest property on the market, either for business, residential or purely speculative purposes. He is prepared to undertake the management of estates for absent and non-resident owners. Mr. Jones also effects loans on good real estate first mortgage security, and places insurances, and represents some of the wealthiest and most responsible companies in this country and Europe. He is a genial, sociable gentleman, and has hosts of friends in all circles.

C. P. FLATLEY.

One of the largest and most influential milling concerns in this country is the Imperial Mill Company of Detroit, which has enormous capacity and manufactures all grades of flour by the improved roller process, the specialty being the Imperial Family and Baking Flour. The company exports vast quantities in cargo lots to all parts of Europe in addition to its immense home trade. The representative in this city is Mr. C. P. Flatley, who has been identified with this concern nearly two years. Mr. Flatley has his office at 43 Board of Trade Building, where all business is given prompt and careful attention.

GEO. A. STEVENS.

The real estate men of Buffalo are all live, wide awake, active business men, and are doing much towards improving and building up the suburbs of the city. One of the most active thus engaged is Mr. Geo. A. Stevens, who is a gentleman of practical experience and unquestioned integrity. He controls valuable city and suburban property, and has for sale desirable sites for business and residence purposes, and can always offer the best inducements to those seeking investments. Mr. Geo. A. Stevens is a native of the city, and was formerly a member of the firm of Perry & Stevens, interior decorators. The office of the firm is at 9 Niagara street.

GEORGE J. LUTZ.

The business career of Mr. George J. Lutz embraces a period of eight busy, prosperous years. He was born in this city, and throughout his business career he has

always been popular and enjoyed the esteem of his many patrons. He is located at the corner of East Genesee and Ellicott streets, where he carries a large stock of goods, embracing wall paper, dados, borders, handsome center pieces in flower and figure patterns in gold and splendid tints and colors; also room mouldings, mats, matting, drapery, portieres, curtains, poles, floor oil-cloths in new patterns and window shades in great variety. Store window shades are made to order of any size. Mr. Lutz is very moderate in his prices, fair and square in his dealings.

J. B. WOOSTER.

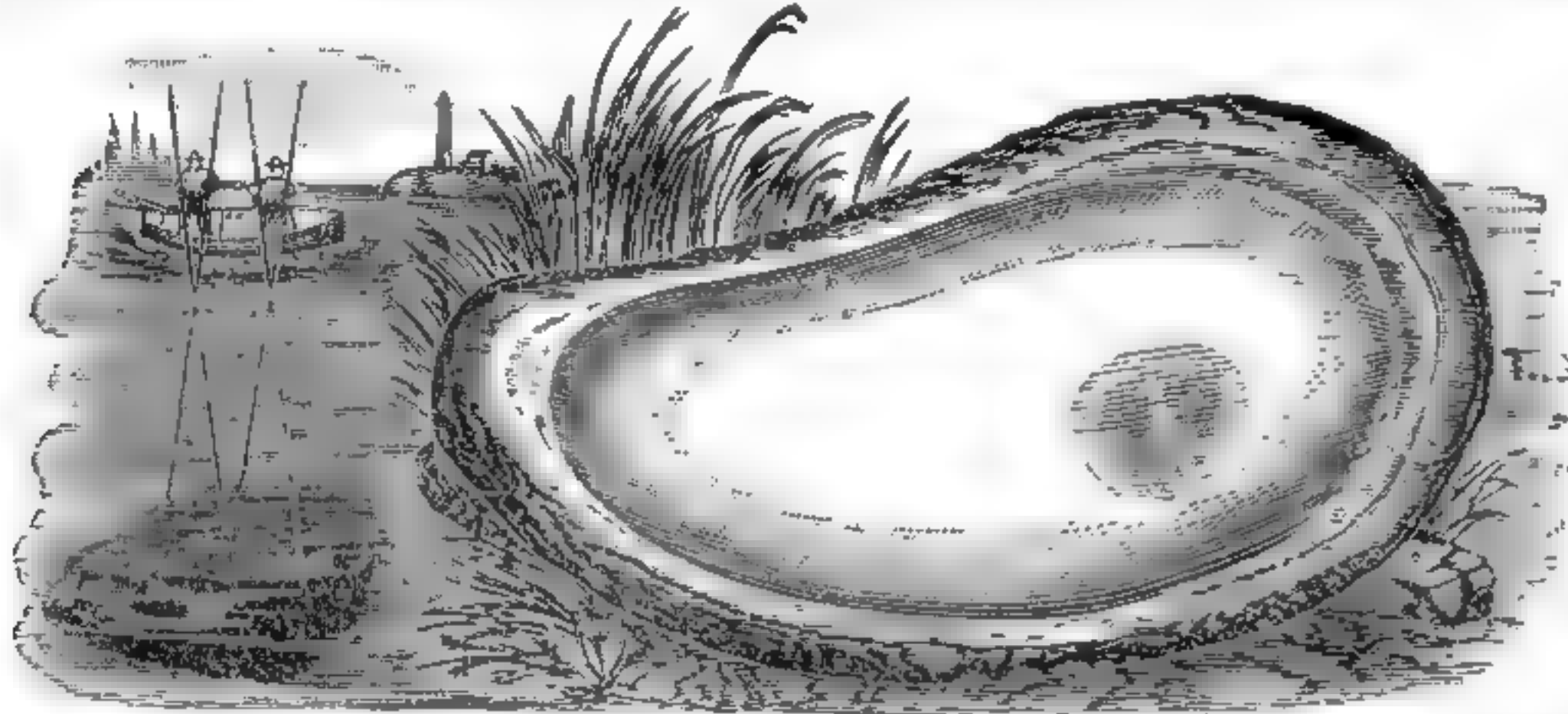
The popular hatter, men's furnisher and dealer in men's shoes, J. B. Wooster, has throughout his business career in this city, covering a period of ten years, always enjoyed the unbounded confidence of his patrons. He has always been located on Seneca street, and since 1888 occupied the handsome store at 178 on that street. The store is neatly arranged and stocked to repletion with a choice collection of goods, embracing fine silk and Derby hats, caps of all kinds, fine dress shirts, silk, woolen and merino underwear, collars, cuffs, handkerchiefs, suspenders, hosiery, gloves, novelties and the newest and most popular styles in handsome neckwear, also a general assortment of men's footwear, made by the best known and most reputable manufacturers. Mr. Wooster is a Pennsylvanian by birth, and came to this city in 1881.

EDWARD A. HOWLEY.

It is safe to say that no dealer in foot-wear in the Eastern section of Buffalo can offer such inducements as Mr. Edward A. Howley. He is a young man of business acumen and experience, well versed in all the details of the boot and shoe trade, and ever solicitous to render the best satisfaction to all favoring him with patronage. He has been established in business since 1888, and occupies a tastefully fitted up store at 847 Seneca street, which is furnished with settees, foot-rests, rugs, etc., and stocked to repletion with a large and varied assortment of fine boots, shoes, slippers and rubbers, also fancy shoes for ladies, gentlemen, misses and children. The goods are all of superior make and have been selected expressly for a fastidious custom. All the newest and most fashionable styles are to be obtained here, and all goods are warranted as represented. Mr. Howley was born in this city, and is very popular with all having dealings with him.

STANDARD OYSTER COMPANY.

An old established enterprise of Buffalo is that of the Standard Oyster Company, of which Denny & Ernst are the proprietors. This business was founded in 1879 by the present proprietors. Their trade extends to all sections of New York, Pennsylvania, Ohio and Canada, the annual sales amounting to over \$100,000. The business is



conducted at 89 and 91 Broadway, where a two-story brick building is occupied. Fifteen assistants are employed steadily, and during the busy season fifty hands are required to handle the trade. This concern does an immense business as wholesale dealers in prime oysters, clams and fish. Their Baltimore headquarters are immense, and several trains are kept busy in carrying their shipments to various sections of the country. A large stock is constantly on hand, received fresh daily, so that prompt shipments can be made on orders. Myron O. Denny was born in Lancaster, Erie County, N. Y., and Henry Ernst was born in Buffalo, and both are well known and highly respected.

COOPER'S PAPER BOX WORKS.

As competition becomes more aggressive and manufactured goods reach their highest development there springs up a demand that the goods shall be packed in an attractive manner, and in no way can this be so well done as by the use of paper boxes. The widely known

Cooper's Paper Box Works, corner Washington and Chippewa streets, of which Messrs. E. A. and G. V. Cooper are proprietors, was founded in 1885 by Messrs. Cooper & Sibley, who conducted them till 1891, when the present firm succeeded to the management. They occupy two floors, each being 100x125 feet in dimensions, fully equipped with modern automatic appliances and machinery, operated by steam power. Here eighty

hands are employed, who turn out all descriptions of paper boxes for millinery, handkerchiefs, gloves, shoes, confectionery, hardware, fancy groceries, perfumery, soaps, drugs, etc. Any desired style or shape of box is made, and the reputation attained for first-class workmanship, quality and tasteful designs by this house is unexcelled in this state. The output averages 12,000 paper boxes daily, the whole of which is taken by the local trade of Buffalo. Both partners were born in this city.

GEO. LOSSON.

One of the most popular and prosperous manufacturers and dealers in harness and horse furnishing goods in this city is Mr. Geo. Losson, who has been engaged in the business since 1876. He was formerly located at 97 East Genesee street, whence he moved to his present stand at 811 Main street. The store is 20 feet wide and 100 feet long, with a well equipped workshop in the rear. Mr. Losson was born in this city and brought up to the trade of the harnessmaker under the careful tuition of

his father. Mr. Losson manufactures harness of all kinds, single and double, with nickel, brass and other mountings, and makes a specialty of fine coach and carriage, driving and track harness. He uses only the best materials, employs careful workmen and fully warrants every set of harness turned out from his shop. A full stock of horse equipments is carried in the store. Mr. Losson is prompt in filling orders and in attending to repairing, and is doing a fine business. From 1888 to 1889 he was president of the Harnessmakers' Protective Association, and now holds the responsible position of treasurer of that organization.

FRED. J. DORN.

One of the most attractive among the many popular stores on East Genesee street is that of Mr. Fred J. Dorn, situated at 87 on that thoroughfare. Mr. Dorn, who was born in this city, is a practical watchmaker and jeweler of twenty years' experience in the cities of New York and Philadelphia, and was also for a period of two years with King & Eisle. In 1886, he embarked in the business on his own account, and has met with a pronounced success. His store is handsomely fitted up with ornamental fixtures, and contains a valuable assortment of American and Swiss watches, diamonds, clocks, silverware, optical goods and elegant jewelry in all the new styles, pins, charms, rings, chains, emblems, society marks, etc. Mr. Dorn pays particular attention to fine watch and jewelry repairing, and warrants all his work. He is a polite, courteous, business man, and as a watch maker and jeweler enjoys a wide popularity.

J. B. MENNIG.

One of the leading wholesale houses of Buffalo, whose operations are conducted on a scale of great magnitude, is that of Mr. J. Mennig, manufacturer of ladies' aprons, neckwear and stamped linens, and jobber in gents' furnishing goods, at 457 Washington street. This flourishing business was founded by Mr. Mennig in 1889, and from the start the house has occupied a foremost position in the commercial world of Buffalo. A large and widespread trade has been built up, extending throughout this state, Pennsylvania, Ohio and Michigan, and this is looked after by a competent staff of traveling salesmen. Mr. Mennig occupies an entire fourth floor, 25x120 feet in dimensions, where he has every facility for the successful prosecution of his business. He affords permanent employment to some twenty-five experienced hands. Mr. Mennig makes a specialty of ladies' aprons and stamped linens, and man-

ufactures all kinds of plain and fancy neakwear. He is also a direct importer of and extensive dealer in all kinds of men's furnishing goods. Mr. Mennig is a native of this city, and sustains an excellent reputation in commercial and financial circles.

CENTRAL STORAGE WAREHOUSE.

Among the storage houses in Buffalo that of Mr. Junius B. Van Duzee, known as the Central Storage Warehouse, and located at 492 and 494 Washington street, is one of the most important and prominent. The business was inaugurated in January, 1892, by Mr. Van Duzee, who also conducts a real estate business. The warehouse has dimensions of 45x100 feet, is five stories high with basement, and as regards facilities and conveniences for which it was designed is perfect and complete. Merchandise of all kinds, household goods, pictures, mirrors, pianos, etc., are received on storage, and a special feature of this house is that patrons have separate compartments with keys for their effects. Trunks are stored for 25 cents per month, and are accessible at any time. A specialty is made of packing, boxing and forwarding household goods and merchandise to any part of the country. Mr. Van Duzee employs five expert hands, and has vans always in readiness for moving furniture and other goods. He is a native of Buffalo, and is widely known as an upright and honorable business man and citizen. The telephone call of the office is 1208.

BARND & GEIGER.

The firm of Barnd & Geiger is one of the best known and most reliable engaged in the steam heating and plumbing business in Buffalo. This house was established thirteen years ago, and has met with well deserved success. Attention is given to all kinds of plumbing, ventilating, sanitary engineering and steam and hot water heating. Only skilled and thoroughly experienced workmen are employed, and contracts have been taken and completed for much of the very finest work done in Buffalo, among these being the contracts for heating and plumbing in the public schools numbered Seven, Twenty-two and Forty-eight, also for the Marshall Building, the Live Stock Exchange and many of the finest residences in the city. The headquarters are at 11 East Mohawk street, where large and commodious premises are occupied. A full stock of plumbers' supplies is carried, consisting of baths, sinks, porcelain-lined tubs, faucets, heating apparatus, chandeliers, etc.

The firm act as agents for the celebrated Dunning and Florida boilers for heating by steam or hot water. Both partners are natives of Buffalo. They are members of the Builders' Exchange, and the Master Plumbers' and Master Steam Fitters' Associations.

PALACE STABLES.

One of the best equipped livery establishments in the city is that of Mr. F. C. Bennett, popularly known as the Palace Stables, situated on East Eagle street, and numbered from 104 to 108. Mr. Bennett, in 1890, purchased the stables that had been established five years previously by Mr. W. J. Hoovey, and at once commenced refitted and renovated the building, put it in thorough order, and increased the facilities and the outfit. In dimensions the building is 60x150 feet. It is constructed of brick, and perfect as regards sanitary arrangements. Accommodations are provided for thirty horses, and there are also four box stalls. Carriages are furnished at all hours for weddings, parties, theaters, calling and shopping; also light livery rigs, and the entire outfit of the establishment is of that character which always gives unbounded satisfaction to patrons. The boarding department is carefully managed, and horses receive every attention. Since November 1, 1892, Mr. F. C. Bennett has been sole proprietor. He is a native of Buffalo, and very popular. The office is open at all times. Telephone call 1591.

FRANK R. GIBSON.

The fire and marine insurance interests are of vast importance in Buffalo, and are carefully looked after by several of the most energetic brokers and underwriters to be found in any city on this continent. Prominent among the most successful of these stands Mr. Frank R. Gibson, whose office is in Room 22 of the Board of Trade Building. Mr. Gibson has been established in his present line of business since 1882, and by energy, prudence in the selection of risks, and liberal and honorable treatment of those who have committed their interests to his care, he has attained a very valuable list of clients. He is a capable underwriter and a well-equipped insurance man in every sense of the word. He is prepared to place the largest risks, quoting the lowest rates of premium, and guaranteeing a prompt and liberal adjustment of all losses. Mr. Gibson is a native of Buffalo and a prominent and influential member of the local Underwriters' Association.

FISCHER, KLAUS & LUIPPOLD.

A well established business enterprise of Buffalo is that of Messrs. Fischer, Klaus & Luippold, manufacturers of sash, doors, blinds, etc. This business was established by the present firm ten years ago and has developed in the most successful manner. The mill is located at 920 Seneca street, and consists of a two-story brick building, equipped with all improved machinery for wood-working, sawing, etc., and has ample steam power. The yards are 125x300 feet in dimensions, having railroad facilities and all conveniences. This firm manufactures sash, doors, blinds, frames, floorings, sidings, mouldings, etc. They also deal in hard-wood and other lumber, lath, shingles, posts, etc., and make a specialty of pine and hemlock lumber. The yard capacity is 8,000,000 feet, and an immense stock is carried. The firm do a contracting and building business, employing from fifty to sixty men in addition to the employes of the mill, which number fifty. Mr. B. L. Fisher attends to the financial affairs and the office business while Mr. A. Klaus and C. C. Luippold look after the mill and building business.

HOTEL CARLTON.

A popular and representative hotel of Buffalo is the Hotel Carlton, which is conveniently located at the corner of Exchange and Washington streets. This hotel has been established a number of years, and has become recognized as one of the best kept houses in Buffalo. The proprietors, Messrs. Smith and Odell, are well known and put forth every effort for the comfort of their patrons. Their hotel consists of a five-story brick building, containing fifty guest rooms, all of which are furnished in an elegant manner and equipped with the modern conveniences and appliances that contribute to the comfort and safety of patrons. The furniture is new and elegant, and the parlors, dining-room, reading rooms and office are models of beauty and comfort. The house has electric bells, lights and fire alarms, while steam heat, baths and all other conveniences are handy. The cuisine will compare favorably with the best in Buffalo, while the rates are popular, being \$2 per day. The house has bar, billiard hall, barber shop, and other conveniences, and the attendants will always be found courteous and polite. The leading churches, theaters, clubs and depots are in easy reach of the hotel and cars connect with all sections of the city from the door. Mr. Wm D. Smith and J. A. Odell are popular hotel men, and are esteemed for their courteous manners and sterling business integrity.

F. W. WILTSE.

One of the leading pharmacists in the Queen City is that of Mr. F. J. Wiltse, successor to Mr. F. J. Barron. Mr. Wiltse has had a long experience as a pharmacist, and brings to bear a full knowledge of all the details of the profession. He is a native of Erie County, and graduated from the Buffalo University. He is a member of the Alumni of the Buffalo College of Pharmacy and one of the membership committee of the Erie County Board of Pharmacy. He is located at 846 Main street, where he occupies a store which is fitted up in a handsome style with cherry fixtures and ornamental plate glass show cases. The prescription department is under Mr. Wiltse's immediate supervision, and it is almost needless to say that physicians' orders and difficult formulae are filled with care and skill. Mr. Wiltse carries a full stock of pure drugs, fresh medicines and chemicals; also a general assortment of toilet articles, perfumery, druggists' sundries, supplies for the sick room, etc.

STRAUSS & ROGERS.

Prominent among the representative concerns actively engaged in the higher branches of industrial activity, where a trade becomes an art and the mechanic almost a scientist, is that of Messrs. Strauss & Rogers, gold, silver and nickel platers, whose works are located at 12 Perry street. This business was founded in 1882 by the present proprietors. The premises utilized comprise a two-story brick structure, 20x75 feet in area. The works are equipped with the latest perfected machines, tools and appliances operated by steam-power. Seven skilled workmen are employed, and the range of work embraces everything in the line of gold, silver, nickel, copper, brass electroplating, antique finishing, oxidizing and polishing, special attention being given to the cleaning and refinishing of chandeliers and brass work. The patronage is large, and low prices are charged. Mr. A. Strauss and Mr. E. J. Rogers are gentlemen of high standing in Buffalo's business circles.

AMBROSE S. BIXBY.

A gentleman of eminent popularity and personal worth who is engaged in real estate operations is Mr. Ambrose S. Bixby, who has been identified with the business for some years, and been established in it on his own account since 1887. He occupies a well appointed office, 8 White Building, and is prepared and equipped to at-

tend to all business pertaining to the sale and transfer of houses, lands, farms, etc. Mr. Bixby makes a specialty of handling and dealing in acreage in North Buffalo and Tonawanda, and also of buying and selling real estate on his own account and on commission for others. Mr. Bixby's operations are conducted on a large scale, and last year he disposed of over four hundred acres of suburban property. He also makes a special business of procuring loans on first mortgages, and buys and sells railroad and corporation stocks and bonds. Mr. Bixby was born in Lockport, N. Y., and has lived in Buffalo since he was a child.

METZEN & ZEBOLD.

In tracing the rise and progress of the carpet and drapery goods trade of Buffalo and the country at large it is noticeable from what an early date how steadily, prominently and successfully the eminent house of Messrs. Metzen & Zebold, whose establishment is located at 220, 222 and 224 Genesee street, near Michigan, has maintained the lead in the van of progress. It was in August, 1891, that Messrs. Metzen & Zebold began business. Their stock is one of the finest and most comprehensive in the city, and consists of curtain materials, including all the newest designs and richest effects in silk velvets and other rich materials, imported and domestic carpets, rugs, mats, linoleums, floor oil cloth, window shades, picture mouldings, paper hangings, etc. Messrs. Metzen & Zebold are gentlemen of the highest executive abilities, and their immense interests are controlled methodically, and with due regard to every feature and factor that can in any way promote the welfare of their numerous customers.

GEO. L. OLES.

While there are numerous grocers in the city of Buffalo, we find pleasure in selecting the establishment of Mr. Geo. L. Oles as the best appointed and most liberally patronized in the district in which it is located. This store was established by W. Barke, who was succeeded by the present proprietor in June, 1892. The premises utilized for business purposes are conveniently located at 961 Niagara street. Here the store is 20x80 feet in dimensions, with a meat market in the rear. A fine stock of staple and fancy groceries is carried, including pure teas, coffees, spices, canned goods, pickles, condiments, preserves, dairy products, fresh and salt meats, vegetables, fruits and grocers' sundries. Mr.

Oles is assisted by two clerks. Free delivery is made to all sections of the city, and orders received over the telephone are promptly filled. Mr. Oles is a native of Pennsylvania, and resided for ten years at Olean, N. Y.

BUFFALO STENCIL AND STAMP WORKS.

There is perhaps not one among the well equipped stencil and stamp works in the city that is more favorably known than the Buffalo Stencil and Stamp Works, which are located in Room 1, over 16 East Seneca street. The business was established in 1857 by Mr. Thomas Edmonds, the father of the present proprietor. In 1877 the control of the business was in the hands of Messrs. Edmonds & Potter, which partnership continued until 1889, when Mr. J. B. Edmonds became the sole proprietor. The productions of this concern are in steady demand throughout the city, and the western portion of the state and the adjoining states. The articles produced here are of exceptional merit for efficiency, reliability and general excellence. Mr. Edmonds also manufactures and keeps in stock an immense assortment of all kinds of novelties in the way of rubber stamps, steel stamps, seals, dies, brass checks, society badges, carriage plates, notarial and corporate seals, burning brands, brushes, stencil prints, etc. Mr. Edmonds is a native of Buffalo, and a thorough master of his trade.

S. J. KRULL.

Among those active in the business of dealing in brewers' and malsters' supplies is Mr. S. J. Krull, who occupies the ground floor, 20x50 feet in area, of the building 584 Genesee street. Mr. Krull for some time was in the employ of Mr. Donald Bain in the same line. Last May he commenced business operations on his own account and is meeting with a success as positive as it is pronounced. He carries a complete stock of corks, bungs, mallets, faucets, scoops, isinglass, rosin, etc., and can always offer the best inducements in quality and prices. Mr. Krull is rapidly building up a large local and outside trade.

GIBSON & PRENTISS CYCLE COMPANY.

A prominent and representative concern engaged in the bicycle business in the city is the Gibson & Prentiss Cycle Company, manufacturers of high grade pneumatics of a superior quality, which are in active demand, owing to the uniform strength and durability. The fac-

tory of the company is situated at 500 and 501 Washington street, and throughout in all departments is equipped with special machinery, operated by steam power. Every wheel turned out is fully warranted, and is sold to the trade by the Bison Cycle Company of this city. A special business is made of repairing and also of nickel plating and enameling. Messrs. J. J. Gibson and A. L. Prentiss are skilled workmen. They are young men of energy, probity and business acumen, are doing a splendid business and well deserve the success they have achieved.

R. A. GIBSON.

Among the many ingenious mechanics in Buffalo it is safe to say that none have a higher reputation than Mr. R. A. Gibson, pattern and model maker, whose works are located at 16 Perry street. Mr. Gibson is a skilled mechanic, and is particularly expert in designing and making drawings of intricate and complicated mechanism, and produces patterns and models in wood and metal with that intelligent apprehension and promptness that have given him his present unexcelled reputation. He occupies the third floor of a three-story brick building, having dimensions of 22x44 feet. His shop is equipped with special machinery, operated by steam power. Mr. Gibson makes to order all kinds of patterns and models in wood, iron, or brass, finished and bordered, and perfects inventions for inventors. Four skilled workmen are employed, and an active business is done. Correspondence is solicited.

JOHN H. KNEPPER & SON.

The leading exponents of sanitary plumbing and scientific steam and hot water heating in Buffalo are Messrs. John H. Knepper & Son. The business was founded by Mr. John H. Knepper twenty years ago, and about four years ago Mr. Harry J. Knepper was admitted under the present firm style. The business was conducted at 8 East Huron street, but is now at 501 and 503 Washington street, where they now occupy a new three-story brick building erected by them at the above numbers, 48x100 feet in area. Here a full stock of plumbers' supplies and accessories are carried, including baths, sinks, chandeliers, radiators, faucets, globes, droplights, hose, nozzles, piping and general heating apparatus. Twenty-five skilled workmen are employed. A specialty is made of the finest sanitary work, and many of our finest residences and most prominent public buildings have been supplied with their work. Both gentlemen of the firm are practical and experienced, and give the business their close personal attention.

TOBIAS WITMER, JR.

Among those who give their attention to the sale and transfer of real estate is Mr. Tobias Witmer, Jr., who is a gentleman of energy and enterprise. He is a native Buffalonian, and prior to engaging in his present business was connected with the Urban Roller Mills. Mr. Witmer occupies suite 66 in the Chapin Block at the corner of Swan and Pearl streets, and is conducting large transactions in acre property, building lots and city and suburban real estate of every description. He deals largely in acreage property at Niagara Falls, Grand Island and Williamsville. Mr. Witmer is well known in financial circles. He is reliable and responsible, and enjoys the confidence and regard of a wide circle of friends and acquaintances.

P. S. VAUGHN.

The butter and cheese trade has no fitter representative in Buffalo than Mr. P. S. Vaughn, dealer in butter, eggs, pure maple sugar and syrup, etc. The premises occupied by Mr. Vaughn are commodious, and possess every facility for the receipt and storage of the heavy consignments which are daily received. About three assistants are employed, together with a large delivery wagon. An immense stock is always on hand, including farm, dairy and garden products, and he makes a specialty of supplying the large hotels and leading families. An immense trade is done, and Mr. Vaughn is an honorable and upright business man, and possesses the confidence of all leading commercial and financial circles. He is a native of Erie County, New York. Mr. Vaughn is a member of the Knights of Macabees. The telephone call is 1734, and the store at 63 W. Chippewa street.

P. S. BARBER.

The well-known liveryman, Mr. P. S. Barber, who was born in Erie County, N. Y., fifty-two years ago, has lived in this city since 1862, and for a period of twenty years has conducted a hack business. Since 1888 he has been located at 460 Washington street, rear of the Tift House, where he occupies a commodious stable, 25x140 feet in dimensions. Mr. Barber is probably one of the best known men in the livery business in the city. His stables are neat, clean, well ventilated, drained and lighted, and afford the best accommodations for the care of horses, carriages and light livery rigs, which are furnished at all hours. Prompt attention is paid to orders for weddings, parties, funerals, etc. Mr. Barber

boards horses by the week or month, and carefully looks after their welfare. He is a business man of unquestioned integrity and very popular in this city.

WILLIAM GISEL.

One of the most reliable harness houses in this city is that of Mr. William Gisel. Mr. Gisel owns the building in which he is located at 532 Genesee street, also the adjoining building, and began business at his present location in 1873. Here a fine stock of saddles, harness, horse furnishing goods, turf goods, blankets, straps, mountings, all kinds of carriage trimmings, whips, brushes, combs, oils and soap, ointment, remedies, etc., is carried, also trunks and valises, etc. In the rear of the store Mr. Gisel has a workshop where he manufactures light and heavy harness and does repairing, a specialty being made of horse boots. Mr. Gisel is a native of Switzerland, came to Buffalo twenty-one years ago. He is a member of the German branch of the Y. M. C. A., the I. O. O. F., Royal Arcanum and several Swiss societies.

A. E. PERREN.

An important manufacturing enterprise of Buffalo is that conducted by A. E. Perren, manufacturer of fine carriages and sleighs. This important enterprise was established in 1865 by Wm. Barnes, who was succeeded by Barnes & Perren in 1882. A. E. Perren later became sole proprietor. Mr. Perren has conveniently located and commodious offices, salesrooms and repository at 124 and 126 Pearl street, where a splendid four-story building is occupied, the dimensions of the structure being 80x100 feet. The factory is located on Franklin and Erie streets, the premises being five stories in height and perfectly equipped with machinery, appliances and conveniences. Seventy-five skilled workmen are employed and fine carriages, victorias, landaus, rockaways, phaetons, surreys, carts, buggies, buckboards and road wagons are made in great variety and of the best materials and workmanship. Mr. Perren also produces superior styles of sleighs, and deals in fine harness, horse clothing, whips and general turf goods. His trade extends to all sections of the United States and Canada, and goods are shipped to England and continental points. He has purchased a lot on Genesee street, near the Fillmore Mansion, where he will soon erect a handsome building for factory purposes. A. E. Perren is a native of England, who has resided in Buffalo many years; he is well known in leading commercial circles, and is highly esteemed.

JOHN AHLHEIM.

No grocery house in the city bears a better reputation than that of Mr. John Ahlheim, 882 Michigan street, corner of Virginia. It was established by him fourteen years ago. Mr. Ahlheim makes a specialty of choice teas and coffees, spices, etc., and likewise deals in hermetically sealed goods in tin and glass, also condiments, foreign and domestic delicacies, butter, cheese, eggs, sugars and everything pertaining to this line of trade. He also handles flour, feed, baled hay, etc. A well stocked bar is also connected with the store, and a special feature is made of fine wines, liquors, cigars and tobaccos. A good trade is done, and goods are delivered to any part of the city free of charge. Mr. Ahlheim was born in Germany, and came to Buffalo in 1866. He is a member of the A. O. U. W., Knights of Honor and several German societies.

F. J. SCHAFER.

This gentleman is a popular merchant tailor of long, valuable experience. In 1878 he established himself in business on his own account. He was formerly located in the Arcade Building, and is now at 18 Court street. The store has a frontage of 20 feet with a depth of 44 feet, and is neatly and tastefully fitted up. Mr. Schafer displays a splendid assortment of imported and domestic woollens, worsteds, chevots, tweeds, serges, meltons, cloths and cassimeres, in all the new styles. He is a reliable cutter and guarantees the best satisfaction to his customers. From ten to twenty skilled hands are employed, and orders filled promptly. As a skilled cutter and first-class, upright business man, he has achieved a wide reputation. Mr. Schafer was born in Attica, N. Y., and came to Buffalo in 1875, and reared a large, influential business. He is regarded as one of the leading representative merchant tailors in the city.

J. F. BERNER.

An old established and thoroughly representative house engaged in the handling of stoves, ranges, hardware, paints, oils, etc., is that of Mr. J. F. Berner, located at 513 and 515 William street. Mr. Berner founded this enterprise in 1877. He occupies the ground floor of a two-story brick structure, 20x66 feet in dimensions. The store is neatly appointed, and several assistants are employed. A heavy and varied stock is always carried, embracing builders' and house hardware of all

kinds, mechanics' tools, machinists' tools, nails, rivets, screws, etc.; English and American table and pocket cutlery, plated ware, shelf goods, kitchen utensils and household specialties, garden tools, rubber hose, paints, oils, varnishes, brushes, glass, putty, "Acorn" stoves and ranges, lamps and lamp goods, etc. A specialty is made of builders' hardware. The prices are such as to defy legitimate competition. Mr. Berner is a native of Germany, but has resided in this city since 1872, and is highly esteemed in commercial circles. In connection with Mr. J. C. Schenk, he is also general agent for the improved Sun Cash Register for New York and New England States.

SOUTHERN HOTEL.

This old established house has always been popular with the citizens of Buffalo and travelers. It is situated in the heart of the city, at 183 and 185 Seneca street, corner of Michigan, and within a few blocks of all the railroad depots. It is close to the theatres and churches and electric cars, and omnibusses pass the door every few minutes, so that all places of interest in the city and environs can be easily reached. The hotel is a four-story brick structure, having a frontage of 175 and a depth of 180 feet and contains sixty-four clean, well ventilated rooms. It is well furnished throughout; its sanitary arrangements are perfect; it is heated by steam and fitted up with electric bells and fire escapes. The parlors, office and reading rooms are provided with every comfort for patrons. The dining-room has a seating capacity for 100 guests and a good, liberal table is kept. The rates per day are very moderate, and special arrangements can be made by the week or month. Mr. Frank M. Gregg, the genial proprietor, has had many years' experience as a hotel man, and is universally popular.

W. M. BUCHHOLZ.

Mr. W. M. Buchholz's pharmacy at 887 Prospect avenue, corner of Hampshire street, has become a leading representative house in its line in its section of Buffalo. The commodious, newly and elegantly furnished store is 20x50 feet in dimensions and very tastefully fitted up. The stock embraces pure, fresh drugs and chemicals, proprietary medicines, toilet articles, brushes, combs, sponges, manicure sets, fancy articles, fine perfumery, physicians' supplies of all kinds, sick-room requisites and druggists' sundries. A specialty is

made of the compounding of physicians' prescriptions. The finest drugs only are used, such as the generally accepted preparations of Edward R. Squibb, Merck and other celebrated European and American chemists. Mr. Buchholz is a gentleman of wide experience. He was born in Pennsylvania, graduated at the Philadelphia College of Pharmacy and has resided in this city since 1888, where, until he embarked in business on his own account, he was manager for Mr. W. C. Dambach. Mr. Buchholz is a member of the Erie County Board of Pharmacy, and is highly regarded in social and business circles.

CHARLES BRAND.

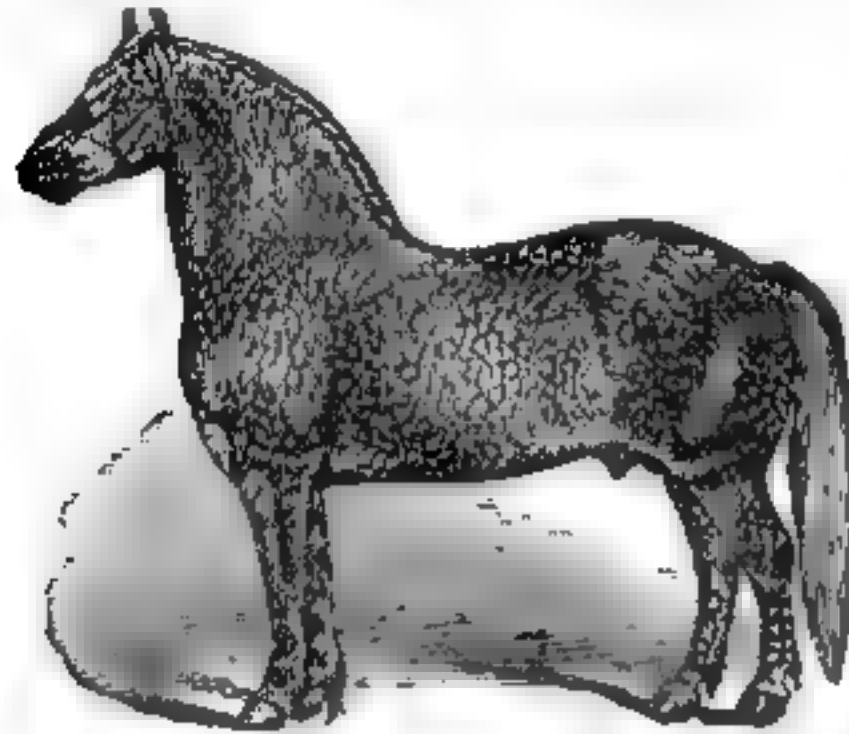
Ranking among the most enterprising retail grocers in Buffalo is Mr. Charles Brand, who has been in business since 1884, and who has been located at 177 Vermont street, corner West avenue, for the past seven years. The store is 25x125 feet in area, and contains an extensive stock of everything in the line of staple and fancy groceries and provisions, a specialty being made of family flour and all cereal products; also table luxuries, canned fruits and vegetables, the choicest teas from China and Japan, fragrant coffees, pure spices, sugars, syrups, laundry supplies, creamery and dairy butter, foreign and domestic fruits, etc. Low prices rule. Four assistants and three teams are employed. In the rear of the store Mr. Brand has warehouse and stabling accommodations. He is a young native Buffalonian, and very popular.

H. BENEDICT.

The well-known house of H. Benedict is one of the most reliable among those engaged in the forwarding and commission business in Buffalo, and it fills a very useful and important position. Mr. Benedict, who was born in Lockport, N. Y., where he resides, was for thirty years engaged in business as a manufacturer of staves and barrel stock, and later as boat builder for canals, and subsequently, for ten years, as a grain commission merchant. His office is at 89 Pearl street. Merchandise of all kinds is received and forwarded to the seaboard cities by the railroads and canal, a specialty being made of grain, many hundreds of thousands of bushels being handled annually. Consignments are also received and sold on 'change, and, altogether, the operations of this house are very extensive. Mr. Benedict is a member of the Board of Trade and Merchants' Exchange, and as a business man his reputation is unquestioned.

J. M. HALLOCK.

One of the most successful and reliable dealers in all kinds of horses in the city of Buffalo is Mr. J. M. Hallock, whose Blue Front Barns are located at East Buffalo. This prosperous business was established in 1891, by Messrs. Hallock & Shotwell, who conducted it till



June, 1892, when Mr. J. M. Hallock became sole proprietor. Mr. Hallock is considered one of the best judges of horses in the state, and makes liberal advances, when required, on consignments of carriage, driving, draught and general purpose horses. His stables are spacious and well equipped, and have excellent accommodations for 200 head of horses. Mr. Hallock sells by auction on Mondays and Tuesdays, and pays particular attention to horses entrusted to him for sale. All communications by mail or telegraph are immediately attended to, and a specialty is made of handling first-class Kentucky horses, and he likewise receives consignments of superior animals from the West, Northwest and Southern Canada. Mr. Hallock always realizes good prices for first-class horses, and also supplies street railway companies, not only in Buffalo, but also in Utica, Cleveland and several other cities. He was born in New York state, and is widely known in trade circles for his business ability and strict probity. Shippers and buyers of horses should patronize Mr. Hallock, whose business now amounts to over \$200,000 annually.

THE E. & O. SIGN COMPANY.

In this age of restless activity and keen competition, it is necessary for all who wish to excel in their business enterprises to make known, in an attractive manner to the public, the wares they have to offer. In fact, the use of attractive signs is indispensable. The leading concern in Buffalo engaged in sign making and sign writing is the E. & O. Sign Company, whose office and works are located at 246 Main street, opposite the Academy of Music. The business was founded in 1880 by Mr. Geo. Elsheimer, and in May, 1892, Mr. Geo. A. Oehler, who had been in his employment during the five years previous, became his partner, the present corporate name being assumed. Both these gentlemen are practical sign writers, and pronounced by experts to be the best in the city. They are constantly introducing original designs and styles that please the eye, and that never fail to attract the attention of the public. From its inception, this house has maintained a trade supremacy which fully demonstrates the energy and executive ability brought to bear in its conduct. The premises utilized comprise three floors, each 22x75 feet in dimensions, and these are provided with all necessary conveniences for the successful carrying on of the enterprise. A competent corps of experienced hands are employed, and the work turned out is invariably of the highest artistic and mechanical excellence.

LOUIS K. PURVIANCE.

A prosperous and thoroughly reliable real estate broker of this city is Mr. Louis K. Purviance, who has been established a number of years. By reason of large experience and thorough familiarity with all sections of the city, Mr. Purviance is able to make accurate appraisements of values and to pass judgment upon the advisability of investment. He buys, sells or exchanges city and suburban real estate, collects rents, negotiates loans, acts as agent for estates and does a general business in real estate, investments and insurance. He owns much property, and has unexcelled connections, so that he is able to offer superior inducements to intending purchasers. All who entrust their business to Mr. Purviance, will meet with prompt and courteous attention. He is well and favorably known to our leading bankers, brokers, investors and business men generally. The office is located at 162 Pearl street, where orders may be left at any time.

R. W. HALL & S. C. MARSHALL.

Those contemplating either the purchase or sale of property, or transaction of business of any description, will find in Messrs. R. W. Hall and S. C. Marshall, brokers, specially well qualified to advance their interests. They are now permanently located in business at 28 Builders' Exchange, and carry through to a successful issue many important transactions. Their intimate knowledge of values and localities throughout the city and suburbs, coupled with their sound judgment, will ensure those relying on same a speedy and sure return on all money invested.

BUFFALO ENGINEERING COMPANY.

One of the most influential business enterprises of Buffalo is that of the Buffalo Engineering Company engineers and contractors. This business was established in 1886, but the present company style was not adopted until 1890. The gentlemen at the head of the enterprise are C. M. Morse and Samuel Ames, both of whom have had an extended business experience in this line. They formerly occupied the premises at 228 Pearl street, but on May 1, 1893, moved into new and commodious quarters in the new Erie County Savings Bank Building, which is to be their office location. The stock of machinery and shop outfit is located in a convenient building near their office. They furnish specifications for power and factory plants, and contract to install the same. They pay especial attention to the designing and construction of steam apparatus and power plants, and, in addition to their engineering business, they act as local representatives for the Buckeye Engine Company of Salem, Ohio; The Babcock & Wilcox Boiler Company and the Otis Elevator Company. The above mentioned, as well as several other manufacturers of special engineering appliances, find it to their interest to have local representation and supervision of their work in Buffalo, and the Buffalo Engineering Company consequently prospers, and, though themselves peculiarly a local concern, they are the means of introducing to the growing market in and about Buffalo the best of everything in the line of engineering work.

STANDARD REPAIR WORKS.

The superior character of our streets and avenues, the many miles of asphalt paved roadways, and the general encouragement which is given to bicycling have combined to make of Buffalo one of the greatest cycling centers. This has had, as a natural and logical result, the effect of promoting and developing a large trade in wheels of all leading makes, and of fostering a large business in the line of repairing. The leading concern devoted to the latter branch is admittedly that of which Mr. James Carroll is proprietor, and which is located at 614 Main street. The Standard Repair Works were founded in 1890 by Messrs. H. C. Martin & Co., to whom Mr. Carroll succeeded May 1, 1892. From the outset the house has occupied a foremost position, and its work has ever been noted for its excellence and general worth. Mr. Carroll occupies a ground floor, 15x40 feet in dimensions. The works are fitted up and equipped with all necessary machines, tools and appliances, and five skilled assistants are employed. Mr. Carroll executes nickeling and enameling, repairs wheels and parts, and makes a specialty of difficult repairing. He guarantees all his work, fills orders promptly, and his charges are always fair and moderate. Mr. Carroll was born in Scotland, and has resided in Buffalo since 1886.

C. H. LEAVENS.

An admirably conducted, well ordered, first-class establishment located in this, the center of the fashionable residential district of Buffalo, is the bakery and confectionery of Mr. C. H. Leavens, at 463 Connecticut street. Mr. Leavens, who is a native of Lindsay, Ontario, Canada, acquired a perfect knowledge of his business there, and for several years was engaged in its prosecution. In 1890 he removed to this city and embarked in the livery business, his premises being on Ellicott street. In March, 1892, however, he founded his present enterprise, and, although a very brief period of time has since elapsed, he has built up a large and permanent trade. The premises utilized comprise a ground floor, 20x65 feet in dimensions. The bakery, located in the rear, is well equipped with all the latest improved ovens, appliances and devices, and several experienced hands are employed. Mr. Leavens personally superintending every department. The output is large, necessitating the consumption of twelve barrels of flour daily, as well as of large quantities of other ingredients, and includes all

kinds of baked goods, bread, cake and pastry, ice cream and ice cream soda, etc. An exceedingly fine assortment is carried in stock, fresh daily, and includes absolutely pure and choice candies, plain and fancy cake, confections and pastry of all kinds, ice cream of all flavors, water ices, soda, etc., a superb soda fountain being a feature of the store. Balls, parties, weddings and receptions are catered to, and all orders receive prompt attention.

GORDON & MORRIS.

Messrs. Gordon & Morris, wholesale and retail butchers, began business operations in May, 1892, and by their diligence, business integrity and close application have developed a trade second to none in the city. They occupy commodious premises at 980 Niagara street, where they have every convenience and a thoroughly modern equipment. The structure in the rear, used as a factory, has all the modern machinery and the best appliances for manufacturing sausages, puddings, lard, etc. Messrs. Gordon & Morris handle the finest meats in the market. They have, in season, the greatest possible variety of game, oysters, poultry, fish, etc. A specialty is made of fresh dairy products. A large wholesale business is done, as well as a retail trade. Mr. James R. Gordon is a native of Scotland, and has resided in Buffalo four years. He is a member of the Knights of Maccabees. Mr. Walter L. Morris was born in Hamilton, Canada, and came to Buffalo recently.

BUFFALO SPECIALTY MANUFACTURING CO.

The Buffalo Specialty Manufacturing Company, patentees and manufacturers of high grade specialties was incorporated in 1886, under the state laws, with \$10,000 capital. Mr. Oliver Cabana, Jr., is the president and treasurer, and Mr. Leon M. Cabana, secretary. These gentlemen have had large experience, and are well-known as reliable and capable business men. They were born in Vermont, and have lived here for a number of years. Mr. O. Cabana came to the city in 1877, and his brother in 1881. The factory and salesrooms are at 24 to 32 Staats street, where they have a perfect equipment, and employ a large force. The company make the celebrated "Buffalo Belt Fastener," which is so arranged as to repair broken, ragged or torn belts. Their "Rapid Harness Mender" will repair broken harness or halters in a thoroughly serviceable manner, and the "Banner Harness Oil" is a new invention

which will soften and improve leather, at the same time making it tough and pliable. The company make a number of specialties, all of which meet with large sales. The trade extends throughout the United States, Canada, Europe, Australia, South America and Mexico. Six traveling salesmen are employed in the United States, and one each in Canada and England. A branch house has been established in Hamburg, and one in Canada.

JAMES A. LOVE.

One of the best equipped and most popular livery and boarding stables in Buffalo is that of Mr. James A. Love, which is located at 409, 411 and 413 Niagara street. This business was established ten years ago by the present proprietor. The premises occupied are very spacious and commodious, well ventilated and equipped with every convenience and facility for the comfort and care of a large number of horses. The coaches, landaus, dog carts and other vehicles kept are of the most stylish kind. Every facility for conducting a first-class livery business is at hand, and the stables enjoy a large and permanent patronage. Mr. Love is a native of Buffalo. He is an energetic, clear-headed business man, honorable, liberal and fair in all his transactions.

A. COLBORNE.

Among the responsible wholesale and general commission houses in Buffalo none commands a more influential trade than that of Mr. A. Colborne, whose offices and salesrooms are located at 176 Perry street and 129 Michigan street. This flourishing business was founded in 1890 by Mr. J. Felser, who was succeeded in 1887 by the firm of Sauer, Colborne & Felser. Lately, Mr. Colborne has become sole proprietor. He occupies the ground floor and basement of a three-story brick building, 25x80 feet in area, which are fully equipped with every facility for the rapid handling of produce, and are provided with ample cold storage for the preservation of perishable goods. A very large stock is carried, including butter, eggs, cheese, poultry, beans, peas, potatoes, apples, game, etc. Liberal advances are made on consignments when desired and prompt returns rendered, and consignors may rest assured that in Mr. Colborne's hands their interests will be safely guarded. Mr. Colborne is widely known as a thoroughly responsible and honorable business man, and is highly regarded in commercial and financial circles.

STAR PRINTING HOUSE.

The Star Printing House, J. J. Grant, proprietor, is well up in the front ranks. The business was originally established in 1878 by Messrs. Grant Brothers.



Mr. J. J. Grant becoming sole proprietor in 1886. The premises occupied are at 158 William street, opposite the Haymarket, and are commodious. These are supplied with everything necessary in a printing outfit. Modern presses, cutters, embossers and the latest lines of type and accessories. Experienced hands are employed and all kinds of job work are executed promptly, and in a skillful and artistic manner. Mr. Grant prints all kinds of commercial, legal, bank, railroad, fraternity and school work. A full line of stationery and office supplies is kept on hand. Mr. Grant is an honorary member of Typographical Union No. 9, and of nine fraternities. He is also an able Sunday School director, a rattling editor, and a poet of no meagre ability. He is a native of Buffalo, has many friends in commercial and social circles, and has built up a large and steadily increasing business.

JAMES A. DARLINGTON.

Among the finest and best equipped drug stores in Buffalo are those of Mr. James A. Darlington, one being located at 132 William street, between Pine and Bennett, another at 181 William street, and a third at 553 Clinton street, corner Jefferson. These are very tastefully fitted up, and the stock in each embraces

everything in the line of pure drugs, chemicals medicines, cigars, liquors for medicinal purposes, druggists' sundries, pharmaceutical preparations, proprietary medicines, toilet articles, trusses, etc. Mr. Darlington manufactures several local family remedies, and special mention should be made of Darlington's Complexion Cream, which has as yet no equal and without which the toilet is incomplete. The stores are open day and night, and special attention is given to the compounding of prescriptions. Mr. Darlington was born in Canada. He has now been a resident of Buffalo for twenty years, and is a member of the Erie County Pharmaceutical Association, and of the New York State Pharmaceutical Association. Since establishing himself in business eighteen years ago, he has met with deserved success. He is a practical pharmacist of ripe experience.

JACOB ECKHARDT.

Mr. Jacob Eckhardt, coffee roaster, located at 814 Elm street, between Genesee and Sycamore streets, is a leader in his line. He, along with his son, founded the business in 1881, under the style of Jacob Eckhardt & Son. In 1886 the son withdrew to engage in business elsewhere, and Mr. Jacob Eckhardt became sole proprietor. He occupies a one-story brick structure, 25x60 feet in dimensions, and this is equipped with all the latest appliances, including two large roasters, operated by steam power, and which have a daily capacity of 6,000 pounds of coffee. Mr. Eckhardt roasts all coffee dry, and his patronage, which is very extensive, is derived from the wholesale coffee trade and the grocery dealers. Mr. Eckhardt is a native of Germany, and has resided in Buffalo since 1854. For eight years he had charge of the coffee roasting department of the house of C. F. Bishop & Co., and is highly esteemed.

ALLEN E. DAY.

Among the enterprising merchant tailors of Buffalo we desire to call attention to Mr. Allen E. Day, who has had an experience in the business extending from his early youth to the present day, and enjoys an excellent reputation for liberal dealing and the high character of his goods and workmanship. Mr. Day was born in New Hampshire, but has long been a well-known resident of this city. In September, 1891, he embarked in his present business. Among his regular customers he numbers many of the leaders of style and fashion in this section of the state. The premises utilized are located in the Kingsley Building, at 119 Franklin

street, two doors north of Niagara street. The sales room is 20x60 feet in dimensions, and handsomely fitted up. Here Mr. Day exhibits a choice assortment of foreign and domestic fabrics in suitings, trouserings, vestings, etc. Twenty skilled tailors are employed, and Mr. Day permits no goods to leave his establishment without undergoing his careful inspection. He is a popular and successful exponent of his art, and has a bright prospect for the future.

SENDKER BROTHERS.

A popular and prosperous grocery establishment in the eastern section of the city is that of Messrs. Sendker Brothers, at 582 William street, corner of Stanton. For the past six years this reliable house has held a prominent position in trade circles. It was founded in 1887 by the present proprietors, Messrs. W. W. and F. P. Sendker. Their premises are of ample dimensions, and are tastefully fitted up. The stock includes an infinite variety of superior goods, embracing choice teas, coffees, spices, flour, syrups and molasses, canned goods, dried and green fruits, vegetables, table sauces, relishes, condiments and delicacies, provisions, dairy products, eggs, etc.; also feed, oats, bran, shorts and baled hay and straw. Four assistants are employed, and goods are delivered free of charge. The Messrs. Sendker are natives of Buffalo. They are large holders of realty, and also carry on a real estate brokerage business, in which they are eminently successful.

A. BUSSEY.

A prosperous and very popular business enterprise is the laying of hardwood floors and the handling of furniture, and this is conducted by Mr. A. Bussey at 235 Allen street. This enterprise was established by Howe & Bussey, who dissolved partnership in November, 1892, when Mr. A. Bussey succeeded to the entire business. His premises are especially adapted to the requirements of the business. Mr. Bussey was formerly in the employ of G. House, church organ manufacturer, where he did the finest cabinet work. He makes a specialty of laying parquetry and hard-wood floors. He cleans and repairs old floors, repairs furniture and makes a specialty of packing. Only skilled workmen are employed, and Mr. Bussey is prepared to contract for work in his line of any magnitude. He was born in Boston, Mass., where he learned the cabinetmaker's trade. He is a practical and progressive business man, who justly merits his large success.

MAX F. GROSSER.

Unquestionably the best skilled designer, carver and modeler in Buffalo is Mr. Max F. Grosser, who has had twenty years experience in the art in the city of New York, Boston, Chicago, Cleveland and Denver, where he achieved a high reputation and pronounced one of the most accomplished architectural carvers in the country. He occupies the third floor, 25x100 feet in area, of the building 20 Swan street, and is prepared



to furnish estimates and enter into contracts for work of any magnitude in his line. Mr. Grosser executes all kinds of wood carving, designs, and carves wood mantles and ornamental woodwork for interior decorative purposes; also makes models for metal castings and models in plaster. He has resided in Buffalo four years, and in that time has executed considerable work, which in every instance gave unbounded satisfaction. He designed and executed all the carving in the Iroquois Hotel, Shea & Eberhardt's Music Hall and many of the handsome residences in this city and vicinity, also in Western New York and Western Pennsylvania. Mr. Grosser is popularly known in Buffalo, and is the owner of considerable real estate. He is president of the Ellicott Loan and Savings Association, and is well known in the community.

S. A. ANDERSON.

One of Buffalo's most popular florists is Mr. S. A. Anderson, of 302 Main street. The business he now controls was established in 1891, by Lawrence & Giddings, and he succeeded to it in August, 1892. A choice stock of fine flowers is carried at all times, consisting of cut flowers, roses, bulbs, seeds, shrubs, palms, etc., and special attention is given to the designing of work for weddings, parties and funerals. Bouquets are made at short notice, and elegant cut flowers are carried in stock at all seasons. Houses, tables, churches and halls are decorated in the most artistic manner for special occasions. Mr. Anderson is a native of this city, and was formerly in the employ of W. J. Palmer, a well-known florist of Buffalo, for six years. He is a member of the Select Knights, A. O. U. W. and the American Florists' Society, and financial secretary of the Buffalo Florists' Club. Telephone call, 123.

W. T. TANNER.

Among the many noteworthy pharmacies in the city of Buffalo is that of Dr. W. T. Tanner, at 14 Pearl street. This pharmacy was first opened in 1867 by the father of the present proprietor, who has had the control of it since 1891. He is a graduate of the Buffalo Medical University, and has a large and lucrative medical practice. The location of the store is central, and in size is 20x40 feet. The stock is large, and embraces fresh drugs and chemicals, proprietary medicines, pharmaceutical preparations, physicians' and surgeons' supplies, sick room requisites, toilet articles, perfumes, etc.; also choice cigars and fancy articles. Physicians' prescriptions are a special feature with this store. Dr. Tanner is doing a splendid business, and his establishment is justly regarded as the best equipped and most reliable prescription and family drug store in the section in which it is located.

J. W. CLEMENT.

The oldest and one of the most reliable job printing houses in Buffalo is that of Mr. J. W. Clement, at 201 Main street. This business was originally established in 1835 by Mr. Jno. Penfield, who conducted it till 1879, when Mr. J. W. Clement succeeded to the control. Mr. Clement is a thoroughly practical and expert printer. He occupies three commodious floors, each being 22x60

feet in dimensions, fully equipped with the latest improved presses, cutting and ruling machines, and a full supply of the latest styles of type. The range of work includes all kinds of commercial, job, railroad and legal work, and twenty printers, etc., are employed. Mr. Clement solicits first-class work, and is at all times prepared to furnish estimates, and enter into contracts of any magnitude, guaranteeing entire satisfaction in all cases at extremely low prices. He is a native of New York state, but has resided in Buffalo for the last fourteen years, and enjoys an excellent reputation for the astistic merits of his work.

GEORGE S. BISCHOF.

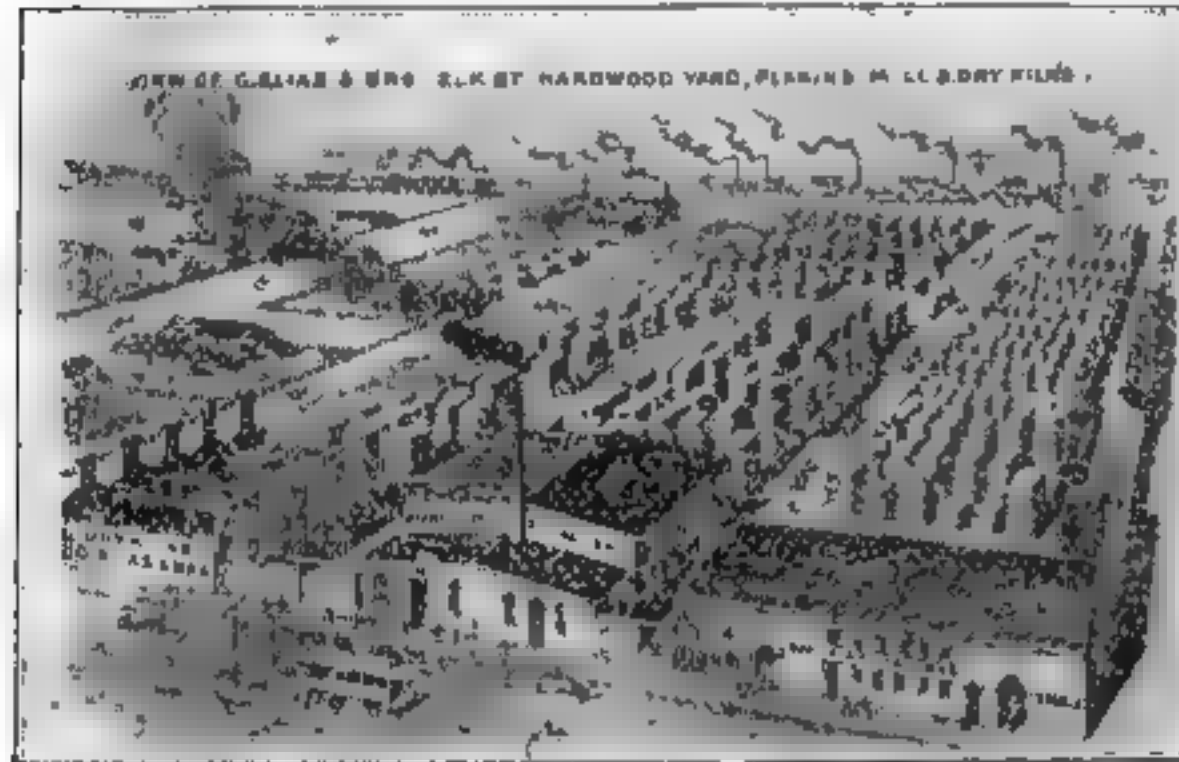
Among the pharmacies that have recently been opened in Buffalo, that of Mr. Geo. S. Bischof, at 666 Clinton street, corner of Watson, is rapidly becoming popular and the center of a large trade. The store is 20x50 feet in area, tastefully fitted up. The stock of drugs and medicines is all new and pure, and has been carefully selected. A fine display is also made of perfumery, toilet requisites, pharmaceuticals, family medicines, trusses, surgical appliances, druggists' sundries, sick room supplies, etc. Mr. Bischof gives special attention to dispensing medicines and compounding physicians' prescriptions and family recipes. He was born in Philadelphia, Pa., was raised in New York and has resided in Buffalo some years. He is a licentiate of the Buffalo Board of Pharmacy, and a member of the Erie County Pharmaceutical Association.

GEORGE J. STECK.

A decidedly popular undertaker and embalmer in Buffalo is Mr. George J. Steck, who for the past two years has been established at 535-542 Clinton street, where he occupies commodious premises in every way adapted for the business. Here he keeps in stock a full line of undertakers supplies. He is a graduate of the Buffalo School for Embalming, and takes charge of and directs funerals with care and consideration. His office is open day and night. Telephone call, 1469 D. Mr. Steck was born in Germany, and came to Buffalo forty years ago when quite young. He is a member of the firm of Waldow & Steck, liverymen, and belongs to the Knights of Maccabees, Old Fellows, A. O. U. W. and the Select Knights.

G. ELIAS & BRO.

This immense business was founded in 1875 by Messrs. G. & A. J. Elias, and their trade now extends not only throughout the entire United States, but they



Buffalo. Messrs. G. Elias & Brother operate fourteen large saw mills in Pennsylvania, the product of which is chiefly shipped to buyers direct. In Buffalo, they always keep on hand a superior and immense stock of timber and lumber, also selected grades of ash, beech, basswood, elm, butternut, birch, cherry, cottonwood, chestnut, poplar, maple, walnut, sycamore, hickory and other lumber. They likewise, promptly saw to order pine, oak and hemlock bill stuff, and carefully fill orders at the lowest market prices for cargo or car-load lots. Sixty men and twelve teams are employed in the yards, and entire satisfaction is guaranteed patrons. The partners are honorable, enterprising and able business men, who always pay the highest wages and have never suffered from strikes. Mr. G. Elias was born in New York state, while Mr. A. J. Elias is a native of California. They are active members of the Buffalo Business Men's Association and Merchants' Exchange, and are promoting the commerce of the Queen City of the Lakes with zeal, discrimination and abundant success. Buyers of choice lumber and hardwoods should patronize this responsible firm, which offers advantages very difficult to be duplicated elsewhere in this country.

A. HAEFNER.

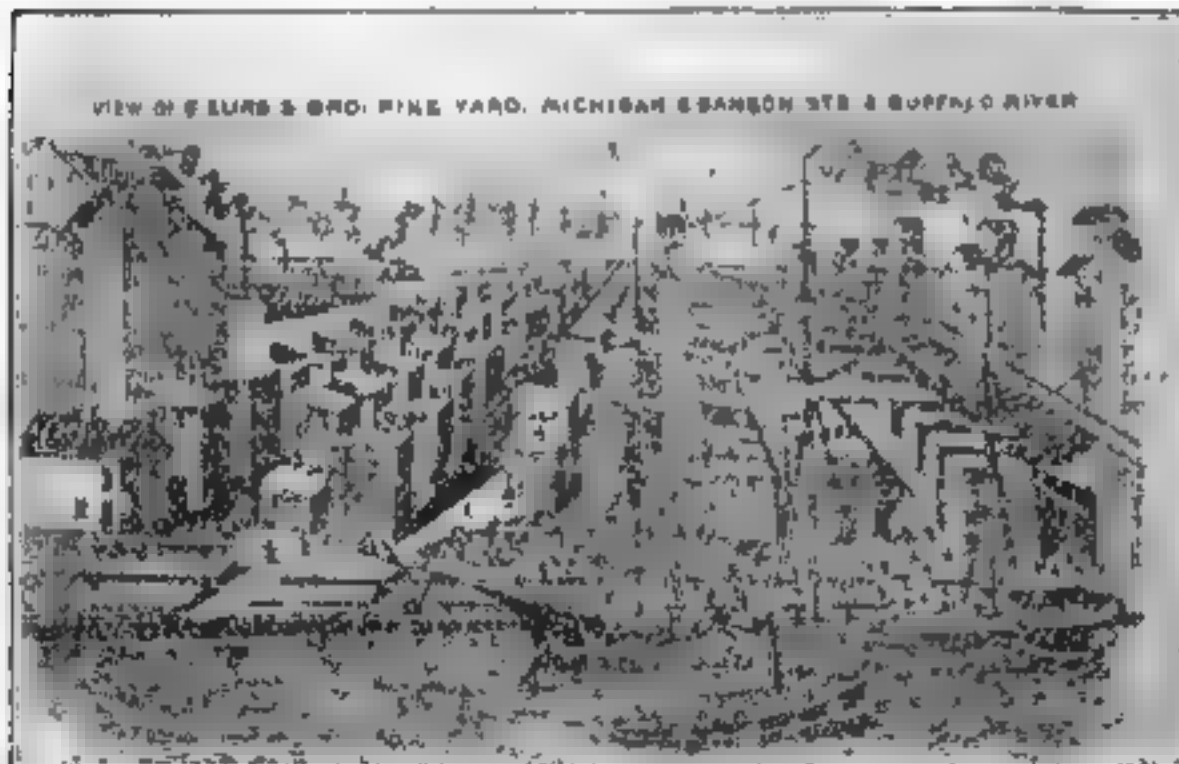
In selecting the representative business houses for mention in this review of the trade and commerce of Buffalo, we are especially pleased with the splendid engraving and picture frame business as conducted by Miss Annie Haefner. This splendid business was founded in 1850 by the father of the present proprietress, and was continued by him until his demise in 1889. Since that time Miss Haefner has had control of the business and has met with the largest success. The store is conveniently located at 82 East Genesee street, the premises being 15x100 feet in dimensions and thoroughly stocked with a large and carefully selected stock of the finest goods. This includes engravings, picture frames, books, albums, pocket-books, statues, wax-candles, religious goods, etc. A specialty is made of framing fine pictures, all work being done in the most perfect manner and at reasonable rates. A leading feature is the large stock of Catholic and other religious books, crucifixes, images, etc., than which no finer can be found in Buffalo. The trade is quite large and with our leading citizens. Miss Haefner is a native of Buffalo, and is a young lady gifted with rare business qualities, and who is esteemed in our best social and church circles as one in whom every confidence may be reposed

BENSLER & WESLEY.

This enterprise was founded in 1887 by its present proprietors, who are natives of Buffalo, and have had experiences in their business extending over twenty years. The premises occupied, 59 Terrace, comprise the entire second floor of a building, 22x110 feet in area, and these are fully equipped with latest and best improved presses, nine in number, four cylinder and six job presses, cutting machinery, new type, and all appurtenances for turning out the best class of general book, job and commercial printing, also pamphlet and catalogue work. Their presses are operated by steam power. Eighteen competent printers are employed, and a large business is done, many orders being filled not only from the merchants and others in the city, but from all the surrounding cities and towns. The work turned out by Messrs. Bensler & Wesley is fully equal to the best executed in this city.

J. P. STADERMAN.

Prominent among the leading business houses of Buffalo, is the watchmaking and jewelry establishment of J. P. Staderman, whose establishment is conveniently located at 137 Genesee street. This very important enterprise was founded two years ago by Messrs. Staderman & Reitz, who dissolved partnership in July, 1892, and since that time the business has been continued by Mr. J. P. Staderman alone. The store is an attractive one, and has all the advantages of location, etc. The front is of plate glass, and the fixtures are all of solid cherry in elegant design. A large and carefully selected stock fills the cases; this includes solid and heavy plated silverware, watches, diamonds and other precious stones, rings, souvenirs, chains, badges, charms, emblems, etc. Fine engraving is done, and special attention is given to the repairing of fine watches, the work being executed by skilled experts. The business was formerly conducted at 182 Genesee street, the present location having been occupied only during the past year. The business of this house is constantly expanding, and is of the greatest commercial importance to our city. Mr. Staderman is a native of Buffalo, and is both practical and skilled. He was formerly in the employ of Fred. J. Dorn, and also with King & Eisle. He is a gentleman of large experience and high standing, who has the confidence and patronage of the leading citizens of our city.



also ship largely to Great Britain. Both partners are thoroughly experienced lumbermen, who possess an accurate knowledge of the requirements of the trade. Their yards, docks and plants have an area of twelve acres, and are connected with all railways entering

HEBBLEWHITE MANUFACTURING COMPANY.

This splendid business, which has developed into one of great magnitude, was established seven years ago by Messrs. Stimson & Hebblewhite. In 1890 the present style was adopted and the present proprietors assumed control, the firm now consisting of Messrs. T. P. Hebblewhite and J. D. Hetherington. The business has



been conducted at the present location four years, the works having been formerly located on Nicholas street. The premises now utilized are located at 24, 26, 28, 30 and 32 Staats street, where a large building, 30x90 feet in dimensions, is used for business and manufacturing purposes. The works are fitted with all modern conveniences, and have ample steam power and all improved machinery for the various departments. Thirty-eight hands are employed in all, and large quantities of these superior goods are made and sold to the trade throughout the United States, Canada, Mexico, Australia and South America. Mr. T. P. Hebblewhite is a native of Montreal and was reared in Toronto, Canada. He has lived in Buffalo eight years, and for four years previously traveled for a Rochester house. Mr. J. D. Hetherington is a native of Glasgow, Scotland, who has resided in Buffalo forty years. The house is very prominent, and has a trade that is increasing with phenomenal rapidity.

KLAS & WEYAND.

Among that active class of business men, the real estate dealers, we find Messrs. Klas & Weyand, who during the past five years that they have been associated together, have developed a connection and patronage that clearly proves their energy, ability and influence. They handle and deal in acre tracts, subdivisions, building lots, and, when desired, erect dwellings on easy terms of payment. Messrs. Klas & Weyand are owners of valuable lands and principal shareholders in the Lake Shore and the Garden City Land Companies. They also handle inside and suburban improved and vacant property, manages estates, pay taxes for resident and non-resident owners, and are recognized as authorities in all real estate matters. The firm have every facility for placing large lines of fire insurance, and can readily obtain loans to any amount on bonds and mortgages. They also rent and lease property and have a number of valuable acre tracts for sale in East and South Buffalo. Messrs. Peter Klas and Louis F. Weyand stand deservedly high as business men and citizens. They are both prominent members

of the Real Estate Exchange. The office of the firm is at 36 Niagara street.

W. E. BEILMAN.

Mr. W. E. Beilman, proprietor of the Buffalo Repair Works and General Supply Depot, is a Buffalonian by birth. Original and enterprising, by strict application to business and promptness in all branches of work, such as natural gas fitting, plumbing, copper, tin and sheet iron work, repairing of old and putting in of new furnaces, repairing and making as good as new all styles of lawn mowers and refrigerators, doing mason and carpenter work, and all work pertaining to the structure of a house, since the establishment of the Buffalo Repair Works in 1886, he has made his place well known. He is located at 448 Niagara street, fourth door from the corner of Hudson street. All electric street cars on the Niagara street line stop at this crossing. Mr. Beilman employs a large force of skilled workmen, and

is prepared to attend to orders without delay. Cycles, clothes wringers, carpet sweepers, lamps, locks, door bells, furniture, etc., are a few of the many articles repaired at this universal tinker shop. This is the only place of its kind in the city, and is destined to become one of Buffalo's landmarks. For convenience and saving of time, the nearest telephone can be utilized to send orders (collect message) to No. 1312, the 'phone number of this very useful place of business, or send order by mail to the Buffalo Repair Works. This is also headquarters for Seaman's Automatic Water Heater and Natural Gas specialties.

GRAY & BARNES.

Buffalo is one of the leading horse markets in the country, and a large business is transacted annually. Among those active in this branch of enterprise, are Messrs. Gray & Barnes. Mr. William Gray founded this business of the firm eight years ago, and recently formed a partnership with Mr. Barnes. The firm utilize for stabling purposes a two-story building, 40x60 feet in area, at 18 Lewis street, East Buffalo, which affords accommodations for 200 horses. The firm obtain their supply of horses from Canada, Indiana, Iowa and Michigan, and can fill orders for any number required at short notice. Fine carriage, saddle, trotting and draft horses are a specialty with the firm, who buy and sell on commission, and on their own account. They supply cab companies and liverymen, and also fill orders from the wealthy citizens for stylish carriage and coach horses. They dispose of several thousands of horses every year, and as dealers their reputation has never been questioned.

IDEAL FURNITURE COMPANY.

An important house in its line is that of the Ideal Furniture Company, of which Mr. Selig W. Kidder is proprietor. This flourishing house was founded in 1886 by Tallmage & Kidder, and was continued by them until 1891, when Mr. Kidder purchased his partner's interest. The building occupied at 375 and 377 Washington street is five stories high, with basement. It has a depth of 100 and a width of 50 feet. It is equipped with elevator and every convenience for customers to examine the mammoth stock of goods displayed. The first floor is utilized for office purposes and for the display of cabinets, tables, sideboards, desks, carpets of all kinds in new, handsome patterns, oil cloths, mats, rugs, linoleum, pictures, clocks, stoves, ranges, lamps, crockery, children's carriages, etc. On the second floor

is exhibited a splendid assortment of richly upholstered parlor and bed room furniture, also kitchen furniture, lounges, sofas, beds, bedding, springs, mattresses, comfortables, quilts, etc. On the third floor there is also a fine display of furniture of all kinds, chairs, rockers, folding beds and patented articles that belong to the business. The fourth and fifth floors are used for the storage of duplicate stock, and for doing upholstering work. All the goods are warranted as represented and sold at "bed rock" prices for cash, or on easy methods of payment. The trade comes from this and all the adjoining counties. Mr. Kidder was born in Genesee County, N. Y., and has resided in Buffalo many years. Goods are carefully packed, freight paid and shipped to any point in Western New York. Upholstered furniture is manufactured to order at the lowest prices, and the best satisfaction guaranteed and given.

H. L. & W. C. NEWMAN.

One of the oldest established and most successful manufacturing concerns of Buffalo is that of H. L. & W. C. Newman, manufacturers of Akron Star Brand Cement and Akron Falls Flour. This business was founded forty-three years ago by Mr. Le Roy, who was succeeded by Messrs. E. J. Newman & Co., from whom it passed January 1st, 1893, to Messrs. H. L. & W. C. Newman, the present proprietors. Their flour mills have three hundred and twenty-five barrels daily capacity, and the cement mills seven hundred barrels; both products are very popular, and meet with large sales. The brands of flour produced include the well-known "Bee Hive," "Akron Falls" and "White Fawn." These are put up in sacks and barrels, and sold to the trade generally. The cement is handled through the Union Akron Cement Company, in which the Messrs. Newman are half owners. The local warerooms and offices are conveniently located at 50 River street, where a two-story brick building is occupied. This is 50x100 feet in dimensions, and is directly on the canal and the N. Y. C. R. R., affording unexcelled shipping facilities. The trade is mostly through New York, Pennsylvania, Ohio, New England and western states. The Messrs. Newman are members of the Merchants' Exchange, and are numbered among our leading commercial men.

BATTERSON & CO.

Among the most reliable and responsible commission merchants of Buffalo, special prominence is due to Messrs. Batterson & Co., of 167 and 169 Scott street, who are favored with a large and influential patronage. Business was begun in 1868 by N. D. Batterson, the

active management being in his able hands, and from the first the house has earned a high reputation for its integrity and sound business methods. The building consists of a commodious three-story brick building, having every convenience for the receiving, handling and storage of the goods in which they deal. Here is always to be found daily consignments of creamery butter, fresh eggs, cheese, poultry, fruits, vegetables and produce generally. Prompt attention is paid to the handling of large or small shipments, liberal advances being made on the same when desired, and accurate returns are given immediately after the sale is effected. The trade is always active in the local market and throughout the United States. The firm refer to the Third National Bank of Buffalo, First National Bank of St. Augustine, Fla., Berlin Heights Banking Company, Berlin Heights, Ohio, R. G. Dun & Co.'s mercantile agency, Hon. B. F. Biggs, Middletown, Del., C. H. Weaver & Co., Chicago, and others in all parts, as well as to the various express and railway companies. The proprietors are well-known Buffalo people of high commercial standing.

IRLBACKER & DAVIS.

Among the old established and popular business concerns of Buffalo, whose influence has been felt for many years in our most substantial trade circles, none are better known than the house of Irlbacker & Davis, dealers in chandeliers and gas fixtures, etc. This splendid business enterprise was established in 1853 by Mr. John Irlbacker, who continued the business alone until 1860, when the firm became known as Irlbacker & Davis, by the admission of Mr. Jacob Davis. The business is conducted at 529, 531 and 533 Main street, and 504, 506 and 508 Washington street, the building being a double four-story brick structure, fronting 40 feet on Main street and extending back 250 feet to Washington street, where it has a frontage of 60 feet. One hundred skilled workmen are employed in the various departments, and an extensive business is done in all kinds of gas fixtures, plumbers', gas and steam fitters' goods and supplies. The trade extends to all parts of New York, Pennsylvania, Ohio, and as far West as the Rocky Mountains and South to Virginia. The stock carried is immense and elegant, and the business is of great volume and importance. This firm with Joseph Kast, compose the Kast Copper and Sheet Iron Company. They control the output of the American Disinfecter Company, and at 89 and 93 Main street make brass goods and plumbers' fittings. Mr. John Irlbacker is a director in the Tonawanda Street Planing Mill, also of the Aromatic Disinfecter Company.

G. N. KNEELAND.

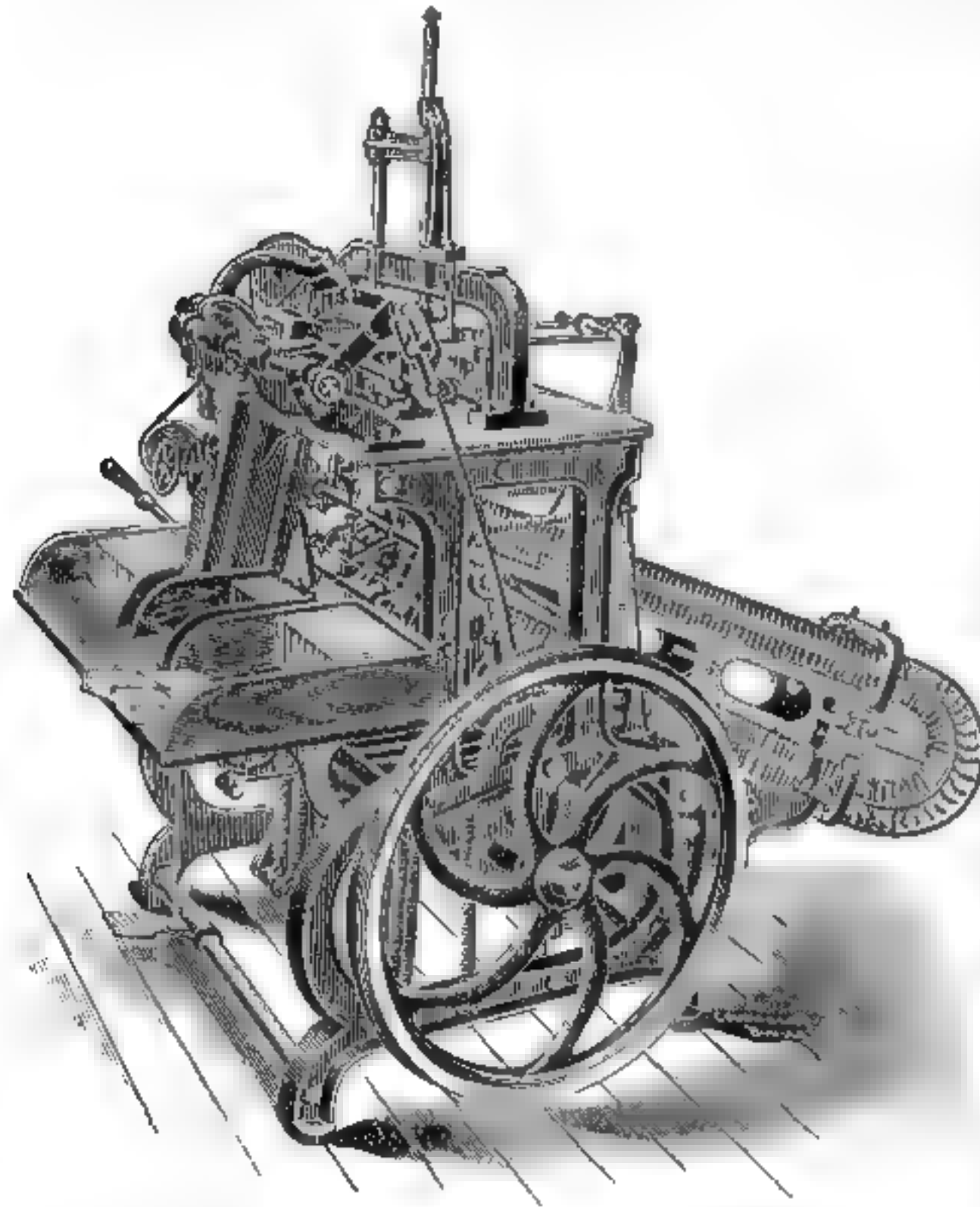
Prominent in financial and real estate circles should be mentioned Mr. G. N. Kneeland. He is a director of the Buffalo, North Main street and Tonawanda Railway Electric Company, and is treasurer and auditor of the Ellwood Park Company. He is thoroughly familiar with values of the choice business and residential sections of Buffalo, and has carried through many important transactions in realty. He is personally one of the largest owners of city and suburban property operating in this market. Mr. Kneeland buys, sells leases, rents and exchanges real property of all kinds, and manages estates for non-residents in the most satisfactory manner. As a citizen he is esteemed and honored, and is specially qualified to be ranked among Buffalo's most influential real estate dealers. His office is No. 12 Erie County Savings Bank Building.

RACE & KINSLEY.

One of the leading houses of Buffalo in the line of wholesale grocers' supplies is that of Messrs. Race & Kinsley of 80 West Market street and 185 Michigan street. The business was founded seven years ago by its present proprietors, Messrs. W. H. Race and F. A. Kinsley, and under their able management has been enlarged and built up on a sound basis to proportions of great magnitude, the annual sales now amounting to about \$250,000. A substantial and convenient three-story brick building, which is the property of the firm, is utilized. It has dimensions of 30x130 feet, and runs completely through the block from West Market to Michigan streets. Every facility is enjoyed for the handling and shipment of the immense stock, and for filling the largest orders accurately and promptly. Foreign and domestic groceries of every description are carried, and a very large business is transacted in grocers' supplies. The specialties of the house include the finest canned goods, jellies, preserves, fruit butters, pickles, mince meat, vinegar, rice, cigars and other kindred articles, and the firm are the sole agents for many of the choicest brands of these goods upon the market to-day. The trade covers a wide area, embracing New York and Pennsylvania, and is daily increasing in magnitude and importance. Both Mr. Race and Mr. Kinsley are natives of New York state, and are old and valued residents of this city. Their house stands high in mercantile circles, and its operations form an important factor in the volume of the city's trade.

THE BLACKHALL MANUFACTURING CO.

The leading concern in Buffalo manufacturing and handling bookbinders' machinery supplies is the well known Blackhall Manufacturing Company. This influential business enterprise was established fourteen years ago by Mr. E. W. Blackhall, who has developed



it by close attention and rare business tact and skill. All kinds of machinery supplies for bookbinders' use are made and handled, including embossing machines, wire stitchers, rotary perforators, duplicate ruling attachments, patent lappers, standards, etc., also ruler special tin foil, embossing machines for gas and steam

heat, envelope machines, die presses, gold size, gilding powder, stamping solution, lettering pallets, gas stoves, patent pad counters, patent cutter knives, etc. The company has the agency for the Howard Iron Works. Second hand machinery is exchanged. The warehouse and office are located at 16 Lock street. The trade is throughout the United States and Canada. Mr. Blackhall is a native of Canada, and has resided in Buffalo fourteen years.

STEPHAN BROTHERS.

This is an old established and reliable concern. It is located at 2084, 2086 and 2088 Niagara street. It was originally established in 1878 by Messrs. Ternill & Schlee, who were succeeded in 1880 by Messrs. Schlee and Herman Stephan. In 1891 the present firm, which is composed of Messrs. Herman and William Stephan, became the proprietors. They have since conducted the business with uninterrupted and increased success. The works comprise a two-story structure, 160x170 feet in dimensions, and these are thoroughly equipped with all the latest improved machinery, operated by a fifty-horse power steam engine. Every facility is at hand for the prompt and expeditious manufacture of the superior boxes for which this establishment is justly noted. A force of twenty skilled hands is employed in making boxes of every description and headings. The firm have the contracts for supplying all the boxes used by the Niagara Starch Works and the Gilbert, Groves Starch Works. Only the best and most durable materials are used, and the demand for their goods is large. The senior member of the firm, Mr. Herman Stephan, was born in Germany, and is a member of the C. M. B. A. Mr. William Stephan has been a resident of Buffalo since 1854, and is a member of the San Francisco Church. Both are Knights of St. George, of Commandery 47.

NIAGARA CARTING COMPANY.

The Niagara Carting Company, although recently established, is doing a large business, and is a great convenience to merchants and citizens. The business was established expressly for moving household goods, pianos, merchandise and heavy commodities, and for this purpose the company is admirably equipped with seven double and seven single vans and wagons, and a number of fine horses. They are having built a five-ton wagon or truck for moving safes, blocks of marble, machinery, etc. Thirteen competent men are employed; and all

orders by mail or telephone (call 1786) receive immediate attention, the best satisfaction being guaranteed. The stables and office of the company are centrally located, the former being at 129 Church street, and the latter at 120 Pearl street. Messrs. W. H. Parmelee and John Robinson, the proprietors, have had considerable experience handling and shipping merchandise and freights. Mr. Parmelee was born in Bergen, Genesee Co., N. Y., May 8, 1853, and for eighteen years was connected with the Michigan Central railroad in this city as cashier and chief clerk, and for eight years was agent for the road in Tonawanda. Mr. Robinson has been Town Clerk at Niagara Falls, Canada, for the past fourteen years. Mr. W. A. McConvey is the general manager of the concern.

FRANK JEROLD.

A house whose enterprising, energetic and remarkably able management has placed it in the front rank of the wholesale and retail liquor trade of Buffalo, is that of Mr. Frank Jerold at 10 and 12 Pearl street, in the United States Hotel Block. This concern was established twenty years ago, Frank Jerold succeeding Henry Trimmer in October, 1892. Mr. Jerold imports direct and makes a specialty of wines of superior quality. His trade has developed at a rapid ratio, and his house occupies the foremost rank in the liquor and wine trade. The business methods of this house in adhering strictly to the upright and honorable policy of handling none but the purest goods have gained for it a very enviable reputation, and secured for it a firm and permanent hold on the patronage of the public. Mr. Jerold occupies the ground floor and basement of a building, 20x75 feet in dimensions, and has every facility for the storage and preservation of the large stock carried. The store is neatly and tastefully appointed. Mr. Jerold imports direct all the choicest vintages of the old world, as well as of the new, cognacs, rums, gins, whiskies, ales, beers, porters, bitters, liquors, etc. He makes a specialty of handling such famous brands of rye whiskies as "Octoroon," "Manhattan Club," "Moss Rose," etc., and deals in the finest brands of imported Key West and domestic cigars. His prices are always very moderate, and, as a consequence, he caters to a large and permanent family trade. Mr. Jerold was born in England, and is thoroughly conversant with the trade. He is highly esteemed among business men for his strict integrity and business methods.

MATT WAGNER.

Among those in the cigar and tobacco business in Buffalo none are better known than Mr. Matt Wagner, who is conducting a large wholesale and jobbing trade, which comes from the city and Western New York. Mr. Wagner has been engaged in this trade since 1874 to 1886, and was located at 873 Elk street, whence he removed on account of increasing patronage to the commodious premises, ground floor and basement, each 20x60 feet in area, at 196-198 Pearl street. He carries an extensive stock of goods, embracing imported Havana, Key West and domestic cigars of all the leading popular brands, his specialties being "Wagner's Best" and "Hazel Kirke;" also the finest brands of chewing and smoking tobaccos, snuffs, pipes of all kinds, and smokers' articles. He can always name the lowest prices, and fully guarantees all his goods to be strictly as represented. Four salesmen are employed in the store and two wagons kept constantly on the road to supply the trade. In his well appointed store Mr. Wagner has a retail department and altogether is doing a splendid flourishing business, which is steadily growing and increasing. Born in Germany, Mr. Wagner came to Buffalo in 1853. He is a gentleman of middle age, widely known and popular as an enterprising, upright, honorable business man and useful citizen. Mr. Wagner is a prominent member of the C. M. B. A.

A. E. SIPE.

Our sketch of the jewelry trade of this city would be manifestly incomplete without some brief notice of one of its most prominent representative in this part of the city. We have reference to the emporium of Mr. A. E. Sipe, located in the Townsend Building, Room 6, corner of Main and West Swan streets, over United States Express office, and though having been established but a short time, is one of the most important houses of the kind on Main street in point of the value of its stock and its varied and comprehensive character. This business was established in April, 1892, and has rapidly increased in trade, and is a fair indication of the energy, enterprise and management of Mr. Sipe, who was formerly engaged in the same line of business in Toledo, Ohio, several years. The show room is handsomely and attractively arranged, and here is always carried a heavy, reliable and judiciously selected stock of jewelry. He makes a specialty of diamonds, all sizes and prices, sold loose or mounted, also watches in all grades.

These goods are sold on easy payments. A specialty is made of diamonds, and fine watches in silver, gold, plain and ornamental, adapted to all pockets and all requirements. In solid gold jewelry also, the stock includes



sets, half sets and quarter sets, and single articles, including a superior stock of rings, earrings, pins, brooches, necklaces, bracelets, chains and lace pins. Two thoroughly experienced assistants are employed, and cleaning, repairing and regulating watches is executed with care.

QUEEN CITY BANK.

The vast development of Buffalo's commerce and financial resources is forcibly demonstrated by the number and rapid increase of her banking institutions. In May, 1891, was duly organized and incorporated the Queen City Bank, in response to a pressing demand for increased financial facilities. Its large capital stock of \$600,000 was promptly subscribed for by leading capitalists and business men, and the bank commenced business under the most favorable auspices, with large deposits, many of the most prominent firms and corporations in Buffalo, opening accounts here. The bank has been unusually prosperous, due to the sound conservative policy pursued by the board of directors and officers. Below will be found a comparative statement, showing the increase in the business of the bank, being the 1st, 5th and 8th quarterly statements to the state banking department:

	June 13, 1891.	June 11, 1892.	March, 13, 1893.
	Resources.	Resources.	Resources.
Loans and discounts.	\$798,405.81	\$1,555,818.33	\$2,013,872.80
Bonds and Premiums.	1,223.75	1,223.75	1,100.00

	Resources.	Resources.	Resources.
Cash on hand	51,488.97	94,085.01	143,941.64
Cash with banks	127,885.59	442,216.50	283,910.40
Furniture and fixtures	19,988.14	23,810.15	20,000.00
	\$998,972.26	\$2,116,953.74	\$2,462,824.84
	Liabilities.	Liabilities.	Liabilities.
Capital.....	\$600,000.00	\$600,000.00	\$600,000.00
Surplus and profits.....	8,008.66	48,381.14	76,288.84
Deposits	390,963.60	1,473,572.56	1,786,536.00
	\$998,972.26	\$2,116,953.74	\$2,462,824.84

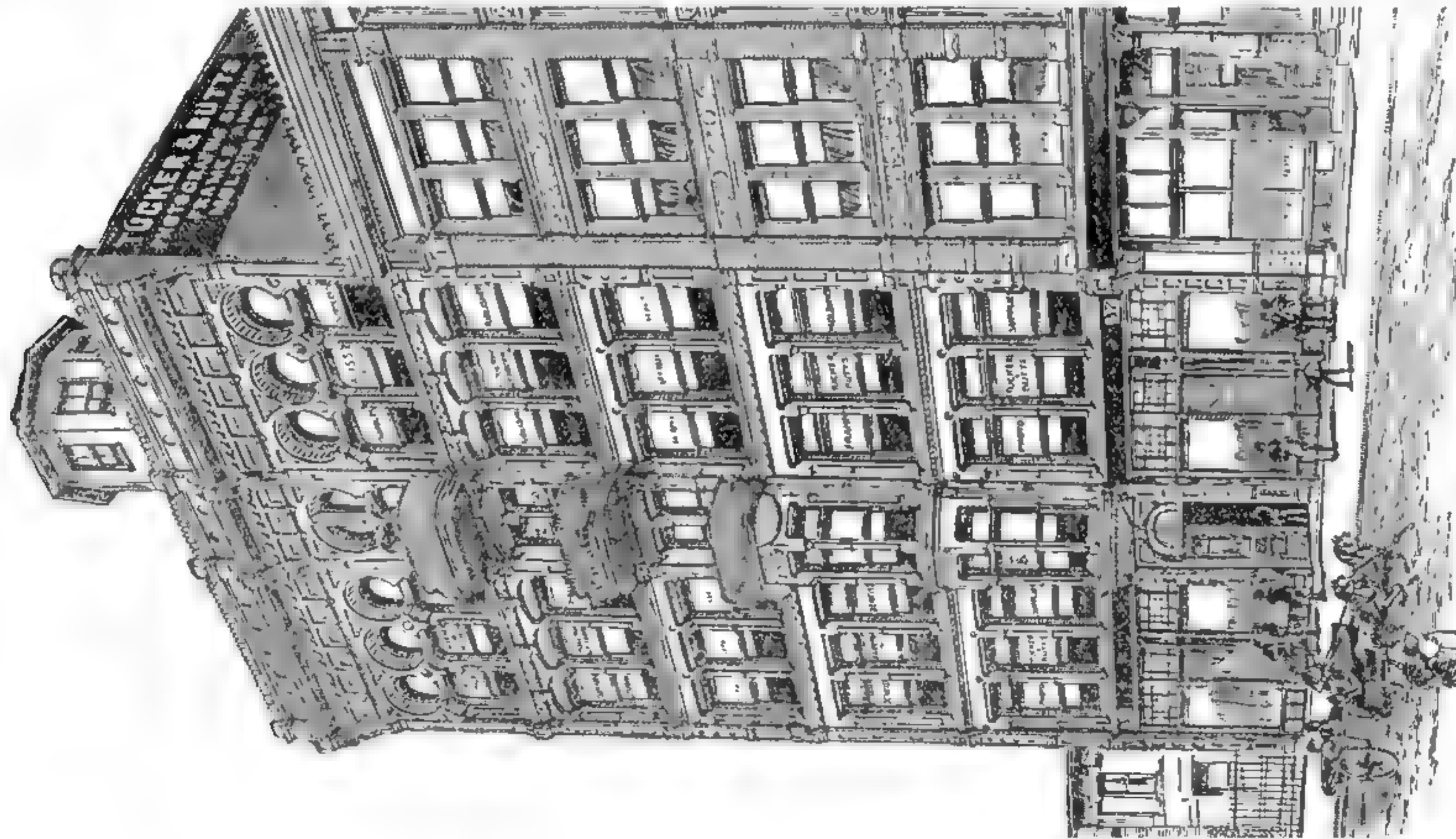
The bank, thanks to its able guidance, had already accumulated \$85,400 in surplus and profits, a very creditable showing indeed. It discounts only the most approved lines of commercial paper, and conducts a general banking business, allowing interest on time deposits, making collections here for out of town banks and for its customers throughout the country by means of its chain of correspondents, while it buys and sells government bonds, foreign and domestic exchange, issues drafts and letters of credit, etc. The bank is centrally located, and its counting room and offices are elegantly fitted up with tile floors, bronze railings, mahogany fixtures, electric light, etc., in keeping with its high class patronage. The bank's principal correspondents are as follows: National Park Bank and Kountze Brothers in New York, Fort Dearborn National, American Exchange National and National Bank of the Republic in Chicago, National Bank of Boston, Atlas National Bank of Cincinnati, Euclid Avenue National and Central National banks in Cleveland. President Johnson is one of the leading capitalists of Buffalo, bringing to bear special qualifications for the discharge of the responsible duties devolving upon him. To his efforts and watchful care is largely due the bank's success. He was formerly of the Associated Producers Oil Company for many years, and has been prominently identified with the petroleum interests of this section. He is a director of the Buffalo Brass and Iron Bedstead Company, and is actively identified with the Niagara Falls and Suspension Bridge Railway Company. Mr F C M Lautz, vice-president, is of the famous house of Lautz Brothers & Co., soap manufacturers. The cashier, Mr. D. C. Ralph, was formerly assistant cashier of the Third National Bank, having been connected therewith for a period of twelve years. He is a popular bank officer of marked ability. Mr. Walter H. Johnson is the efficient assistant cashier, and the bank is in every respect splendidly conducted, retaining in the highest degree, the confidence of the public, and all desiring to open accounts will find this solid institution offering all legitimate inducements.

DAVID TUCKER.

An old established business enterprise that reflects the highest possible credit upon the commerce and trade of Buffalo is the photographic supply business of Mr. David Tucker. This enterprise was founded in 1850 by Philo Allen, who was succeeded in 1868 by David Tucker, the present proprietor. He also purchased the stock of Andrew F. Lea. In 1870, Stephen D. Butts was admitted to the firm, and the style became David

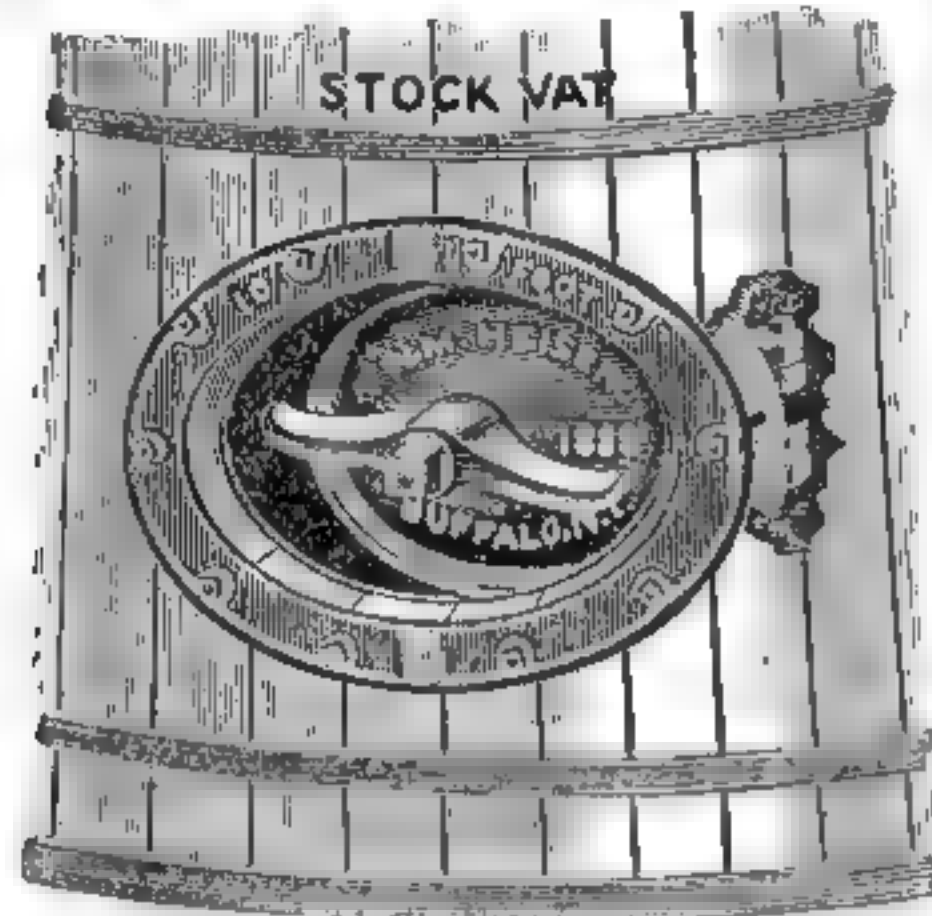
Tucker & Co., succeeded in 1888 by Tucker & Butts. In July, 1892, Mr. Butts retired, and David Tucker became sole proprietor again. He is a native of Erie County, New York, and has resided in Buffalo since 1845. Mr. Tucker is identified with the Buffalo Crematory, and also with the Law Art Tile, Soda and Fountain Company. In 1887, he erected the splendid Tucker Building, which is a six-story and basement structure, 50x87 feet in dimensions, located at 87 and 39 Court street. The basement, second and third floors are occupied by Mr. Tucker for his photographic supply busi-

ness, in which he carries an immense stock, consisting of everything used by photographers, such as lenses, chemicals, plates, frames, baths, lanterns, cameras, picture frames, mouldings, etc. The supply is the largest and best in the state outside of New York, and Mr. Tucker is the trade agent for the Air Brush, which is one of the best art appliances extant. Dealers and others are supplied throughout the territory comprised in New York, Pennsylvania and Ohio. This business is a credit to our city, and reflects honor upon the capable business man and citizen who conducts it.



WILLIAM HEISER.

This prosperous industry was established in April, 1865, by Messrs. Barth & Heiser, who conducted it till 1868, when Mr. Wm. Heiser became sole proprietor. Mr. Heiser owns the substantial two-story building in which his workshops are located, at 114 and 116 Clin-



ton street, and occupies the ground floor, which is 25x100 feet in area. He conducts a general jobbing, blacksmithing and repairing business, also iron and brass finishing, mill, engine and millwright work. A specialty is made of Wm. Heiser's Patent Manhole Doors for storage and stock vats, patented Oct. 2, 1888. These doors are the best yet introduced, being safe and durable, and are now used by the leading brewers in the United States. The Pabst Brewing Company of Milwaukee, Wis., consider these Patent Manhole Doors the best and most reliable yet made, and have already 400 of them in use, which fact should be a sufficient guarantee of their superiority and excellence. Mr. Heiser has spent a large amount of money and time in getting up the patterns, so as to distribute the iron properly as regards strength and elegance of designs. Orders are promptly filled by Mr. Heiser at the lowest possible figures, and complete satisfaction is guaranteed patrons. Mr. Heiser was born in Buffalo. He is highly esteemed in trade circles for his mechanical skill and strict integrity, and is a prominent member of several benevolent societies.

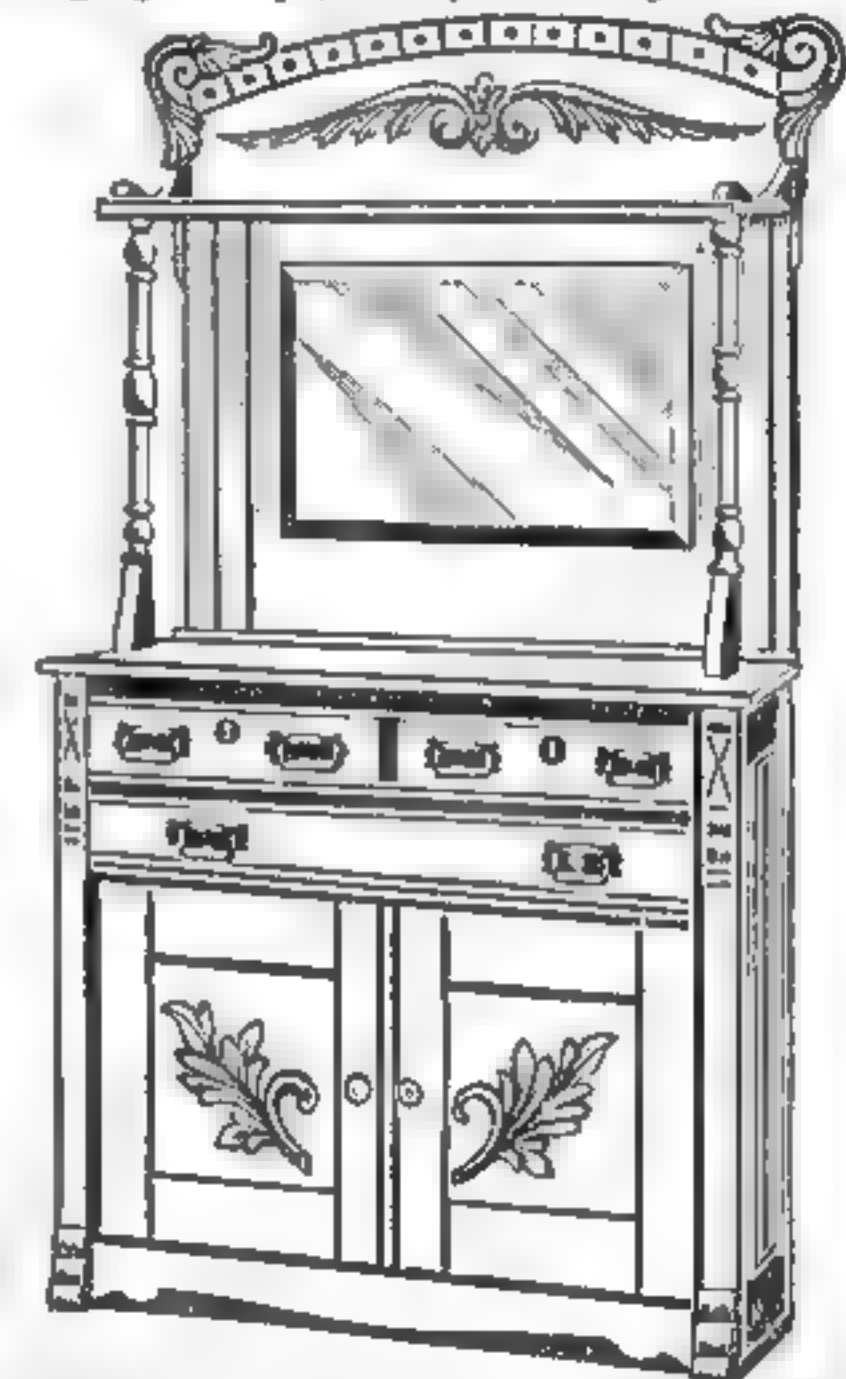
LYTLE & STONE.

The business of this firm, who are manufacturers and importers of saddles, harness and horse furnishing goods generally, was originally established in 1832 by Mr. J. S. Lytle, brother of one of the present proprietors. After one or two changes in the management, in 1866 Mr. Lytle admitted his son to partnership and assumed the firm name of J. S. Lytle & Son, who continued to conduct the business until 1887, when the present firm was organized, which consists of Mr. C. P. Lytle and Mr. Trueman Stone, both natives of Buffalo and enterprising, practical business men. The premises occupied, at 340 Washington street, comprise the first and second floors of a building having dimensions of 25x80 feet. The first floor is devoted to office and show rooms, and the second to the manufacturing department. The workrooms are equipped with all necessary tools and appliances for turning out first-class work, and employment is furnished to from ten to fifteen skilled hands. Their show rooms on the first floor contain a full and complete assortment of light and heavy, single and double wagon, truck, carriage, buggy, truck and driving harness, saddles and bridles of their own superior manufacture, which in style, finish, quality of materials, and conscientious workmanship are not surpassed by those of any rival concern in the city. The stock also contains English saddles and other imported goods, a fine line of whips, halters, robes, blankets, fly-nets, hoods, chest protectors, combs, brushes, interfering shoes, horse boots, in short, everything in the line of horse furnishing goods; also a complete stock of saddlery hardware. A specialty is made of the manufacture of fine harness to order. Mr. Lytle is a thoroughly practical man, having been brought up to the business, and is widely known and highly regarded throughout the city. He is prominent in Masonic circles, being a Knight Templar Mason, thirty-second degree.


FRED. BREITHECKER.

This prominent establishment was founded ten years ago by the present proprietor, and has grown steadily until now, as a monument to his square dealings and straight business principles, the well known house of Mr. Fred. Breithecker ranks among the most prominent and reliable in the city. The premises, at 156 and 158 Genesee street, consist of a three-story brick building and basement, 35x140 feet in dimensions, conveniently fitted up with all the most ingenious devices for the proper handling of stock and display of the large and valuable line of goods carried. These goods, which are not

surpassed in the city, embrace all lines of furniture, parlor dining-room, bed-room suites, easy chairs, lounges, carpets, matting, oil cloths, rugs, house and office desks, couches, and a general line of upholstered goods, which are manufactured here from the finest to the plainest; also kitchen furniture, tables, side boards, lace curtains, poles, springs, mattresses, feathers, pillows, standing and hanging lamps, baby carriages, etc. This



stock is carefully and judiciously selected to meet the requirements of the local trade, and selections can be made here, suitable in elegance for the palace or for the cottage, all warranted to be strictly as represented, while the prices quoted are the lowest offered by any similar house in the city. The house has a most enviable reputation for the superiority of its goods, as well as for the liberality of its dealings with patrons, and the trade still gives evidence of steady increase, requiring at all times the services of a half dozen assistants. We take pleasure in presenting this house to our readers.



SCHEELER & SONS

WIRE WORKS

45 MAIN ST.

BRASS GRILLES.
OFFICE RAILINGS.
WINDOW GUARDS.
WIRE CLOTH OF ALL KINDS

BUFFALO PHOTO-ENG. CO.

The representative and most noted firm in this flourishing city extensively engaged in the manufacturing and sale of wire cloth, wire goods, ornamental and ar-

chitectural brass and metal work, is that of Messrs. Scheeler & Sons, whose Buffalo wire works are now located at 145 Main street, but will soon be located on the Terrace, near Genesee street, which property the firm have purchased recently, together with adjoining property, to meet the needs of their increasing business. This useful industry was established a good many years ago by Mr. M. Scheeler, Sr. A copartnership was established in 1883 by Martin Scheeler, and his sons, Phillip and Martin, Jr. The partners are thoroughly practical and experienced wire workers, who give close and personal supervision over every department of the business. Their new works consist of a commodious four-story brick building, 83x100 feet in dimensions, with an addition in the rear of 40x100 feet, also one of 80x100 feet on the north of the main building. The ground floor is used as a store and salesroom where is displayed an endless variety of goods manufactured by the firm. The rear is used for the manufacture of wire railways, elevator enclosures, window guards, ornamental brass and metal work for banks and commercial furniture. This department is fully equipped with the latest improved machinery and appliances, operated by steam power. Only skilled mechanics are employed to turn out such work as this concern has the reputation of producing. The firm have the best of facilities for manufacturing wire cloth (used for an endless variety of purposes) in iron, steel, tinned, galvanized, brass, copper and aluminum for milling and mining purposes, fire-proof lathing for fire-proof buildings, wire cloth

for window screens, poultry netting, coal, sand and gravel screens, moulders' and masons' riddles, sieves, brushes, etc.; wire chairs, settees, wire trellis, fire guards, wire fences for offices and lawns, elevator enclosures, liquor and cigar departments, window guards, stall guards, hay racks, feed boxes, etc. The goods turned out by Scheeler & Sons are unexcelled, and have no superiors in the market. Orders are filled at the earliest moment and at the lowest possible prices. The trade now extends throughout the United States and Canada, and the business, which is both wholesale and retail, is steadily increasing.

THORNE & ANGELL.

In Buffalo there is no feature of progress of equal importance with that of real estate, and the steadily increasing demand for choice city property indicates that that there is no form of investment so absolutely sure and remunerative. Messrs. Thorne & Angell, the well known reliable real estate dealers, are doing a large business in their office in the building 15 Niagara street, and are always prepared to offer judicious advice to those seeking investments and owners of property. They deal in city realty, both acreage and sub-divisions, and make a leading specialty of handling large blocks of city property. They are general agents for the Central Park tract, the finest improved residence property in the city, and are owners of Stratton Park sub-division, situated in the northwestern part of the city, a few blocks from the Niagara river, along the Tonawanda street electric line, and in close proximity to the North Buffalo station on the New York Central and the Delaware, Lackawanna & Western Railroads; also in the Meadow Park sub-division, convenient to the New York Central Belt Line Railroad station and are handling a sub-division of the Highland Park Company, the Crocker Park sub-division and South Buffalo realty. The firm are offering lots in the above sections at very low prices for cash or easy payments, and investors will find it to their advantage to consult this firm before purchasing. They are thorough business men, and all interests placed in their hands will be carefully guarded. They are both members of the National Real Estate Association and the Buffalo Real Estate Exchange, and personally are held in high esteem.

BUFFALO ELECTROTYPE AND ENGRAVING COMPANY.

A very important and highly successful business enterprise of Buffalo is that of the Buffalo Electrotpe and Engraving Company, whose headquarters are at 14 to 24 Wells street. This business is conducted as a copartnership by Messrs. Wm. Wilhelm, A. R. Koehler and A. G. Thum. They employ from forty to fifty capable and experienced workmen, and have every facility for turning out the highest class of work, such as wood and wax engraving processes, half tone and zinc etching, etc. They produce every kind of a plate used in letter press printing, and have a reputation for skill and high class effects that are not excelled in the state. They produce fine plates for maps, diagrams, designs, autographs, fac similies, pictures, etc. Their electrotpe foundry is one of the largest in the country, and has every possible convenience, and is equipped for the production of the best possible work. The premises used are 170x140 feet in dimensions, and are splendidly adapted to the requirements of the business. The contracts of the leading publishers and printers of the city and state are filled by this house, which is the leading one in this line west of New York. All the members of the firm are practical and of large experience, and are gentlemen in whom every confidence is reposed.

J. H. ROSS.

An old and reliable business house is that of J. H. Ross, whose office is at 141 Erie street, and whose warehouses are situated at the foot of Genesee street, Erie Basin Elevator. This enterprising house was founded in 1865 by the Akron Cement Works, and later Mr. J. H. Ross became proprietor. The establishment is widely known for the celebrated "Buffalo" quick lime, which is manufactured in large quantities to supply the increasing demand of the trade. This concern also manufactures the State Land Plaster, used for fertilizing purposes, the sales of which are increasing at a rapid rate. Mr. Ross is also manufacturers' agent for the Akron "Star Brand" cement and the "Best" Ohio sewer pipes. He is also a wholesale and retail dealer in imported Portland cement, Calcined plaster, Ohio white lime, Windsor cement for plastering purposes, plastering hair, marble dust, fire brick, fire clay, soapstone finish, etc. He carries a large stock, supplying dealers, contractors, consumers, etc., in all sections of New York, Pennsylvania, Indiana and Michigan. This celebrated Akron cement was used on the great St. Louis bridge and in the Niagara and many other great works. It is conceded to be the best in the market. Mr. Ross is widely known in business circles and is highly esteemed by the community. He is a member of the Builders' and Merchants' Exchange.

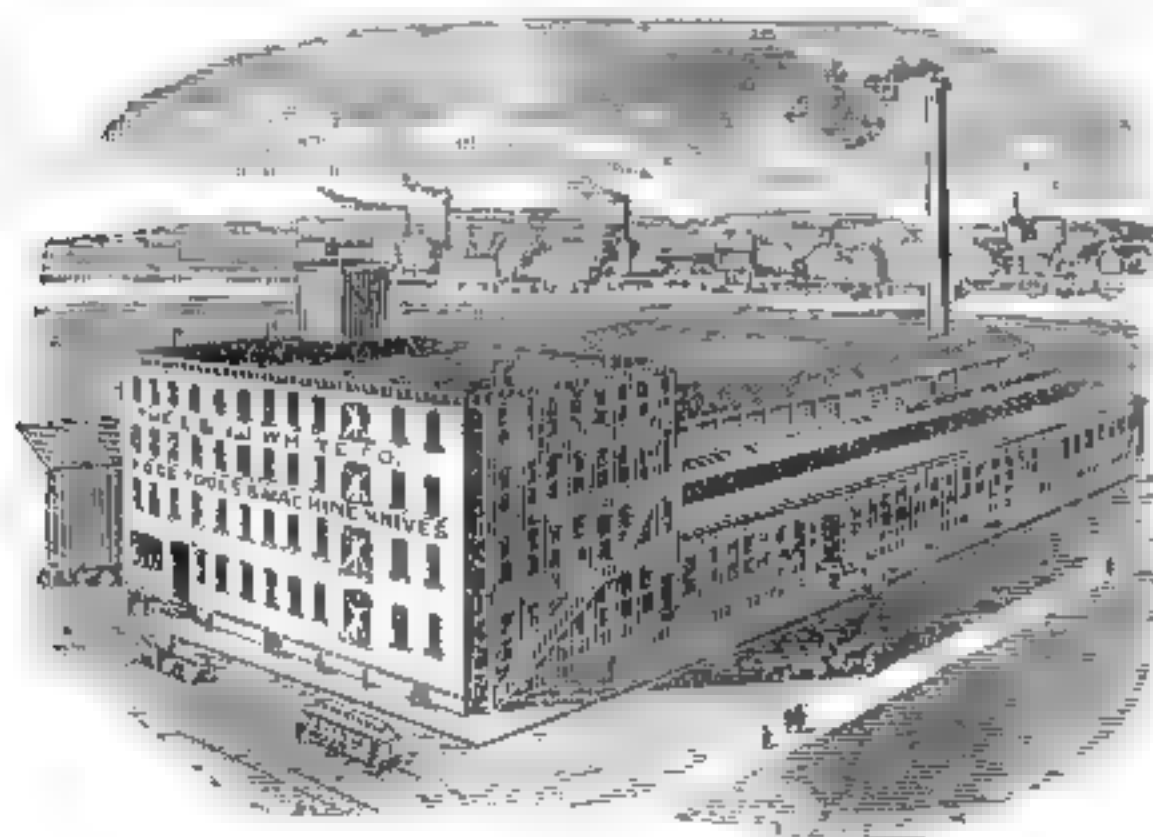


THE L. & I. J. WHITE COMPANY.

One of the old established, always successful and flourishing industries of Buffalo is the extensive edge tool factory illustrated on this page. The industry was established at Monroe, Mich., in 1837 by Mr. Leonard White, but Buffalo had already begun to attract manu-



facturers, and seven years later his operations were transferred to this point and he was joined by his brother, the late Mr. I. J. White. The result has more than fulfilled expectations. For twenty-four years the firm occupied large premises on Exchange street, but these became too cramped, and in October last the company took possession of the fine, large building, 280 feet deep, on Columbia St., corner of Perry. The new manufactory is fitted up with great care as to economy of time and labor and is certainly one of the largest and



best equipped in the country. The finest machinery obtainable is in use, and the manufacture of fine edge tools has been brought to a point where the superior excellence of their goods places them in a most enviable position. Mr. Leonard White, of this widely-known firm, is the oldest practical edge-tool man in America.

The implements manufactured embrace cooper's, butcher's, carpenter's and ship-carpenter's tools of every imaginable description, including a full line of chisels and a great variety of machine knives embracing planing, molding, stave, hoop, veneer, paper-cutting, leather-splitting, and shear blades for cutting metal, the quality of which has created a world-wide demand for them. Their exhibit won the Paris Exposition medal of 1889. The present officers of the company are Leonard White, president; Mrs. I. J. White, vice-president; J. W. Best, treasurer and general manager, and J. W. White, superintendent.

HARTFORD STEAM BOILER INSPECTION AND INSURANCE COMPANY.

The frequent explosions of steam boilers in all parts of the country have served to call the attention of manufacturers to the importance of having their boilers periodically inspected by a reliable corporation, having a cash capital ample to guarantee its work. In order to meet the pressing necessity and demand, in 1868 the Hartford Steam Boiler Inspection and Insurance Company was established with a perpetual charter and a cash capital of \$500,000. From its inception the company has been successful and prosperous, and agencies established in all the leading cities and most of the towns in the United States. The western New York branch was established in this city twenty-five years ago, (this is now Mr. Lewis' twenty-first year), and since 1872 conducted and managed by Mr. John Lewis, as special agent, having his office at 8 Seneca street. Mr. Lewis throughout his long career has always been popular and succeeding in building up a large prosperous business. He is well known in insurance circles, and is highly esteemed for his sound business principles.

THE MATHESON LIVE STOCK COMMISSION COMPANY.

One of the oldest representative concerns contributing to the general activity in the live stock commission line, is that of The Matheson Live Stock Commission Company, which was originally established twenty years ago by Mr. Geo. D. Matheson, who is president

of the company. The operations of the company extend throughout all parts of Canada, Michigan and the Western States, and each succeeding year are becoming more widely extended. A specialty is made of Canadian sheep and cattle which are received in car-load lots, which are disposed of in Buffalo, and to buyers on account of Eastern exporters and dealers. Consignments of live stock are received daily from producers and shippers, and through its prominent business the company can always guarantee quick sales at the highest market rates. Prompt account sales are rendered, and the best satisfaction given. Mr. Matheson, the president, and Mr. R. S. Matheson, his son, and vice-president of the company, are both of Canadian nativity, and are business men of unquestioned reputation. The latter resides in Chicago, and looks after the interests of the company in that city. The company's office is 961 William street.

WHEELER & HOLDEN.

The representative and most noted firm in Buffalo, dealing exclusively at wholesale in cross ties and oak timber is that of Messrs. Wheeler & Holden, whose offices are located in the Erie County Savings Bank Building, Room 48. Messrs. W. W. Wheeler and A. J. Holden first commenced business several years ago at Livonia, Livingston County, N. Y., and in 1885 removed to Buffalo. They trade principally with railroad companies, and handle only first-class railway stock, such as cedar and white oak cross ties, both sawed and hewed, also oak timber, which they receive direct from the best productions of Kentucky, Virginia, Pennsylvania and Ohio. Orders for cargo or car-lots are promptly filled at the lowest ruling market prices. The trade extends throughout the country. From Oct. 1, 1891 to Oct. 1, 1892, they sold 1,250,000 cross ties of oak and cedar, and the demand for this class of timber is steadily increasing. Mr. Wheeler resides in Livonia, where he is largely interested in several important industries, and the business in Buffalo is controlled by Mr. Holden, who is widely known in trade circles for his promptness and strict integrity.

LE ROY S. OATMAN PRODUCE COMPANY.

A commercial review of the city of Buffalo would not be complete without mention of her increasing produce trade, which is developing annually at a rapid rate, and is conceded to be the largest market between New York and Chicago. A leading firm and old established house engaged in this line of trade is the Le Roy S. Oatman Produce Company, located at 166 and 168 Michigan street. Mr. Oatman was one of the organizers of the Buffalo Produce Exchange, being its president the first



three years. He is also a member of the Merchants' Exchange, being prominently identified with that organization in the interest of equalizing charges for freight transportation. Mr. Oatman has been several times appointed as representative of the Merchants' and Produce Exchange to present the grievances of the merchants and manufacturers of Buffalo before the railroad commissioners and senate and assembly railroad committees. He has been actively engaged in the produce business upon the market since 1880, and the firm of Le Roy S. Oatman & Co. Edgar F. Towns having been associated with him as partner is widely and favorably known in business circles. In recognizing the growing demands of the produce market, an incorporated company was organized in October, 1892, to be known as "Le Roy S. Oatman Produce Company." This company is incorporated under the laws of New York state, with a capital stock of \$75,000. The fol-

lowing are the officers of the company: Le Roy S. Oatman, president; Benjamin Fenton, vice-president; Geo. Baltz, treasurer; George M. Bailey, secretary. The company have erected a new, commodious and substantial three-story and basement brick structure at 166 and 168 Michigan street, extending through to Storage street, and having a floor capacity of more than 12,000 square feet. It is specially arranged and admirably adapted for the large and increasing trade, having every facility and modern convenience for handling large consignments, and fully equipped with large refrigerating rooms, ripening rooms, electric lights, electric power elevator and improved heating apparatus. The offices are handsomely fitted up, with all the modern improvements, and are well adapted for the dispatch of a large business. They have a satisfactory trade with all the section especially tributary to Buffalo, such as Western New York, the oil territory of Pennsylvania and the Province of Ontario, while they are large receivers from and shippers to all sections of the country, and have connections with all the prominent produce markets and with growers and producers in more than half the states of the Union. Mr. Oatman is also vice-president of the Consolidated Fruit and Produce Dealers Auction Company, whose salesrooms are located at 164 Michigan street, next to this company, which is a great advantage when it is desirable to place consignments on sale where they meet the competition of the many buyers who assemble in the auction rooms. The Buffalo Cold Storage Company is within a hundred feet, which gives this firm unexcelled facilities for storage of large consignments for future sale. Mr. Oatman was born in Washington County, New York. He is a war veteran, having served in the 116th Regiment, New York Volunteers, from 1862 to 1865, being in every engagement of the regiment except one, and was at that time lying wounded in the hospital, returning to his home at the close of the war before his twenty-first birthday. He is a prominent member of the G. A. R., serving twice as aide de camp on the staff of the commander in chief, is well up in Masonry and a prominent member of the Royal Arcanum. Mr. Fenton, vice-president of this company, is also president of the Erie Preserving Company, widely known and highly esteemed in business circles. Mr. Geo. Baltz, treasurer, is a gentleman of long experience in the produce trade; he has for two years held a municipal office where he was required to give bonds for \$1,000,000, and properly account for all funds. His thorough business training has been of great assistance in placing this company in the

leading ranks of the produce trade. Geo. M. Bailey, secretary, is a native of Buffalo, is a gentleman of business ability, and widely known in the community. Hon. Bernard F. Gentsch, a prominent manufacturer and the postmaster of this city, is a member of the board of directors. The personal character and high commercial standing of these gentlemen, speak volumes for the future of the company, while among the stockholders will be found both shippers and buyers of goods, thus identifying both the producer and the retailer in a personal interest to transact business through this house.

THE PRODUCE EXCHANGE.

The Produce Exchange was organized Oct. 12, 1887, and has worked a revolution in the way of systematizing the produce trade. Buffalo has unexceptionable transportation facilities, and the manner in which the thousands of car-loads of produce are distributed annually challenges admiration. The great center of the wholesale trade is in the vicinity of the Elk Street Market, where its immense business is transacted, and where the Exchange is located. The objects of the Exchange were to secure more intimate relations among the produce dealers and commission merchants of the city; to regulate business transactions; to collect in a systematic manner, reliable information and statistics relating to the produce trade, and in a general way to secure the advantages which result from organization. The presidents of the Exchange have been; 1887, 1888 and 1889, LeRoy S. Oatman; 1890, Geo. A. Williams; 1891, Wm. C. Rea; 1892, Ira T. Gleason. Its membership comprises one or more from every prominent produce firm doing business in the city. Handsome rooms have been fitted up at 88 West Market street, where the members interchange ideas on all matters affecting business interests. In all important matters affecting the commercial welfare of Buffalo, the Produce Exchange has lent a helping hand, and its delegations are found with those of other organized bodies at all hearings upon matters of a commercial nature.

STETTENBENZ & MAUERMAN.

A firm whose operations place it in the front rank of dealers and brokers in realty and fire insurance in the city of Buffalo is that of Messrs. Stettenbenz & Mauerman, whose office is in Room 1, over 495 Main street, with entrance on Mohawk street. This business was founded by Mr. Ed. F. Stettenbenz several years ago, and was by him conducted alone until January, 1892, when Mr. Theo. F. Mauerman was admitted as a partner, and the present firm was formed. The house is in every respect a leading and influential one in the Buffalo market, and its management is characterized by enterprise, tact and sagacity. Messrs. Stettenbenz & Mauerman transact a general real estate and investment business, buying, selling, exchanging, leasing and renting, both on their own account and on commission, and on their books are at all times to be found long lists of many of the most desirable bargains in realty in this market. Loans are negotiated on bond and mortgage on terms most favorable to the borrower, the financial connections of the house being unsurpassed. The firm also transact a general fire insurance business, placing risks at lowest rates in good reliable companies. They are the agents of the Sun Fire Office, of London, Eng., the oldest and one of the strongest fire companies in the world. Mr. Stettenbenz is one of Buffalo's most popular and prominent citizens. He is an ex-alderman from the 5th ward. Mr. Mauerman was formerly chief clerk in the tax sales department of the city comptroller's office. He is secretary of the Atlantic Club, of the Equitable Land Company and of the State Street Land Company of Tonawanda.

CARLTON STRONG.

Among those experienced and skilled exponents of the best principles of the architectural art in this city we find Mr. Carlton Strong, who, although young in years, has largely contributed to the adornment of Buffalo by his handsome designs of public and private buildings, and the general superiority of his work. Mr. Strong is a native of this city, and a graduate of the University of Ottawa, Canada. He was for six years connected with the office of Mr. R. A. Waite, an architect of international fame, and whose work is best exemplified in the splendid new Parliament Buildings in Toronto, Canada. Having acquired a thorough mastery of his profession under the most favorable conditions, Mr. Strong

embarked in its practice some five years ago. He at once secured a most influential class of patronage, and the high esteem in which his services are held is evidenced by his large and rapidly increasing clientele. While every branch of architecture is faithfully attended to, Mr. Strong devotes special attention to railroad and improvement work, railway offices and other buildings. In his well equipped offices at 28-30 of the Fornes Building he has every facility for the prompt execution of commissions, and employs a full staff of skilled draughtsmen. Plans and designs are prepared, specifications are drawn up and the general construction of buildings superintended. Mr. Strong is a popular and highly esteemed professional man and citizen.

A. W. STONE.

Mr. A. W. Stone is among the foremost and most enterprising and deservedly successful of the many eminent gentlemen who devote their time and energies toward the material advancement of the best interests of Buffalo. He established his present business as a dealer and investor in real estate in 1890, and in three years has built up a business that is simply immense. He has the reputation of never making a mistake in his judgment on real estate values. He is so perfect in this quality that investors make him a medium through whom they may place their money, giving him unlimited power as to where the investment shall be made. Few have achieved so general and widespread influence in real estate circles. Mr. Stone transacts a general real estate business, making a specialty of property in the northern part of the city and in the adjoining town of Tonawanda. He not only operates on his own account, but also syndicates suburban property, placing the same on the market in subdivisions, and is always ready and eager to assist workingmen and others to become their own landlords by placing building lots at their disposal at low rates, and by erecting dwelling houses for them on easy terms of payment. A member of the bar of Buffalo, although not in active practice, he is prominently identified with several enterprises, all of which have for their object the prosperity of the city. Among these may be mentioned the North Main street Land and Investment Company, the Buffalo, North Main street and Tonawanda Electric Railway Company. Mr. Stone's offices are in Rooms 61 and 62 of the Agency Building, 44 Niagara street.

NIAGARA STORAGE COMPANY.

The Niagara Storage Company was organized in 1890 and incorporated under the laws of New York in 1891, with a capital of \$60,000. The office and warehouse are located at 220, 222 and 224 Niagara street, in premises owned and erected by the company. They comprise a main building, six stories in height with two wings, each five-stories high, and the total dimensions are 70x126 feet. The structure is of brick, practically fire-proof, is new, clean and central, and is admirably adapted for the purposes of this business. It is thoroughly equipped with all modern conveniences and facilities, including elevators and other appliances for the careful handling and storage of merchandise. There are between 250 and 300 separate compartments of various dimensions, each provided with separate lock and key, and every facility is afforded for the storage of furniture, pianos, baggage, trunks, mirrors, carriages and other property. Goods are also bought and sold, and regular auction sales are held on Wednesday of every week. Charges are extremely low, and no goods are delivered without a written order. The telephone call of the office is 1338. The officers of the company are O. L. Snyder, president; D. C. Le Fevre, secretary and treasurer, and O. E. Goldhagen, manager. Mr. Snyder is the senior member of the leading law firm of Snyder, Kinsey & Guenther. Mr. Le Fevre is a resident of Buffalo, and a member of the Olean hardware firm of Bars & Co. Mr. Goldhagen, who is a native of Norway, was formerly in business in Port Alleghany, Pa., coming to this city in 1889. He is an influential and prominent Mason, of the thirty-second degree, and an active and popular business man.

ANDREW J. KURTZ.

Mr. Andrew J. Kurtz is among the foremost and most enterprising and deservedly successful of the many eminent gentlemen who devote their time and energies toward the material advancement of the best interests of Buffalo. Mr. Kurtz was formerly a member of the firm of Kurtz & Snyder, and has, for many years, been a prominent and influential member of the real estate and insurance brokerage fraternity. Since establishing himself in business in this city, to which he came from Rochester, N. Y., fifteen years ago, he has built up a connection and patronage such as are vouchsafed to but

few. Thoroughly experienced in all that pertains to his business, he quickly established himself in popular favor, and numbers among his clients many of the solid and wealthy citizens of this community. His office, at 495 Main street, is of ample dimensions, handsomely fitted up and furnished, and is provided with every convenience for the prompt and expeditious transaction of his large business, which includes the handling of real estate on commission, acre property being a specialty, the negotiation of loans on bond and mortgage, and the placing of insurance. Mr. Kurtz is prominently identified with many important corporations, and is secretary of the following: The Colton Improvement Company, Wm. Colson's Drug Company, Military Road Land Company, N. Y. C. and Belt Line Land Company, North Buffalo Land Company, Military Heights Land Company, etc.

THE CRITERION MILLINERY STORE.

Buffalo has long been noted for the excellent taste and judgment displayed in the matter of dress, and foremost among these establishments specially devoted to supplying the requirements of the public in this direction is the Criterion Millinery Store, located at 458 Main street, opposite the Tift House. Miss N. E. Nangle, the proprietress, is a native of the state of New York, and was formerly engaged in the same line of business in Kansas City, Mo. In 1890 she removed to this city and founded her present business, at once securing a large and fashionable patronage. She caters to the very best class of patrons, and numbers among her permanent customers the elite of the city and surrounding towns. The spacious and commodious premises occupied by her are admirably arranged, and are adapted in every department for the successful prosecution of the business, thirteen expert hands being employed under Miss Nangle's personal supervision. The store is handsomely fitted up with large plate glass display windows, and the parlors are a model of tasteful elegance. The stock comprises a full and complete assortment of imported French and English millinery and straw goods, feathers, flowers, silks, ribbons, velvets and all kinds of millinery specialties. Here can always be seen the most fashionable and daintiest of trimmed hats and bonnets, all according to the latest Paris and New York styles. Every care and attention are given to order

work, and bridal and mourning outfits are a leading specialty, while prices are equitable and fair. Miss Nangle is a thorough artist in her line, and is deservedly recognized as the leading popular modiste in Buffalo.

WILLIAM M. FARNHAM.

Among the prominent and stirring business men of Buffalo who devote their talents and energy to the building up and promoting of the city's realty interests is Mr. William M. Farnham, whose office is located on the second floor at 22 West Seneca street. Mr. Farnham was born in Vermont, and is the son of the Hon. Roswell Farnham, ex-governor of that state. He embarked in his present business two years ago, and the marked success which he has since achieved indicates the high esteem in which he is held by his numerous patrons. Mr. Farnham is noted for his intimate personal knowledge of the choice business and residential sections of Buffalo, and intending purchasers and investors can, in all cases, rely upon his superior knowledge and sound judgment, both as regards prices and nature of surroundings. He carries on a general business in buying, selling, leasing and exchanging property of all kinds, negotiates loans on bond and mortgage, his connections in financial circles being of the most influential character, and undertakes the management of estates, collects rents, etc. Mr. Farnham is the local representative of several large capitalists in the East, and it is due to him that much of their capital has been diverted into Buffalo. He is an enterprising and progressive young business man, and a popular member of leading social circles.

ERIE STREET PLANING MILL.

The Erie Street Planing Mill, of which Mr. C. J. Hamilton is the proprietor, is a prominent and leading concern which fully merits recognition in these pages. Mr. Hamilton is among the most active and enterprising business men of Buffalo, and has by sheer industry and perseverance from small beginnings built up a large and flourishing trade. He began business at his present stand in 1871, and each succeeding year has witnessed the rapid enlargement of the scope of his operations, until to-day his trade extends throughout all the eastern and many of the southern states. He employs over 150

operatives, and the output of the mill is both large and varied. The Erie Street Planing Mill is one of the best equipped in the city, and its products are in constant demand and ever growing favor. They embrace all kinds and designs of doors, sash and blinds, mouldings, newels, brackets, scroll work, etc., from the choicest seasoned materials and of the most elaborate finish. A specialty is made of Louisiana red cypress doors, all of which are kiln-dried and blind tenoned. Mr. Hamilton also does a large business in cypress siding and shingles. He is a practical woodworker of sound judgment and vast experience, and can meet the most exacting requirements of the trade. Mr. Hamilton is a respectable member of business circles, and a worthy representative of this branch of industrial ability.

M. E. BEEBE & SON.

The architects of this city are fully the peers of any in the country, and foremost among them we find the members of the firm of Messrs. M. E. Beebe & Son. Mr. M. E. Beebe, the senior partner, was born in Chautauqua county, but has been a leading citizen of Buffalo for many years. He founded this business in 1871 and has, from the start, been the recipient of a large and influential patronage. In 1884, he admitted as a partner, his son, Mr. H. P. Beebe, a native of this city, who has been brought up in the business under his father's careful guidance. The firm occupy commodious offices on the fifth floor of the Exchange Building, at 202 Main street (elevator to offices), where they employ a numerous staff of draughtsmen, etc. Messrs. Beebe & Son transact a general line of business as architects and superintendents, and among other monuments to their ability in Buffalo are the Miller & Griner Block on Washington street, the Post Office, Haynes Iron Building at the corner of Main and Seneca streets, St. Peter's Church, the Board of Trade Building, Walker's Fire-proof Building, the Agency Building, etc.; also the new court houses at Warren and at Smethport, Pa., churches at Jamestown, N. Y., and St. Catherine's, Ontario, the Niagara County Court House, the Town Hall at Franklin, New York, etc. Mr. M. E. Beebe has served as Alderman from the Second Ward, and was president of the Buffalo Council. His son is a popular and leading young professional man.

P. M. FITZGERALD.

One of the most popular merchant tailoring houses in Buffalo is that of Mr. P. M. Fitzgerald, located at 78 Seneca street. Since it was established in 1880, it has always enjoyed a high reputation. Mr. Fitzgerald



was born in the south of Ireland, but was brought up and educated in this city. He has very liberal and influential patronage, and carries an exceedingly fine stock of cloths, woolens, worsteds, tweeds, etc., in all the latest and most fashionable styles and patterns, custom garments are made to order in the very latest and most fashionable styles, while moderate prices prevail. A

numerous force of skilled hands is employed, and Mr. Fitzgerald is an accomplished master of his art. He is a member of the Royal Arcanum, of the I. O. F., and of the Tailors' Exchange Association, and is secretary of the Tailors' and Cutters' Association of America.

C. BROAD & BOYLAN.

One of the leading business houses of Buffalo is the foreign and domestic fruit and produce house of C. Broad & Boylan, general commission merchants. This business was established at Wilkesbarre, Pa., twelve years ago, where the head office is still maintained. The Buffalo branch was established recently, and has met with the greatest possible success. Mr. C. Broad resides at Wilkesbarre, and manages the business there, while Mr. J. F. Boylan is the resident partner in Buffalo. They occupy commodious quarters at 149 Michigan street. The premises are 25x200 feet in dimensions, and are equipped with all conveniences. Consignments of fruits and produce are received from growers, shippers and dealers throughout the Western and Southern states. The stock is always complete in small fruits, vegetables, apples, dairy produce, oysters, game, poultry, etc. A specialty is made of foreign fruits in which an immense business is done. Prompt remittances are made, the standing of the house being unquestioned, rating of \$100,000 being had with all responsible commercial agencies. Branch houses have been established in Syracuse, N. Y., and Scranton, Pa., where large business is done. This firm is very popular in business circles.

WILLIAM H. BORK.

An important and thoroughly representative concern in Buffalo, is that so ably conducted by Mr. William H. Bork, bookbinder and envelope manufacturer, at No. 445 Washington street, next door to the Corrinne Lyceum. This business was established about 1854 by Messrs. Navert, Engel & Co. In 1861, Mr. Bork became an apprentice to the above firm, and in 1868 acquired an interest in the business, the house being known as that of Navert & Bork. In 1874, the management became W. H. Bork & Co., and, finally, in 1878, Mr. Bork suc-

ceeded to the entire control of the business. The premises utilized comprise three floors, each 25x85 feet in dimensions, and are equipped with one of the finest plants in this section of the state. Skilled mechanics are in service, and bookbinding of every description is executed in the highest style of the art. Mr. Bork employs some twenty-five hands, and does a large business in the manufacture of envelopes, and has eight machines constantly in operation, with a daily capacity of 300,000 envelopes. The trade is very large and extends over the states of New York, Western Pennsylvania and Eastern Ohio. Mr. Bork is a native of this city. He is the president of the Military Road Land Company, Kenmore Land Company, treasurer of the Elmwood Land Company, and is very popular in the community.

RICHARD HUMPHREY.

A successful and representative establishment in this city is that of Mr. Richard Humphrey, dealer in hard and soft coal, cord and kindling wood, flour and feed, hay and straw, whose yard and storehouse are at the foot of Amherst street, and office and residence at 1858 Niagara street. This business was established in 1880 by its present proprietor, who is a native of Wales, England, and has been a resident of Buffalo since 1870. The premises occupied, consist of a spacious storehouse, 30x60 feet in area, with a completely equipped feed mill attached, the latter turning out three car-loads of ground feed, corn meal, etc., daily. Mr. Humphrey also handles the best grades of family and bakers' flour, Graham flour, oat meal, grain of all kinds, and hay and straw. The coal and wood yards have dimensions of 100x825 feet. The stock carried here comprises the best grades of anthracite and bituminous coal, also cord and kindling wood. The business extends into all the towns contiguous to Buffalo. Mr. Humphrey is a member of the Buffalo Coal Exchange, a Royal Arch Mason, and also prominent in A. O. U. W., I. O. O. F. and I. O. Foresters.

TONAWANDA STREET PLANING MILL COMPANY.

A prominent factor in the industrial activity of this section of Buffalo is the widely known and reliable Tonawanda Street Planing Mill Company, manufacturers of and dealers in all grades and kinds of lumber, etc., whose mill and yards are located at 579 to 583 Tonawanda street. This prosperous and steadily increasing business was organized in 1886 as the North

Buffalo Planing Mill, and in 1890 was incorporated under the laws of New York with a paid-up capital of \$30,000, under the title of the Tonawanda Street Planing Mill Company, Mr. Jacob Davis being the president, Mr. John S. Hertel, treasurer and manager. The plant, yards and sheds have an area of six acres, and are connected by switches with all railways entering Buffalo. The mill is fully equipped with the latest modern wood working machinery and appliances, operated by a superior 800 horse-power steam engine, and seventy-five skilled hands are constantly employed. Here are three dry kilns that have a capacity of 1,500 feet of lumber each, and the daily output of the planing mill is about 25,000 feet of choice lumber. The company manufacture largely all kinds of planing mill products, sash, doors, blinds, sidings, mouldings, interior hardwood finish, etc., and can always quote satisfactory prices on all classes of work. Stored in the yard and sheds a heavy stock of lumber is always on hand, including white and yellow pine, hemlock, spruce and hardwoods thoroughly seasoned. Orders are carefully filled at lowest figures and the trade of the company extends throughout the city and state. The officers are widely known for their enterprise and strict probity, and are extremely popular in trade circles. The telephone call of the office is 1147.

WM. P. GORGES.

A decidedly popular undertaking establishment is that of Mr. William P. Georges, 682 Broadway. This business was established in 1884 by Messrs. Gorges and Leuer, which partnership existed but a short time, when Mr. Gorges became the sole proprietor. Mr. Gorges' patronage is of the most substantial kind. His premises are well located, and comprise a handsomely furnished office and show rooms, 25x40 feet in dimensions. In the warerooms is kept a complete line of caskets, coffins, trimmings, burial robes and other material, ranging in quality from the plainest to the most elaborate, and every requisite for funerals is provided at moderate rates. Horses and carriages are furnished and Mr. Gorges turnouts are noted for their elegance. He is a graduate of the Rochester School of Embalming, and remains are taken in charge at any hour of the day or night and prepared for burial. Mr. Gorges holds the position of City Undertaker and was elected Supervisor of the 6th Ward. He is a member of the Undertakers' Association of the state of New York, a member of the C. M. B. A., Chancellor of C. B. Legion, President of the Catholic Knights, etc., and is highly esteemed.

WURTZ & SON,

SUCCESSORS TO

BUFFALO STAR BRICK CO.

One of the leading manufacturing enterprises of Buf-



The manufacturing interests of Buffalo are not confined to any one special line, but are so diversified as to fix the possibilities of this city's future at a high standard, as each line is developing phenomenal strength, and is of increased importance. A leading and well represented line is the working in iron, both cast and wrought. One of the most prosperous concerns in this business is the firm of Wurtz & Son, successors to D. McNaughton. The business was founded by the late D. McNaughton thirty years ago, and continued by him until the time of his demise. The present proprietors have had the business since Feb. 1, 1892, and have met with large success. They employ twenty-five skilled workmen, and manufacture all kinds of light and heavy forgings, castings, steel bridge work, trusses, roof bolts, railroad and builders' irons and specialties and all kinds of ship smithing, anchors, chains, etc. The works are located on Lloyd street, where a two-story building is occupied, which is 40x100 feet in dimensions. It is fitted with a modern equipment of machinery and appliances, especially suited to the business, and power is furnished by a sixty horse-power boiler and forty horse-power engine. The trade is extensive, both in local demand and with sections East and West. Philip Wurtz was born in Germany, and was formerly a member of the firm of Wurtz & Smith. He has resided in Buffalo nearly all of his life. Geo. P. Wurtz, is the son of Philip Wurtz, and is a native of this city. They give close attention to the business, and are very successful.

falo is that of the Buffalo Star Brick Company, manufacturers of and dealers in all kinds of brick. This company was incorporated in 1888, under the state laws, with \$30,000 capital. The president is C. H. McCutcheon, who has been identified with the business interests of Buffalo for many years, and who conducts a large business in steamboat and engineers' supplies on Ohio street. Chas. Beatty, treasurer, is also a prominent business man of the city, as is also John Johnson, secretary, who is known as one of our leading vessel and tug owners in the city. The works of the Buffalo Star Brick Company are located at Lancaster, New York, where over thirty-five acres of ground are covered, and where all the finest facilities are had for making all kinds of brick and repressing bricks, which is a specialty. The capacity of the works is 75,000 bricks daily, six kilns being kept in constant operation and sixty-five skilled workmen employed. Railway facilities are had at the works for shipping the product to all sections of the territory comprised in Pennsylvania, New York and the lake district to Minnesota. The demand for the product of the company's works is very large and increases steadily. The local office is at Room 9 Lewis Block, where business is given prompt and thorough attention.



JAMES SHELDON.

WILLIAM H. BAKER.

SHELDON & BAKER,
Counselors-at-Law.

14, 15 and 16 Law Exchange,

Niagara and Eagle Sts.,

Telephone 1406

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FRANK J. RIEMAN,

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UNDERTAKERS, AMBULANCES,

And all Kinds of Delivery,

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Finest Quality and Best Grades Only.





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P. E. STANTON,



REAL ESTATE,
& INSURANCE,
LOANS NEGOTIATED.

76 & 77 ERIE COUNTY SAVINGS BANK,
BUFFALO, N. Y.

OF the numerous responsible and energetic real estate, loan and insurance agents and brokers of Buffalo, who are well known, it is safe to say that none enjoy public confidence in a greater degree than the subject of this sketch, Mr. P. E. Stanton. Having been established in the business for a period of twelve years he can offer better opportunities to investors than can others. Mr. Stanton is a native of Buffalo, a member of the Real Estate Exchange, secretary and treasurer of the Cazenovia Park Land and Improvement Company, vice-president of the Kenmore Avenue Land Company, and a large real estate owner. He transacts a general business, purchasing and selling houses, lands and improved vacant city and suburban property, handles and deals in acre tracts, subdivisions, forms companies and syndicates and has for sale eligibly located property for residence, business and manufacturing purposes in all parts of Buffalo, at Tonawanda and Niagara Falls. Loans to any amount are negotiated by him and insurance placed in any of the strongest and best known companies in America and Europe at the lowest rates, compatible with safety. Houses are leased and rented, estates taken charge of and managed judiciously, taxes paid, tax and title searches furnished and rents collected. Mr. Stanton is a gentleman of unquestioned reputation, ample experience and has a full knowledge of all matters connected with the handling of real property and kindred interests. For office purposes he occupies suite 76 and 77 Erie County Savings Bank.

BUFFALO SOUTH PARK LAND COMPANY,

ROOM 19 ARCADE BUILDING.

PHILIP HOWLAND, PRESIDENT.

J. V. CONLEY, VICE-PRESIDENT.

HENRY DWYER, SECRETARY AND TREASURER.

BUFFALO, N. Y.

WHILE the development of Buffalo has been rapid, it has not been so advertized that values are inflated, nor has a period of reaction changed her excellent standing. Foremost among the land companies that have done much towards developing the southern section of the city is the Buffalo South Park Land Company, which was organized and incorporated under the laws of the state with an ample capital, and is conducted and managed by experienced business men. The company owns a splendid tract of land of 26¼ acres at Winchester, P. O., in South Buffalo, which is a large suburb within easy distance from the city by electric cars. This property is delightfully situated, and is being rapidly improved. Convenience is being provided to make it one of the most desirable residence sections of Buffalo. Lots are sold on easy terms, and houses built for purchasers on popular, easy payments. Lots are selling rapidly, and the park is steadily growing in population. The officers of the company are all gentlemen of unquestioned reputation. The president is Philip Howland, who has for some years been passenger engineer on the Western New York and Pennsylvania railroad; vice-president, J. V. Conley, who is a conductor on the same road; secretary and treasurer, Henry Dwyer, a native of Cleveland and a resident of Buffalo since 1880. The office of the company is 19 Arcade Building. Correspondence is solicited, and all information will be cheerfully furnished.

HENRY EATON, REAL ESTATE,

SUITE 77 & 78 AGENCY BUILDING,

BUFFALO, NEW YORK.

MR. HENRY EATON the well-known real estate dealer who occupies Suite 77 and 78 in the Agency Building, 44 Niagara street, is a gentleman who can always be relied upon in all realty operations, and has for sale large blocks of the most desirably located improved and unimproved property in all parts of Buffalo and Erie County. He is recognized as a successful operator and as a broker whose sound judgment has enabled him to make a series of investments which have not only been remunerative as regards assured income, but have proved of rapidly enhancing value. He makes purchases for investors, disposes of holdings for owners, exchanges city and country property, leases lands, takes the entire management of estates, secures responsible tenants, secures loans on bond and mortgage, effects insurance in the leading home and foreign underwriting corporations, and gives his personal attention to all branches of his business. Mr. Eaton was born in this county. He is active and enterprising, owns considerable valuable real estate, and prior to engaging in his present business, conducted a large cooperage with marked success.

FRANK B. MEYERS, Sanitary Plumbing,

—AND—

NATURAL GAS WORK,
Hardware, Stoves and Ranges,
ANNUNCIATORS, GAS LIGHTING APPARATUS, ETC. ELECTRIC AND
PNEUMATIC BELLS.

489 Rhode Island Street,

BUFFALO, NEW YORK.

ONE of the best sanitary plumbers and natural gas fitters in Buffalo is Mr. Frank B. Meyers, who also deals in hardware, stoves and ranges. Mr. Meyers has had a long experience in his line of business, and for some time was a member of the firm of Meyers & Tanner, in Fort Plain, N. Y. In 1891, the firm was dissolved, and he removed to Buffalo and established business at 501 Rhode Island street, where he remained a short time when he secured and has since occupied the premises in which he is now located at 489 on that street. The store has a front of 20 with a depth of 80 feet, and is arranged with an especial adaptability for all purposes of his business. He has a well equipped workshop, employs practical men, and makes a specialty of sanitary plumbing, sewer building, and fitting up stores and residences for the introduction of water and natural gas, and also to drainage and ventilation. He manufactures oil, fuel and natural gas burners, and they are conceded to be the best on the market. They are made on scientific principles, and give universal satisfaction.

He keeps in stock a full line of plumbers' goods, also annunciators, gas lighting apparatus, electric and pneumatic bells, hardware of all kinds, stoves, ranges and house furnishing goods.

He is a Pennsylvanian by birth, and during the time he has resided in Buffalo, has achieved a wide reputation as a sanitary plumber, and as a reliable thorough going business man. He is an active member of the Masons and also of the Master Plumbers' Association.

E. T. Hitchcock,
AVERAGE ADJUSTER.

182 Main Street, - - - BUFFALO, N. Y.

A SPECIALTY little known to the general business public, yet, within its proper sphere of great usefulness, is the profession of the average adjuster, or stater of marine losses, as he is often called. It arose from the necessities of maritime commerce, the complicated, delicate, and often perplexing questions, daily arising, requiring dispassionate and impartial authority to dispose of them, so the average adjuster came into the exercise of a distinct and independent calling by a natural and necessary division of our commercial industry. Prominent among the best known and ablest average adjusters in Buffalo stands Mr. E. T. Hitchcock, whose office is in rooms 1 and 3 of the building at 182 and 184 Main street. Having the advantage of long experience in the business, and being thoroughly acquainted with every department of insurance, from the framing of contracts to the adjustment of losses. Mr. Hitchcock is eminently fitted to serve his patrons with intelligence and ability, and deservedly enjoys a high reputation in insurance circles, and with leading business men. He opened his office in 1885, and had been for five years previous in the same line in Oswego, N. Y. He is in a position to conduct all branches of marine and fire insurance upon the largest scale, and under the most favorable auspices. His services as an average adjuster are in frequent and important request in this city, and are rendered in such a manner as to commend him to the confidence of all who need the aid and counsel of a reliable expert in such matters. He also places risks with the strongest companies, his special aim always being the protection of the interests of policy holders. Mr. Hitchcock is a native of Oswego, N. Y., and stands deservedly high in financial and maritime circles.

OLIN G. RICH.

FRANK S. OAKES.

ACRE PROPERTY A SPECIALTY.

RICH & OAKES,
Real Estate,

44 Niagara Street, _____ **BUFFALO, N. Y.**

AMONG those active in real estate operations, and whose reputation for promptness and integrity is unquestioned, is the firm of Messrs. Rich & Oakes, who occupy Rooms 15 and 16 of the Agency Building, on Niagara street. This is a live, progressive firm, and since its foundation in 1890, it has built up a large and influential business connection, and has carried many important transactions through to a successful issue. Among other sales recently made by them is that of 279 acres of land on Two Mile Creek, between Buffalo and Tonawanda, for the sum of \$418,500, one of the largest deals ever consummated on the Buffalo market. The buyers have organized under the name of the Richland Park Land Company, and have in contemplation the erection of a university town on the site, which will be to this city what Cambridge is to Boston and Evanston to Chicago. Messrs. Olin G. Rich and Frank S. Oakes are both young and enterprising men, who have made their mark in this important field of financial investment. Each possesses a thorough and complete knowledge of the present and prospective values of realty of all kinds, in and out of the city, and are at all times prepared to offer building lots and other investments on terms that merit the attention of investors and thrifty artisans, and of those who seek to acquire a home which they can call their own. They make a specialty of subdivisions and acre lots in the rapidly growing town of Tonawanda, also on the outskirts of this city, and these they are prepared to offer on terms most advantageous to purchasers. Exceptionally low prices that now prevail are sure to be enhanced ere long, and parties with an eye to business, and a desire to increase their wealth, will do well to consult Messrs. Rich & Oakes as to location of properties they have for sale and prices. The firm also transact all other branches of the business, and in all their dealings will be found prompt, reliable and straightforward. They are members of the Buffalo Real Estate Exchange, also of the National Real Estate Association.

JOHN SCHUSLER BREWING COMPANY,

Brewers and Malsters,

127 to 161 Emslie Street, and 689 to 709 Clinton Street,

BUFFALO, - - - NEW YORK.

ONE of the oldest established and most popular brewing plants in Buffalo is that of the John Schusler Brewing Company, whose business has become recognized as of the most important character, and whose beverages are equal to any made in America. This business was established in 1852, by Mr. John Schusler, on Broadway near Gray street. In 1854, the present site was utilized, at the corner of Emslie and Clinton streets. Mr. Schusler died in 1888, and was deeply lamented, as he was a gentleman of sterling integrity, high capabilities, and of perfect character. The present company style was adopted in 1888, Mrs. Schusler retaining her late husband's interest, and Mr. William Simon being the leading partner of the company. The founder of the business came to Buffalo from Germany about fifty years ago, and was a cabinet maker by trade. He began the brewing business with small capital, and attained success by close application and honest methods. Mr. Simon was born in Germany in 1858, and was a brewer in that country. He came to this country in 1871, and became a partner in the present enterprise in 1888. He is an expert brewer, and a gentleman of highest standing. The brewery has from 60,000 to 75,000 barrels capacity, and the annual sales are about 50,000 barrels. The buildings are of modern design, and are equipped in the most perfect manner. The main building is 373x233 feet in dimensions, and other buildings are in keeping. The plant includes a thirty-five ton De La Vergne Ice Machine, and a sixty-five ton case machine, while the malt house has 80,000 bushels capacity. The business is largely local and the beer made by this concern has an excellent reputation in all parts of our city. It is absolutely pure, and is highly indorsed by the medical profession. Mr. Simon on arrival in New York worked seven years in Williamsburgh with John Schneider and Otto Huber, and afterwards in the Williamsburgh Brewing Company. In 1877, he worked as foreman in East Boston with Conrad Decker. In 1888 he came to Buffalo and worked for Rochevot, Geo. Roos, and was superintendent for Gerhard Lang eight years. He subsequently went to Germany, and on his return became connected with the Schusler Brewing Company.

E. W. CLEMENT, Real Estate,

39 and 40 Agency Building,

44 Niagara Street, BUFFALO, N. Y.

THE investor, capitalist, manufacturer and mechanic when about to purchase property, all seek the advice of the real estate agent, and undoubtedly he is an important personage in every community. In Buffalo, among those prominent in real estate operations, we find Mr. E. W. Clement, who has been identified with the business many years, and since 1884, engaged in it on his own account. He is a careful, reliable, business man, and through his judicious and honorable management has developed a splendid patronage, and formed business connections of the most substantial character. Mr. Clement owns a large amount of valuable property, eligibly located in the city and suburbs, and offers excellent opportunities to all seeking good investments. He also handles and deals in improved and unimproved property, farm lands, etc., and gives his personal attention to all orders and special commissions. He also effects insurance in any of the staunch, reliable American or foreign underwriting corporations, and negotiates loans for large or small amounts at the very lowest rates. Mr. Clement is a practical builder, and furnishes plans, estimates and superintends the construction of buildings and dwellings of all kinds, and has recently built a six-story business block on Pearl street which he has fitted up with all modern improvements. He builds dwellings for cash or time payments for purchasers of lots, and can guarantee the best satisfaction. Mr. Clement was born in Buffalo. He is a recognized authority on real estate values, and enjoys the esteem and confidence of all having dealings with him. He is a well-known member of the Real Estate and Builders' Exchanges, and has a wide circle of friends in financial and commercial circles. His office is 39 and 40 Agency Building, 44 Niagara street.

RICE & WHALEY,

COMMISSION SALESMEN

CATTLE, HOGS AND SHEEP.

Office, Room 14, Live Stock Exchange Building,

EAST BUFFALO, - NEW YORK.

*Communications by Mail or Telegraph promptly
attended to.*

GEO. RICE, H. G. WHALEY.

Buffalo has grown to a position where she is one of our leading live stock markets, and her business interests and position are such that this industry will continue to develop in importance and influence. A leading house of commission salesmen, handling cattle, hogs and sheep, is that known as Rice & Whaley. These gentlemen inaugurated the present enterprise in 1883, and have met with pronounced and ever-increasing success ever since. Mr. H. G. Whaley was previously engaged in a similar enterprise, which he conducted alone at the Suspension Bridge. This firm has splendid office accommodations at Room 14, Live Stock Exchange Building, East Buffalo. Here they handle their business, which consists of buying and selling cattle, hogs and sheep. They receive large consignments from dealers and shippers throughout Canada and the West, and in 1892 they received from Canada 125,000 lambs, and are enabled to dispose of these consignments to leading packers, slaughterers and shippers, with whom they have first-class connections. They do an immense business, execute orders received by telegraph, and sell largely to Eastern packers. They are recognized as being among our representative commission stockmen, and have a splendid reputation in commercial and financial circles. Mr. Geo. Rice was also engaged in this business for ten years before forming the present alliance, and both gentlemen give personal attention to the business. Prompt returns and quick sales are characteristic of this house, which is one of the best known in the business.

FRANCIS L. HOFF & CO.,

Real Estate, Investments, Insurance,

LOANS NEGOTIATED, ETC.

Erie County Savings Bank Bldg. BUFFALO, N. Y.

The secure market offered to the public by the real estate of Buffalo and vicinity, both for speculation and investment purposes, has been duly appreciated, and both buyers and sellers realize that their investments, when judiciously placed, are absolutely safe. To certainly attain the greatest measure of security and the best results, the services of experienced brokers and agents are always necessary, and prominent among these in the city is the firm of Francis L. Hoff & Co. The firm brings to bear on their business a great practical experience coupled with an intimate knowledge of the advantages of the residence and business sections of Buffalo, and upon their books have long lists of some of the most eligibly located property in the vicinity. Messrs. Francis L. Hoff & Co. handle and deal in improved and unimproved real estate, also exchange property, and their keen appreciation of values, present and prospective, renders their services peculiarly valuable to parties seeking investments, and owners desirous of disposing of their holdings. Through their close business connections with capitalists the firm is prepared to negotiate loans to any amount on mortgages, bonds, stocks and all first-class securities. They also buy and sell mortgages and place investments judiciously. Mr. Frederick G. Mitchell is the attorney of the firm and attends to all business connected with the transfer of property. The neatly fitted up suite of offices of the firm is in Erie County Savings Bank Building, and is most centrally and advantageously located. 204

"STEAM BAKERY."

GEO. MUGRIDGE & SON,

Manufacturers of Choice

MILK BISCUIT, SODA BISCUIT,


BUTTER CRACKERS, SNAPS, Etc.,

10, 12 & 14 Elk St., BUFFALO, N. Y.

The steam bakery of Messrs. Geo. Mugridge & Son, at 10, 12 and 14 Elk street, is not only the leading concern of the kind in the city of Buffalo, but is the largest in this state west of New York. It is also a notable landmark in the history of the development of the trade and commerce of this city. It was founded in 1841 by Mr. James Mugridge, father of the present senior partner, who conducted it with great success until 1850, when he was succeeded by his son, Mr. Geo. Mugridge. On Jan. 1, 1868, Mr. James A. Mugridge became a member of the firm, the present style being then assumed. The house from its inception has ever been characterized by the energy and sagacity that have been a distinguishing feature of its management, and its trade has steadily grown and developed, until it now covers all Western New York and Western Pennsylvania. The firm are manufacturers of the finest kinds of bread, choice milk biscuit, soda biscuit, butter crackers, snaps, etc., the output of the bakery being 800 barrels of crackers daily and 2,000 loaves. The premises utilized comprise a four-story brick building, 50x225 feet in dimensions, together with an L having an area of 80x115 feet. All the latest improved appliances and machinery are in use, including three patent ovens, and the motor power is steam. Some seventy-five expert hands are employed, and eleven teams are in steady service. Mr. Geo. Mugridge is a native of Kent, Eng., coming to this country with his parents in 1831, and locating in Utica, N. Y. Mr. James A. Mugridge was born in Hamilton, Madison County, this state. The house is the recognized leader of the trade in this section of the state, and its financial standing and responsibility are of the highest.

J. H. CASLER & CO.,
PLUMBERS, GAS AND
STEAM FITTERS.
360 SENECA ST.,
BUFFALO, - - N. Y.

One of the best practical plumbers, gas and steam-fitters in Buffalo is Mr. J. H. Casler who, since May last, has been established at 360 Seneca street, where he has his office, store, workshop and residence, and doing business under the name and style of J. H. Casler & Co. He has had a long, valuable experience in the business and is prepared to furnish estimates, enter into contracts and attend promptly to orders for plumbing, sanitary work, ventilating, arranging drainage, lighting and heating buildings and dwellings in this city and vicinity, and gives his personal supervision to all work entrusted to him. He employs none but skilled workmen, and executes all orders and contracts according to modern ideas, fully guaranteeing all his work. He makes a specialty of natural gas fitting, in which branch he is an expert. Mr. Casler was born in New York state, and for a time resided in Indianapolis. He was superintendent of the Natural Gas Heating Company in this city some years prior to engaging in business on his own account, and is one of the best exponents of his business in Buffalo. He occupies a store 20x75 feet in area, in which he keeps a full stock of plumbers, steamheating and illuminating and natural gas fittings. Mr. Casler is a prominent member of the Master Plumbers' Association.

Frank R. Roberts,
REAL ESTATE,

INSURANCE
AND SECURITIES.
Watch My Bulletin, Conzette.
BUFFALO, N.Y.
TELEPHONE No 1813.

One of the best known among the influential real estate dealers, loan and insurance agents in Buffalo is Mr. Frank R. Roberts, who has been identified with the business many years, and brings to bear upon it a wide range of practical experience. He has a wide circle of patrons, and amply sustains a highly honorable business record in the real estate market, as also in that of Tonawanda, Niagara Falls, Depew and surrounding sections. He deals in all kinds of city and suburban property, farm lands and is selling agent for the Williams & Lancrack subdivision on Walden avenue, with frontage on Moselle, Bissell, Goodyear and Koons streets, and has valuable properties on Main street. Mr. Roberts knowledge of every section of the city is of that personal character that adds greatly to the value of the advice he offers to his clients, and his services and council are conscientiously given with a view to the promotion of their best interests. His personal attention is given to the negotiation of loans, buying and selling securities on order and to effecting insurance in any of the wealthy underwriting corporations. He is a prominent member of the Real Estate Exchange, and has always throughout his business career sustained a high reputation. Mr. Roberts' office is 378 Main street.

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EUGENE A. CHAMBERLAIN,
REAL ESTATE,
LOANS, AND
INSURANCE,
46 NIAGARA ST., BUFFALO, N. Y.

One of the most successful among the real estate, loan and insurance firms in Buffalo is that of Eugene A. Chamberlain. Mr. Chamberlain has for the past four years been active in real estate circles and built up a large business. He is now engaged handling and dealing in acreage in the southwestern portion of the city, and also in Tonawanda, where he has most desirable property which is being sold on very reasonable terms. He also makes a specialty of city and suburban improved and unimproved property. Mr. Chamberlain is a gentleman of high reputation, sound judgment and all seeking investments can rely upon his judicious advice. He writes insurance in any of the staunch and reliable companies, and through his close intimate business connections with capitalists is enabled to obtain large or small loans promptly at the lowest rates on real estate or other-first class securities. Mr. Eugene A. Chamberlain has been identified with real estate operation for some years and is well versed in all the details pertaining to the sale and transfer of property. He is a young man, and a native of the state of New York. He is a director of the Columbia Land Company. His office is at 46 Niagara street, Suite 10,

ECKEL & ACKERMAN,
ARCHITECTS,
 879 Niagara Street,
BUFFALO, - - N. Y.

The first thing that arrests the attention of the visitor to our city is the substantial character and beautiful style of the buildings that line our practical thoroughfares. In respect of the architectural magnificence of its principal buildings, Buffalo has of late years made great and commendable progress, and this is to be attributed not alone to the local pride of capitalists and property owners, but also to the skill and taste of our architects. Identified with the increased tastes manifested in private residences and public buildings in this city are the names of Messrs. L. P. J. Eckel & A. J. Ackerman, who form the firm of Eckel & Ackerman. Both these gentlemen are natives of Buffalo, and since the formation of their present copartnership in 1890, have secured a liberal and influential patronage. They exert every effort to please and satisfy their clients, and many notable buildings of recent construction have been erected from their designs, and constructed under their supervision. Among others may be mentioned the following, located on Richmond avenue: That of Mr. W D Koelsch, costing \$12,000; L. L. Groves, \$7,000; Miss A M. Bame, \$10,000; Mr. G. H. Hughson, Summer street, \$9,000; E. A. Schusler, Oak street, \$18,000, etc. These are but a few of their efforts, and it may be further stated that they possess the essential qualifications for promptly and satisfactorily meeting all requirements of their patrons. They are careful in the preparation of their drawings, give the maximum of accommodation in the arrangement of buildings, and are particular in having their work strictly conform to the specifications, and are careful to avoid extras. Their offices are Nos. 83, 84 and 85, located in the Stevens Building, 46 Niagara street. Both partners are active and energetic, and deservedly prominent in professional and social circles.

H. L. CHISHOLM & CO.,
 Edward Rutherford, H. L. Chisholm,
REAL ESTATE INVESTMENTS
 29, 30 and 31 Agency Building,
 No. 44, Niagara Street,
BUFFALO, - NEW YORK,

H. L. Chisholm & Co. established their business here about a year ago. Mr. Chisholm at that time taking an interest in the large business already controlled by Mr. Rutherford. They bring to bear a vast range of practical experience in financial and business matters, and an intimate knowledge of the various residence and business sections of the city. They have a connection of the most superior character, including among their permanent patrons, many leading capitalists and investors and large property owners in the city. They are always prepared to dispose of property at fair values, and give conservative and safe advice to investors. They have handsome offices in the Agency Building, and perform every commission and transaction intrusted to their care with utmost promptness, fidelity and success. Mr. Rutherford is a young man, and a native of Allegany County, this state. He is a member of the Erie County Bar, and is connected as an officer in several large companies. He is secretary of the Buffalo, North Main Street and Tonawanda Electric Railroad Company. Mr. Chisholm is also a young man, and has been connected with large business interests in the city. They are in manner pleasant and strictly upright, as well as possessed of much push and business ability. They fully merit the large measure of prosperity, popular favor and patronage they receive.

NIAGARA
SHOE MANUFACTURING COMPANY,
 Nos. 14 to 24 Wells Street,
BUFFALO, - N. Y.

One of the leading factories making superior lines of shoes for the general shoe trade, is that owned by the Niagara Shoe Manufacturing Company of Buffalo. The factory is very conveniently located at 14 to 24 Wells street. It consists of a large portion of the well-known Root and Keating Building, which is 170x140 feet in dimensions. All the best known appliances used in modern boot and shoe making have been added to the equipment of this factory, which has magnificent machinery for all the various departments. Power is furnished by steam, and the present output is 300 pairs of shoes daily. It is proposed to increase the capacity to 500 pairs daily, early next season. The present number of hands employed is 100, in addition to whom a number of traveling salesmen are kept busy. The trade extends throughout the United States and Canada, and is increasing in volume very rapidly. Ladies', misses' and children's fine shoes are made in every style from well selected stock. This company was incorporated under the laws of this state two years ago, with \$50,000 capital paid in. The officers are B. Delitsch, president; Wm. Hagemann, vice-president and Matthew Glen, superintendent. They are all prominent in the leading business circles of Buffalo, and gentlemen who are identified with the best interests of the city.

WHITE & JOHNSTON,
Real Estate and Investments,
MASONIC TEMPLE,
BUFFALO, NEW YORK.

The rapid development of Buffalo, and of its real estate interests, has naturally attracted the attention of capitalists and investors, and many of our large property owners will, upon investigation, be found to be non-residents, who are placing their money in Buffalo realty as a safe and remunerative form of investment. Among the leading firms whose well directed efforts have largely contributed to inspire the public with this confidence, we find that of Messrs. White & Johnston, whose office is in Room 5 of the Masonic Temple. These gentlemen, Messrs. Ansley D. White and Rockwood W. Johnston have for many years been residents of Buffalo, Mr. White formerly being president and manager of a large manufacturing concern here, while Mr. Johnston was connected with one of the leading wholesale houses of this city. They thus bring special qualifications to bear, among them being a thorough knowledge of the city's resources, and of the present and prospective values of real property. They embarked in their present line of business some years since, and have established very influential connections both locally and in the large financial centers of the East. They have, in fact, for the better transaction of their large Eastern business, found it necessary to open a branch office in Boston, and they also have agencies established at Providence, New Haven, Worcester, Springfield, New York and Philadelphia. While every branch of the real estate business is carefully attended to, the firm devote special attention to acre property in the northern part of the city and in Tonawanda, where they control large tracts, and which offer the most remunerative form of investment. The house is in all respects leading and representative, and of commanding influence.

P. H. COCHRANE,
Merchant Tailor,
130 Main Street,

BUFFALO, - - NEW YORK.

There is a high class of merchant tailoring trade in Buffalo which requires the very best workmanship to supply, and which demands the care and attention of an artistic cutter and fitter to satisfy. In this line Mr. P. H. Cochrane, of 130 Main street, is one of the oldest and best known merchant tailors in this section of the city and has a well earned reputation. He occupies a four-story brick building at his present address, where he has been located for the past fifteen years, and has one of the best selected stocks to be found in the city, comprising a choice line of imported and domestic woolsens, chevots, diagonals, beavers, broadcloths, tweeds, etc., of all the leading and latest patterns and most reliable goods handled. Several skilled hands are employed. All work is personally superintended by him, allowing none but perfect work to leave his establishment. He is an old Buffalonian by birth, and has met with unbounded success. Mr. Cochrane is also prominently identified in the real estate interests, being a heavy stockholder and president of several land companies. It would be well for intending investors to personally see him in matters of this kind, as he can no doubt offer some good inducements.

MRS. E. E. TETTER,
MILLINERY.
NO. 17 E. GENESEE ST.,
BUFFALO, N. Y.

The most popular millinery establishment in this section of the city is that of Mrs. E. E. Tetter, at 17 East Genesee street. It was first opened five years ago by a Mrs. Smith, and in August, 1892, came under the control of Mrs. Tetter, who has since increased the stock, and beside the patrons left her by her predecessor, has added many new ones. Mrs. Tetter possesses most excellent taste and judgment, and follows the fashions closely and makes a fine display of goods in her handsome store, which is admirably arranged and attractively fitted up. In the assortment of goods will be found the latest modes in trimmed and untrimmed hats and bonnets in perfect accord with the popular prevailing fashions, and also ribbons, plumes, flowers, silks, satins, velvets, plushes, laces, ornaments and trimmings. Three skilled and practical milliners are kept constantly engaged, and work to order, which is a specialty, is finished and delivered at the shortest notice. Prices are governed by moderation, and a brisk business is carried on. Mrs. Tetter is always among the first to introduce the new styles and fashions as brought out, and is unremitting in her attention to customers. She was born in Niagara County, N. Y., and is a thoroughly experienced and affable milliner, and to trade with her once is to remain her patron always.

C. P. STEVENSON,
REAL ESTATE.

NO. 58, ERIE COUNTY SAVINGS BANK BLDG.

BUFFALO, - NEW YORK,

This gentleman has had considerable experience handling and dealing in real estate, and always maintained a high reputation for integrity and reliability. He is an active member of the Real Estate Exchange and has business connections of the most substantial character with capitalists and owners of property. His knowledge of all the details pertaining to the sale and transfer of real property is thorough, and he is also well informed as to the location of the best sites for business and residence purposes in this city and vicinity. Besides handling inside and suburban real estate, he makes a specialty of acreage property in Tonawanda and vicinity, and has a number of desirable lots to dispose of in that section. He also makes a special business of investing capital for non-residents, and is a gentleman in whom the most implicit confidence may be placed. Mr. Stevenson is treasurer of the North Tonawanda Land Company and a large property owner. Prior to engaging in his present business, he was engaged in oil operations in Pennsylvania. Mr. Stevenson's office is Room 58, Erie County Savings Bank Building

J. W. HEYLMUN,
COAL and COKE,

45 Coal and Iron Exchange,

BUFFALO, NEW YORK.

In speaking of the coal and coke interests of Buffalo, which form one of the staple industries of the city, we are pleased to be enabled to make prominent mention of the enterprise of Mr. J. W. Heylmun, who has been identified with the trade for a period of twenty-five years. Since 1886 he has been engaged in it on his own account, and is doing an extensive business as a wholesale dealer and shipper. Mr. Heylmun through his close intimate connections with producers can fill orders for any quantity of coal or coke at the lowest market quotations, and handles annually 30,000 tons of coal and several thousand tons of coke. His trade extends from Buffalo throughout New York, Canada and the West and the New England states, and each succeeding year is increasing in volume and importance. Shipments are made direct from the coal mines and coke ovens, and the best satisfaction is given. Mr. Heylmun is a thorough, live, wide-awake business man of unquestioned reputation. His office is 45 Coal and Iron Exchange.

D. B. & D. C. SWEET,
Real Estate, Loans and Insurance.

2 EAST SWAN ST.,

BUFFALO, - - N. Y.

There are few cities on the American continent where there is so marked and steady an increase in the value of real property as Buffalo. Its realty market is always brisk and active, and while operations are conducted with vigor and enterprise, its management has always been guided by a prudent and conservative policy. Among the leading firms engaged in real estate, loans and insurance brokerage is that of Messrs. D. B. & D. C. Sweet, whose offices are located at 2 East Swan street. It was formed in 1889, and has since gained the foremost rank, its members carrying many important transactions through to a successful issue. Born and brought up in Buffalo, these young men possess an intimate and practical acquaintance with present and prospective values in all parts of the city and environs, and intending purchases can at all times rely upon obtaining from them disinterested, judicious and valuable advice. They have on their books long lists of the most desirable pieces of properties, both city and suburban, which they offer at low rates, and on easy terms of payment; real estate is bought, sold and exchanged, loans are negotiated on bond and mortgage, and the general management of estates is undertaken. The firm also transact a large insurance business, and place risks to any amount, distributing same among the most reliable and responsible companies. A large and influential patronage is enjoyed, and the firm is in every respect a prominent and influential one. Messrs. D. B. & D. C. Sweet are members of the Real Estate Exchange.

E. VANDENVOUVER,
REAL ESTATE,
59 AGENCY BUILDING,
BUFFALO, - - N. Y.

With the rapid growth of Buffalo, and the ever increasing demand for residences, and manufacturing and commercial buildings, the real estate interests of the city have naturally come to form one of the chief investments for capital with the well-to-do and thrifty portion of the population. The large trade now done in realty of every description has naturally drawn to this branch of enterprise many of our leading capitalists and go-ahead citizens, and foremost among them we find Mr. E. Vandenvouwer, Room 59, Agency Building. This gentleman has built up an extensive and influential connection among speculators, investors and those seeking houses for themselves. Mr. Vandenvouwer is a gentleman of thorough experience in real estate, both as a means of speculation and of permanent investment. His long experience proves of inestimable value both to himself and to his numerous patrons, and for soundness of judgment and keen appreciation of values, both present and future, of city and suburban realty, he is acknowledged to have no superior in Buffalo. Prompt and energetic, thoroughly reliable in all his dealings, honorable in carrying out all his undertakings, he has secured the confidence and favor of the public, and numbers among his regular clients our leading citizens in all walks of life. Mr. Vandenvouwer is himself a large property owner, and makes a specialty of erecting dwelling houses on his lots, which he offers to home seekers on the most favorable conditions. He erects as many as thirty-five houses annually, varying in cost from \$6,500 to \$35,000, making the West side, the finest residential part of Buffalo, the principal field of his operations. To those desirous of securing a home for themselves on yearly payments equivalent to an annual rental, we heartily commend this gentleman. Mr. Vandenvouwer is a member of the Real Estate Exchange, and in all his dealings will be found prompt, reliable and straightforward.

Buffalo Portable Steel House Company,
No. 139 Washington Street,
BUFFALO, - N. Y.

The success which has attended the introduction of the Australian ballot system of voting at elections in the various states where it has been tried, has made the system extremely popular, and it is now in force in some thirty states of the Union. To successfully and fully carry out the provisions of this law, however, the utmost secrecy and privacy must be assured in order that the voter, and the voter alone, may know how his ballot has been cast. This was at first attended with great difficulty, owing to the absence of the necessary paraphernalia and appliances for the purpose. This difficulty, however, has been conquered, thanks to the enterprise and ingenuity displayed by the Buffalo Portable Steel House Company of this city, manufacturers under their own patents of portable steel voting booths, and other election necessities. The Buffalo Portable Steel House Company was organized in 1890 by its present proprietors, Messrs. D. E. Bailey, his son, H. W. Bailey and F. K. Plumley, and its trade is rapidly assuming large proportions. The office and works are located at 139 Washington street, where a numerous force of skilled hands are employed, and where every modern facility in the way of improved machinery, etc., is provided. The company manufacture in addition to the portable booths, several ballot reform law requisites, such as steel panel voting stalls, patent adjustable guard rails, metallic and glass ballot boxes, folding tables, etc. These have been supplied to several cities, including Buffalo, Rochester, N. Y., Toledo, Ohio, Philadelphia, Pa., also the state of Pennsylvania, and other states. These goods have in every instance received the indorsement of the law officers of the state, as meeting every requirement of the law. The company also manufacture steel cottages, bathing houses, storm houses, bicycle houses, kennels, etc., and illustrated catalogues and price lists will be mailed free to applicants therefor. The partners are all well known and highly respected members of this community. Mr. D. E. Bailey is an influential capitalist and large contractor of Government works; his son, H. W. Bailey, was formerly manager of Graham, Bailey & Co.'s Wrench and Drop Forging Works, while Mr. Plumley is an inventor of national reputation, and the holder of over sixty patents from the Government of the United States.

W. A. COOK,
Manufacturer of and Wholesale Dealer in
Equity Creamery Butter,
Dealer in
Chautauqua Milk, Cream, Eggs, Groceries,
Meats, Flour and Feed,
163 AND 165 BROADWAY and 527 MICHIGAN ST.,
BUFFALO, - N. Y.

The importance of Buffalo as a great distributing point for products of all kinds cannot be better exemplified than by reference to such houses as that of Mr. W. A. Cook, manufacturer of and wholesale dealer in "Equity Creamery" butter, Chautauqua milk, cream, eggs, groceries, meats, flour and feed, whose stores are located at 163 and 165 Broadway and 527 Michigan street. Mr. Cook, who is a Pennsylvanian by birth, originally established his creamery business at Sherman, N. Y., in 1886. In 1889, recognizing the superior advantages offered by this city as a central market, he opened his stores here, and the large trade which he has since built up more than justifies the wisdom of this step. Mr. Cook now handles over 400,000 pounds of the choicest creamery butter annually, all of his own manufacture, and sells daily 600 gallons of milk and cream. This necessitates the employment hereof twelve hands, eight horses and eight delivery wagons. He has five creameries and butter factories in operation, three in Michigan and two in Chautauqua county, N. Y., giving employment to about fifteen men. The salesrooms in this city are of spacious dimensions, handsomely and neatly fitted up and appointed, lighted by electricity, and are provided with all modern conveniences, including railway cash system, etc. Mr. Cook does a large business in choice groceries and meats, and caters to a widespread and influential family trade. His prices are invariably the lowest consistent with the excellent quality of his goods, and orders receive immediate attention. The telephone call of his office is 1547. Mr. Cook is an energetic and popular young man, and has added a valuable element to the business interests of this city.



ERIE COUNTY SAVINGS BANK BUILDING.

RETAILER.

JOBBER.

CHAS. S. DAKIN,

17 NIAGARA ST.

(OPPOSITE ERIE COUNTY SAVINGS BANK.)

BUFFALO, N. Y.

COAL AND COKE.

ANTHRACITE. Special attention given to the retail trade. The best grades for domestic use delivered to any part of the city.

Weight Guaranteed. Orders by collect message. Select grades of Lehigh for foundry use (car lots only)

BITUMINOUS, Steam and Smithing Coal. Special prices to large consumers on yearly contracts, also the best quality of Ohio Coal, Hocking, Massillon, Jackson Hill and Cannel by rail and water. (Water shipments from Cleveland and Toledo, Ohio.)

Cannel and Briar Hill for open grate fires always on hand. **Coke,** for foundry and domestic use.

 **CORRESPONDENCE SOLICITED.**

NORTHERN STEAMSHIP COMPANY,

JOHN GORDON, GENERAL MANAGER,

GENERAL OFFICES: 60 MAIN STREET.

BUFFALO, - NEW YORK.

THE vast lake transportation interests of Buffalo, rivaling those of Liverpool or any other great maritime seaport, have one of their principal factors in the well-known "Northern Steamship Company," which connects Buffalo with Duluth and the Great Northern Railroad by the finest fleet of freight steamships on the lakes, and soon to be supplemented by two magnificent passenger steamships superior to anything afloat, as to speed, capacity, power and comfort.

The company was duly incorporated in 1888, under the laws of the state of Wisconsin, with a paid-up capital of \$2,000,000, Mr. J. J. Hill becoming president, and Mr. W. P. Clough, vice-president. Under their able guidance, the line has achieved remarkable success, while it has the benefit of the able, experienced management of Mr. John Gordon at this end of the route. The fleet consists of the following first-class steel propellers, viz.: the "North Wind," "Northern Light," "Northern King," "Northern Wave," "Northern Queen," and the "North Star." They are each of 2,500 tons burden, powerfully engined, and strong, substantial steel vessels of fine model, able, fast and seaworthy, having every convenience, and have enormous capacity as freight carriers. They connect at Buffalo with the New York, Lake Erie & Western Railroad; Delaware, Lackawanna & Western Railroad, and Lehigh Valley Railroad, and at West Superior with the Great Northern Railroad system.

This is the favorite route for bulk package freight between the Northwest and Buffalo, wheat, flour, etc., being carried Eastward several times a week throughout the season. The company, with commendable enterprise, is soon to establish a fast passenger service between Buffalo and Duluth, and for this purpose are now having built two magnificent steamships at the Globe Iron Works, Cleveland, Ohio. These vessels will eclipse any steamers now on the lakes, both as to speed, commodious cabins and luxurious accommodations. They will carry passengers through from

Buffalo to Duluth in a little over two days, and will there make direct connections with the Great Northern Railways through express trains for the Pacific Coast. They will be 385 feet long, by 44 foot beam, with 34 feet depth, and will be provided with quadruple expansion engines of 7,000 horse-power. Steam will be furnished from 28 Belleville tubulous boilers, and the machinery alone will weigh a thousand tons.

These splendid steamships will be fitted up in palatial style, and will make through rates by rail and lake at lowest figures, with prompt reliable service. The boats will be on the route about June 1, 1894, and will assuredly be the most popular passenger boats on the Great Lakes.

The line has the Lackawanna Dock (foot of Main street) as its pier here, with accompanying warehouses. The line also has commodious docks at Cleveland, West Superior and Duluth.

Mr. Hill is one of the prominent railroad men of the Northwest. He is the president of the Great Northern Railroad Company, and it is largely due to his energy and sound judgment, that the above system has been such a success, and has so materially contributed to the development of the Northwest.

Mr. Gordon has entire charge of the company's business in Buffalo, and has permanently held the responsible post of general manager here since the company's organization. He has been actively identified with transportation interests for twenty-five years past, and is also the general manager of the Lehigh Valley Transportation Company. The passenger traffic will be in charge of Mr. Carpenter, general passenger agent, who for many years has been connected with the passenger traffic of the great lakes.



NORTHERN STEAMSHIP COMPANY.
See Descriptive Article on Opposite Page.

FOX & FOX, SHOW CARD and LABEL FINISHING COMPANY, Office and Factory, 127 Erie Street, BUFFALO, N. Y.

THE largest show card and label finishing establishment of its kind in the world is that of Fox & Fox of Buffalo. This business was established in 1882 in Rochester, and branched out in Buffalo in 1888. Their business increased so rapidly in the West, they were compelled to move the main office and works in 1889 to Buffalo, where they now occupy ample size premises, conveniently located on Erie street.

The building is brick, three stories in height, with basement, 25x150 feet in dimensions. It is equipped with ample steam-power, and the best improvements in machinery and appliances suitable to the business. From fifty to seventy-five skilled operators are employed, who turn out the very finest work

VARNISHING AND GUMMING DEPARTMENT.

Fine labels, maps, book-covers and show cards are much improved by varnishing, and the work made much more serviceable for shelf and store ware. Gummed paper made to order, or gummed after being printed. It lays flat, and keeps in every climate. Gumming of tobacco tags a specialty.

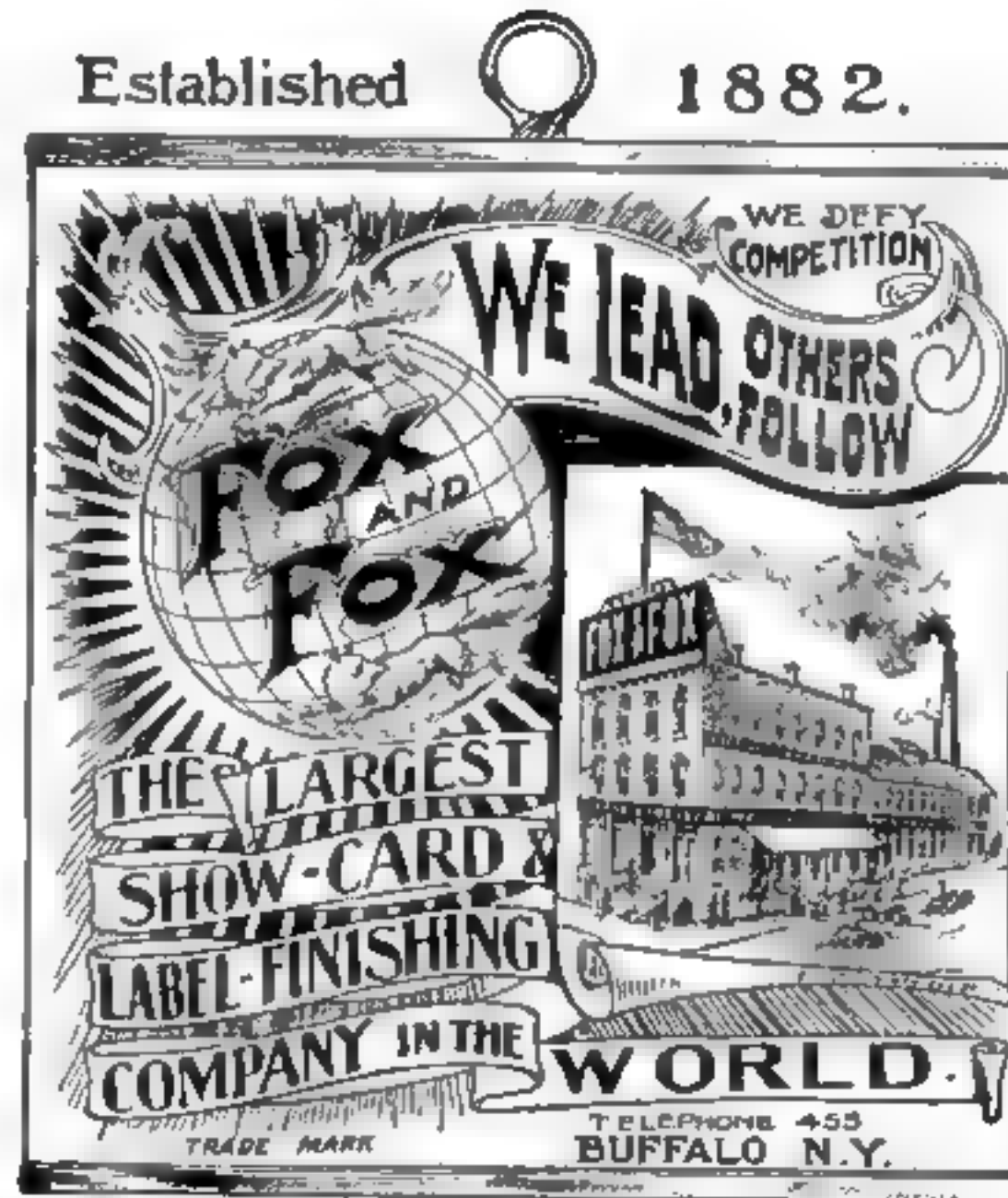
TIN MOUNTING AND NOVELTY DEPARTMENT.

Maps, show cards, hangers, etc., cloth-backed, taped and tin mounted neatly and promptly. They can handle any quantity of this work on short notice.

FRAMING AND MAP MOUNTING DEPARTMENT.

Framing and mounting show cards and maps of every description.

Established 1882.



We offer to the world unlimited facilities for all kinds of show card and label finishing, and all work required by lithographers, printers and publishers.

CUTTING DEPARTMENT.

Straight paper and die cutting of all odd and intricate shapes.

They cut labels, show cards, fans, calenders, tags, cigarette boxes, envelopes, seed bags and all work required by lithographers, printers and publishers.

PRINTERS' ROLLER COMPOSITION.

The composition department is a line in which they cannot be excelled, and is under the supervision of Mr. J. A. Askins, who is the first composition maker in the country.

Space forbids the mention of several other branches of their business, but the trade can rest assured that they are prepared to execute any work that they may require. Their facilities are such that they can handle large orders with the greatest of promptness, and when desired, can count, pack and ship direct from their works, saving annoyance, delay and detail to their customers.

The firm has no connection with any printing or lithographing establishment, but are general finishers for the trade. All work entrusted to them is treated in a confidential manner, and under no circumstances is any

person permitted to inspect the premises beyond the office. The trade can therefore rest assured that all work will be treated with the utmost confidence, as no employee is engaged by them without a distinct understanding on this point.

The members of the firm are Mr. F. G. and A. E. Fox, brothers, natives of Buffalo, and business men of the highest standing and largest ability. Their trade is increasing very rapidly, and is already the most extensive, in this branch, in the world.

WILLIAM M. JUDD,

OPERATOR AND DEALER IN



CITY and Suburban Realty,

MORTGAGES,
LAND COMPANY STOCK,
STREET RAILWAY AND OTHER SECURITIES.

Secretary and General Manager

ELLWOOD PARK COMPANY,

Organized to build a Residence Suburb on line of the Erie Railroad, just north of the city line.

BRANCH OFFICE,
426 Ellwanger & Barry Building,
ROCHESTER, N. Y.

68 Coal and Iron Exchange,
BUFFALO, N. Y.



WALBRIDGE & CO.,

Wholesale and Retail Dealers in

HARDWARE,

Nos. 317, 319 and 321 Washington St., - BUFFALO, N. Y.

The importance of Buffalo as a great purchasing point is forcibly illustrated by the flourishing existence here of such an extensive establishment as that of Messrs Walbridge & Co., wholesale and retail dealers in hardware, whose offices and warehouse are centrally situated at 317, 319 and 321 Washington street. This flourishing business was founded in 1869 by Mr. Chas. E. Walbridge, who conducted it till 1885, when his brother Mr. Harry Walbridge became a partner, the firm being known by the title of Walbridge & Co. The business was originally located at 272 Main street, but owing to a steadily increasing trade it was removed in 1873 to the building recently occupied by Messrs. Plimpton, Cowan & Co. In 1879 it was again removed to its present location. On January 18, 1891, the premises were entirely destroyed by fire, the firm losing heavily, but they im-

mediately built the present edifice, which is one of the finest in the city. The premises occupied comprise a splendid seven-story and basement building, 112 feet high and 62x145 feet in dimensions. The basement is floored with Eureka cement, which is as durable as stone, and is used extensively in England. The walls are two feet thick from the foundation to coping, and the Findlay Ohio red brick is used in the erection of the building. The basement is devoted to the steam engine, electric light and dynamo plants, elevator machinery, steam pumps and for the storage of heavy goods. The building is fully equipped with all modern appliances, electric lights, elevators, steam heat, automatic sprinklers, and 100 clerks, assistants, etc., are employed. The heavy hardware is kept in the basement, and the first floor is utilized for the retail branch, where everything connected with house furnishing is in stock, a specialty being made of English and American cutlery, parlor lamps in brass and onyx combinations, as well as an immense assortment of mechanics' tools, builders' and cabinet hardware, etc. The builders' hardware department is fitted up separately, and is carpeted and furnished in an elegant style. In the rear of the retail branch is a balcony in which the private and general offices of the firm are located, underneath which is a full line of sample stoves and ranges. The second floor is utilized exclusively as wholesale sample rooms, while on the third floor is the packing and shipping department. The fourth, fifth, sixth and seventh floors are given up entirely to surplus miscellaneous stock. Each employe has a private locker for hats, coats, etc., and the total floor area of the building is 70,000 square feet. Messrs. Walbridge & Co. keep constantly on hand full lines of shelf hardware, cabinet and builders' hardware, cutlery, agricultural and garden tools and implements, mechanics' and carpenters' tools, tinners' stock, also machine tools, mill and engine supplies, belting, packing, etc. They also keep on hand a heavy stock of steel, zinc, lead, sheet iron, sheet copper, tin plate, etc., in which they are always prepared to offer substantial inducements to patrons. Only really first-class goods in all departments are handled, and the firm import their foreign specialties direct from the most celebrated houses. Orders are carefully filled at the lowest possible figures, and the trade of the firm now extends throughout New York, Pennsylvania, Ohio, Indiana, Illinois, Michigan, Wisconsin and other Western States. They are agents for the Detroit Stove Works, whose stoves and ranges have no superiors in the United States. Both Messrs. C. E. and H. Walbridge are natives of Buffalo. They

are highly regarded in trade circles for their enterprise, business ability and sterling integrity, and are popular members of the Merchants Exchange, while they have achieved their great success on the sound principle of always giving a good dollar's worth for a dollar.

DAVID F. RIEMAN, JR.

An old established and leading manufacturing concern whose operations largely contribute to the trade and industrial activity of Buffalo is that of Mr. David F. Rieman, Jr., whose works and carriage repository are located at 71 and 73 South Division street. The inception of this prosperous house dates from 1862, when it was founded by Mr. D. F. Rieman, father of the present proprietor. He was succeeded in 1886 by Messrs. F. J. and D. F. Rieman, Jr., the latter becoming sole proprietor in July, 1891. Under his able and enterprising management the operations of the house have been greatly extended, and the reputation of these works for turning out first-class vehicles has been ably maintained. The premises utilized comprise an entire three-story brick building, 50x115 feet in dimensions, running through to Booth Place, and well adapted for the purposes of the business. The various departments are thoroughly equipped with all necessary tools and appliances and all modern facilities are at hand for the successful prosecution of the business under the most favorable conditions. From fifteen to twenty skilled hands are employed in the manufacture of fine light carriages, phaetons, buggies, and delivery wagons of all kinds. A specialty is made of the manufacture of carts designed by him, and especially adapted for newspaper delivery. He has built several for The News of Buffalo. Four of these carts have been shipped to The News of Washington, D. C., one to The Evening News, Hoboken, N. J., and he has orders for several to be shipped to different cities East and West. Estimates on new work and general repairing are furnished on application, and the productions of this house are unsurpassed for lightness and ease of draft, durability and superior workmanship. All work done at this shop is under the personal supervision of the proprietor, who, besides being a mechanic, has by his long experience acquainted himself with all the details of the business, thereby assuring his customers of the best results in all work intrusted to him. A large stock is always carried and orders receive immediate attention. The telephone call of the office is 983. Mr. Rieman is the sole agent in this territory for the sale of Mason's Patent Runner Attachments, which

can be affixed to any kind of vehicle in a few minutes. He is a native of Buffalo and a highly esteemed and representative business man and popular citizen. He was elected in 1887 as supervisor of the old Second Ward (then a strongly Republican ward), by a majority of 147 and re-elected in 1889 by a majority of 248. Held office as vice-president of the Cleveland Democracy during 1892 and was re-elected for 1893. He has large real estate interests in this city and outskirts and is a stockholder and officer in several land companies.

J. F. SCHOELLKOPF'S SONS.

No historical review of the manufacturing industries of the city of Buffalo would be complete without special mention of the representative and reliable concern, known as J. F. Schoellkopf's Sons, manufacturers of sole leather, cut soles, etc., whose office and tannery are situated foot of Hudson street. They also have a large store in Boston, Mass., at 114 and 116 South street, where a heavy stock of their leather and goods is always on hand. This extensive and flourishing business was established originally in 1855 by Mr. J. F. Schoellkopf, who in 1877 sold out to his sons Messrs. Louis and Alfred Schoellkopf, and his nephew, Mr. John Russ became a partner, the firm being known by the title of J. F. Schoellkopf's Sons. The works and tannery have an area of four acres, and the various departments are fully equipped with modern appliances, apparatus and machinery, operated by steam power, and 200 hands are employed. The annual output is over 100,000 sides of sole leather, and they also manufacture largely cut soles, taps, innersoleing, heeling, etc. Their leather and other goods are recognized standards with the trade, and have no superiors in this or any other market. Orders are carefully filled at the lowest possible figures, and the trade of the firm extends not only throughout the entire United States and Canada, but also to Mexico, Central and South America and Europe. They have a large and growing trade in the South, and ship largely to Tennessee, Alabama, Georgia and Missouri. The tannery has excellent railway and canal facilities, and substantial inducements are offered to shoe manufacturers.

ROBERT A. KEASBEY.

In these days of high pressure, steam, compound and triple expansion engines, a pipe covering is an essential adjunct to the successful running of a plant. The high duty and increased efficiency in steam consumption re-

quired make a combustible covering out of the question, not only from the economic standpoint, but from a fire risk. Again the quality of the material must be considered. That which is the best non-conductor saves the most coal. Sectional coverings are now in order. What is known as "Magnesia Sectional Coverings," have after the experiment of several years use been found by experts to be the best in the market. It is manufactured by Mr. Robert A. Keasbey of New York, who is represented in this city by Mr. A. B. Penfield of 119 Franklin street. This branch was established in July, 1891, and under Mr. Penfield's management, a large trade has been built up in this part of the state, and in Western Pennsylvania. Among the leading concerns now using these coverings are the Wagner Palace Car Company, the Electric Power Stations, the Anchor Steamship Line on their steamers, Messrs. S. S. Jewett & Co. on their ranges, the Gerhard Lang Brewing Company, the Brook's Locomotive Works, the Hotel Iroquois, Erie County Savings Bank, etc. Engineering experts indorse and specify them for steam pipes, boilers and all heated surfaces as being the best of non-conductors. Mr. Penfield also handles the "Magnesia Blocks" which are extensively used by architects for fire-proofing columns, girders, ceiling, wall, etc., and which is a light and applicable fire-proof substance

BROADWAY FOUNDRY COMPANY.

One of the most successful and reliable concerns in the city of Buffalo, actively engaged in the manufacture of stoves, ranges and gray iron castings, is that known as the Broadway Foundry Company, whose offices and works are situated at 1193 to 1202 Broadway. This business was founded in 1887 by Messrs. J. W. Pohlmann and J. C. Kohlmann, who conducted it till Jan. 1, 1891, when Mr. Edward Walter became a partner. Mr. Pohlmann takes the general management of the offices and financial affairs, while Mr. Kohlmann controls the foundry, and Mr. Walter gives his entire attention to the stove department. They occupy a spacious foundry, 160x180 feet in dimensions, fully equipped with modern appliances and machinery, operated by steam power. Here sixty skilled hands are employed, and the trade of the Broadway Foundry Company now extends throughout all sections of the city and state. They make a specialty of the famous Walter ranges and stoves, which are unsurpassed for economy in the consumption of fuel, perfect operation, workmanship, etc., and always fully meet the requirements of the most critical customers. These splendid stoves and ranges are admirably adapted to the wants of any section of

the country, or kind of fuel, while the prices quoted for them are exceedingly moderate. They are fitted with the Walter Rotary Grate, an ingenious device, which

making. Their castings are unrivaled for smoothness, softness and quality of metal, and are fully equal to any in the country. The partners are widely known



secures perfect combustion and freedom from clinkers. They, likewise, turn out promptly to order gray iron castings, and attend carefully to designing and pattern

Buffalo men. They are active competitors for business, liberal and just in their dealings, who are very popular and respected in trade circles.

MCCONNELL FILTER COMPANY.

Death lurks in impure water. There is no more insidious manner in which it falls upon its unsuspecting victim than in that of the apparently harmless, but in fact, germ laden water as it is commonly supplied to the inhabitants of our large cities. This has become so widely and universally recognized that all admit the necessity of either boiling water before using or to make use of a germ-proof filter. Of the many filters now before the public, one of the latest aspirants for favor is that manufactured by the McConnell Filter Company of this city. It has been the aim of the inventor of this germ-proof filter to construct one that would be perfect in its operation, and not expensive, so that every family might be benefitted by its use. By its use water is freed from microbes, all suspended matter and disease germs, caused by its being contaminated by sewerage and decomposing animal and vegetable matter. It can be kept entirely clean and sweet, without being taken apart and joints broken. Two kinds are made, one requiring pressure, and being attached to the water pipe, the other working by gravity. The McConnell Filter Company was incorporated in 1892, with a capital of \$50,000, and its officers and directors are: V. H. McConnell, president and general manager; C. B. Gilmour, vice-president; D. E. Batcheller, secretary; L. W. Lazell, treasurer; G. H. Sickler, Jr., Wm. Winter, L. W. Lazell and Frank E. Sickles, attorney. These gentlemen are all well known and responsible business men, whose name alone is a sufficient guarantee of the reliability of any concern with which it is connected. The offices of the company are at 13 Niagara street, and the works at 168 and 174 Fulton street.

INGHAM & EATON.

The development of the real estate market of Buffalo has been upon a scale of magnitude commensurate with the importance of the city, and the rapid growth of its wealth and population equal to that of any city in the Union. Much of the credit attaching thereto is due to the intelligent efforts and honorable policy of our leading and representative real estate operators. There has never been a time when Buffalo property was in greater demand than to-day, and it is a noticeable fact, and one which stamps the movement with the characteristic of permanency, that the demand is especially on the part of the laboring and wage-earning classes, who are seeking to become the owners of their own houses. Prominent among those who devote special attention to meeting this demand are Messrs. Ingham & Eaton, who re-

cently removed from 86 Niagara street to their present, new, centrally located and eligible offices in the Erie County Savings Bank Building, 155 Pearl street, where their telephone call is 1923. The firm are now better prepared than ever, with their increased facilities to handle acreage, business and residence property, and to make investments. Owing to the energy and ability brought to bear in the management, this firm has achieved signal success. Messrs. Ingham & Eaton's thorough knowledge of the values, present and prospective, of property in Buffalo and vicinity fitting them to carry through the most important transactions. They have won an enviable reputation for reliability and efficiency. All who know anything of Buffalo and its surroundings are alive to the fact that here, in the near future, is to be a very large city. That the chances for safety and for large profits cannot be bettered anywhere in the country. They have been made to see this by the activity of the local real estate agents who have ever been alive to the advantages the city possesses in this respect. Messrs. Ingham & Eaton do a general investment business, buying, selling, exchanging and dealing in any kind of property, and act as agents for non-residents in the transaction of any business in their line. To parties desiring information as to Buffalo and its surroundings as a point for good, safe investments, either as to city or suburban property, the same will be cheerfully furnished on application. Undisputed statistics as to the growth of this city and its future possibilities will be furnished. Those having large interests in this city and vicinity, who are non-residents, and desiring live and reliable agents to attend to their business, will find Messrs. Ingham & Eaton capable of furnishing conclusive evidence of their integrity and ability to handle such business in a satisfactory manner. They are young, pushing, energetic business men, and are owners of realty themselves, especially in the southern and eastern districts and suburbs, and have developed a connection of the most superior character. They make a specialty of lots and acre tracts, which they place on the market, and offer to *bona fide* home seekers at prices which place them within the reach of persons of limited means, and on easy terms of payment. They were the prime movers in securing the electric railway in the Kensington district, and are officers of the Kensington Land Company, which has a capital stock of \$375,000. Mr. Ingham is also secretary and treasurer of the Park Ridge Land Company, and owner of the Ashlatula Land subdivision, South Buffalo. South Buffalo is destined to become the great manu-

facturing district of this city, and we know of no section which offers greater inducements for safe investments than this. Both Mr. Ingham and Mr. Eaton are members of the Buffalo Real Estate Exchange, and prominent and respected in business and social circles.

GILT EDGE SODA BOTTLING WORKS.

One of the largest and most prosperous establishments for the manufacture of carbonated beverages in Buffalo is that of Messrs. Jacob House & Sons, at 164 East North street. This business was established May 1, 1891, by the present proprietors, the individual members of the firm being Mr. Jacob House, and his son, Mr. C. H. House, who were formerly engaged in the same industry at Batavia and Syracuse, N. Y. On Jan. 1, 1893, another son, Ed L. House, was admitted to partnership, and he attends to the Oneida business of the firm. The premises occupied comprise a two-story brick building, 80x150 feet in dimensions. The works are splendidly equipped with ample steam power, lightning bottle washers, filterers, bottle filling and corking machines and other valuable appliances tending to facilitate rapid and perfect production. Soda and mineral waters, pop, ginger ale, tonics, etc., are here manufactured in great quantities, known as House & Sons Gilt Edge Carbonate Beverages, and include their celebrated Gilt Edge Lemon Sour, a drink originated by the senior member of the firm and his brother, and which is the only genuine article of the kind manufactured in the United States. They have gained a very wide reputation for the high qualities and excellent flavor of this last mentioned article, and sell it by the gallon and cask to the leading bottlers in all the principal cities of the United States. The firm do an enormous business, employing a large force of hands and using six delivery wagons for their city trade. The goods are highly prized by all lovers of carbonated drinks on account of their absolute purity, and their increased power of effervescence. Mr. Jacob House, who personally superintends the manufacturing department of the business, has had wide experience in the business, and is one of five brothers, all of whom are engaged in this industry, and who bottle the same line of goods. They are located at Oneida, Syracuse, Lyons and Rochester, N. Y. Messrs. C. H. and Ed. L. House are natives of the state of New York. The former is in charge of the office, and the financial departments of the enterprise.

BUFFALO CALCIUM LIGHT COMPANY.

This is an age of literary culture and development, and no form of development is to-day more popular with a very large element in every community than the lecture platform, especially when the lecturer can call to his aid a good stereopticon, whereby he can illustrate his points and place the very subject matter before the eyes of his audience. All lecturers agree that to successfully deliver a lecture and hold the audience depends largely upon the workings of the lanterns of the machine. Many a good subject has been a failure simply for the want of a proper instrument to illustrate it. A good stereopticon lantern enables sermons and lectures to be illustrated, and lends additional interest and clearness to talks upon the scriptures, intemperance, travels, art, religious allegories, and other topics. It compels increased attendance in the church and lecture-room. The most popular of these instruments now in the market, and which produces the best results, is that known as Giekinson's Improved Dissolving Stereopticon, manufactured by the Buffalo Calcium Light Company, whose salesroom and works are at 70 Elm street. It is the invention of Mr. R. Giekinson, who organized his present company in 1887, and has since built up a large and widespread trade. His instrument, the "Buffalo Ideal Lantern," is highly recommended for first-class exhibitions in the largest halls and churches. It is constructed on scientific principles, and every possible improvement has been added which will assist the operator in its management and control. It is perfectly ventilated, the jets are of the most improved and powerful make; the lime adjustment is a direct screw movement, raising and turning the lime with certainty and a uniform motion; the condensing lenses are triplets, of fine white glass, carefully selected, and free from bubbles and veins, while the objective or magnifying lenses are double achromatic, of the finest flint and crown glass, mounted in brass tubes and having a fine rack adjustment. The company also manufacture Giekinson's Perfect Slide Frame, for single lanterns, when no dissolving effects are needed or desired. The company have always on hand a full assortment of carefully selected views for all kinds of entertainments, as well as full lectures on any subject, with printed lectures to loan. There is no old stock; everything is new and of the latest improved form, and outfits are supplied at prices as low as the best goods can be furnished for. Mr. Giekinson is a native of Syracuse, N. Y., and will be found a pleasant and genial gentleman with whom to have dealings.

COOPER & HOPKINS.

Buffalo can justly boast of the fact that its streets and avenues are the cleanest of those of any city in the Union. This satisfactory state of affairs is in a great measure to be attributed to the efforts and energy of Messrs. Cooper & Hopkins, street sweeping and general contractors, whose offices and stables, etc., are situated at 307 Hickory street. This prosperous business of this firm was established in 1890 by Mr. J. S. Cooper, who in 1892 was joined by Mr. J. P. Hopkins. They are the contractors for sweeping and sprinkling the streets of Buffalo, and employ constantly about 300 horses and 400 men. Their stables comprise a substantial four-story brick building, 100x140 feet in dimensions. These are well drained, lighted and ventilated. A. C. Metcalfe personally superintends the firm's contracts, and the condition of the streets to-day, as compared with the nuisances of former years, is apparent to all. The firm also manufacture street sweeping machines, and attend promptly to teaming of every description, making a specialty of cast iron water pipe teaming. Orders are carefully attended to, and the telephone call of the office is 1821. Mr. Cooper was formerly a member of the firm of Messrs. Cooper & Hallock, dealers in horses. He has the largest auction sales barns in Chicago, at the Union Stock Yards. He was also a contractor for street cleaning in Chicago, and owns a town in Dakota, and valuable mines in Idaho. Both Messrs. Cooper & Hopkins are widely known and respected in business circles.

D. F. CHURCHILL.

A popular and prominent fire, life, accident and plate-glass insurance agent in the city is Mr. D. F. Churchill. After serving an apprenticeship of nearly ten years with a prominent general insurance office in this city, he, some three years ago, thought it advisable to branch out for himself, and, being active, enterprising and persevering, he has been most successful. His success he attributes largely to careful and painstaking instruction given him by his former employers. In any event, by his faithful attention to business he has become an underwriter of no inferior class, and is recognized as author-

ity in all insurance matters. He sustains a high reputation and is popularly known throughout the city. He represents, as agent, a half dozen of the oldest and best companies (all noted for their equitable adjustment and prompt payment of losses), and gives his personal attention to the wording of all forms and to the spreading of all lines entrusted to his care. Mr. Churchill was born in the state of New York, has resided in Buffalo since 1879, and is secretary and treasurer of the Niagara Portrait and Picture Frame Manufacturing Company. His office is 22 West Seneca street, with branch at 188 Glenwood avenue.

BUFFALO BEER BARREL WORKS.

The magnitude of the brewing business of Buffalo can best be appreciated by an examination of the many secondary industries, each as fully important in its own line, which it has fostered and developed. Among these the manufacture of beer barrels and kegs takes the foremost position. The leading concern engaged in this line of trade, and which is especially deserving of mention, both by reason of the magnitude of its operations and the general excellence of the work turned out, is the Buffalo Beer Barrel Works, of which Mr. John Mayer is proprietor, and which are located at 1026 Jefferson street. Mr. Mayer founded this business in 1884, and from the start built up a large and influential trade. In 1891, he erected his present factory, a two-story brick structure, 30x40 feet in dimensions. The works are perfectly appointed and well ordered in all departments, and are thoroughly equipped with the latest perfected machinery, tools and appliances known to the trade. Power is supplied by a modern steam engine, and from twelve to fifteen skilled hands are employed, the output averaging 150 kegs per day. Mr. Mayer uses only the best quality of white oak, and turns out goods which cannot be equaled in this market. The leading breweries of Buffalo obtain their supplies from him. He is a thorough master of his trade in all its branches, and is thoroughly alive to all progress and improvement. His prices are uniformly fair and equitable, and he has earned an enviable reputation for the prompt and liberal manner in which he carries out all his undertakings. Repairing is also executed. Mr. Mayer was born in Germany, and has resided in Buffalo since 1882.

C. J. DRESCHER & SON.

One of the leading establishments of its kind in Buffalo is that of Messrs. C. J. Drescher & Son, manufacturers of paper boxes, etc. The business was inaugurated in 1865 by Mr. C. J. Drescher, who then made wooden band boxes only, the demand for the fancy articles now in use not having then sprung up. Two years later, however, he introduced many new styles and devices into the trade, and from that time his industry gradually assumed a prominent place among the leaders of its kind. In 1885 he admitted his son, Charles A., into partnership. About fifteen years ago, to meet the increased demands of the trade, a removal was effected from 188 and 190 Main street to 15 and 17 Terrace, and later to the four-story building now occupied at 106, 108 and 110 Broadway. This building covers an area of 68x151 feet. It is equipped with steam power, and the latest improved scoring and paper cutting machines and all necessary appliances. Paper boxes of every description, and for every conceivable purpose are made here in first-class style, special attention being given to mailing tubes, milk bottle washers, Niagara Falls feather fan boxes and boxes for milliners' and confectioners' use. The house manufactures those beautiful and curious metal edge boxes that we often observe in the windows, and the firm are the only producers of this line of goods in the city. Between thirty and forty skilled assistants are regularly employed, and the annual business foots up to the sum of \$50,000. Mr. C. J. Drescher is a native of Germany, and came to Buffalo in 1839. He is a member of the C. M. B. A. (as is also his son), the C. B. L. and the Knights of St. John, and is well and favorably known in our commercial circles. Mr. C. A. Drescher is a native of this city.

W. H. ARCHER.

Each succeeding year witnesses many marked improvements in this rapidly growing great business center, particularly in the way of handsome business blocks, residences, etc., and in all these structures there is the blending of the artistic with the utilitarian in modern architecture. Among those who have acquired a wide reputation for skill and artistic conception as architects, and who know how to use space to the best advantage when designing buildings, there is probably none more prominent than Mr. W. H. Archer, who occupies commodious and well appointed quarters at 13 West Huron street, near the Morgan Building. Mr. Archer has been established in business on his own ac-

count for upwards of ten years. He is a practical man of experience, thoroughly trained, and well qualified for executing all work appertaining to his profession, and he has demonstrated all over the city and surrounding sections by the numerous buildings which have been erected from his designs, that he knows his business thoroughly. Mr. Archer displays remarkably good taste and judgment in designing and planning buildings, which he erects with care and skill, superintending the work from foundation to finish, and is in every way well qualified to render satisfaction to all placing orders or special commissions in his hands. Plans are drawn, designs furnished, and work carried through to completion by Mr. Archer with that promptness which has always characterized his business operations. He is aided by three able, experienced assistants. Among the buildings erected from his plans and under his superintendence are the Young Men's Christian Association at Tonawanda, Tonawanda Public School, North Tonawanda Organ Factory, A. B. William's residence at Tonawanda, Scanlan Block, Tonawanda, etc. Mr. Archer is an Englishman by birth, and an acknowledged master in his profession. He is a stockholder in the Kenmore Summer and Winter Palace at Kenmore, and also a stockholder in several land companies. He is a young man, enterprising and progressive, and a useful, popular, influential citizen.

NIAGARA PORTRAIT AND PICTURE FRAME MANUFACTURING COMPANY.

No branch of industry has had such marked effect in contributing to domestic refinement as that which has busied itself with the production of frames in which to encase the beautiful work of the painter, artist and engraver. The representative and most noted house in Buffalo extensively engaged in the manufacture of frames is that known as the Niagara Portrait and Picture Frame Manufacturing Company, whose factory and salesrooms are located at 58 and 60 Carroll street. This business was established in 1888 by Mr. B. Biemann, who, in September, 1892, was succeeded by the present company, which was incorporated with a capital of \$10,000. The officers are as follows: Orlando Tingley, president; B. Biemann, vice-president; D. F. Churchill, secretary and treasurer, and W. M. Ferris, superintendent. The premises occupied comprise a spacious three-story brick building, 25x100 feet in dimensions. The manufacturing departments are fully equipped with the latest improved tools, machinery

and appliances especially adapted to the wants of this extensive establishment. Here thirty skilled hands are employed, and the motor power is steam. The company manufacture all kinds of gold, bronze, gilt and hardwood frames, and likewise finish portraits in crayon, oil, pastel and water colors. Their goods are unrivaled for elegance, finish and uniform excellence, and the trade extends all over the United States and Canada. Orders are carefully filled at extremely low prices. The officers of the company are all natives of Buffalo and highly esteemed.

A. & F. MEYER.

Prominent among the leading manufacturing houses of Buffalo is the well established carriage manufacturing business of Messrs. A. & F. Meyer. This business was founded by the present proprietors twelve years ago, and under their personal supervision has developed into one of the leading industries of our city. The factory is located at 820, 822, 824 and 826 Broadway, where extensive premises are occupied. The building used is three stories in height, and 100x150 feet in dimensions. It has ample steam power and is equipped with the latest machinery and appliances for the manufacture of the highest grades of fine carriages and buckboards. Seventy-five skilled and thoroughly experienced workmen are employed in the various departments, and the firm makes the popular Myer's combination phaeton and surry. These form two comfortable wagons in one and have the only automatic extension front, with two large roomy seats. They also make the "Climax" cable buckboard, which forms three very comfortable wagons in one, and is in extensive use. Their specialty is the new cutunder buckboard, which is their own invention. All work is guaranteed and the product of the factory is shipped to all parts of the United States. These vehicles are as popular as they are unique and deserve the appreciation they receive. The Messrs. Meyer are very popular in our leading manufacturing and trade circles, and are known as reliable and progressive business men of the highest standing.

RETEL'S PHARMACY.

No special department of commerce is of more importance to a community than a pharmacist, and in such connection we call attention to the popular and prosperous pharmaceutical establishment known as

Retel's Pharmacy, located at 247 Broadway, of which Dr. M. Retel is the genial proprietor, and which was founded by his father a number of years ago. The doctor has recently removed to these new quarters, and the amount of taste displayed in the arrangement renders it one of the attractive features of the neighborhood. The stock is always full and complete of pure, fresh and of standard quality, embracing drugs, chemicals and pharmaceutical compounds, toilet articles, perfumery, druggists' sundries, and the usual complement of a first-class pharmacy. Two competent assistants are employed, and a special feature is made of the prescription department, physicians' formulae and family recipes being dispensed at any hour of the day or night with that accuracy and precision which have ever characterized the doctor's operations in this important department of his profession. Born and raised in this city he is highly esteemed in both professional and lay circles, and has an abhorrence of quackery in any form, entertaining no faith whatever in the nostrums and so-called specific remedies for apparently incurable ailments. He graduated from the Medical University of Buffalo, is a practicing physician, and enjoys a large practice among the leading families of the city.

CATON'S NATIONAL BUSINESS COLLEGE.

The leading and most reliable institution in Western New York for obtaining a thorough commercial education is that known as Caton's National Business College, located in Buffalo at 460 to 468 Main street. On Jan. 21, 1890, the Caton Business College Company was organized with a capital stock of \$100,000, Prof. M. J. Caton being the president, and Prof. H. F. Crumb, business manager. During the past three years, over 2,500 students have been enrolled. The college has been removed from the corner of Pearl and Church streets to its present extensive and elegantly fitted up premises on Main street. Here is a seating capacity for 800 students at one time, and this institution is larger than all the other business colleges in Buffalo combined. The curriculum includes a thorough and complete course of instruction in the science of accounts, also the most perfect and novel system of actual business, not only localized among the students of the college, but by mail, freight and express, with the students of twenty

other business colleges in the United States. Here, likewise, is carefully taught shorthand and typewriting, English branches, mechanical and architectural drawing, etc. The Caton Business College Company operates seven schools, the principal ones being in Buffalo, Cleveland and Detroit. During the past year, over 5,000 young men and women have pursued a course in these colleges, and those who have graduated have ac-



M. J. CATON.

cepted positions of great responsibility as clerks, cashiers, book-keepers, salesmen, stenographers, accountants, etc. Graduates of ability and good standing are assisted in obtaining positions. The night school is in session the entire year, four evenings per week, Monday, Tuesday, Thursday and Friday. Ladies receive the same advantages as gentlemen, qualifications being equal. The school-rooms are the finest in the country

Only the ablest and best teachers are employed, and nearly all of the principal ones have been college presidents. Students may enter at any time in any department. Professor Caton is acknowledged to be one of the most talented and progressive business educationalists in the United States. Prof. H. S. Crumb who has so ably managed the business affairs of this college during the past three years, deserves much credit, and



H. F. CRUMB

is (aided by an able corps of instructors), responsible for the grand success which has attained the institution. Prof. Crumb, though a young man, has a wide experience in the business college world, and thoroughly understands the detail work of commercial schools which renders his services so valuable to the company. Certainly "Caton's National" offers advantages in instruction, etc., impossible to be duplicated elsewhere.

BUFFALO OF TO-DAY, THE QUEEN CITY OF THE LAKES.

HEINZ & MUNSCHAUER.

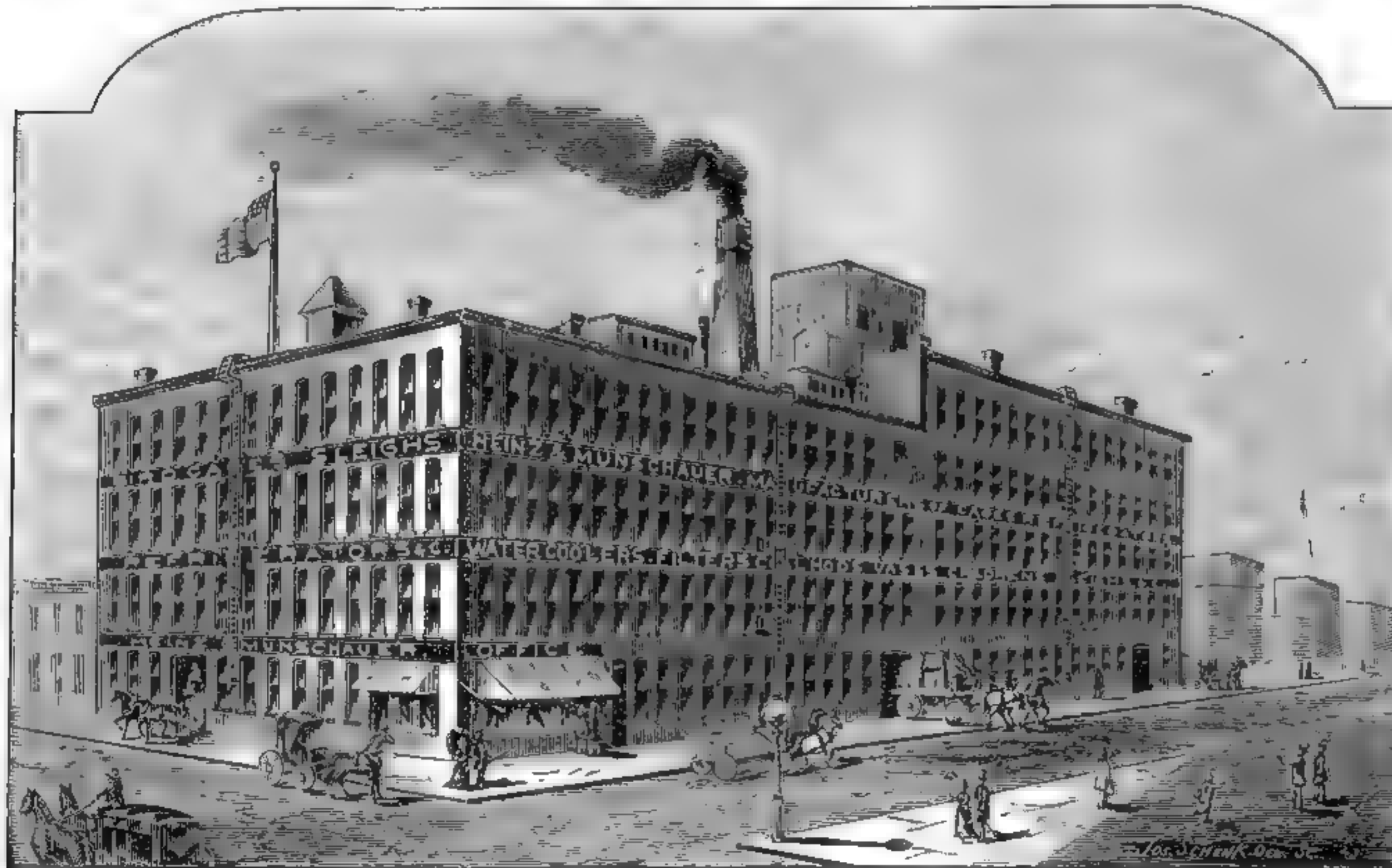
One of the best established and most influential manufacturing concerns in Buffalo is that of Heinz & Munschauer, makers of refrigerators, children's carriages,

1878, and the present style was then adopted. Mr. Munschauer died in 1890, and his interest in the business is retained by his estate. The splendid factory now in use by the firm was erected several years ago, and is one of the most complete in the state. It is lo-

refrigerators, sleighs, baby carriages, shoe flies, etc. The office and show rooms are on the ground floor, and a fine line of the manufactured goods are carried in stock. The trade is of the most extensive character with all sections of the United States and Canada, and the business has a steady increase. Mr. Adam Heinz was born in Germany, and came to Buffalo in 1850. He is a prominent citizen, and is a partner in the Niagara Stamping and Tool Company.

CHAS. F. ERNST.

In artistic productions in iron work in Buffalo, the leading manufacturing enterprise is that of Mr. Chas. F. Ernst, proprietor of the East Side Architectural Iron Works. Mr. Ernst began business here sixteen years ago, and has met with great success. He is a native of Germany, and came to this city in 1865. In 1861, he was in the employ of the Herring Safe Company in New York, and upon removing to Buffalo in 1865, he entered the employ of the Jones Architectural Iron Works, where he remained until 1871, when he engaged in business for himself. He has fine works at 311 and 313 Walnut street, the main building being three stories in height, and 30x66 feet in dimensions. An addition in the rear is 30x35 feet in size, and the whole plant is complete in every particular, having a full complement of fine machinery and ample steam-power. From sixteen to twenty capable workmen are employed steadily, and all kinds of architectural iron work is turned out, such as iron fences, stairs, gates and grates. Mr. Ernst also manufactures iron jail and cell work, grill and fancy work, verandas, shutters, doors, rods, bolts, anchors, etc. He is sole manufacturer of Bostwick Patent Folding Gates and Guards. Mr. Ernst does a very large business, and ships his goods to all parts of the country. He is well known in business circles, and is noted for his sterling integrity.



sleds, bird cages, etc. This house was founded in 1865 by Gesellgen, Heinz & Co., who began business in a small way on Mechanic street. In 1868, the firm became known as Heinz, Fischer & Munschauer. In 1873, they moved to Hanover street, and the firm was changed to Heinz, Pierce & Munschauer. Mr. Pierce retired in

cated at the corner of Superior and Randall streets, and consists of a fine four and five-story brick building, 120x240 feet in dimensions. It has all that is new and complete in improved machinery and appliances, with ample steam-power. About 200 skilled workmen are employed steadily in the manufacture of bird cages,

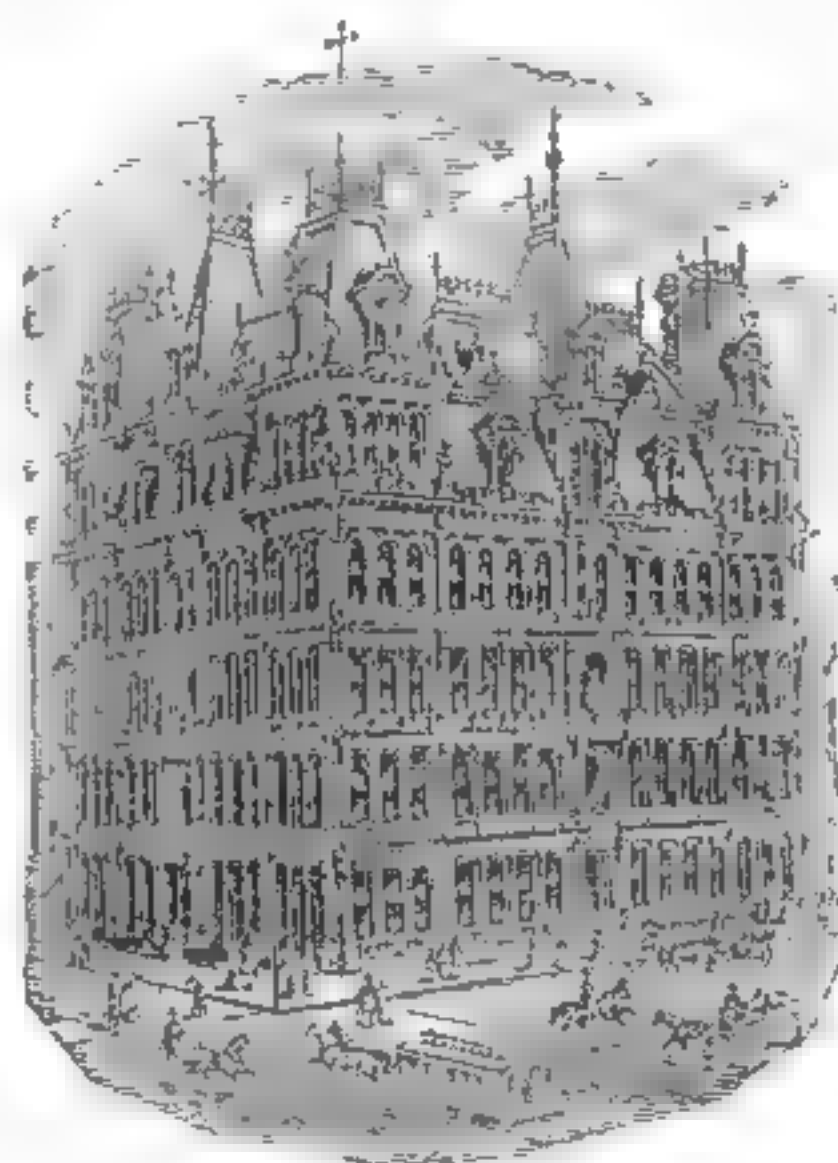
JOHN A. CLUBEAU.

A representative and the oldest house in the city of Buffalo actively engaged in the sale and manufacture of planed and rough lumber, etc., is that of Mr. John A. Clubeau, whose office and planing mill are located at 471 Clinton street. In 1864 Messrs. Peter and Amos Clubeau began business on Seneca street, east of Michigan street, under the firm name of Clubeau Brothers. They were the first to erect a planing mill in Buffalo, and in 1869 purchased a site on the corner of Clinton and Spring streets and erected thereon the present planing mill. Mr. Charles A. Schern was then admitted into partnership, the firm being known by the title of "Clubeau, Schern & Co." In 1878 Mr. Schern retired, and the old firm name of Clubeau Brothers was again adopted. Mr. Amos Clubeau died in 1889, and the business was continued by his brother, Mr. Peter Clubeau, under the old style title, in 1891. When Mr. Peter Clubeau retired Mr. John A. Clubeau, his son, became sole proprietor. The latter was born in Buffalo and is of French parentage. He has been connected with the planing mill industry for the last quarter of a century, and for several years was assistant foreman of Churchyard's mill, five and one-half at Thompson's and two years at Metz's planing mill. In 1887 he returned to the old house of Clubeau Brothers. The planing mill is a spacious two-story building, 100x125 feet in dimensions. Mr. Clubeau employs forty-five men and deals largely in planed and rough lumber, flooring, ceiling, siding, etc. He offers substantial advantages to dealers, contractors and builders, and his trade extends throughout the city and state. He is an active Freemason and very popular.

BRYANT & STRATTON BUSINESS COLLEGE.

Buffalo may justly be proud of this excellent educational institution which, during the thirty-nine years that have elapsed since its inception, has prepared more than twenty thousand pupils for places of usefulness and trust. The college was established in 1854 by Messrs. Bryant & Stratton, the well-known promoters of these institutions in all parts of the country, and for more than thirty years the active management has been in the hands of Mr. J. C. Bryant. This gentleman has been untiring in his efforts to make the college a place where every kind of modern business could be learned and practiced under the same conditions existing outside and where, were it not for the instructors, the pupils could hardly know that they were not actual business

men, buying, selling, shipping, handling actual goods or really opening and closing accounts with other firms, banks, etc. This practical idea has been carried out to a remarkable degree, and constitutes the most valuable feature of the instruction. Every facility and convenience is at hand for conducting affairs in the most systematic manner. The location, on the corner of Lafayette Park and Main street, is the finest that could be found. The structure, of which we give an illustration, is highly ornamental and fireproof the college rooms



are unsurpassed by any in the country for size, ventilation, height and decoration, and the term which has been applied to this institution, as being the "Palace Business College of America," is justly deserved. The course is complete and comprehensive, each department being supervised by special instructors, carefully chosen for their acquirements in the subjects they are destined to teach. That the system of instruction is appreciated is indicated by the fact that the annual attendance ranges between 800 and 900. Every facility is offered to those who desire instruction in certain subjects only, and who are unable to avail themselves of the regular course. Students may join at any time, as there are no

vacations. A "Night School" is held for those employed during the day and for the convenience of every class of workers who desire to become proficient in any or all of the branches taught. Intending students should obtain a copy of the handsome catalogue of this prosperous institution before deciding where to go. The school is well and favorably known and has a high standing in the commercial world. This is due to the fact that a high grade of work has always been required of every student, and no one has been graduated or recommended to a position unless he was thoroughly competent. The result is that business men have found from experience that the graduates of this institution may be depended upon, and the demand made at the college office for capable young men and women as bookkeepers, stenographers and general office assistants, is often greater than can be supplied. This gives an excellent opportunity for those deserving it to get a good position as soon as qualified. Mr. J. C. Bryant, the president, is a native of Gloucestershire, England, but was raised in Ohio and came to Buffalo. He has been ably assisted by Mr. Clarence L. Bryant, the secretary, who is a native of Buffalo and has become popular and highly esteemed among all classes.

E. & J. LANNEN.

The numerous extensive and expensive buildings that have been erected in Buffalo and its vicinity during the last few years has done much toward advancing the business of the cutting and building of masonry to its present prosperous condition. Prominently identified with this business is the firm of Messrs. E. & J. Lannen, mason contractors, whose office is located at Room 82, Builders' Exchange, corner Court and Pearl streets. This business was established in 1857 by Mr. Patrick Lannen, who was succeeded in 1871 by the firm of Pat. Lannen & Son. In 1876 Mr. Pat. Lannen died, after a successful and honorable career, and the business was continued by Mr. John Lannen. Mr. Ed. Lannen, uncle of Mr. John Lannen, became a partner in 1880, the firm being known by the title of "E. & J. Lannen." Both partners are expert masons. Their yards are situated on Oak and Best streets, and are supplied with every convenience. They employ 100 first-class workmen, and have lately completed the following contracts, viz: Mason work for flats, Prospect and Columbia avenues, \$7,000; N. W. Oliver's flats, Niagara, near Clinton, \$4,000; St. Patrick's Church, Sycamore street, \$28,000; Rifle Range, 65th Regiment, Broadway and Miller streets, \$8,000; Haskin's Flats, Chippewa street

\$4 500; Columbia Flats, Whitney Place, \$6,000; E. A. Schirsley's residence, Oak street, \$7,000; Captain A. Clark's residence, Plymouth avenue, \$7,000, etc. Their work is greatly admired by experts for its stability and workmanship, while their prices in all cases are extremely moderate. Estimates are promptly furnished for all kinds of mason work, and only carefully selected stone and cement are utilized. Mr. Ed. Lannen was born in Ireland, but has resided in Buffalo the greater part of his life, while Mr. John Lannen is a native of this city. They are both members of the Builders' Exchange.

W. J. WHITE.

Among Buffalo's most prominent civil engineers and surveyors is Mr. W. J. White, who occupies handsome offices in suite 80 of the Law Exchange Building. This gentleman was born in this city, and his professional career has been successful and distinguished. He early acquired a thorough mastery of his art, and in 1884 he embarked in the practice of his profession on his own account. He makes surveys, plans, maps, drawings, tracings and specifications for any kind of land improvement, special attention being given by him to the subdividing of acre property into building lots, and the establishment of metes and bounds. He makes a specialty of superintending and furnishing plans for manufacturing plants, etc. As an engineer, he is prepared to make examinations of and report upon the condition of bridges, aqueducts, viaducts, water-works, gas works, etc., also to superintend the construction of engineering work of every description. Mr. White's fees are always moderate, while his clients can rest assured that in his hands their interests will be carefully safe guarded.

G. HOUSE.

A representative and the oldest established house in Buffalo actually engaged in the building of organs is that of Mr. G. House, whose offices and factory are situated at 122 Clinton and 138 Elm streets. Mr. House was born in Johnstown, Montgomery county, N. Y., and is now 83 years old, but is still hearty and vigorous. He is one of the ablest and most successful organ builders in the United States, and first commenced business in Tompkins county, N. Y., in 1832. He remained there until 1845, when he removed to Buffalo. During the long period of his organ building he has turned out 500 first-class instruments, and every pipe entering into the manufacture has been voiced and tuned by him. He

occupies a spacious three-story brick building, 25x125 feet in area. The workshops are fully equipped, and his organs are to be found in many of the principal churches, chapels, etc., in New York, Pennsylvania, Ohio, Michigan, Illinois, Indiana, Wisconsin, Iowa and the western states. Mr. House has lately produced an instrument known as No. 21, which is admirably suited for small churches, chapels, lodge-rooms, and also particularly for organ teachers and students. This instrument is capable of producing the grand and beautiful effects of a large church organ, while it occupies very little space, is less complicated, and is offered at an extremely low price. Every stop in this organ is of full compass throughout, and the dimensions are such that it can be set up in an ordinary parlor. All organs built by Mr. House are absolutely unrivaled for quality of materials, finish and workmanship, and have no superior in this country or Europe. Mr. House is one of Buffalo's most popular business men.

UNITED LUMBER COMPANY.

A newly established and representative concern in the city of Buffalo, extensively engaged in the wholesale lumber trade is that known as the United Lumber Company, whose offices are located at 52 Exchange street. This company was incorporated in 1891, under the laws of Pennsylvania, with large capital, Mr. G. D. Briggs being the president, and Mr. C. C. Briggs, his son, being the secretary and treasurer. The company's mills, which are among the best equipped in the country, are situated at Liberty, Pa. Here they manufacture largely all kinds of dimension and dressed hemlock lumber, lath, etc., and make a specialty of gang-sawed boards and joists. Orders for cargo and car-load lots are promptly filled at the lowest ruling market prices. The company ship largely to all sections of New York, Pennsylvania and the New England states, and their trade with New York city is extremely heavy and steadily increasing. Mr. G. D. Briggs has been identified with the lumber trade for many years, and owns 10,000 acres of timber and coal lands in the Portage Creek region in Pennsylvania. Large deposits of superior coal have lately been discovered in this tract, and are now being developed. The Portage Creek & Rich Valley railroad, 98 miles long and of standard gauge, well equipped and built, has just been completed, and at present is only used for the transportation of lumber and bark. This railroad will be utilized by Mr. Briggs

for the transportation of his coal, as soon as a short addition is completed. Both Mr. Briggs and his son are men of great energy and business ability.

FRANK L. COHEN.

One of the most successful among the real estate dealers and insurance agents in Buffalo is Mr. Frank L. Cohen, who has been established in the real estate business for a period of two years. He handles and deals in improved and unimproved city and suburban realty, buying and selling on order, making exchanges and obtains loans to any amount on bond and mortgage, and gives his personal attention to all branches of his business. Mr. Cohen is a live, wide-awake business man, and being a native Buffalonian, has a full knowledge of all the most desirably located residence and business properties. He is a hustler in the real estate market and has always sustained a high reputation for probity and integrity.

THOMAS DARK & SONS.

It is with pleasure that we mention the business of such an old established firm of contractors and builders as Thomas Dark & Sons, as they have gained public confidence by years of conscientious work of the highest order of merit. The business was established thirty-eight years ago by the present proprietors upon their arrival from England, where Mr. Dark had conducted, for several years, an extensive business as sanitary engineer and contractor, which has always been his specialty. Upon arriving in Buffalo they introduced a new departure into building and contracting here, by applying the highest principles of sanitary engineering to their work. They have completed the sewer work for some of the most prominent buildings in Buffalo, and justly sustains the reputation of being the representatives of their line in this city. Mr. Dark, Sr., is the inventor and patentee of Dark's Patent Sewer Receiver and Stench Trap; also of Dark's Patent Sewer Cleaning Machine. In 1869, Mr. Dark prepared plans and estimates for improvements to the Buffalo Water Works, which drew first premium of \$2,000. They do all kinds of engineering, set boilers, lay sewers and give general supervision of construction of all kinds. Their yards and offices are at Hickory street, between Eagle and North Division, and they employ at times 300 workmen. The firm consists of Messrs. T. Dark, Sr., Geo. Dark and T. Dark, Jr., all gentlemen of experience, ability and the highest professional and commercial standing.

W. E. ILLINGWORTH.

No branch of the wholesale grocery trade of Buffalo is of more importance than that covering the staples, tea, coffee and spices. In this connection we desire to refer specially to the representative and reliable house of Mr. Wm. E. Illingworth, whose offices and salesrooms are situated at 61, 63, 65, 67 and 69 Carroll street. Mr. Illingworth, who has had long experience, succeeded to the old established business of Messrs. Hatch & Jenks in 1892, and his trade now extends throughout the Eastern, Middle and Western states and parts of Canada. Mr. Illingworth was born in Lancaster, N. Y., and came to Buffalo when 18 years old, in 1874. He had no friends or capital, and commenced at the foot of the ladder in the wholesale grocery firm of Messrs. Powell & Plimpton. Later he became a traveler for Mr. C. F. Warner and Mr. C. E. Selkirk, traveling through Western New York and Pennsylvania. Eventually Mr. Illingworth started for himself, and now occupies a spacious basement, ground floor and second floor, each being 92x120 feet in dimensions, fully equipped with the most improved machinery for the development of his business, including coffee roasters, separators, milling machines, spice grinders and mixers, making the most complete plant west of New York city. Here is always kept a large and choice stock of China, Japan, India and Ceylon teas, Mocha, Java, Maracaibo, Santos and Rio coffees, ground and whole spices, a specialty being made of the Horse Shoe brand, which, for purity and excellence cannot be excelled. Having a large and efficient staff of clerks, assistants and traveling salesmen on the road, whose whole time and attention is given to promote the growth of the business, he is enabled to make extensive purchases and import goods direct from the growing districts, thus saving all intermediate profits and placing him in the very front rank of competitors for trade. He lately shipped, in one day, to his customers a total of 14,000 pounds of fine teas. Special mention must be made of the "Buffalo Chop," a May-picked Japan tea that has attained wonderful popularity wherever introduced; there is now on the road six car loads of this celebrated, refreshing beverage, making a total weight of 130,000 pounds. The phenomenal growth of this business is to be accounted for by the fact that the whole time and energy of Mr.

Illingworth and his staff are concentrated on the special lines that he handles, viz.; tea, coffee and spice. Mr. Illingworth himself is an able, honorable and self-made merchant, exceedingly popular and respected in trade circles. He was one of the original subscribers to the Queen City Bank stock, and has just been elected president of the W. Coulson Drug Company, which has been incorporated under the laws of New York, with a paid-up capital of \$60,000. We would advise our friends who are interested in this branch of business to make the acquaintance of this firm, where excellence of quality, prompt attention and first-class value for your money can be confidently relied on.

HORACE GREELEY KNAPP.

In a city of the magnitude and importance of Buffalo there are many architects of skill and ability. Among the most noted is Mr. Horace Greeley Knapp, who, before settling in Buffalo, had had twenty years' experience as an architect and superintendent in the city of New York, where he designed and erected many handsome buildings and residences. As an architect he stands pre-eminent, and his business acquirements and professional reputation are such as to cover a wide field and bring him many orders and special commissions. Mr. Knapp's splendid architectural work is particularly noticeable for elegance of design and harmony of structure, beauty and solidity of construction. While a resident of New York he did a large business, and beautiful buildings, erected from his designs, are to be seen in almost every city and state in the Union. He was born in Rockland county, N. Y., and from early youth has been a close student. The scope of his skill is marvelous, and he has achieved a national reputation in his profession. He is a "self-made man," and has won his laurels by indefatigable effort and decisiveness of purpose. He has resided since 1890 in Buffalo, where he is very popular. He designed the Wells office building, which cost half a million dollars, and the Taylor Metropolitan Theater, which was erected at a cost of one million dollars, besides hundreds of beautiful residences in various parts of the country. Buffalonians are to be congratulated upon having such a skilled and reputable architect in their city as Mr. Knapp, whose tastefully fitted up offices and draughting rooms are in the Fornes Block at 19 Court street.

BUFFALO SCHOOL FURNITURE COMPANY.

The manufacturing interests of Buffalo are representative of her most stable commercial lines and contribute a large proportion of the moneys that make up her immense wealth. Representative of the furniture manufacturing industry is the well-known Buffalo School Furniture Company. This business was established in 1866 by Garretson & Clark, at the corner of Chicago and Miami streets. The factory was later removed to the corner of Swan and Jefferson streets, where the firm began the manufacture of school furniture. Nov. 1, 1876, the factory was burned, but was rebuilt and business resumed in 1877. The name was then changed to the Buffalo Hardware Company. In 1883 the present name was adopted, and the company was regularly incorporated in 1890 with \$350,000 capital. The present plant includes the old location, 175 feet on Swan street, extending back to Myrtle street for foundry and moulding shops. The wood-working shops are at the corner of Seneca street, 824 and 860. The plant covers nearly two blocks, including a four-story brick building, 75x150 in dimensions, a two-story brick building, 225x75 feet, with an L 50x50 feet, and frame buildings 70x200 and 60x100 feet each. Steam power is used, and the equipment is perfect in all particulars, having the latest improvements in machinery and labor-saving devices. Lumber is received from mills at Austin, Potter County, Pa., which were erected by Mr. Garretson, who was the founder of that town. The company has recently erected other buildings, 178x72 feet and four stories in height, devoted to the manufacture of office furniture and interior wood-work. Several hundred skilled workmen are employed constantly in the manufacture of school, office and commercial furniture, and also extension tables. The company is now filling contracts in New York city of over \$30,000. The president is O. S. Garretson; vice-president, Jas. M. Hutchinson, secretary, Jno. W. Carey, Jr., and treasurer, E. C. Shafer, who has served a term as comptroller of the city of Buffalo, and declined to be re-elected. Mr. Shafer has been identified with the industry since its inception, and the management of this notable enterprise is under the personal supervision of Mr. Shafer.

TONAWANDA.

ALTHOUGH a separate and independent community from Buffalo, having its own commercial manufacturing and social interests, yet so intimate is the tie that binds them together that no descriptive sketch of the industries and resources of the former can be considered complete which fails to finish the picture by at least a passing reference to the growth and development of the latter. While Tonawanda may in some respects be considered an integral part of the business system of Buffalo, yet it possesses a marked individuality in all that pertains to progressiveness, commercial, social and industrial, and while the history of the rapid advancement of the town is brief and may be told in a few words, yet it is full of interest as indicative of the advantages to be derived from excellent geographical situation, perfected transportation facilities, both by rail and by water, and from being inhabited by live, wide-awake and enterprising business men.

Tonawanda is situated on the Niagara river, at the mouth of the Tonawanda creek, and is distant from Buffalo some five or six miles. It is connected with the latter, also with the city of Lockport and that of Niagara Falls, by the tracks of the New York Central and of the Erie railroads, while it is the real Western terminus of the Erie canal, as it is here that the waters of the latter first connect with those of the Niagara by means of a lock.

The advantageous location of Tonawanda harbor early attracted the attention of experienced engineers, among them James Geddes, the first engineer of the Erie canal, who after carefully studying the location, proposed that breakwaters should be constructed between

Buffalo harbor and this point, to extend from Squaw to Grand Island, and who recommended that a dam be constructed below the mouth of the Tonawanda creek, in order to overcome the four foot fall in the current of the river at Black Rock. He reported the water to the lower end of Grand Island to be deep and without a ripple, and stated that it might be considered a continuation of the lake. The proposed dam would have placed the Black Rock Rapid below Tonawanda harbor, and raise the waters of the latter to the level of the lake.

Gen. H. A. S. Dearborn, writing to the Secretary of State, Massachusetts, Nov. 28, 1838, after describing Grand Island and Tonawanda Island, on which he states that Mr. White, of Boston, was then building a cottage, says: "There must be a large town at the mouth of the Tonawanda creek, as Grand and Tonawanda Islands form a deep and capacious harbor, where the largest ships that navigate the lakes may be laden and discharged in perfect security against the storms which frequently render the other ports dangerous. Besides, it is the basin and entrepot of the Erie canal, for there is properly its western terminus."

Previous to 1836 Tonawanda was a part and parcel of Buffalo, from which it was separated on April 16th of that year. On September 6th of the same year, the first railroad was completed between it and Buffalo, viz., the Buffalo and Niagara Falls R. R.

In 1848-9, Tonawanda was nothing more than an obscure hamlet, peopled by canal boatmen and their families, and dependent exclusively for its existence on these people. At this time, however, an association of Cleveland capitalists, appreciating the advantages

TONAWANDA, THE LUMBER CITY.

offered here for transshipment formed a joint stock company under the name of the Tonawanda and Cleveland Commercial Company, and erected warehouses and a grain elevator. Although the company never prospered, owing to mismanagement and the lack of steam tugs, yet it had given to the place its first commercial impetus, and aroused the interest of Buffalo business men, who had hitherto been blind to the advantages offered by this harbor.

At about the same time the Schooner Poland brought the first cargo of grain to this point, thus demonstrating that the waters of the Niagara were easy to navigate. Capt. Anson Sheppard, one of the best known seamen on the lakes, and a resident of the village, together with his brother Orrin, began the transportation of staves to Tonawanda for Messrs. Butts & Co. The enterprise proved so successful, that the latter proceeded in 1850 to construct docks along the river and upon the bank. This was the inception of the immense lumber trade of Tonawanda, which has since earned for it the name of "Lumber City." Later the Hon. H. P. Smith originated the idea of rafting logs across the lake from Canada and other points, a business which has since assumed great proportions.

In 1850, William Emerson erected the first planing mill, and several lumber firms were organized, the most prominent being that of Burrowes, Lane & Co., who at once began the construction of extensive wharves and docks. From this time onward, the history of Tonawanda has been one of ever-increasing prosperity. Steam tugs and barges came into general use, and the receipts of lumber began to assume respectable proportions.

The harbor, one of the safest, deepest and most capacious on the lakes, affords almost unlimited facilities for vessels of any draught, and is a favorite port of refuge for vessels bound for Buffalo.

In 1875, the lumber interests of the place had grown to such importance that it was deemed expedient to form the Tonawanda Lumber Association, for the purpose of converging the influence and enterprise of the trade upon all objects of mutual advantage. This

organization has annually increased in vitality and usefulness, and has largely contributed to the general welfare.

Tonawanda is above all a lumber city. A wag has said that the residents of this place "eat sawdust for breakfast, lumber for dinner, and shingles and lath for supper," and while we cannot agree with him that such is the diet of the energetic people of the borough, yet it is a fact that wherever one goes in Tonawanda, one is confronted by piles upon piles of all kinds of the products of Canadian and American forests, the ear is assailed by the hum of the numerous saw and planing mills, and shingle factories in active operation, and that nine out of every twelve men one meets depends directly and immediately upon the lumber trade for his livelihood. It is not a difficult task to trace the causes which have made Tonawanda the second leading lumber market of the world, being second only to Chicago, with a fair chance of soon outstripping the western port. The West and Canada produce the lumber; the manufacturers and builders of the East want it, and so long as that production is carried on, and that want continues, so long must this port be the point of transshipment between the East and the West, the chief mart of trade for the producer and the consumer. Among the principal causes that assume this prominence to Tonawanda are: (1st) a situation at the extreme eastward point of navigation, and free access by water to the great lumber lands of the West, Northwest and Canada; (2d) a connection between the harbor and the Erie canal by means of lockage, affording a direct route for cheap shipment to the seaboard states, twelve miles nearer the eastern terminus than any other available point; (3d) ample docks and wharf accommodation, with plenty of room to extend them; (4th) perfect railroad facilities with sidings to river front and all principal yards and mills, an enlightened railway policy and specially favorable freight rates; (5th) immunity from heavy taxation, high rentals, labor combinations, and the expenses of harbor dredging.

TONAWANDA HARBOR AND NIAGARA RIVER.

The Tonawanda harbor and Niagara river are undergoing great

improvements. The project for this work contemplates a channel eighteen feet deep and 400 feet wide from the mouth of the Niagara river at Lake Erie to the north end of Tonawanda harbor.

MANUFACTURING AND MERCANTILE INTERESTS.

Although the lumber industry is the great and important feature of the commerce of Tonawanda, the one with which its name is ever associated, it must not be understood that it is the sole industry prosecuted here. There are numerous others, which while taking secondary positions, should not be overlooked. Among these are boat and barge building, smelting, the manufacture of sash, doors, mouldings, blinds, shingles, lath, house and boat material, furniture, carriages, water and gas piping, proprietary medicines, etc., in which numerous hands find employment. There are several well equipped

and extensive foundries and machine shops, pattern shops, grist mills, etc., and while there are few mercantile establishments of a wholesale character, the village is well supplied with excellent retail stores in all lines, of attractive appearance, and fully equal in every respect to the great majority of similar establishments in large cities. Several first-class hotels afford the best accommodations to travelers, fine livery rigs can always be obtained, and constant communication is

had with Buffalo by electric railway, and by the numerous New York Central, West Shore and Erie trains.

MUNICIPAL GOVERNMENT.

Tonawanda has an estimated population of 18,000, and is increasing in this direction at a rapid ratio. It is formed by two municipalities, Tonawanda proper, or the south village, which forms part of the town of Tonawanda in Erie County, and North Tonawanda in the town of Wheatfield,



BIRD'S EYE VIEW SOUTH TONAWANDA.

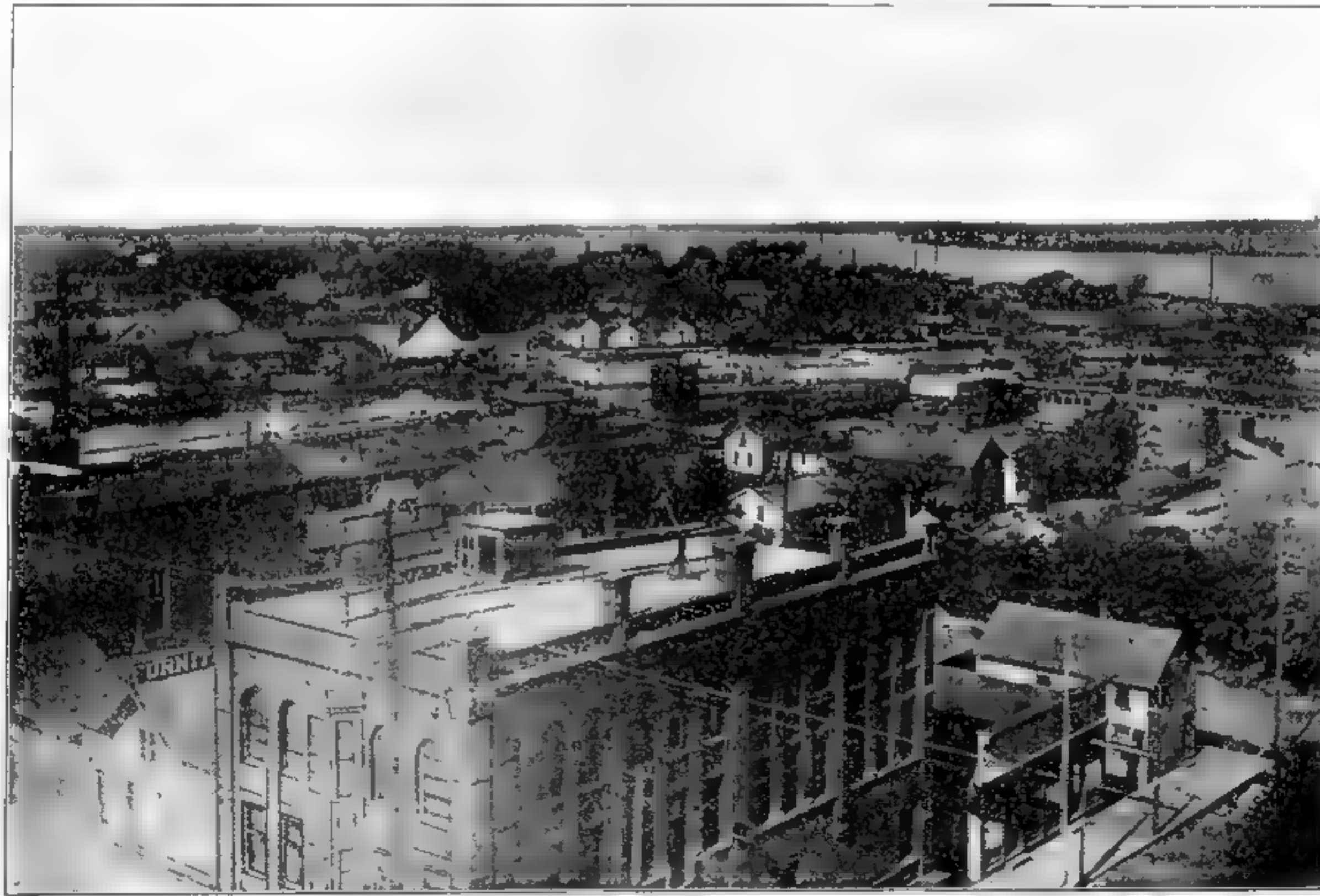
Niagara County. They are divided by the Tonawanda creek, and are connected by numerous bridges, most of the latter being also continued over the canal. Each village is governed by a president and a Board of Trustees, elected yearly, and while they have separate civic existence, both municipalities work in harmony, and vie with one another to advance the material interests of the community. The one post office serves for both, one company supplies the people of either with water, and while each village has its separate fire department, when an alarm is turned in both departments promptly respond and join their forces. Both are efficient and well drilled, the equipments are complete, and the "fire laddies" have on numerous occasions saved many millions of dollars worth of lumber from the flames, and averted a disastrous catastrophe from the borough. Each village has its police force, and de-

spite the fact that Tonawanda is a lake port, the terminus of the canal, and within only a few minutes ride from a large city to the south, and the Canadian border to the north, there is a marked and notable absence of crime.

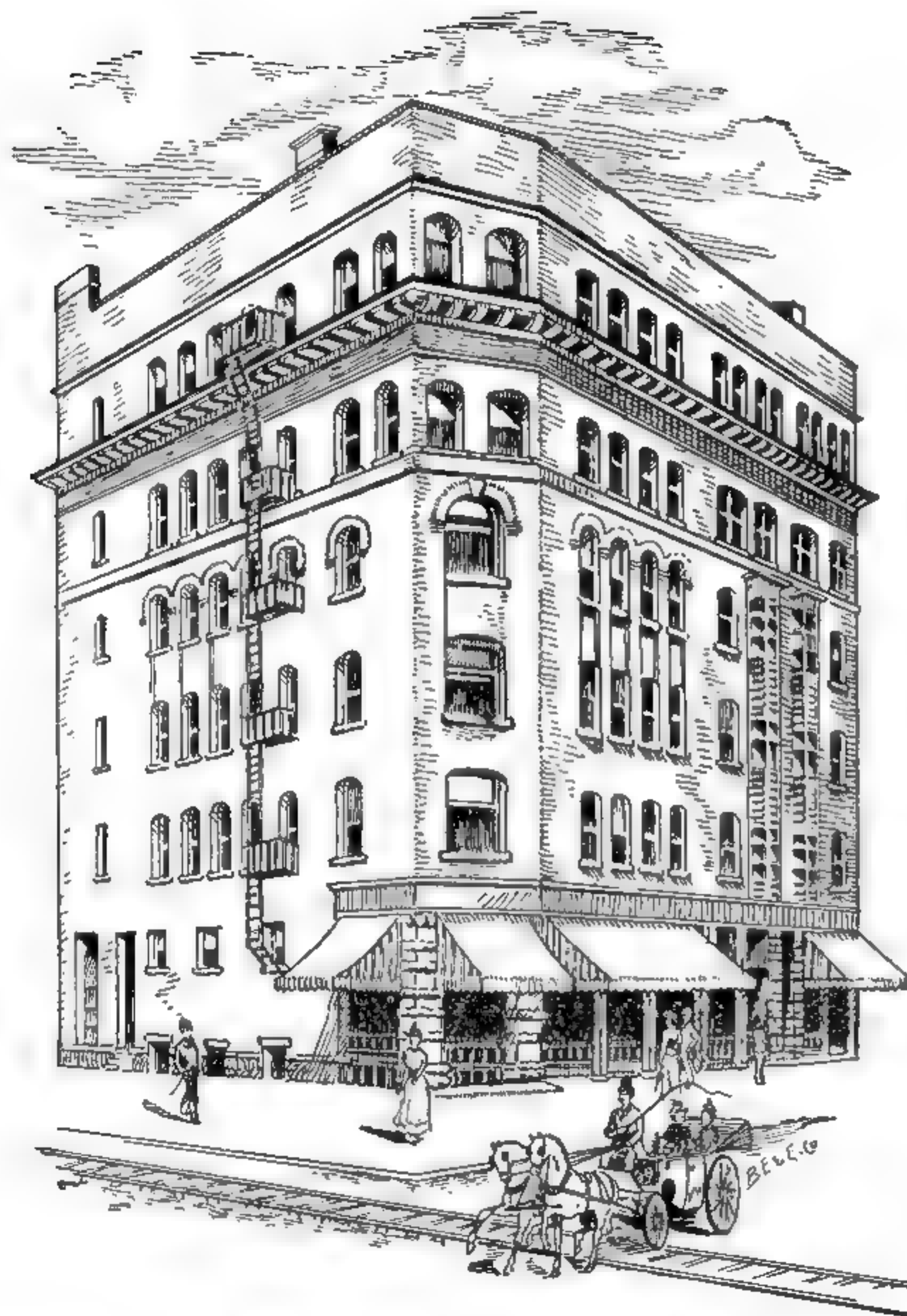
BANKING.

The financial interests of Tonawanda merchants and manufac-

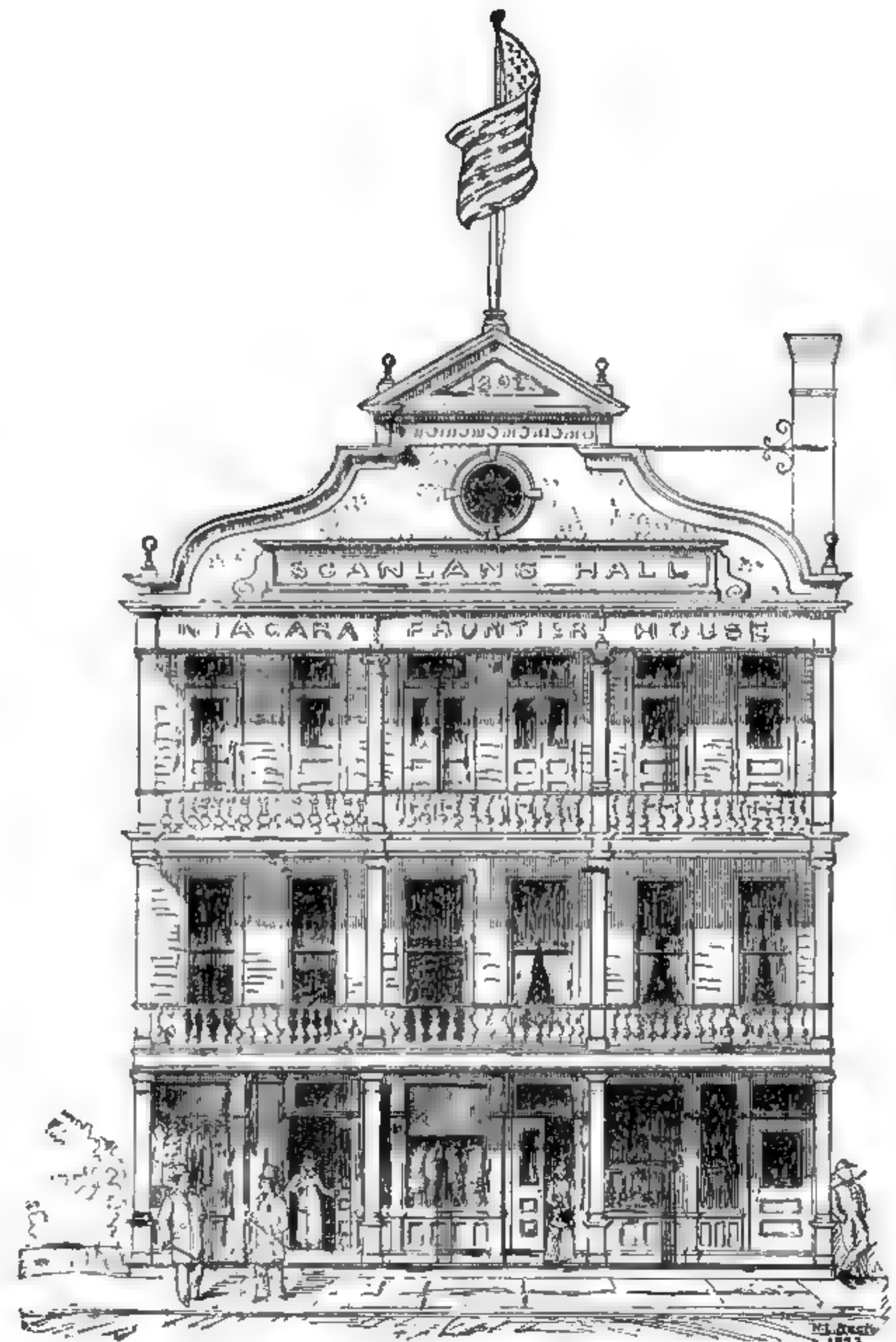
turers are well looked after, and the best banking facilities are here afforded them by local institutions. These are the State Bank, the Lumber Exchange Bank, and the German-American Bank. Mr. B. L. Rand is the cashier of the first, Mr. James H. Rand of the second, while Mr. Ed. Riesterer fills that office in the German-American. These gentlemen are all sound, energetic, yet conservative managers, and command the entire confidence of business men and capitalists.



BIRD'S EYE VIEW NORTH TONAWANDA.



REAL ESTATE EXCHANGE, NORTH TONAWANDA.



SCANLAN'S BLOCK, TONAWANDA.

EDUCATIONAL AND RELIGIOUS INSTITUTIONS.

The educational facilities of Tonawanda, and we here refer to both villages, are of a high order, and the progress of education here forms an interesting chapter in the history of the place. The school boards are composed of men of enlarged views and devoted to the cause of public instruction, and receive the hearty support of the citizens in all just measures calculated to advance and perfect the public school system. Besides the public schools, there is an excellent convent conducted by the Sisters of St. Francis, and Catholic parochial schools for boys. Numerous handsome church edifices are to be seen, all the leading denominations being here represented. Sunday is in deed as well as in name, a day of rest; the churches are well attended, and the pastors, several of whom are men of national renown for ability, are forcible and eloquent.

RESIDENTIAL ATTRACTIONS.

As a place of residence Tonawanda offers many advantages. The climate is invigorating and salubrious, the village is well drained, has a fine water system, street railways, is well lighted and paved, although but yesterday its *mud* was known far and near as of the best mucilageous character. Improvements



WEBSTER STREET.

are being rapidly pushed to completion, handsome buildings line the principal streets, taxation is low, and rents are very moderate. The greater number own their homes, and the success met with by the numerous building and loan associations testify to the thrift and prosperity of the people. There are several social organizations and societies, among them being the Young Men's Christian Association, whose handsome building is one of the attractions of the place. All the leading secret societies are well represented, while many benevolent orders have flourishing branches here.

CONCLUSION.

Having stated all these facts, it is for our readers to conclude whether or not Tonawanda has fulfilled the expectations of General

Dearborn, which we set forth in the beginning of this summary sketch. "There must be a large town at the mouth of Tonawanda creek," he wrote, and although the sylvan beauty of the Tonawanda Island of which he spoke so glowingly has disappeared before the march of commerce, although it is no longer "covered with all the variety of trees and shrubs peculiar to this part of our country," yet the step has by no means been retrograde. The citizens of Tonawanda have shown themselves aggressive and fearless, confident of the future greatness of their town, and their enterprise has created one of the most remarkable centers of trade in America. The "Lumber City" was born but yesterday, yet it has become a young and lusty giant. Who can, or who will dare to limit its future?

NICE & HINKEY.

The leading and most reliable hardware store in Tonawanda are those of Messrs. Nice & Hinkey, located at 9 and 11 South Canal street and 64 and 66 Webster street. This extensive business was founded twenty-six years ago by Messrs. John Nice and Louis Hinkey, the former of whom died in 1882 and the latter in 1883. Mr. Nice's interest is now the property of his widow, while Mr. Hinkey's estate descended to his daughter, Mrs. Sauer, who has since died. The business is under the able and careful management of Mr. A. C. Campbell, who is widely known for his promptness and strict integrity. The premises occupied comprise a four-story brick building on South Canal street, 35x80 feet in area, and a double store and basement on Webster street, 36x60 feet in size. The stock is first-class and includes builders' hardware, mechanics' and carpenters' tools, cutlery, farm implements, stoves, ranges and furnaces, tinware, shelf goods, paints, oils, glass, lead and iron pipe, plumbers', gas fitters' and engineers' supplies, fittings, etc. Orders are carefully filled at extremely low prices, and the trade of the house extends throughout the city and county. They also attend to plumbing and gas fitting, and employ in the stores, etc., twenty persons. The hardware and other goods handled by this firm are unsurpassed for quality and excellence, and have no superiors in this country. Mr. Campbell was born in New York State, but has resided in Tonawanda for the last twenty-five years.

LEECH & HEPWORTH.

Although but recently established, the enterprising and popular printing house of Messrs. Leech & Hepworth, successors to Hastings & Leech, known as the little printing office "round the corner," has secured a firm and permanent hold on public favor. They employ two hands and two presses, the cases are filled with plain and ornamental type of the latest and most unique designs, to which are constantly added the most popular styles as soon as placed upon the market, and the finest class of work possible is executed here in any style desired and at lowest prices. The range of work includes church and society printing, letter, note, bill and statement of account headings, envelope and catalogue work, business, visiting and direction cards, wedding party, ball and society work, hotel and restaurant bills of fare, placards and announcement posters, book, legal briefs, etc., in fact, everything in the line of book and job printing and binding, commercial work being a specialty. The house is under the able and efficient management of Mr. Leech, who is a thoroughly experienced and practical printer, bringing to bear an experience of eight years, and was formerly foreman of the Tonawanda Daily News. He is a native of Bellows Falls, Vermont, has been a resident of North Tonawanda for the past two years and is a member of the I. O. O. F. Mr. Chas. E. C. Hepworth was born in Buffalo, N. Y., and has resided in Tonawanda fifteen years, is well known in trade circles for his strict integrity and business qualifications.

A. W. STORY,
REAL ESTATE AND INVESTMENT BROKER,
FOWLER BLOCK,
Corner of Webster and Fremont Sts.,
NORTH TONAWANDA.

THE progress and prosperity of every community is due in a great measure to the real estate men, who keep the best interests always before the public, and attend to the promotion of new industries and enterprises. That such is the case in Tonawanda is amply demonstrated by the impetus which its real estate market has received of late years, and the rapid growth of both villages, and the large number of substantial and handsome business blocks and dwelling houses which have recently been erected. One of the best known and most reliable of our real estate dealers and investment brokers we find in the person of Mr. A. W. Story, whose office is in the Fowler Block, at the corner of Webster and Fremont streets. Mr. Story is a native of St. Lawrence County, and was formerly engaged in the jewelry business here. In 1888 he sold out to Messrs. Mundie & McCoy, and embarked in the real estate business. In February, 1891, he formed a partnership with a Mr. Pickard, the firm name being Story & Pickard. This was dissolved in 1892, and Mr. Story has since carried on the business alone. He is a large property owner, and occupies a prominent position among the operators on this market, and his advice and opinion are held in high esteem by investors. Mr. Story deals largely in Tonawanda, North Tonawanda, Niagara Falls and Buffalo, buying, selling and exchanging. He loans money on bond and mortgage, makes investments for non-residents, manages estates, and in all cases makes his clients interests his own. He is an active and energetic business man, and a highly respected and valuable citizen.

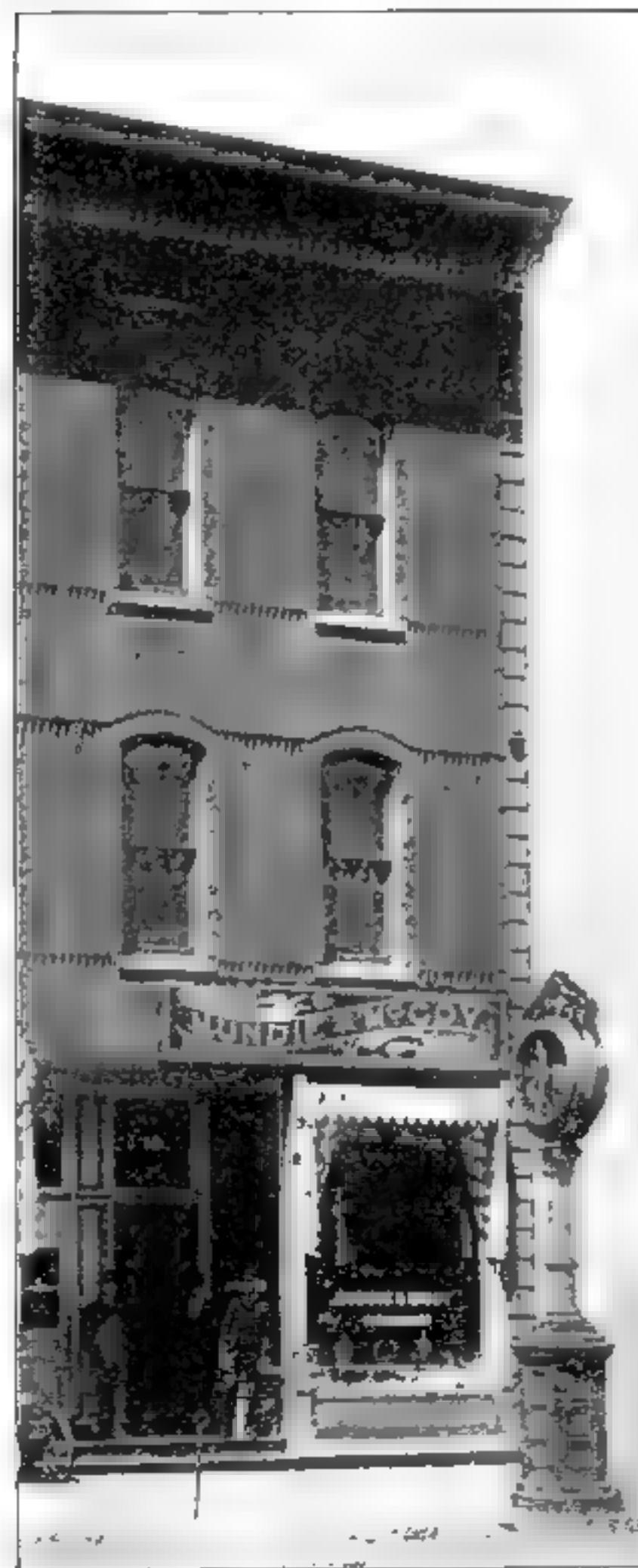
Edward J. Kelley,

TAILOR.

29 SOUTH CANAL STREET,

TONAWANDA, - N. Y.

The most popular and thoroughly skilled merchant tailor in Tonawanda is unquestionably Edward J. Kelley, who although a young man has had a valuable experience in the business, and brings to bear a thorough knowledge of its every detail. He occupies a tastefully fitted up store, 20x60 feet in dimensions, at 29 South Canal street, and carries a well selected stock of the finest imported woolens, worsteds and also domestic goods for men's wear in all the newest and most fashionable styles, and can offer the best inducements to patrons in cut, fit and workmanship. All garments made by Mr. Kelley are carefully inspected before leaving the establishment, and are fully warranted in every respect, while prices are such that no one, not even the most economical can object to. He receives the new styles and fashions as soon as introduced in New York, and always lead, never follow. Mr. Kelley was born in the city of New York. His trade is extensively patronized by the best class of merchants not only of Tonawanda, but also of Buffalo and vicinity and New York state. He is doing a splendid business, which is steadily increasing each succeeding year. Mr. Kelley is a scientific cutter and designer, having been awarded two first prizes for designing a three button cutaway and a double breasted overcoat in 1892. He is very popular and well-known in the business community as a gentleman of strict integrity and a public spirited merchant.



MUNDIE & MCCOY.

The leading establishment of its kind in Tonawanda is that of Messrs. Mundie & McCoy, manufacturing jewelers and dealers in diamonds, watches, clocks, silverware, pianos and musical goods, at 18 Webster street. The inception of this flourishing business dates from 1884, when it was inaugurated by Mr. A. W. Story, with whom Mr. J. Mundie became associated in 1887, the firm being Story & Mundie. In 1888, Mr. F. A. McCoy succeeded Mr. Story in the partnership, the present firm being then formed. The store is located in the most central part of Tonawanda. It is compact, ample and neatly fitted up, the display being very attractive, and a large, fine assortment is kept constantly on hand. The stock includes handsome gold and silver watches of all the leading makes, superb diamonds and diamond jewelry, exquisite novelties in earrings, pendants, brooches, lace pins, finger rings, scarf pins, chains, charms, lockets, bracelets and elegant jewelry of every description; also French and American clocks, solid silver and silver plated ware, art novelties, bronzes, opera glasses, spectacles and everything that is usually to be found in a first-class establishment of this kind, while repairing of all kinds is done in a prompt and superior manner, several competent assistants being employed. The house is also headquarters for the finest makes of pianos, organs and other musical instruments, sheet music and musical goods generally. Jewelry of all kinds is manufactured to order in new and artistic designs, while the prices that prevail are of the most reasonable character. Mr. Mundie is a native of Aberdeen, Scotland, and a resident of Tonawanda since 1881. He is a thoroughly expert watchmaker and jeweler and a member of the Jewelers' Security Alliance. Mr. McCoy, who was born in Madison County, this state, came here in 1882, and during six years filled the responsible position of principal of the Tonawanda Union School.

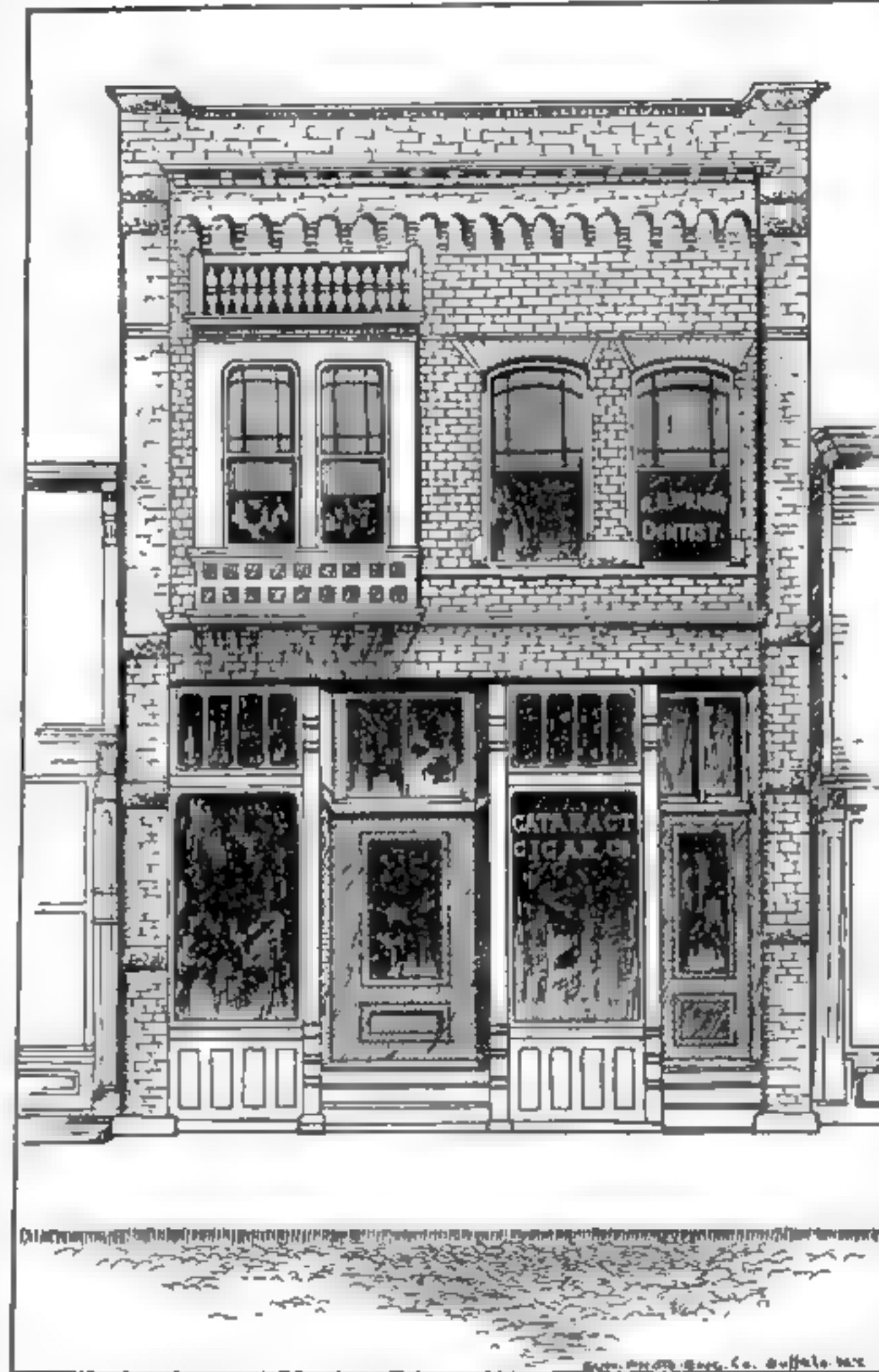
THE GERMAN AMERICAN BANK OF TONAWANDA, N. Y.

Among the most popular and conservatively conducted financial institutions of Tonawanda is the German American Bank, which has under its present able management won the confidence and patronage of this section to a great degree. This progressive bank was duly incorporated under the laws of New York with a paid-up capital of \$35,000, which was increased June, 1889, to \$100,000, and on January 28th, 1891, to \$200,000. Its surplus and undivided profits Sept. 22, 1892, amounted to \$56,996 80, while its loans and discounts

were \$728,044.82, and its deposits \$565,784.33. The career of the German American Bank has been a very prosperous one, and is closely allied with the growth and prosperity of Tonawanda and its vicinity. It solicits the accounts of merchants, corporations, banks, manufacturers and others, discounts approved commercial paper, buys and sells foreign exchanges, issues drafts, makes a specialty of collections, and is in every respect fully qualified to meet the wants of the public. The following gentlemen widely and favorably known in the financial and business circles of Tonawanda for their executive ability, prudence and just methods, are the officers and directors, viz : Martin Riesterer, president; John E. Oelkers, vice-president; Miles Ayrault, second vice-president; E. G. Riesterer, cashier; W. L. Sommer, assistant cashier. Directors: Martin Riesterer, Miles Ayrault, Nicholas Beckrich, John E. Oelkers, Herman U. Berger, Geo. C. Hollister, E. G. Riesterer. The bank's offices on Main street are elegantly equipped, and have every facility for the prompt dispatch of business. Mr. M. Riesterer, the president, is a vigorous exponent of the soundest principles of banking and finance, and was chiefly instrumental in the organization of this bank. He was born in Germany, but has resided in Tonawanda for the last forty years, and was for a long period engaged in private banking. Mr. Riesterer is a large real estate owner and capitalist, and is one of Tonawanda's influential and public spirited citizens. Mr. J. E. Oelkers, the vice-president, was also born in Germany. He is one of our leading grocers, and came to Tonawanda in 1869. He is president of the town of North Tonawanda and a director of the Niagara Cider and Vinegar Works. Mr. E. Riesterer, the cashier, is a son of the president. He is an able and honorable bank officer, who scrupulously protects the interests of depositors and stockholders. This bank is a depository for state and city funds, and we predict for it a useful and successful career.

R. G. WRIGHT.

Among the eminent professional gentlemen in Tonawanda will be found Dr. R. G. Wright, the popular dentist, whose office is on the second floor of the building 72 Webster street. Dr. Wright has been engaged in the practice of his profession in this community for fifteen years, and came here from Ontario, Canada, his native place. His professional career has been uniformly successful. He has made a study of the painless extraction of teeth, and is equipped with all the latest improved appliances for doing so quickly and suc-



cessfully. He makes a specialty of filling teeth, also of preserving neglected teeth and of correcting deformity. His artificial work in full or partial sets is perfect in every respect. Dr. Wright is very moderate in his prices, and he numbers among his patrons the leading families of Tonawanda and immediate vicinity. His assistant, Dr. L. G. Richardson, who has been with him for the past two years, has practiced in several localities in New York and Pennsylvania, and is a graduate of the Pennsylvania College of Dental Surgery of Philadelphia. Dr. Wright is president of the Cataract Cigar Company.

WM. H. PATTERSON.

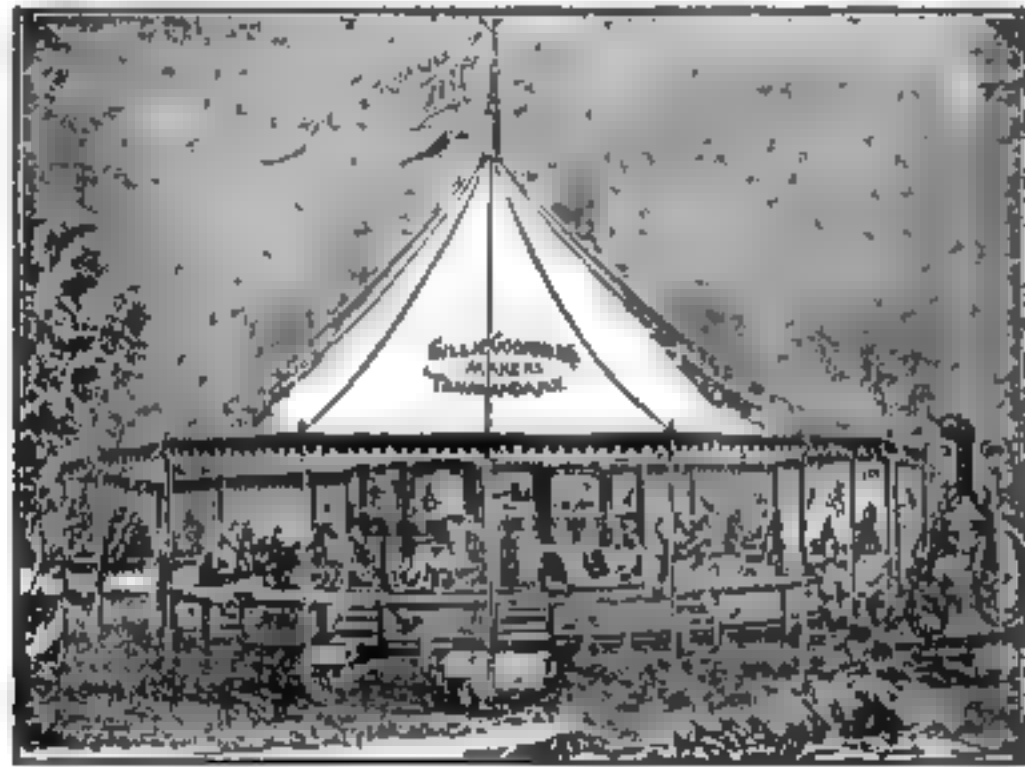
One of the most popular young business men in Tonawanda is Mr. Wm. H. Patterson, the book and job printer. He is located on the third floor of the building 7 South Canal street, and is well equipped with presses and all appurtenances for turning out all kinds of printing correctly and promptly. He executes book and general job work, making a specialty of fine commercial printing, letter and bill heads, envelopes, etc., also shipping tags, lumbermen's price lists, posters, hangers, dodgers, ball programmes, tickets, circulars, etc. Mr. Patterson was born and raised in Tonawanda, and is meeting with a success that is well merited. He is a member of the Odd Fellows, and also of the 25th Regiment N. Y. N. G.

J. H. KENDLE.

The best known florist in Tonawanda is Mr. J. H. Kendle, who has had an extensive experience in his profession. For the past four years he has been established in business in Tonawanda, and owns and occupies a valuable tract of ground, on which he has erected three green houses, covering a space of 3,000 square feet. These are heated by steam and equipped with every convenience for his business. He grows all kinds of flowers, plants, vines, shrubs, etc., and makes a specialty of furnishing cut flowers to the trade, also of bedding plants and of designs for weddings, parties and funeral emblems. He is an artistic floral designer, is very moderate in his prices, and he fills orders promptly. He keeps in stock hanging baskets, plain and ornamental flower pots, stands, wire frames, dried leaves, ferns, etc. Mr. Kendle is a native of Kingston, Canada, has resided in Tonawanda many years, and enjoys a widespread patronage. His office and greenhouses are at the corner of Long avenue and Canal street, East.

GILLIE, GODARD & CO.

This is the only firm in the world that manufactures the famous Whirling Panorama, whose introduction to the amusement-loving public has marked an era in the evolution and development of the riding gallery. This extensive and flourishing business was originally established in Tonawanda in 1876 by Mr. Wm. Gillie, who conducted it as a machine manufacturing concern till



October, 1891, when it was converted into the production of steam whirling panoramas and merry-go-rounds. Messrs. Wm. Godard and J. S. Drury became partners also in 1891, and on Sept. 3, 1892, the firm's premises at the corner of Chestnut and Tonawanda streets were destroyed by fire. The firm immediately erected a new and spacious factory on Oliver street, near the iron works. The plant includes a two-story main building, 85x135 feet in area, with an L 35x145 feet in dimensions; also a boiler and engine house, 18x18 feet in area. The workshops are fully supplied with modern tools, machinery and appliances operated by steam-power, and fifty skilled workmen are employed. Orders are carefully filled at the lowest possible prices, and the trade of the firm extends not only throughout the entire United States and Canada, but also to Mexico, South America and the West Indies. Their riding gallery combines realistic horseback riding and easy moving chariots, which, when accompanied by first-class music, makes an attraction that is irresistible to all classes, and wins for the firm's machines deserved popularity and patronage. They spare neither money or skill to bring their machines to the highest point of excellence.

The machines are extremely simple and easy of operation. The riding gallery has twenty-four horses and four double seated chariots upon the outside sweeps, and on the inside sweeps there are thirty-two piano chairs, thus making a total seating capacity of seventy-two. The horses are elegantly carved and mounted, and each horse has a separate galloping motion. The firm also furnish buyers with a high grade organ and a comical image to grind it, both driven by power. This panorama is a most ingenious contrivance, and is owned and controlled exclusively by the firm. At country fairs and summer resorts these machines are an immense attraction, and the amount of money that can be made is astonishing. Messrs. Gillie, Godard & Co. also manufacture steering wheels, boat castings, etc., and guarantee entire satisfaction to patrons. Mr. Gillie was born in Scotland, but has resided in Tonawanda for the last forty years, while Messrs. Godard and Drury are natives of New York State. Three men are only needed to erect and run a gallery, and prices, terms and references are promptly furnished upon application at Rooms 5 and 6 Post Office Block.

STEVENS & MCINTYRE.

The establishment of Messrs. Stevens & McIntyre, manufacturers of fine carriages, spring wagons, sleighs, lumber trucks, etc., can lay claim to a respectable antiquity. This flourishing business was founded in 1876 by Messrs. Mason & Moore, the present proprietors, Messrs. D. B. Stevens and D. C. McIntyre, becoming owners in 1879. The house has from its inception been deservedly prominent as manufacturers of vehicles of all descriptions, for pleasure, draft and business purposes. Mr. Stevens is a native of this state, and was for many years prominently engaged in the grocery business. Mr. McIntyre, who was born in the city of St. Thomas, Province of Ontario, Canada, came over to Buffalo in 1879, shortly afterward taking up his residence in this village. The firm commenced operations in 1879 on a very small scale. A large trade, however, was soon developed, and has continued to grow until the house is to-day one of the most important in its line in either Erie or Niagara county. In 1890, Messrs. Stevens & McIntyre erected a substantial three-story extension to their works, and their premises are now commodious and thoroughly equipped. The factory and salesrooms are located on Sweeney street. The firm manufacture vehicles of every description, making a specialty of fine work. Some twelve workmen are

employed, and all work is executed by hand. Prompt attention is given to repairing. Both parties are courteous gentlemen, and command the esteem of the community.

WILLE & HEWETT.

A reliable and one of the leading firms in Tonawanda actively engaged in fire, life, marine and accident insurance is that of Messrs. Wille & Hewett, whose office is situated at 50 Webster street, Dick Block. This business was established in 1891, by Messrs. Frank Wille and E. H. Hewett, both of whom have had long experience not only in insurance, but also in real estate, and possess influential connections and perfect facilities. They represent several first-class companies and control the insuring of some of the best business and residential property in Tonawanda and its vicinity, securing always lowest rates, while claims for losses are promptly adjusted and paid at this agency. Risks, such as planing mills, factories, lumber yards, etc., are a specialty. They also conduct a general real estate business, buying, selling and renting property, and also undertake carefully the management of estates. Messrs. Wille & Hewett make a specialty of acreage property, and have on their books some first-class bargains in realty in Buffalo and Tonawanda. They also promptly negotiate loans on bonds and mortgages at favorable rates, and make investments for capitalists judiciously and satisfactorily. Mr. Wille was born in Niagara County, N. Y., while Mr. Hewett is a native of Tonawanda. They are honorable, energetic business men, who scrupulously protect the interests of patrons, and are very popular in financial circles.

W. A. GORTON.

The dealing in groceries, flour and provisions is an industry that occupies the attention of no inconsiderable portion of our mercantile community, and employs a capital aggregating a very large amount. A leading house in this line is that of Mr. W. A. Gorton, located at 28 Main street, who has been in business at his present location since 1889. The store is very tastefully fitted up and well arranged, provided with telephone service, etc., and is stocked with a fine line of staple and fancy groceries, teas of the finest brands, canned goods in great variety, table delicacies of every description, the best brands of family flour, and a full line of provisions, also hay, oats, feed, etc., and a very select line of glassware and crockery. The stock is fresh,

choice and ample, the business is brisk, and prices are such that no other house can surpass them with the same quality of goods. Four assistants are engaged, and two teams are kept constantly busy, while the proprietor is always on duty, presiding over the affairs of the house. Vegetables in season, a full line of soap, and all the finest brands of cigars are always obtainable here; in fact, everything that can be thought of in connection with a house of this kind. A specialty is made of marine supplies, and the vessel trade is especially catered to. Mr. Gorton is a native of Fulton County, now a resident of Tonawanda twenty-seven years, and is a member of the A. O. U. W. He enlisted in the civil war in 1864, when but twenty years of age, and served sixteen months in the 93d N. Y. Infantry, and was imprisoned 113 days in Libby Prison.

E. H. PICKARD.

Although but a brief time has elapsed since Mr. E. H. Pickard opened his furniture store at 58 Webster street, it has acquired a popularity and secured a patronage second to no others in the city. Mr. Pickard inaugurated the business in 1892, and has since enjoyed a success as positive as it is pronounced. The premises utilized, a spacious store, 22x86 feet with basement, is arranged with an especial adaptability for all purposes of the business, and are stocked to repletion with a full and carefully selected assortment of household furniture of all kinds, including handsome parlor suits richly upholstered, also mirrors, wardrobes, bureaus, chairs, rockers, sofas, lounges, tables, pictures, springs and all the patented specialties that belong to the business. The goods are all new, made in the best manner and warranted in every respect. Mr. Pickard is a thoroughly reliable business man of unquestioned reputation, and is widely known.

GEORGE M. WARREN.

Among the leaders in real estate and insurance circles in North Tonawanda mention should be made of Mr. George M. Warren, whose office is in the Smith Building, corner Webster and Tremont streets. Mr. Warren has been established some years, and conducts a general real estate, loan and insurance business, buying and selling houses, lots and land in the city and throughout Niagara and Erie counties, placing loans, negotiating mortgages, arranging transfers, collecting rents and interest, managing estates, etc. He has upon his books a

large and desirable list of properties, salable and purchasable, offering good, permanent, paying investments. His widely extended and varied experience renders his services of peculiar value to parties dealing in real estate. In insurance he represents the Mutual Benefit Life Insurance Company, one of the leading companies of the world, and can always quote premiums at lowest rates. Mr. Warren sustains an honorable business record and merits his success.

THE ARCHER HOTEL.

A popular resort for the traveling public and people of this city is the Archer Hotel, which was first opened May 2, 1892, and, for quiet, comfortable, homelike surroundings, it is the best stopping place in this section. The genial proprietor, Mr. D. F. Higgins, is a widely experienced hotel man, who formerly conducted the Continental Hotel of this city five years, and who knows just how to meet the requirements of guests. Mr. Higgins owns the building, a three-story frame structure, 50 x 70 feet in dimensions, and desirably located on the corner of Oliver and Thompson streets. It is conducted on the American plan. The office, bar, billiard, reading and reception rooms, are on the first floor, while the parlors are on the second floor. The house is elegantly fitted up in antique oak, and the sleeping apartments are all handsomely furnished, well lighted and airy. The dining hall has a capacity for seating thirty-five guests and is noted for its high-class cuisine. The service is prompt and courteous. Mr. Higgins was born in Genesee County, and is one of those genial men whose friendship is prized, and whose hospitality is sought again and again.

EVANS, McLAREN & CO.

One of the most popular and conservatively managed financial institutions of Tonawanda is the private banking house of Messrs. Evans, McLaren & Co., located on Goundry street, near Webster. It was originally founded on June 1, 1872, by Messrs. Evans, Killmaster & Co. as the Bank of Commerce. In 1874 this style was dropped and the business was continued under the firm name until May 1, 1877, when Mr. Killmaster died. The firm of Evans, Schwinger & Co. was next formed, and, later, the business was incorporated as the State Bank of Tonawanda. In 1886, Mr. Evans, together with

Mr. McLaren, who had been in charge of the management during all these changes, severed their connection with the State Bank, and carried on a banking business independently as Evans & McLaren. Finally, in June, 1892, the present company was organized with a responsibility of \$200,000. It is to-day the most popular banking house in town, and its operations embrace all departments of the banking business. Among its correspondents are the United States National Bank and the Hanover National Bank of New York, the Manufacturers' and Traders' Bank of Buffalo, etc. The officers are as follows: E. Evans, president; A. G. Kent, vice-president, and Wm. McLaren, cashier. Mr. Evans is a native of Haldimand County, Ontario, Canada, and a resident of Tonawanda since 1861. He is prominent in state and national politics. Mr. Kent is a native of this state, and one of Tonawanda's leading lumber and real estate dealers and influential citizens. Mr. McLaren, the cashier, is of Scotch descent, and was born in Halton County, Ontario, Canada.

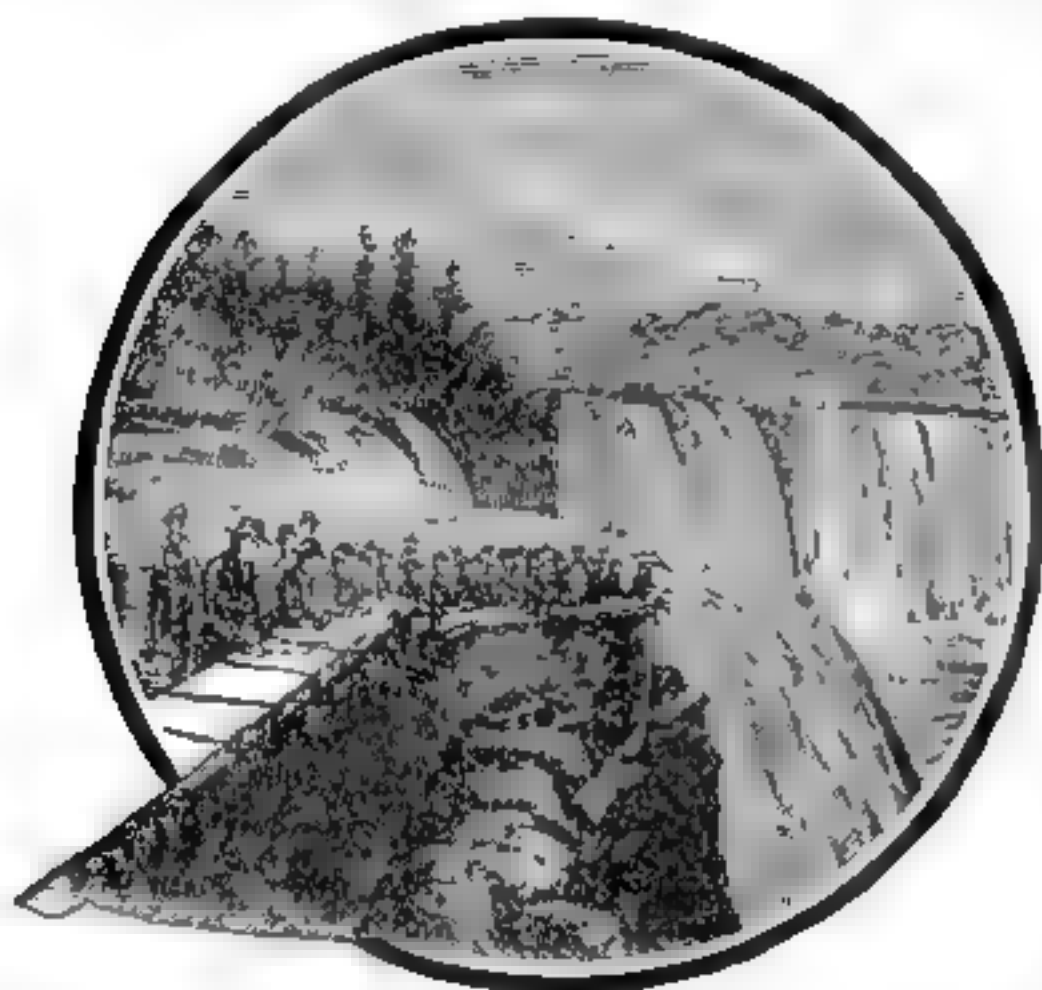
C. SCHWINGER & CO.

One of the oldest and most prosperous grocery houses in Tonawanda is that of C. Schwinger & Co., 46 and 48 North Canal street. The house was established in 1850 by Mr. C. Schwinger, who, in 1893, took his son-in-law, Mr. William J. Warren, into partnership. The premises occupied are 30x120 feet in dimensions. An immense stock of goods is carried, embracing a full line of staple and fancy groceries of every description. Choice teas, coffees, pure sugars, syrups, spices, and all the best brands of hermetically sealed goods in tin and glass are specialties; also family flour, delicatessen, condiments, smoked and salt meats and fish, crockery, glassware, feed, hay, etc. This popular house has a liberal patronage, and is admirably conducted. A force of competent clerks is employed, and delivery teams are in constant service. Orders are promptly filled for families, and vessels are supplied at the very lowest prices. Mr. Schwinger, who was born in Germany in 1825, came to Tonawanda when he was 17 years old, and has always resided here. He is president of the Tonawanda Brewing Company, vice-president of the State Bank of Tonawanda, a director of the Gas Light Company, and is connected with the Rochester Insurance Company. Mr. Warren is a stockholder in the Niagara Brewing Company and of the State Bank of Tonawanda, and is a prominent member of the Royal Arcanum.

TONAWANDA, THE LUMBER CITY.

CATARACT CIGAR COMPANY.

Without doubt the leading house of its kind in Tonawanda is that of the Cataract Cigar Company, jobbers and wholesale dealers in imported and domestic cigars and tobaccos. The business controlled by this concern was originally inaugurated on August 1, 1882, as the



Cataract Cigar Company, with Dr. R. G. Wright as president, and Mr. G. H. Cramer as secretary and manager. The building owned and occupied at 72 Webster street is 20x60 feet in area, and is complete in all appointments. A large business is being rapidly built up, and is being widely extended. It is of the most substantial character. The company carry a heavy stock of fine goods, and make a specialty of importing Havana and Key West cigars of all the best brands. They also handle all the leading brands of the most reputable manufacturers in the country, and can offer the best inducements to the trade, the wholesale branch of the business being very extensive. In the retail department, a choice assortment of cigars is kept on sale, also all the best brands of chewing and smoking tobaccos, pipes, cigarettes and smokers' articles of every description. Dr. Wright, who was born in Ontario, Canada, has resided in Tonawanda fourteen years, and is the leading dentist in the town. Mr. Cramer was born in the state of New York, and came to Tonawanda about a year ago. He is a courteous, polite gentleman, and has the entire charge of the business.

WM. S. LEHON & SON.

A prosperous and leading representative house in its line of commercial enterprise is that of Wm. S. Lehon & Son, merchant tailors and men's outfitters, at 2 Main street, Lumber Exchange Building. This business was founded originally in 1888 by the firm of Lehon & Warren, which was changed to its present style in July of last year, Mr. Warren retiring and Wm. S. Lehon, Jr., entering the firm in his stead. The premises occupied are of a commodious character, the general salesroom comprising a ground floor, 20x75 feet in dimensions. It is well arranged for the proper and attractive display of the stock carried. In the merchant tailoring department a fine line of imported and domestic woollens, cassimeres, trouserings, vestings, overcoatings and suitings generally is shown. In this department measures are taken and garments made up that for style, fit, workmanship and finish are unequalled in this vicinity. A perfect fit is guaranteed in all instances. Mr. Lehon personally superintends all cutting, to which he brings an experience of thirty years. Only skilled tailors are employed. In the men's outfitting department is displayed a complete line of gents' fine furnishing goods, shirts, hats, caps, canes, umbrellas, etc. Shirts are also made to order. The trade extends throughout this entire section. The senior member of the firm resided in Oswego, N. Y., up to 1887. There he conducted a successful business for twenty years, and afterward removed to North Tonawanda, where, during the past five years, he has been successful in building up a profitable trade. He is regarded as one of our foremost and most progressive business men and citizens. Wm. S. Lehon, Jr., was born in Oswego, N. Y., and came to Tonawanda with A. M. Dodge & Co. in 1883, with which firm he holds the position of cashier. Mr. Lehon Jr., was the organizer of the Gurney Cab and Transfer Company, and had it incorporated as a stock company, of which he is president and of which he holds the controlling interest. He is also largely interested in real estate and public improvements. The River Front Investment Co., of North Tonawanda, a corporation of \$50,000 capital, was also organized by Mr. Lehon, Jr. As secretary he looks after its interests and investments, which are principally in valuable river front lands.

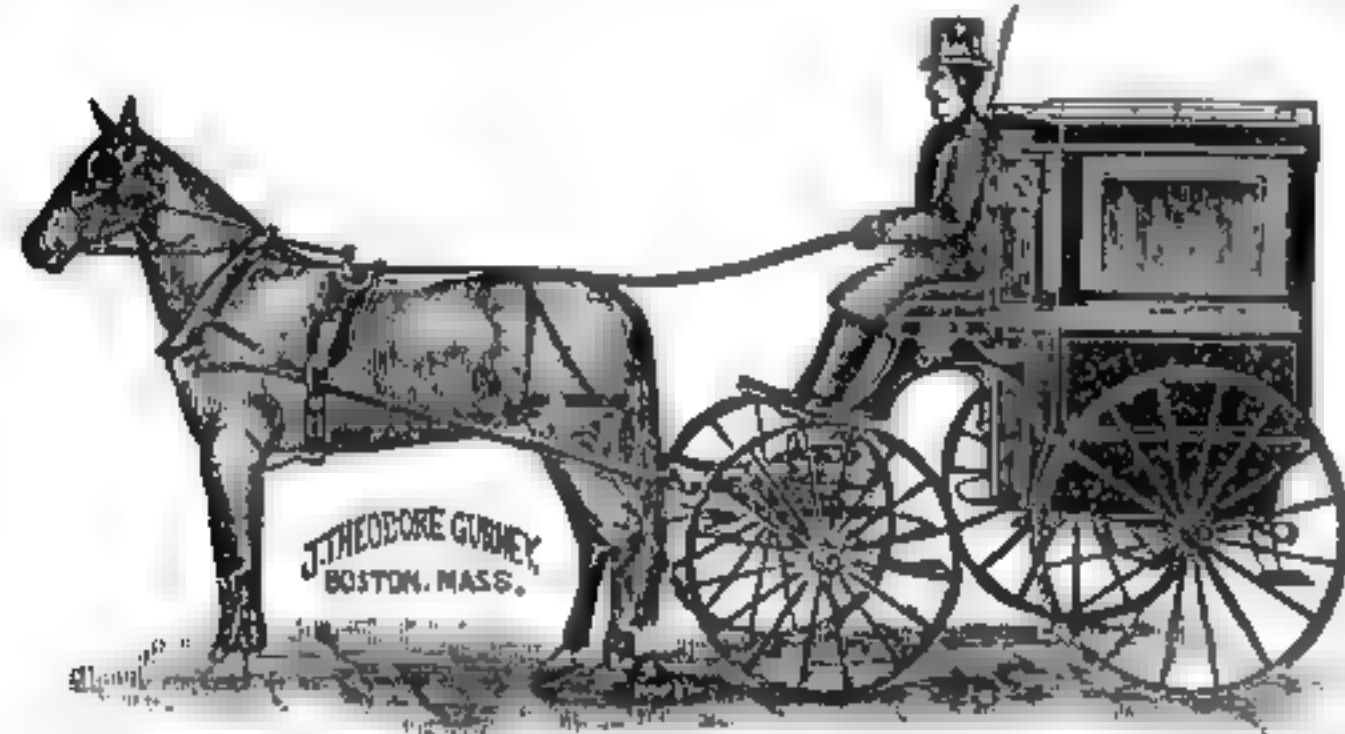
COMSTOCK & WOLF.

In the combined enterprise of dealing in all kinds of furniture and sewing machines, in executing upholstery

work, and in conducting the interment of the dead, Messrs. Comstock & Wolf are the leading representatives in Tonawanda, and have earned and merit the commendation of all with whom they have come in contact in their business relations. Their establishment is centrally and conveniently located in the Smith Building, corner of Webster and Tremont streets. Mr. C. F. Comstock founded this enterprise a little over two years ago, in partnership with a Mr. Taylor, who retired from the business in October, 1892. For a time Mr. Comstock conducted the enterprise alone, and recently formed a partnership with Mr. H. H. Wolf, under the present firm style of Comstock & Wolf. The premises occupied by the firm are commodious, well arranged and suitably fitted up and supplied with every possible convenience. Here is displayed at all times a splendid assortment of choice, antique and modern furniture, from the plainest to the most richly upholstered, and the firm are in a position to equip at short notice and at reasonable figures the plainest cottage or the most sumptuous mansion. In the stock, too, a fine display is made of sewing machines and of sewing machine supplies of every description, the firm making a specialty of handling the well-known, popular Standard rotary-shuttle sewing machines, which are noted for their light, easy running qualities, and for their thorough efficiency in operation. The firm gives particular attention to all kinds of upholstery work, and in this department of their business employ a staff of skilled and experienced operatives, so that they can execute all orders with dispatch, and in a manner to give the fullest satisfaction. Messrs. Comstock & Wolf have acquired distinction for their promptitude and efficiency as general undertakers and embalmers. They carry a full line of coffins, caskets and funeral goods of all kinds, ranging in quality from the plainest to the most elaborate, together with all the minor requisites for funeral occasions. They take entire charge of funerals from death to interment, directing every detail. Mr. Comstock is an experienced embalmer, a graduate of the United States Embalming School of New York city, and is thoroughly familiar with all its details. Remains are taken in charge at any hour of the day or night, and prepared for burial. Both partners are very popular in the community, and the liberal patronage bestowed upon them is at once sufficient evidence of the satisfaction given to their patrons by their business methods. Their telephone call is 137.

GURNEY CAB AND TRANSFER CO.

No feature of commercial enterprise is more productive of beneficial results to any community than a well equipped cab and coach service. North Tonawanda today can boast of such a service, while in point of excellence and moderation of charges is fully equal to any in the largest cities in the Union. We refer to the Gurney Cab and Transfer Company, which was established



In April, 1892. Mr. Wm. S. Lehon, Jr., is the president of the company, and Mr. Elmer D. Millard is the able and popular manager. The office is located on Sweeney street, and is neatly fitted up and appointed. The building is two stories in height, and 50x100 feet in dimensions. On the first floor are the office, carriage repository, wash and robe rooms, while the stalls and harness and storage rooms occupy the second. These premises are perfectly ventilated and drained, and afford excellent accommodations for fifty animals. Boarders are received by the day, week or month, and are given the best care and attention. A large number of horses are kept for livery purposes. Among them are some of the finest roadsters in this section of the country, while the rigs and equipages obtainable here are unsurpassed in elegance and comfort. Special attention is given to the cab service; also to the transfer of baggage, and for this purpose a number of station boxes are being put up at various points in which orders may be deposited, and from which collections are made at stated hours. Mr. Millard, who is a native of Lockport, N. Y., is one of Tonawanda's most deservedly popular business men, having for six years been connected with the lumber firm of A. M. Dodge & Co. The telephone call of

the office and stable is No. 22, and the public can always rely upon a prompt attention being given to orders.

BARRALLY & SNOW.

The profession of the civil engineer is an arduous and responsible one, and exacts from those who would be successful in its practice, eminent ability and high scientific attainments. The leading firm engaged in it in Tonawanda is admittedly that of Messrs. Barrally & Snow, whose office is in Rooms 21 and 22 of the H. P. Smith Building. The individual members of the firm are Messrs. T. W. Barrally and J. B. Snow, both of whom are natives of Massachusetts, and graduates of the Union College, Schenectady, N. Y. Mr. Barrally was for two years the assistant engineer of the Long Island Railway, and was afterwards connected with the Hydraulic and Sanitary Engineers' Department of the Westchester Railway. Later, he formed a partnership at Tonawanda with the late Mr. B. F. Betts, in February, 1891. Subsequently Mr. Snow became a member of the firm, the title of which, since the demise of Mr. Betts, has been Barrally & Snow. Mr. Barrally has held the office of city engineer of Tonawanda since it was first created. Mr. Snow was formerly for some time engaged in making plans for the sewerage system at Goshen, N. Y., also as engineer in charge of the Nantucket Beach Street Railroad construction and plans. He is the engineer for the Tonawanda Street Railroad, and the North Tonawanda, Niagara City and Ironton Land Company. Messrs. Barrally & Snow do construction work of all kinds, including street paving, sewers, bridges, etc., and obtain riparian rights for land on the Niagara river. Both gentlemen have been entrusted with the superintending of all paving in Tonawanda, and the able manner in which they have discharged their onerous duties has elicited approval from the most competent judges.

GEO. O. MILLER.

Among those who give their attention to the business of the plumber, gas and steam fitter in Tonawanda it is safe to say that none is more thoroughly qualified to execute work in this line than Mr. George O. Miller,

whose office, store and workshop are at 44 Main street. Mr. Miller, who was born in Canada, has had twelve years' experience in his business. He has been established here since 1888. He started at 22 Webster street, and removed to his present premises on Main street about a year ago. Mr. Miller gives his personal attention to sanitary plumbing, arranging drainage and ventilation, fitting up baths, sinks and placing pipe in buildings and residences for the introduction of water, gas and steam heat. He is a careful, reliable workman, employs only skilled hands and fully understands all his work, which is scientifically executed according to modern ideas. He attends to repairing and jobbing, and is very moderate in his charges. He carries a full stock of plumbers' and gas and steam fitters' supplies, and is sole agent for the Culver furnace and Bolton and Capitol steam and hot water boilers. He is always prepared to furnish estimates and carry through successfully all work in his line in a strictly first-class manner.

THE GREAT WESTERN TEA COMPANY.

This concern is located at 81 South Canal St., the sales-room having an area of 20x80 feet, and are very neatly appointed and attractively fitted up and four courteous assistants are employed under the personal supervision of the manager. The stock carried is at all times very large and varied and embraces full lines of China, Japan and India teas, such as Souchong, Oolong, Hyson, Young Hyson, Gunpowder, English Breakfast, etc., as well as the various grades of coffees, pure Mocha, Java, Rio and Maracaibo. The Great Western Tea Company are enabled to offer to consumers pure, select goods at materially lower figures than those charged elsewhere for an inferior article. Rock-bottom prices are quoted, while quality and quantity are warranted, purchasers being assured of getting full weight and first class goods. They also carry a line of crockery and glassware, which is given to customers free of charge. An extensive and finely assorted stock is carried on hand and all orders receive prompt attention. This gentleman is a young and honorable business man, numbered among that class of energetic public-spirited citizens in whose hands the continued development of this city rests.

TELFAIR SANITARIUM,

Buffalo Office, 10 Chapin Block,

FORT ERIE, ONTARIO.

IT is with great pleasure we call attention of the people of Buffalo, and especially of those who have formed the habit of using whisky as a beverage, morphine or opium as a habit, until they are under its full control, to the fact that across Niagara river is a home called "The Telfair Sanitarium," where they will be treated for these diseases in a scientific and skillful manner.

The presiding physician is Doctor Wm G. Telfair, formerly connected with the Keeley Gold Cure Institute. Doctor Telfair has had long experience with men who have used the flowing bowl and others who have become slaves to drugs and opiates who, if left to try and cure themselves, would have long since died, but, fortunately for themselves, they went to The Telfair Sanitarium, and placed themselves under the doctor's charge, and are now back at their respective businesses, good, respectable, sober men, respected by their friends and families. If you have been tampering with any of these dangerous habits, or if you have a friend who has been doing so, take the ferry boat at Black Rock, and consult the doctor at once. Do not delay, as procrastination may cause your death, as it has in many cases, or the death of your friend. You will find in Doctor Telfair a physician of practical experience and a gentleman with true philanthropic kindness.

The Telfair Sanitarium is very beautifully located at Fort Erie, Ont., with a fine picturesque view of the American shore, and a panorama of the excursion and merchant vessels passing up and down constantly during the day. The sanitarium building itself stands in the center of a large lawn, kept in fine order. Every modern plan for making the patients feel comfortable and at home is employed. The house itself has quite a historical record, and many stories are told of the olden times when



smuggling was at its height. The surroundings are all calculated to brighten and cheer those who are fortunate enough to get under its shelter before it is too late.

The officers of the Telfair Sanitarium consist of Mr. E. W. Jewett of Erie, Ont., general business manager; Mr. H. H. Wells, manager for the U. S., 10 Chapin Block, Buffalo, N. Y.; Wm. G. Telfair, M. D., medical director; Wm. M. Douglas, consulting physician. The gentlemen mentioned above are sympathisers with men who have unfortunately got entangled in the web of dissipation, and all of them co-operate to lighten their load and give a kind, cheery word to help them onward in their good resolve to be men again, respected by all and beloved by their families.

Remember, that in giving up dissipation you have all to gain, nothing to lose, and your future life will be smooth and easy. Mr. E. W. Jewett, the business manager, and Mr. H. H. Wells,

manager for the United States, have both taken the treatment, and to-day are living monuments of what this wonderful cure can do, and are emphatic in their statements that there is no living man that attends strictly to the treatment and wants to give up a life of dissipation that cannot be cured at the Telfair Sanitarium. The cut showing the Sanitarium hardly does credit to the place, as it is impossible to get the picturesque view and surroundings together, as the Sanitarium fronts on the river.

Before closing, I would say to those who are willing to aid in this grand work of philanthropy, that you have in Buffalo alone a large field of men who are intellectual but dissipated, and who by a kind word could be rescued and put in their proper place in society by visiting and taking treatment at "The Telfair Sanitarium," and their lives can be saved. Correspondence solicited, and in all cases strictly confidential.

JOHN STROOTMAN,

MANUFACTURER OF

Ladies', Misses', and Children's Fine Shoes.

HAND-SEWED TURNS, GOODYEAR WELTS, MCKAY SEWED.

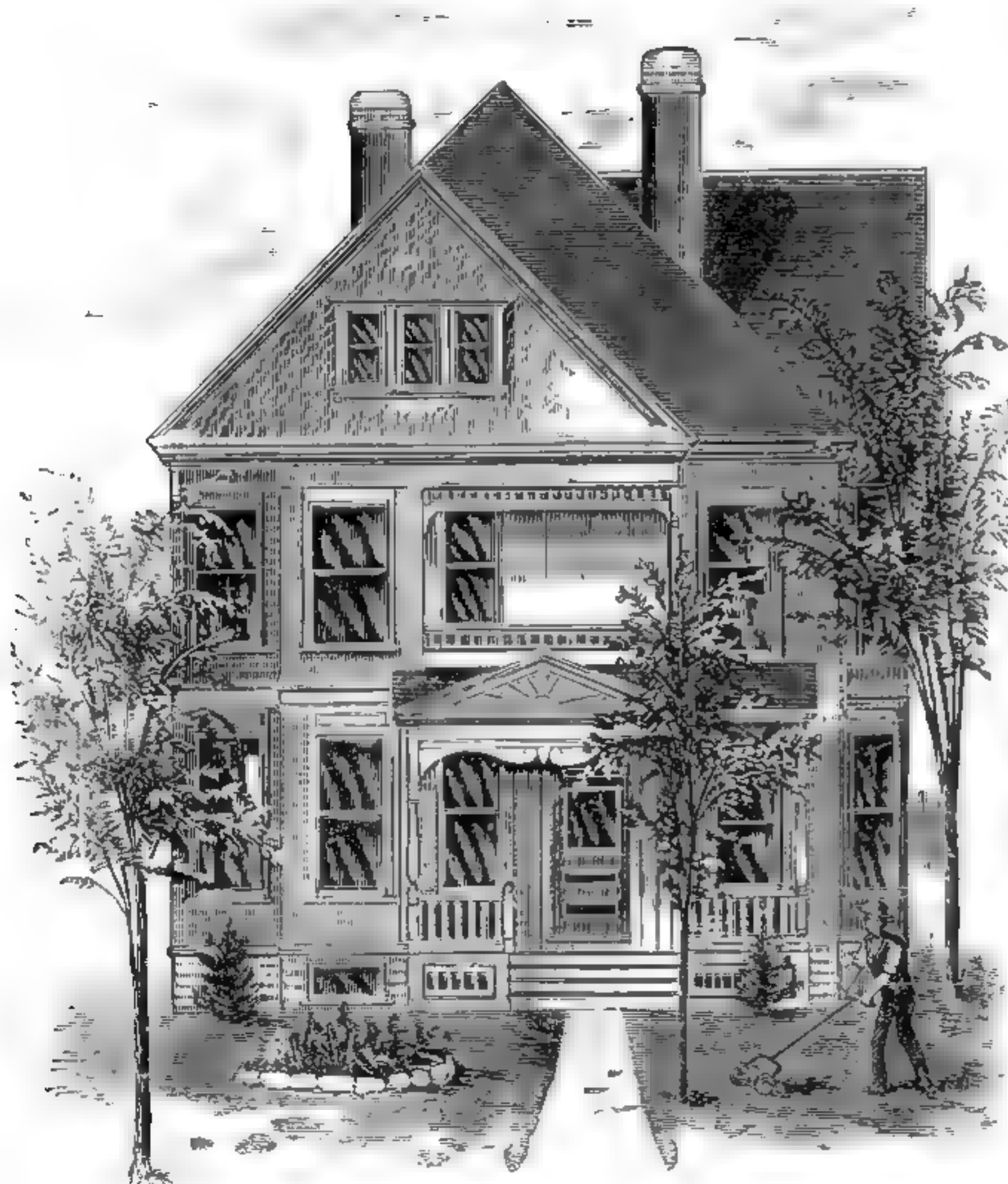
61--69 CARROLL ST.

BUFFALO, N. Y.

AMONG the many and varied industrial concerns whose operations assure to Buffalo her well earned trade supremacy over the larger number of her sister cities, this community enjoys the reputation of possessing some of the most prosperous and ably conducted boot and shoe manufacturing concerns in the country. In the front rank of such houses we find that of Mr. John Strootman, manufacturer of ladies', misses', and children's fine shoes, at 61 to 69 Carroll street. Mr. Strootman founded this enterprise nearly twenty years ago, and owing to the excellence and uniform superiority of his wares, he has built up a large and permanent trade, derived from the Southern, Eastern and Western States. The business requires the services of twelve traveling salesmen, and the annual sales reach a large figure. The factory occupies the two upper floors of a six-story brick building, having an area of 100x150 feet. It is thoroughly equipped with all the best and latest perfected machines and appliances known to the trade and from two hundred and fifty to three hundred skilled hands are employed. The output is large, reaching from one thousand to one thousand five hundred pairs daily. Only fine and medium grade goods are here turned out, a leading specialty being made of hand-sewed turns, Goodyear welts, and McKay sewed. Mr. Strootman fills orders promptly and reliably, and his unsurpassed facilities enable him to offer the finest and best goods at prices such as cannot be elsewhere obtained. He is highly esteemed in business and trade circles, and is considered one of Buffalo's most enterprising and progressive manufacturers.

BUFFALO OF TO-DAY, THE QUEEN CITY OF THE LAKES.

EBERHARDT & SANBORN.



No more convincing proof can be adduced of the wonderful and rapid progress which is being made in all branches of development in Buffalo than the interest that has been aroused in realty matters. The sound, yet enterprising, liberal, yet conservative methods which form the chief characteristic of the relations existing between the owners and dealers on the one hand, and the capitalist seeking investment, and the thrifty citizen seeking a home for his family, have had a most beneficial effect upon the real estate market not only of this city, but also of its environs. The large transactions now done in realty have drawn to this branch of financial enterprise many of our leading capitalists and go ahead citizens, and among this number we find Messrs. Eberhardt & Sanborn, who have built up an extensive and influential connection among speculators investors, and home seekers. This firm make a specialty of handling real estate on their own account, and of syndicating acreage property. They founded this business in 1888, and from that time they have been building up a trade of great importance. They are the founders of the beautiful suburb of Kenmore, in the northern part of the city, or rather beyond its limits, and along the line of electric railway, which connects Buffalo and the great lumber town of Tonawanda. It is due principally to the efforts of Messrs. Eberhardt & Sanborn that this valuable piece of property has been placed before the public, and no more desirable site could have been selected to build up a truly residential suburb, a part of the metropolitan life of the city, yet beyond its influences a rural retreat, yet within a few minutes ride of the marts of trade. That the public have not been unappreciative of the advantages offered by Kenmore as a place of habitation is evidenced by the large number of lots which have already found their way into the possession of home builders, the handsome villa residences that have been erected, and the residences of comfort and home-like serenity which are to be seen on every hand. Messrs. Eberhardt & Sanborn have taken, and still take great interest in Kenmore; their efforts do not cease with the disposal of their property, they have been mainly instrumental in causing the erection of two handsome church edifices, one Methodist, the other Presbyterian, and a commodious school house. Messrs. Eberhardt & Sanborn have on their books many choice lots for sale in Kenmore and in other parts of Buffalo and neighborhood, as well as comfortable and attractive dwelling houses, fitted up with the best perfected modern conveniences. Kenmore is a most desirable district in which to dwell, and offers ample security for investments; as the place is rapidly growing. The firm also own several other subdivisions, notably at Lancaster and Depew, which they are prepared to offer at prices and on terms most advantageous to the public. They will also erect buildings for purchasers which they dispose of on the easiest terms of small monthly payments. Loans are negotiated by them, estates managed and the interests of non-resident zealously guarded. Both parties are old residents of Buffalo. Mr. Eberhardt has been identified with real estate operations since 1882, and previous thereto was in the laundry business. Mr. Sanborn has been in the insurance and real estate line for the past twenty years. The offices of the firm are at Rooms 18 and 19 Law Exchange.

BUFFALO AT THE WORLD'S COLUMBIAN EXPOSITION.

BUFFALO, by reason of its vast industrial interests, its immense commerce, and the spirit of energetic enterprise which has become the distinctive characteristic of its business men and citizens, will naturally be an important contributor to the World's Columbian Exposition, the *fin-de-siecle* mart wherein all the nations of the civilized world will compare the advances they have made during the last century of enlightened progress and liberty. The friendly rivalry which has arisen between the long established and ever vigorous emporiums of commerce on the Eastern hemisphere and the lusty young cities of the Western world will result in a friendly competition, the equal of which for magnitude and importance has had no parallel in the pages of history. Here will be offered to the admiration and for the instruction of people of every clime and tongue the curiosities, products and handicrafts of all nations.

The importance that is attached to this wonderful aggregation of the products of human art and ingenuity is in no city more apparent than in Buffalo, whose business men have become so thoroughly indented with the project as to rob it of its national character, and make of it an almost local undertaking. For a year past our leading manufacturers have been, as they still are, busily engaged in preparing for the approval of the nations, an exhibit which will be representative of the facilities and possibilities of the Empire State, and a revelation of what can be produced by American industry.

Impressed with the vast importance which all the peoples of the earth now attach to this exposition of the results of four centuries of the progress of American development, the directory have spared neither money nor labor in the preparation of adequate structures wherein the nation can extend to its guests the hospitality and accommodation which they have a right to expect on such an occasion. The generosity of the people has been aroused, and it is safe to assert that in magnificence of proportions and splendor of detail, these buildings have never been equaled. Their dimensions are greater than the collective ones of the famed exposition buildings utilized in Vienna in 1873, Philadelphia in 1876, and Paris in 1889, while their location on the southwestern shore of Lake Michigan, in the beautiful Jackson Park, on the line of the boulevard system of Chicago—the finest in the world—is the most appropriate, central, and easily reached that could have been selected.

The World's Columbian Exposition belongs to the whole nation; it is not a Chicago enterprise, Buffalo, as well as every other city on the continent is its promotor. Our citizens will be in the front rank of its expositors; the products of their skill and manufacture will form one of its leading and most attractive features.

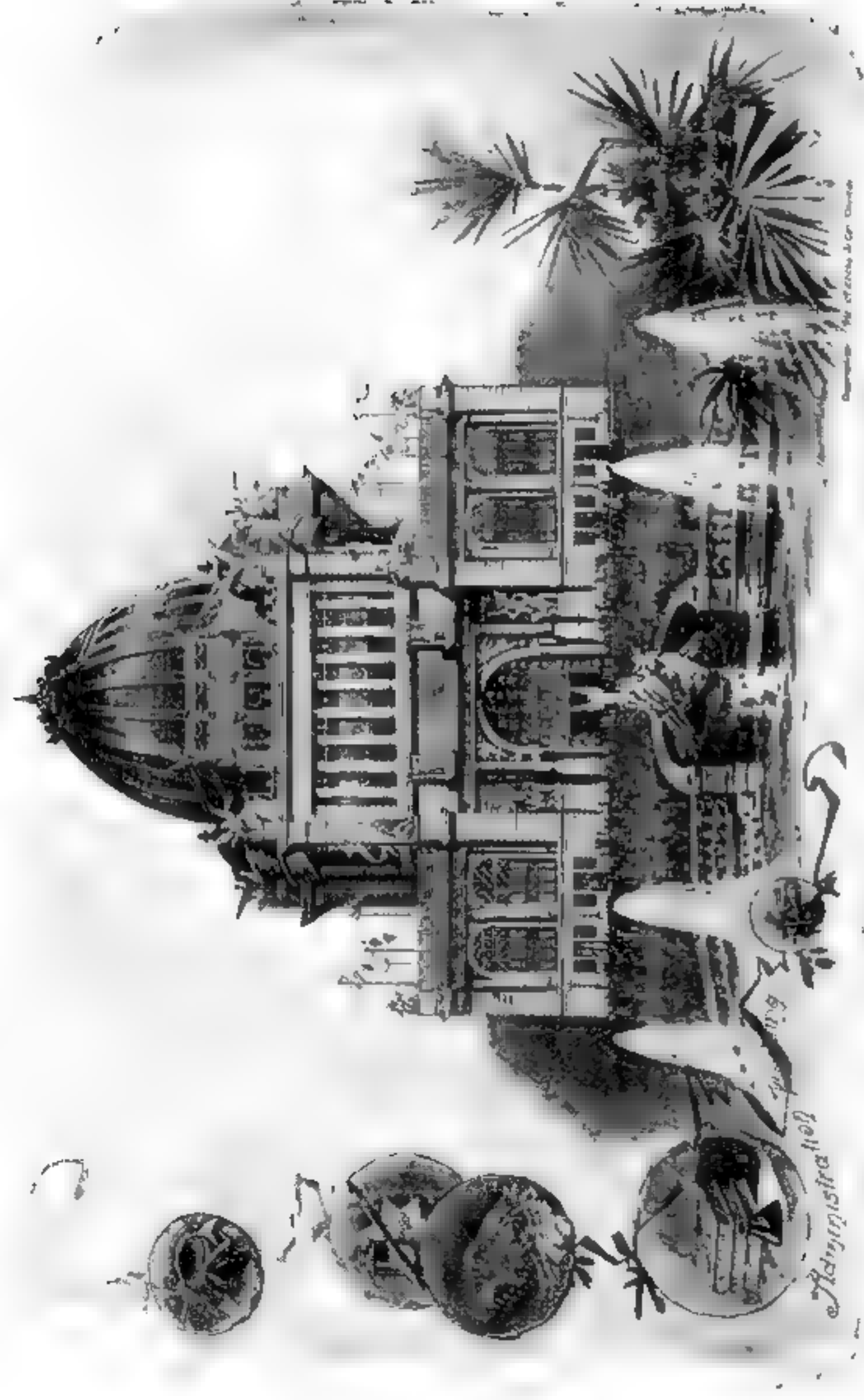
In view of these facts, we herewith offer to our readers a few products of the engraver's art which will enable them to form an accurate idea of the appearance of Jackson Park when it shall have become the American Caravansary for all nations.



BIRD'S EYE VIEW.

STUPENDOUS in its proportions, magnificent in its general arrangements, the site adopted by the Board of Directors and approved by the National Commission surpasses in area that of any previous Exposition. The attractions to be provided are so numerous that it would be impossible to convey an adequate idea of their extent and variety. The architectural groupings and grandeur of highly ornamental design will, collectively, excel all previous attempts of like kind. The plan of arrangements for the grounds will present features in landscape effects, statuary, fountains, inland lakes, ornamental bridges, avenues and floral designs so artistic in their beauty as to command the admiration of the world. The frontage of the grounds on Lake Michigan, the queen of all the Great Lakes, affords grand opportunities for marine displays of the most magnificent character, and which will be taken full advantage of by the management to furnish beautiful attractions which otherwise could not be attempted. Whether from the dome of the Administration Building or from a captive balloon, the visitor will be amply repaid in looking down upon this magnificent array of graceful and imposing edifices and vast expanse of park.

Spread out beneath him lie 633 acres devoted exclusively to World's Fair purposes, and contains scores of great structures which embody the conceptions of America's greatest architects. A bird's-eye view looking west from over the lake presents what is more like a dreamland vision of Babylonian palaces, interbuilt with noble castles, all having about them lavish glitterings of pure gold, and their foundations banked with stately foliage or silvery waves. The structure which, perhaps, attracts our attention most by reason of its mammoth proportions, is devoted to Manufactures and Liberal Arts. It is the largest exposition building ever constructed and covers over 30 acres. Further to the west and beyond a great quadrangle or court is the Electrical Building, the seat of the most novel and brilliant exhibition in the whole Exposition. West of the Electrical Building is the Hall of Mines and Mining, decidedly French in design. That long building furthest back is the Transportation Building, savoring of the Romanesque. Somewhat more to the right, and of the Italian school of architecture, is the Horticultural building with a flower terrace for outside exhibits. Like a white silhouette against a background of stately oaks is the Woman's Building north of Manufactures and Liberal Arts. It faces the Great Lagoon, with the Flowery Island as a vista. East of the Woman's Building and south of the Main Lagoon stands the Government Building, and is near to the English, German, and Mexican Buildings, which are just north of it. Near at hand to these is the Fisheries Building, which is one of the most artistic of all the Exposition palaces. Turning our attention now from those features north to those south of the great building from where the eye began its travels, we find Machinery Hall, located midway between the shore of Lake Michigan and the west line of the Park. Agricultural Building next catches the eye as being almost entirely surrounded by lagoons and very near the Lake. And then there is the Art Palace to the north; the Live Stock and Lumber and Forestry Buildings to the south; all of which hold the gaze by reason of their simplicity and beauty. That lofty building with great gilded dome, which proves so fascinating to the eye, is the Administration Building, located at the west end of the great court in the southern portion of the site. It has features which rival the most celebrated buildings in the world. The many other buildings of lesser size which are seen scattered here and there, forming a semicircle about the grand group of main buildings, are those of the various nations of the world and the States of America. Now let us look at some of the other features of the Exposition from a nearer point of view. A pier eighty feet wide, and extending 1,000 feet out into the Lake, on either side of which will be found Music Hall and the Casino, which will afford beautiful and romantic promenades as will the broad, finely paved shore on each side. The plan of this pier gives quite a Venetian aspect to the little bay, the water of which will be illuminated by incandescent lamps sunk beneath the surface.



ADMINISTRATION BUILDING.

MOST conspicuous of all the objects that will attract the attention of the visitor on reaching the Exposition grounds, is the golden dome of the Administration Building, by popular verdict pronounced the gem and crown of the Exposition palaces. Many of the most prominent and famous architects of the world have pronounced it the noblest achievement of modern architecture. It is located at the west end of the great court, in the southern part of the site, looking eastward, and at its rear are the transportation facilities and depots. This imposing edifice will cost about \$50,000. It covers an area of 262 feet square and consists of four pavilions 82½ feet square, one at each of the four angles of the square, and connected by a great central dome 120 feet in diameter and 277½ feet in height, leaving at the center of each facade a recess 82 feet wide, within which are the grand entrances to the building. The general design is in the style of the French renaissance. The first great story is in the Doric order, of heroic proportions, surrounded by a lofty balustrade and having the great tiers of the angle of each pavilion crowned with sculpture. The second story, with its lofty and spacious colonnade, is of the Ionic order.

Externally the design may be divided in its height into three principal stages. The first stage consists of the four pavilions, corresponding in height with the various buildings grouped about it, which are about 65 feet high. The second stage, which is of the same height, is a continuation of the central rotunda, 175 feet square, surrounded on all sides by an open colonnade of noble proportions, 20 feet wide and 40 feet high, with columns 4 feet in diameter. This colonnade is reached by staircases and elevators from the four principal halls, and is interrupted at the angles by corner pavilions, crowned with domes and groups of statuary. The third stage consists of the base of the great dome, 30 feet in height, and octagonal in form and the dome itself.

The four great entrances, one on each side of the building, are 50 feet wide and 50 feet high, deeply recessed and covered by semicircular arched vaults, richly coffered. In the rear of these arches are the entrance doors, and above them great screens of glass, giving light to the central rotunda. Across the face of these screens, at the level of the office floor, are galleries of communication between the different pavilions.

The interior features of this great building even exceed in beauty and splendor those of the exterior. Between every two of the grand entrances, and connecting the intervening pavilion with the great rotunda, is a hall or loggia 30 feet square, giving access to the offices and provided with broad, circular stairways and swift running elevators.

Above the balcony is the second story, 50 feet in height. From the top of the cornice of this story rises the interior dome, 200 feet from the floor, and in the center is an opening 50 feet in diameter, transmitting a flow of light from the exterior dome overhead. The under side of the dome is enriched with deep panelings richly moulded, and the panels are filled with sculpture in low relief, and immense paintings representing the arts and sciences.

Each of the corner pavilions, which are four stories in height, is divided into large and small offices for the various Departments of the Administration, and lobbies and toilet rooms. The ground floor contains, in one pavilion, the Fire and Police Departments, with cells for the detention of prisoners; in a second pavilion are the offices of the Ambulance Service, the Physician and Pharmacy, the Foreign Department and the Information Bureau; in the third pavilion, the Post Office and a Bank, and in the fourth the offices of Public Comfort and a Restaurant. The second third and fourth stories contain the Board rooms, the Committee rooms, the rooms of the Director-General, the Department of Publicity and Promotion and of the United States Columbian Commission.



U. S. GOVERNMENT BUILDING.

BEAUTIFULLY located near the lake shore, south of the main lagoon, and of the area reserved for the Foreign Nations, and the several States, and east of the Woman's Building and the Midway Plaisance, is the Government Exhibit Building. It is classic in style, and bears a strong resemblance to the National Museum and other government buildings at Washington. It covers an area of 316 by 415 feet, is constructed of iron, brick, and glass, and cost \$400,000. Its leading architectural feature is a central octagonal dome, 123 feet in diameter and 236 feet high, the floor of which will be kept free from exhibits. The building fronts to the west, and connects on the north by a bridge over the Lagoon, with the building of the Fisheries Exhibit.

The south half of the Government Building is devoted to the exhibits of the Post Office Department, Treasury Department, War Department and Department of Agriculture. The north half is devoted to the exhibits of the Fisheries Commission, Smithsonian Institute and Interior Department. The State Department exhibit extends from the rotunda to the east end and that of the Department of Justice from the rotunda to the west end of the building. The allotment of space for the several department exhibits is: War Department, 23,000 square feet, Treasury, 10,500 square feet; Agricultural Institute, 23,240 square feet; Interior, 24,000 square feet; Post-Office, 9,000 square feet; Fishery, 20,000 square feet; and Smithsonian Institute, balance of space.

The Treasury Department Exhibit is in charge of Assistant Secretary Nettleton. He matured the plans whereby the Mint, the Coast, and the Geodetic Survey, the Supervising Architect of the Treasury, the Bureau of Engraving and Printing, the Bureau of Statistics, the Life-Saving Board, the Lighthouse Board and the Marine Hospital all have made exhibits.

The authorities of the Mint show not only a complete group of the coins made by the United States, but a number of the coins of foreign countries.

The Supervising Architect of the Treasury shows a number of photographs of all the public buildings of the Capital. These include not only the buildings, but they also include the parks and reservations.

The Bureau of Engraving and Printing shows many new bills under framing. These include a sample of every bill of every denomination that the United States Government now authorizes as money.

A Life-Saving Station is built and equipped with every appliance, and a regular crew goes through all life saving maneuvers.

Perhaps the most interesting exhibit of the whole Treasury Department is that by the Coast Survey. It includes a huge map of the United States, about 400 feet square, or about the size of a square of city property. This is accurately constructed of plaster of Paris and is placed horizontally on the Exposition grounds with a huge covering erected over it, with galleries and pathways on the inside to allow the visitors to walk over the whole of the United States without touching it. This model is built on a scale showing the exact height of the mountains, the depth of the rivers and the curvature of the earth.

The Quartermaster's Department shows lay-figure officers and men of all grades in the army, mounted, on foot, fully equipped in the uniform of their rank and service.

Aside from these there are nineteen figures, showing the uniforms worn during the Revolutionary War and the War of 1812, and thirty-one figures showing the uniforms in the Mexican War. A novel exhibit is that of a telephone as used on the battlefield. The heliograph, which practically annihilates distance in the matter of talking, is shown in full operation. All means of army telegraphing and signaling with the batteries, lines, cables, bombs, torches, etc., are shown with great elaborateness.



THE ART PALACE.

THE building is located beautifully in the northern portion of the Park, with the south front facing the lagoon. It is separated from the lagoon by beautiful terraces ornamented with balustrades with an immense flight of steps leading down from the main portal to the lagoon where there is a landing for boats. The north front faces the wide lawn and the group of State buildings.

Grecian Ionic in style, this grand building is a pure type of the most refined classic architecture. It is oblong, 500 by 320 feet, intersected north, east, south and west by a great nave and transept 100 feet wide and 70 feet high, at the intersection of which is a dome 60 feet in diameter. The building is 125 feet to the top of the dome, which is surmounted by a colossal statue of the famous figure of Winged Victory. The transept has a clear space through the center of 60 feet, being lighted entirely from above.

On either side are galleries 20 feet wide and 24 feet above the floor. The collections of sculpture are displayed on the main floor of the nave and transept, and on the walls both of the ground floor and of the galleries, are ample areas for displaying the paintings and sculptured panels in relief. The corners made by the crossing of the nave and transept are filled with small, picture galleries.

Around the entire building are galleries 40 feet wide, forming a continuous promenade around the classic structure. Between the promenade and the naves are the smaller rooms devoted to private collections of paintings and the collection of the various art schools. On either side of the main building, and connected with it by handsome corridors, are very large annexes, which are also utilized by various art exhibits.

The main building is entered by four great portals, richly ornamented with architectural sculpture and approached by broad flights of steps. The walls of the loggia of the colonnades are highly decorated with mural paintings, illustrating the history and progress of the arts. The frieze of the exterior walls and the pediments of the principal entrances are ornamented with sculptures and portraits in bas-relief of the masters of ancient art. The color is light gray stone.

The construction, although of a temporary character, is necessarily fire-proof. The main walls are of solid brick, covered with "staff," architecturally ornamented, while the roof, floors and galleries are of iron.

All light being supplied through glass sky-lights in iron frames, or by electricity. Hard indeed would it be to conceive of a structure which spoke its object more clearly and definitely. Brilliantly does it represent our advancement to the front rank in the study of beauty in construction and adornment, and royally well does it serve its high purpose. At night the mellow radiance of 12,000 electric lights incandescent, will lend a wondrous enchantment to this beautiful temple of art. The interior arrangement is particularly favorable to every visitor seeing all of the exhibits. Very special attention has been given to this feature in the construction, the architects having not only profited by the experience afforded by past World's Fairs, but have called into use new features obtained, from that inexhaustible field—American genius.

The immediate neighborhood of the building is ornamented with groups of statues, replica ornaments of classic art, such as the Choriagic Monument, the "Cave of the Winds," and other beautiful examples of Grecian art. The ornamentation also includes statues of heroic and life-size proportions.

The building cost between \$600,000 and \$700,000, and was planned in the World's Fair Construction Department, under the eye of Supervising Architect D. H. Burnham. The annex is substantially, in its facade at least, the outline plan left by the late consulting architect, George W. Root.



HORTICULTURAL BUILDING.

ARCHITECTURALLY, the building is the finest ever erected for a similar purpose. The exterior will be painted a warm buff color and decorative planting in the immediate vicinity will harmonize with the general design of the building.

All nations of the world are cordially invited by the management of the World's Columbian Exposition, to make a horticultural display that will be extensive, unique, representative, worthy and instructive.

The facilities offered exhibitors will surpass those of any previous exposition, and will consist of a magnificent horticultural building with extensive grounds adjacent and the greater part of a beautifully elevated island, from which excellent views of all the great buildings can be had.

The plan of the building is a central glass dome with two end pavilions, each connected with it by front and rear curtains, forming two interior courts 8-x-70 feet. In these courts will be placed bearing orange groves from California and Florida, to illustrate the manner of growing and cultivating the "golden fruit" in the States. This will be a novel and attractive, as well as instructive exhibit.

The roof and dome alone of the Horticultural Building cost, in round figures, nearly \$100,000, which is not a third of the cost of the bare building alone, to say nothing of the immense sums expended in arranging for the extensive exhibits in this department outside of and surrounding the structure itself. Great waves of fragrance, rich to intoxication and breathing the seriousness of southern seas, meet and steal o'er the visitor as a dream of bliss. Wandering from the domes of sparkling crystal and minarets of shining gold, his gaze feeds upon the beauty of hanging gardens swung amid tall palms, tree ferns, and rare Egyptian verdure. The Orient, as well as our own beautiful land—all fields where tree or shrub, or flower grows, whatever the sky which bends over them—have yielded up to this horticultural exhibit of the world's great contributions of their stateliest trees, the most gorgeous flowers, as well as their most modest shrubs and tiniest blossoms. The world has withheld lavish specimens of nothing with which Nature decks herself when in her merriest moods. Flowers growing amid their native snow and ice, brought from the crest of the Alps, will peer through the glass of their freezing conservatories upon languorous cousins in chambers whose torrid heat tells of African jungles. Vines which grew and toughened in to ropes of steel around pinnacles of Arctic glaciers, will be seen side by side with those whose soft and tender bodies lengthened in the rich warm valleys of sunny France. From whatever country the visitor may come, he will find in this Horticultural Building shrubbery and flowers from his home growing as bright and beautiful as though on their native soil.

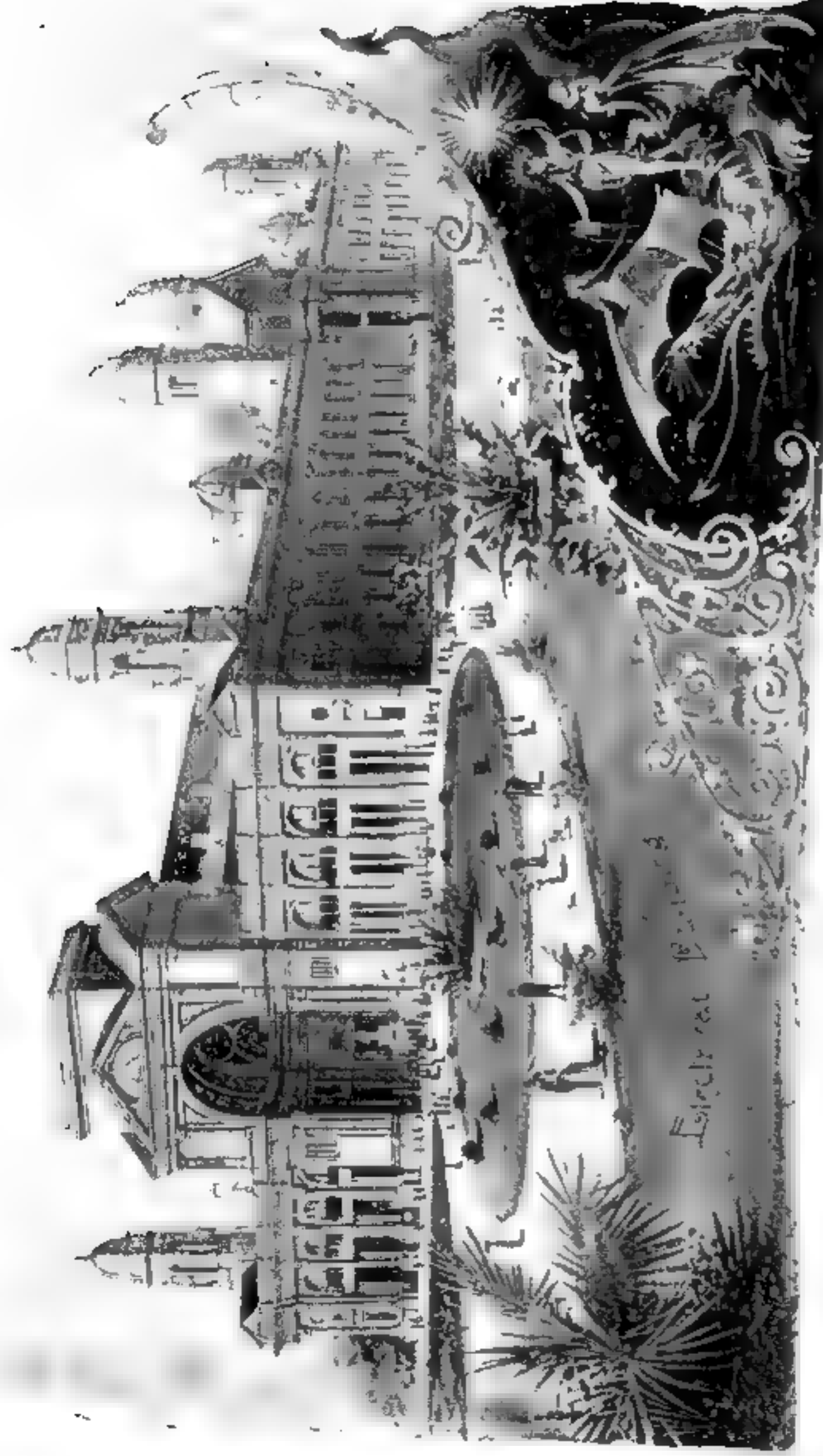
The island and other grounds will be ornamented with rhododendrons, azaleas, herbaceous and other plants suitable for outdoor decorations.

The front curtains are each 270x60 feet, the roofs are made of glass and will be used for tender plants. The rear curtains are each 346x46 feet, and while designed to give an abundance of light, are not entirely covered with glass, and are adapted to fruit and other exhibits that require a cool temperature.

The building is 988 feet long by an average width of 250 feet. The dome is 180 feet in diameter, and rises to an altitude of 132 feet outside, thus giving room for the largest palms, bamboos, tree ferns, giant cacti, eucalyptus, etc.

It will take ten miles of $1\frac{1}{4}$ inch pipe to heat the dome alone, besides an additional amount for the front curtains.

The first story of each pavilion is 17x250 feet, and will be used for an extension of the fruit display and for installing horticultural appliances, seeds, etc., the second story for restaurants.



ELECTRICAL BUILDING.

THIS substantial and beautiful building is 600 feet long, 385 feet wide and 115 feet high at the highest point of its roof. The building will be of ornamental wood with arched roof of steel cammliever trusses. Its general plan is based on a longitudinal nave 115 feet long and 112 feet high, crossed in the middle by a transept of the same height and width. The nave and transept have a pitched roof supported by steel arches with a range of skylights at the bottom of the pitch, and clear story windows. The balance of the building is covered with a flat roof averaging 62 feet in height, and provided with skylights. At each of the four corners of the building there is a pavilion, above which rises a light open spire or tower 168 feet high. Subordinate pavilions occur midway between these towers on the longitudinal sides, crowned with low, square domes. Smaller towers will occur at intervals upon the four sides presenting the different orders of architecture in their construction, and each to be mounted with banners in the day and electric lights by night. Pilasters and columns of the Ionic order will form open screens before the windows of the main story. At the north pavilion this order will change to an arcade to form an open portico with a wide balcony above, looking toward the lagoon. All the exterior ordonnances is carried out strictly according to the formulas of Italian renaissance. The pediments, friezes, panels and spandrels will receive a decoration of figures in relief, with architectural motifs, the tendency of which will be to illustrate the purposes of the building. The color of the exterior will be like marble, but the walls of the main or hemicycle entrance, the porticos and various loggias will be highly enriched in color. As special works of distinction, it is contemplated to have the frieze relief figures in photograph of more than forty of the most prominent electricians who are no longer living.

The second story is composed of a series of galleries connected across the nave by two bridges, with access by four grand staircases. The area of the galleries in the second story is 118,546 square feet, or 2.7 acres.

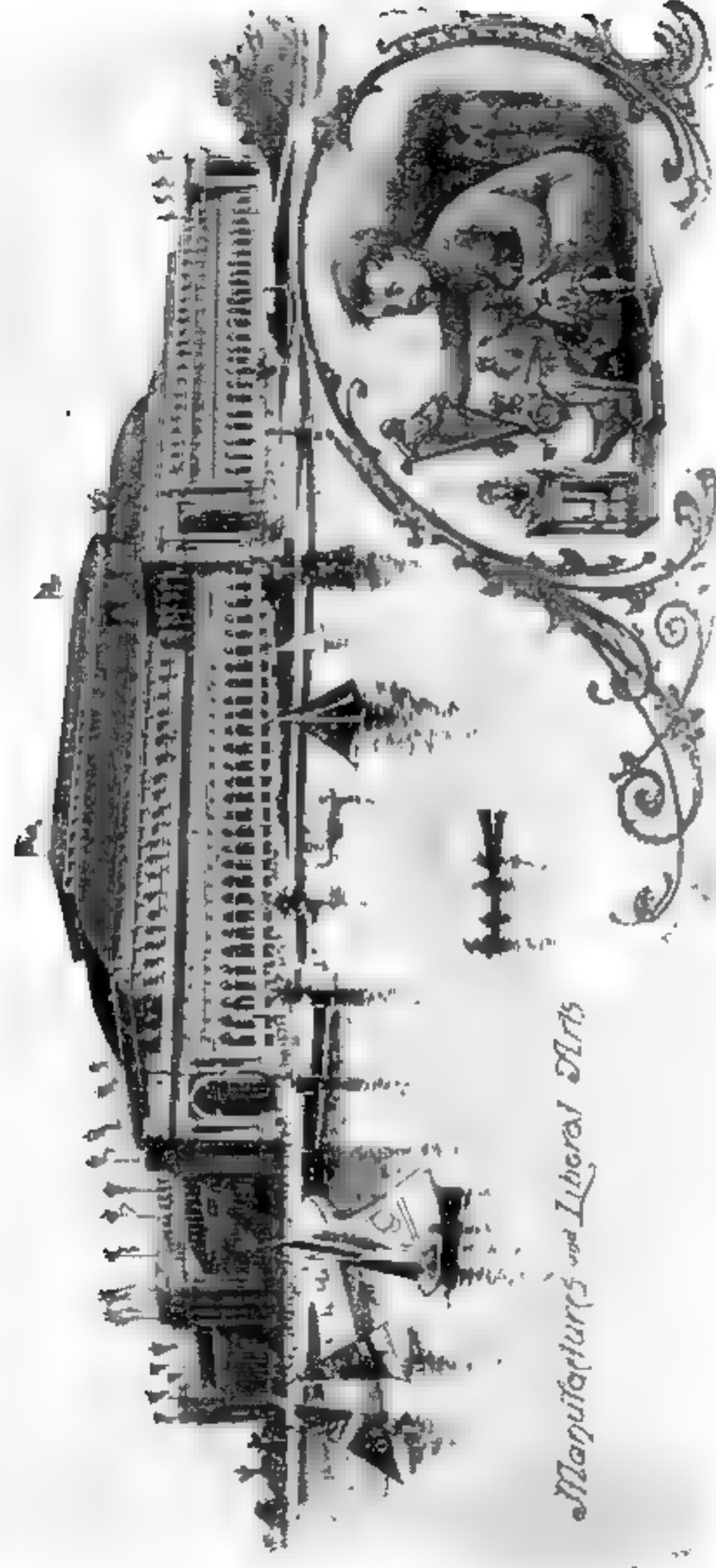
The exterior walls of this building are composed of a continuous Corinthian order of pilasters, 3 feet 6 inches wide and 42 feet high, supporting a full entablature, and resting upon a stylobate 8 feet 6 inches. The total height of the walls from the grade outside is 68 feet 6 inches.

The north pavilion is placed between the two great apsidal or semicircular projections of the building; it is flanked by two towers 195 feet high. The central feature is a great semicircular window, above which, 102 feet from the ground, is a colonnade forming an open loggia or gallery, commanding a view over the lagoon and all the north portion of the grounds.

The east and west central pavilions are composed of two towers, 168 feet high. In front of these two pavilions there is a great portico composed of the Corinthian order with full columns.

The south pavilion is a hemicycle or niche, 78 feet in diameter and 103 feet high. The opening of this niche is framed by a semicircular arch, which is crowned by a gable or pediment with smaller gables on the returns, and surmounted by an attic, the whole reaching the height of 142 feet. In the center of this niche, upon a lofty pedestal is a colossal statue of Franklin, whose illustrious name intimately connects the early history of the Republic with one of the most important discoveries in the phenomena of electricity.

In the design of this building it was proposed by the architects to so devise its details and general outlines that they might be capable of providing an electric illumination by night on a scale hitherto unknown, the flagstaffs, the open porticos and the towers, especially being arranged with this in view.



MANUFACTURES' AND LIBERAL ARTS BUILDING.

NOTABLE for its symmetrical proportions, the Manufacturers' and Liberal Arts Building is the mammoth structure of the Exposition. The building occupies a most conspicuous place in the grounds. It faces the lake, with only lawns and promenades between. North of it the United States Government Building south the harbor and the in-jutting lagoon, and west the Electrical Building and the lagoon separating it from the great island which in part is wooded, and in part resplendent with acres of bright flowers of varied hues.

It measures 1,687 by 787 feet, and covers nearly 31 acres, being the largest exposition building ever constructed. Within the building a gallery 50 feet wide extends around all four sides, and projecting from this are 86 smaller galleries, 12 feet wide, from which visitors may survey the vast array of exhibits and the busy scenes below. The galleries are approached on the main floor by 90 great staircases, the flights of which are 12 feet wide each. "Columbia Avenue," 50 feet wide, extends through the mammoth building longitudinally, and an avenue of like width crosses it at right angles at the center. The main roof is of iron and glass, and arches an area 335 by 1,400 feet, and has its ridge 150 feet from the ground. The building, including its galleries, has about 40 acres of floor space.

Two-thirds of all the largest buildings of the World's Fair, or Centennial, held in Philadelphia, in 1876, could be massed together within this gigantic structure, and still there would be plenty of room left for 10,000 people to comfortably participate in a grand promenade.

In the center of the building is an enormous hall, without columns, 380 feet wide by 1,280 feet long, covered with an immense glass roof formed of great iron arches springing from all sides and rising to a height of 210 feet above the floor. This magnificent space will be lighted by continuous clear story windows and by an enormous spread of glass in the roof covering. Around this enormous hall are run a system of continuous naves 107 feet 9 inches wide and 115 feet high, which are also lighted by clear story windows and glazed roofs, with aisles on either side of these naves 23 and 46 feet wide respectively, covered by galleries of the same dimensions.

The Manufacturers' and Liberal Arts Building is in the Corinthian style of architecture, and in point of being severely classic, excels nearly all of the other edifices. The long array of columns and arches which its facades present, is relieved from monotony by very elaborate ornamentation. In this ornamentation female figures symbolical of the various arts and sciences, play a conspicuous and very attractive part.

Designs showing in relief the seals of the different States of the Union and of foreign nations also appear in the ornamentation. These of course, are gigantic in their proportions.

There are four great entrances, one in the center of each facade. These are designed in the manner of triumphal arches, the central archway of each being 40 feet wide and 80 feet high. Surmounting these portals is the great attic story ornamented with sculptured eagles 18 feet high, and on each side above the side arches are great panels with inscriptions, and the spandrels are filled with sculptured figures in bas-relief. At each corner of the main building are pavilions forming great arched entrances, which are designed in harmony with the great portals. The interiors of these pavilions are richly decorated with sculpture and mural paintings. The long facades of the great hall surrounding the building are composed of a series of arches filled with immense glass windows. The lower portion of these arches, up to the level of the gallery floor, and 25 feet in depth, is open to the outside, thus forming a covered loggia, which forms an open promenade for the public, and will provide a very interesting feature, particularly on the east side where it faces the lake.



FISH AND FISHERIES BUILDING.

THE marvelous beauty of the Fisheries Building at the World's Columbian Exposition has gained for it from the severest of critics, architects, the title of "an architectural poem."

While the extreme dimensions of the building are very large, yet the structure is so laid out that the general effect is rather of delicacy than of the grandeur to be expected from the mere statement of dimensions. It is composed of three parts, a main building 308 feet long and 103 feet wide, and two polygonal buildings each 135 feet in diameter, connected with the main structure by two curved arcades.

The main building is provided with two great entrances in the centers of the long sides. These entrances are by pavilions 102 feet long, projecting 41 feet beyond the line of the main building, and flanked at each corner with circular towers.

The quadrangular first story is surmounted by a great circular story capped with a conical roof. A graceful open turret crowns this roof, and four smaller towers spring from and surround the base.

The two circular buildings, in one of which will be installed the angling exhibit and in the other aquaria, are precisely similar in size and exterior appearance. They are not in reality circular but polygons of many sides. The result is that the severity of the simple curve is obviated by a succession of obtuse angles which lend grace and lightness to the general design. The western building is perfectly plain within, as in it the varied exhibit of angling appliances is to be placed. The aquaria will be found in the eastern building and there is little doubt but that this will be one of the chief points of interest of the whole Exposition.

The general design of the whole structure is Roman in masses, with all the details worked out in realistic manner after various fish and marine forms. Thus the double row of engaged columns which form the exterior face of the buildings, have capitals which are formed of a thousand varied groupings of marine forms while the delicate openwork of the gallery railings display as many different fishes.

The circular story is surrounded by a broad exterior gallery and the four flanking towers of the entrances and the four smaller towers of the central roof terminate in open turrets, from all of which views of every part of the grounds can be obtained.

The main entrance leads past the broad winding stairs which give access to the turrets of the flanking towers into a wide vestibule and thence to the main floor of the building. All the floors will be of asphalt concrete, and the floor of the second story is disposed as a gallery, leaving the interior open to the great elliptical ceiling of the dome far overhead. This ceiling will be enriched with brilliant frescoes. The wide gallery of the second story will permit visitors to have a general view of the principal part of the exhibits. From this gallery the summits of the four smaller towers of the roof are reached by winding stairs. The spaces over the entrances are set apart for storage rooms and workrooms.

The two curved arcades leading to the aquarial exhibit on the east and the angling exhibit on the west are open to the air, and are provided with wide staircases on both of their sides, thus adding four means of access to the various parts of the building.

In the center will be a circular basin 30 feet in diameter, in the middle of which will rise a towering mass of rockwork.

The entire length of the glass fronts of the aquaria will be about 575 feet, or over 3,000 square feet of surface.

The total water capacity of the aquaria, exclusive of the two huge reservoirs which are to be placed in the main structure, will be 18,725 cubic feet, or about 140,000 gallons.



AGRICULTURAL BUILDING.

ONE of the most magnificent structures raised for the Exposition is the Agricultural Building. The style of architecture is classical renaissance. The building is 500x800 feet, its longest dimensions being east and west. The north line of the building is almost on a line with the pier, extending into the lake, on which heroic columns emblematic of the forty-four States, are raised. A lagoon stretches out along this entire front of the building. The east front looks out into a harbor, which affords refuge for numerous pleasure craft.

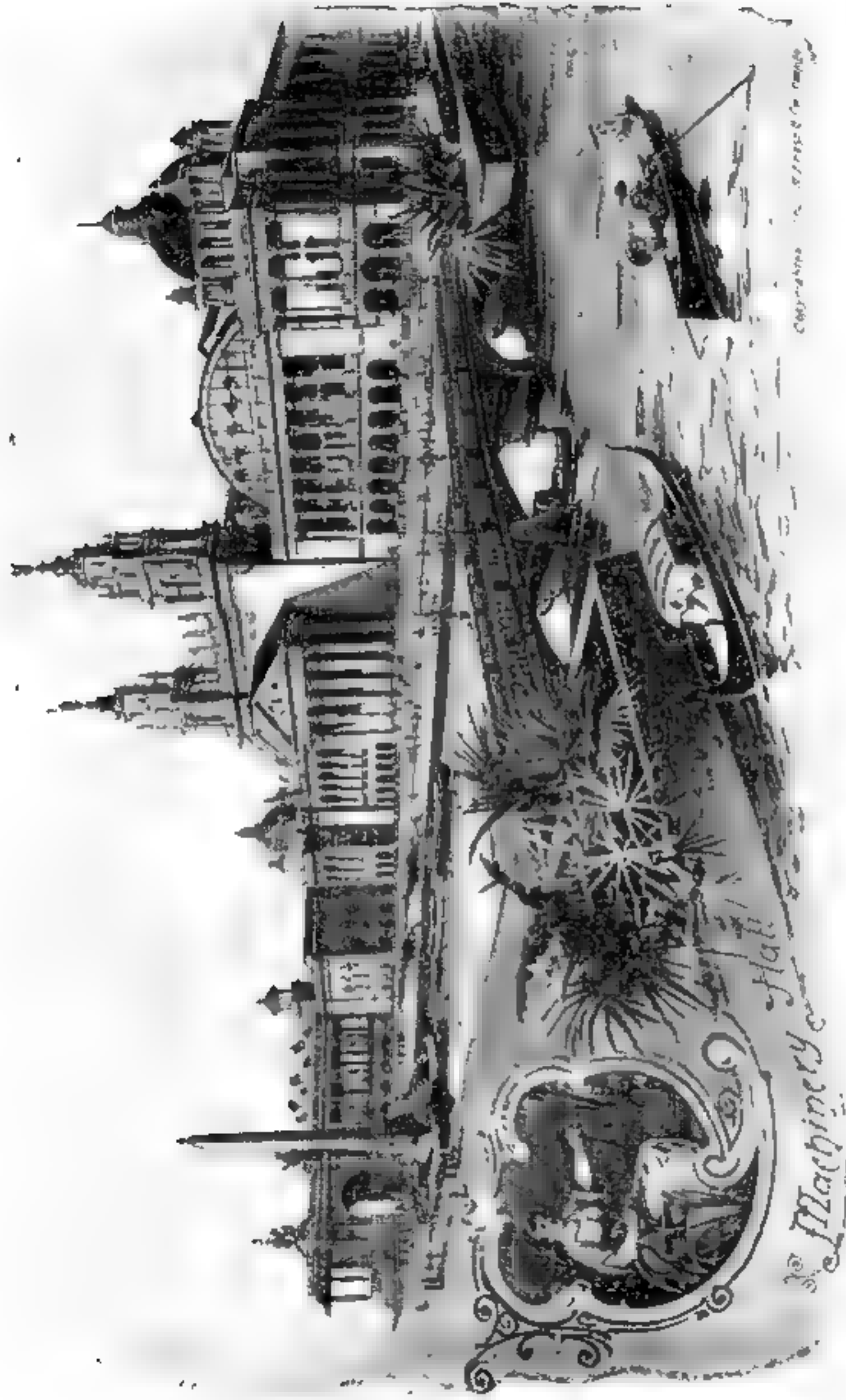
With these picturesque surroundings as an inspiration the architects have brought out designs that have been pronounced all but faultless. For a single story building the design is bold and heroic. The general cornice line is 65 feet above grade. On either side of the main entrance are mammoth Corinthian pillars, 50 feet high and 5 feet in diameter. On each corner and from the center of the building, pavilions are reared, the center one being 144 feet square. The corner pavilions are connected by curtains, forming a continuous arcade around the top of the building. The main entrance leads through an opening 84 feet wide into a vestibule, from which entrance is lead to the rotunda, 100 feet in diameter. This is surmounted by a mammoth glass dome, 130 feet high. All through the main vestibule statuary has been designed, illustrative of the agricultural industry. Similar designs are grouped about all of the grand entrances in the most elaborate manner. The corner pavilions are surmounted by domes 96 feet high, and above these, tower groups of statuary. The design for these domes is that of three women, of herculean proportions, supporting a mammoth globe.

The Agricultural Building covers more than nine acres, and together with the Dairy and Forestry Buildings, which cover 17 and 4.5 acres respectively, cost about \$1,000,000.

To the southward of the Agricultural Building is a spacious structure devoted chiefly to a Live Stock and Agricultural Assembly Hall. This building is conveniently near one of the stations of the elevated railway. It is a very handsome building and will undoubtedly be the common meeting point for all persons interested in live stock and agricultural pursuits. On the first floor near the main entrance of the building is located a Bureau of Information, in charge of attendants, who furnish visitors with all necessary information in regard to the Assembly Hall and the main Agricultural Building, as well as other features of the Exposition. This floor also contains suitable committee and other rooms for the different live stock associations of every character, where such associations can meet and have their secretaries in constant attendance, thus affording this important industry ample headquarters near the Live Stock Exhibit and the Agricultural Building. On this floor there are also large and handsomely equipped waiting rooms for ladies, lounging rooms for gentlemen, and ample toilet facilities. Broad stairways lead from the first floor into the Assembly Room, which has a seating capacity of about 1,500. This assembly room furnishes facilities for lectures delivered by gentlemen eminent in their special fields of work, embracing every interest connected with live stock, agriculture and allied industries.

Taken in connection with the exhibits, this feature makes that part of the Exposition devoted to live stock, agriculture and the dairy a complete showing of the most advanced progress in these branches of industry. In the assembly room the most approved theories will be advanced and explained. On the grounds and in the Agricultural and Dairy Buildings will be the best illustrations of what can be accomplished when these theories are put into practice.

The entire second floor of the Assembly Hall is given up to committee rooms and rooms for headquarters for each and all of the different farmers' organizations in existence in this country.



MACHINERY BUILDING.

SITUATED at the main entrance to the Exposition Grounds, at a point where all visitors by rail will necessarily pass its doors or entering the Exposition, the Machinery Building, or, as it is officially termed, the Palace of Mechanic Arts, will possess an exceptional advantage in point of location.

Recognizing the importance of the Department of Machinery, the Directors of the World's Columbian Exposition, in allotting space for the various buildings to be erected at Jackson Park, have assigned to the display of machinery the second largest area set apart for any single branch of exhibits. The enormous extent of space under roof in the buildings devoted to the display of machinery in round figures is nearly eighteen acres. Classical models are followed throughout, the detail being borrowed from the renaissance of Seville and other Spanish towns as being most appropriate to a Columbian celebration.

The main building of Machinery Hall is 816 feet long and 492 feet broad. The interior will present the general appearance of three railroad train houses placed side by side. These train houses are spanned by arched trusses, with spans about 125 feet each, and these trusses are about 100 feet on centers. Each of these arched naves is lighted and aired from above by large monitor roofs. In the center three domed roofs, each covering an open space 125 feet square, take the place of monitors. Outside of this immense three-naved room, on the northeast and south, runs a 50 foot wide two story building. This opens directly into the main hall, both on the first floor, and on the second floor, on the north and east fronts, forming a great gallery.

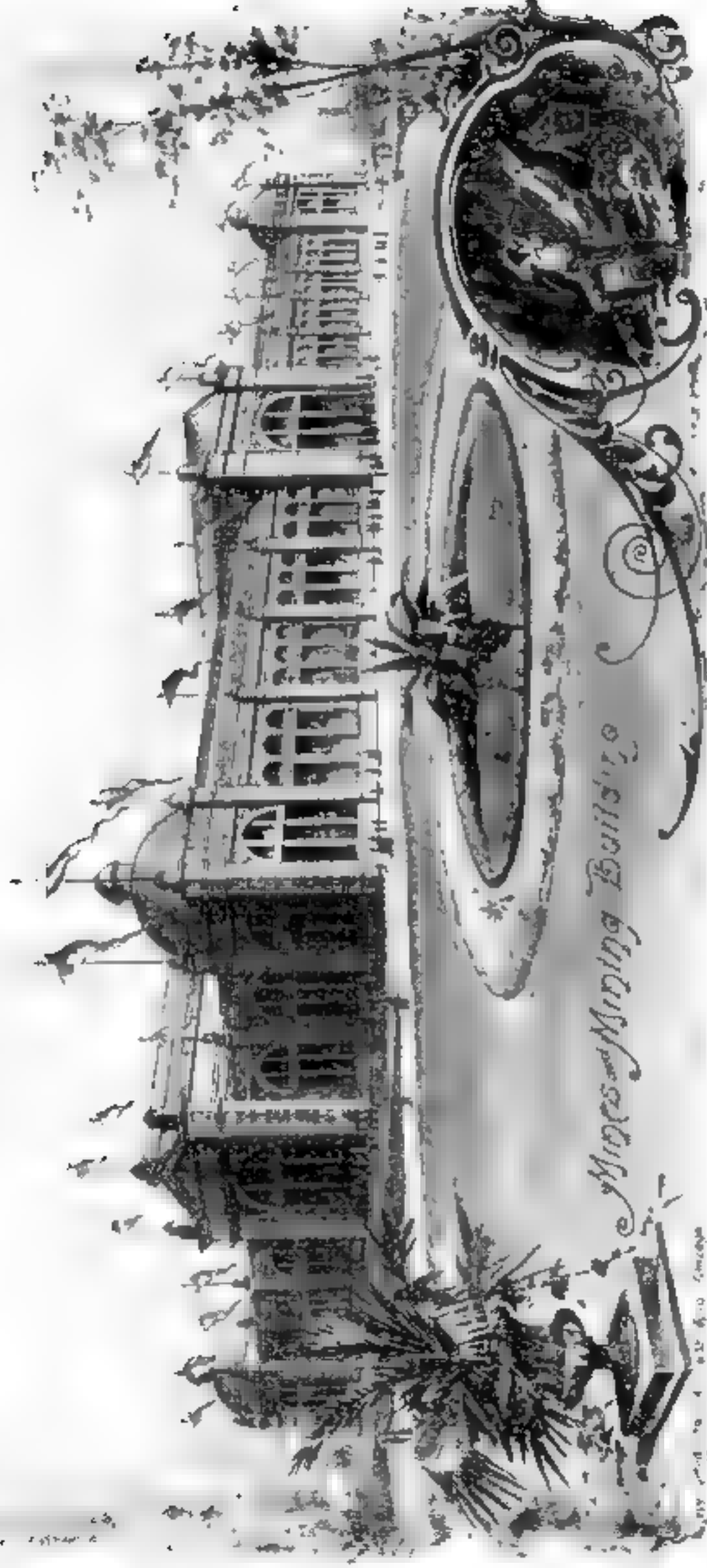
There are two main entrances to Machinery Hall, one on the north, facing Administration Building, and one on the east, facing Agricultural Hall. In each of the four corners of the building is a domed pavilion containing a grand staircase, and there are other staircases adjacent to the two grand staircases referred to. There will be other entrances along the sides and ends of the Main Hall Annex, giving ample accommodation for the large crowds that visit the great exhibition.

The Annex Building is a similar structure but more simply roofed; it contains three naves and runs 550 feet to the westward, carrying out the long naves formed by the trusses in the main building so that each will measure about 1,400 feet in length.

On the south of the main building, for its whole length, is a one-story structure which is to contain the vast steam and electrical plant which is to supply power and light to the whole of the Exposition building and grounds. This will be an extraordinary display of applied energy, and one of great interest.

The whole of Machinery Hall throughout rests upon planking and trestle work foundations; its frame is very largely of wood, but the main trusses spanning the building are of iron, and are of such width that they will be serviceable in the construction of railroad train houses. These three naves, when the length of both main building and annex is added together, will give each a perspective of nearly 1,400 feet in a straight line. It is the intention to have in each of these naves an electric traveling crane moving from one end to the other. These will be used for installing and moving the machinery exhibits, and when the Exposition opens platforms will have been built on these traveling cranes and they will be used to carry visitors from one end of the building to the other.

On the north and east fronts, where the Machinery Hall fronts on the great plaza and the wide lagoon, it was essential that the fronts should be rich and ornamental, to serve as a scene for the spectacles and festivities which will be held in this great court. They are ornamented with colonnades and a great deal of sculpture, the statues representing mechanical forces, or carrying portraits of the names of inventors.



MINES AND MINING BUILDING.

THE Department of Mines and Mining will have at its disposal a magnificent and stately building, 700 feet long and 350 feet wide, located at the southern extremity of the western lagoon or lake, and between the Electricity and Transportation Buildings. In plan it is simple and straightforward, embracing on the ground floor spacious vestibules, restaurants, toilet rooms, etc. On each of the four sides of the building are placed the entrances, those of the north and south fronts being the most spacious and prominent. To the right and left of each entrance inside, start broad flights of easy stairs, leading to the galleries. The galleries are 60 feet wide and 25 feet high from the ground floor, and are lighted on the sides by large windows, and from above by a high clear story extending around the building.

The main fronts look southward on the Great Central Court, and northward on the western and middle lakes, and an island gorgeous with flowers. These principal fronts display arched entrances, richly embellished with sculptural decorations emblematic of Mining and its allied industries. At each end of these fronts are square pavilions, surmounted by low domes, which mark the four corners of the building, and are lighted by arched windows extending through the galleries.

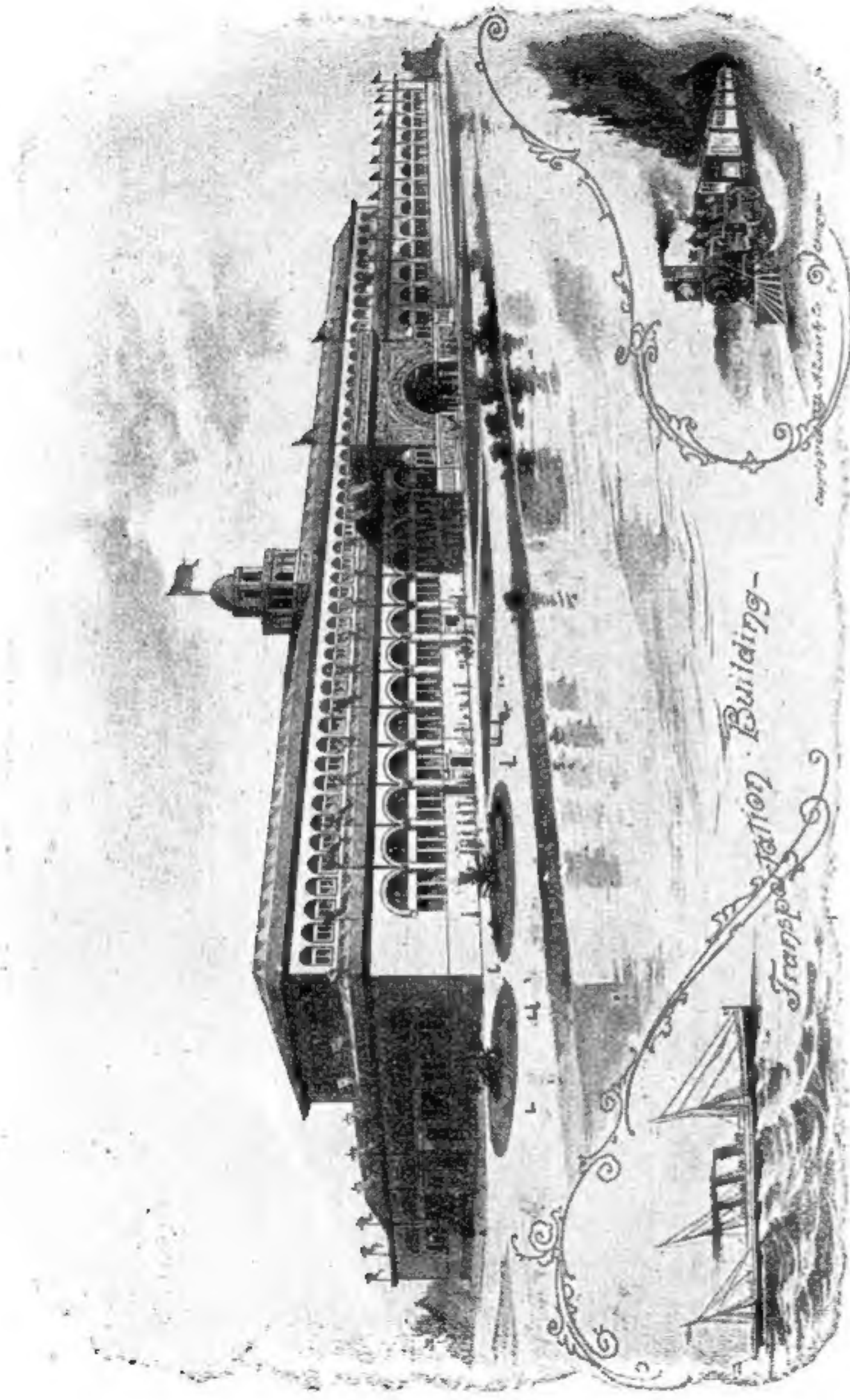
Between the main entrance and the pavilions are richly decorated arcades, forming an open loggia on the ground floor, and a deeply recessed promenade on the gallery floor level which commands a fine view of the lakes and islands to the northward, and the Great Central Court on the south. These covered promenades are each 25 feet wide and 230 feet long, and from them it has access to the building at numerous points. These loggias on the first floor are faced with marble of different kinds and hues, which will be considered part of the Mining Exhibit, and so utilized as to have marketable value at the close of the Exposition. The loggia ceilings are heavily coffered, and richly decorated in plaster and color. The ornamentation is massed at the prominent points of the facade. The exterior presents a massive, though graceful appearance.

The main fronts are 65 feet high from ground to top of cornice, and the main central entrances are 90 feet to apex of pediment. The long sides of the building are treated in a simpler manner than the main fronts; large segmental windows extend through the galleries and are placed between the broad piers, affording an abundance of light to the space beneath the galleries. The two-storied portion of the building, of which the gallery forms the upper part, extends entirely around the structure, and is 60 feet wide. This portion is built of wood and iron combined.

The great interior space thus inclosed is one story high, 630 feet long and 230 feet wide, with an extreme height of 100 feet at center, and 47 feet at sides, and is spanned by steel cantilever roof trusses supported on steel columns placed 65 feet apart longitudinally, and 115 feet and 57 feet 6 inches transversely, thus leaving clear space in center of building 630 feet long, and 115 feet wide, with two side divisions, each 57 feet 6 inches wide, and 630 feet long, leaving the central space encumbered with only 16 supporting steel posts. The cantilevers are of pin connection to facilitate erection. The inner and higher ends of the cantilevers are 46 feet apart and the space between them is spanned by riveted steel trusses with an elliptical chord.

These trusses are designed so as to form a clear story 12 feet high, with vertical sash extending the entire length of central space—630 feet; said space terminating at each end with a great glass gable setting back 60 feet from front ends of building. The wide spacings of the cantilever necessitated an extensive system of longitudinal perlines of the riveted lattice type.

The cost of the Mines Building is about \$255,000.



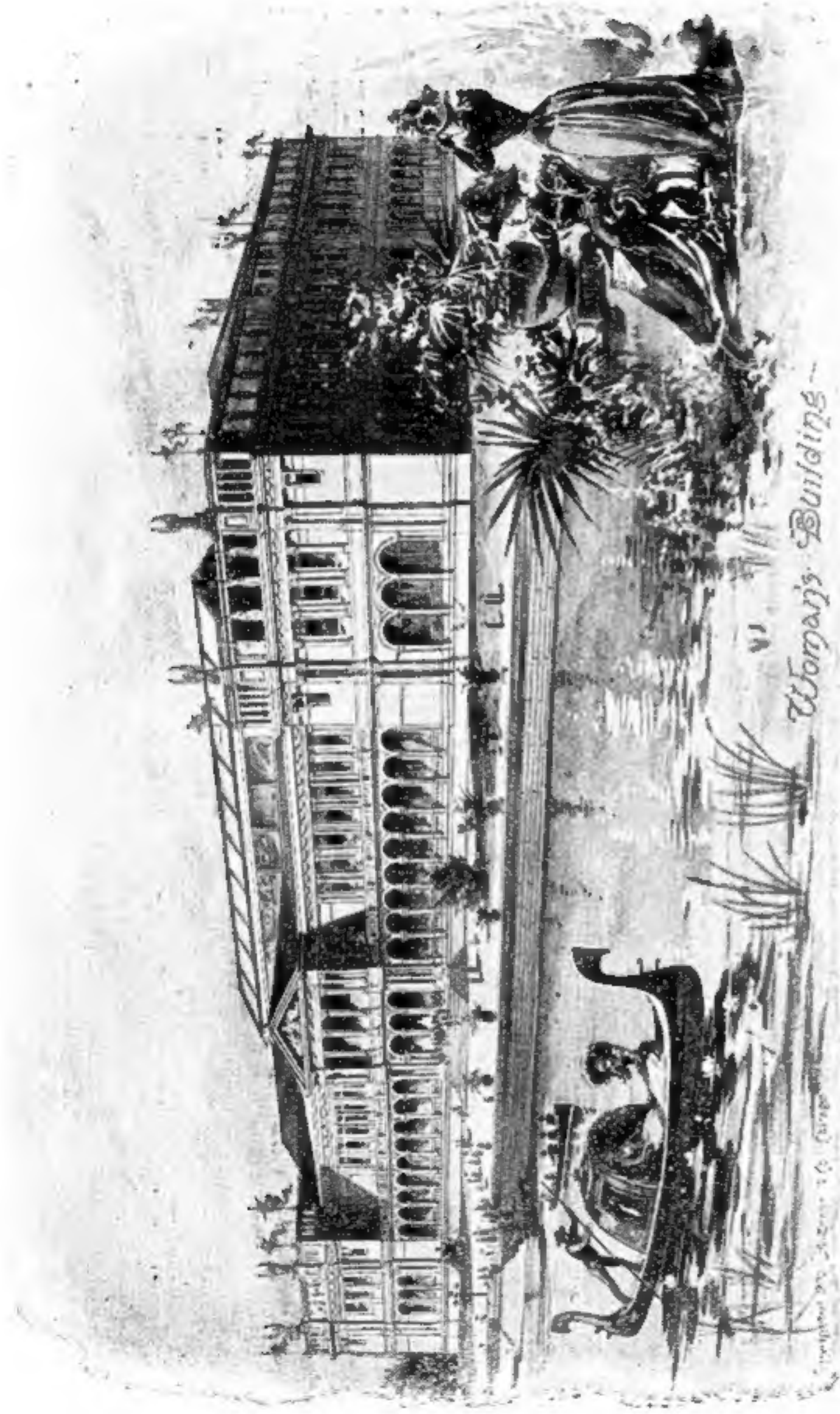
TRANSPORTATION BUILDING.

THE Transportation Building (now in course of erection), in the grandeur of its proportions, and the convenience and elegance of its interior plan and decorations, fully responds to the magnitude and attractive variety of the interests it will represent. It occupies an eligible site on the lagoon, near the center of the Exposition and main entrance, and is convenient of access to all avenues of approach. It covers a space of 960 by 236 feet, and with the annex and "entresol" includes a total area of nearly nineteen acres, all under cover. The heaviest locomotives and cars will be transferred from the installation track to tracks for their reception in the annex, whose accommodations are such that entire trains can be shown connected as in actual use. Eight elevators will run from the center of the main building to balconies 115 and 128 feet high. The observatory commands a beautiful and comprehensive view of lake, urban and suburban scenery. The main entrance is of noble dimensions, consisting of a series of receding arches treated in gold leaf, and decorated with carvings, bas-reliefs and paintings. Other entrances are provided, and near them seats, terraces, fountains and statues are grouped.

To assist in the placing of exhibits, a transfer railway with 73 foot tables will run the entire length of the structure, and immediately west of the main building.

As to the exhibits which are housed within this magnificent structure, they may, in a word, be said to include everything of whatsoever name or sort devoted to the purpose of transportation, and range from a baby carriage to a mogul engine, from a cash conveyer to a balloon, etc. No exhibit under the head of transportation that has ever been collected and displayed upon any occasion in the past can be said to do so much as touch this one at the World's Columbian Exposition. And this is not said in a boasting manner, but simply as a statement of actual fact, and in the full realization of all that was seen at London, Paris, Vienna, Philadelphia, and all the previous Expositions of an international character, in similar departments. It is doubtful whether any other department at this World's Fair will witness so great and positive evidences of advancement and commendable rivalry of the various inventive spirits in the world as this same Department of Transportation. Certainly no department at the Fair can possibly prove less prosy, particularly in view of the fact that all that the sight-seer finds in this one is intended for practical use, and the advancement of practical ends. The contents of this building have proven the theme of perhaps more and greater meetings among the master mechanics of the world than the contents of any other building on the grounds, while the newspaper discussions pertaining thereto, by the most eminent master mechanics and the first and foremost inventors of the age, have been simply endless. And truly grand indeed have proven the fruits of all this popular agitation. The result has been the collecting together of a combination of exhibits which cannot fall of deeply interesting the most ordinarily endowed visitor, while the more learned will find worlds of instructive study in tarrying long over its multitude of features.

The scope of the Department of Transportation is suggested by its classifications, which recognize or are associated with nearly all diversities of industrial development, and include interests as broad as the world itself. Its object is to illustrate with some degree of historical accuracy the successive stages of improvement in methods and appliances of transit and conveyance (on land or water, or in air) peculiar to countries from the remotest period of invention to the present time. This will be effected by means of actual specimens of the models, drawings, and photographs, when the originals cannot be obtained. By comparison and contrast these "objects of interest" will impart a vast deal of information at once noble, entertaining and instructive.



WOMAN'S BUILDING.

IN no country do women occupy so high and exalted a place in home, social and even business circles, as is the case in America. How befitting is it then that upon the notable occasion just at hand, they should be honored with a department exclusively their own, and provided with one of the most magnificent structures on the World's Fair grounds. It is situated at the northwestern end of the lagoon. To the south, and separated from it by broad gardens, is the stately crystal mass of the Horticultural Building; to the north rises the imposing dome of the Illinois State Building, while directly opposite its eastern facade the dainty tracery of the Fisheries Building forms an entrancing picture.

A special feature of the beautiful building will be the sculpture with which it will be adorned. Twenty designs in plaster were submitted by as many women for the statuary for the roof line and for the relief work in the pediments. Miss Aida. Rideout of California, was finally awarded the coveted distinction. Three main groups are included in the accepted design, representing respectively, "Woman's Virtues," "Woman as the Spirit of Civilization," and "Woman's Place in History." The first and last groups will stand free above the attic cornice, 60 feet from the ground. The third, "Woman as the Spirit of Civilization," will be in high relief, and will fill the pediment over the main entrance.

The extreme dimensions of the building are 388x198 feet, the longer axis running nearly north and south. The general scheme of construction is a center pavilion connected with two end pavilions by arcades which are open to the first story. Architecturally considered, it is of the school of the Italian renaissance, very delicately treated, the detail being worked out in an essentially feminine manner.

The principal facade is that upon the lagoon, which at this point forms a bay about 400 feet in diameter. From this bay a grand landing and staircase lead up to the first terrace, elevated six feet above the water level. This terrace is laid out in great flower beds, and along the water front and also at the rise of the second terrace, it is defined by artistic balustrades. The second terrace—that upon which the building stands—is but four feet high and is reached from the first by numerous broad staircases. A space of 100 feet or more on this terrace surrounds the building. The first story is raised about ten feet above the ground line and is reached through a triple arched entrance. These successive elevations bring the roof line over 70 feet from the water line, and the superb crowning groups of statuary, yet to be described, still further carry up the graceful lines of the structure. Passing through the entrance, a broad lobby, 40 feet wide, conducts directly into the great central rotunda, 70x85 feet, which reaches through the height of the building and is surmounted by a richly ornamented skylight. This rotunda is surrounded by a two-story open arcade, which admits light and air to the interior space, and gives a thoroughly Italian courtyard effect. To right and left of the main entrance are situated a model kindergarden and a model hospital. The southern pavilion is devoted to a retrospective exhibit of woman's work in past times and from all lands. The northern pavilion will be given up to the reform and charitable organization exhibits.

The second story will contain parlors and reception rooms, committee rooms, dressing rooms, etc.; the great Assembly Hall above the north pavilion, and the model kitchen, refreshment rooms, etc., above the south pavilion. Those rooms above the main entrance will give access to an open balcony extending across the front of the building and commanding a view of unrivaled beauty and splendor. The vast roof is supported by immense caryatides designed and modeled by Miss Enid Yandall of Kentucky, and is laid out as a great roof garden, where again woman's brain and woman's hand will plan and execute.

